



COMPASS

September 2022

North & Central New Jersey Market Insights

Table of Contents

SEPTEMBER 2022

| SUBMARKET NAME | PAGE |
|----------------|------|
| A | 3 |
| B | 11 |
| C | 41 |
| D | 69 |
| E | 75 |
| F | 93 |
| G | 111 |
| H | 123 |
| I | 149 |
| J | 151 |
| K | 153 |
| L | 159 |
| M | 173 |
| N | 213 |
| O | 233 |
| P | 241 |
| R | 257 |
| S | 287 |
| T | 305 |
| U | 311 |
| V | 317 |
| W | 319 |

Allendale

SEPTEMBER 2022

UNDER CONTRACT

4
Total
Properties

\$788K
Average
Price

\$862K
Median
Price

-67%
Decrease From
Sep 2021

-14%
Decrease From
Sep 2021

13%
Increase From
Sep 2021

UNITS SOLD

9
Total
Properties

\$894K
Average
Price

\$694K
Median
Price

13%
Increase From
Sep 2021

17%
Increase From
Sep 2021

-12%
Decrease From
Sep 2021

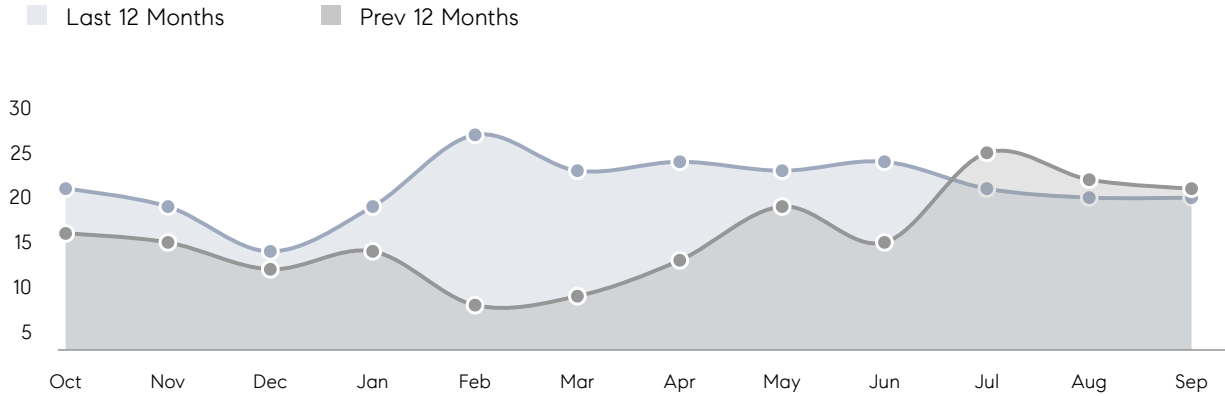
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 14 | 136% |
| | % OF ASKING PRICE | 98% | 101% | |
| | AVERAGE SOLD PRICE | \$894,055 | \$761,375 | 17.4% |
| | # OF CONTRACTS | 4 | 12 | -66.7% |
| | NEW LISTINGS | 6 | 12 | -50% |
| Houses | AVERAGE DOM | 29 | 18 | 61% |
| | % OF ASKING PRICE | 98% | 101% | |
| | AVERAGE SOLD PRICE | \$964,500 | \$851,200 | 13% |
| | # OF CONTRACTS | 4 | 8 | -50% |
| | NEW LISTINGS | 6 | 7 | -14% |
| Condo/Co-op/TH | AVERAGE DOM | 45 | 6 | 650% |
| | % OF ASKING PRICE | 98% | 101% | |
| | AVERAGE SOLD PRICE | \$647,500 | \$611,667 | 6% |
| | # OF CONTRACTS | 0 | 4 | 0% |
| | NEW LISTINGS | 0 | 5 | 0% |

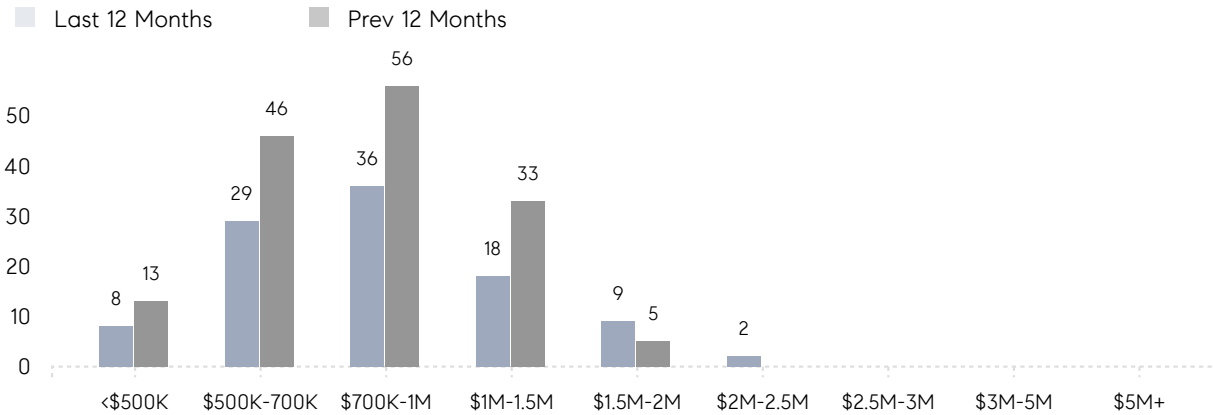
Allendale

SEPTEMBER 2022

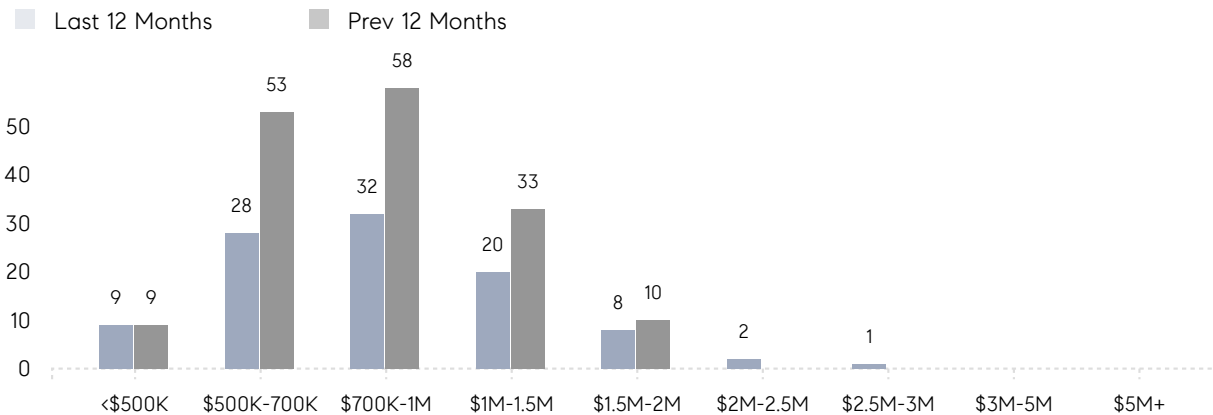
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Alpine

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|----------------------|------------------------|------------------------|
| 3 | \$3.7M | \$1.8M |
| Total Properties | Average Price | Median Price |
| 0% | 60% | -26% |
| Change From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 2 | \$2.6M | \$2.6M |
| Total Properties | Average Price | Median Price |
| -33% | 35% | 22% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

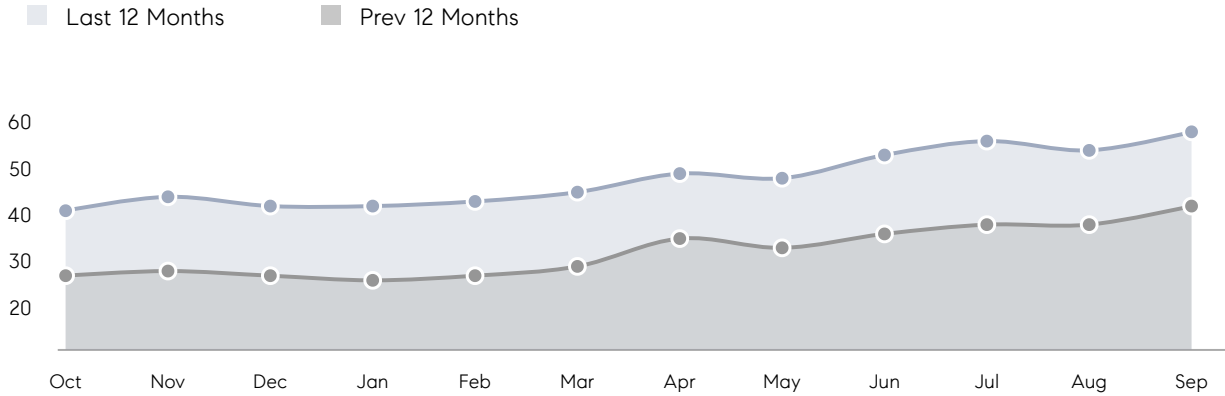
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 63 | 109 | -42% |
| | % OF ASKING PRICE | 93% | 96% | |
| | AVERAGE SOLD PRICE | \$2,693,000 | \$2,000,000 | 34.7% |
| | # OF CONTRACTS | 3 | 3 | 0.0% |
| | NEW LISTINGS | 7 | 6 | 17% |
| Houses | AVERAGE DOM | 63 | 109 | -42% |
| | % OF ASKING PRICE | 93% | 96% | |
| | AVERAGE SOLD PRICE | \$2,693,000 | \$2,000,000 | 35% |
| | # OF CONTRACTS | 3 | 3 | 0% |
| | NEW LISTINGS | 7 | 6 | 17% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

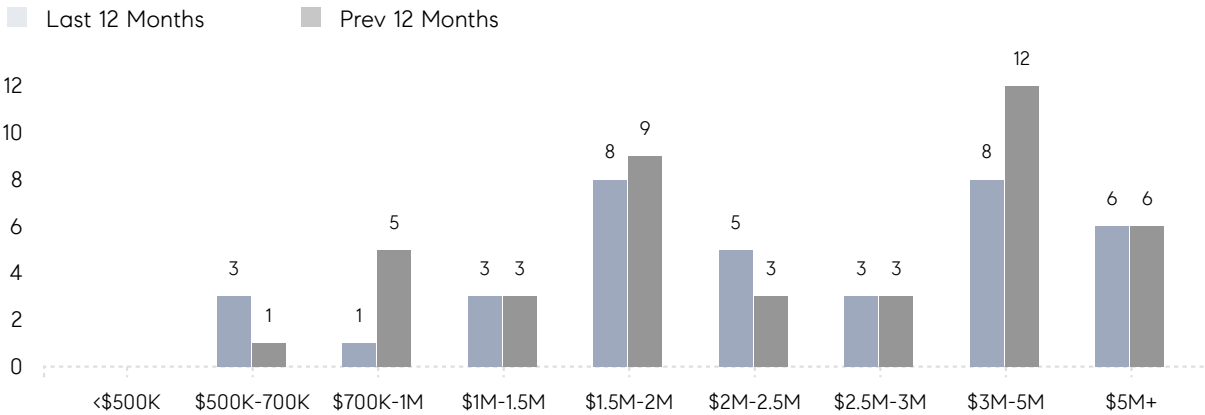
Alpine

SEPTEMBER 2022

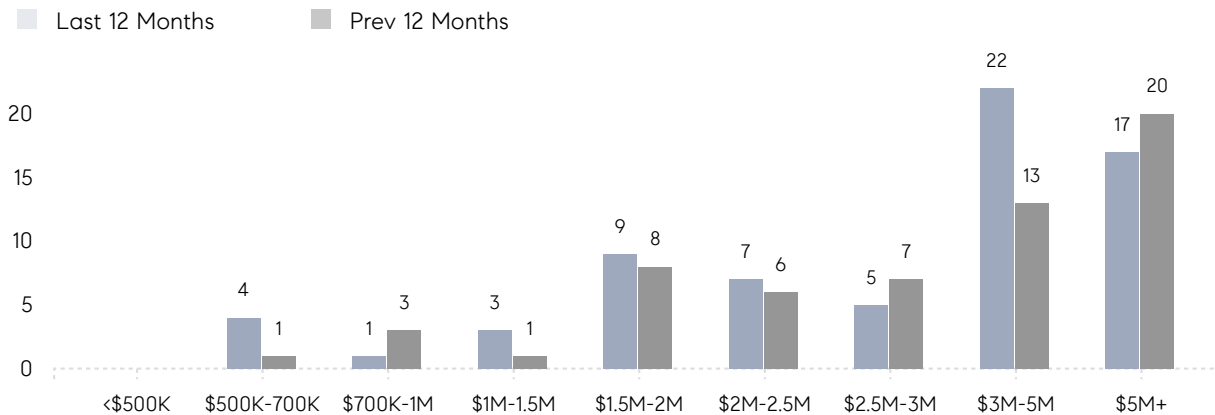
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Andover Borough

SEPTEMBER 2022

UNDER CONTRACT

2 **\$378K** **\$378K**
 Total Average Median
 Properties Price Price

0% - -
 Change From Change From Change From
 Sep 2021 Sep 2021 Sep 2021

UNITS SOLD

0 - -
 Total Average Median
 Properties Price Price

0% - -
 Change From Change From Change From
 Sep 2021 Sep 2021 Sep 2021

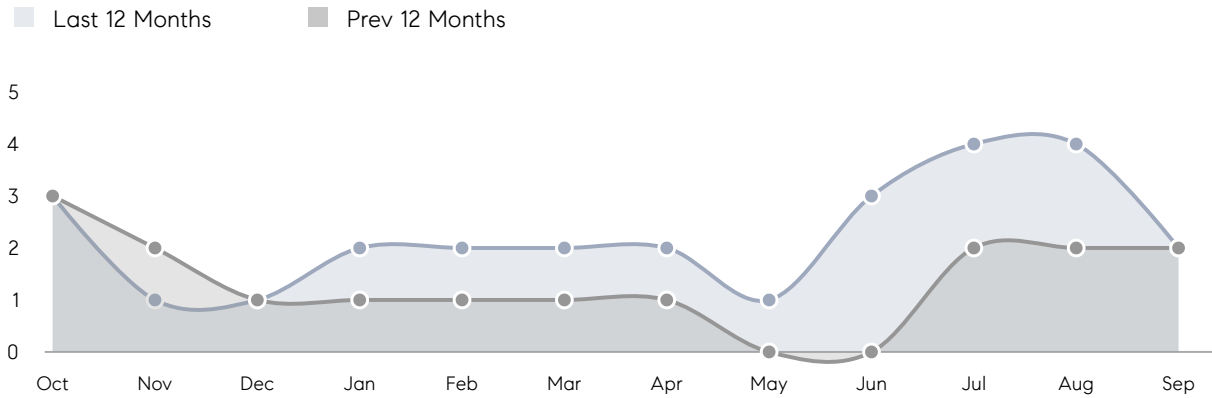
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|----------|----------|----------|
| Overall | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 2 | 0 | 0.0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| Houses | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 2 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Andover Borough

SEPTEMBER 2022

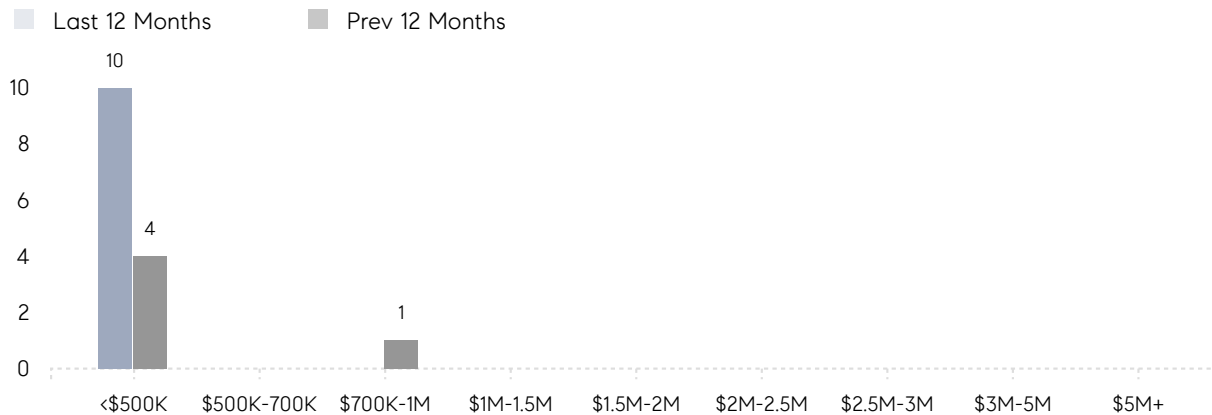
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Andover Township

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 12 | \$355K | \$302K |
| Total Properties | Average Price | Median Price |
| 50% | -7% | -6% |
| Increase From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 17 | \$466K | \$355K |
| Total Properties | Average Price | Median Price |
| 89% | 36% | 12% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

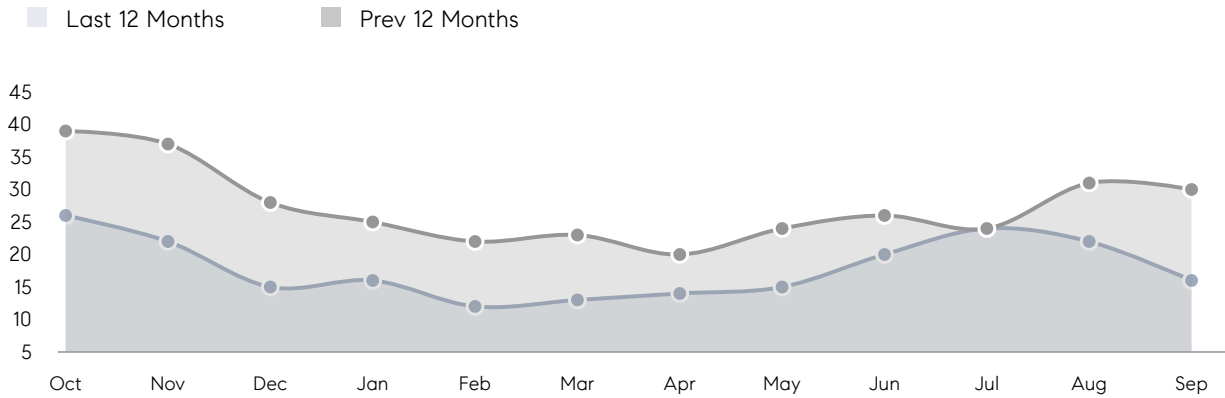
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 34 | 21 | 62% |
| | % OF ASKING PRICE | 105% | 105% | |
| | AVERAGE SOLD PRICE | \$466,803 | \$342,989 | 36.1% |
| | # OF CONTRACTS | 12 | 8 | 50.0% |
| | NEW LISTINGS | 5 | 11 | -55% |
| Houses | AVERAGE DOM | 34 | 21 | 62% |
| | % OF ASKING PRICE | 105% | 105% | |
| | AVERAGE SOLD PRICE | \$520,039 | \$342,989 | 52% |
| | # OF CONTRACTS | 11 | 8 | 38% |
| | NEW LISTINGS | 5 | 11 | -55% |
| Condo/Co-op/TH | AVERAGE DOM | 34 | - | - |
| | % OF ASKING PRICE | 103% | - | |
| | AVERAGE SOLD PRICE | \$218,367 | - | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

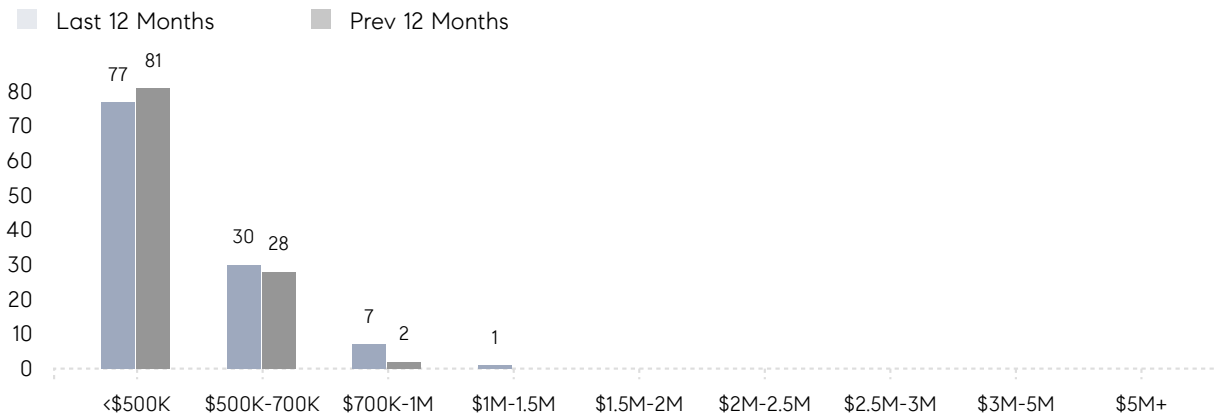
Andover Township

SEPTEMBER 2022

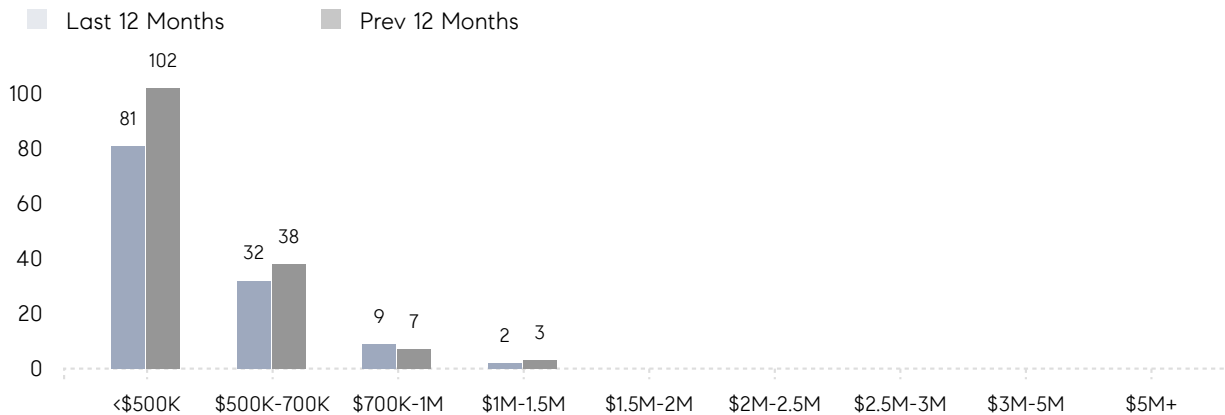
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Basking Ridge

SEPTEMBER 2022

UNDER CONTRACT

20
Total
Properties

\$631K
Average
Price

\$530K
Median
Price

-43%
Decrease From
Sep 2021

11%
Increase From
Sep 2021

25%
Increase From
Sep 2021

UNITS SOLD

29
Total
Properties

\$798K
Average
Price

\$850K
Median
Price

-43%
Decrease From
Sep 2021

1%
Increase From
Sep 2021

2%
Increase From
Sep 2021

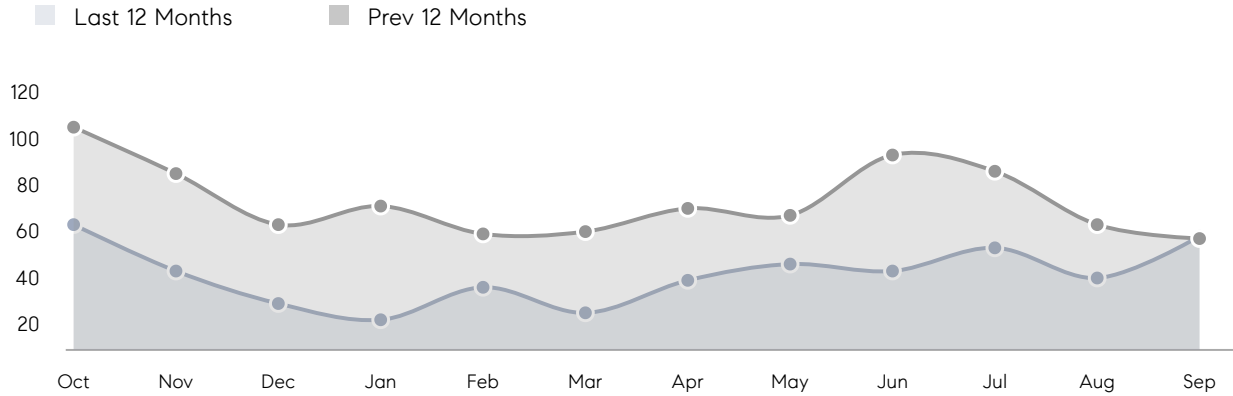
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 28 | 25 | 12% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$798,795 | \$787,288 | 1.5% |
| | # OF CONTRACTS | 20 | 35 | -42.9% |
| | NEW LISTINGS | 39 | 42 | -7% |
| Houses | AVERAGE DOM | 30 | 26 | 15% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$1,038,551 | \$983,540 | 6% |
| | # OF CONTRACTS | 8 | 14 | -43% |
| | NEW LISTINGS | 20 | 26 | -23% |
| Condo/Co-op/TH | AVERAGE DOM | 26 | 22 | 18% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$541,914 | \$456,758 | 19% |
| | # OF CONTRACTS | 12 | 21 | -43% |
| | NEW LISTINGS | 19 | 16 | 19% |

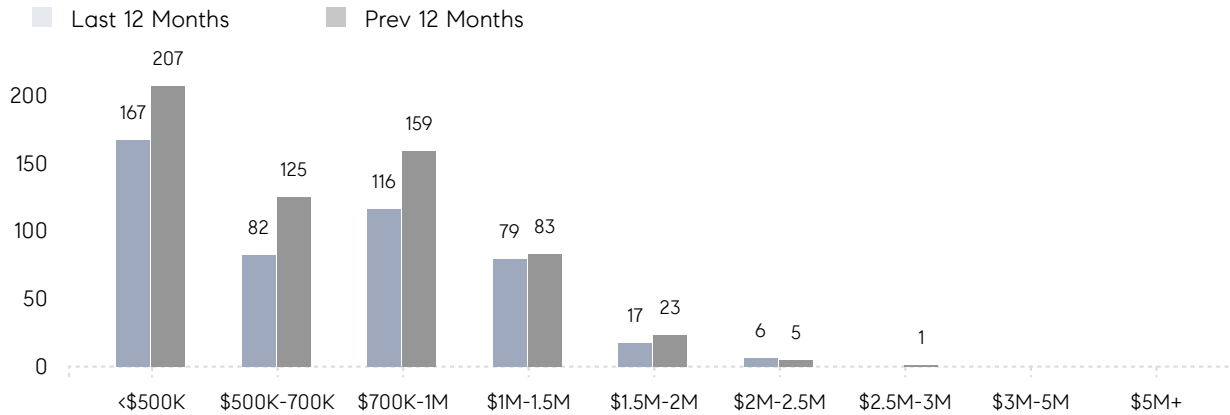
Basking Ridge

SEPTEMBER 2022

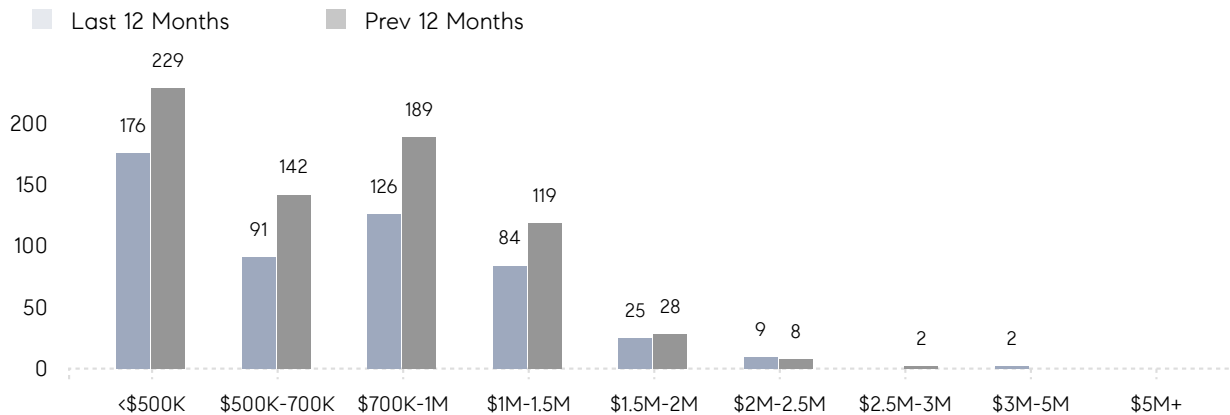
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Bay Head

SEPTEMBER 2022

UNDER CONTRACT

5
Total
Properties

\$2.0M
Average
Price

\$2.3M
Median
Price

67%
Increase From
Sep 2021

-65%
Decrease From
Sep 2021

-45%
Decrease From
Sep 2021

UNITS SOLD

3
Total
Properties

\$2.0M
Average
Price

\$1.1M
Median
Price

200%
Increase From
Sep 2021

63%
Increase From
Sep 2021

-12%
Decrease From
Sep 2021

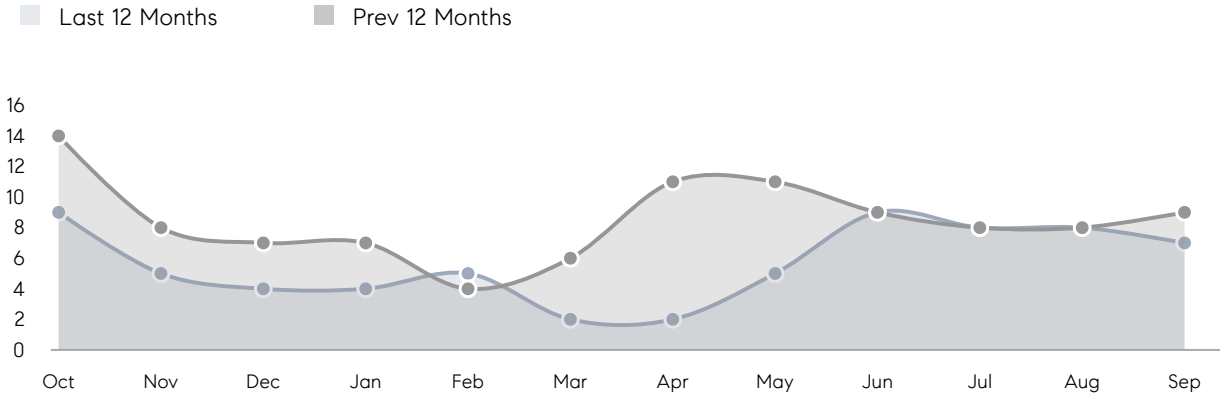
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 23 | 26 | -12% |
| | % OF ASKING PRICE | 92% | 96% | |
| | AVERAGE SOLD PRICE | \$2,073,333 | \$1,275,000 | 62.6% |
| | # OF CONTRACTS | 5 | 3 | 66.7% |
| | NEW LISTINGS | 4 | 6 | -33% |
| Houses | AVERAGE DOM | 23 | 26 | -12% |
| | % OF ASKING PRICE | 92% | 96% | |
| | AVERAGE SOLD PRICE | \$2,073,333 | \$1,275,000 | 63% |
| | # OF CONTRACTS | 4 | 3 | 33% |
| | NEW LISTINGS | 3 | 6 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

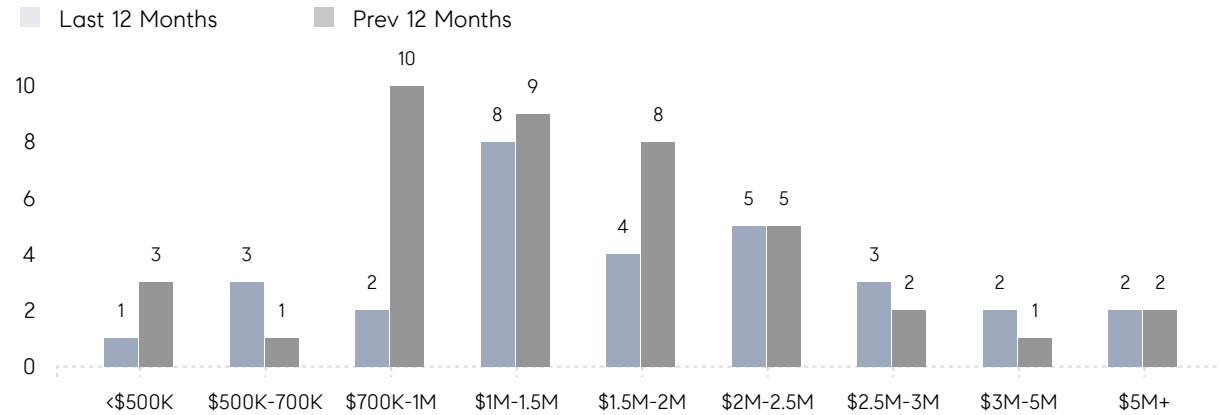
Bay Head

SEPTEMBER 2022

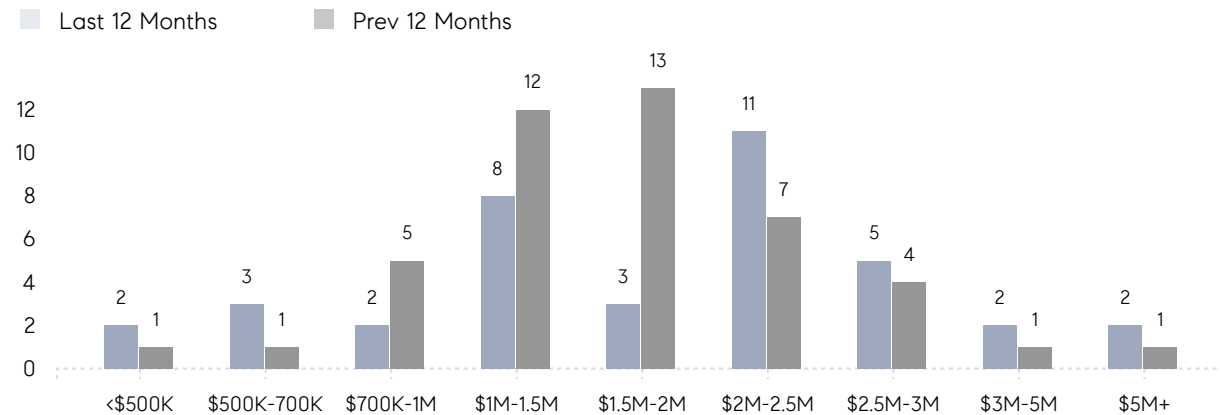
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Bayonne

SEPTEMBER 2022

UNDER CONTRACT

25
Total
Properties

\$450K
Average
Price

\$449K
Median
Price

14%
Increase From
Sep 2021

10%
Increase From
Sep 2021

13%
Increase From
Sep 2021

UNITS SOLD

17
Total
Properties

\$426K
Average
Price

\$426K
Median
Price

-23%
Decrease From
Sep 2021

-1%
Change From
Sep 2021

2%
Increase From
Sep 2021

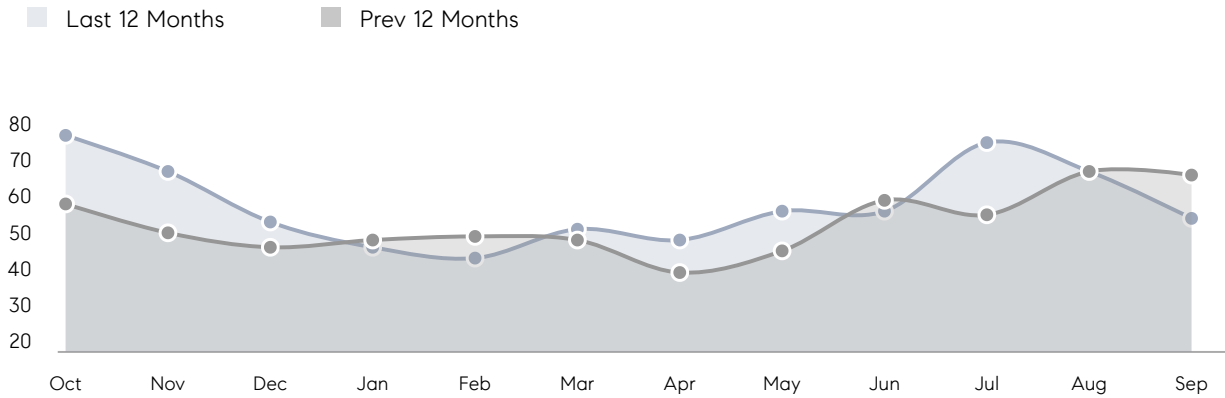
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 30 | 32 | -6% |
| | % OF ASKING PRICE | 96% | 101% | |
| | AVERAGE SOLD PRICE | \$426,588 | \$430,852 | -1.0% |
| | # OF CONTRACTS | 25 | 22 | 13.6% |
| | NEW LISTINGS | 27 | 39 | -31% |
| Houses | AVERAGE DOM | 25 | 34 | -26% |
| | % OF ASKING PRICE | 97% | 101% | |
| | AVERAGE SOLD PRICE | \$529,091 | \$484,083 | 9% |
| | # OF CONTRACTS | 17 | 12 | 42% |
| | NEW LISTINGS | 15 | 19 | -21% |
| Condo/Co-op/TH | AVERAGE DOM | 39 | 26 | 50% |
| | % OF ASKING PRICE | 95% | 100% | |
| | AVERAGE SOLD PRICE | \$238,667 | \$316,786 | -25% |
| | # OF CONTRACTS | 8 | 10 | -20% |
| | NEW LISTINGS | 12 | 20 | -40% |

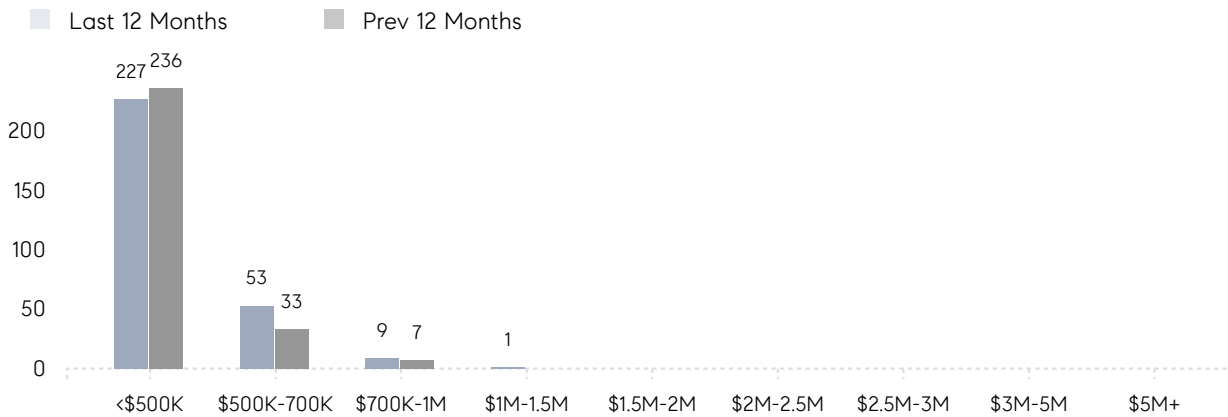
Bayonne

SEPTEMBER 2022

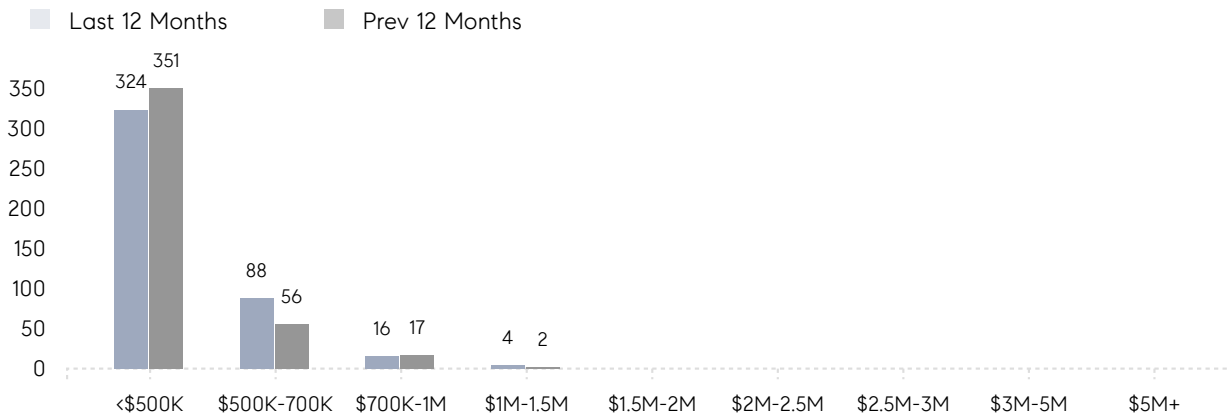
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Bedminster

SEPTEMBER 2022

UNDER CONTRACT

18
Total
Properties

\$451K
Average
Price

\$404K
Median
Price

-5%
Decrease From
Sep 2021

-12%
Decrease From
Sep 2021

4%
Increase From
Sep 2021

UNITS SOLD

20
Total
Properties

\$583K
Average
Price

\$457K
Median
Price

-5%
Decrease From
Sep 2021

14%
Increase From
Sep 2021

12%
Increase From
Sep 2021

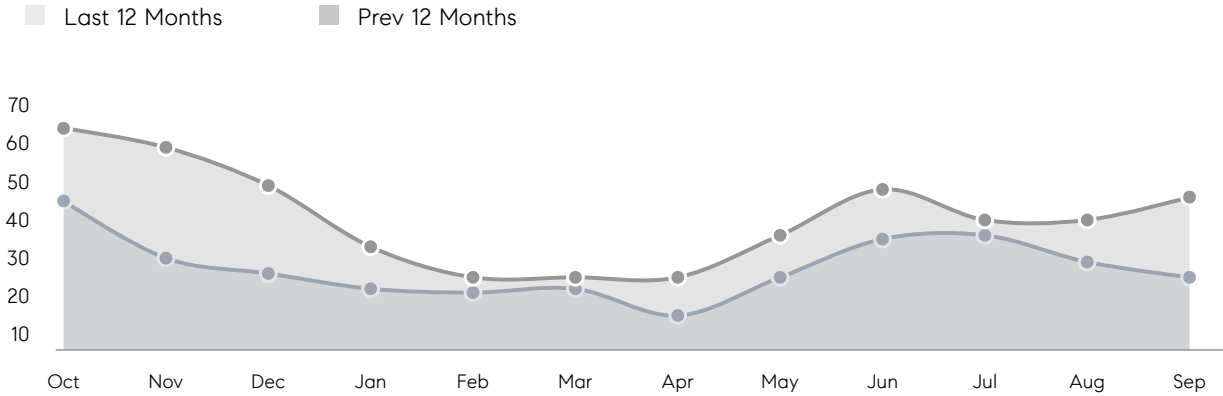
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 28 | 34 | -18% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$583,033 | \$513,400 | 13.6% |
| | # OF CONTRACTS | 18 | 19 | -5.3% |
| | NEW LISTINGS | 17 | 26 | -35% |
| Houses | AVERAGE DOM | 36 | 53 | -32% |
| | % OF ASKING PRICE | 102% | 98% | |
| | AVERAGE SOLD PRICE | \$974,400 | \$698,625 | 39% |
| | # OF CONTRACTS | 5 | 5 | 0% |
| | NEW LISTINGS | 7 | 7 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 25 | 23 | 9% |
| | % OF ASKING PRICE | 102% | 102% | |
| | AVERAGE SOLD PRICE | \$452,577 | \$399,415 | 13% |
| | # OF CONTRACTS | 13 | 14 | -7% |
| | NEW LISTINGS | 10 | 19 | -47% |

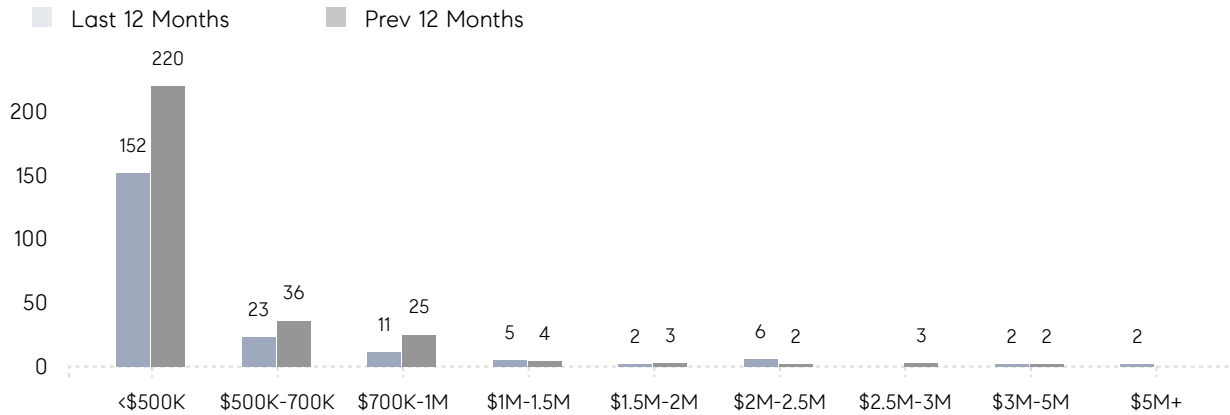
Bedminster

SEPTEMBER 2022

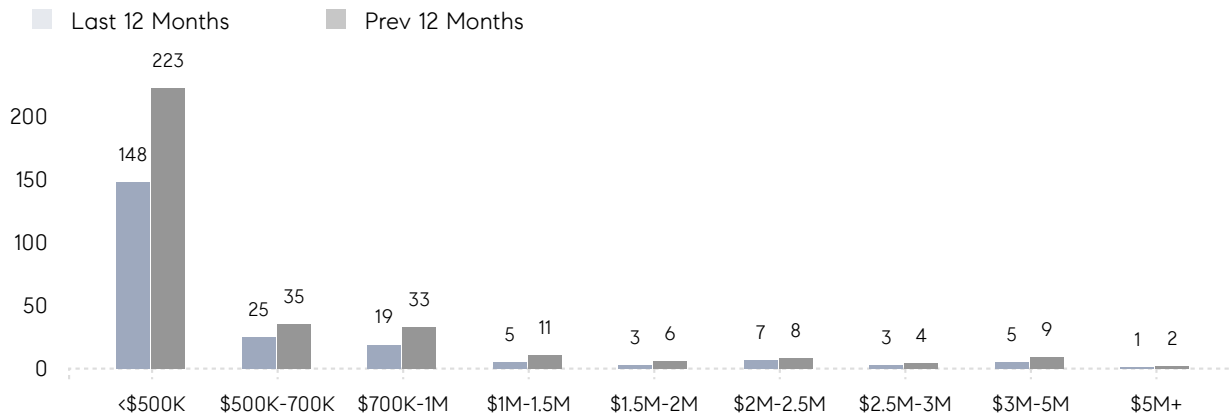
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Belleville

SEPTEMBER 2022

UNDER CONTRACT

30
Total
Properties

\$366K
Average
Price

\$377K
Median
Price

-40%
Decrease From
Sep 2021

10%
Increase From
Sep 2021

10%
Increase From
Sep 2021

UNITS SOLD

36
Total
Properties

\$363K
Average
Price

\$395K
Median
Price

-10%
Decrease From
Sep 2021

10%
Increase From
Sep 2021

22%
Increase From
Sep 2021

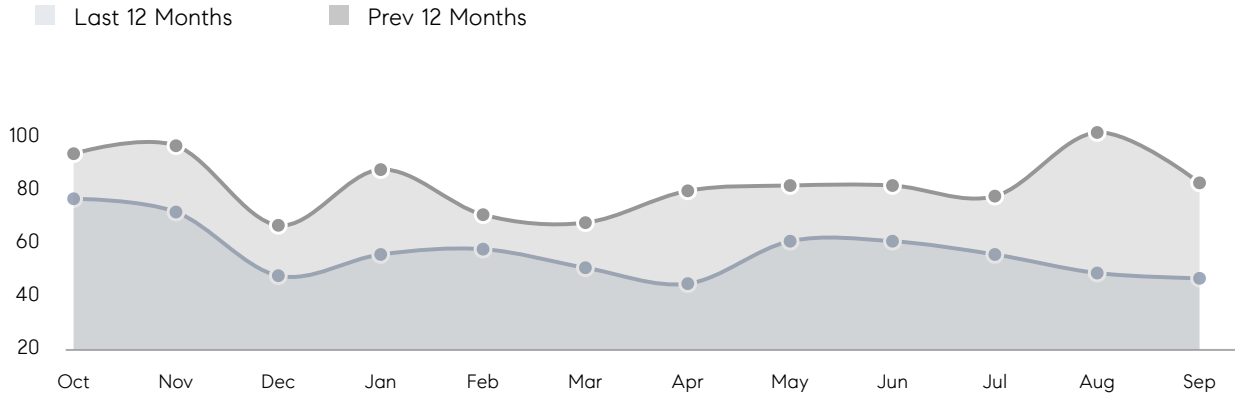
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 41 | 30 | 37% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$363,547 | \$329,320 | 10.4% |
| | # OF CONTRACTS | 30 | 50 | -40.0% |
| | NEW LISTINGS | 29 | 39 | -26% |
| Houses | AVERAGE DOM | 36 | 29 | 24% |
| | % OF ASKING PRICE | 104% | 103% | |
| | AVERAGE SOLD PRICE | \$438,883 | \$425,240 | 3% |
| | # OF CONTRACTS | 17 | 34 | -50% |
| | NEW LISTINGS | 22 | 27 | -19% |
| Condo/Co-op/TH | AVERAGE DOM | 46 | 32 | 44% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$288,210 | \$233,400 | 23% |
| | # OF CONTRACTS | 13 | 16 | -19% |
| | NEW LISTINGS | 7 | 12 | -42% |

Belleville

SEPTEMBER 2022

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Bergenfield

SEPTEMBER 2022

UNDER CONTRACT

18
Total
Properties

\$498K
Average
Price

\$481K
Median
Price

-5%
Decrease From
Sep 2021

-10%
Decrease From
Sep 2021

-1%
Change From
Sep 2021

UNITS SOLD

27
Total
Properties

\$558K
Average
Price

\$475K
Median
Price

-4%
Decrease From
Sep 2021

12%
Increase From
Sep 2021

-1%
Change From
Sep 2021

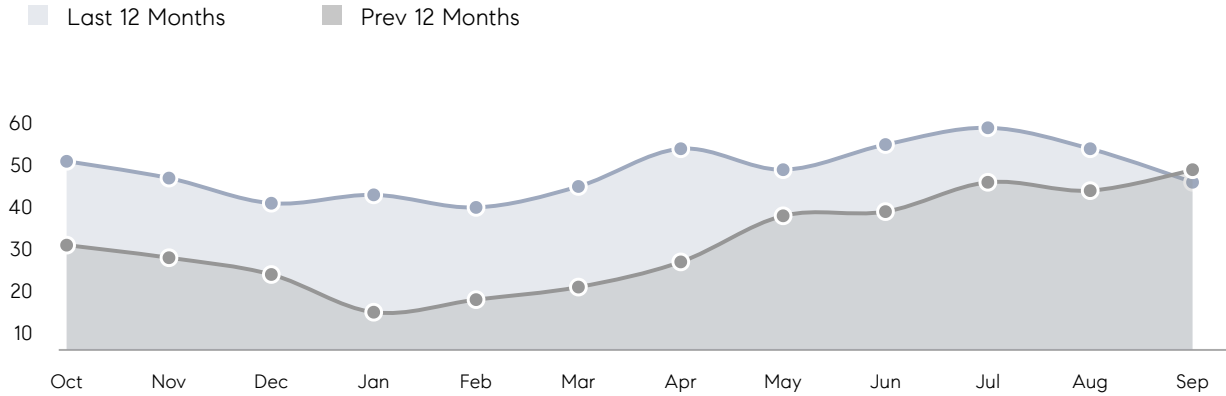
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 32 | 26 | 23% |
| | % OF ASKING PRICE | 99% | 104% | |
| | AVERAGE SOLD PRICE | \$558,352 | \$500,107 | 11.6% |
| | # OF CONTRACTS | 18 | 19 | -5.3% |
| | NEW LISTINGS | 12 | 23 | -48% |
| Houses | AVERAGE DOM | 32 | 26 | 23% |
| | % OF ASKING PRICE | 100% | 104% | |
| | AVERAGE SOLD PRICE | \$572,423 | \$500,107 | 14% |
| | # OF CONTRACTS | 15 | 19 | -21% |
| | NEW LISTINGS | 10 | 23 | -57% |
| Condo/Co-op/TH | AVERAGE DOM | 16 | - | - |
| | % OF ASKING PRICE | 90% | - | |
| | AVERAGE SOLD PRICE | \$192,500 | - | - |
| | # OF CONTRACTS | 3 | 0 | 0% |
| | NEW LISTINGS | 2 | 0 | 0% |

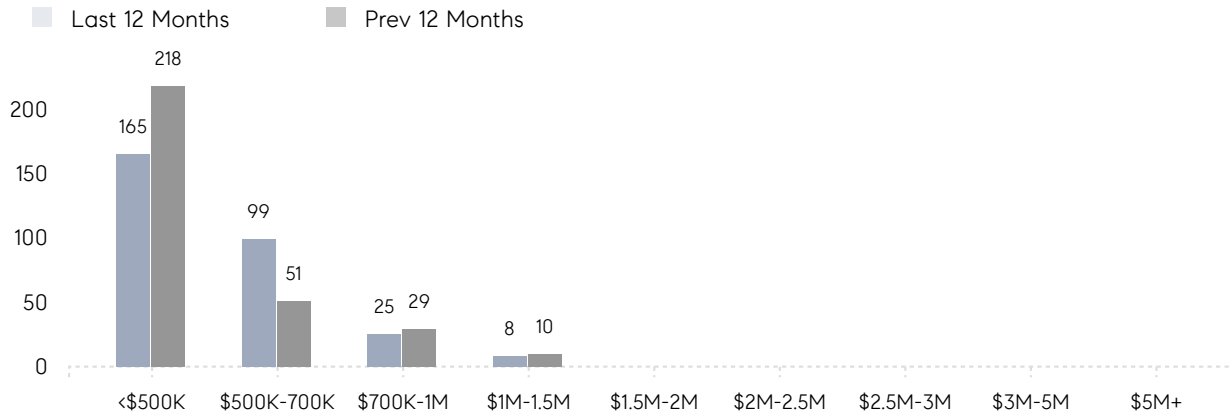
Bergenfield

SEPTEMBER 2022

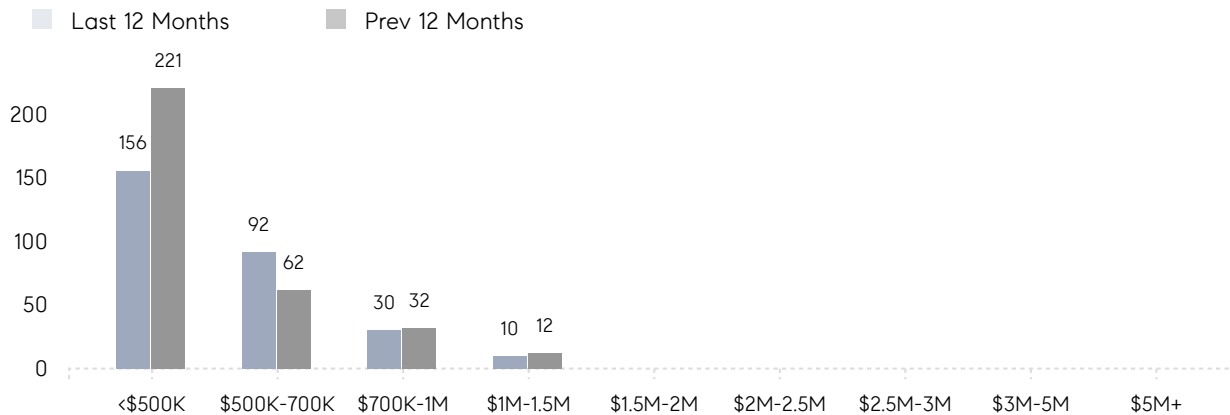
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Berkeley Heights

SEPTEMBER 2022

UNDER CONTRACT

12
Total
Properties

\$738K
Average
Price

\$649K
Median
Price

9%
Increase From
Sep 2021

33%
Increase From
Sep 2021

19%
Increase From
Sep 2021

UNITS SOLD

20
Total
Properties

\$686K
Average
Price

\$690K
Median
Price

18%
Increase From
Sep 2021

-12%
Decrease From
Sep 2021

-6%
Decrease From
Sep 2021

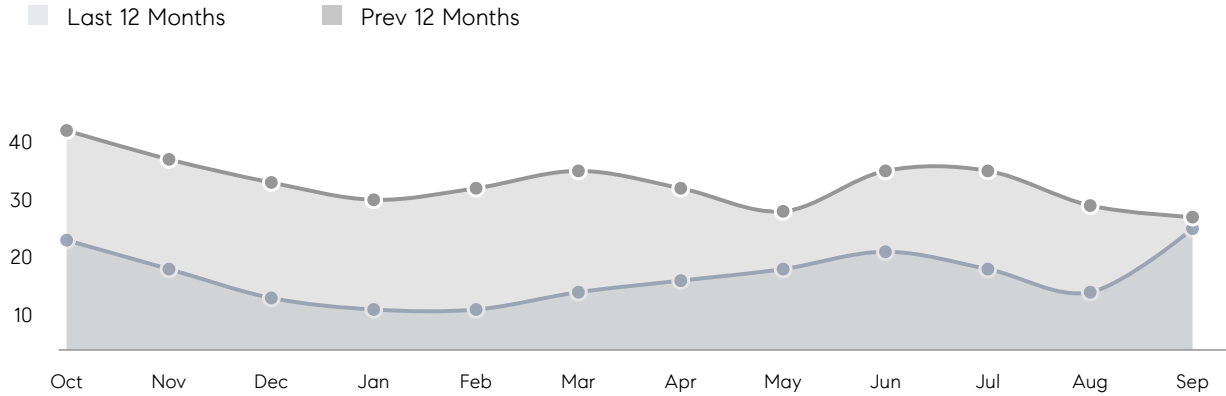
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 24 | 4% |
| | % OF ASKING PRICE | 103% | 103% | |
| | AVERAGE SOLD PRICE | \$686,390 | \$777,615 | -11.7% |
| | # OF CONTRACTS | 12 | 11 | 9.1% |
| | NEW LISTINGS | 23 | 20 | 15% |
| Houses | AVERAGE DOM | 24 | 24 | 0% |
| | % OF ASKING PRICE | 104% | 103% | |
| | AVERAGE SOLD PRICE | \$752,700 | \$777,615 | -3% |
| | # OF CONTRACTS | 9 | 10 | -10% |
| | NEW LISTINGS | 18 | 14 | 29% |
| Condo/Co-op/TH | AVERAGE DOM | 27 | - | - |
| | % OF ASKING PRICE | 100% | - | |
| | AVERAGE SOLD PRICE | \$531,667 | - | - |
| | # OF CONTRACTS | 3 | 1 | 200% |
| | NEW LISTINGS | 5 | 6 | -17% |

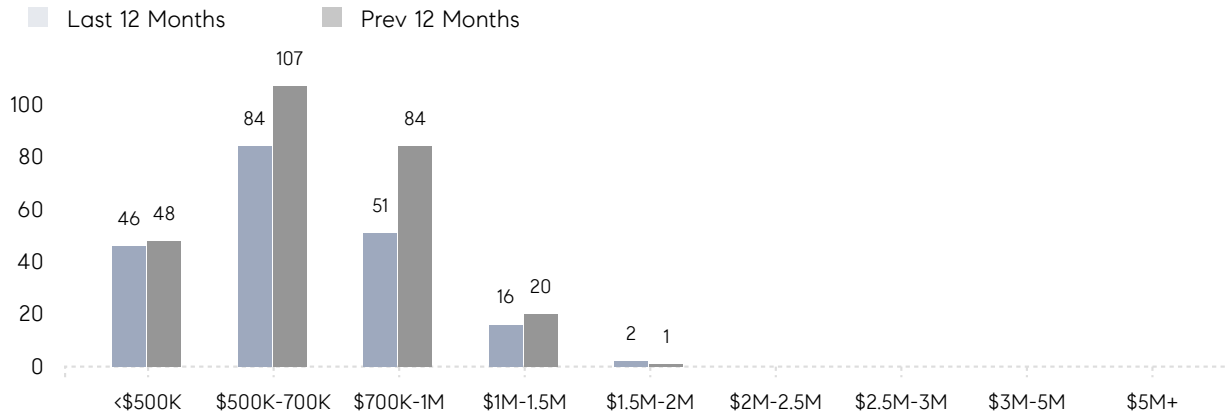
Berkeley Heights

SEPTEMBER 2022

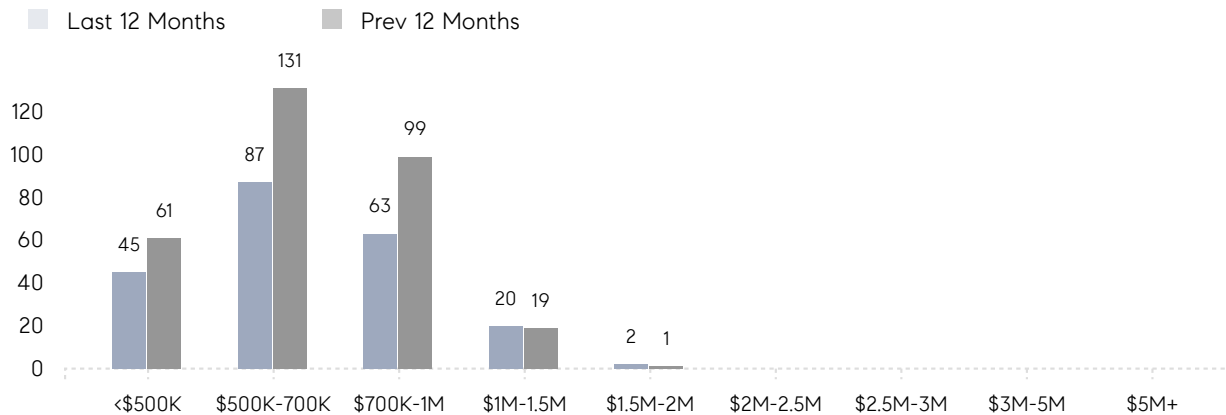
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Bernardsville

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 9 | \$1.5M | \$1.2M |
| Total Properties | Average Price | Median Price |
| -44% | 71% | 77% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 11 | \$1.3M | \$999K |
| Total Properties | Average Price | Median Price |
| 22% | 89% | 48% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

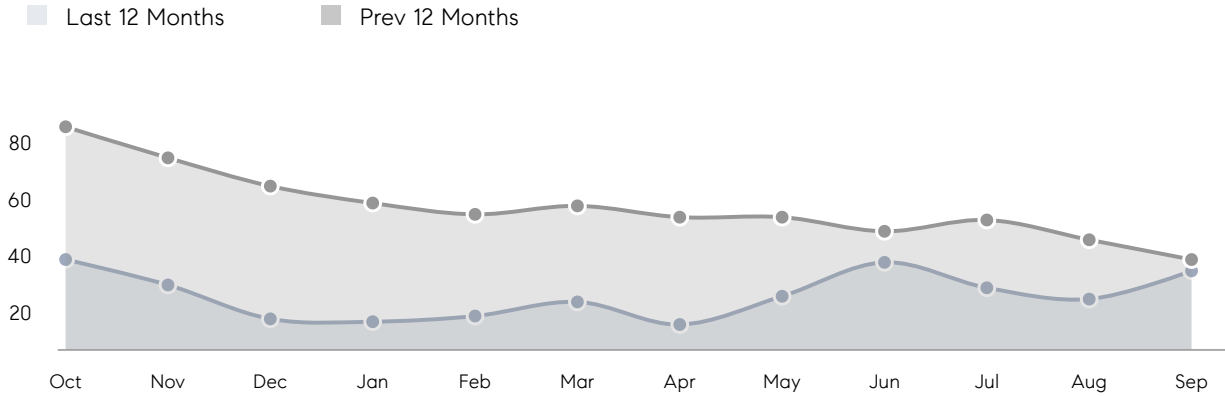
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 46 | 28 | 64% |
| | % OF ASKING PRICE | 97% | 100% | |
| | AVERAGE SOLD PRICE | \$1,363,909 | \$720,444 | 89.3% |
| | # OF CONTRACTS | 9 | 16 | -43.7% |
| | NEW LISTINGS | 21 | 15 | 40% |
| Houses | AVERAGE DOM | 56 | 30 | 87% |
| | % OF ASKING PRICE | 96% | 99% | |
| | AVERAGE SOLD PRICE | \$1,665,500 | \$769,250 | 117% |
| | # OF CONTRACTS | 9 | 16 | -44% |
| | NEW LISTINGS | 19 | 15 | 27% |
| Condo/Co-op/TH | AVERAGE DOM | 18 | 7 | 157% |
| | % OF ASKING PRICE | 102% | 102% | |
| | AVERAGE SOLD PRICE | \$559,667 | \$330,000 | 70% |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 2 | 0 | 0% |

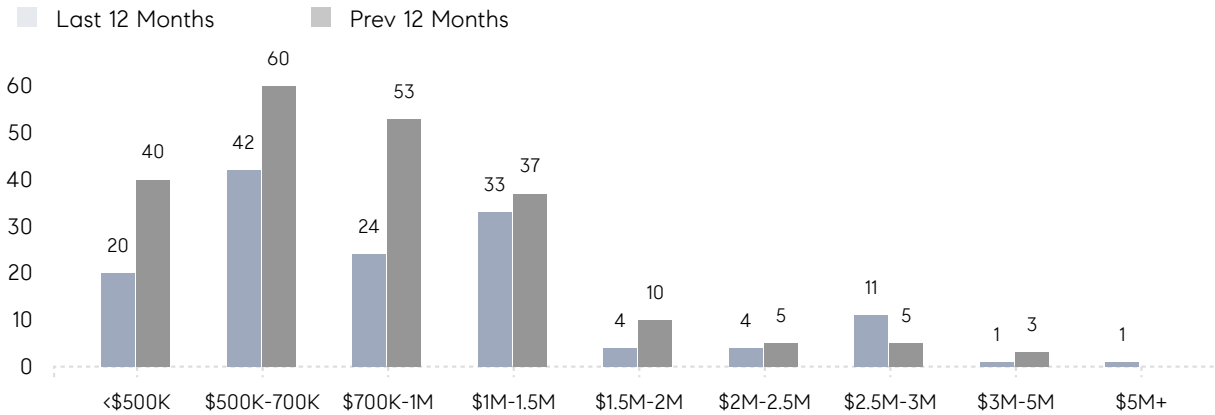
Bernardsville

SEPTEMBER 2022

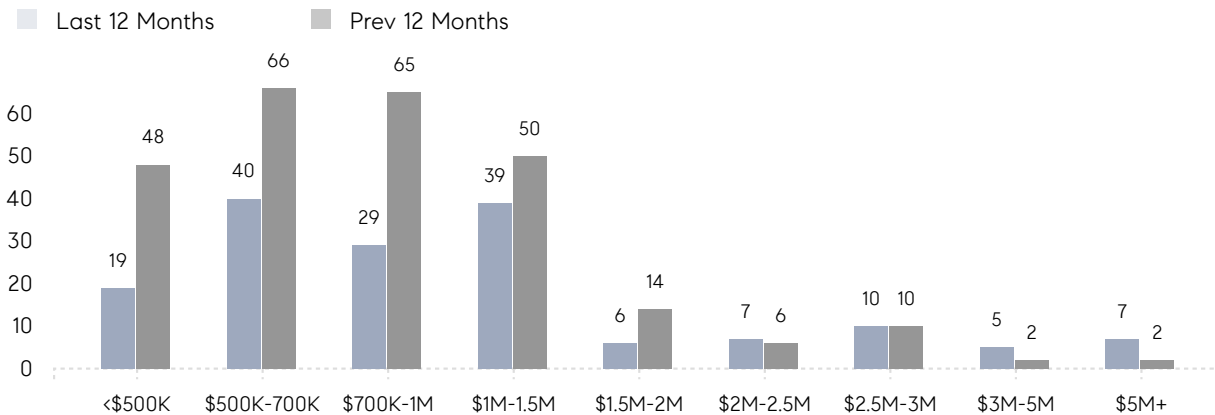
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Bloomfield

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 43 | \$445K | \$415K |
| Total Properties | Average Price | Median Price |
| -37% | 6% | -5% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 29 | \$489K | \$455K |
| Total Properties | Average Price | Median Price |
| -31% | 9% | 3% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

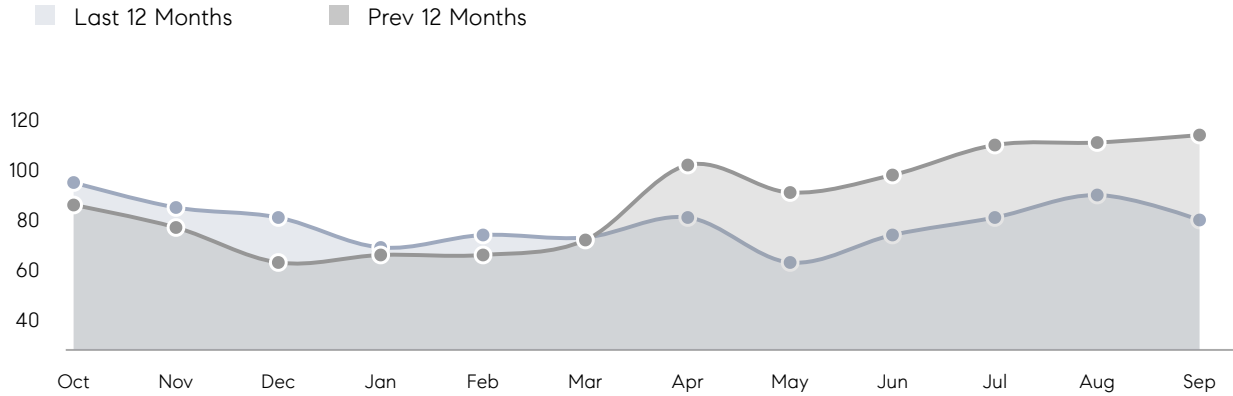
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 41 | 30 | 37% |
| | % OF ASKING PRICE | 103% | 109% | |
| | AVERAGE SOLD PRICE | \$489,828 | \$447,571 | 9.4% |
| | # OF CONTRACTS | 43 | 68 | -36.8% |
| | NEW LISTINGS | 34 | 71 | -52% |
| Houses | AVERAGE DOM | 42 | 29 | 45% |
| | % OF ASKING PRICE | 103% | 109% | |
| | AVERAGE SOLD PRICE | \$521,696 | \$457,699 | 14% |
| | # OF CONTRACTS | 35 | 59 | -41% |
| | NEW LISTINGS | 31 | 68 | -54% |
| Condo/Co-op/TH | AVERAGE DOM | 36 | 50 | -28% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$367,667 | \$245,000 | 50% |
| | # OF CONTRACTS | 8 | 9 | -11% |
| | NEW LISTINGS | 3 | 3 | 0% |

Bloomfield

SEPTEMBER 2022

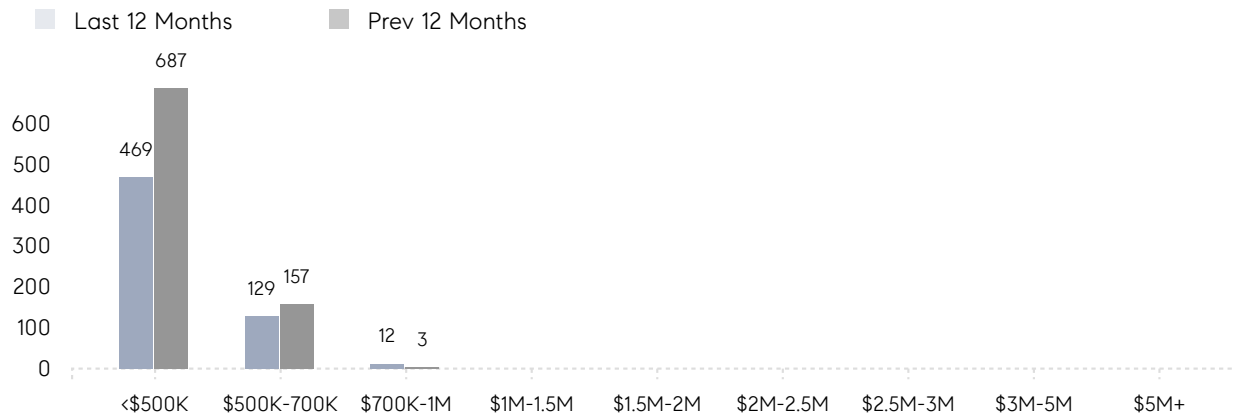
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Bogota

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 3 | \$425K | \$425K |
| Total Properties | Average Price | Median Price |
| -77% | -2% | 1% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Increase From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 7 | \$514K | \$481K |
| Total Properties | Average Price | Median Price |
| 17% | 14% | 8% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

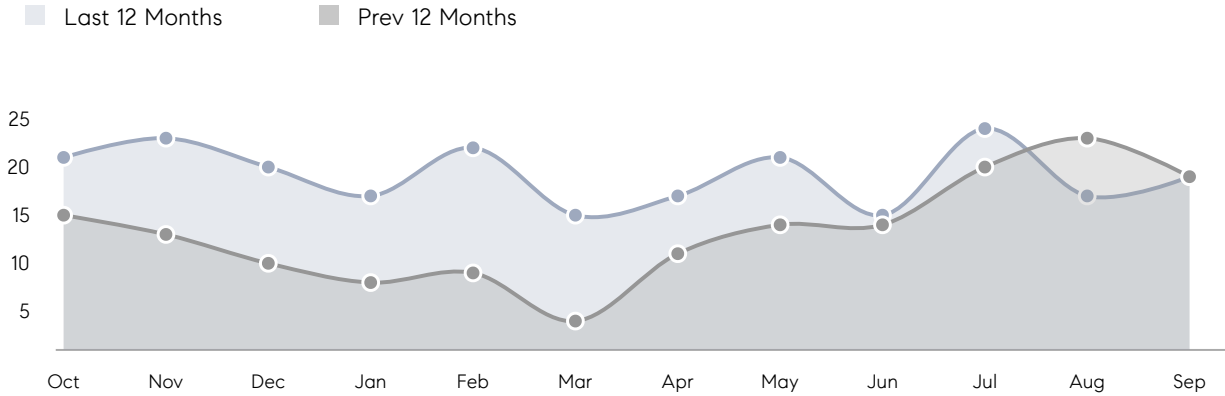
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 52 | 20 | 160% |
| | % OF ASKING PRICE | 103% | 102% | |
| | AVERAGE SOLD PRICE | \$514,229 | \$451,167 | 14.0% |
| | # OF CONTRACTS | 3 | 13 | -76.9% |
| | NEW LISTINGS | 5 | 9 | -44% |
| Houses | AVERAGE DOM | 52 | 20 | 160% |
| | % OF ASKING PRICE | 103% | 102% | |
| | AVERAGE SOLD PRICE | \$514,229 | \$451,167 | 14% |
| | # OF CONTRACTS | 3 | 13 | -77% |
| | NEW LISTINGS | 5 | 9 | -44% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

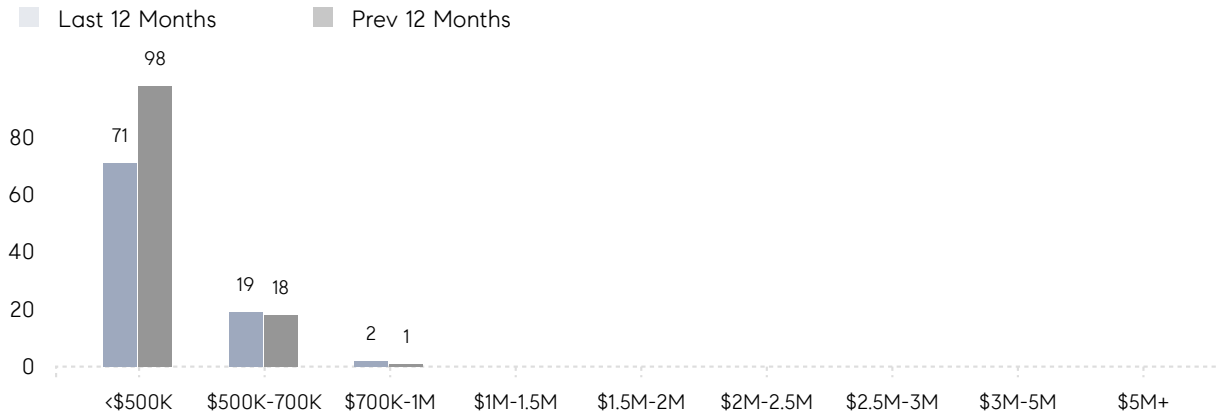
Bogota

SEPTEMBER 2022

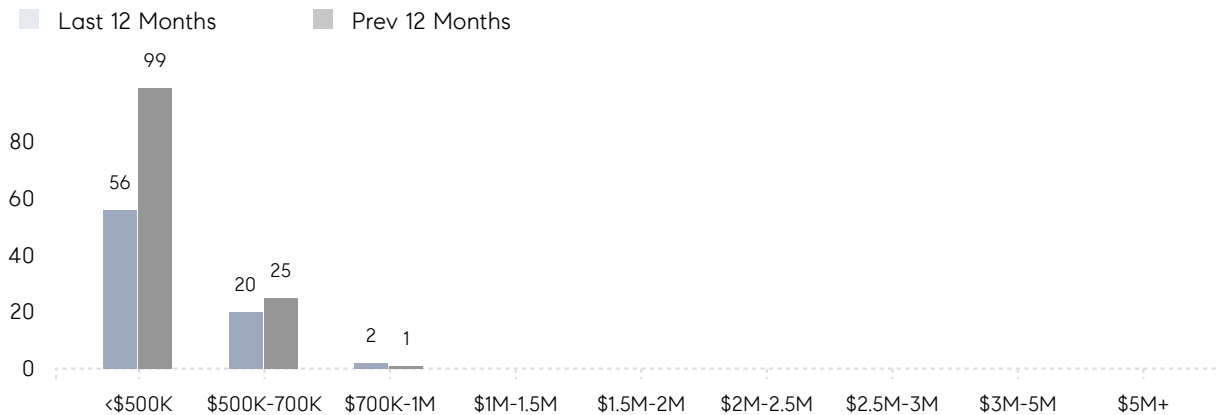
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Boonton

SEPTEMBER 2022

UNDER CONTRACT

10
Total
Properties

\$451K
Average
Price

\$428K
Median
Price

11%
Increase From
Sep 2021

-15%
Decrease From
Sep 2021

-25%
Decrease From
Sep 2021

UNITS SOLD

2
Total
Properties

\$440K
Average
Price

\$440K
Median
Price

-83%
Decrease From
Sep 2021

-12%
Decrease From
Sep 2021

0%
Change From
Sep 2021

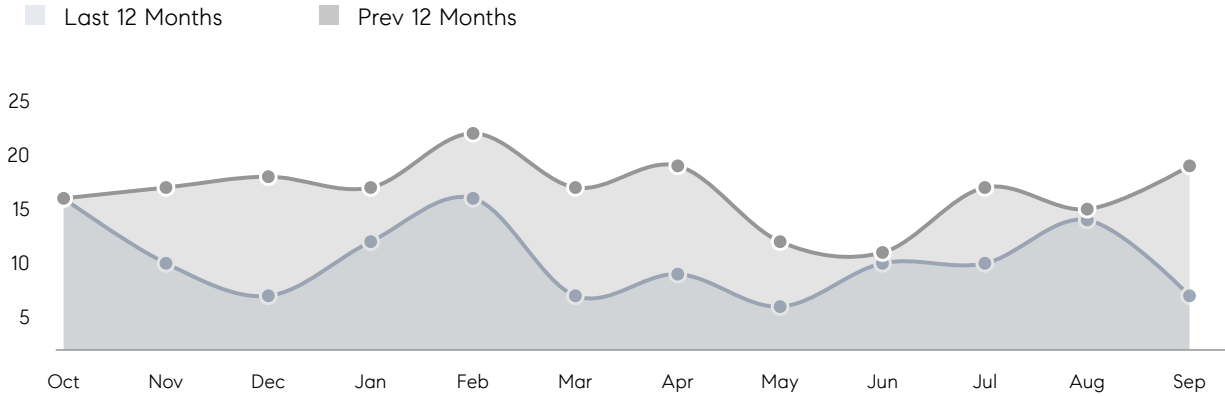
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 16 | 25 | -36% |
| | % OF ASKING PRICE | 114% | 104% | |
| | AVERAGE SOLD PRICE | \$440,500 | \$499,500 | -11.8% |
| | # OF CONTRACTS | 10 | 9 | 11.1% |
| | NEW LISTINGS | 5 | 15 | -67% |
| Houses | AVERAGE DOM | 16 | 25 | -36% |
| | % OF ASKING PRICE | 114% | 104% | |
| | AVERAGE SOLD PRICE | \$440,500 | \$516,750 | -15% |
| | # OF CONTRACTS | 7 | 8 | -12% |
| | NEW LISTINGS | 5 | 14 | -64% |
| Condo/Co-op/TH | AVERAGE DOM | - | 21 | - |
| | % OF ASKING PRICE | - | 101% | |
| | AVERAGE SOLD PRICE | - | \$413,250 | - |
| | # OF CONTRACTS | 3 | 1 | 200% |
| | NEW LISTINGS | 0 | 1 | 0% |

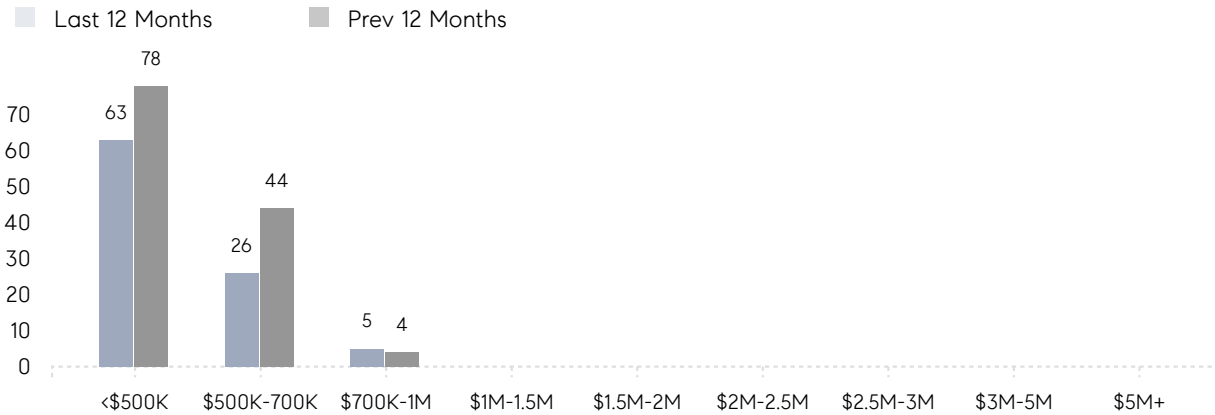
Boonton

SEPTEMBER 2022

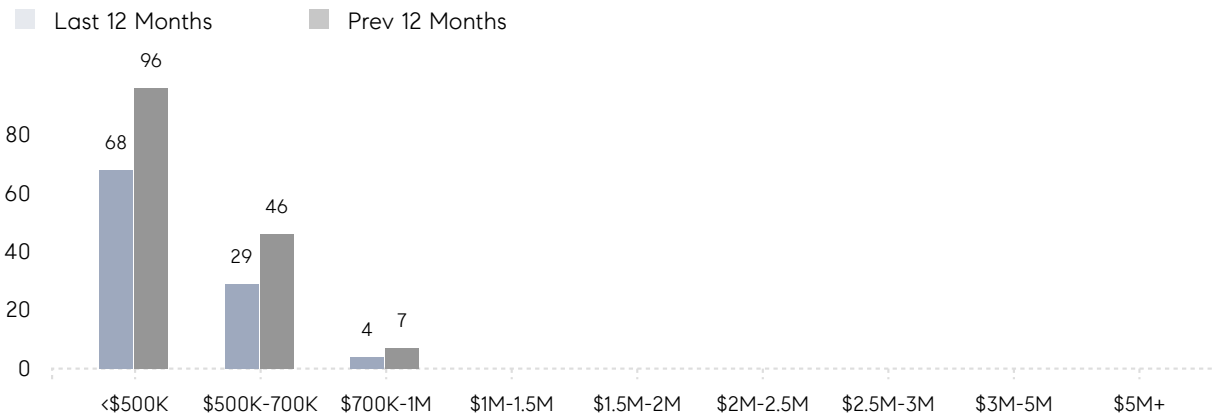
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Boonton Township

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 3 | \$975K | \$1.0M |
| Total Properties | Average Price | Median Price |
| -67% | 24% | 97% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 8 | \$802K | \$705K |
| Total Properties | Average Price | Median Price |
| 700% | 26% | 11% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

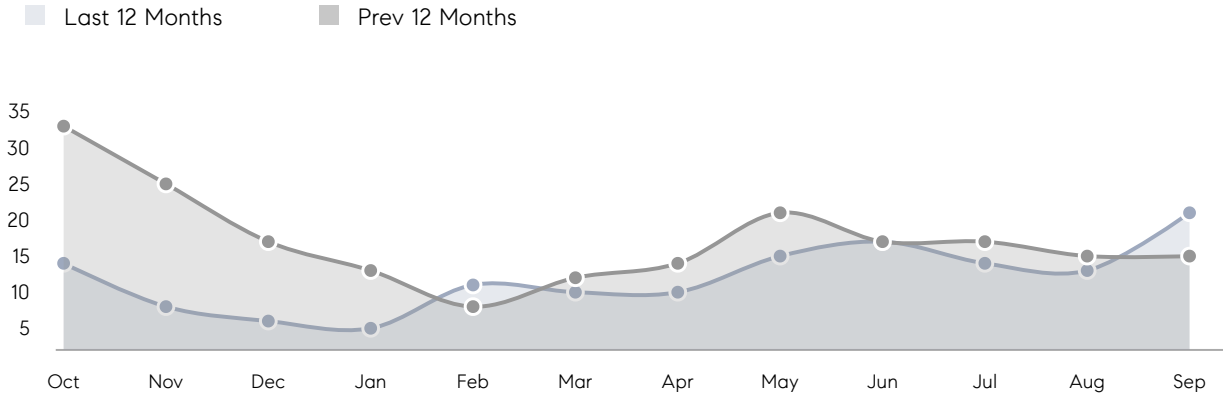
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 35 | -6% |
| | % OF ASKING PRICE | 98% | 101% | |
| | AVERAGE SOLD PRICE | \$802,625 | \$635,000 | 26.4% |
| | # OF CONTRACTS | 3 | 9 | -66.7% |
| | NEW LISTINGS | 10 | 9 | 11% |
| Houses | AVERAGE DOM | 48 | 35 | 37% |
| | % OF ASKING PRICE | 96% | 101% | |
| | AVERAGE SOLD PRICE | \$887,000 | \$635,000 | 40% |
| | # OF CONTRACTS | 3 | 7 | -57% |
| | NEW LISTINGS | 9 | 8 | 13% |
| Condo/Co-op/TH | AVERAGE DOM | 8 | - | - |
| | % OF ASKING PRICE | 100% | - | |
| | AVERAGE SOLD PRICE | \$662,000 | - | - |
| | # OF CONTRACTS | 0 | 2 | 0% |
| | NEW LISTINGS | 1 | 1 | 0% |

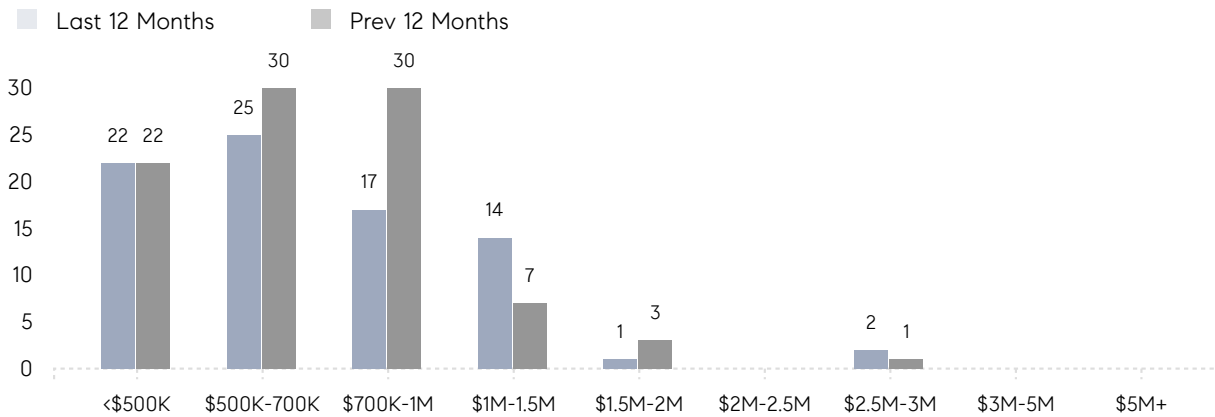
Boonton Township

SEPTEMBER 2022

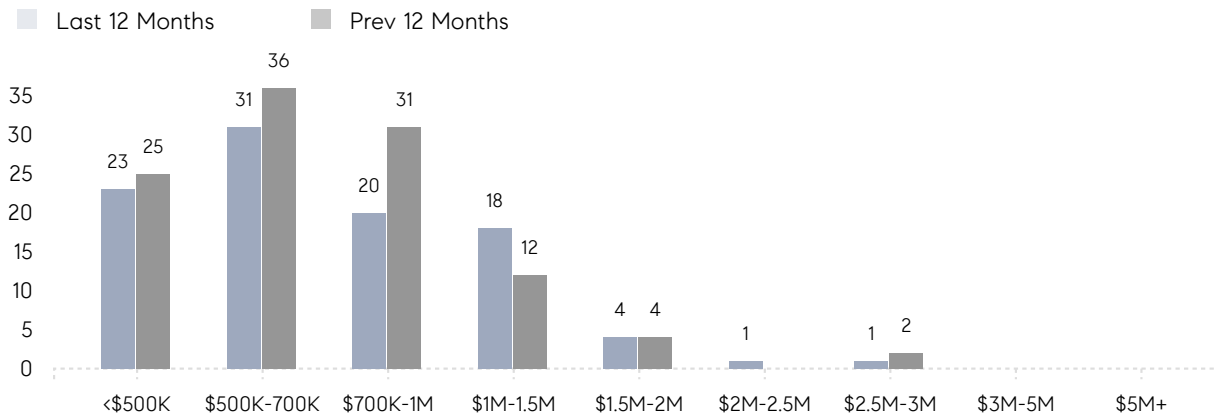
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Branchburg

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 20 | \$501K | \$459K |
| Total Properties | Average Price | Median Price |
| 5% | -9% | -16% |
| Increase From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 24 | \$567K | \$561K |
| Total Properties | Average Price | Median Price |
| 4% | 5% | 4% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

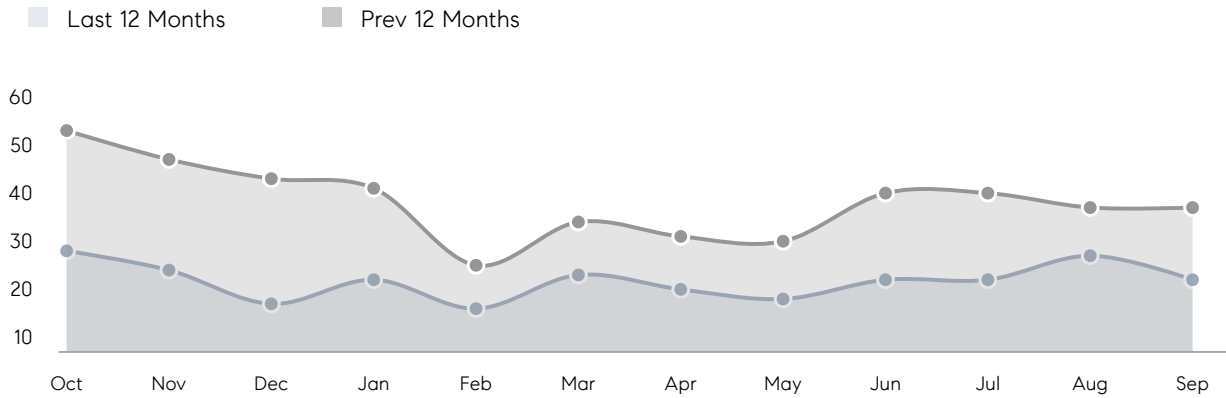
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 26 | 33 | -21% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$567,575 | \$540,787 | 5.0% |
| | # OF CONTRACTS | 20 | 19 | 5.3% |
| | NEW LISTINGS | 17 | 27 | -37% |
| Houses | AVERAGE DOM | 27 | 20 | 35% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$576,990 | \$613,760 | -6% |
| | # OF CONTRACTS | 13 | 12 | 8% |
| | NEW LISTINGS | 14 | 18 | -22% |
| Condo/Co-op/TH | AVERAGE DOM | 15 | 56 | -73% |
| | % OF ASKING PRICE | 104% | 99% | |
| | AVERAGE SOLD PRICE | \$501,667 | \$403,961 | 24% |
| | # OF CONTRACTS | 7 | 7 | 0% |
| | NEW LISTINGS | 3 | 9 | -67% |

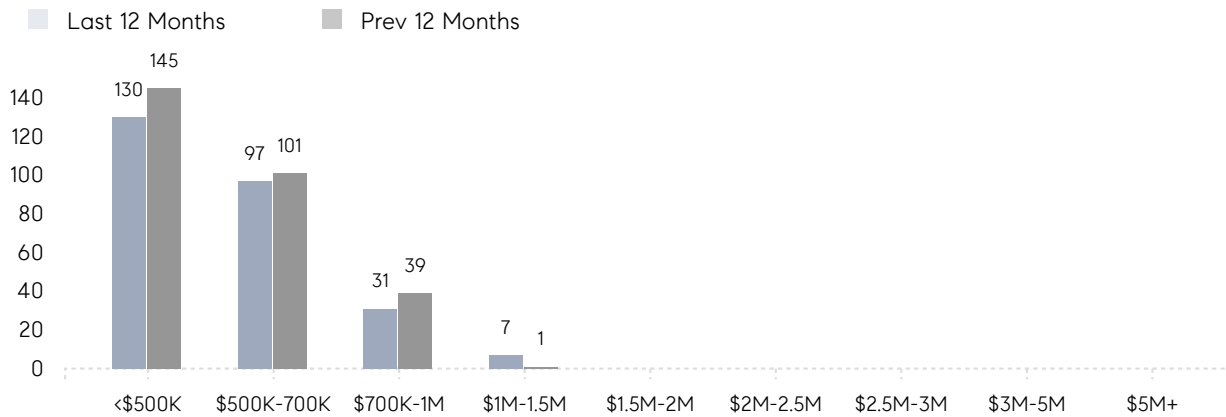
Branchburg

SEPTEMBER 2022

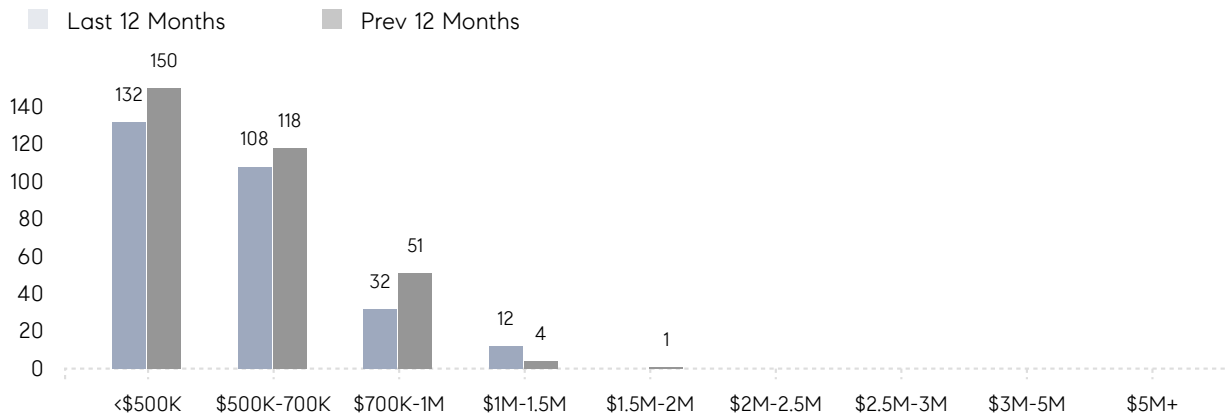
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Bridgewater

SEPTEMBER 2022

UNDER CONTRACT

47
Total
Properties

\$596K
Average
Price

\$575K
Median
Price

-20%
Decrease From
Sep 2021

7%
Increase From
Sep 2021

12%
Increase From
Sep 2021

UNITS SOLD

52
Total
Properties

\$554K
Average
Price

\$525K
Median
Price

-12%
Decrease From
Sep 2021

13%
Increase From
Sep 2021

11%
Increase From
Sep 2021

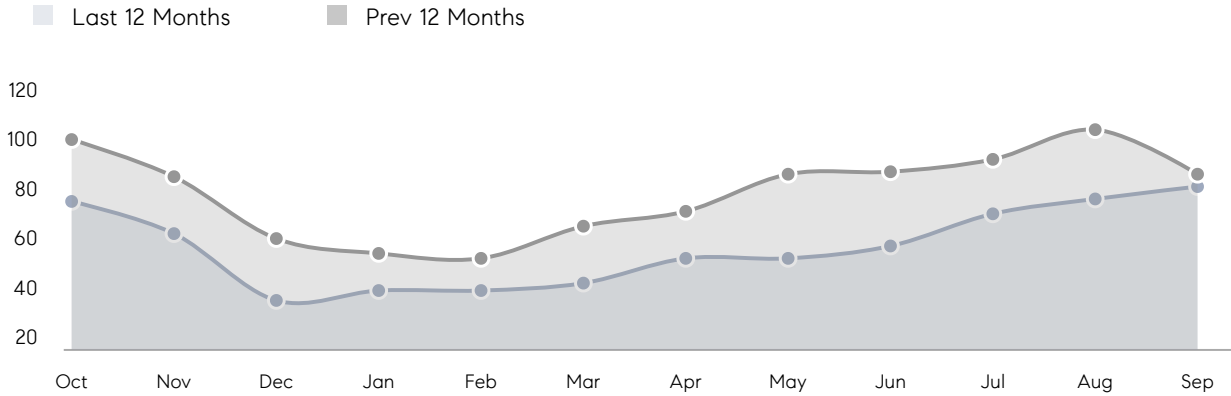
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 23 | 26% |
| | % OF ASKING PRICE | 101% | 103% | |
| | AVERAGE SOLD PRICE | \$554,788 | \$492,505 | 12.6% |
| | # OF CONTRACTS | 47 | 59 | -20.3% |
| | NEW LISTINGS | 54 | 57 | -5% |
| Houses | AVERAGE DOM | 32 | 25 | 28% |
| | % OF ASKING PRICE | 100% | 103% | |
| | AVERAGE SOLD PRICE | \$635,294 | \$589,372 | 8% |
| | # OF CONTRACTS | 36 | 41 | -12% |
| | NEW LISTINGS | 40 | 43 | -7% |
| Condo/Co-op/TH | AVERAGE DOM | 23 | 19 | 21% |
| | % OF ASKING PRICE | 104% | 102% | |
| | AVERAGE SOLD PRICE | \$402,722 | \$340,887 | 18% |
| | # OF CONTRACTS | 11 | 18 | -39% |
| | NEW LISTINGS | 14 | 14 | 0% |

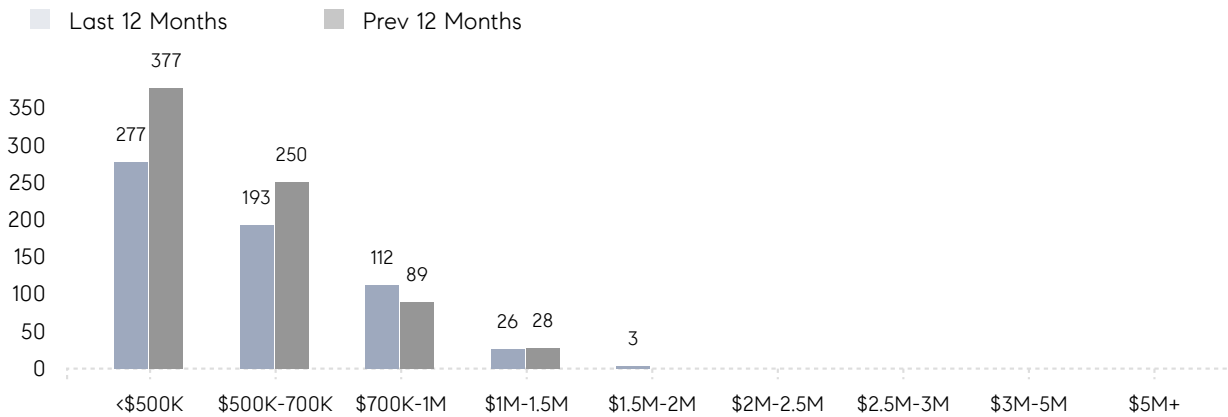
Bridgewater

SEPTEMBER 2022

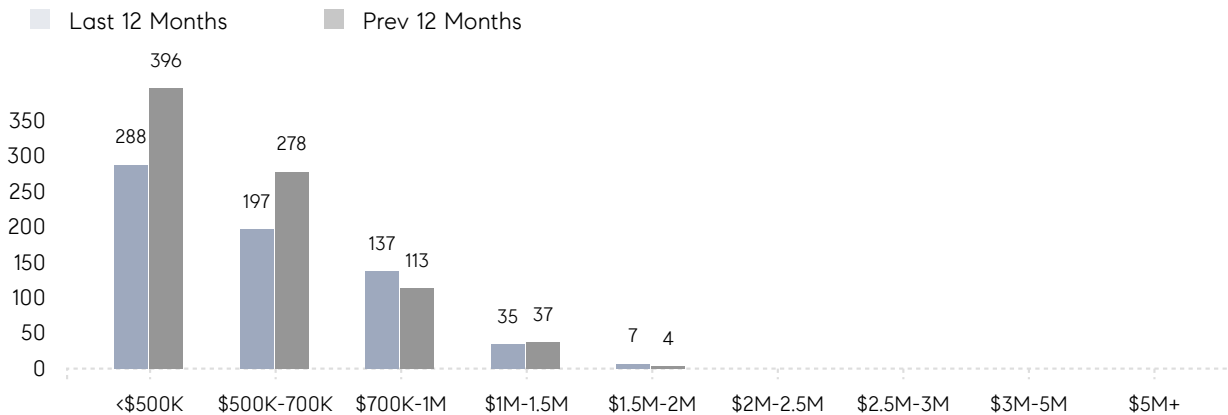
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Byram

SEPTEMBER 2022

UNDER CONTRACT

15
Total
Properties

\$414K
Average
Price

\$394K
Median
Price

-21%
Decrease From
Sep 2021

4%
Increase From
Sep 2021

1%
Increase From
Sep 2021

UNITS SOLD

15
Total
Properties

\$445K
Average
Price

\$440K
Median
Price

0%
Change From
Sep 2021

8%
Increase From
Sep 2021

19%
Increase From
Sep 2021

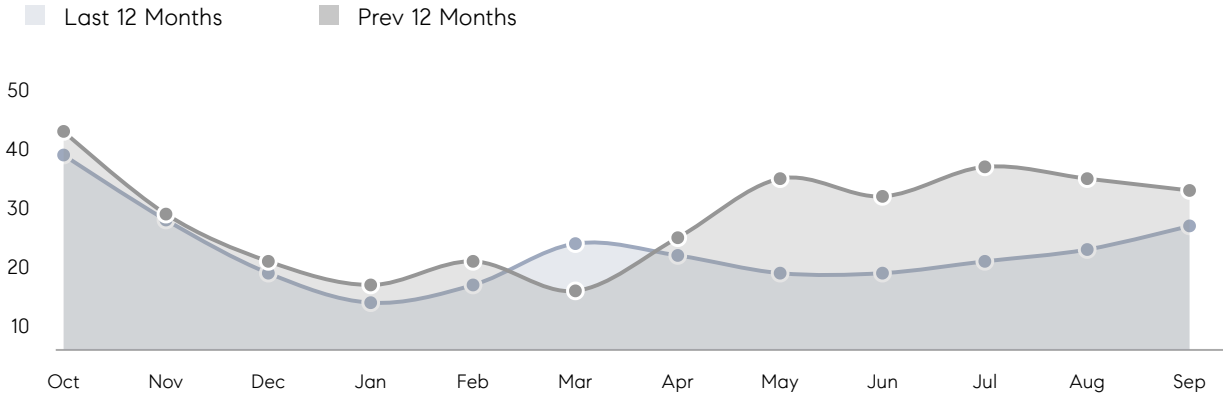
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 35 | 30 | 17% |
| | % OF ASKING PRICE | 102% | 103% | |
| | AVERAGE SOLD PRICE | \$445,737 | \$413,933 | 7.7% |
| | # OF CONTRACTS | 15 | 19 | -21.1% |
| | NEW LISTINGS | 20 | 19 | 5% |
| Houses | AVERAGE DOM | 35 | 30 | 17% |
| | % OF ASKING PRICE | 102% | 103% | |
| | AVERAGE SOLD PRICE | \$445,737 | \$413,933 | 8% |
| | # OF CONTRACTS | 15 | 19 | -21% |
| | NEW LISTINGS | 20 | 19 | 5% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

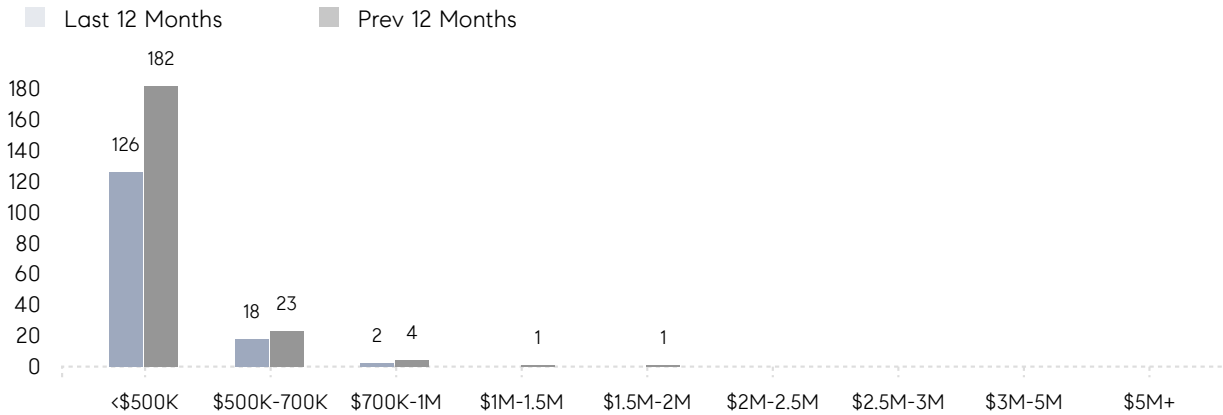
Byram

SEPTEMBER 2022

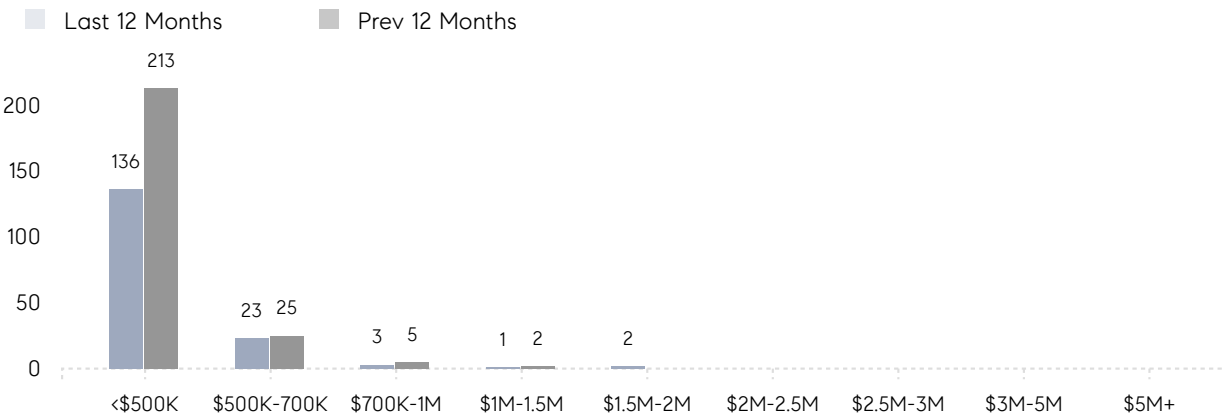
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Caldwell

SEPTEMBER 2022

UNDER CONTRACT

4
Total
Properties

\$601K
Average
Price

\$579K
Median
Price

-43%
Decrease From
Sep 2021

5%
Increase From
Sep 2021

32%
Increase From
Sep 2021

UNITS SOLD

7
Total
Properties

\$696K
Average
Price

\$512K
Median
Price

-12%
Decrease From
Sep 2021

64%
Increase From
Sep 2021

47%
Increase From
Sep 2021

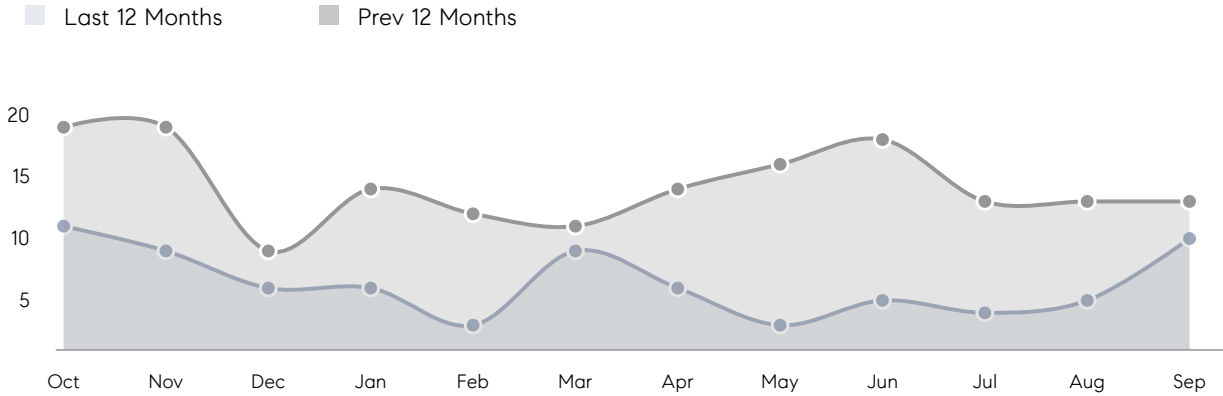
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 22 | 23 | -4% |
| | % OF ASKING PRICE | 103% | 103% | |
| | AVERAGE SOLD PRICE | \$696,843 | \$424,550 | 64.1% |
| | # OF CONTRACTS | 4 | 7 | -42.9% |
| | NEW LISTINGS | 9 | 11 | -18% |
| Houses | AVERAGE DOM | 31 | 23 | 35% |
| | % OF ASKING PRICE | 102% | 107% | |
| | AVERAGE SOLD PRICE | \$888,225 | \$677,167 | 31% |
| | # OF CONTRACTS | 3 | 6 | -50% |
| | NEW LISTINGS | 6 | 8 | -25% |
| Condo/Co-op/TH | AVERAGE DOM | 11 | 23 | -52% |
| | % OF ASKING PRICE | 105% | 101% | |
| | AVERAGE SOLD PRICE | \$441,667 | \$272,980 | 62% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 3 | 3 | 0% |

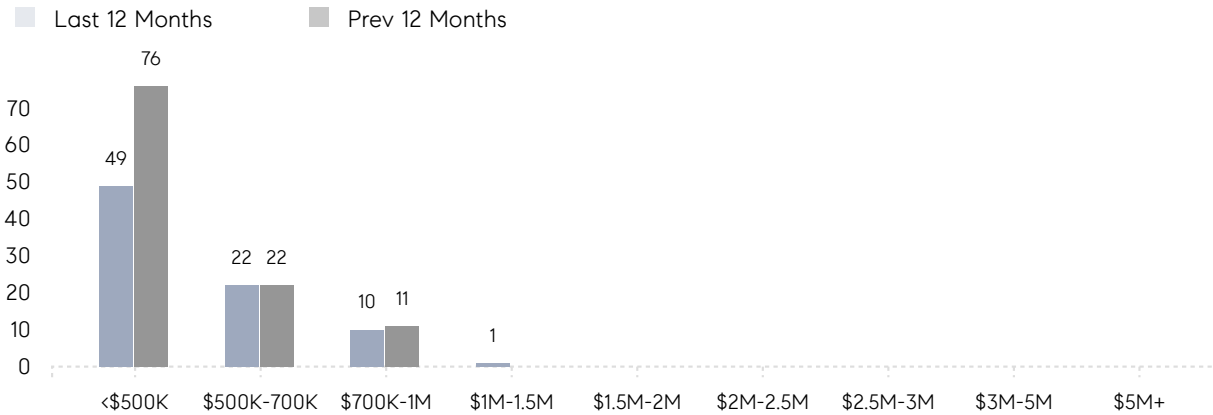
Caldwell

SEPTEMBER 2022

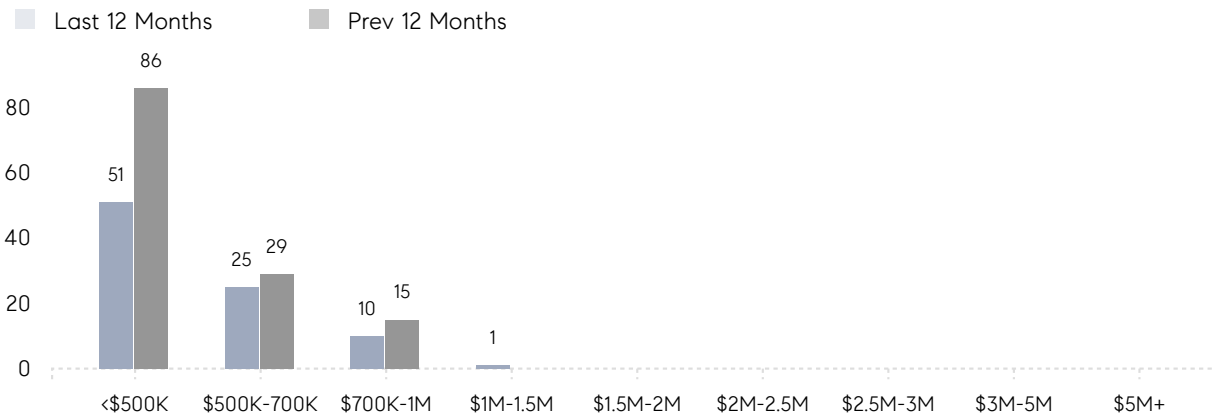
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Carlstadt

SEPTEMBER 2022

UNDER CONTRACT

3 **\$407K** **\$399K**
 Total Average Median
 Properties Price Price

50% **-15%** **-17%**
 Increase From Decrease From Decrease From
 Sep 2021 Sep 2021 Sep 2021

UNITS SOLD

0 - -
 Total Average Median
 Properties Price Price

0% - -
 Change From Change From Change From
 Sep 2021 Sep 2021 Sep 2021

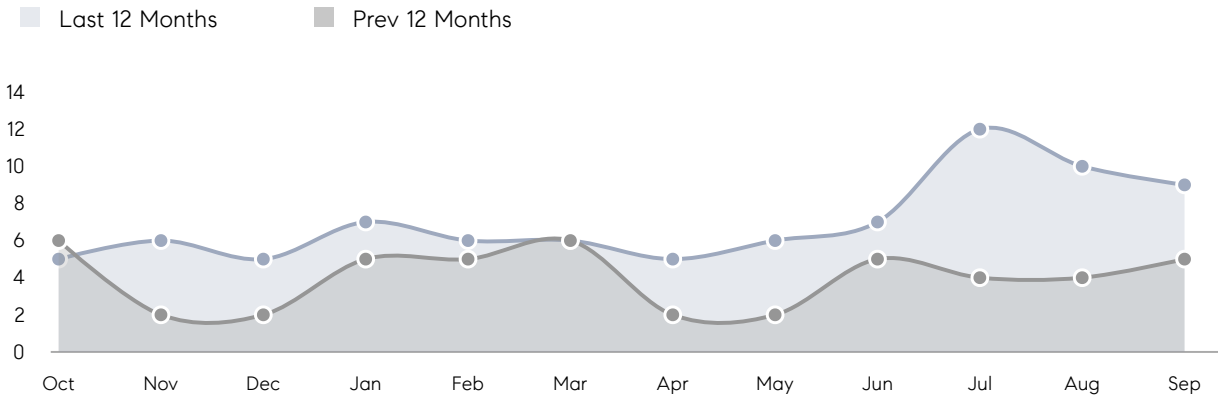
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|----------|-----------|----------|
| Overall | AVERAGE DOM | - | 30 | - |
| | % OF ASKING PRICE | - | 95% | |
| | AVERAGE SOLD PRICE | - | \$516,250 | - |
| | # OF CONTRACTS | 3 | 2 | 50.0% |
| | NEW LISTINGS | 3 | 3 | 0% |
| Houses | AVERAGE DOM | - | 30 | - |
| | % OF ASKING PRICE | - | 95% | |
| | AVERAGE SOLD PRICE | - | \$516,250 | - |
| | # OF CONTRACTS | 3 | 2 | 50% |
| | NEW LISTINGS | 3 | 3 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

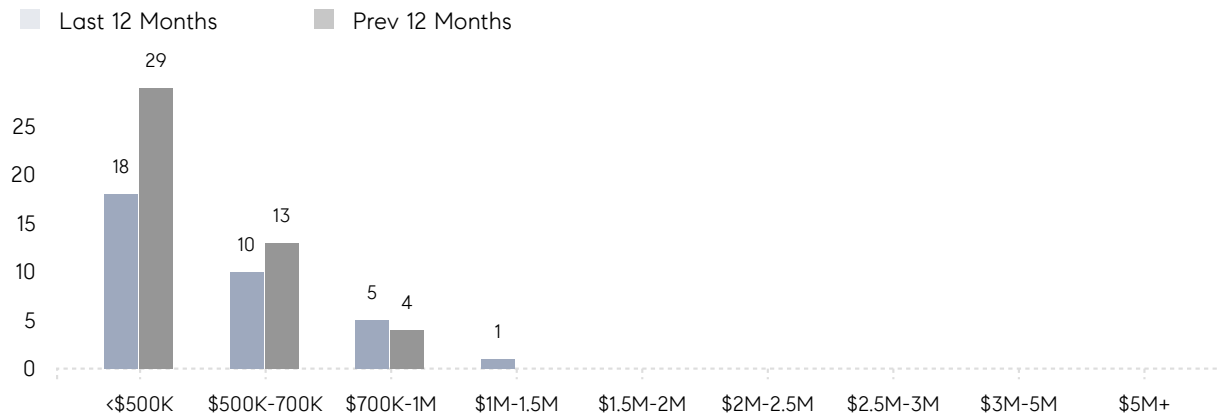
Carlstadt

SEPTEMBER 2022

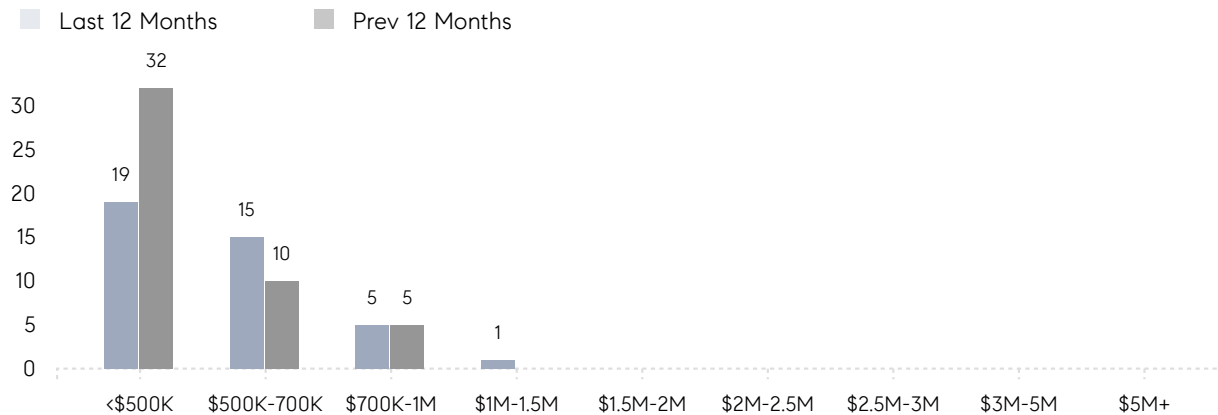
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Cedar Grove

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 12 | \$650K | \$617K |
| Total Properties | Average Price | Median Price |
| -14% | -12% | -7% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 18 | \$532K | \$580K |
| Total Properties | Average Price | Median Price |
| 29% | -7% | 3% |
| Increase From Sep 2021 | Decrease From Sep 2021 | Increase From Sep 2021 |

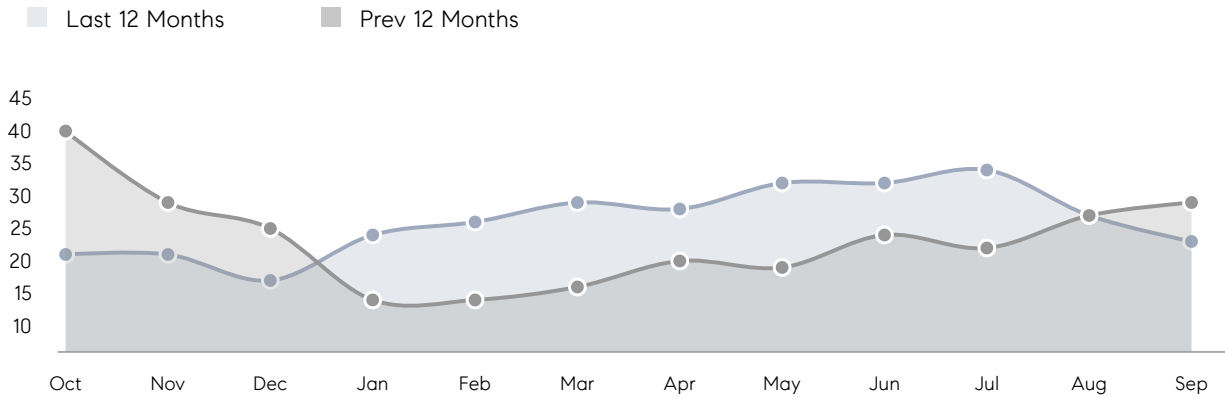
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 23 | 26% |
| | % OF ASKING PRICE | 103% | 106% | |
| | AVERAGE SOLD PRICE | \$532,939 | \$572,457 | -6.9% |
| | # OF CONTRACTS | 12 | 14 | -14.3% |
| | NEW LISTINGS | 8 | 19 | -58% |
| Houses | AVERAGE DOM | 19 | 20 | -5% |
| | % OF ASKING PRICE | 103% | 107% | |
| | AVERAGE SOLD PRICE | \$706,100 | \$543,075 | 30% |
| | # OF CONTRACTS | 8 | 12 | -33% |
| | NEW LISTINGS | 5 | 14 | -64% |
| Condo/Co-op/TH | AVERAGE DOM | 39 | 40 | -2% |
| | % OF ASKING PRICE | 103% | 102% | |
| | AVERAGE SOLD PRICE | \$359,778 | \$748,750 | -52% |
| | # OF CONTRACTS | 4 | 2 | 100% |
| | NEW LISTINGS | 3 | 5 | -40% |

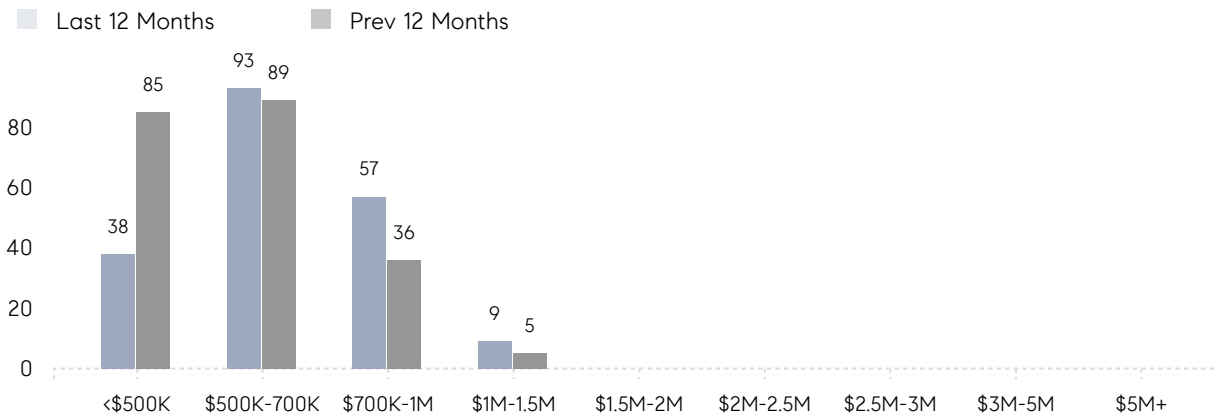
Cedar Grove

SEPTEMBER 2022

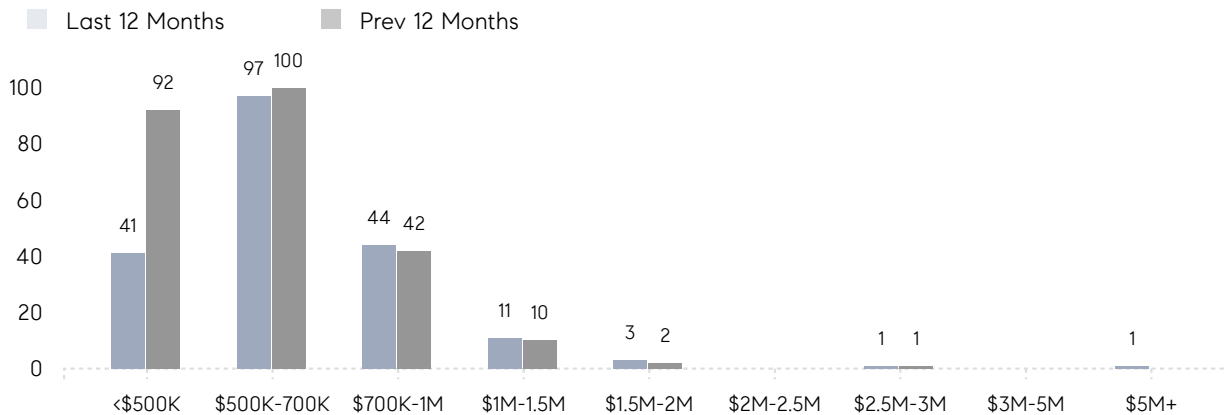
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Cedar Knolls

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 2 | \$359K | \$359K |
| Total Properties | Average Price | Median Price |
| -60% | -57% | -55% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 2 | \$475K | \$475K |
| Total Properties | Average Price | Median Price |
| -50% | -10% | -8% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

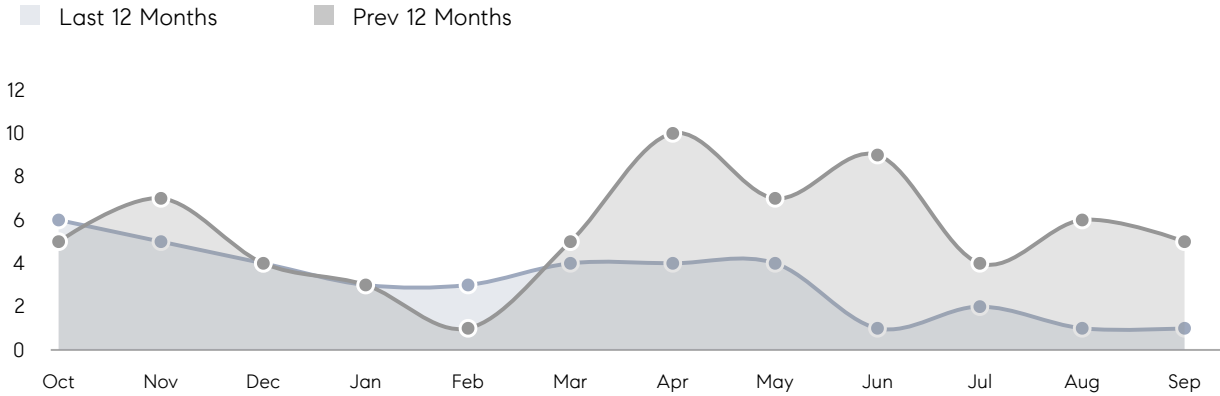
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 13 | 44 | -70% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$475,000 | \$528,250 | -10.1% |
| | # OF CONTRACTS | 2 | 5 | -60.0% |
| | NEW LISTINGS | 2 | 5 | -60% |
| Houses | AVERAGE DOM | 13 | 44 | -70% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$475,000 | \$528,250 | -10% |
| | # OF CONTRACTS | 1 | 3 | -67% |
| | NEW LISTINGS | 1 | 2 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 1 | 2 | -50% |
| | NEW LISTINGS | 1 | 3 | -67% |

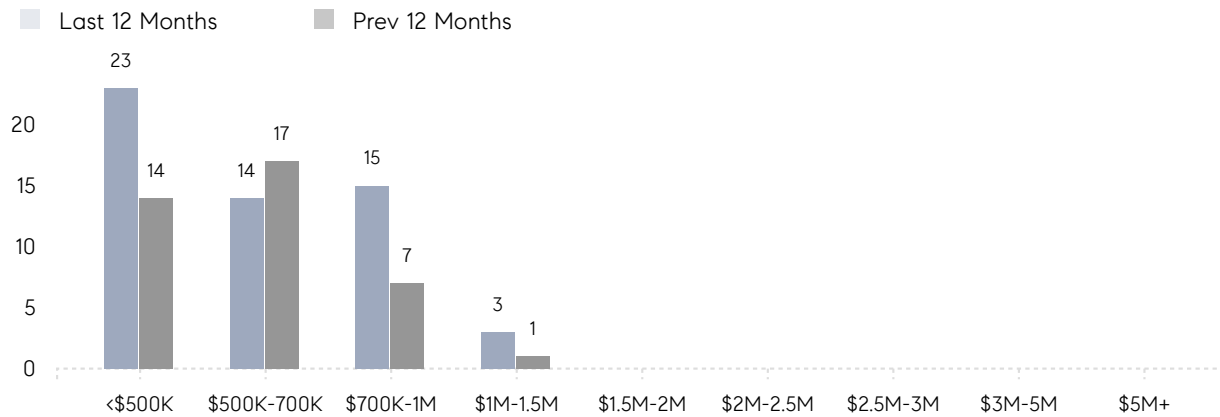
Cedar Knolls

SEPTEMBER 2022

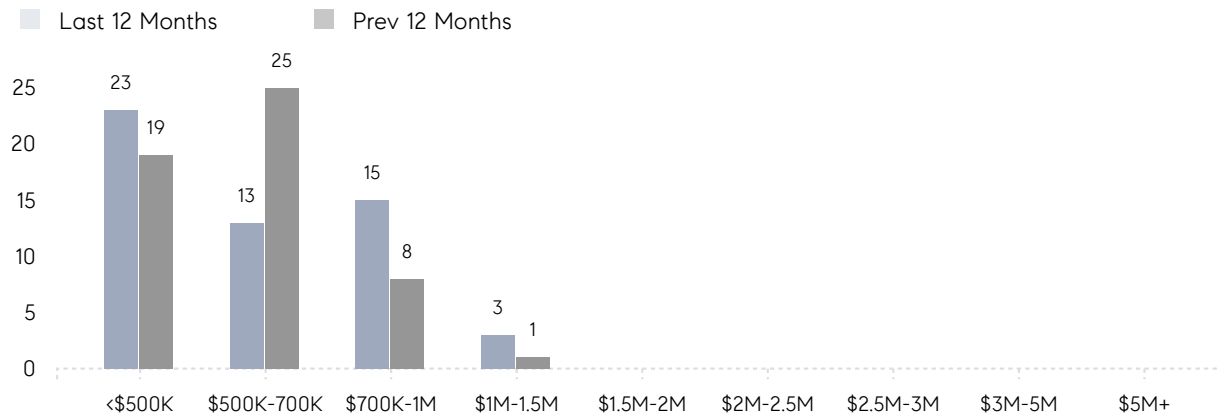
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Chatham Borough

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|----------------------|------------------------|------------------------|
| 9 | \$972K | \$895K |
| Total Properties | Average Price | Median Price |
| 0% | -7% | -5% |
| Change From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 10 | \$1.2M | \$1.2M |
| Total Properties | Average Price | Median Price |
| 67% | 12% | 24% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

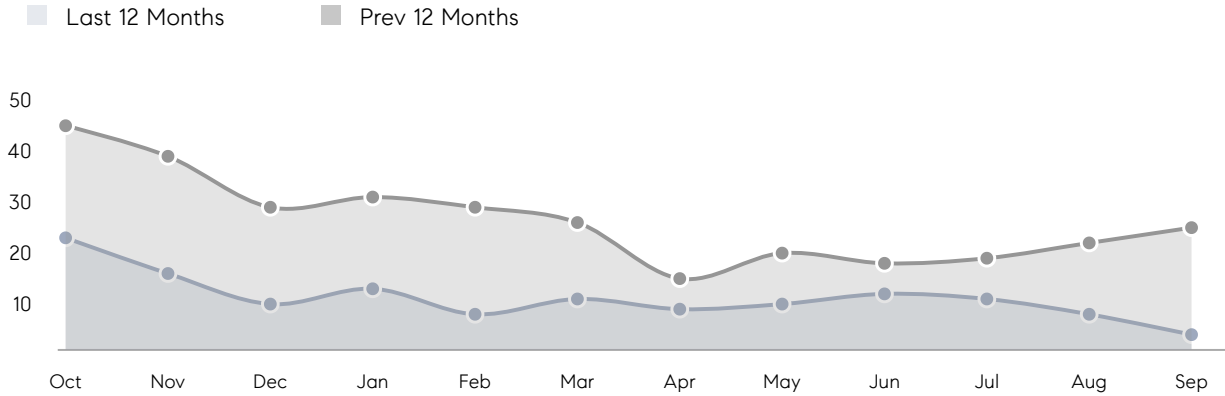
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 29 | 30 | -3% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$1,213,050 | \$1,084,167 | 11.9% |
| | # OF CONTRACTS | 9 | 9 | 0.0% |
| | NEW LISTINGS | 5 | 17 | -71% |
| Houses | AVERAGE DOM | 29 | 30 | -3% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$1,213,050 | \$1,084,167 | 12% |
| | # OF CONTRACTS | 8 | 9 | -11% |
| | NEW LISTINGS | 5 | 16 | -69% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

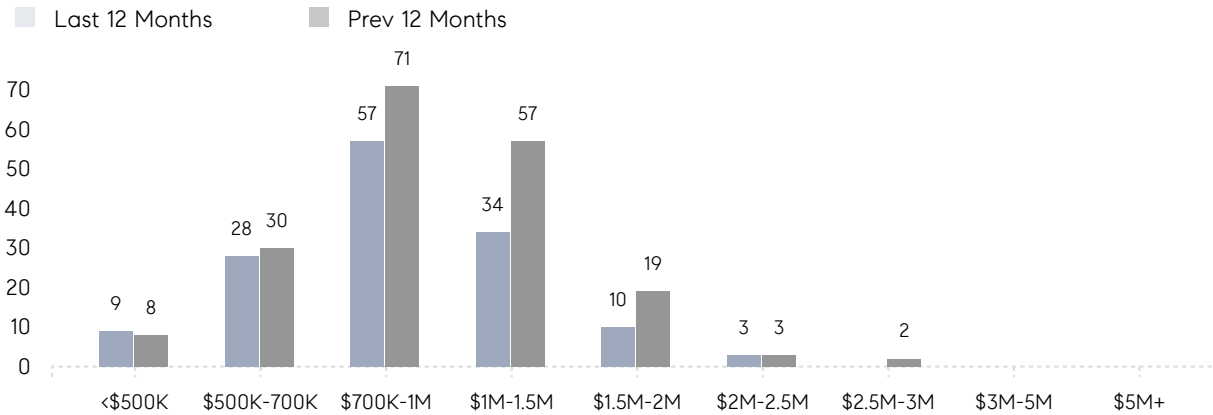
Chatham Borough

SEPTEMBER 2022

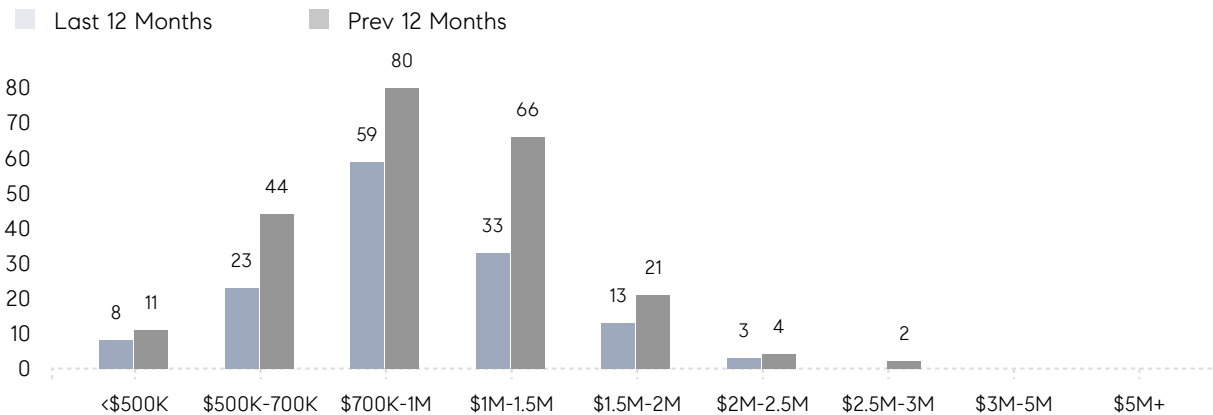
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Chatham Township

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 11 | \$960K | \$899K |
| Total Properties | Average Price | Median Price |
| -27% | -25% | -25% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 13 | \$901K | \$721K |
| Total Properties | Average Price | Median Price |
| -7% | -27% | -40% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

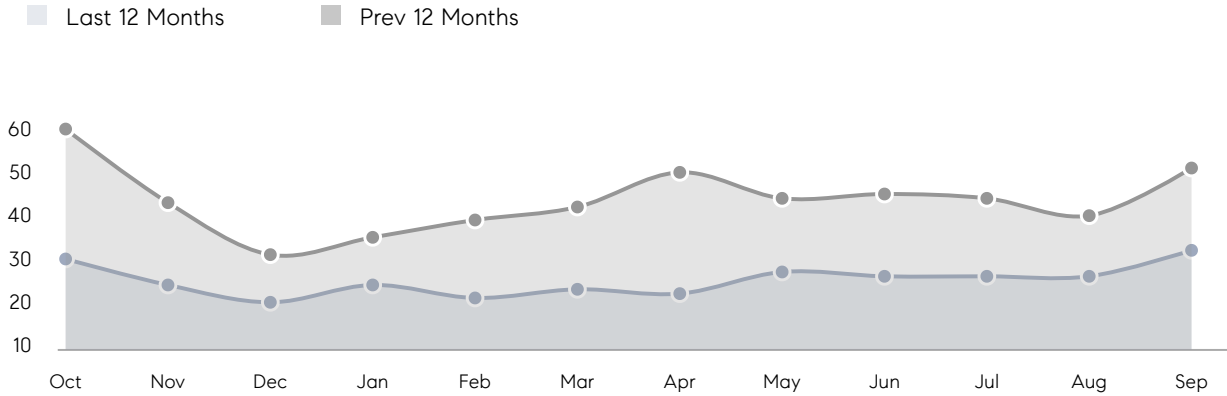
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 24 | 21 | 14% |
| | % OF ASKING PRICE | 104% | 102% | |
| | AVERAGE SOLD PRICE | \$901,414 | \$1,229,508 | -26.7% |
| | # OF CONTRACTS | 11 | 15 | -26.7% |
| | NEW LISTINGS | 21 | 30 | -30% |
| Houses | AVERAGE DOM | 29 | 21 | 38% |
| | % OF ASKING PRICE | 105% | 103% | |
| | AVERAGE SOLD PRICE | \$1,316,857 | \$1,436,374 | -8% |
| | # OF CONTRACTS | 7 | 12 | -42% |
| | NEW LISTINGS | 14 | 23 | -39% |
| Condo/Co-op/TH | AVERAGE DOM | 19 | 20 | -5% |
| | % OF ASKING PRICE | 103% | 99% | |
| | AVERAGE SOLD PRICE | \$416,731 | \$471,000 | -12% |
| | # OF CONTRACTS | 4 | 3 | 33% |
| | NEW LISTINGS | 7 | 7 | 0% |

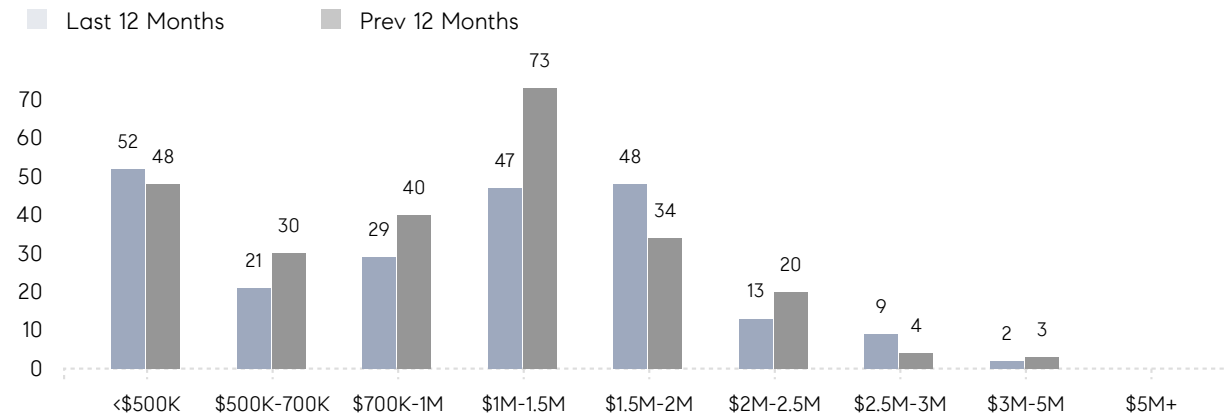
Chatham Township

SEPTEMBER 2022

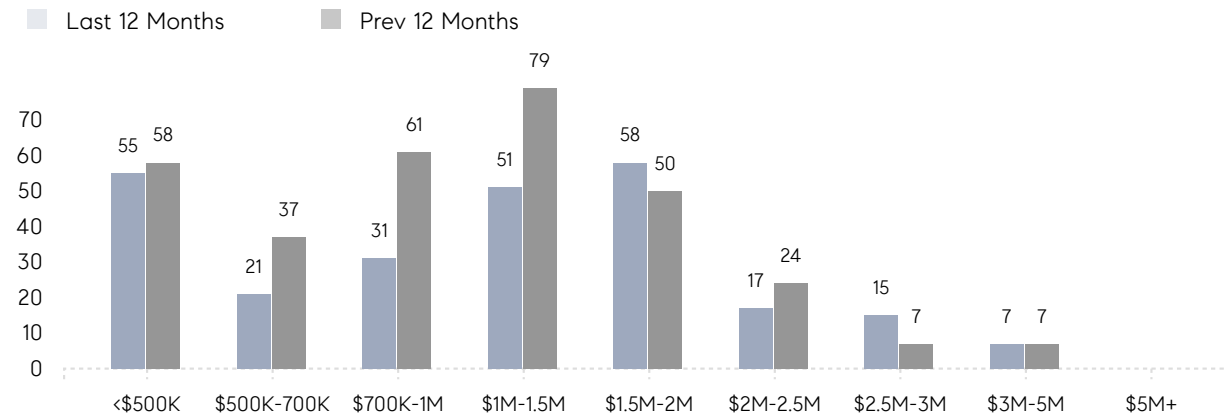
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Chester

SEPTEMBER 2022

UNDER CONTRACT

17
Total
Properties

\$804K
Average
Price

\$725K
Median
Price

70%
Increase From
Sep 2021

24%
Increase From
Sep 2021

17%
Increase From
Sep 2021

UNITS SOLD

13
Total
Properties

\$842K
Average
Price

\$750K
Median
Price

0%
Change From
Sep 2021

15%
Increase From
Sep 2021

46%
Increase From
Sep 2021

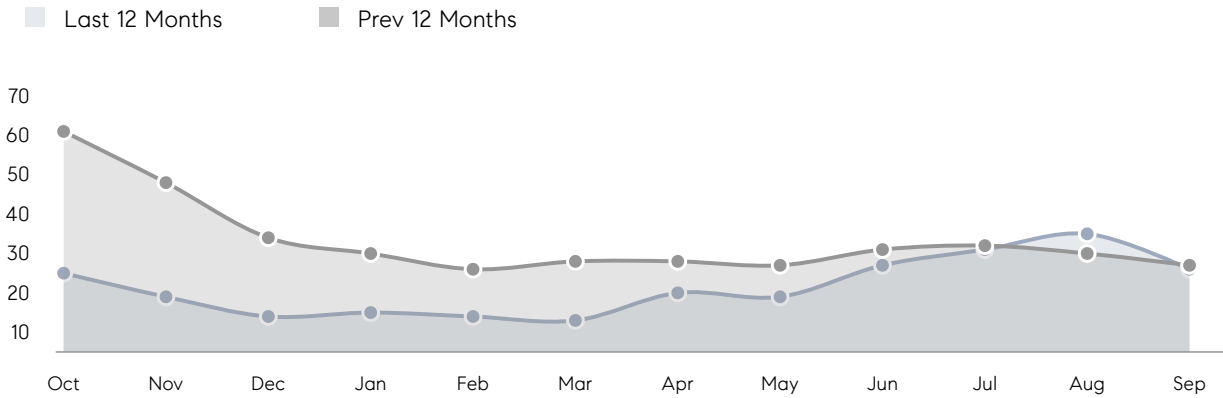
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 23 | 17% |
| | % OF ASKING PRICE | 102% | 103% | |
| | AVERAGE SOLD PRICE | \$842,423 | \$731,608 | 15.1% |
| | # OF CONTRACTS | 17 | 10 | 70.0% |
| | NEW LISTINGS | 11 | 13 | -15% |
| Houses | AVERAGE DOM | 27 | 19 | 42% |
| | % OF ASKING PRICE | 102% | 103% | |
| | AVERAGE SOLD PRICE | \$842,423 | \$759,182 | 11% |
| | # OF CONTRACTS | 15 | 8 | 88% |
| | NEW LISTINGS | 9 | 12 | -25% |
| Condo/Co-op/TH | AVERAGE DOM | - | 44 | - |
| | % OF ASKING PRICE | - | 101% | |
| | AVERAGE SOLD PRICE | - | \$579,950 | - |
| | # OF CONTRACTS | 2 | 2 | 0% |
| | NEW LISTINGS | 2 | 1 | 100% |

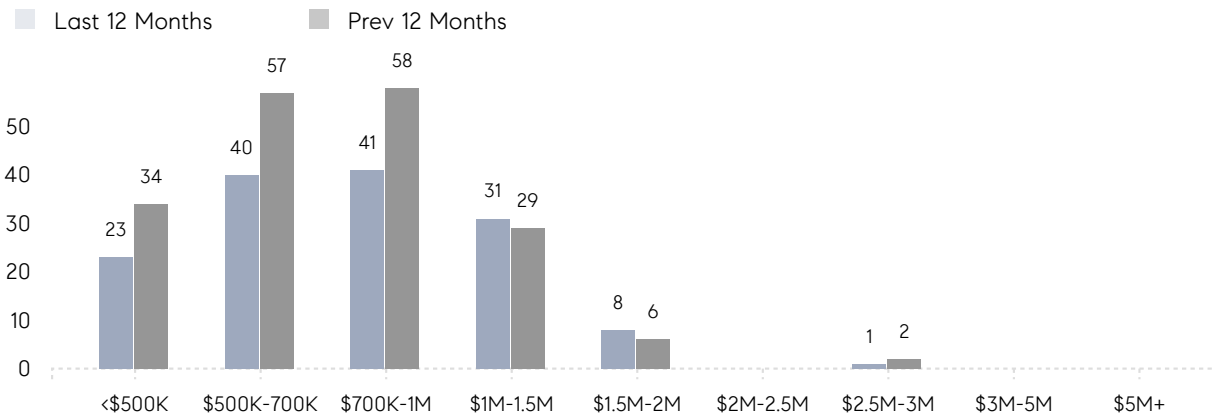
Chester

SEPTEMBER 2022

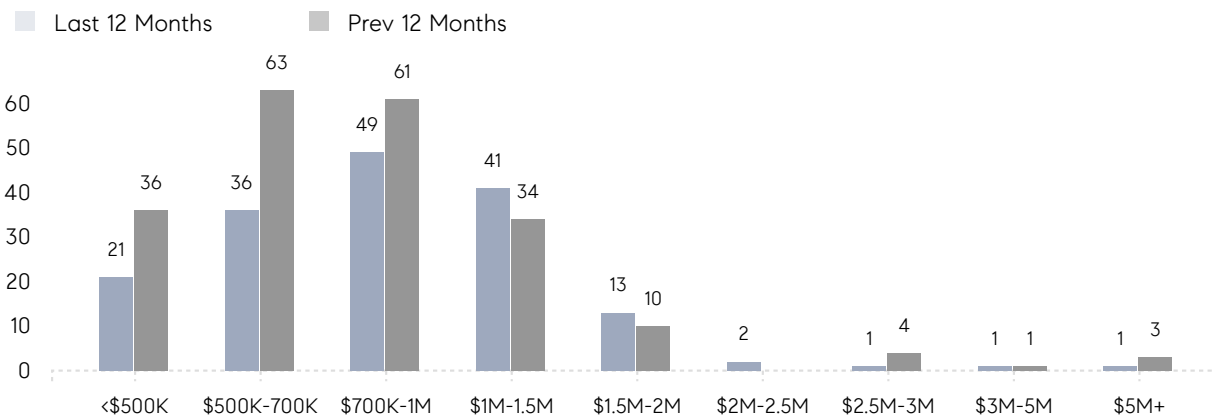
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Clark

SEPTEMBER 2022

UNDER CONTRACT

13
Total
Properties

\$568K
Average
Price

\$599K
Median
Price

-19%
Decrease From
Sep 2021

16%
Increase From
Sep 2021

36%
Increase From
Sep 2021

UNITS SOLD

19
Total
Properties

\$595K
Average
Price

\$600K
Median
Price

36%
Increase From
Sep 2021

-9%
Decrease From
Sep 2021

2%
Increase From
Sep 2021

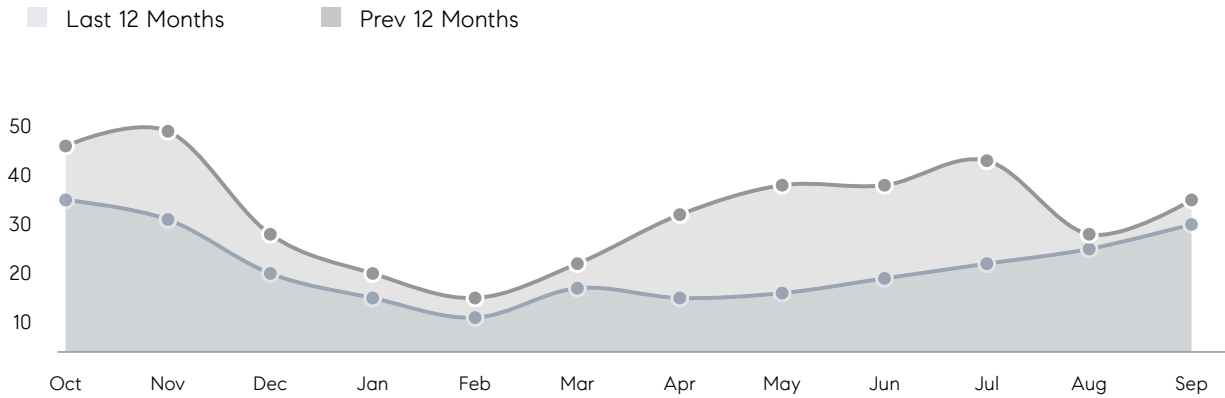
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 30 | 33 | -9% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$595,842 | \$657,056 | -9.3% |
| | # OF CONTRACTS | 13 | 16 | -18.7% |
| | NEW LISTINGS | 18 | 31 | -42% |
| Houses | AVERAGE DOM | 30 | 35 | -14% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$650,267 | \$675,291 | -4% |
| | # OF CONTRACTS | 12 | 13 | -8% |
| | NEW LISTINGS | 13 | 29 | -55% |
| Condo/Co-op/TH | AVERAGE DOM | 29 | 7 | 314% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$391,750 | \$420,000 | -7% |
| | # OF CONTRACTS | 1 | 3 | -67% |
| | NEW LISTINGS | 5 | 2 | 150% |

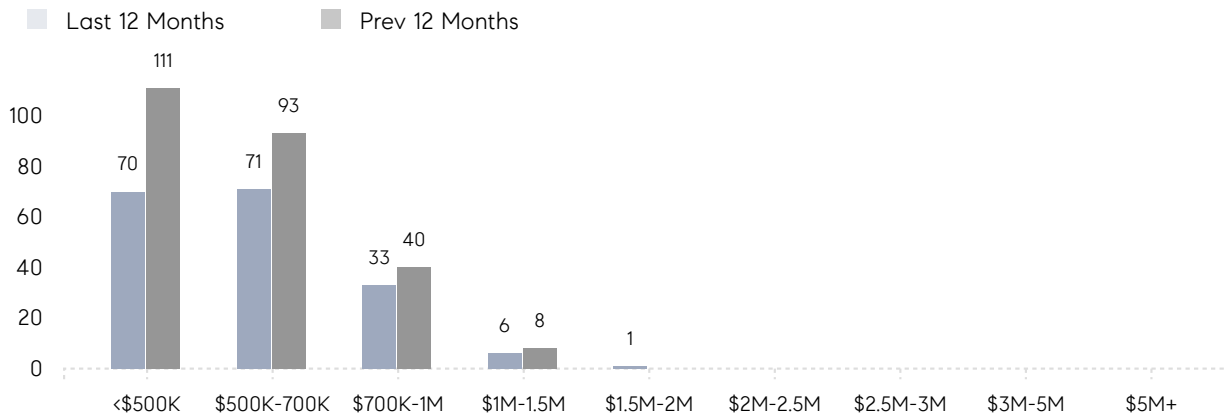
Clark

SEPTEMBER 2022

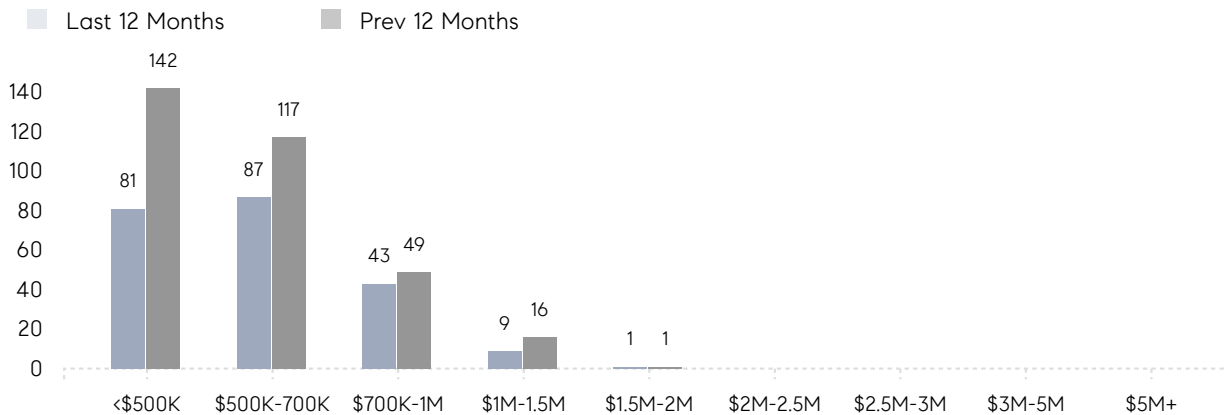
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Cliffside Park

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 24 | \$506K | \$425K |
| Total Properties | Average Price | Median Price |
| -20% | -13% | -25% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 18 | \$651K | \$505K |
| Total Properties | Average Price | Median Price |
| -10% | 29% | 2% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

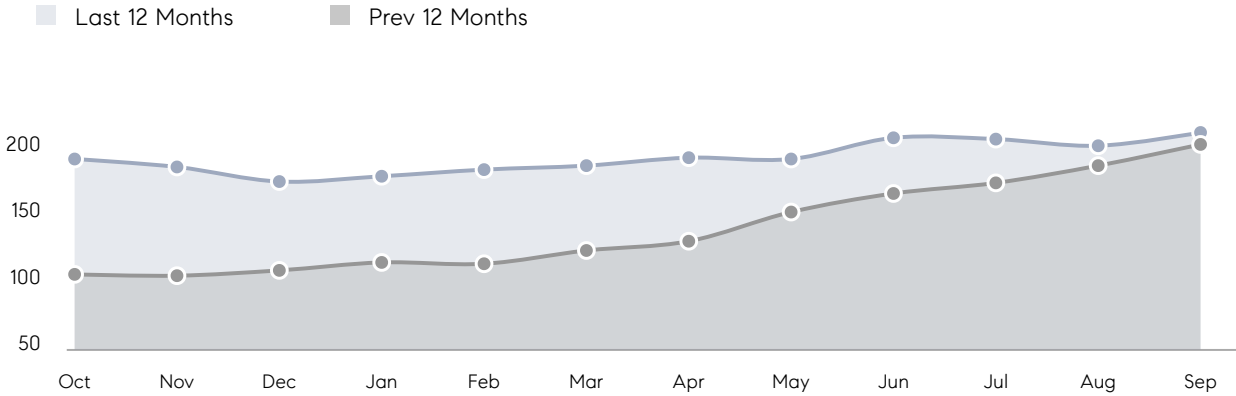
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 44 | 58 | -24% |
| | % OF ASKING PRICE | 99% | 97% | |
| | AVERAGE SOLD PRICE | \$651,999 | \$504,825 | 29.2% |
| | # OF CONTRACTS | 24 | 30 | -20.0% |
| | NEW LISTINGS | 34 | 44 | -23% |
| Houses | AVERAGE DOM | 49 | 31 | 58% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$1,115,000 | \$546,750 | 104% |
| | # OF CONTRACTS | 3 | 5 | -40% |
| | NEW LISTINGS | 6 | 7 | -14% |
| Condo/Co-op/TH | AVERAGE DOM | 42 | 65 | -35% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$519,714 | \$494,344 | 5% |
| | # OF CONTRACTS | 21 | 25 | -16% |
| | NEW LISTINGS | 28 | 37 | -24% |

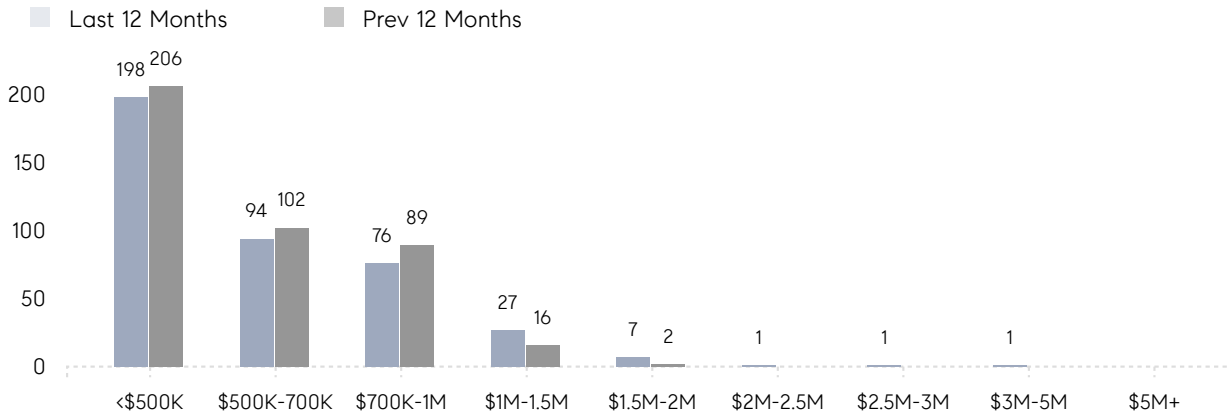
Cliffside Park

SEPTEMBER 2022

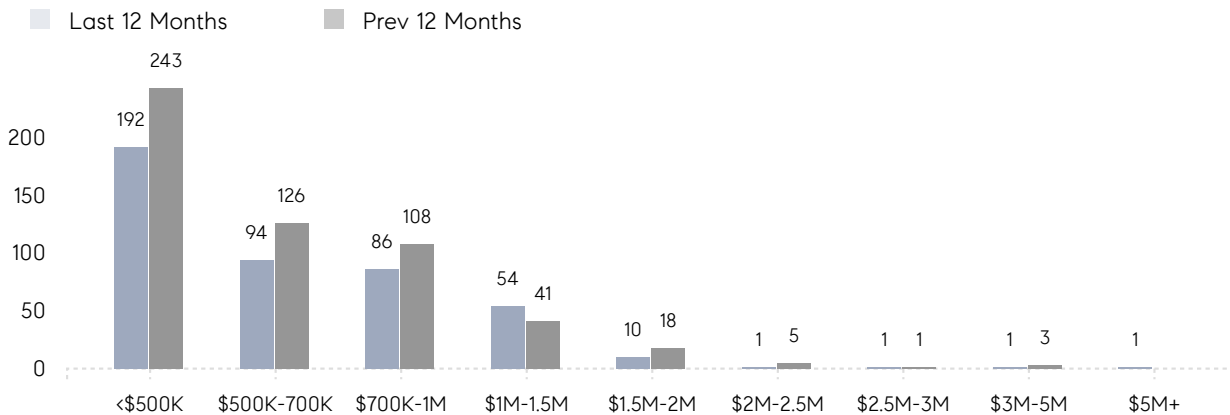
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Clifton

SEPTEMBER 2022

UNDER CONTRACT

55
Total
Properties

\$491K
Average
Price

\$435K
Median
Price

-29%
Decrease From
Sep 2021

11%
Increase From
Sep 2021

4%
Increase From
Sep 2021

UNITS SOLD

69
Total
Properties

\$510K
Average
Price

\$475K
Median
Price

-19%
Decrease From
Sep 2021

19%
Increase From
Sep 2021

12%
Increase From
Sep 2021

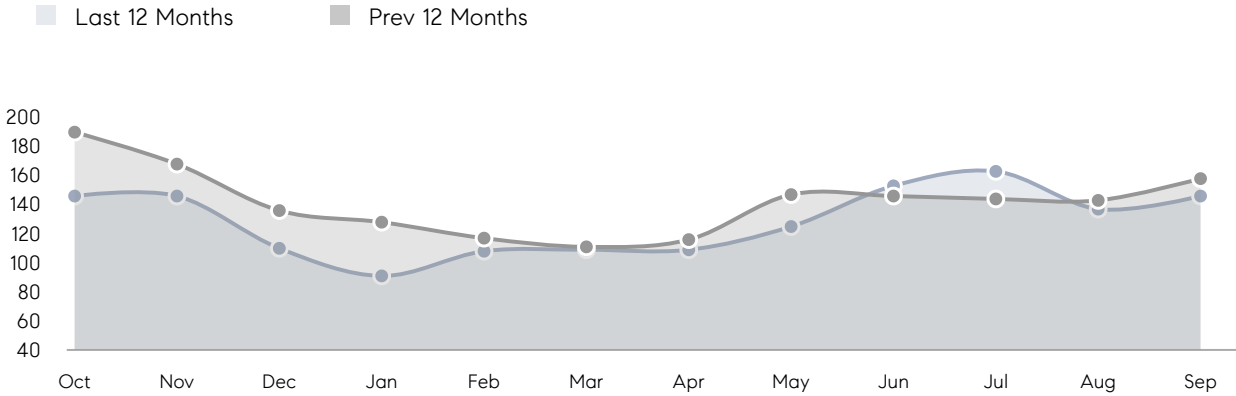
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 41 | 33 | 24% |
| | % OF ASKING PRICE | 103% | 103% | |
| | AVERAGE SOLD PRICE | \$510,975 | \$430,694 | 18.6% |
| | # OF CONTRACTS | 55 | 78 | -29.5% |
| | NEW LISTINGS | 62 | 108 | -43% |
| Houses | AVERAGE DOM | 31 | 33 | -6% |
| | % OF ASKING PRICE | 103% | 105% | |
| | AVERAGE SOLD PRICE | \$541,528 | \$468,427 | 16% |
| | # OF CONTRACTS | 41 | 56 | -27% |
| | NEW LISTINGS | 51 | 79 | -35% |
| Condo/Co-op/TH | AVERAGE DOM | 72 | 31 | 132% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$424,406 | \$322,641 | 32% |
| | # OF CONTRACTS | 14 | 22 | -36% |
| | NEW LISTINGS | 11 | 29 | -62% |

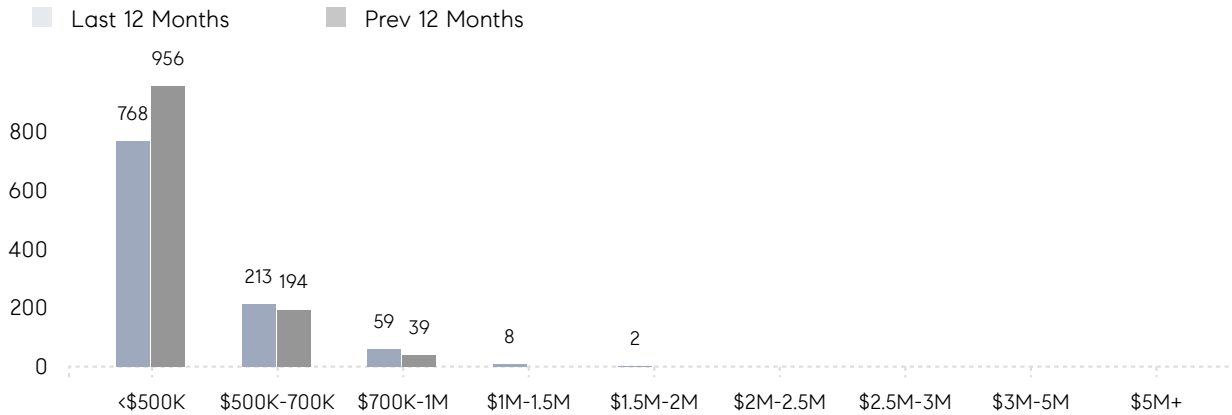
Clifton

SEPTEMBER 2022

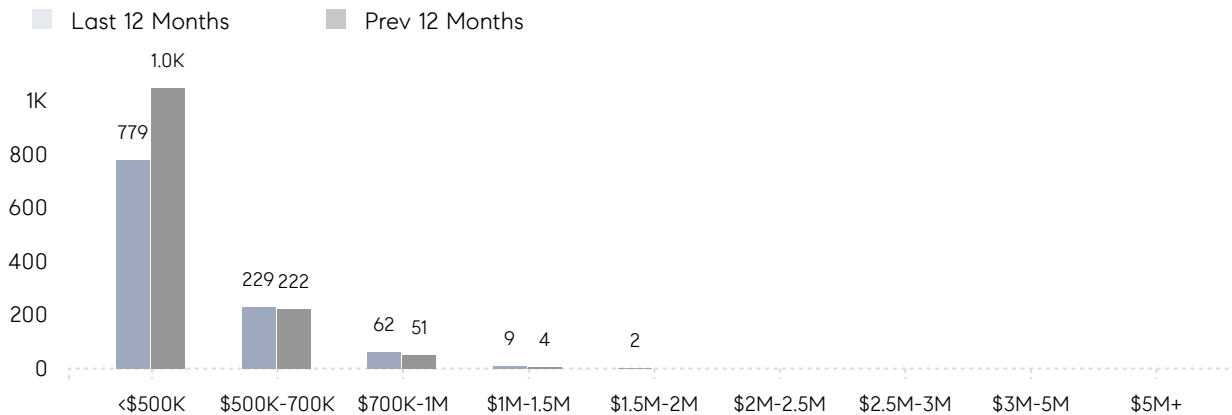
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Cluster

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 8 | \$797K | \$729K |
| Total Properties | Average Price | Median Price |
| -33% | -19% | -23% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 8 | \$1.0M | \$780K |
| Total Properties | Average Price | Median Price |
| -56% | -9% | -28% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

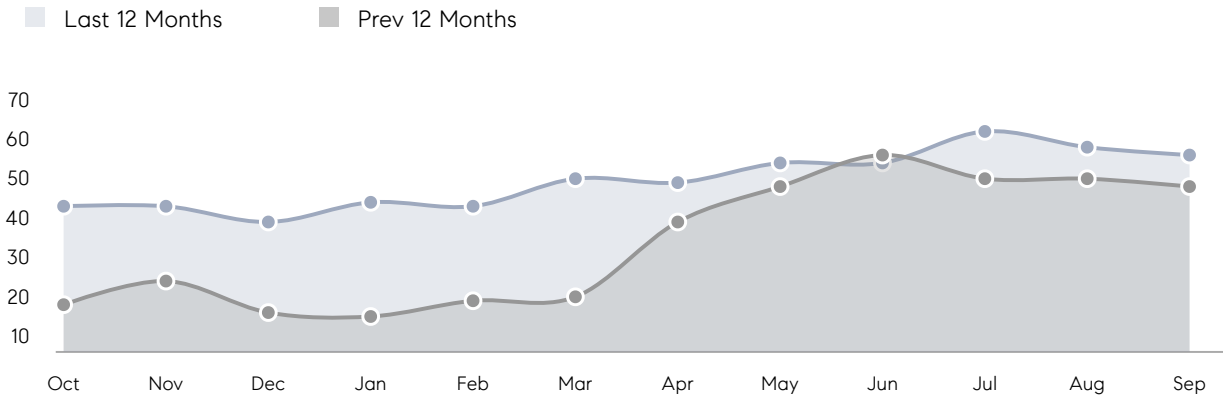
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 32 | 52 | -38% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$1,001,031 | \$1,103,722 | -9.3% |
| | # OF CONTRACTS | 8 | 12 | -33.3% |
| | NEW LISTINGS | 6 | 8 | -25% |
| Houses | AVERAGE DOM | 32 | 52 | -38% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$1,001,031 | \$1,103,722 | -9% |
| | # OF CONTRACTS | 8 | 12 | -33% |
| | NEW LISTINGS | 6 | 8 | -25% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

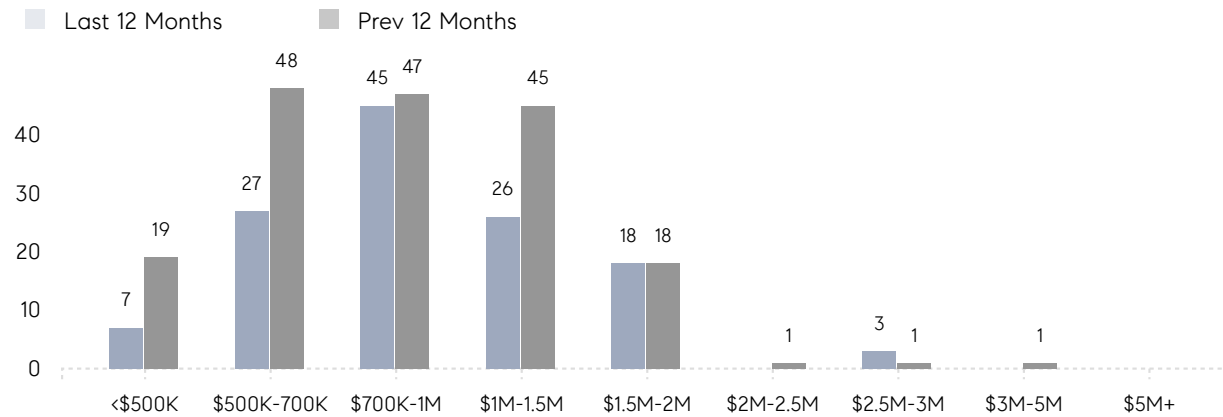
Cluster

SEPTEMBER 2022

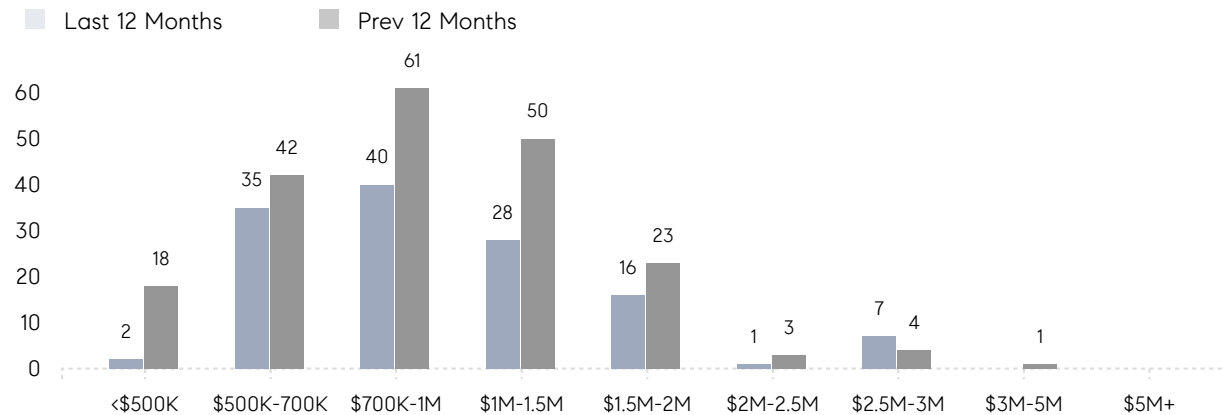
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Colonia

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 6 | \$522K | \$494K |
| Total Properties | Average Price | Median Price |
| -54% | -2% | -8% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 13 | \$495K | \$480K |
| Total Properties | Average Price | Median Price |
| 30% | -13% | 9% |
| Increase From Sep 2021 | Decrease From Sep 2021 | Increase From Sep 2021 |

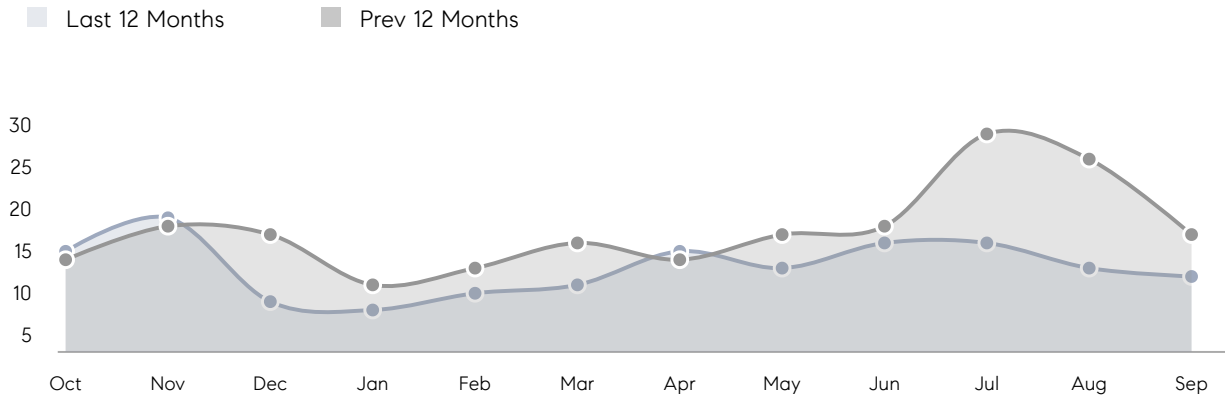
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 43 | 23 | 87% |
| | % OF ASKING PRICE | 102% | 105% | |
| | AVERAGE SOLD PRICE | \$495,700 | \$571,800 | -13.3% |
| | # OF CONTRACTS | 6 | 13 | -53.8% |
| | NEW LISTINGS | 7 | 10 | -30% |
| Houses | AVERAGE DOM | 43 | 23 | 87% |
| | % OF ASKING PRICE | 102% | 105% | |
| | AVERAGE SOLD PRICE | \$495,700 | \$571,800 | -13% |
| | # OF CONTRACTS | 6 | 13 | -54% |
| | NEW LISTINGS | 7 | 10 | -30% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

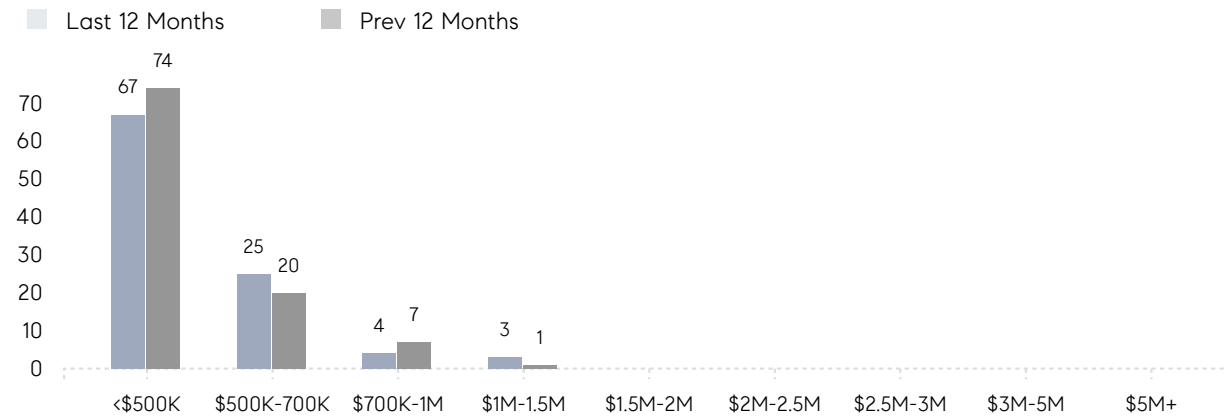
Colonia

SEPTEMBER 2022

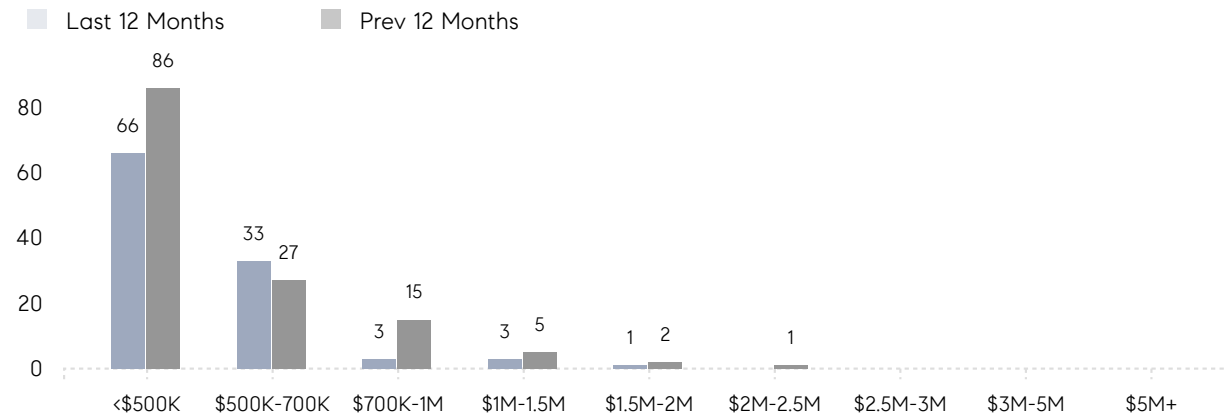
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Cranford

SEPTEMBER 2022

UNDER CONTRACT

17
Total
Properties

\$575K
Average
Price

\$615K
Median
Price

-19%
Decrease From
Sep 2021

2%
Increase From
Sep 2021

10%
Increase From
Sep 2021

UNITS SOLD

16
Total
Properties

\$722K
Average
Price

\$680K
Median
Price

-20%
Decrease From
Sep 2021

29%
Increase From
Sep 2021

25%
Increase From
Sep 2021

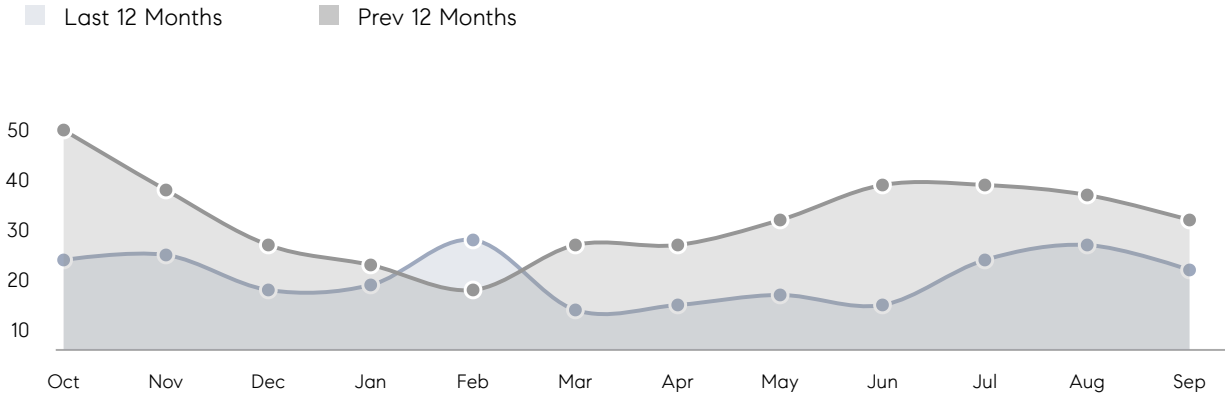
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 25 | 60% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$722,444 | \$561,445 | 28.7% |
| | # OF CONTRACTS | 17 | 21 | -19.0% |
| | NEW LISTINGS | 14 | 28 | -50% |
| Houses | AVERAGE DOM | 40 | 27 | 48% |
| | % OF ASKING PRICE | 101% | 103% | |
| | AVERAGE SOLD PRICE | \$722,444 | \$616,059 | 17% |
| | # OF CONTRACTS | 14 | 19 | -26% |
| | NEW LISTINGS | 11 | 24 | -54% |
| Condo/Co-op/TH | AVERAGE DOM | - | 13 | - |
| | % OF ASKING PRICE | - | 99% | |
| | AVERAGE SOLD PRICE | - | \$251,967 | - |
| | # OF CONTRACTS | 3 | 2 | 50% |
| | NEW LISTINGS | 3 | 4 | -25% |

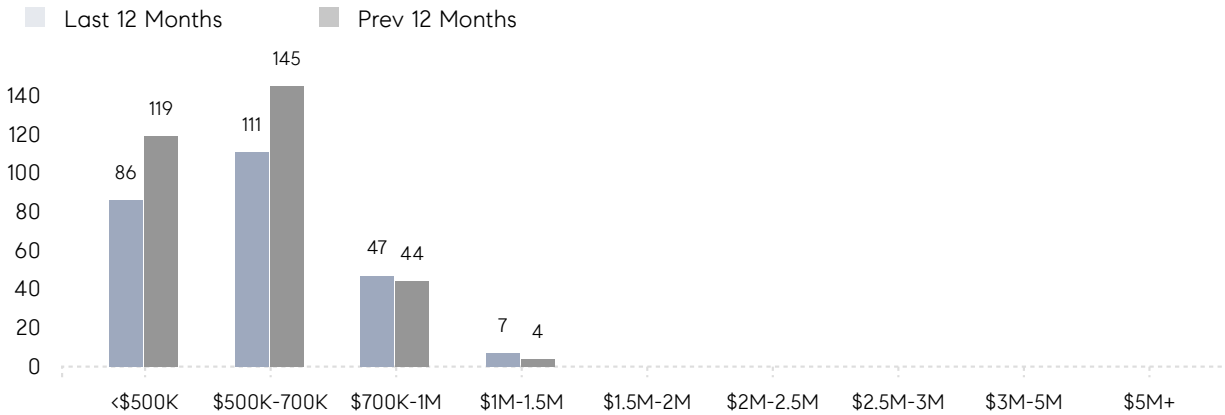
Cranford

SEPTEMBER 2022

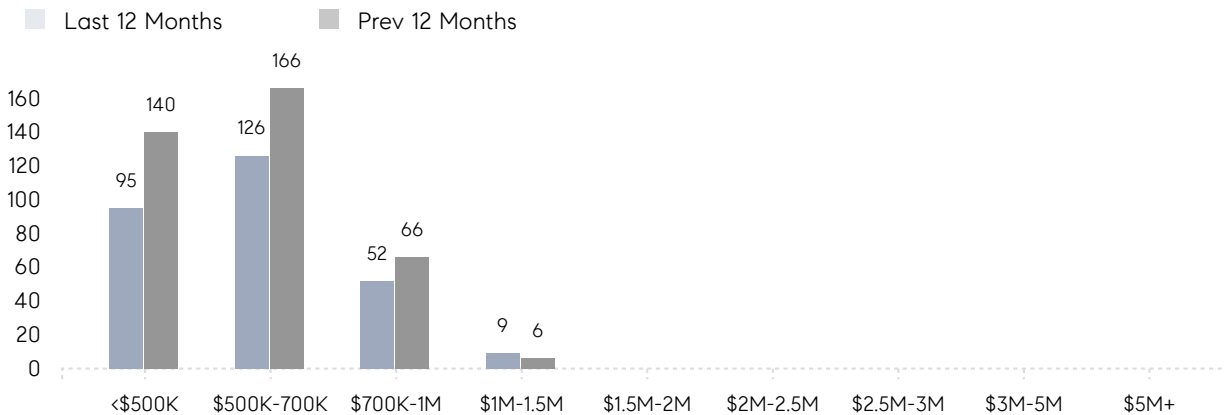
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Cresskill

SEPTEMBER 2022

UNDER CONTRACT

10
Total
Properties

\$1.1M
Average
Price

\$989K
Median
Price

-33%
Decrease From
Sep 2021

20%
Increase From
Sep 2021

78%
Increase From
Sep 2021

UNITS SOLD

12
Total
Properties

\$1.0M
Average
Price

\$710K
Median
Price

33%
Increase From
Sep 2021

75%
Increase From
Sep 2021

20%
Increase From
Sep 2021

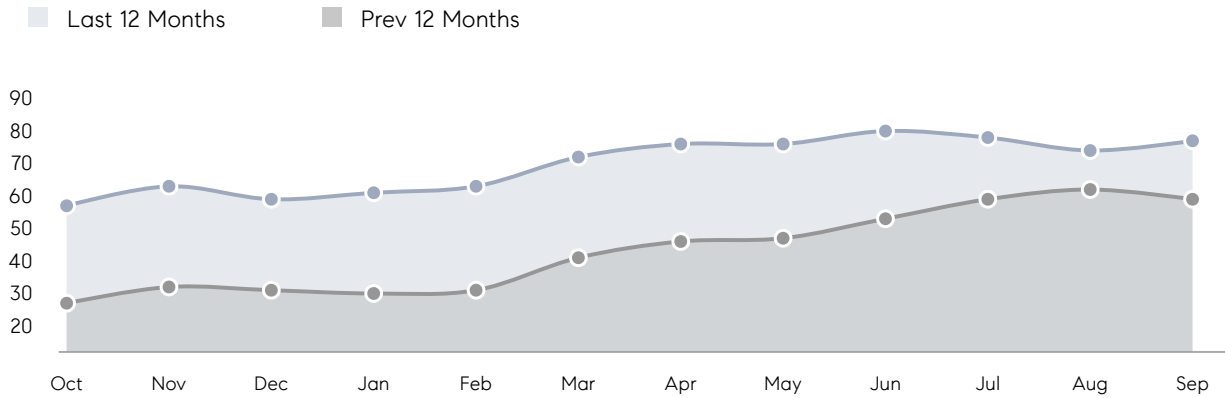
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 49 | 33 | 48% |
| | % OF ASKING PRICE | 97% | 97% | |
| | AVERAGE SOLD PRICE | \$1,084,843 | \$619,222 | 75.2% |
| | # OF CONTRACTS | 10 | 15 | -33.3% |
| | NEW LISTINGS | 13 | 11 | 18% |
| Houses | AVERAGE DOM | 51 | 33 | 55% |
| | % OF ASKING PRICE | 96% | 97% | |
| | AVERAGE SOLD PRICE | \$1,292,264 | \$619,222 | 109% |
| | # OF CONTRACTS | 9 | 13 | -31% |
| | NEW LISTINGS | 12 | 6 | 100% |
| Condo/Co-op/TH | AVERAGE DOM | 43 | - | - |
| | % OF ASKING PRICE | 97% | - | |
| | AVERAGE SOLD PRICE | \$670,000 | - | - |
| | # OF CONTRACTS | 1 | 2 | -50% |
| | NEW LISTINGS | 1 | 5 | -80% |

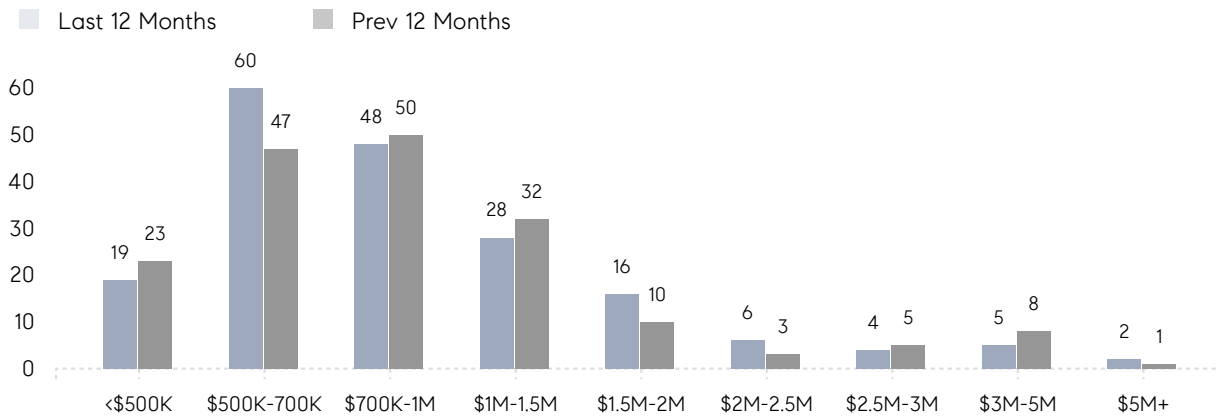
Cresskill

SEPTEMBER 2022

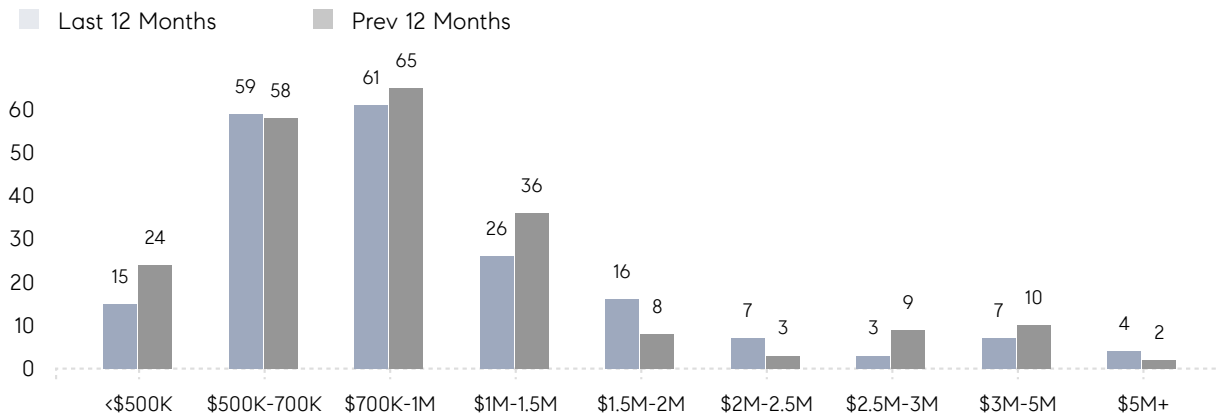
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Demarest

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 3 | \$1.1M | \$815K |
| Total Properties | Average Price | Median Price |
| -50% | 15% | -10% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 7 | \$1.2M | \$1.4M |
| Total Properties | Average Price | Median Price |
| -36% | -3% | 24% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Increase From Sep 2021 |

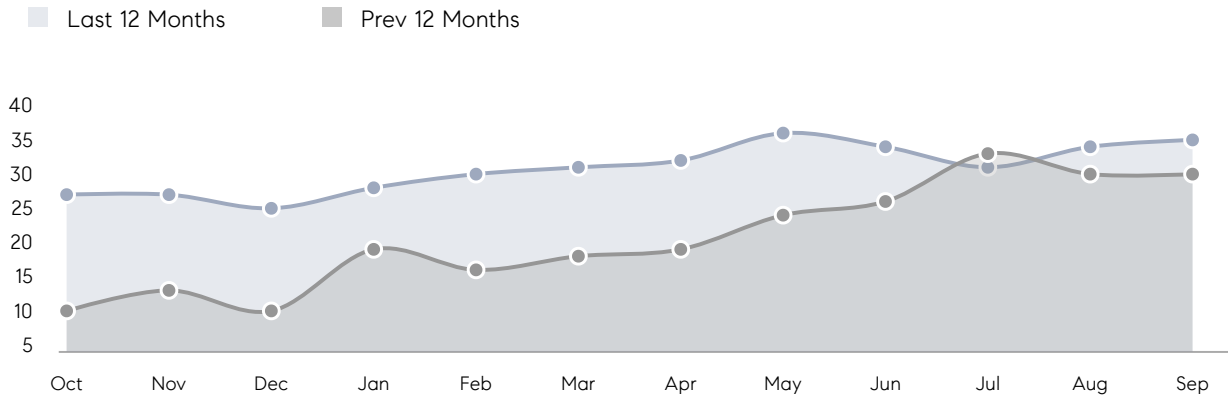
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 32 | 51 | -37% |
| | % OF ASKING PRICE | 100% | 96% | |
| | AVERAGE SOLD PRICE | \$1,260,714 | \$1,298,495 | -2.9% |
| | # OF CONTRACTS | 3 | 6 | -50.0% |
| | NEW LISTINGS | 4 | 6 | -33% |
| Houses | AVERAGE DOM | 32 | 32 | 0% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$1,260,714 | \$1,276,345 | -1% |
| | # OF CONTRACTS | 3 | 5 | -40% |
| | NEW LISTINGS | 4 | 6 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | - | 244 | - |
| | % OF ASKING PRICE | - | 77% | |
| | AVERAGE SOLD PRICE | - | \$1,520,000 | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

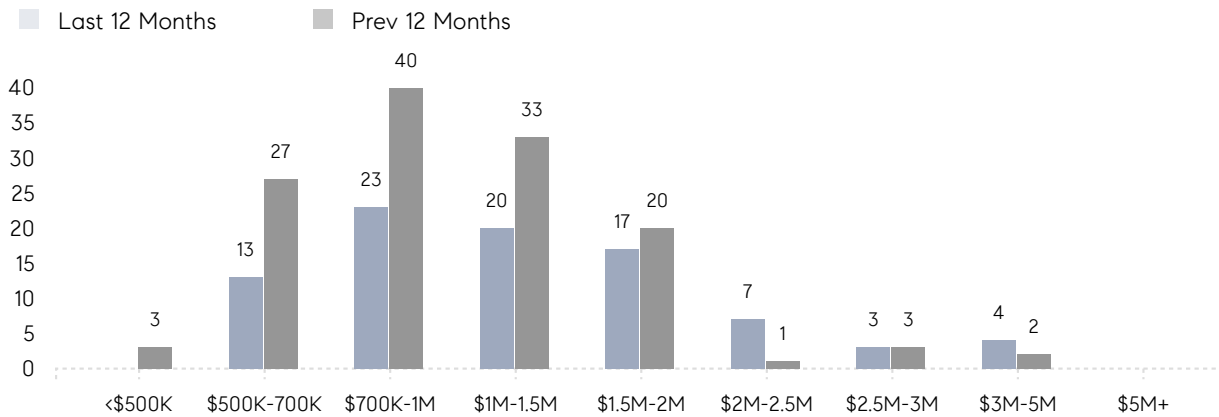
Demarest

SEPTEMBER 2022

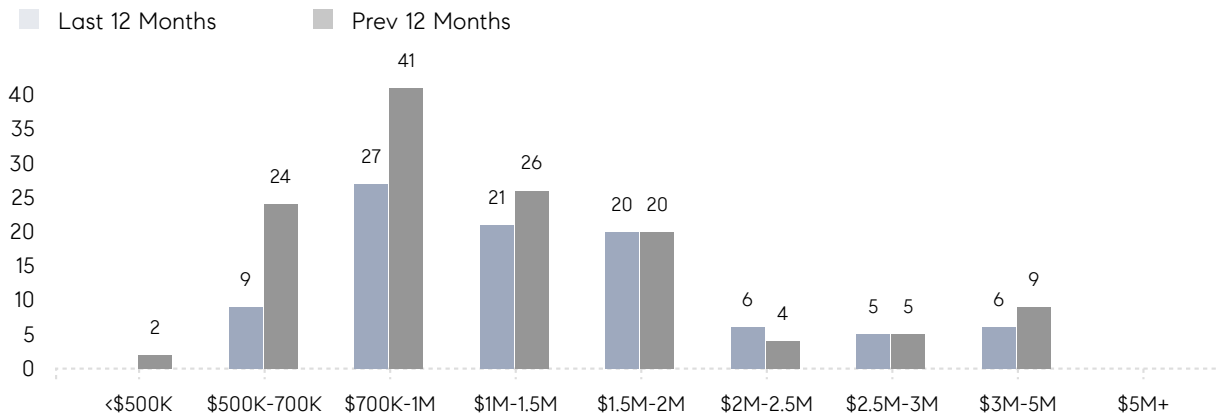
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Denville

SEPTEMBER 2022

UNDER CONTRACT

20
Total
Properties

\$623K
Average
Price

\$534K
Median
Price

-20%
Decrease From
Sep 2021

21%
Increase From
Sep 2021

19%
Increase From
Sep 2021

UNITS SOLD

15
Total
Properties

\$662K
Average
Price

\$665K
Median
Price

-42%
Decrease From
Sep 2021

17%
Increase From
Sep 2021

26%
Increase From
Sep 2021

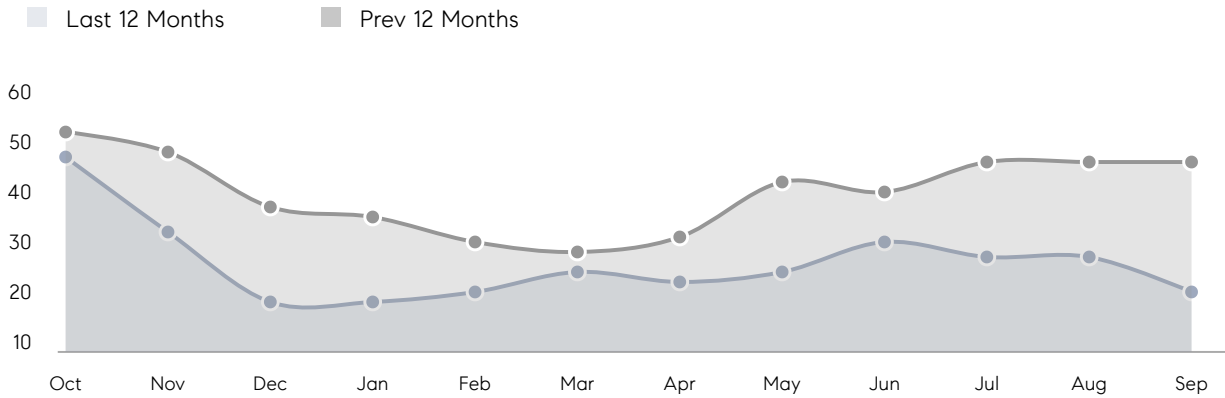
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 32 | 18 | 78% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$662,433 | \$565,981 | 17.0% |
| | # OF CONTRACTS | 20 | 25 | -20.0% |
| | NEW LISTINGS | 15 | 31 | -52% |
| Houses | AVERAGE DOM | 30 | 20 | 50% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$673,769 | \$597,929 | 13% |
| | # OF CONTRACTS | 15 | 15 | 0% |
| | NEW LISTINGS | 10 | 19 | -47% |
| Condo/Co-op/TH | AVERAGE DOM | 44 | 11 | 300% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$588,750 | \$431,800 | 36% |
| | # OF CONTRACTS | 5 | 10 | -50% |
| | NEW LISTINGS | 5 | 12 | -58% |

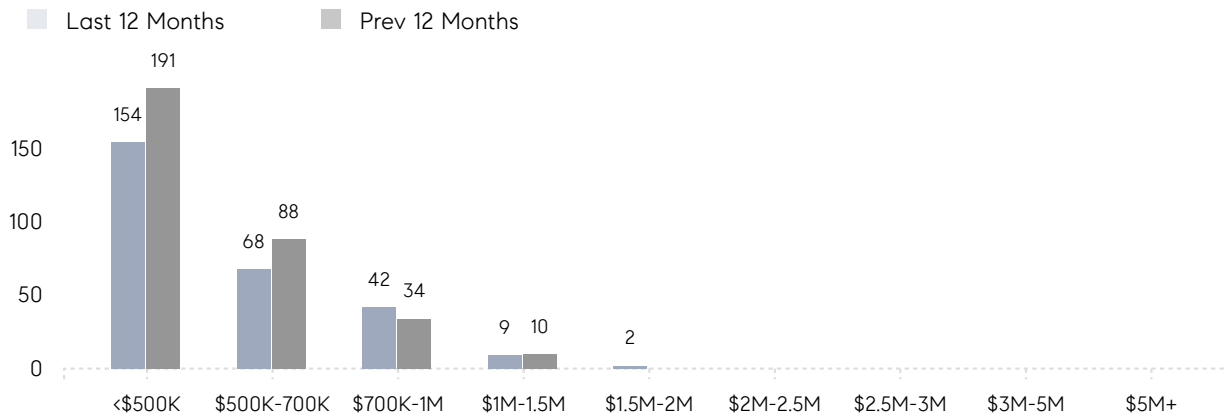
Denville

SEPTEMBER 2022

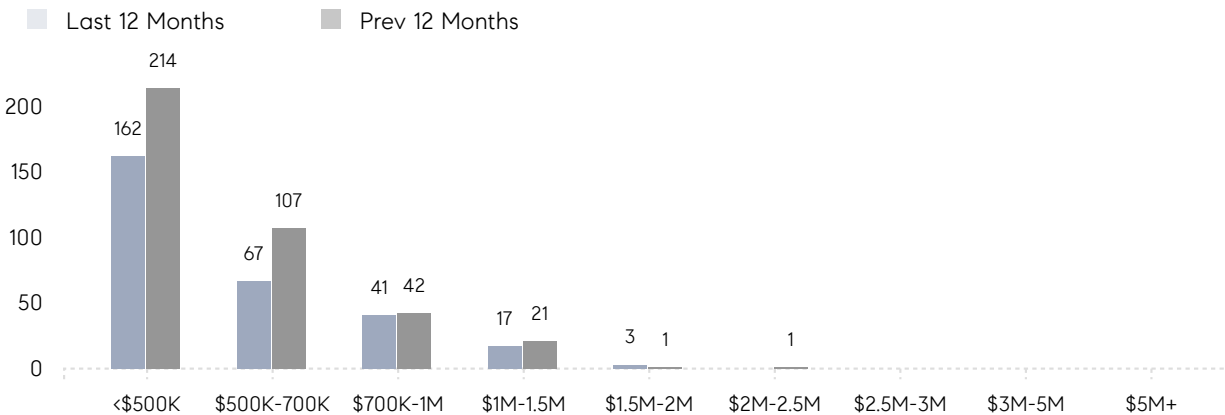
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Dumont

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 9 | \$510K | \$525K |
| Total Properties | Average Price | Median Price |
| -44% | 5% | 10% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|----------------------|----------------------|
| 9 | \$481K | \$480K |
| Total Properties | Average Price | Median Price |
| -31% | -1% | - |
| Decrease From Sep 2021 | Change From Sep 2021 | Change From Sep 2021 |

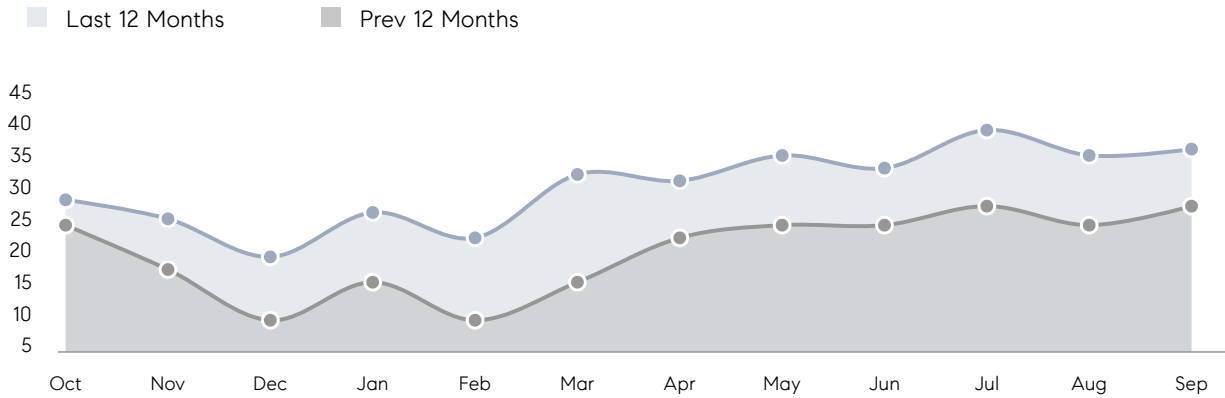
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 35 | 22 | 59% |
| | % OF ASKING PRICE | 97% | 101% | |
| | AVERAGE SOLD PRICE | \$481,111 | \$485,000 | -0.8% |
| | # OF CONTRACTS | 9 | 16 | -43.7% |
| | NEW LISTINGS | 11 | 17 | -35% |
| Houses | AVERAGE DOM | 39 | 22 | 77% |
| | % OF ASKING PRICE | 97% | 101% | |
| | AVERAGE SOLD PRICE | \$481,250 | \$499,583 | -4% |
| | # OF CONTRACTS | 9 | 16 | -44% |
| | NEW LISTINGS | 11 | 17 | -35% |
| Condo/Co-op/TH | AVERAGE DOM | 6 | 14 | -57% |
| | % OF ASKING PRICE | 98% | 107% | |
| | AVERAGE SOLD PRICE | \$480,000 | \$310,000 | 55% |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

Dumont

SEPTEMBER 2022

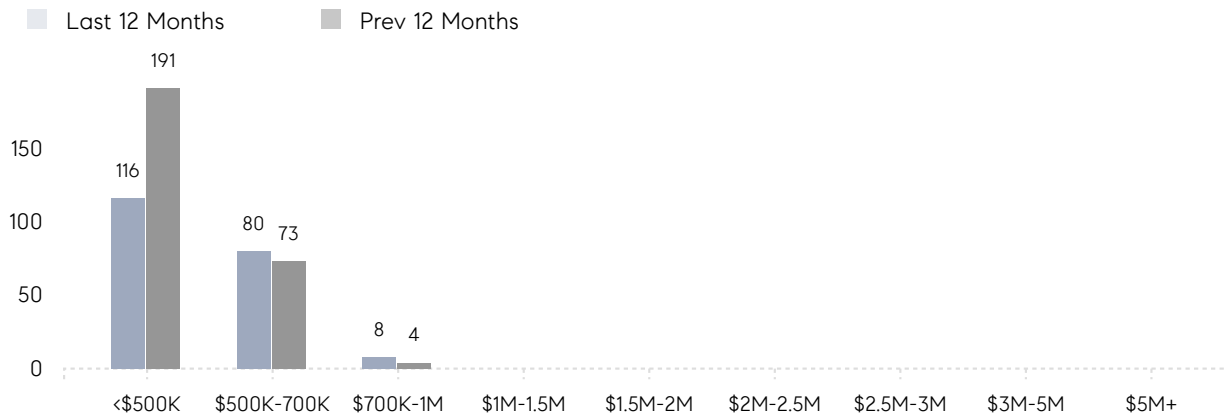
Monthly Inventory



Contracts By Price Range



Listings By Price Range



East Hanover

SEPTEMBER 2022

UNDER CONTRACT

8
Total
Properties

\$721K
Average
Price

\$681K
Median
Price

0%
Change From
Sep 2021

13%
Increase From
Sep 2021

9%
Increase From
Sep 2021

UNITS SOLD

10
Total
Properties

\$643K
Average
Price

\$661K
Median
Price

-9%
Decrease From
Sep 2021

1%
Change From
Sep 2021

22%
Increase From
Sep 2021

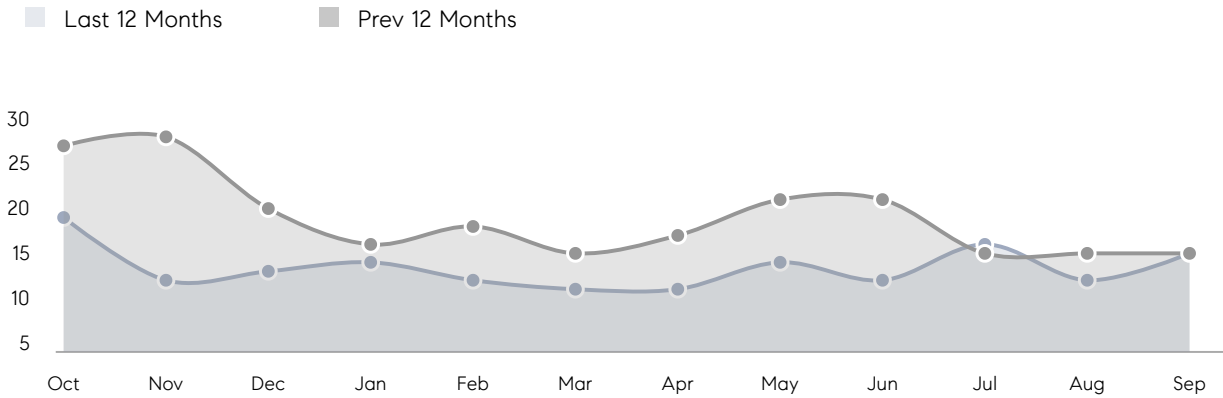
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 35 | 27 | 30% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$643,900 | \$639,386 | 0.7% |
| | # OF CONTRACTS | 8 | 8 | 0.0% |
| | NEW LISTINGS | 11 | 11 | 0% |
| Houses | AVERAGE DOM | 38 | 26 | 46% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$754,500 | \$715,500 | 5% |
| | # OF CONTRACTS | 6 | 6 | 0% |
| | NEW LISTINGS | 9 | 9 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 29 | 31 | -6% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$385,833 | \$436,417 | -12% |
| | # OF CONTRACTS | 2 | 2 | 0% |
| | NEW LISTINGS | 2 | 2 | 0% |

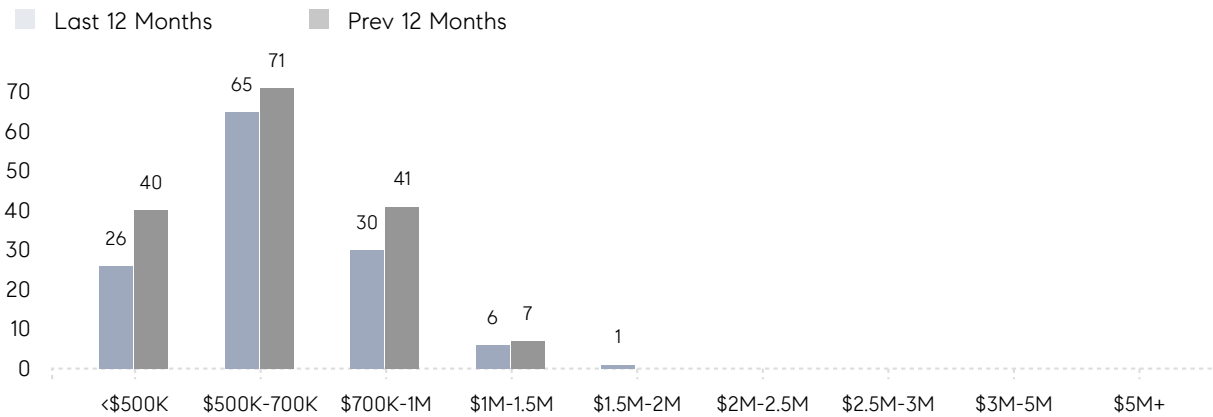
East Hanover

SEPTEMBER 2022

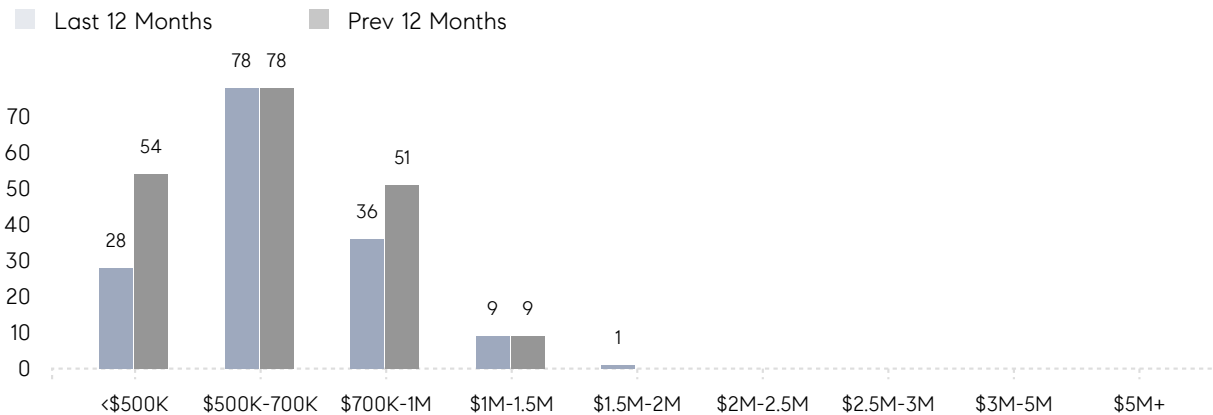
Monthly Inventory



Contracts By Price Range



Listings By Price Range



East Orange

SEPTEMBER 2022

UNDER CONTRACT

29
Total
Properties

\$320K
Average
Price

\$300K
Median
Price

21%
Increase From
Sep 2021

1%
Change From
Sep 2021

-8%
Decrease From
Sep 2021

UNITS SOLD

17
Total
Properties

\$334K
Average
Price

\$367K
Median
Price

-6%
Decrease From
Sep 2021

-1%
Decrease From
Sep 2021

13%
Increase From
Sep 2021

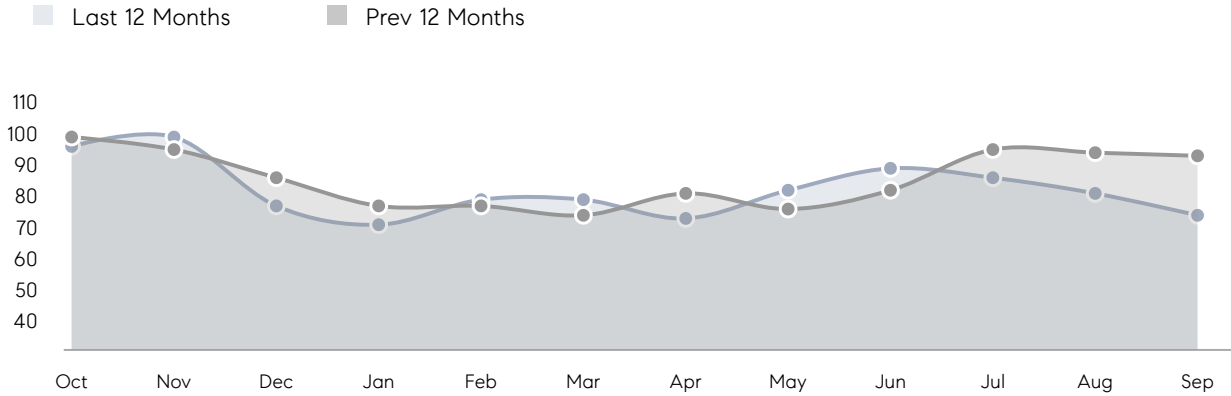
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 46 | 46 | 0% |
| | % OF ASKING PRICE | 102% | 105% | |
| | AVERAGE SOLD PRICE | \$334,235 | \$338,431 | -1.2% |
| | # OF CONTRACTS | 29 | 24 | 20.8% |
| | NEW LISTINGS | 31 | 31 | 0% |
| Houses | AVERAGE DOM | 49 | 48 | 2% |
| | % OF ASKING PRICE | 103% | 106% | |
| | AVERAGE SOLD PRICE | \$376,714 | \$360,125 | 5% |
| | # OF CONTRACTS | 21 | 19 | 11% |
| | NEW LISTINGS | 26 | 26 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 34 | 38 | -11% |
| | % OF ASKING PRICE | 99% | 101% | |
| | AVERAGE SOLD PRICE | \$136,000 | \$262,500 | -48% |
| | # OF CONTRACTS | 8 | 5 | 60% |
| | NEW LISTINGS | 5 | 5 | 0% |

East Orange

SEPTEMBER 2022

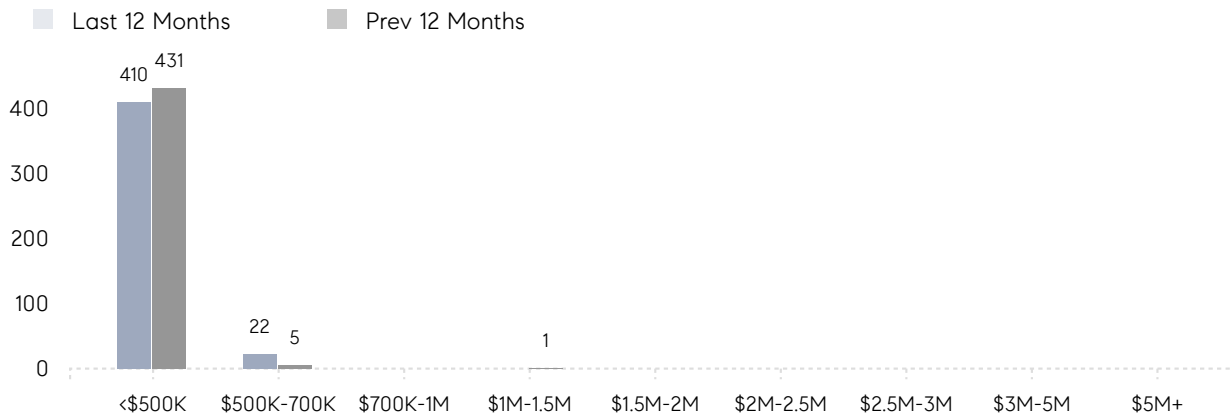
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Edgewater

SEPTEMBER 2022

UNDER CONTRACT

17
Total
Properties

\$938K
Average
Price

\$735K
Median
Price

-45%
Decrease From
Sep 2021

34%
Increase From
Sep 2021

34%
Increase From
Sep 2021

UNITS SOLD

26
Total
Properties

\$793K
Average
Price

\$699K
Median
Price

4%
Increase From
Sep 2021

35%
Increase From
Sep 2021

41%
Increase From
Sep 2021

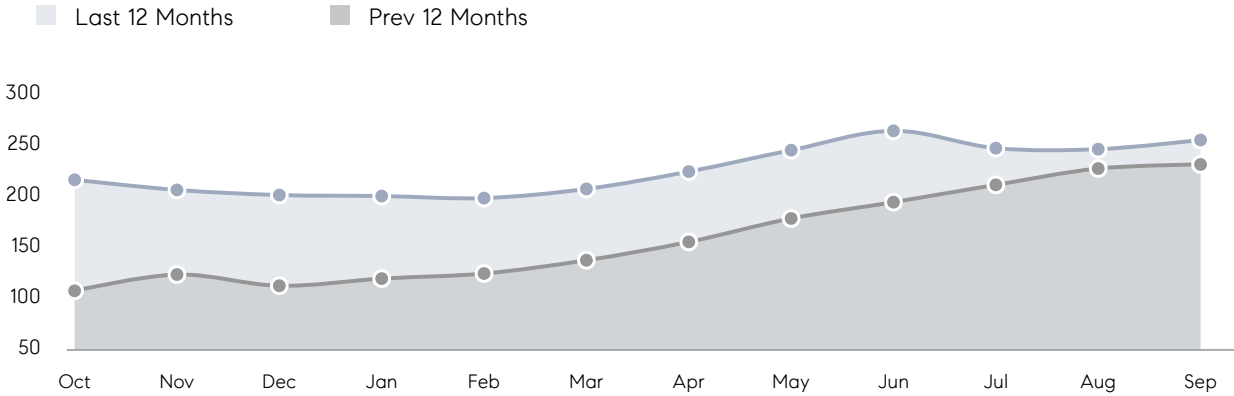
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 66 | 84 | -21% |
| | % OF ASKING PRICE | 95% | 92% | |
| | AVERAGE SOLD PRICE | \$793,558 | \$588,052 | 34.9% |
| | # OF CONTRACTS | 17 | 31 | -45.2% |
| | NEW LISTINGS | 29 | 43 | -33% |
| Houses | AVERAGE DOM | 46 | - | - |
| | % OF ASKING PRICE | 94% | - | |
| | AVERAGE SOLD PRICE | \$692,500 | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 2 | 0 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 68 | 84 | -19% |
| | % OF ASKING PRICE | 96% | 92% | |
| | AVERAGE SOLD PRICE | \$801,979 | \$588,052 | 36% |
| | # OF CONTRACTS | 17 | 30 | -43% |
| | NEW LISTINGS | 27 | 43 | -37% |

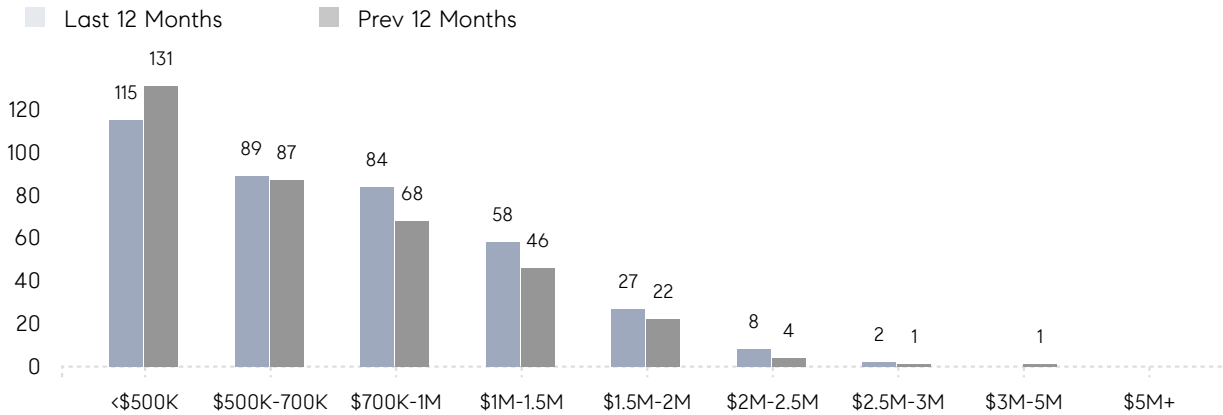
Edgewater

SEPTEMBER 2022

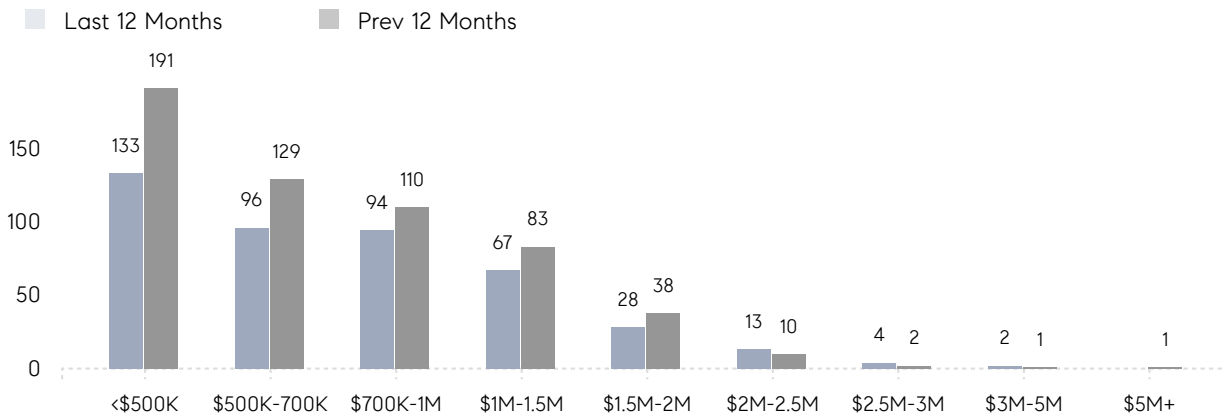
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Elizabeth

SEPTEMBER 2022

UNDER CONTRACT

22
Total
Properties

\$401K
Average
Price

\$407K
Median
Price

10%
Increase From
Sep 2021

12%
Increase From
Sep 2021

21%
Increase From
Sep 2021

UNITS SOLD

26
Total
Properties

\$401K
Average
Price

\$421K
Median
Price

37%
Increase From
Sep 2021

5%
Increase From
Sep 2021

20%
Increase From
Sep 2021

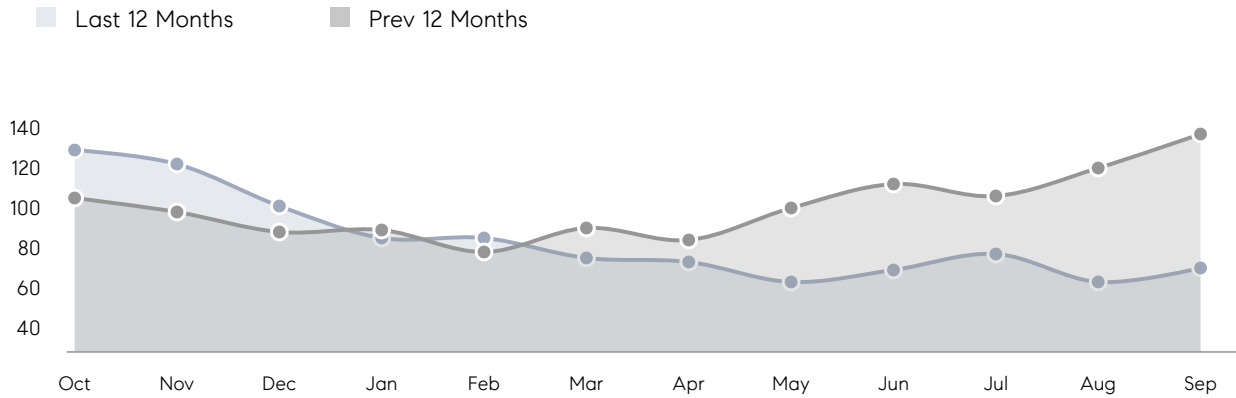
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 44 | 51 | -14% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$401,200 | \$383,658 | 4.6% |
| | # OF CONTRACTS | 22 | 20 | 10.0% |
| | NEW LISTINGS | 34 | 48 | -29% |
| Houses | AVERAGE DOM | 49 | 53 | -8% |
| | % OF ASKING PRICE | 104% | 102% | |
| | AVERAGE SOLD PRICE | \$431,390 | \$393,306 | 10% |
| | # OF CONTRACTS | 18 | 16 | 13% |
| | NEW LISTINGS | 27 | 37 | -27% |
| Condo/Co-op/TH | AVERAGE DOM | 25 | 24 | 4% |
| | % OF ASKING PRICE | 98% | 91% | |
| | AVERAGE SOLD PRICE | \$274,400 | \$210,000 | 31% |
| | # OF CONTRACTS | 4 | 4 | 0% |
| | NEW LISTINGS | 7 | 11 | -36% |

Elizabeth

SEPTEMBER 2022

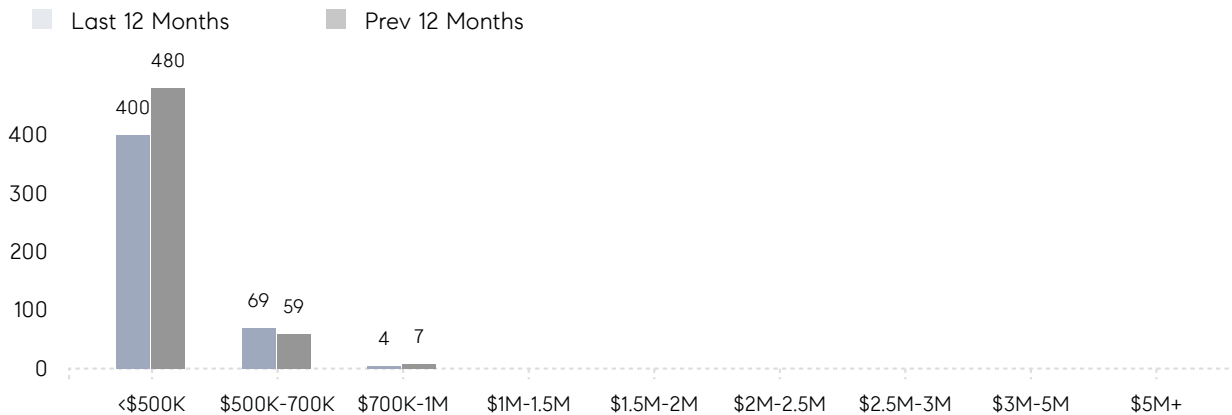
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Elmwood Park

SEPTEMBER 2022

UNDER CONTRACT

9
Total
Properties

\$471K
Average
Price

\$499K
Median
Price

-36%
Decrease From
Sep 2021

4%
Increase From
Sep 2021

10%
Increase From
Sep 2021

UNITS SOLD

13
Total
Properties

\$446K
Average
Price

\$469K
Median
Price

-13%
Decrease From
Sep 2021

6%
Increase From
Sep 2021

13%
Increase From
Sep 2021

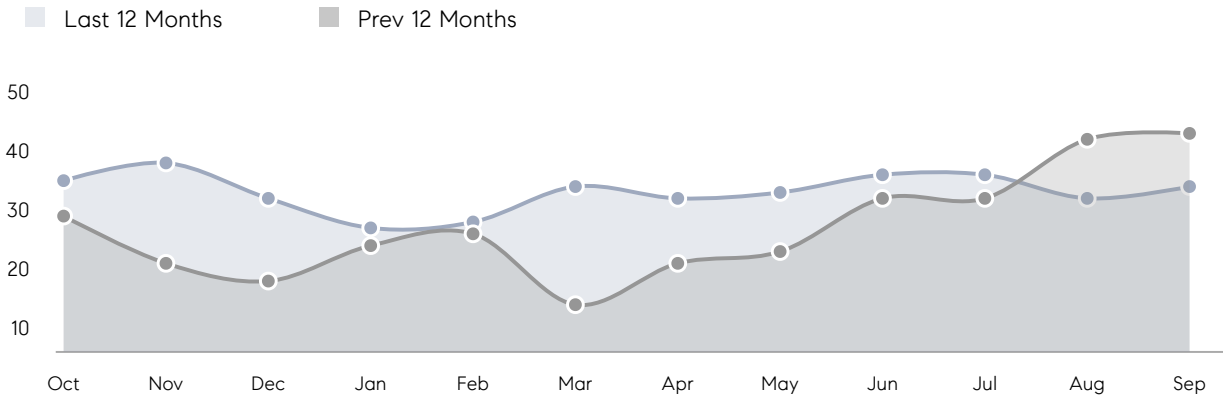
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 34 | 19 | 79% |
| | % OF ASKING PRICE | 100% | 102% | |
| | AVERAGE SOLD PRICE | \$446,115 | \$422,067 | 5.7% |
| | # OF CONTRACTS | 9 | 14 | -35.7% |
| | NEW LISTINGS | 12 | 16 | -25% |
| Houses | AVERAGE DOM | 28 | 19 | 47% |
| | % OF ASKING PRICE | 103% | 102% | |
| | AVERAGE SOLD PRICE | \$498,944 | \$429,000 | 16% |
| | # OF CONTRACTS | 8 | 13 | -38% |
| | NEW LISTINGS | 11 | 14 | -21% |
| Condo/Co-op/TH | AVERAGE DOM | 47 | 18 | 161% |
| | % OF ASKING PRICE | 95% | 100% | |
| | AVERAGE SOLD PRICE | \$327,250 | \$325,000 | 1% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 1 | 2 | -50% |

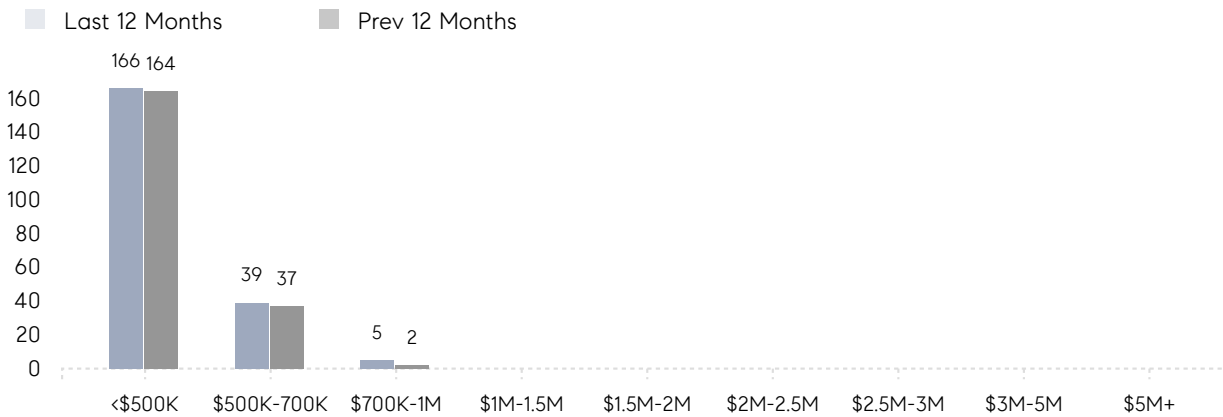
Elmwood Park

SEPTEMBER 2022

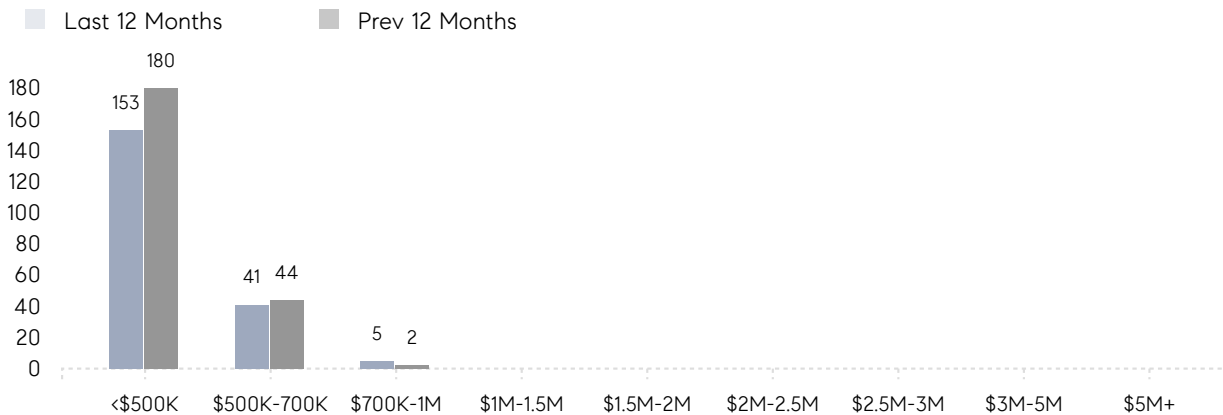
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Emerson

SEPTEMBER 2022

UNDER CONTRACT

11
Total
Properties

\$598K
Average
Price

\$565K
Median
Price

57%
Increase From
Sep 2021

1%
Change From
Sep 2021

1%
Increase From
Sep 2021

UNITS SOLD

4
Total
Properties

\$749K
Average
Price

\$839K
Median
Price

-67%
Decrease From
Sep 2021

39%
Increase From
Sep 2021

57%
Increase From
Sep 2021

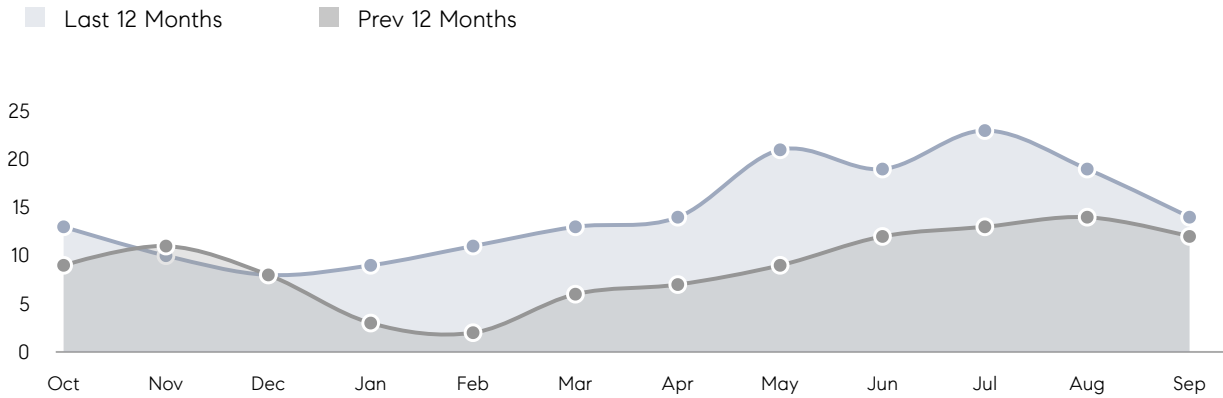
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 15 | 21 | -29% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$749,278 | \$538,125 | 39.2% |
| | # OF CONTRACTS | 11 | 7 | 57.1% |
| | NEW LISTINGS | 4 | 4 | 0% |
| Houses | AVERAGE DOM | 15 | 22 | -32% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$749,278 | \$539,318 | 39% |
| | # OF CONTRACTS | 11 | 7 | 57% |
| | NEW LISTINGS | 4 | 4 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | 11 | - |
| | % OF ASKING PRICE | - | 107% | |
| | AVERAGE SOLD PRICE | - | \$525,000 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

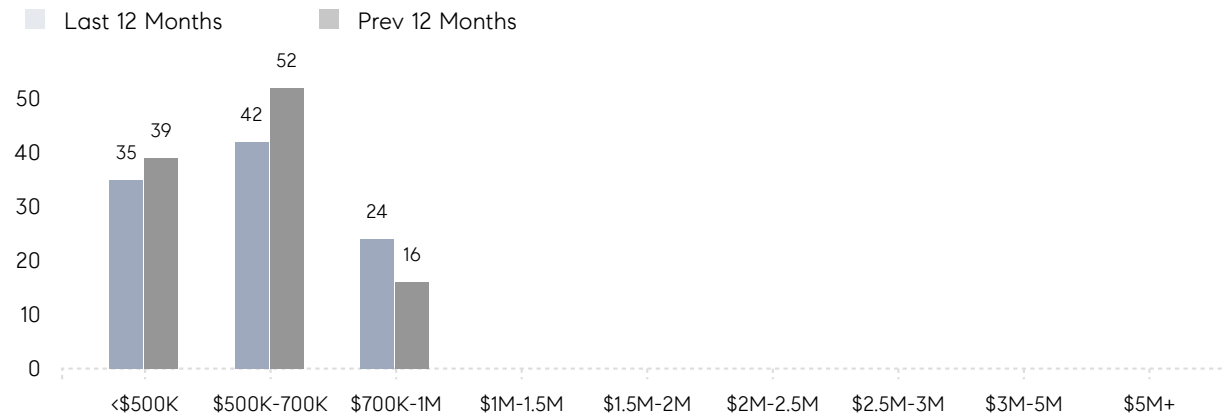
Emerson

SEPTEMBER 2022

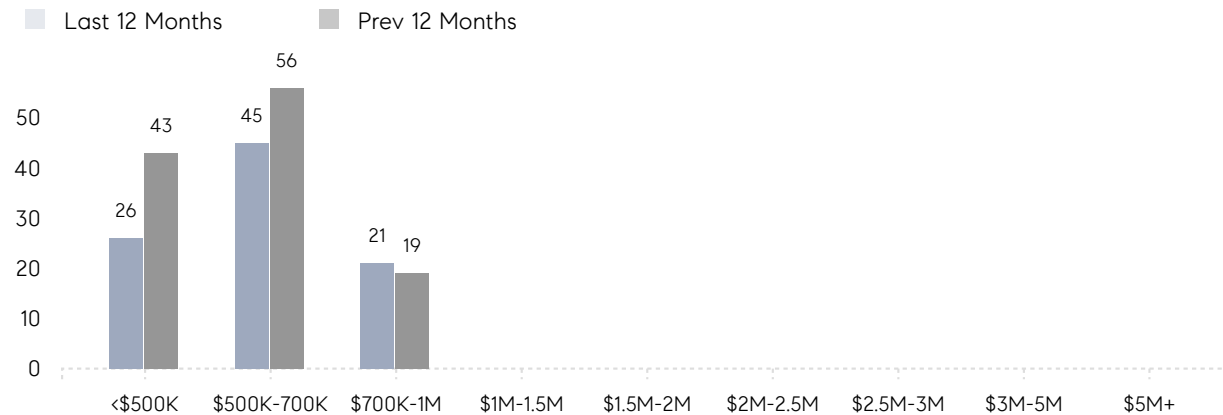
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Englewood

SEPTEMBER 2022

UNDER CONTRACT

29
Total
Properties

\$683K
Average
Price

\$459K
Median
Price

12%
Increase From
Sep 2021

-5%
Decrease From
Sep 2021

5%
Increase From
Sep 2021

UNITS SOLD

19
Total
Properties

\$818K
Average
Price

\$535K
Median
Price

-10%
Decrease From
Sep 2021

48%
Increase From
Sep 2021

14%
Increase From
Sep 2021

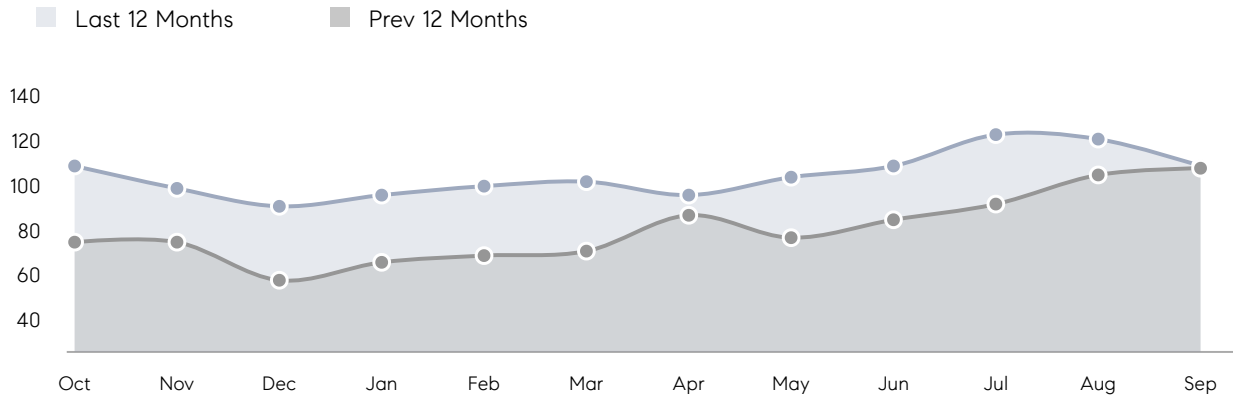
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 59 | 25 | 136% |
| | % OF ASKING PRICE | 96% | 101% | |
| | AVERAGE SOLD PRICE | \$818,474 | \$551,618 | 48.4% |
| | # OF CONTRACTS | 29 | 26 | 11.5% |
| | NEW LISTINGS | 18 | 31 | -42% |
| Houses | AVERAGE DOM | 75 | 21 | 257% |
| | % OF ASKING PRICE | 96% | 104% | |
| | AVERAGE SOLD PRICE | \$1,157,455 | \$679,729 | 70% |
| | # OF CONTRACTS | 16 | 11 | 45% |
| | NEW LISTINGS | 8 | 11 | -27% |
| Condo/Co-op/TH | AVERAGE DOM | 38 | 33 | 15% |
| | % OF ASKING PRICE | 95% | 97% | |
| | AVERAGE SOLD PRICE | \$352,375 | \$343,438 | 3% |
| | # OF CONTRACTS | 13 | 15 | -13% |
| | NEW LISTINGS | 10 | 20 | -50% |

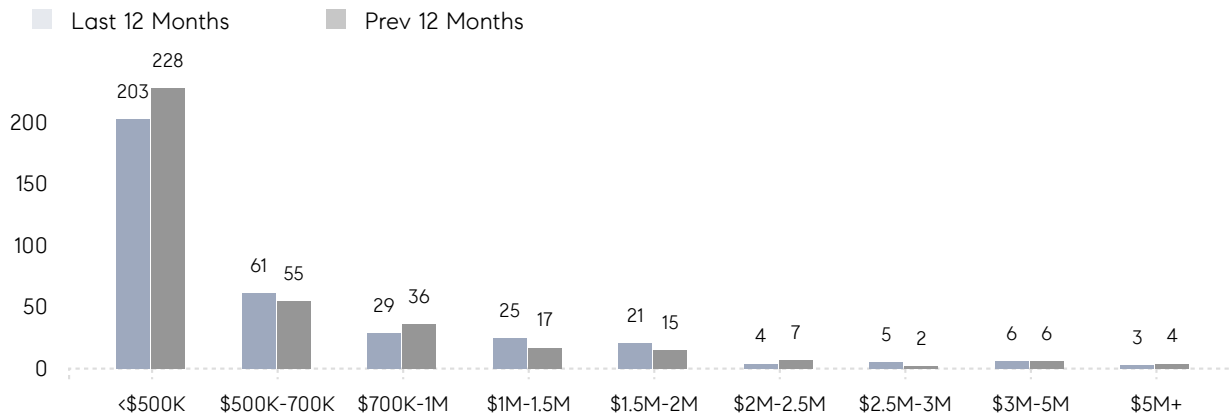
Englewood

SEPTEMBER 2022

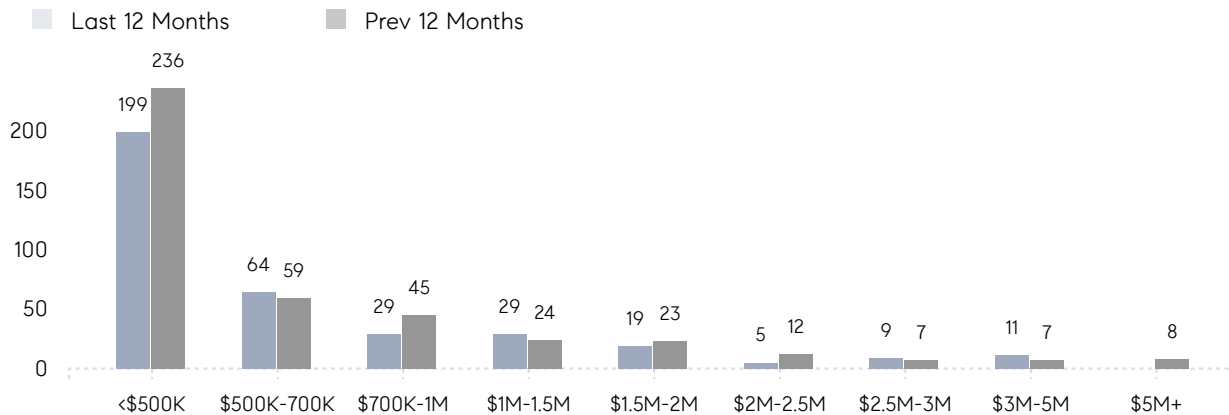
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Englewood Cliffs

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 3 | \$1.2M | \$899K |
| Total Properties | Average Price | Median Price |
| -70% | -35% | -49% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|----------------------|------------------------|------------------------|
| 8 | \$1.2M | \$1.2M |
| Total Properties | Average Price | Median Price |
| 0% | -16% | -6% |
| Change From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

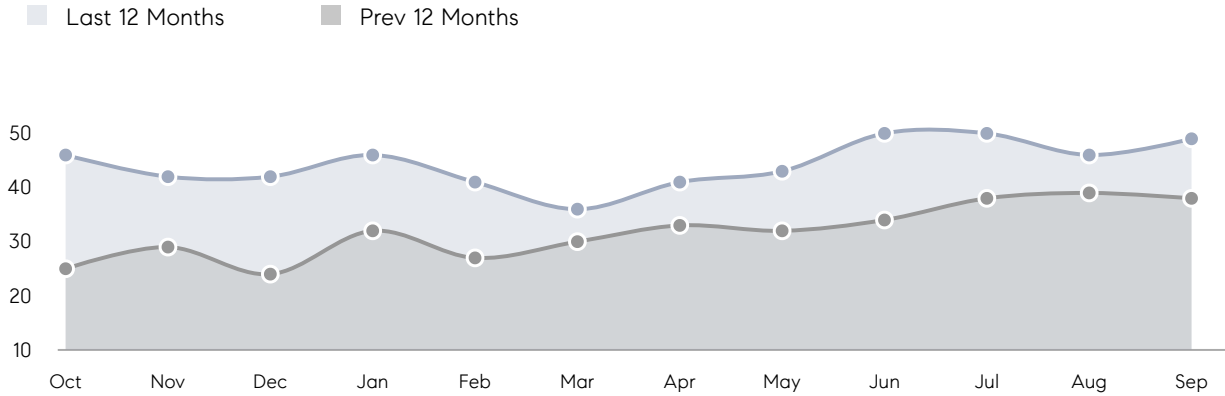
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 57 | 43 | 33% |
| | % OF ASKING PRICE | 85% | 96% | |
| | AVERAGE SOLD PRICE | \$1,264,633 | \$1,510,938 | -16.3% |
| | # OF CONTRACTS | 3 | 10 | -70.0% |
| | NEW LISTINGS | 8 | 8 | 0% |
| Houses | AVERAGE DOM | 57 | 43 | 33% |
| | % OF ASKING PRICE | 85% | 96% | |
| | AVERAGE SOLD PRICE | \$1,264,633 | \$1,510,938 | -16% |
| | # OF CONTRACTS | 3 | 10 | -70% |
| | NEW LISTINGS | 8 | 8 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

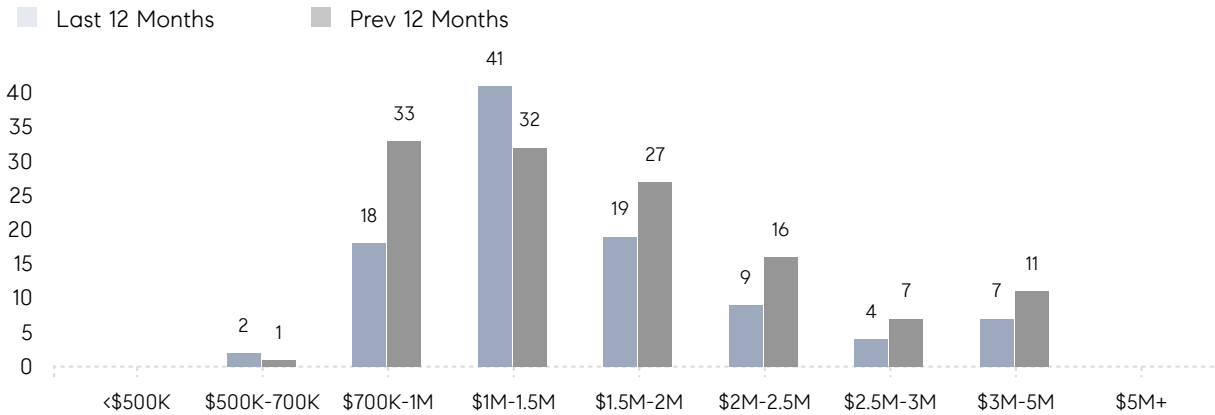
Englewood Cliffs

SEPTEMBER 2022

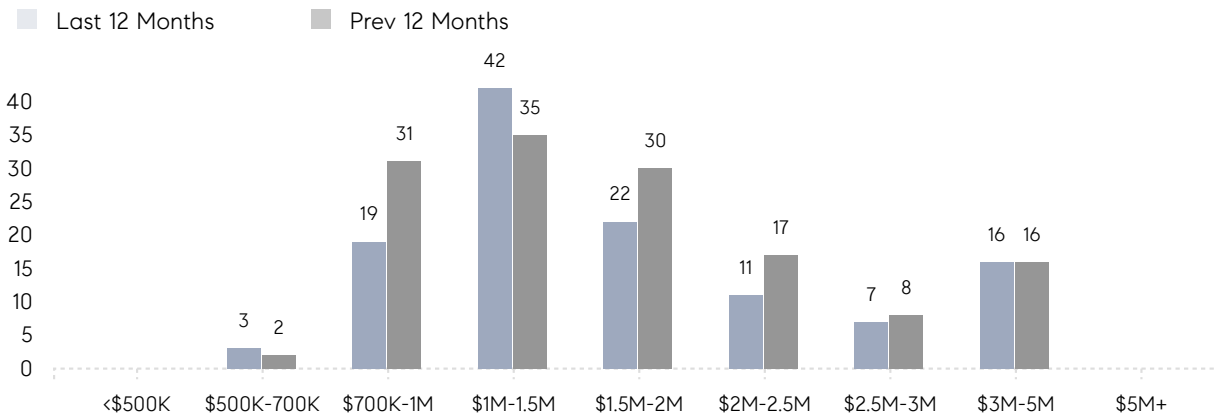
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Essex Fells

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 2 | \$1.1M | \$1.1M |
| Total Properties | Average Price | Median Price |
| -78% | 1% | 18% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

UNITS SOLD

| | | |
|----------------------|----------------------|----------------------|
| 1 | \$999K | \$999K |
| Total Properties | Average Price | Median Price |
| 0% | - | - |
| Change From Sep 2021 | Change From Sep 2021 | Change From Sep 2021 |

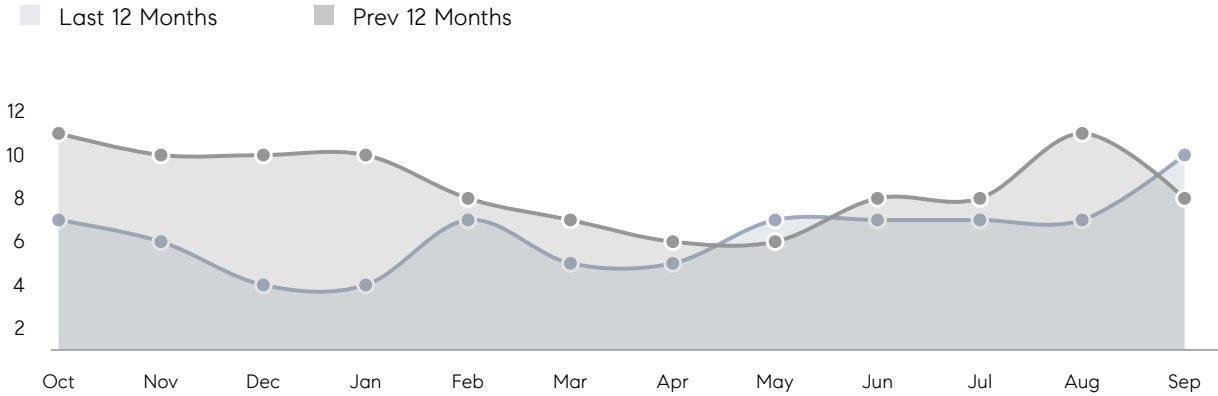
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|----------|----------|
| Overall | AVERAGE DOM | 11 | - | - |
| | % OF ASKING PRICE | 111% | - | |
| | AVERAGE SOLD PRICE | \$999,999 | - | - |
| | # OF CONTRACTS | 2 | 9 | -77.8% |
| | NEW LISTINGS | 5 | 7 | -29% |
| Houses | AVERAGE DOM | 11 | - | - |
| | % OF ASKING PRICE | 111% | - | |
| | AVERAGE SOLD PRICE | \$999,999 | - | - |
| | # OF CONTRACTS | 2 | 9 | -78% |
| | NEW LISTINGS | 5 | 7 | -29% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

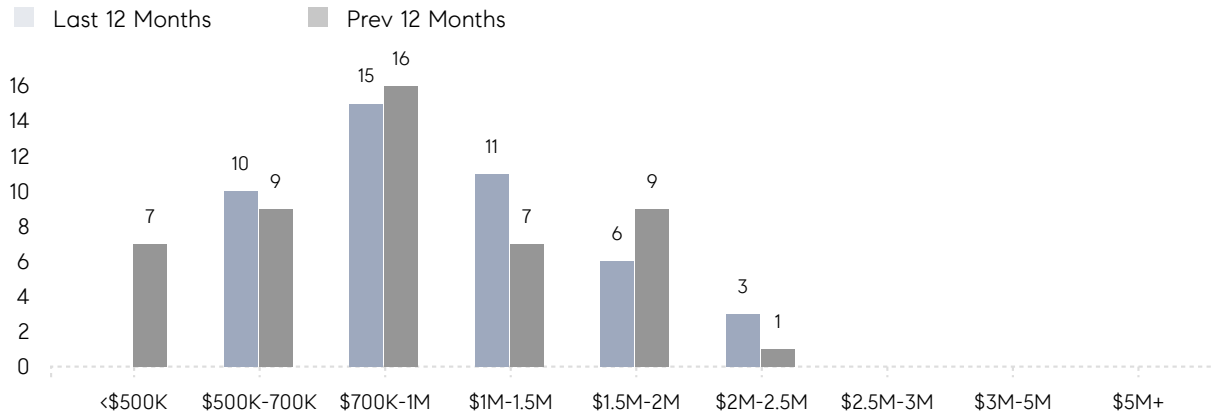
Essex Fells

SEPTEMBER 2022

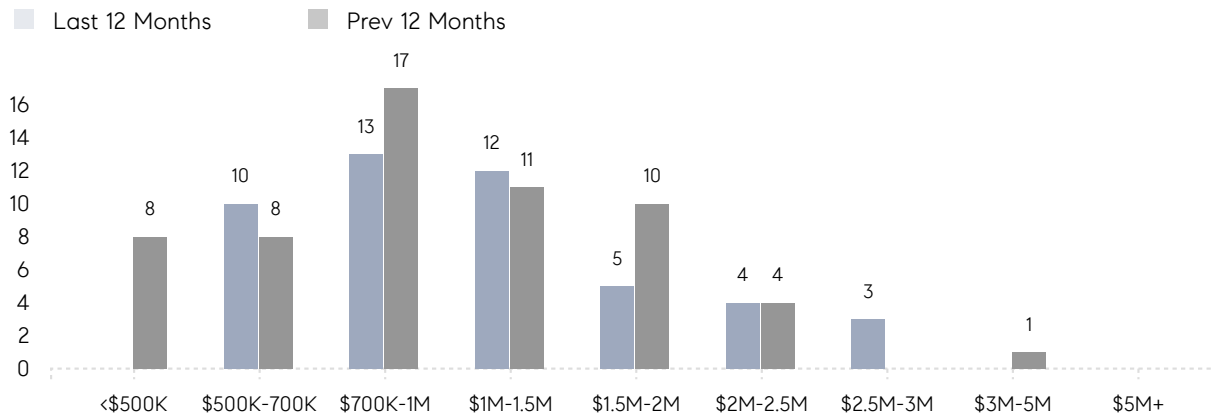
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Fair Lawn

SEPTEMBER 2022

UNDER CONTRACT

31
Total
Properties

\$544K
Average
Price

\$539K
Median
Price

-28%
Decrease From
Sep 2021

2%
Increase From
Sep 2021

8%
Increase From
Sep 2021

UNITS SOLD

43
Total
Properties

\$593K
Average
Price

\$585K
Median
Price

65%
Increase From
Sep 2021

14%
Increase From
Sep 2021

17%
Increase From
Sep 2021

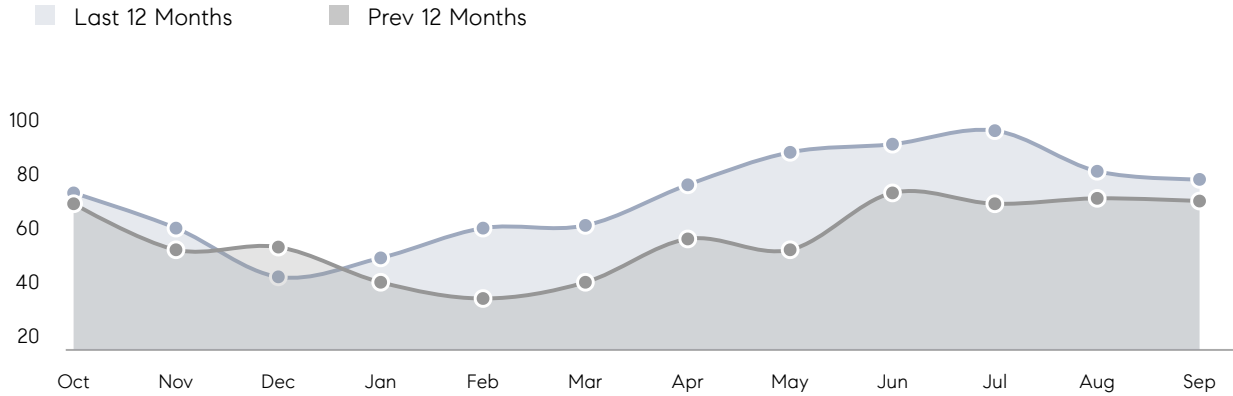
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 22 | 26 | -15% |
| | % OF ASKING PRICE | 102% | 103% | |
| | AVERAGE SOLD PRICE | \$593,523 | \$519,250 | 14.3% |
| | # OF CONTRACTS | 31 | 43 | -27.9% |
| | NEW LISTINGS | 30 | 43 | -30% |
| Houses | AVERAGE DOM | 22 | 25 | -12% |
| | % OF ASKING PRICE | 103% | 104% | |
| | AVERAGE SOLD PRICE | \$611,705 | \$533,304 | 15% |
| | # OF CONTRACTS | 28 | 36 | -22% |
| | NEW LISTINGS | 27 | 41 | -34% |
| Condo/Co-op/TH | AVERAGE DOM | 26 | 34 | -24% |
| | % OF ASKING PRICE | 96% | 96% | |
| | AVERAGE SOLD PRICE | \$416,250 | \$411,500 | 1% |
| | # OF CONTRACTS | 3 | 7 | -57% |
| | NEW LISTINGS | 3 | 2 | 50% |

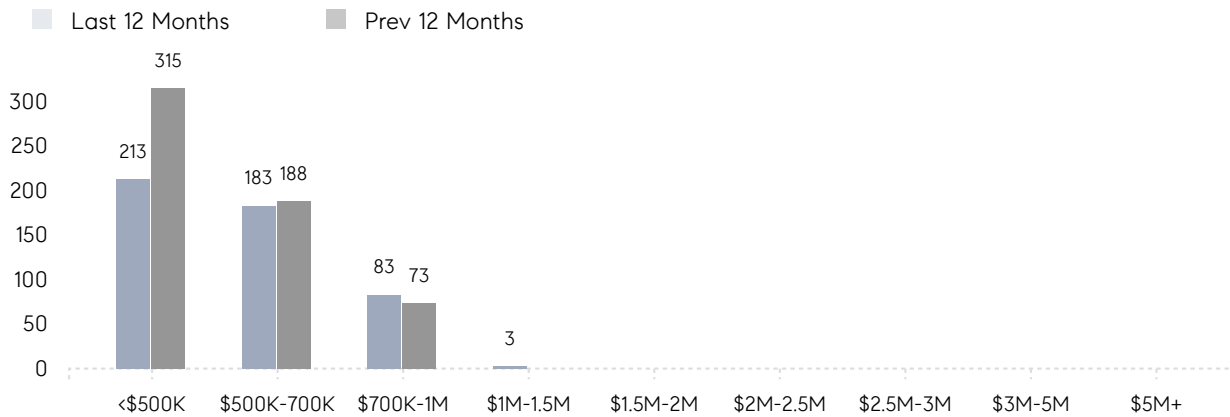
Fair Lawn

SEPTEMBER 2022

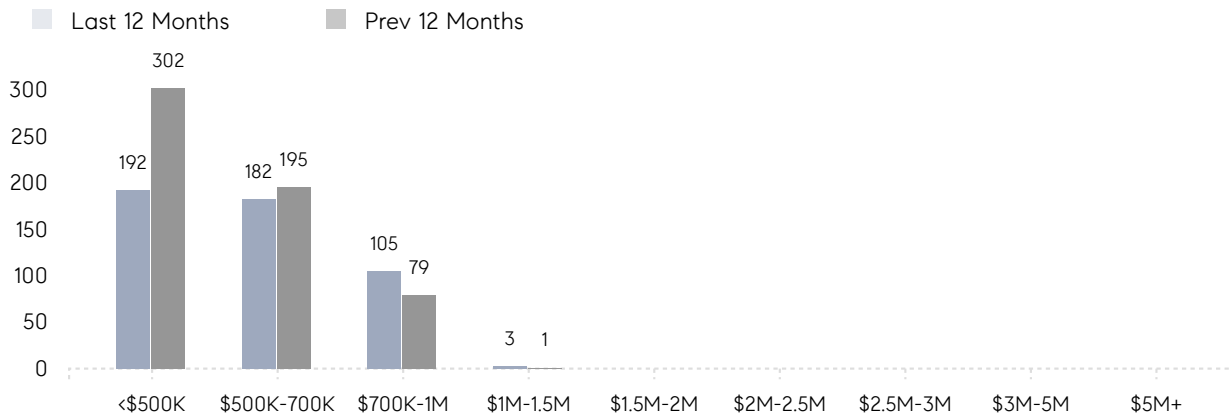
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Fairfield

SEPTEMBER 2022

UNDER CONTRACT

7
Total
Properties

\$672K
Average
Price

\$675K
Median
Price

17%
Increase From
Sep 2021

22%
Increase From
Sep 2021

20%
Increase From
Sep 2021

UNITS SOLD

4
Total
Properties

\$904K
Average
Price

\$894K
Median
Price

-50%
Decrease From
Sep 2021

52%
Increase From
Sep 2021

38%
Increase From
Sep 2021

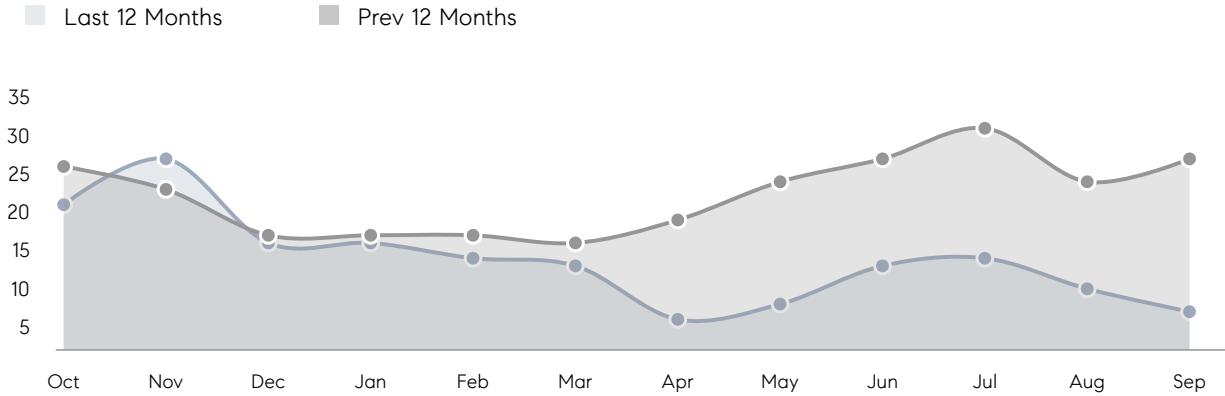
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 23 | 24 | -4% |
| | % OF ASKING PRICE | 100% | 102% | |
| | AVERAGE SOLD PRICE | \$904,500 | \$593,363 | 52.4% |
| | # OF CONTRACTS | 7 | 6 | 16.7% |
| | NEW LISTINGS | 6 | 12 | -50% |
| Houses | AVERAGE DOM | 23 | 21 | 10% |
| | % OF ASKING PRICE | 100% | 102% | |
| | AVERAGE SOLD PRICE | \$904,500 | \$616,700 | 47% |
| | # OF CONTRACTS | 7 | 5 | 40% |
| | NEW LISTINGS | 5 | 10 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | - | 47 | - |
| | % OF ASKING PRICE | - | 98% | |
| | AVERAGE SOLD PRICE | - | \$430,000 | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 1 | 2 | -50% |

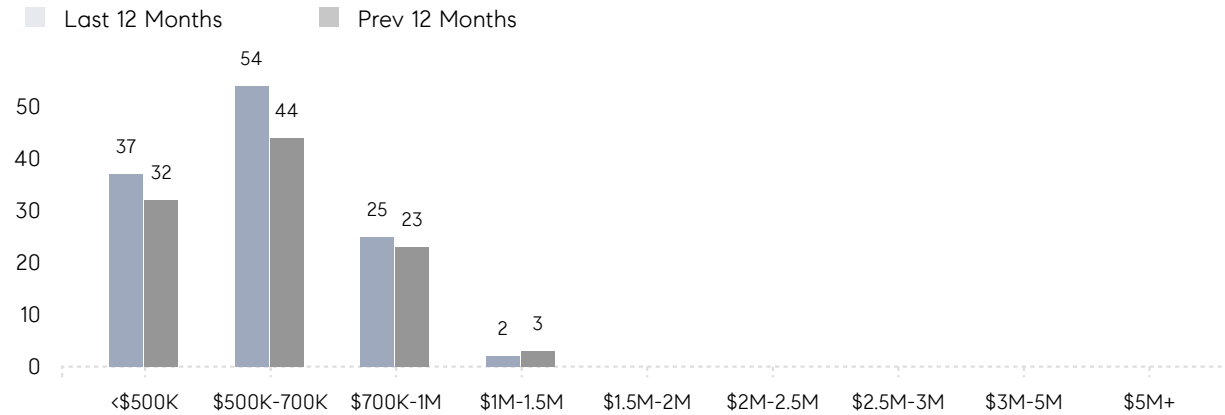
Fairfield

SEPTEMBER 2022

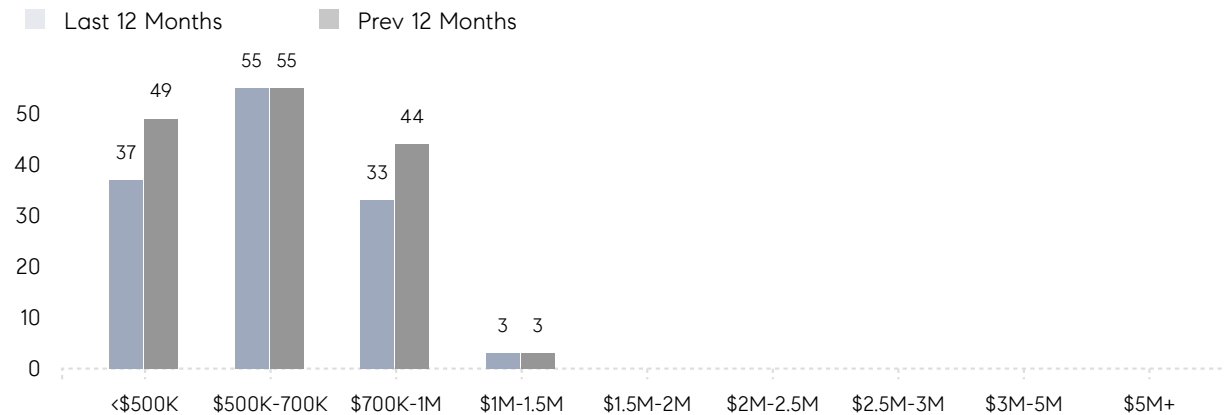
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Fairview

SEPTEMBER 2022

UNDER CONTRACT

9
Total
Properties

\$590K
Average
Price

\$599K
Median
Price

29%
Increase From
Sep 2021

7%
Increase From
Sep 2021

-5%
Decrease From
Sep 2021

UNITS SOLD

6
Total
Properties

\$465K
Average
Price

\$470K
Median
Price

-45%
Decrease From
Sep 2021

-4%
Decrease From
Sep 2021

-2%
Decrease From
Sep 2021

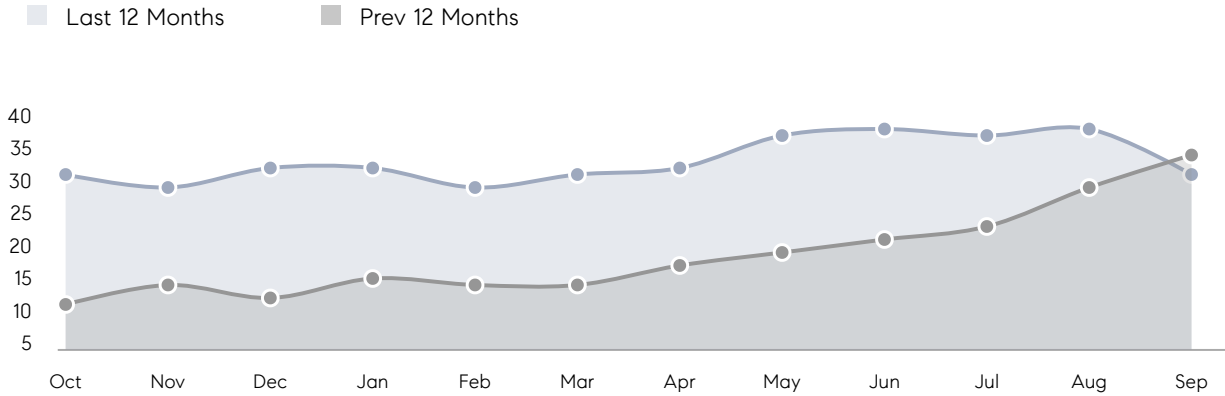
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 93 | 18 | 417% |
| | % OF ASKING PRICE | 99% | 102% | |
| | AVERAGE SOLD PRICE | \$465,000 | \$486,091 | -4.3% |
| | # OF CONTRACTS | 9 | 7 | 28.6% |
| | NEW LISTINGS | 3 | 13 | -77% |
| Houses | AVERAGE DOM | 90 | 14 | 543% |
| | % OF ASKING PRICE | 101% | 103% | |
| | AVERAGE SOLD PRICE | \$419,000 | \$477,571 | -12% |
| | # OF CONTRACTS | 4 | 1 | 300% |
| | NEW LISTINGS | 1 | 5 | -80% |
| Condo/Co-op/TH | AVERAGE DOM | 111 | 27 | 311% |
| | % OF ASKING PRICE | 88% | 102% | |
| | AVERAGE SOLD PRICE | \$695,000 | \$501,000 | 39% |
| | # OF CONTRACTS | 5 | 6 | -17% |
| | NEW LISTINGS | 2 | 8 | -75% |

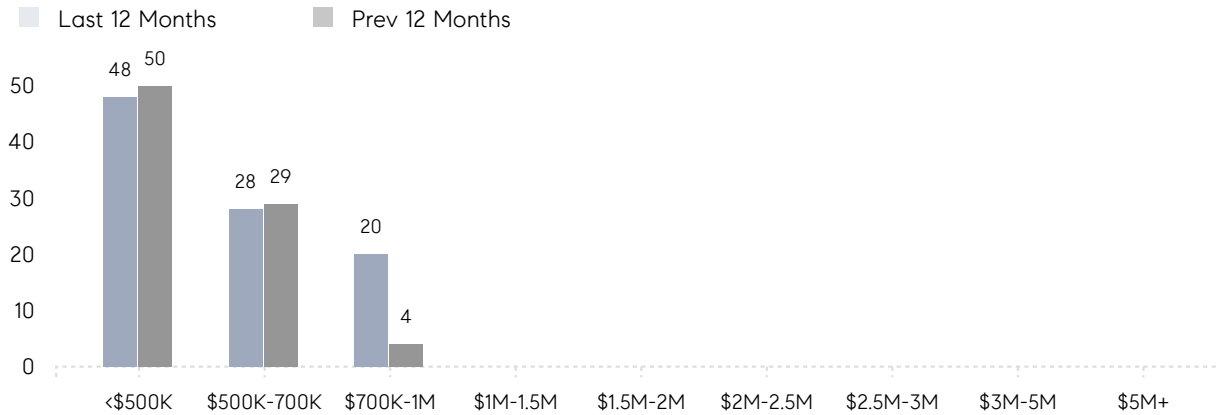
Fairview

SEPTEMBER 2022

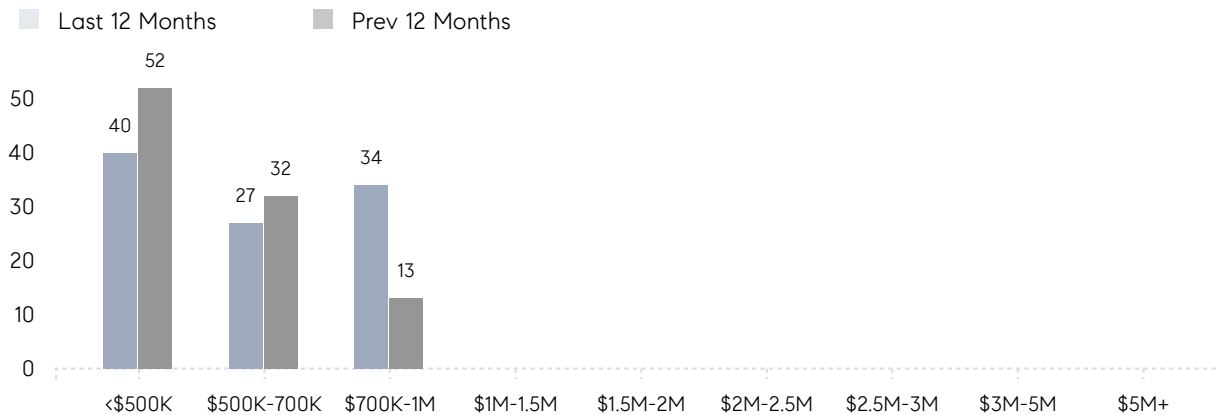
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Fanwood

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 5 | \$548K | \$525K |
| Total Properties | Average Price | Median Price |
| -50% | -9% | -2% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 9 | \$553K | \$580K |
| Total Properties | Average Price | Median Price |
| 29% | 9% | 25% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

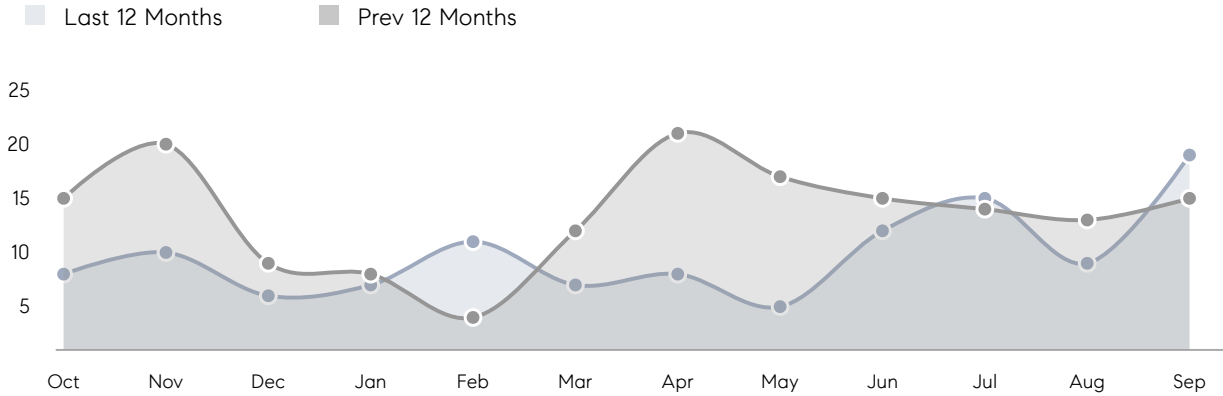
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 39 | -15% |
| | % OF ASKING PRICE | 100% | 105% | |
| | AVERAGE SOLD PRICE | \$553,333 | \$505,714 | 9.4% |
| | # OF CONTRACTS | 5 | 10 | -50.0% |
| | NEW LISTINGS | 15 | 16 | -6% |
| Houses | AVERAGE DOM | 33 | 45 | -27% |
| | % OF ASKING PRICE | 100% | 106% | |
| | AVERAGE SOLD PRICE | \$553,333 | \$522,500 | 6% |
| | # OF CONTRACTS | 5 | 10 | -50% |
| | NEW LISTINGS | 15 | 15 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | 6 | - |
| | % OF ASKING PRICE | - | 104% | |
| | AVERAGE SOLD PRICE | - | \$405,000 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

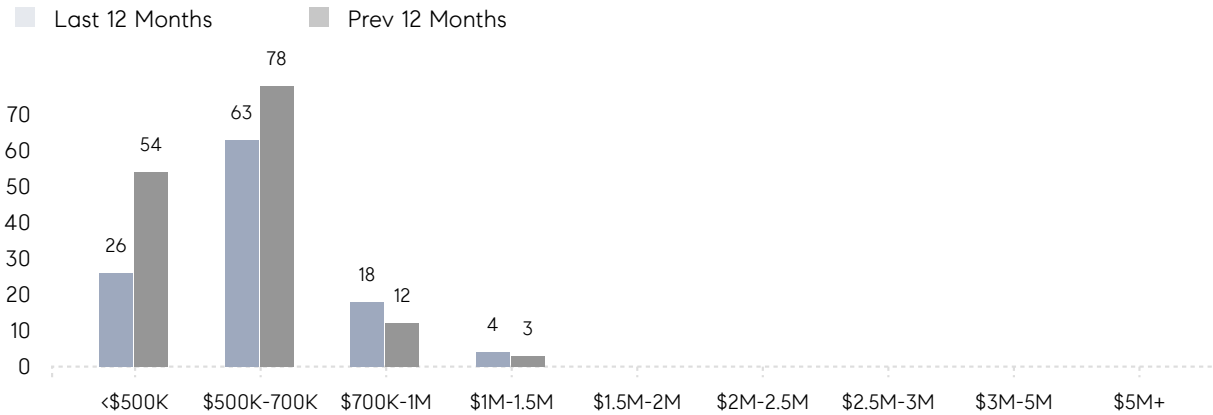
Fanwood

SEPTEMBER 2022

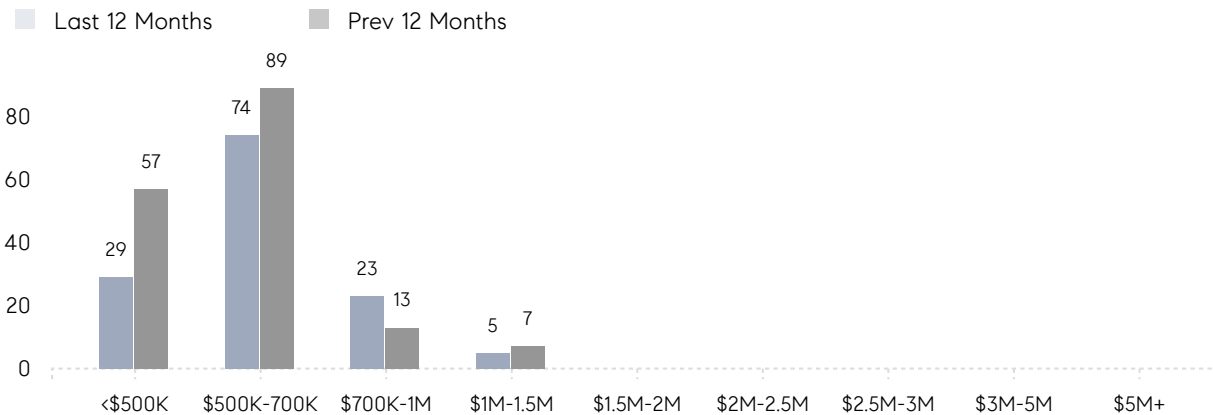
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Far Hills

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|----------------------|----------------------|----------------------|
| 0 | – | – |
| Total Properties | Average Price | Median Price |
| 0% | – | – |
| Change From Sep 2021 | Change From Sep 2021 | Change From Sep 2021 |

UNITS SOLD

| | | |
|----------------------|----------------------|----------------------|
| 0 | – | – |
| Total Properties | Average Price | Median Price |
| 0% | – | – |
| Change From Sep 2021 | Change From Sep 2021 | Change From Sep 2021 |

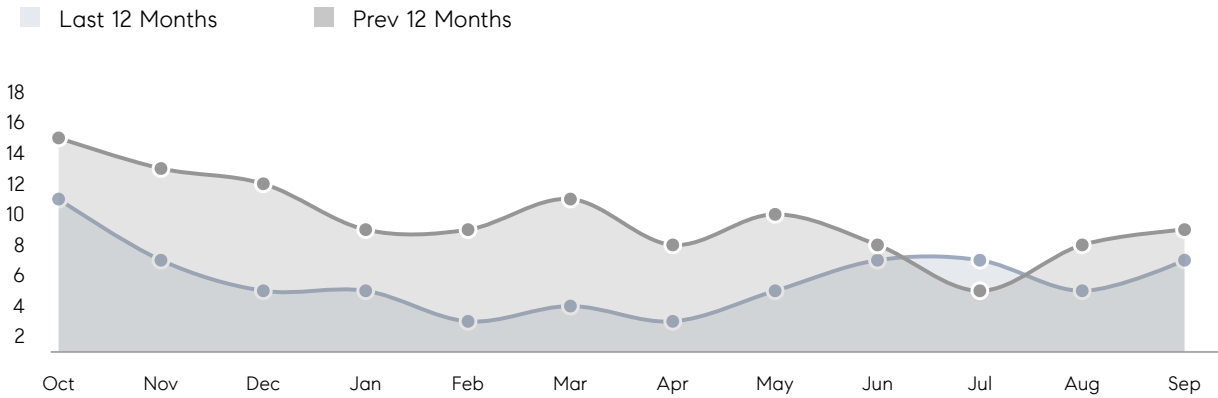
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|----------|----------|----------|
| Overall | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 2 | 0.0% |
| | NEW LISTINGS | 2 | 5 | -60% |
| Houses | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 2 | 3 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 2 | 0% |

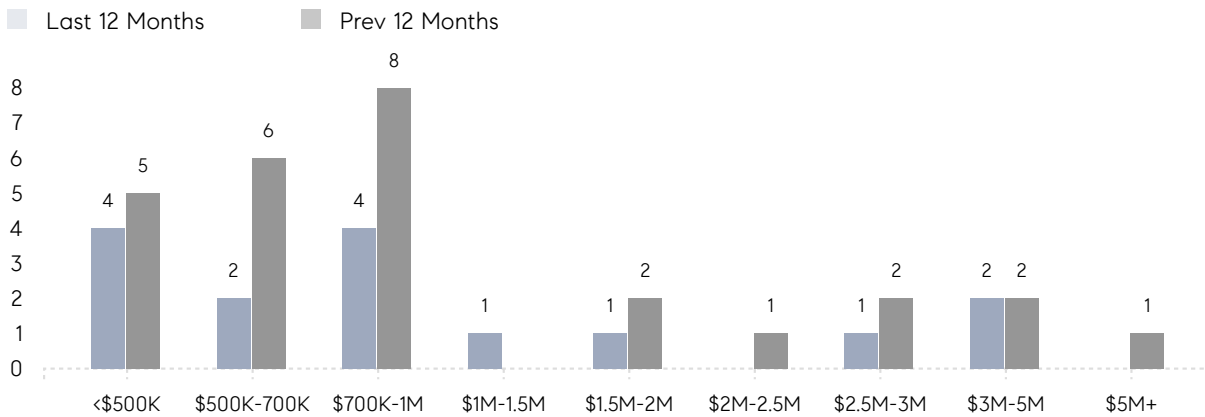
Far Hills

SEPTEMBER 2022

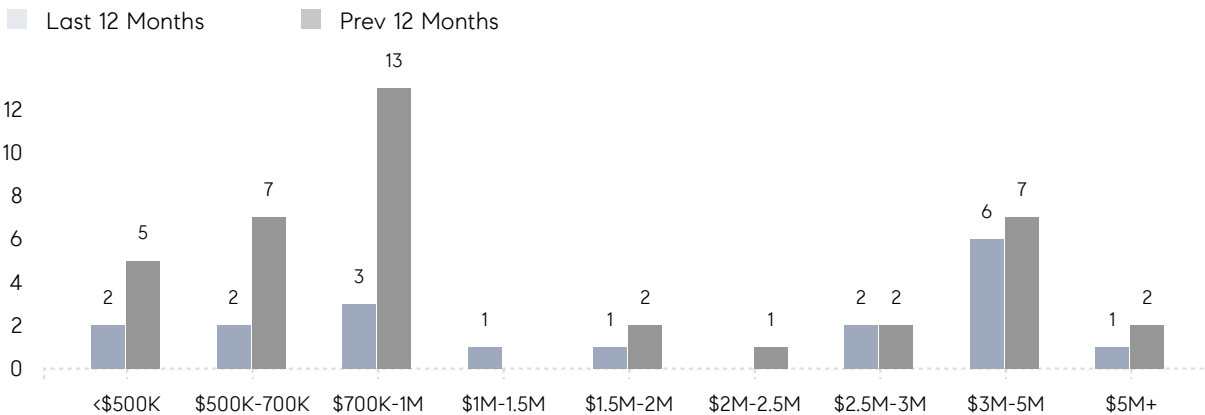
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Flemington

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|----------------------|----------------------|----------------------|
| 0 | – | – |
| Total Properties | Average Price | Median Price |
| 0% | – | – |
| Change From Sep 2021 | Change From Sep 2021 | Change From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 2 | \$447K | \$447K |
| Total Properties | Average Price | Median Price |
| 100% | 14% | 14% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

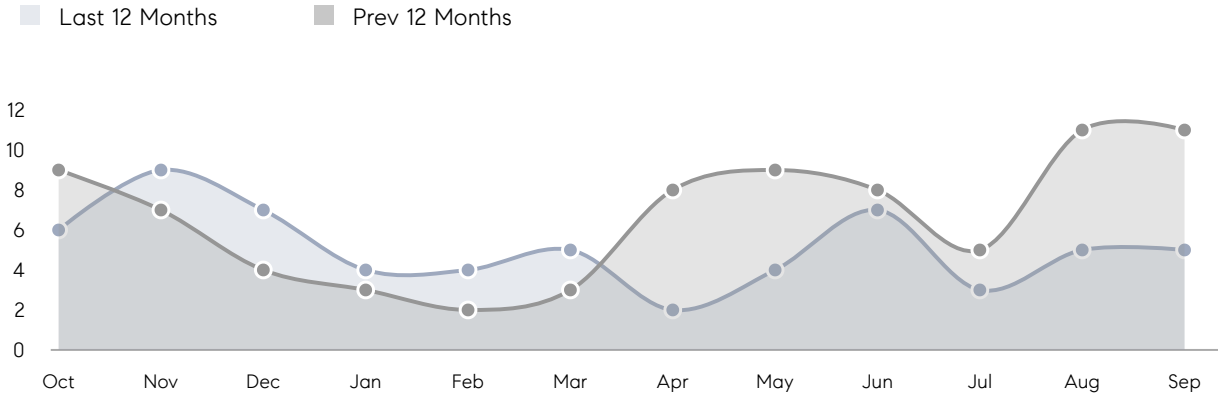
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 24 | 21 | 14% |
| | % OF ASKING PRICE | 98% | 101% | |
| | AVERAGE SOLD PRICE | \$447,000 | \$393,000 | 13.7% |
| | # OF CONTRACTS | 0 | 4 | 0.0% |
| | NEW LISTINGS | 0 | 6 | 0% |
| Houses | AVERAGE DOM | 21 | 21 | 0% |
| | % OF ASKING PRICE | 96% | 101% | |
| | AVERAGE SOLD PRICE | \$575,000 | \$393,000 | 46% |
| | # OF CONTRACTS | 0 | 3 | 0% |
| | NEW LISTINGS | 0 | 4 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 27 | - | - |
| | % OF ASKING PRICE | 100% | - | |
| | AVERAGE SOLD PRICE | \$319,000 | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 2 | 0% |

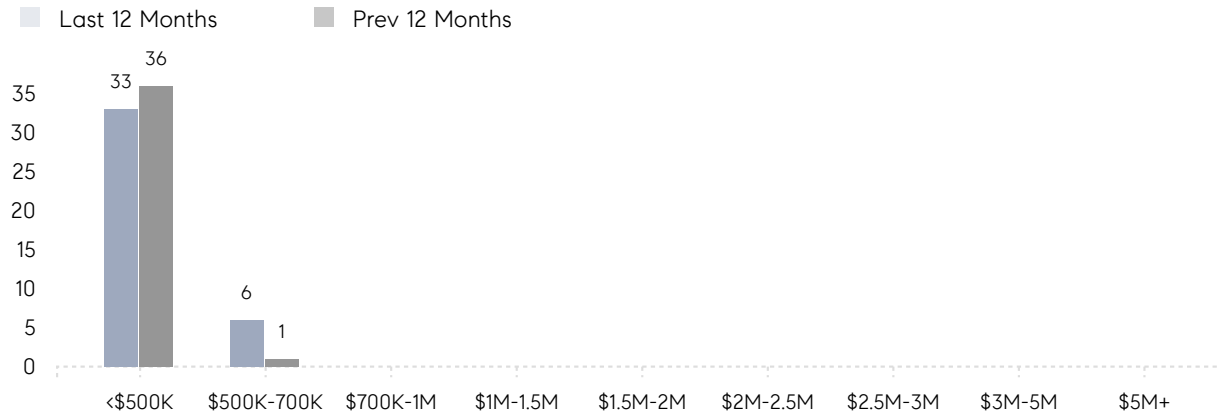
Flemington

SEPTEMBER 2022

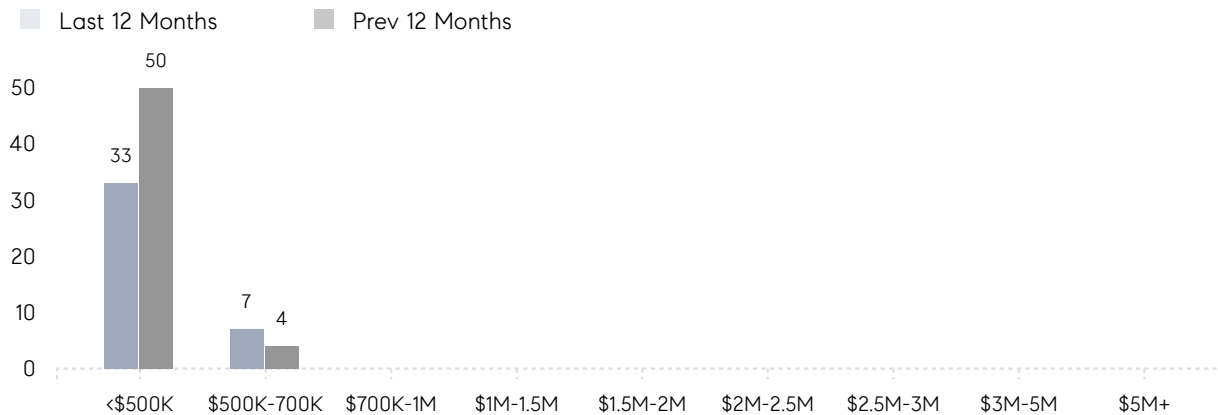
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Florham Park

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 9 | \$785K | \$569K |
| Total Properties | Average Price | Median Price |
| 13% | 3% | -31% |
| Increase From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|----------------------|----------------------|------------------------|
| 9 | \$768K | \$825K |
| Total Properties | Average Price | Median Price |
| 0% | 0% | 15% |
| Change From Sep 2021 | Change From Sep 2021 | Increase From Sep 2021 |

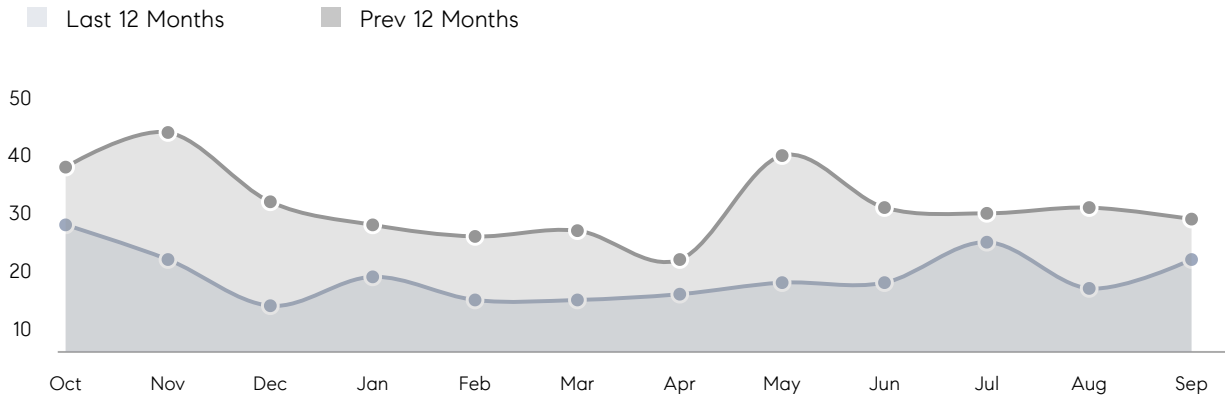
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 32 | 23 | 39% |
| | % OF ASKING PRICE | 102% | 102% | |
| | AVERAGE SOLD PRICE | \$768,887 | \$767,500 | 0.2% |
| | # OF CONTRACTS | 9 | 8 | 12.5% |
| | NEW LISTINGS | 15 | 14 | 7% |
| Houses | AVERAGE DOM | 38 | 32 | 19% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$768,000 | \$949,250 | -19% |
| | # OF CONTRACTS | 5 | 5 | 0% |
| | NEW LISTINGS | 7 | 10 | -30% |
| Condo/Co-op/TH | AVERAGE DOM | 25 | 5 | 400% |
| | % OF ASKING PRICE | 98% | 105% | |
| | AVERAGE SOLD PRICE | \$769,995 | \$404,000 | 91% |
| | # OF CONTRACTS | 4 | 3 | 33% |
| | NEW LISTINGS | 8 | 4 | 100% |

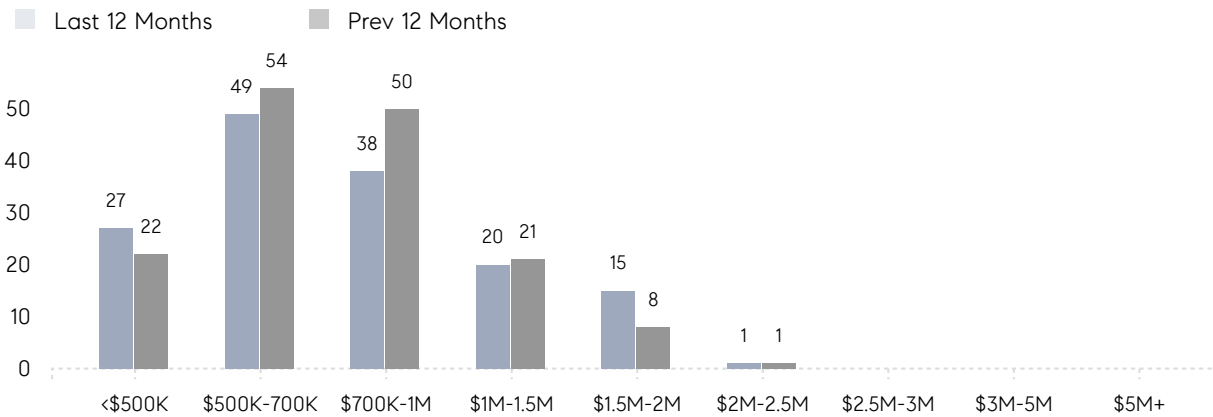
Florham Park

SEPTEMBER 2022

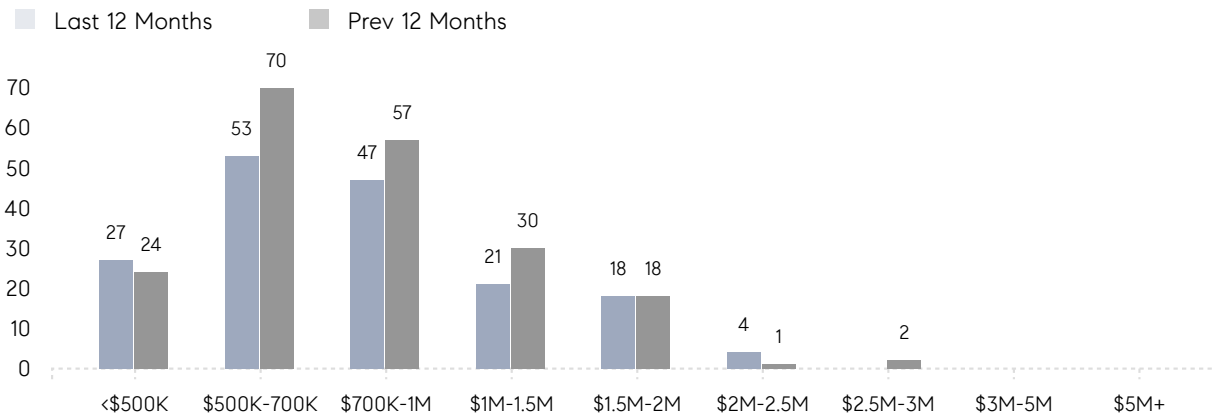
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Fort Lee

SEPTEMBER 2022

UNDER CONTRACT

53
Total
Properties

\$457K
Average
Price

\$349K
Median
Price

-23%
Decrease From
Sep 2021

1%
Change From
Sep 2021

17%
Increase From
Sep 2021

UNITS SOLD

51
Total
Properties

\$485K
Average
Price

\$305K
Median
Price

-4%
Decrease From
Sep 2021

10%
Increase From
Sep 2021

5%
Increase From
Sep 2021

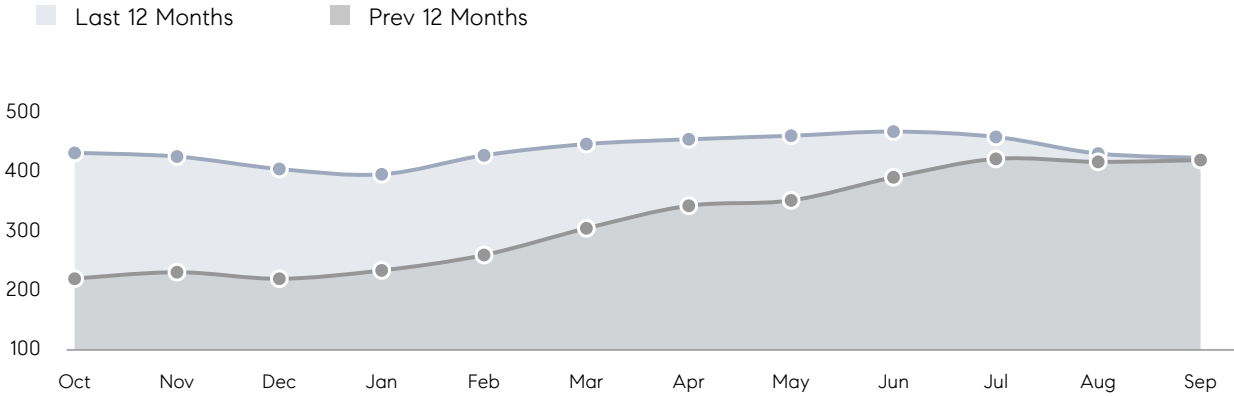
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 59 | 60 | -2% |
| | % OF ASKING PRICE | 95% | 95% | |
| | AVERAGE SOLD PRICE | \$485,970 | \$443,472 | 9.6% |
| | # OF CONTRACTS | 53 | 69 | -23.2% |
| | NEW LISTINGS | 49 | 79 | -38% |
| Houses | AVERAGE DOM | 32 | 12 | 167% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$1,042,896 | \$854,500 | 22% |
| | # OF CONTRACTS | 6 | 12 | -50% |
| | NEW LISTINGS | 6 | 11 | -45% |
| Condo/Co-op/TH | AVERAGE DOM | 62 | 66 | -6% |
| | % OF ASKING PRICE | 94% | 95% | |
| | AVERAGE SOLD PRICE | \$425,435 | \$391,000 | 9% |
| | # OF CONTRACTS | 47 | 57 | -18% |
| | NEW LISTINGS | 43 | 68 | -37% |

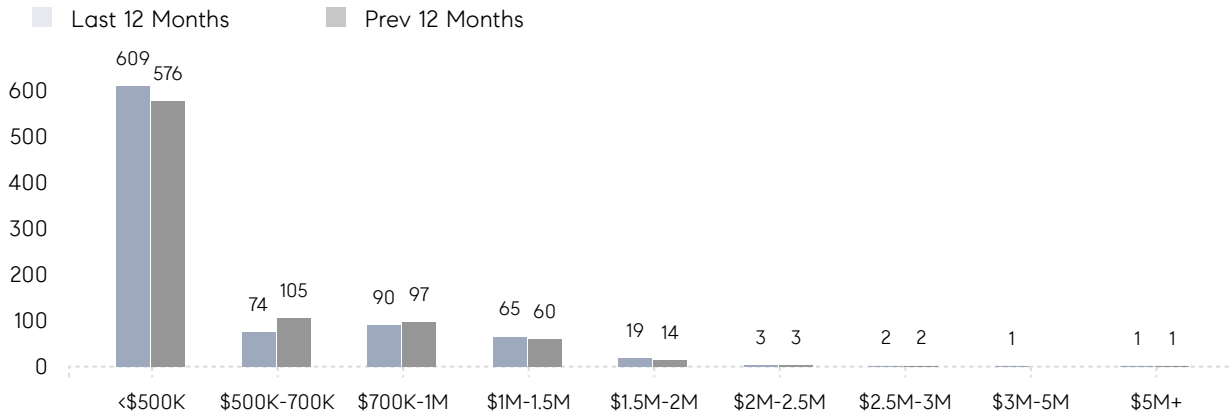
Fort Lee

SEPTEMBER 2022

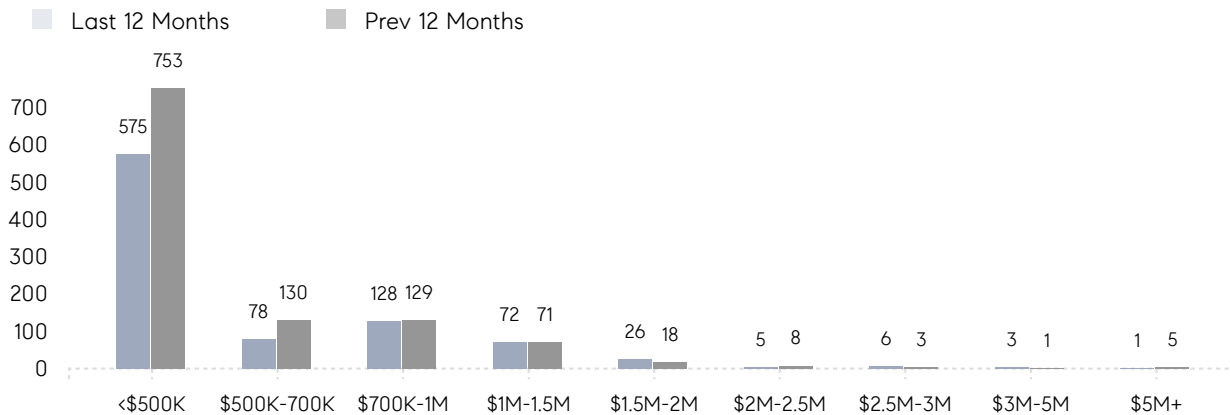
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Franklin Lakes

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 20 | \$1.4M | \$1.1M |
| Total Properties | Average Price | Median Price |
| 43% | 16% | -12% |
| Increase From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 15 | \$1.4M | \$1.2M |
| Total Properties | Average Price | Median Price |
| 50% | 12% | 4% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

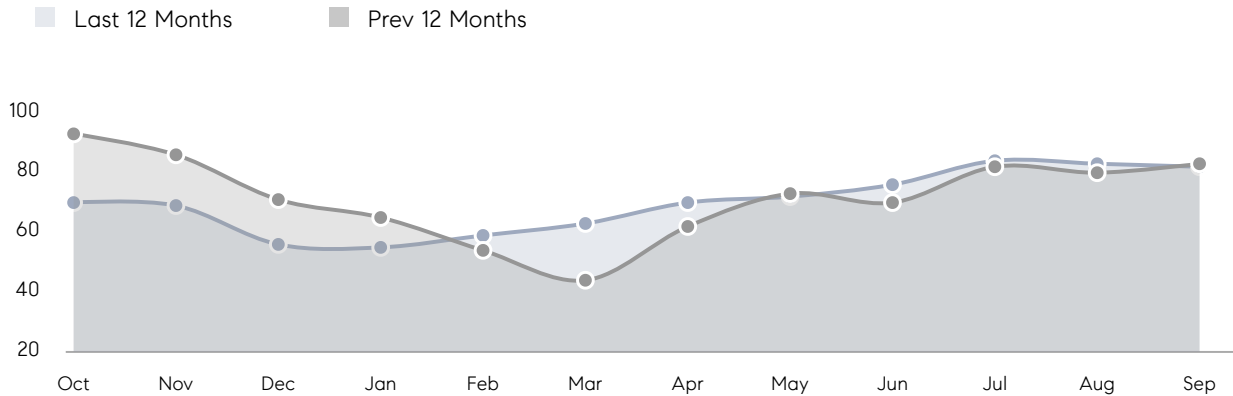
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 31 | 46 | -33% |
| | % OF ASKING PRICE | 98% | 99% | |
| | AVERAGE SOLD PRICE | \$1,456,893 | \$1,305,075 | 11.6% |
| | # OF CONTRACTS | 20 | 14 | 42.9% |
| | NEW LISTINGS | 15 | 20 | -25% |
| Houses | AVERAGE DOM | 22 | 31 | -29% |
| | % OF ASKING PRICE | 98% | 100% | |
| | AVERAGE SOLD PRICE | \$1,423,116 | \$1,294,528 | 10% |
| | # OF CONTRACTS | 19 | 13 | 46% |
| | NEW LISTINGS | 15 | 19 | -21% |
| Condo/Co-op/TH | AVERAGE DOM | 67 | 180 | -63% |
| | % OF ASKING PRICE | 96% | 95% | |
| | AVERAGE SOLD PRICE | \$1,592,000 | \$1,400,000 | 14% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

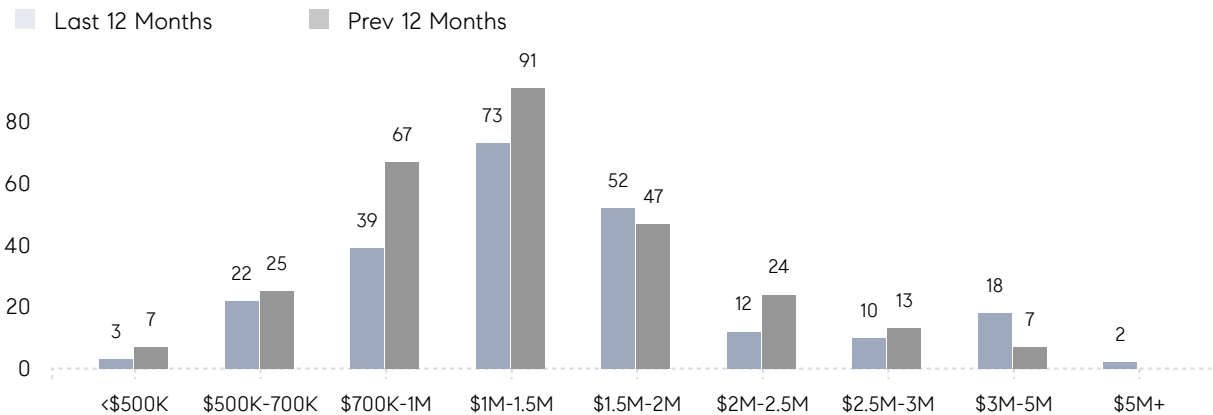
Franklin Lakes

SEPTEMBER 2022

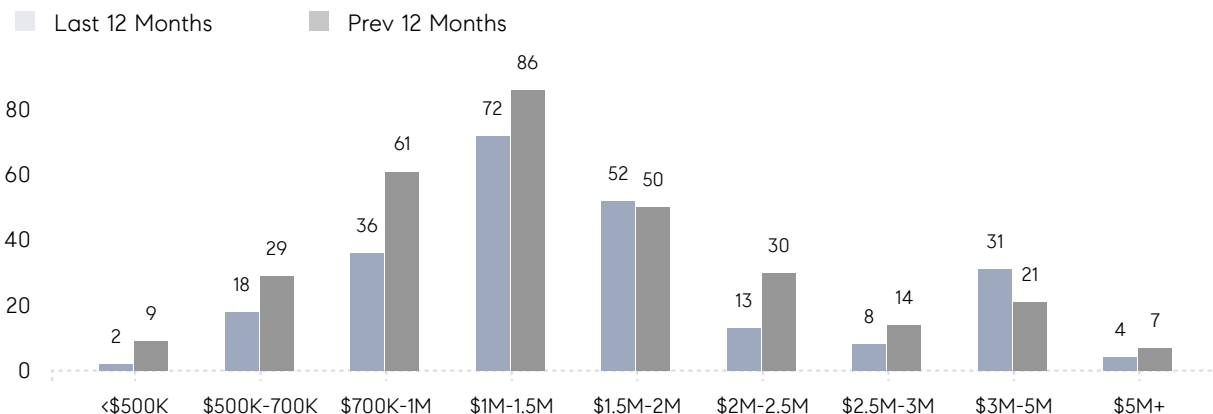
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Garfield City

SEPTEMBER 2022

UNDER CONTRACT

12
Total
Properties

\$427K
Average
Price

\$437K
Median
Price

9%
Increase From
Sep 2021

9%
Increase From
Sep 2021

10%
Increase From
Sep 2021

UNITS SOLD

11
Total
Properties

\$450K
Average
Price

\$455K
Median
Price

0%
Change From
Sep 2021

19%
Increase From
Sep 2021

20%
Increase From
Sep 2021

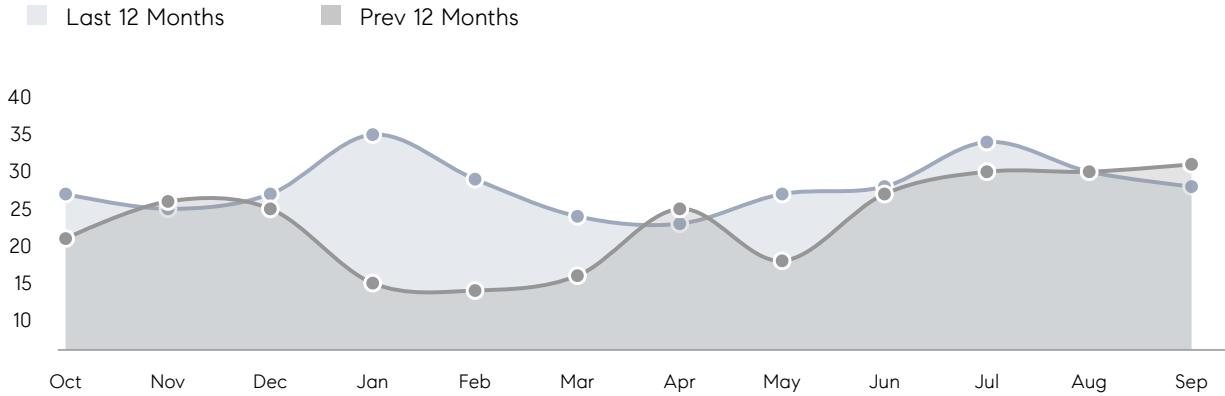
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 41 | -39% |
| | % OF ASKING PRICE | 104% | 102% | |
| | AVERAGE SOLD PRICE | \$450,727 | \$379,727 | 18.7% |
| | # OF CONTRACTS | 12 | 11 | 9.1% |
| | NEW LISTINGS | 11 | 12 | -8% |
| Houses | AVERAGE DOM | 25 | 51 | -51% |
| | % OF ASKING PRICE | 104% | 103% | |
| | AVERAGE SOLD PRICE | \$450,727 | \$375,250 | 20% |
| | # OF CONTRACTS | 8 | 6 | 33% |
| | NEW LISTINGS | 9 | 8 | 13% |
| Condo/Co-op/TH | AVERAGE DOM | - | 14 | - |
| | % OF ASKING PRICE | - | 99% | |
| | AVERAGE SOLD PRICE | - | \$391,667 | - |
| | # OF CONTRACTS | 4 | 5 | -20% |
| | NEW LISTINGS | 2 | 4 | -50% |

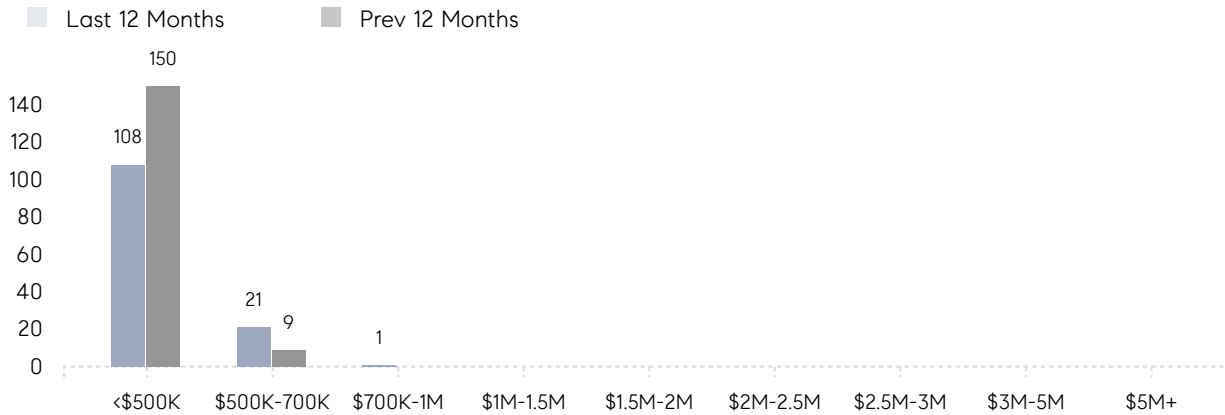
Garfield City

SEPTEMBER 2022

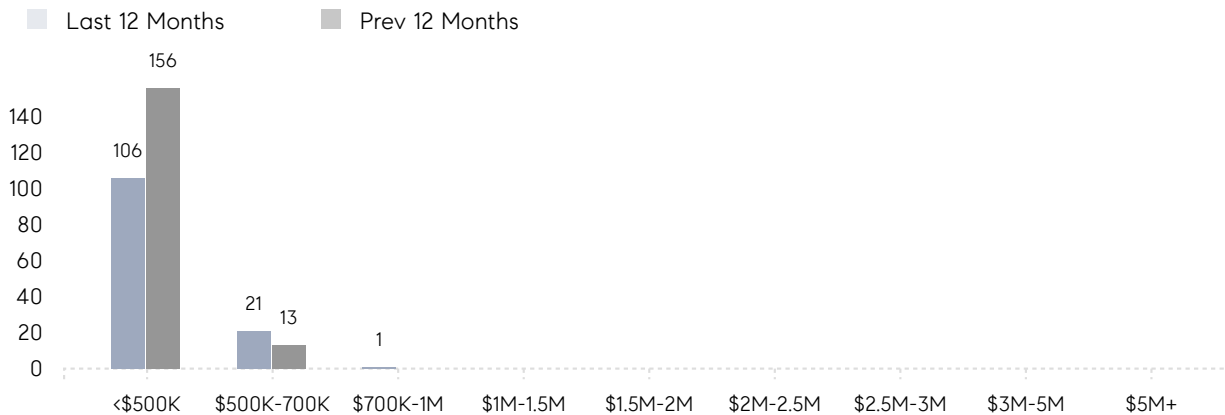
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Garwood

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 5 | \$504K | \$439K |
| Total Properties | Average Price | Median Price |
| -29% | -3% | -2% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 3 | \$516K | \$525K |
| Total Properties | Average Price | Median Price |
| 50% | 13% | 15% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

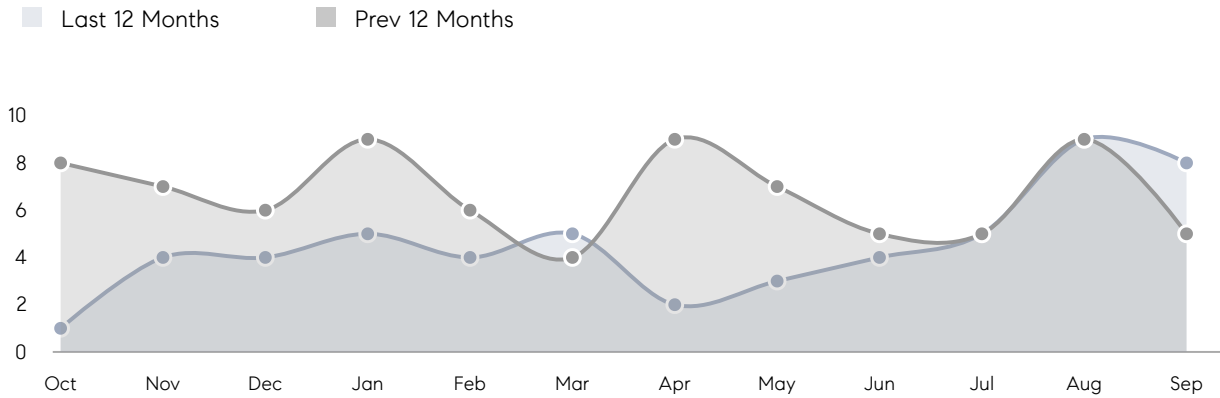
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 11 | 9 | 22% |
| | % OF ASKING PRICE | 103% | 103% | |
| | AVERAGE SOLD PRICE | \$516,633 | \$455,500 | 13.4% |
| | # OF CONTRACTS | 5 | 7 | -28.6% |
| | NEW LISTINGS | 6 | 5 | 20% |
| Houses | AVERAGE DOM | 11 | 9 | 22% |
| | % OF ASKING PRICE | 103% | 103% | |
| | AVERAGE SOLD PRICE | \$516,633 | \$455,500 | 13% |
| | # OF CONTRACTS | 5 | 7 | -29% |
| | NEW LISTINGS | 6 | 5 | 20% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

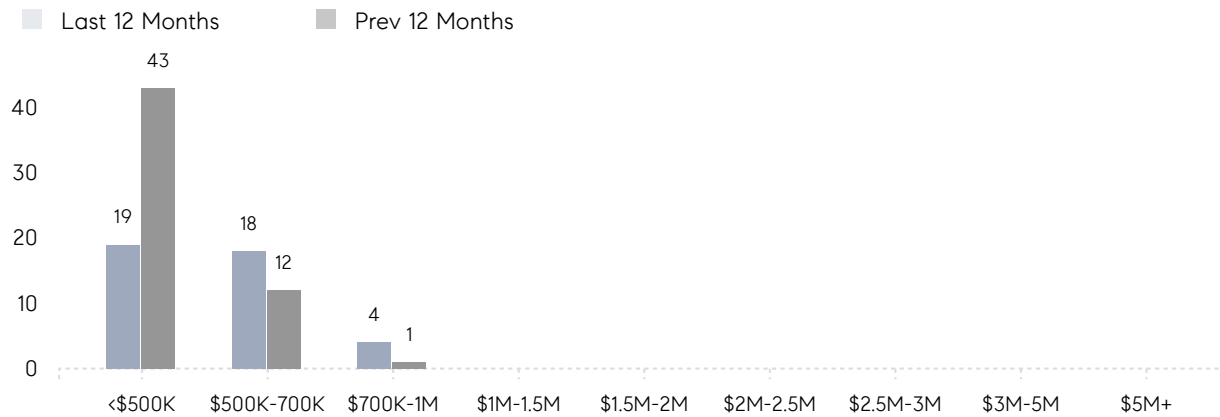
Garwood

SEPTEMBER 2022

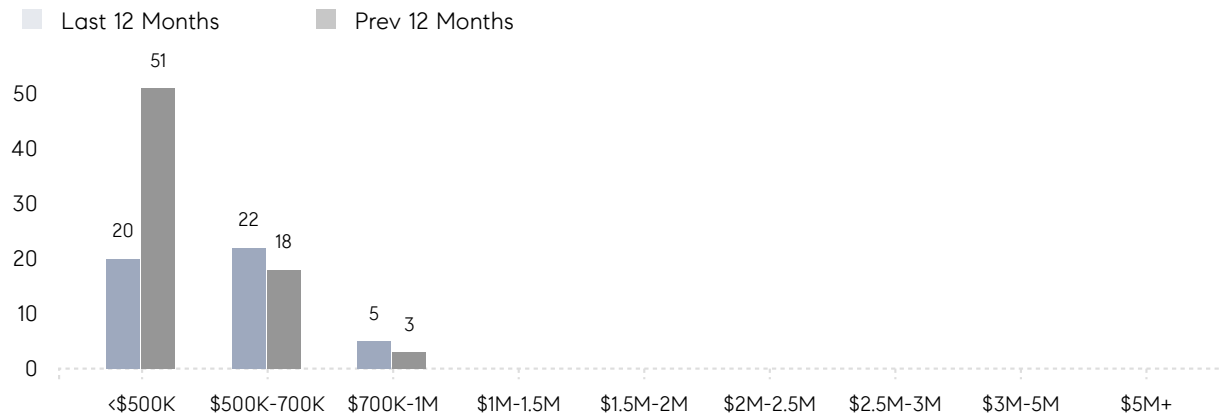
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Glen Ridge

SEPTEMBER 2022

UNDER CONTRACT

4
Total
Properties

\$994K
Average
Price

\$874K
Median
Price

-73%
Decrease From
Sep 2021

-3%
Decrease From
Sep 2021

40%
Increase From
Sep 2021

UNITS SOLD

7
Total
Properties

\$1.1M
Average
Price

\$1.2M
Median
Price

-63%
Decrease From
Sep 2021

76%
Increase From
Sep 2021

93%
Increase From
Sep 2021

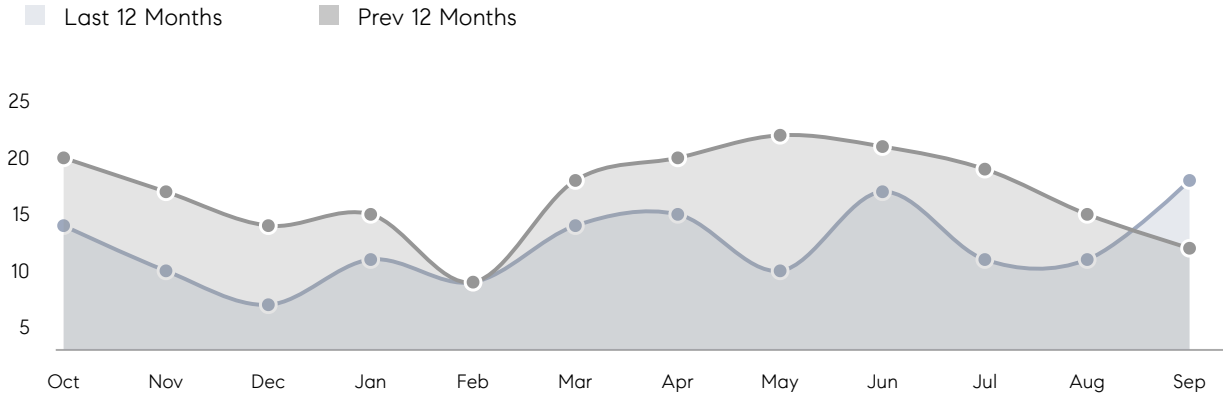
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 13 | 25 | -48% |
| | % OF ASKING PRICE | 120% | 107% | |
| | AVERAGE SOLD PRICE | \$1,106,000 | \$628,263 | 76.0% |
| | # OF CONTRACTS | 4 | 15 | -73.3% |
| | NEW LISTINGS | 11 | 11 | 0% |
| Houses | AVERAGE DOM | 14 | 18 | -22% |
| | % OF ASKING PRICE | 127% | 110% | |
| | AVERAGE SOLD PRICE | \$1,314,800 | \$785,333 | 67% |
| | # OF CONTRACTS | 4 | 12 | -67% |
| | NEW LISTINGS | 7 | 10 | -30% |
| Condo/Co-op/TH | AVERAGE DOM | 10 | 37 | -73% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$584,000 | \$359,000 | 63% |
| | # OF CONTRACTS | 0 | 3 | 0% |
| | NEW LISTINGS | 4 | 1 | 300% |

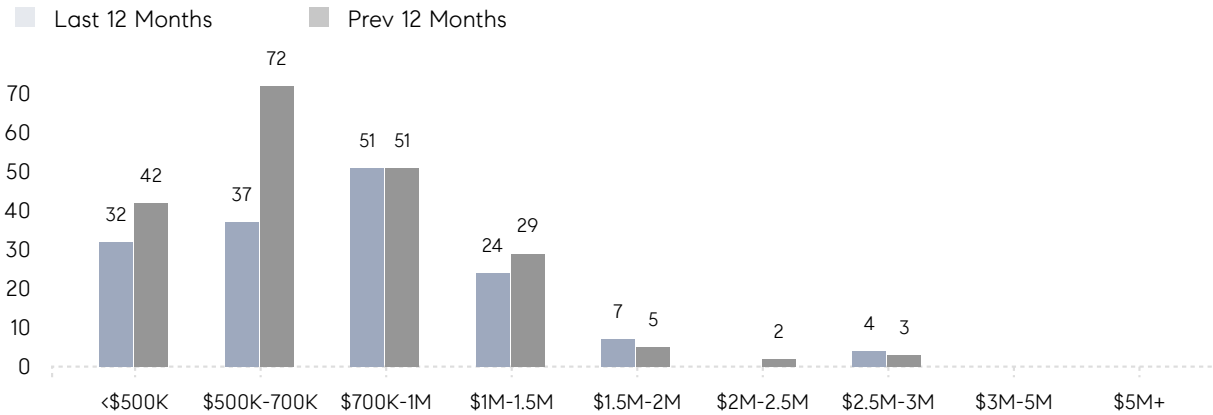
Glen Ridge

SEPTEMBER 2022

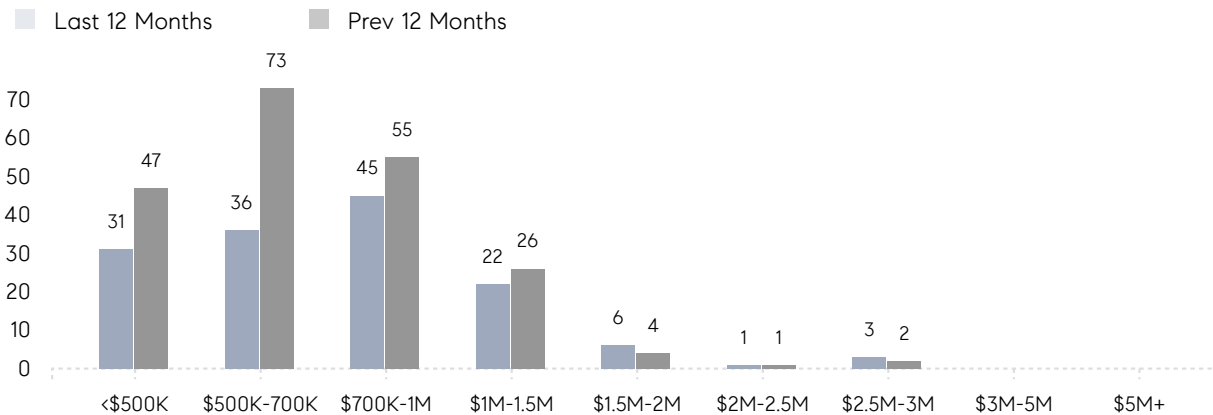
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Glen Rock

SEPTEMBER 2022

UNDER CONTRACT

20
Total
Properties

\$767K
Average
Price

\$662K
Median
Price

33%
Increase From
Sep 2021

15%
Increase From
Sep 2021

-8%
Decrease From
Sep 2021

UNITS SOLD

12
Total
Properties

\$922K
Average
Price

\$795K
Median
Price

-29%
Decrease From
Sep 2021

17%
Increase From
Sep 2021

-2%
Decrease From
Sep 2021

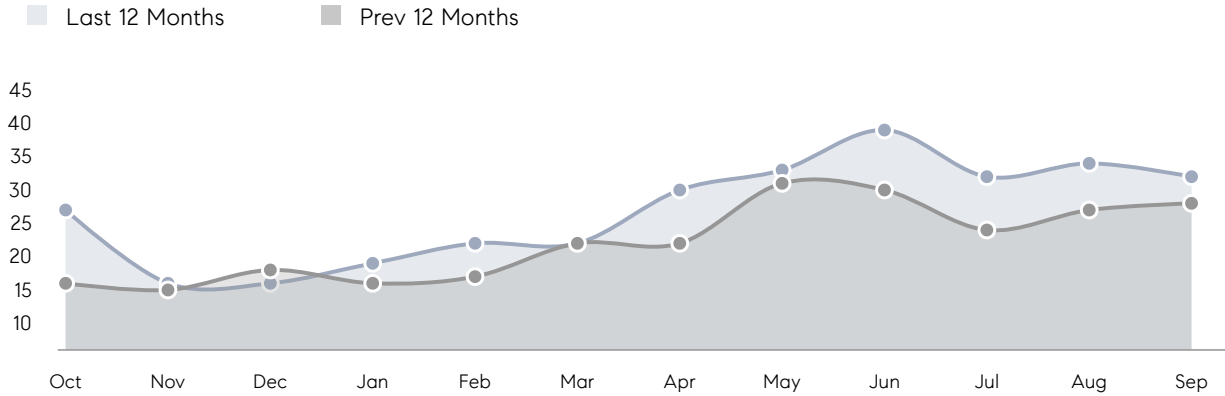
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 19 | 42% |
| | % OF ASKING PRICE | 102% | 103% | |
| | AVERAGE SOLD PRICE | \$922,917 | \$789,647 | 16.9% |
| | # OF CONTRACTS | 20 | 15 | 33.3% |
| | NEW LISTINGS | 16 | 19 | -16% |
| Houses | AVERAGE DOM | 27 | 19 | 42% |
| | % OF ASKING PRICE | 102% | 103% | |
| | AVERAGE SOLD PRICE | \$922,917 | \$789,647 | 17% |
| | # OF CONTRACTS | 20 | 15 | 33% |
| | NEW LISTINGS | 16 | 19 | -16% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

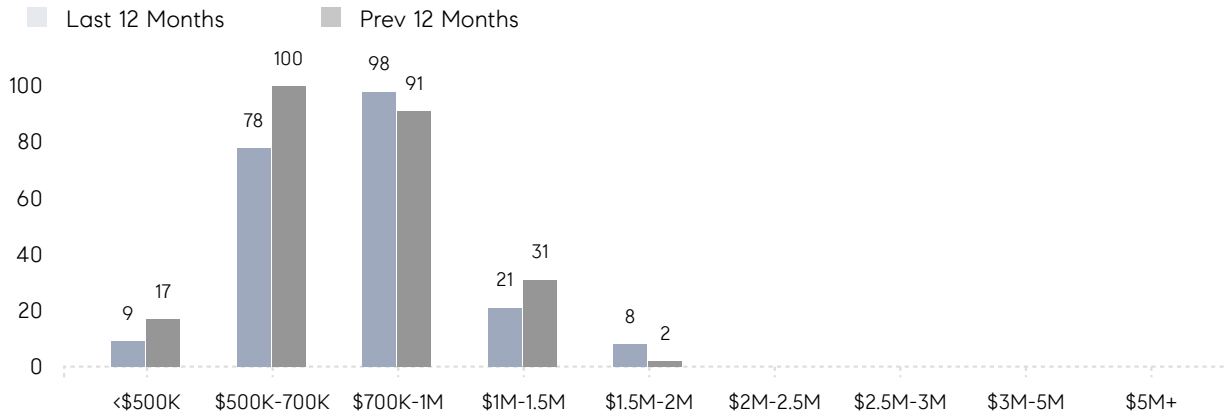
Glen Rock

SEPTEMBER 2022

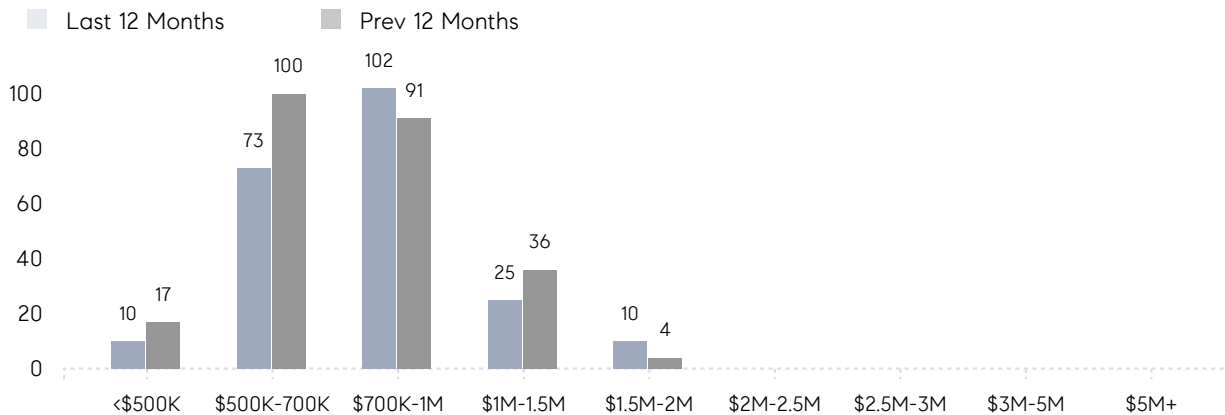
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Green Brook

SEPTEMBER 2022

UNDER CONTRACT

11
Total
Properties

\$645K
Average
Price

\$579K
Median
Price

22%
Increase From
Sep 2021

21%
Increase From
Sep 2021

26%
Increase From
Sep 2021

UNITS SOLD

9
Total
Properties

\$622K
Average
Price

\$550K
Median
Price

-18%
Decrease From
Sep 2021

20%
Increase From
Sep 2021

22%
Increase From
Sep 2021

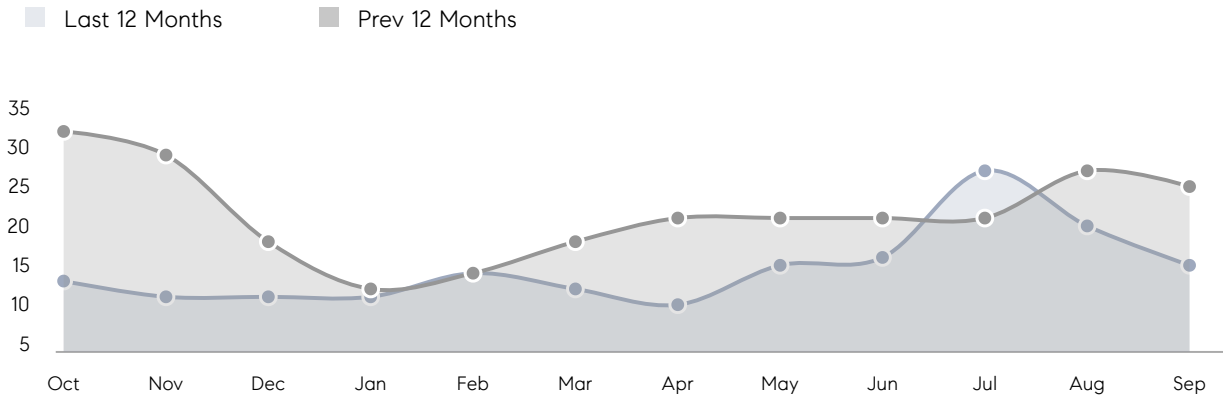
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 38 | -29% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$622,489 | \$520,696 | 19.5% |
| | # OF CONTRACTS | 11 | 9 | 22.2% |
| | NEW LISTINGS | 8 | 10 | -20% |
| Houses | AVERAGE DOM | 21 | 30 | -30% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$668,200 | \$568,388 | 18% |
| | # OF CONTRACTS | 10 | 6 | 67% |
| | NEW LISTINGS | 7 | 9 | -22% |
| Condo/Co-op/TH | AVERAGE DOM | 47 | 57 | -18% |
| | % OF ASKING PRICE | 98% | 99% | |
| | AVERAGE SOLD PRICE | \$462,500 | \$393,518 | 18% |
| | # OF CONTRACTS | 1 | 3 | -67% |
| | NEW LISTINGS | 1 | 1 | 0% |

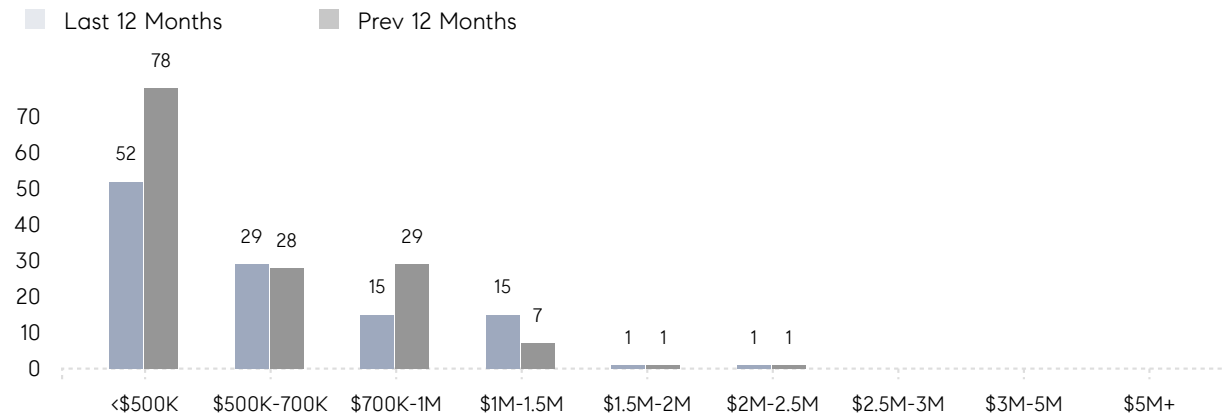
Green Brook

SEPTEMBER 2022

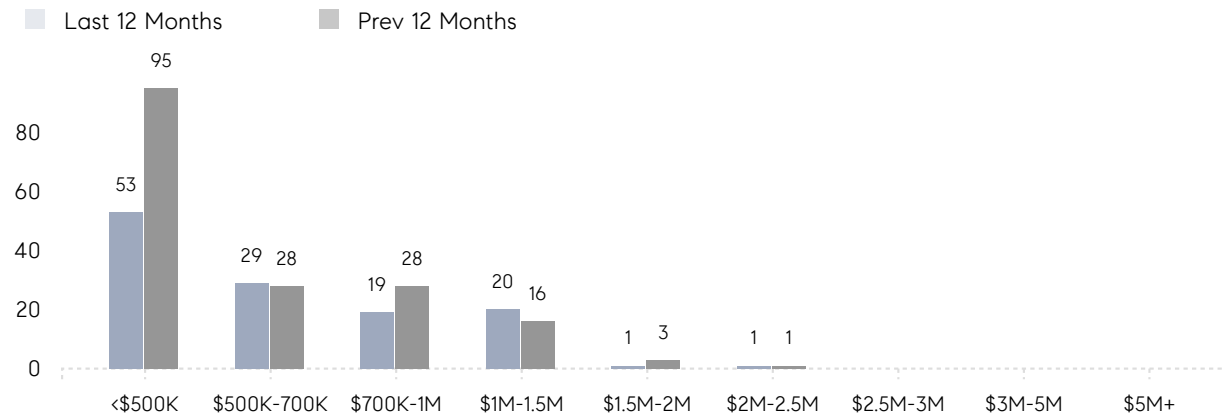
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Guttenberg

SEPTEMBER 2022

UNDER CONTRACT

5
Total
Properties

\$414K
Average
Price

\$339K
Median
Price

-50%
Decrease From
Sep 2021

20%
Increase From
Sep 2021

1%
Increase From
Sep 2021

UNITS SOLD

4
Total
Properties

\$541K
Average
Price

\$522K
Median
Price

-20%
Decrease From
Sep 2021

-11%
Decrease From
Sep 2021

-5%
Decrease From
Sep 2021

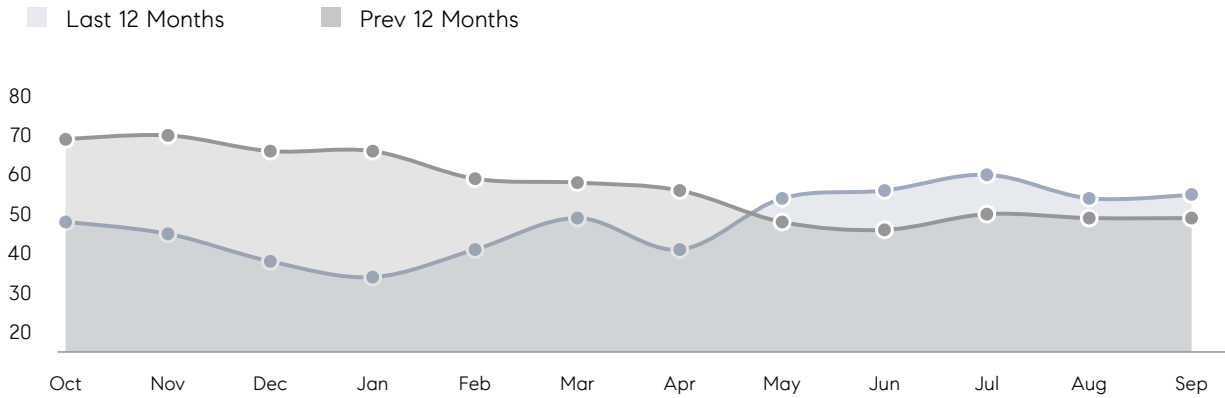
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 64 | 93 | -31% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$541,250 | \$605,300 | -10.6% |
| | # OF CONTRACTS | 5 | 10 | -50.0% |
| | NEW LISTINGS | 11 | 18 | -39% |
| Houses | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 2 | 0 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 64 | 93 | -31% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$541,250 | \$605,300 | -11% |
| | # OF CONTRACTS | 5 | 10 | -50% |
| | NEW LISTINGS | 9 | 18 | -50% |

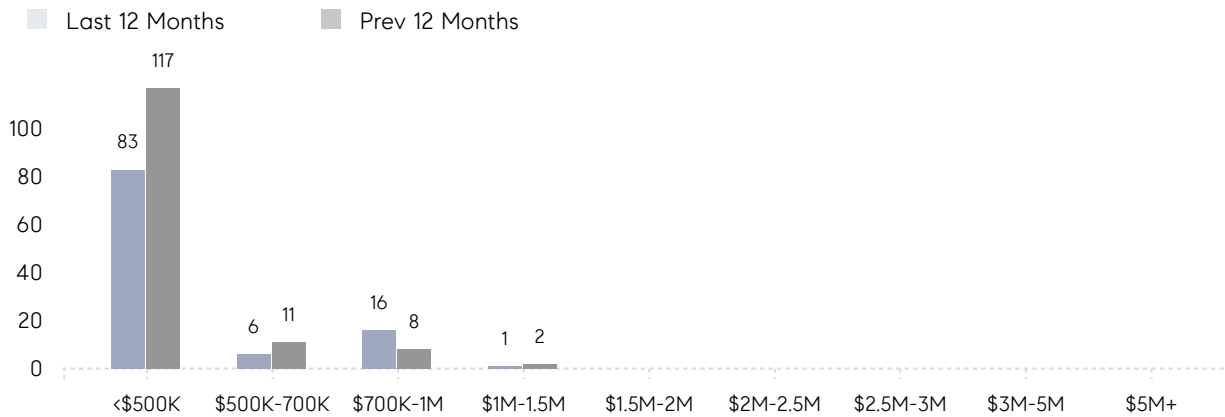
Guttenberg

SEPTEMBER 2022

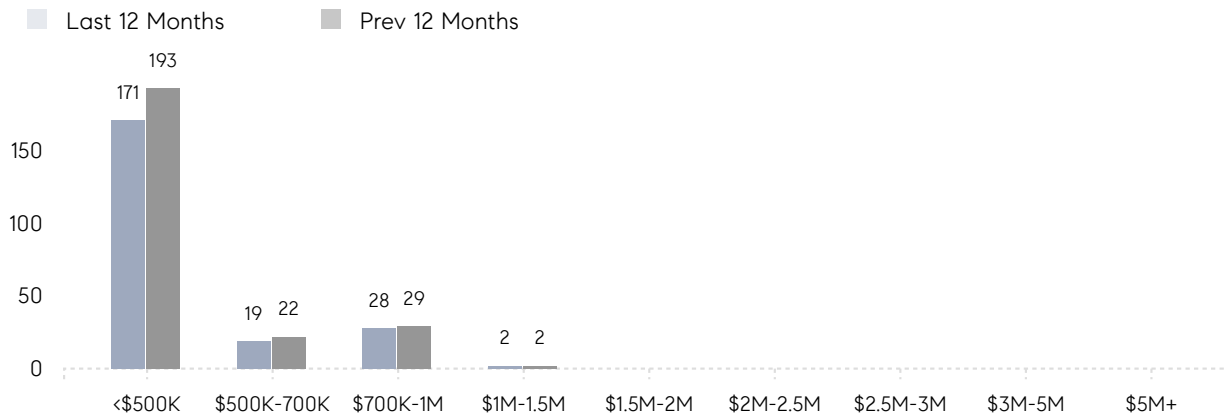
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Hackensack

SEPTEMBER 2022

UNDER CONTRACT

42
Total
Properties

\$336K
Average
Price

\$337K
Median
Price

11%
Increase From
Sep 2021

7%
Increase From
Sep 2021

13%
Increase From
Sep 2021

UNITS SOLD

27
Total
Properties

\$311K
Average
Price

\$269K
Median
Price

-31%
Decrease From
Sep 2021

4%
Increase From
Sep 2021

0%
Change From
Sep 2021

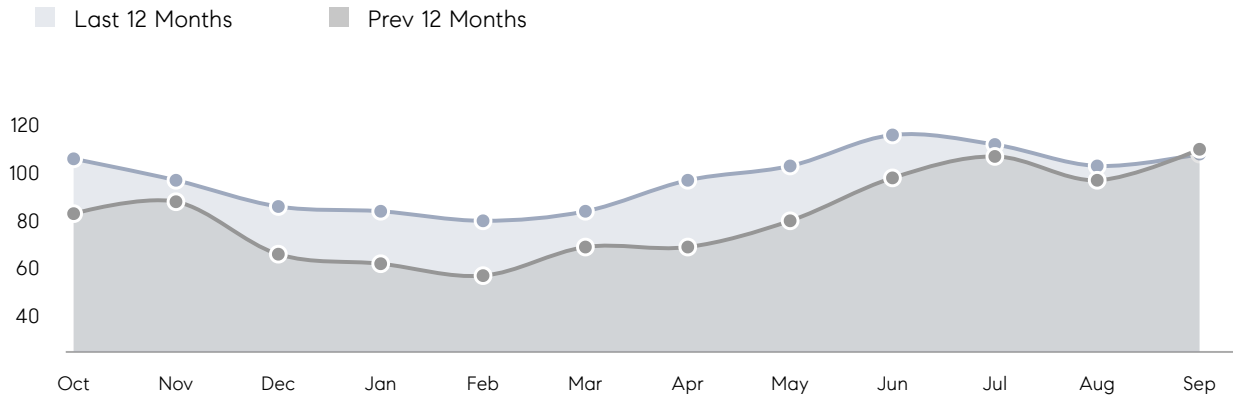
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 39 | 46 | -15% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$311,219 | \$298,001 | 4.4% |
| | # OF CONTRACTS | 42 | 38 | 10.5% |
| | NEW LISTINGS | 38 | 52 | -27% |
| Houses | AVERAGE DOM | 45 | 43 | 5% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$492,417 | \$455,845 | 8% |
| | # OF CONTRACTS | 14 | 13 | 8% |
| | NEW LISTINGS | 15 | 20 | -25% |
| Condo/Co-op/TH | AVERAGE DOM | 37 | 47 | -21% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$259,448 | \$235,991 | 10% |
| | # OF CONTRACTS | 28 | 25 | 12% |
| | NEW LISTINGS | 23 | 32 | -28% |

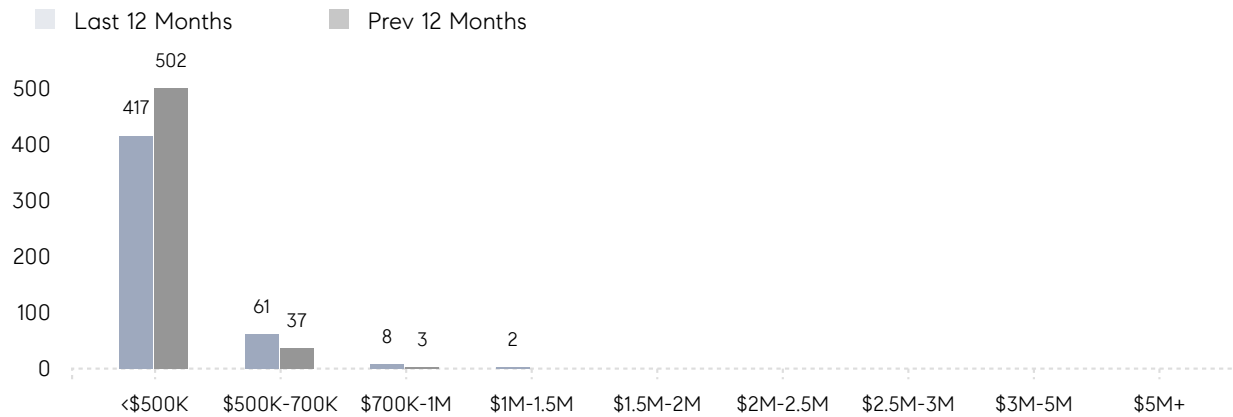
Hackensack

SEPTEMBER 2022

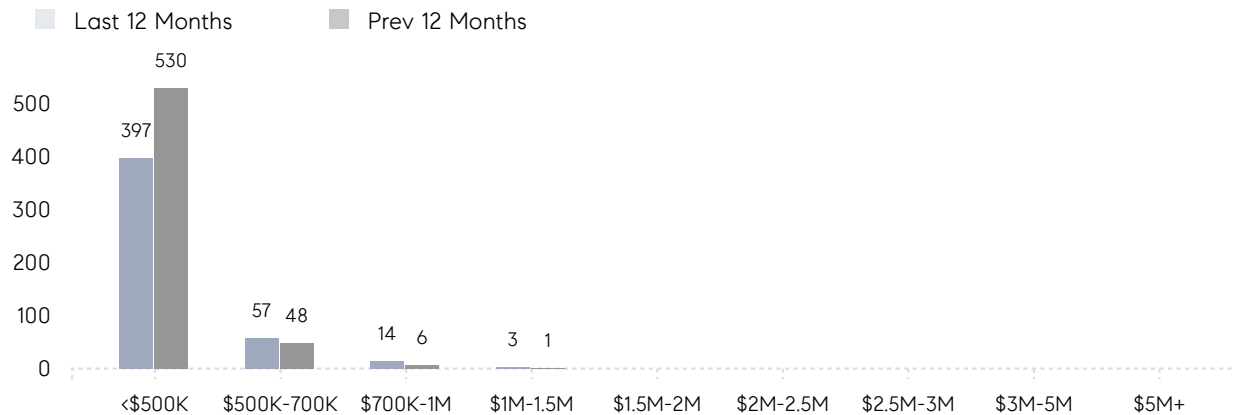
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Hanover

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|----------------------|------------------------|------------------------|
| 1 | \$524K | \$524K |
| Total Properties | Average Price | Median Price |
| 0% | -14% | -14% |
| Change From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 4 | \$723K | \$697K |
| Total Properties | Average Price | Median Price |
| 100% | 38% | 33% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

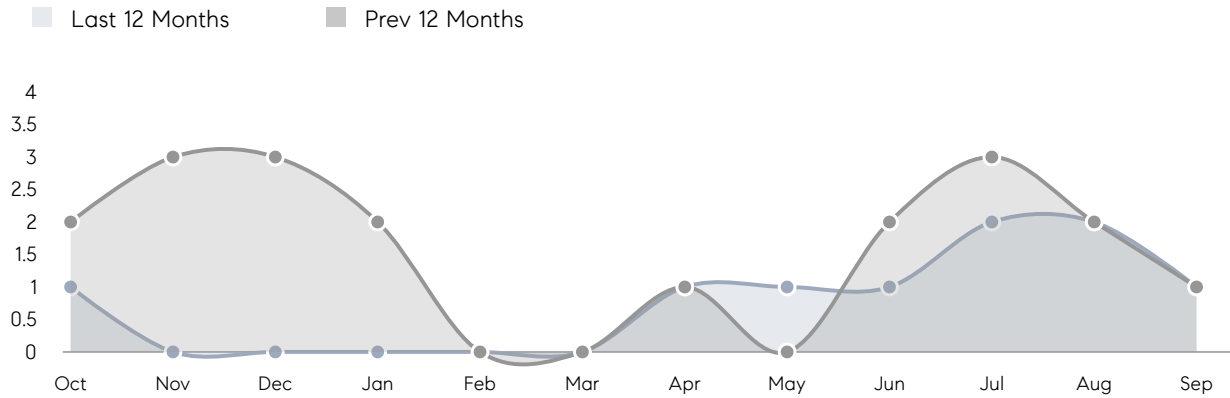
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 19 | 30 | -37% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$723,750 | \$524,500 | 38.0% |
| | # OF CONTRACTS | 1 | 1 | 0.0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| Houses | AVERAGE DOM | 19 | 30 | -37% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$723,750 | \$524,500 | 38% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

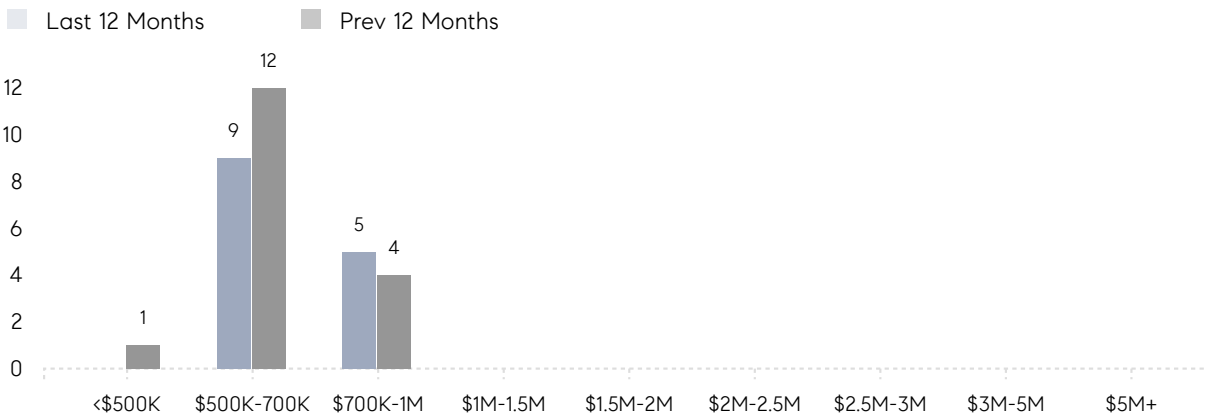
Hanover

SEPTEMBER 2022

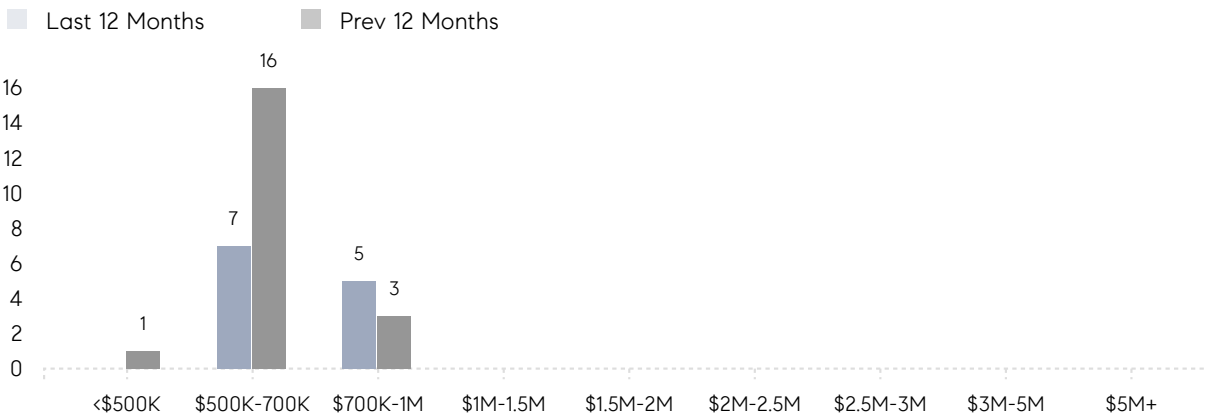
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Harding

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|----------------------|------------------------|------------------------|
| 3 | \$1.2M | \$650K |
| Total Properties | Average Price | Median Price |
| 0% | -30% | -55% |
| Change From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 3 | \$1.8M | \$2.3M |
| Total Properties | Average Price | Median Price |
| -50% | 17% | 59% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

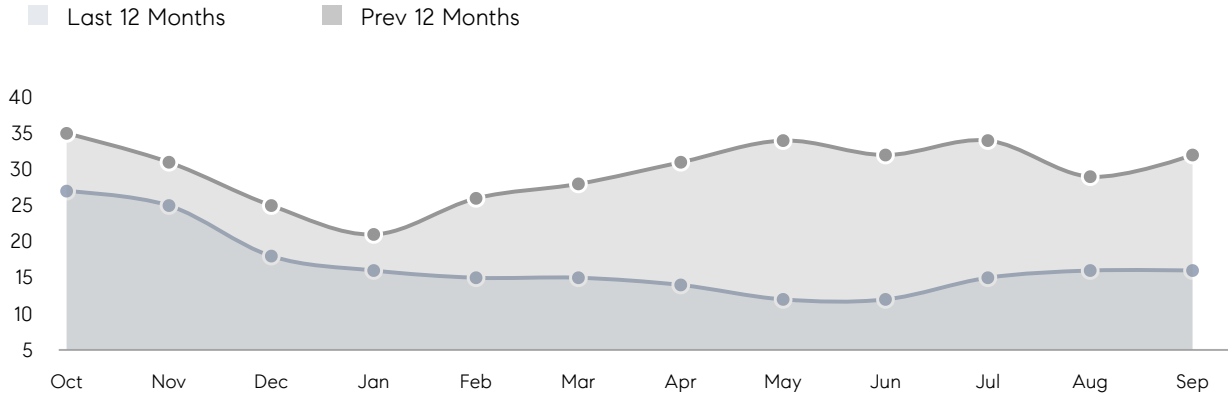
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 118 | 18 | 556% |
| | % OF ASKING PRICE | 88% | 96% | |
| | AVERAGE SOLD PRICE | \$1,896,667 | \$1,615,500 | 17.4% |
| | # OF CONTRACTS | 3 | 3 | 0.0% |
| | NEW LISTINGS | 3 | 9 | -67% |
| Houses | AVERAGE DOM | 118 | 18 | 556% |
| | % OF ASKING PRICE | 88% | 96% | |
| | AVERAGE SOLD PRICE | \$1,896,667 | \$1,615,500 | 17% |
| | # OF CONTRACTS | 2 | 3 | -33% |
| | NEW LISTINGS | 2 | 7 | -71% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 1 | 2 | -50% |

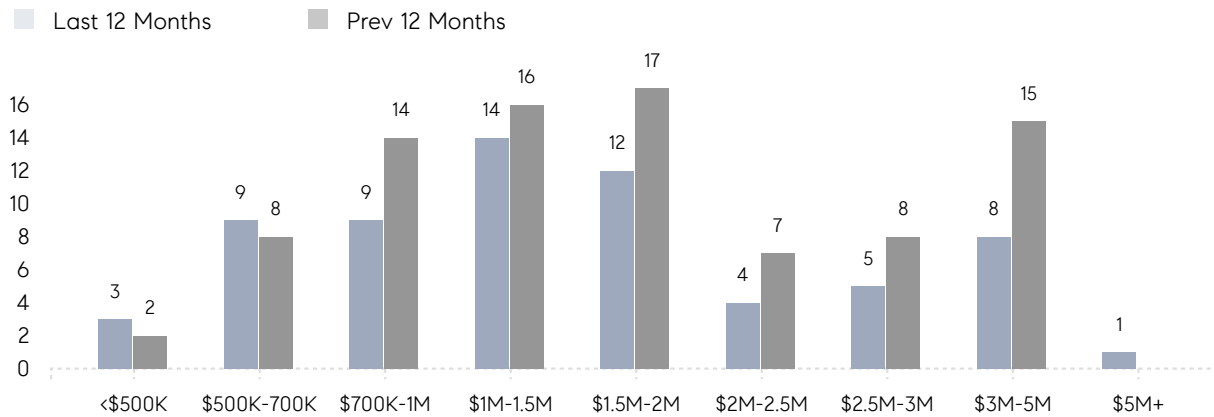
Harding

SEPTEMBER 2022

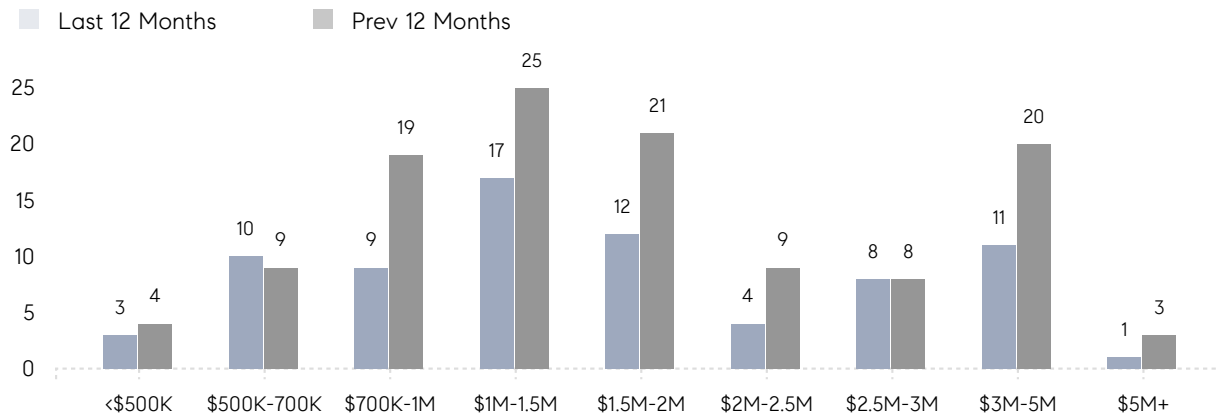
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Harrington Park

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 1 | \$675K | \$675K |
| Total Properties | Average Price | Median Price |
| -83% | 7% | 22% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|----------------------|------------------------|
| 2 | \$719K | \$719K |
| Total Properties | Average Price | Median Price |
| -78% | 0% | 15% |
| Decrease From Sep 2021 | Change From Sep 2021 | Increase From Sep 2021 |

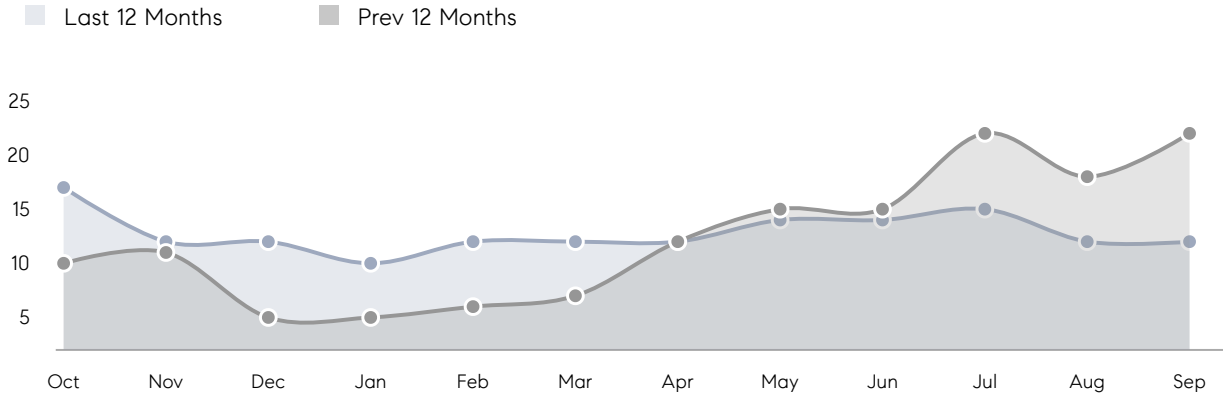
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 41 | 41 | 0% |
| | % OF ASKING PRICE | 95% | 99% | |
| | AVERAGE SOLD PRICE | \$719,500 | \$717,100 | 0.3% |
| | # OF CONTRACTS | 1 | 6 | -83.3% |
| | NEW LISTINGS | 1 | 10 | -90% |
| Houses | AVERAGE DOM | 41 | 41 | 0% |
| | % OF ASKING PRICE | 95% | 99% | |
| | AVERAGE SOLD PRICE | \$719,500 | \$717,100 | 0% |
| | # OF CONTRACTS | 1 | 6 | -83% |
| | NEW LISTINGS | 1 | 10 | -90% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

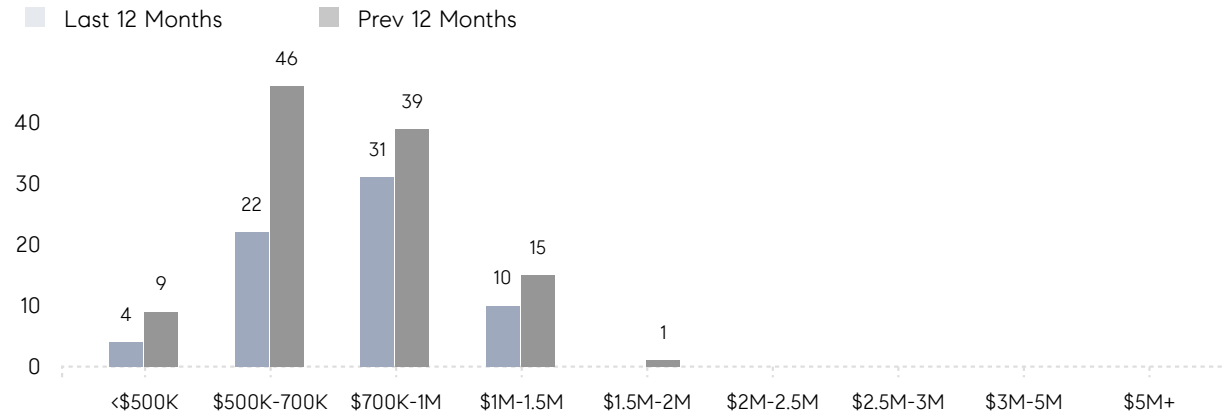
Harrington Park

SEPTEMBER 2022

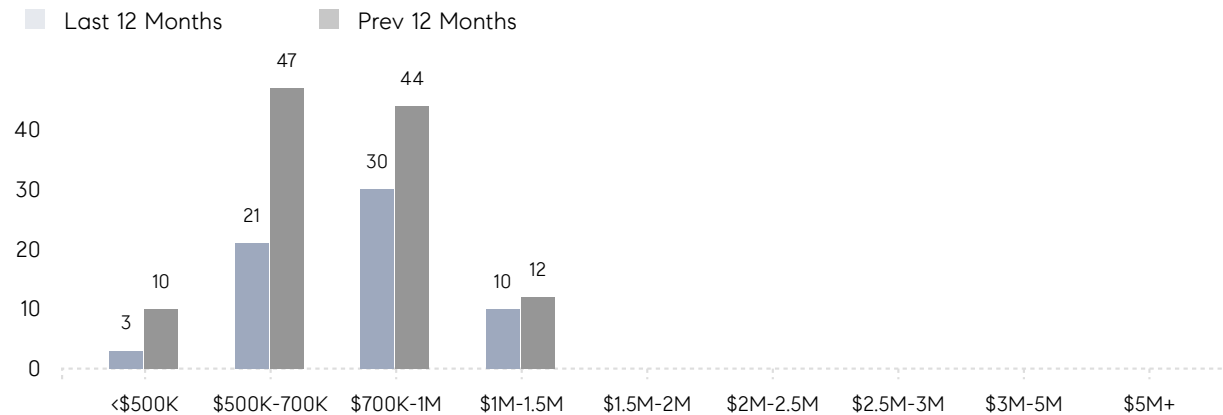
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Harrison

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|----------------------|----------------------|----------------------|
| 0 | – | – |
| Total Properties | Average Price | Median Price |
| 0% | – | – |
| Change From Sep 2021 | Change From Sep 2021 | Change From Sep 2021 |

UNITS SOLD

| | | |
|----------------------|----------------------|----------------------|
| 0 | – | – |
| Total Properties | Average Price | Median Price |
| 0% | – | – |
| Change From Sep 2021 | Change From Sep 2021 | Change From Sep 2021 |

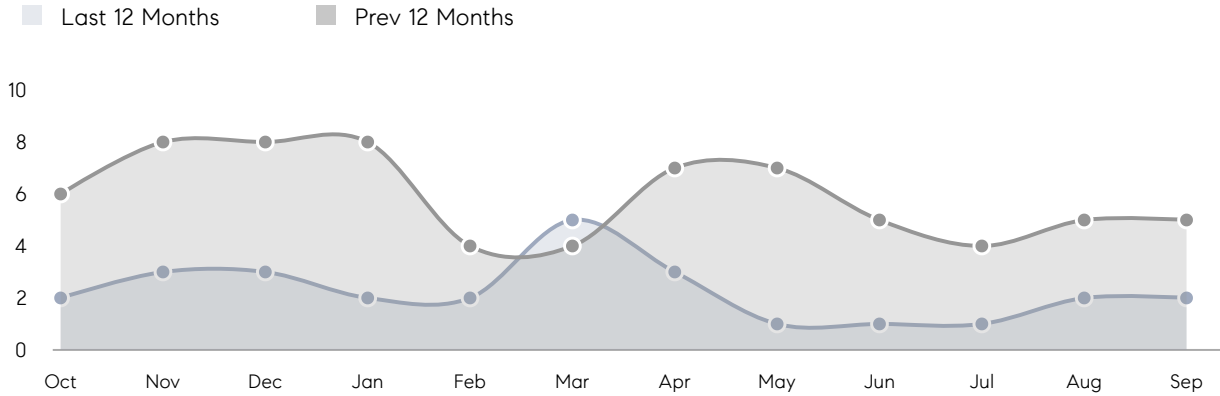
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|----------|----------|----------|
| Overall | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 1 | 0.0% |
| | NEW LISTINGS | 0 | 2 | 0% |
| Houses | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

Harrison

SEPTEMBER 2022

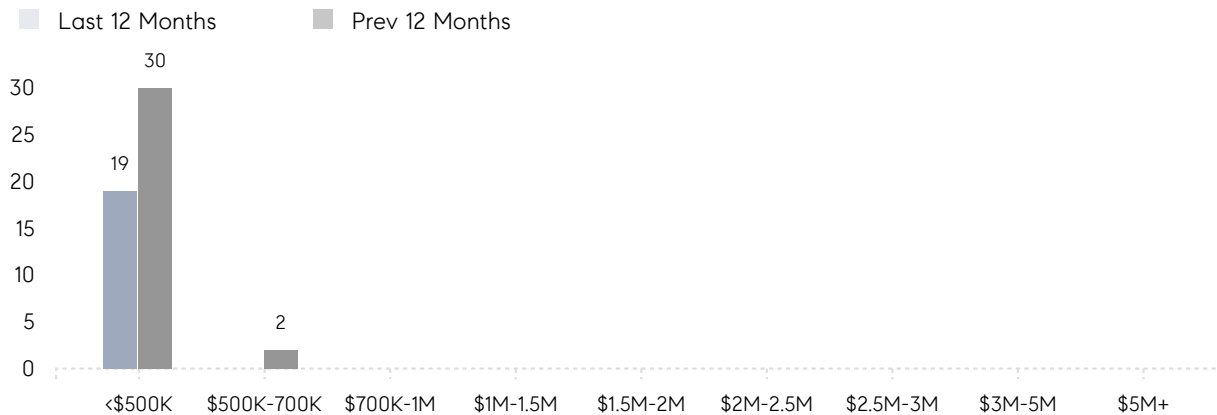
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Hasbrouck Heights

SEPTEMBER 2022

UNDER CONTRACT

10
Total
Properties

\$755K
Average
Price

\$674K
Median
Price

100%
Increase From
Sep 2021

71%
Increase From
Sep 2021

50%
Increase From
Sep 2021

UNITS SOLD

15
Total
Properties

\$603K
Average
Price

\$589K
Median
Price

150%
Increase From
Sep 2021

19%
Increase From
Sep 2021

20%
Increase From
Sep 2021

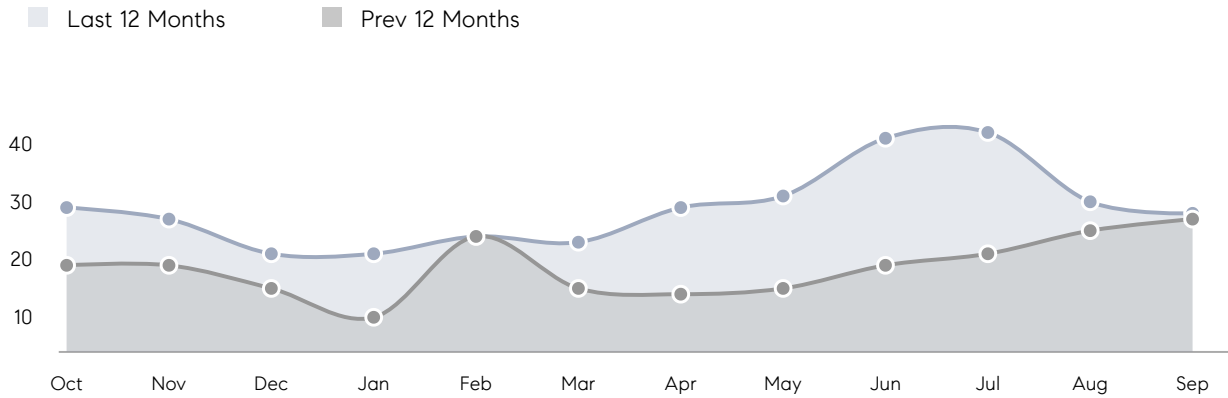
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 26 | 42 | -38% |
| | % OF ASKING PRICE | 100% | 96% | |
| | AVERAGE SOLD PRICE | \$603,833 | \$509,167 | 18.6% |
| | # OF CONTRACTS | 10 | 5 | 100.0% |
| | NEW LISTINGS | 8 | 12 | -33% |
| Houses | AVERAGE DOM | 26 | 42 | -38% |
| | % OF ASKING PRICE | 100% | 96% | |
| | AVERAGE SOLD PRICE | \$603,833 | \$509,167 | 19% |
| | # OF CONTRACTS | 10 | 5 | 100% |
| | NEW LISTINGS | 8 | 12 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

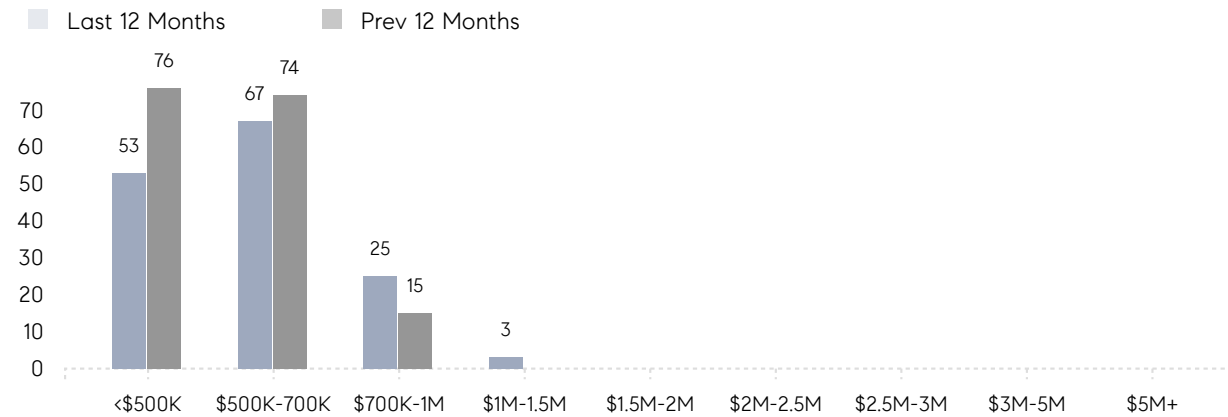
Hasbrouck Heights

SEPTEMBER 2022

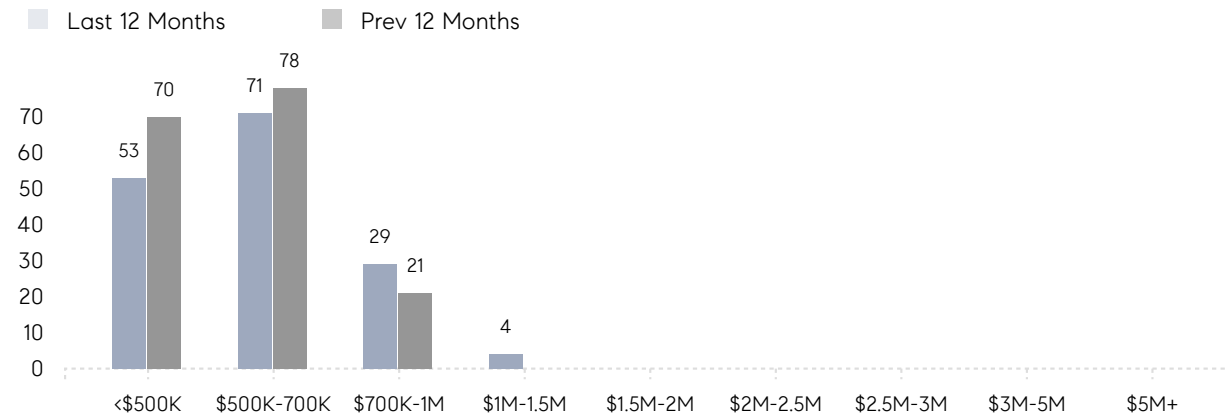
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Haworth

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 11 | \$1.1M | \$1.0M |
| Total Properties | Average Price | Median Price |
| 57% | 4% | -14% |
| Increase From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|----------------------|------------------------|------------------------|
| 6 | \$975K | \$852K |
| Total Properties | Average Price | Median Price |
| 0% | 31% | 22% |
| Change From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

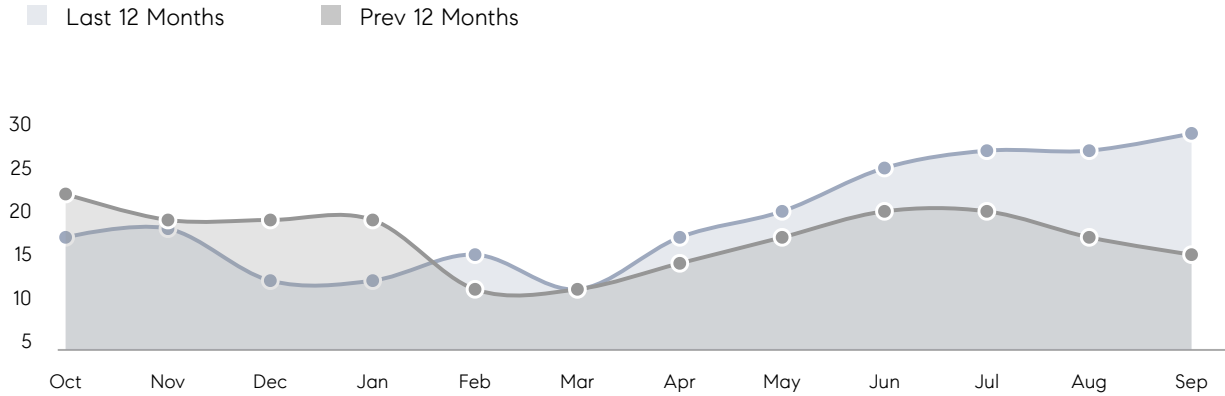
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 28 | 54 | -48% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$975,167 | \$742,000 | 31.4% |
| | # OF CONTRACTS | 11 | 7 | 57.1% |
| | NEW LISTINGS | 10 | 6 | 67% |
| Houses | AVERAGE DOM | 28 | 54 | -48% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$975,167 | \$742,000 | 31% |
| | # OF CONTRACTS | 8 | 7 | 14% |
| | NEW LISTINGS | 5 | 6 | -17% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 3 | 0 | 0% |
| | NEW LISTINGS | 5 | 0 | 0% |

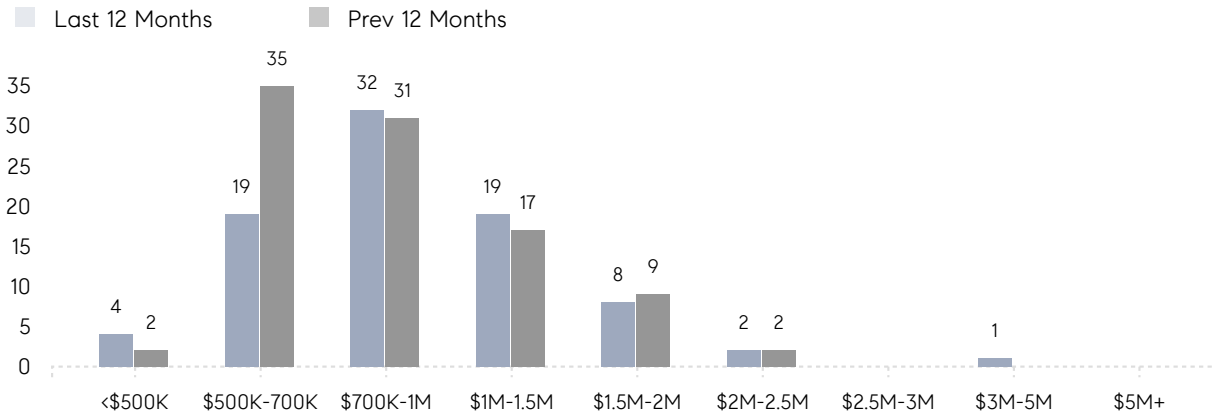
Haworth

SEPTEMBER 2022

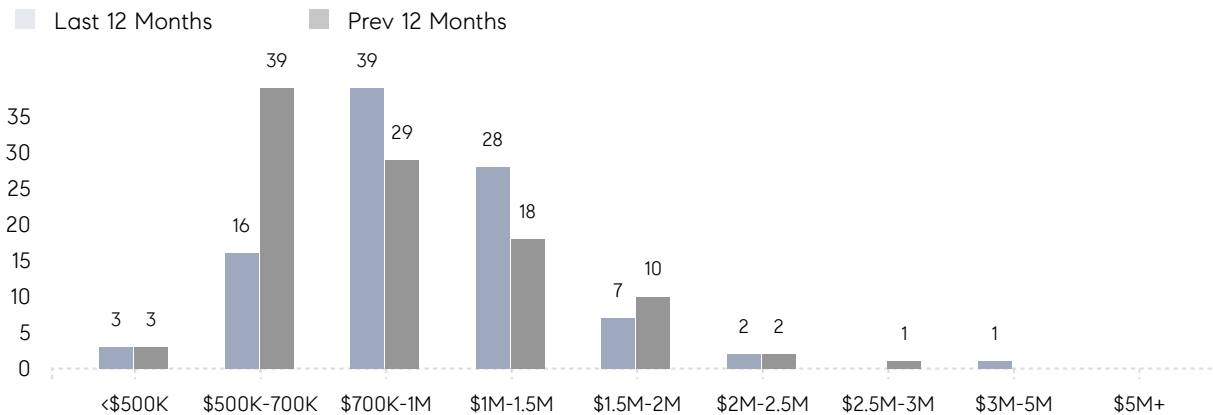
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Hillsborough

SEPTEMBER 2022

UNDER CONTRACT

45
Total
Properties

\$470K
Average
Price

\$469K
Median
Price

13%
Increase From
Sep 2021

2%
Increase From
Sep 2021

9%
Increase From
Sep 2021

UNITS SOLD

48
Total
Properties

\$519K
Average
Price

\$497K
Median
Price

-20%
Decrease From
Sep 2021

1%
Change From
Sep 2021

-7%
Decrease From
Sep 2021

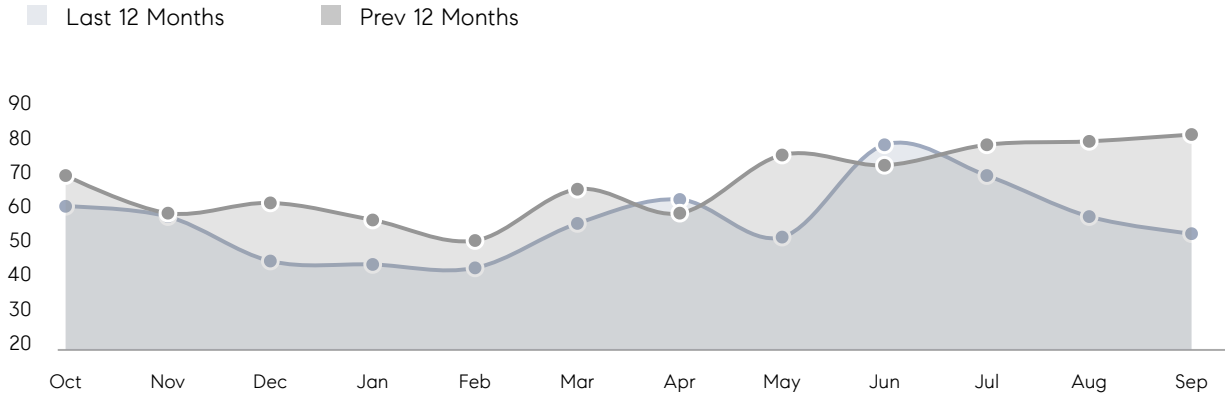
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 20 | 22 | -9% |
| | % OF ASKING PRICE | 103% | 103% | |
| | AVERAGE SOLD PRICE | \$519,823 | \$515,272 | 0.9% |
| | # OF CONTRACTS | 45 | 40 | 12.5% |
| | NEW LISTINGS | 46 | 48 | -4% |
| Houses | AVERAGE DOM | 24 | 25 | -4% |
| | % OF ASKING PRICE | 103% | 103% | |
| | AVERAGE SOLD PRICE | \$647,051 | \$651,474 | -1% |
| | # OF CONTRACTS | 29 | 22 | 32% |
| | NEW LISTINGS | 31 | 27 | 15% |
| Condo/Co-op/TH | AVERAGE DOM | 15 | 19 | -21% |
| | % OF ASKING PRICE | 104% | 102% | |
| | AVERAGE SOLD PRICE | \$325,632 | \$296,165 | 10% |
| | # OF CONTRACTS | 16 | 18 | -11% |
| | NEW LISTINGS | 15 | 21 | -29% |

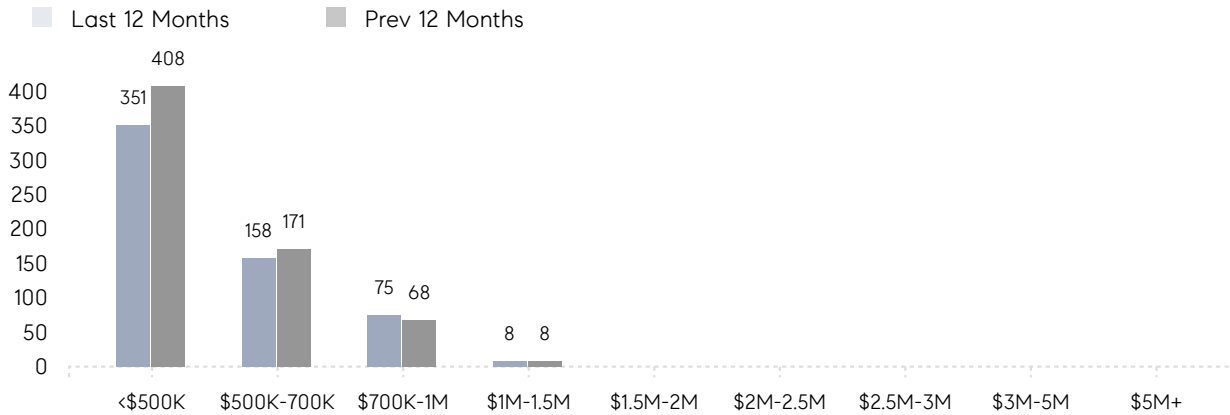
Hillsborough

SEPTEMBER 2022

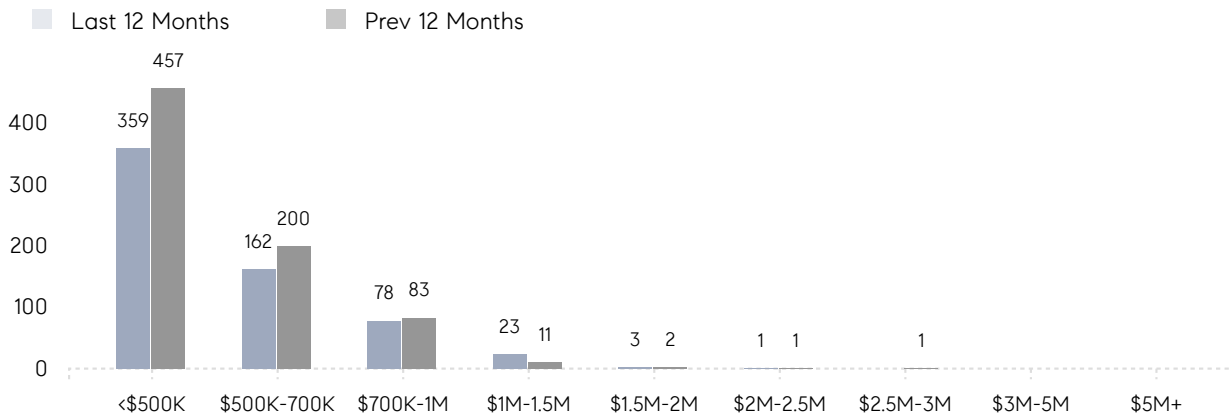
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Hillsdale

SEPTEMBER 2022

UNDER CONTRACT

6
Total
Properties

\$699K
Average
Price

\$667K
Median
Price

-54%
Decrease From
Sep 2021

16%
Increase From
Sep 2021

21%
Increase From
Sep 2021

UNITS SOLD

7
Total
Properties

\$596K
Average
Price

\$682K
Median
Price

-56%
Decrease From
Sep 2021

1%
Change From
Sep 2021

23%
Increase From
Sep 2021

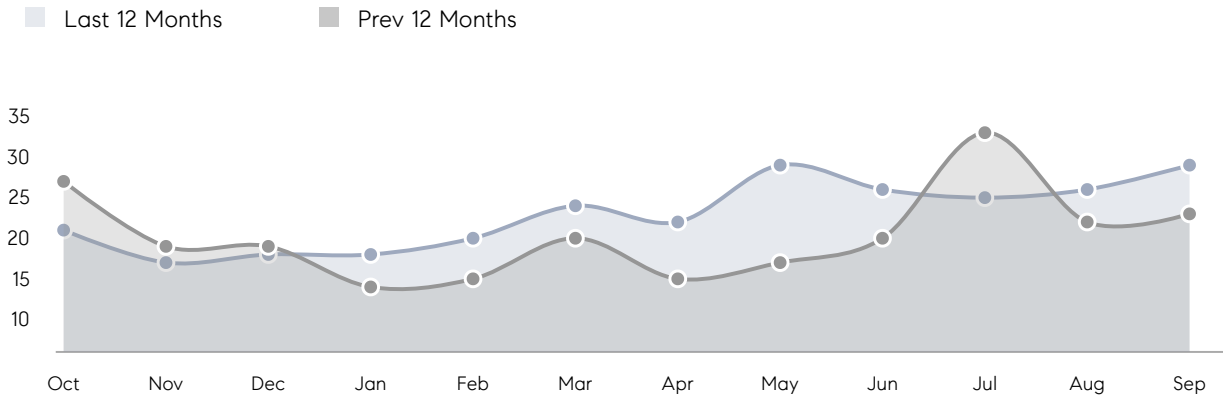
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 13 | 18 | -28% |
| | % OF ASKING PRICE | 105% | 101% | |
| | AVERAGE SOLD PRICE | \$596,636 | \$592,627 | 0.7% |
| | # OF CONTRACTS | 6 | 13 | -53.8% |
| | NEW LISTINGS | 9 | 13 | -31% |
| Houses | AVERAGE DOM | 13 | 18 | -28% |
| | % OF ASKING PRICE | 105% | 101% | |
| | AVERAGE SOLD PRICE | \$596,636 | \$592,627 | 1% |
| | # OF CONTRACTS | 5 | 12 | -58% |
| | NEW LISTINGS | 8 | 12 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 1 | 1 | 0% |

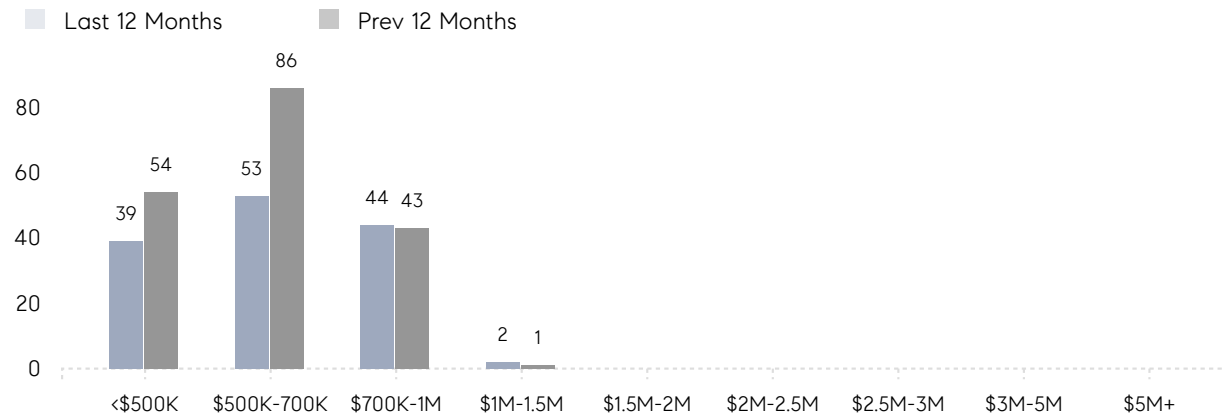
Hillsdale

SEPTEMBER 2022

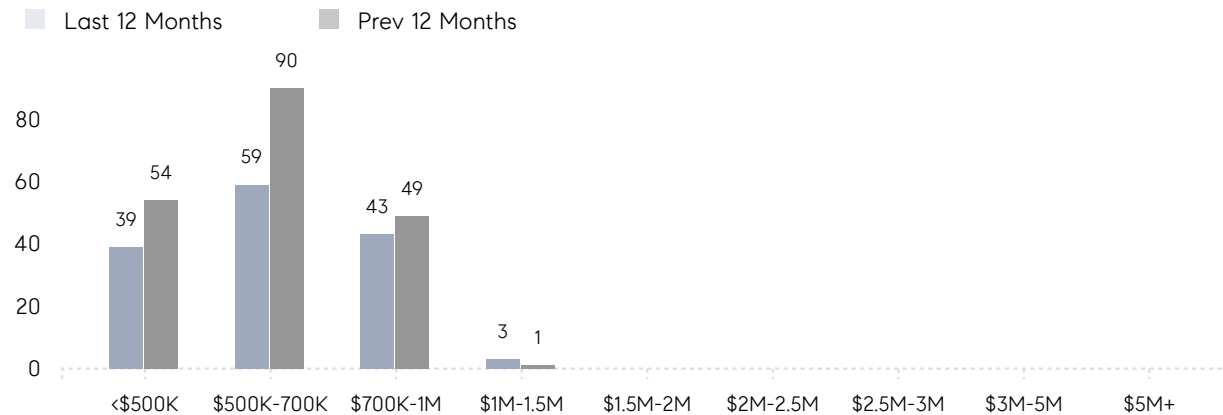
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Hillside

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 15 | \$383K | \$349K |
| Total Properties | Average Price | Median Price |
| -32% | 3% | -8% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 19 | \$428K | \$430K |
| Total Properties | Average Price | Median Price |
| 73% | 16% | 22% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

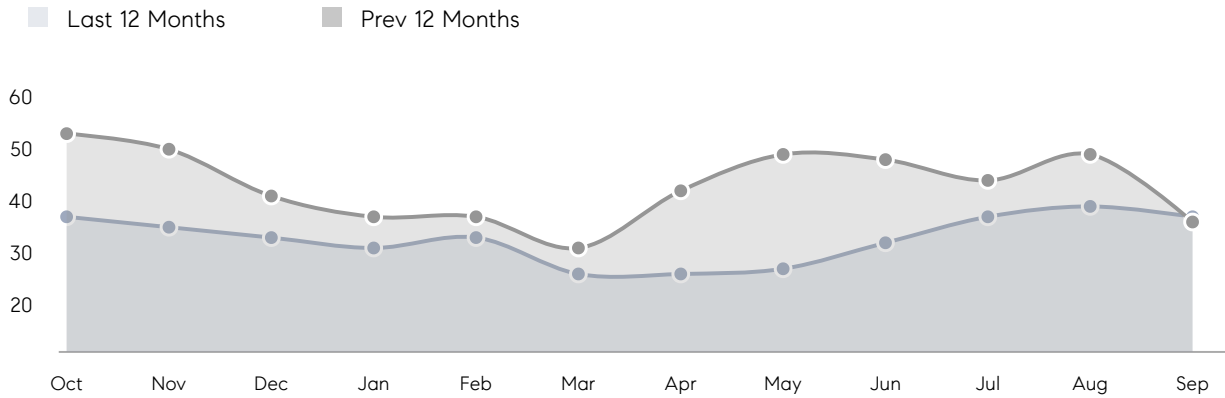
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 43 | 45 | -4% |
| | % OF ASKING PRICE | 104% | 104% | |
| | AVERAGE SOLD PRICE | \$428,737 | \$369,545 | 16.0% |
| | # OF CONTRACTS | 15 | 22 | -31.8% |
| | NEW LISTINGS | 16 | 17 | -6% |
| Houses | AVERAGE DOM | 43 | 45 | -4% |
| | % OF ASKING PRICE | 104% | 104% | |
| | AVERAGE SOLD PRICE | \$428,737 | \$369,545 | 16% |
| | # OF CONTRACTS | 15 | 22 | -32% |
| | NEW LISTINGS | 14 | 16 | -12% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 2 | 1 | 100% |

Hillside

SEPTEMBER 2022

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Ho-Ho-Kus

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 4 | \$1.3M | \$1.1M |
| Total Properties | Average Price | Median Price |
| -56% | 36% | 47% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 5 | \$1.1M | \$838K |
| Total Properties | Average Price | Median Price |
| -29% | -2% | -12% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

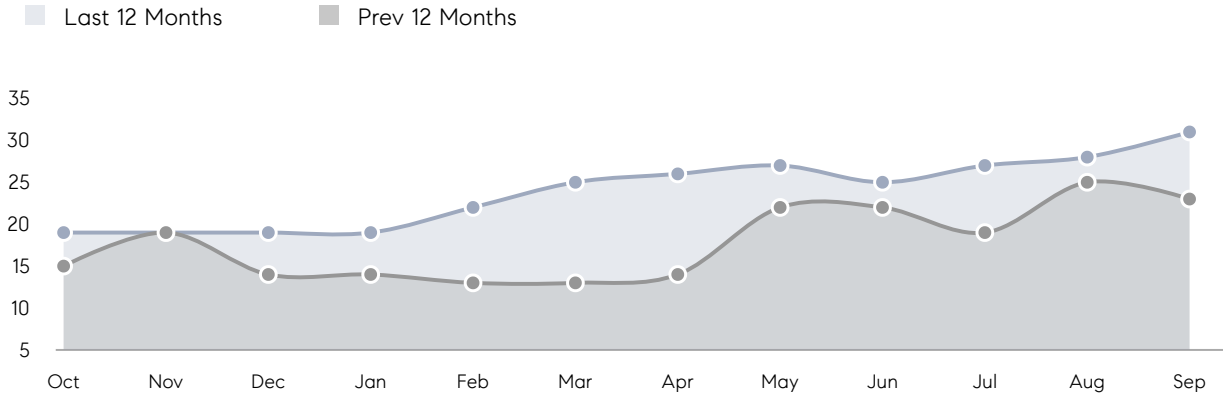
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 30 | 56 | -46% |
| | % OF ASKING PRICE | 99% | 95% | |
| | AVERAGE SOLD PRICE | \$1,111,000 | \$1,132,857 | -1.9% |
| | # OF CONTRACTS | 4 | 9 | -55.6% |
| | NEW LISTINGS | 7 | 11 | -36% |
| Houses | AVERAGE DOM | 30 | 56 | -46% |
| | % OF ASKING PRICE | 99% | 95% | |
| | AVERAGE SOLD PRICE | \$1,111,000 | \$1,132,857 | -2% |
| | # OF CONTRACTS | 4 | 9 | -56% |
| | NEW LISTINGS | 7 | 10 | -30% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

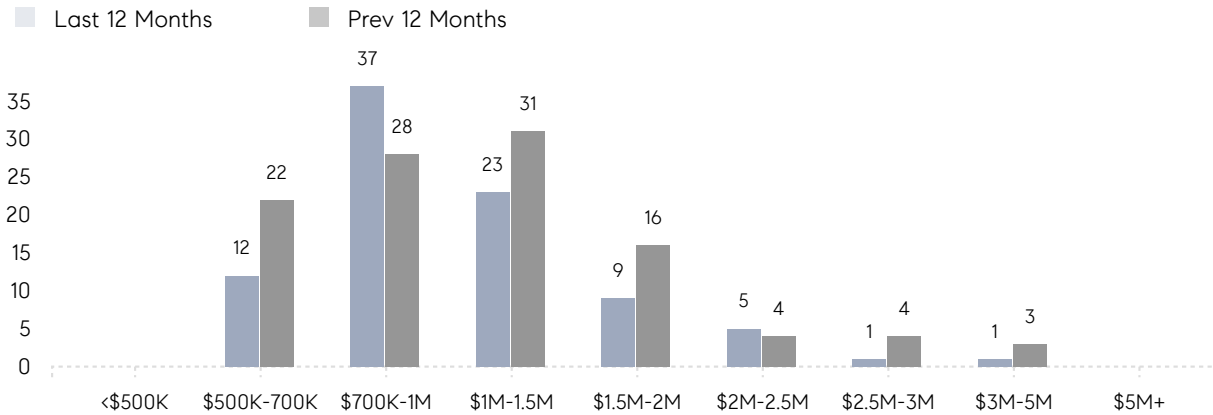
Ho-Ho-Kus

SEPTEMBER 2022

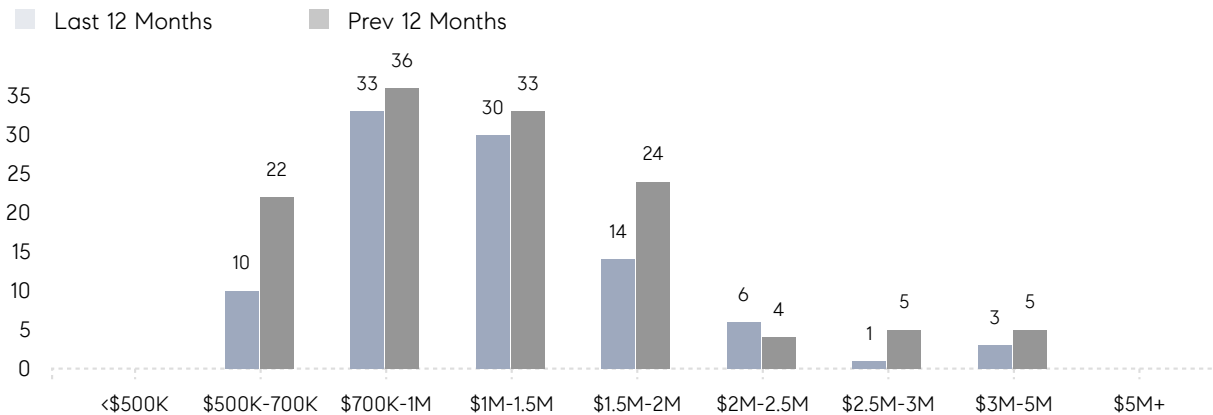
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Hoboken

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 65 | \$870K | \$800K |
| Total Properties | Average Price | Median Price |
| -25% | -11% | -3% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 66 | \$978K | \$699K |
| Total Properties | Average Price | Median Price |
| -20% | 7% | -13% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

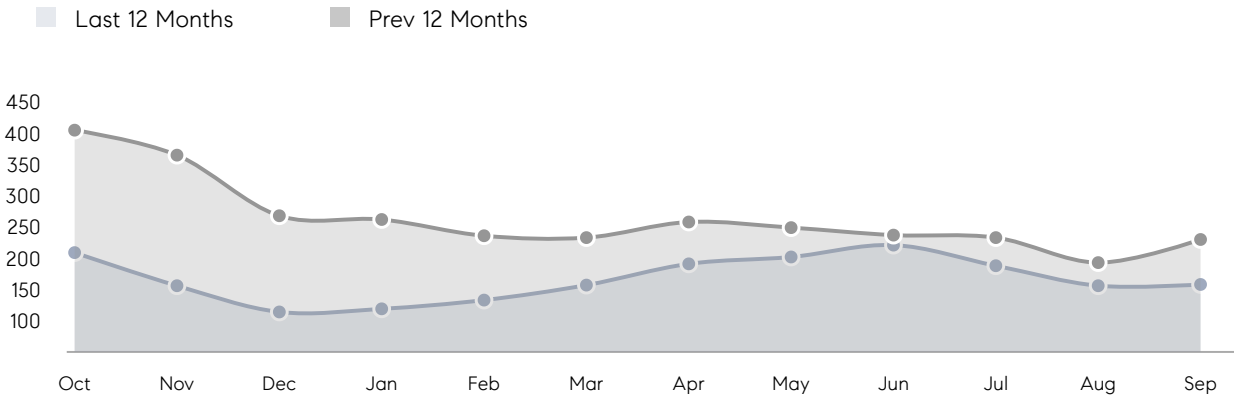
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 32 | 30 | 7% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$978,199 | \$917,874 | 6.6% |
| | # OF CONTRACTS | 65 | 87 | -25.3% |
| | NEW LISTINGS | 106 | 166 | -36% |
| Houses | AVERAGE DOM | 119 | 36 | 231% |
| | % OF ASKING PRICE | 95% | 99% | |
| | AVERAGE SOLD PRICE | \$4,750,000 | \$1,697,500 | 180% |
| | # OF CONTRACTS | 0 | 6 | 0% |
| | NEW LISTINGS | 12 | 8 | 50% |
| Condo/Co-op/TH | AVERAGE DOM | 29 | 30 | -3% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$860,330 | \$877,893 | -2% |
| | # OF CONTRACTS | 65 | 81 | -20% |
| | NEW LISTINGS | 94 | 158 | -41% |

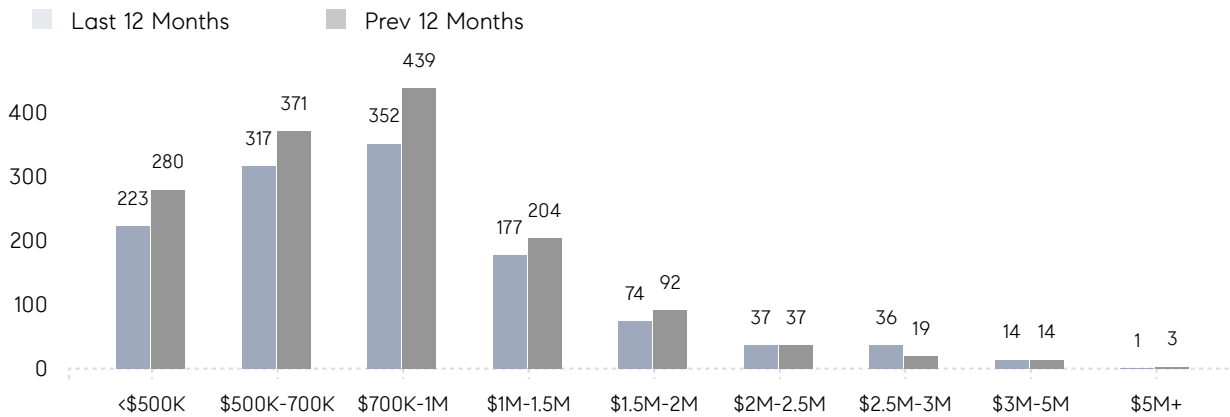
Hoboken

SEPTEMBER 2022

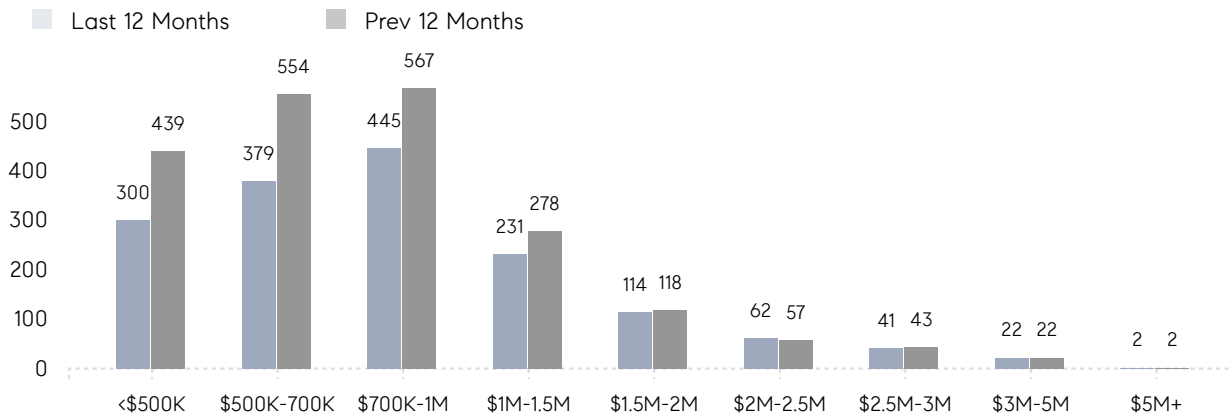
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Hopatcong

SEPTEMBER 2022

UNDER CONTRACT

43
Total
Properties

\$340K
Average
Price

\$350K
Median
Price

39%
Increase From
Sep 2021

-5%
Decrease From
Sep 2021

3%
Increase From
Sep 2021

UNITS SOLD

33
Total
Properties

\$332K
Average
Price

\$330K
Median
Price

-28%
Decrease From
Sep 2021

-12%
Decrease From
Sep 2021

-3%
Decrease From
Sep 2021

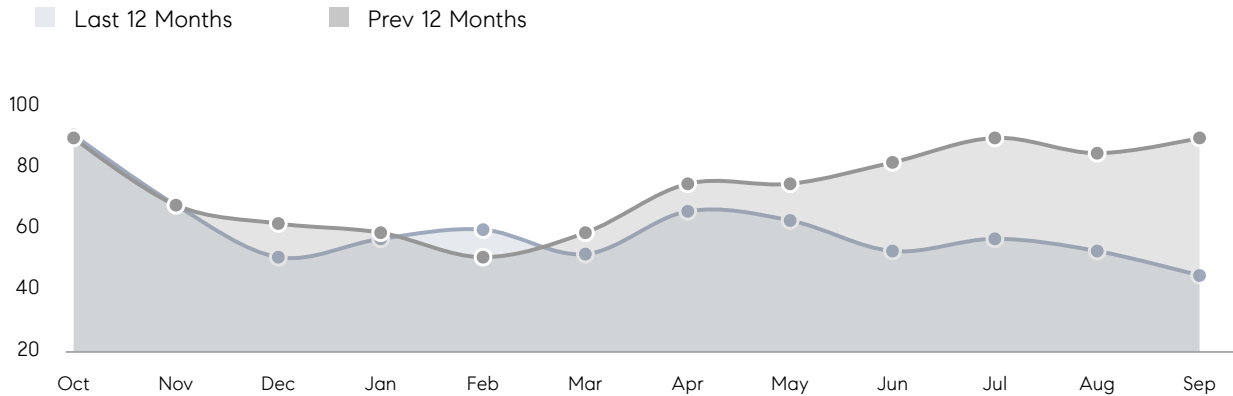
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 41 | -20% |
| | % OF ASKING PRICE | 104% | 103% | |
| | AVERAGE SOLD PRICE | \$332,963 | \$376,398 | -11.5% |
| | # OF CONTRACTS | 43 | 31 | 38.7% |
| | NEW LISTINGS | 41 | 49 | -16% |
| Houses | AVERAGE DOM | 33 | 39 | -15% |
| | % OF ASKING PRICE | 104% | 103% | |
| | AVERAGE SOLD PRICE | \$332,963 | \$373,052 | -11% |
| | # OF CONTRACTS | 43 | 30 | 43% |
| | NEW LISTINGS | 40 | 46 | -13% |
| Condo/Co-op/TH | AVERAGE DOM | - | 80 | - |
| | % OF ASKING PRICE | - | 100% | |
| | AVERAGE SOLD PRICE | - | \$450,000 | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 1 | 3 | -67% |

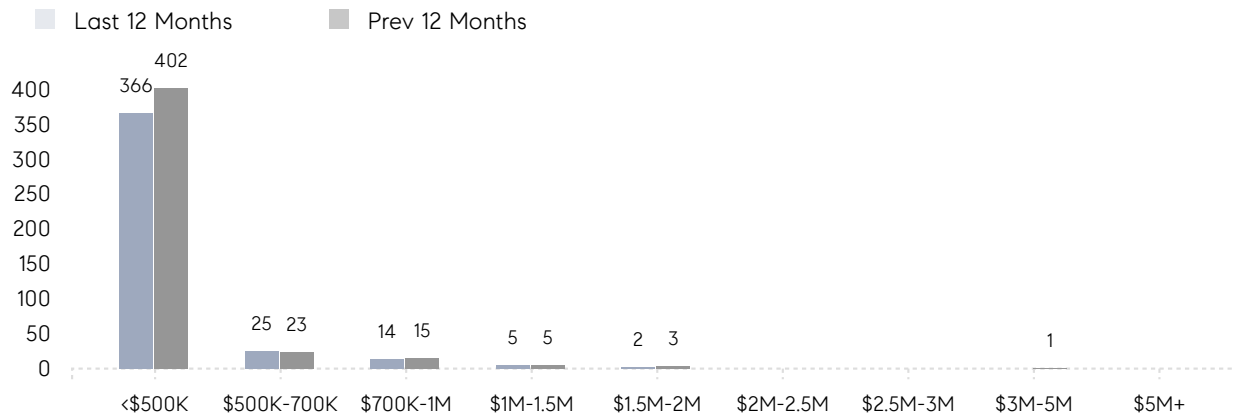
Hopatcong

SEPTEMBER 2022

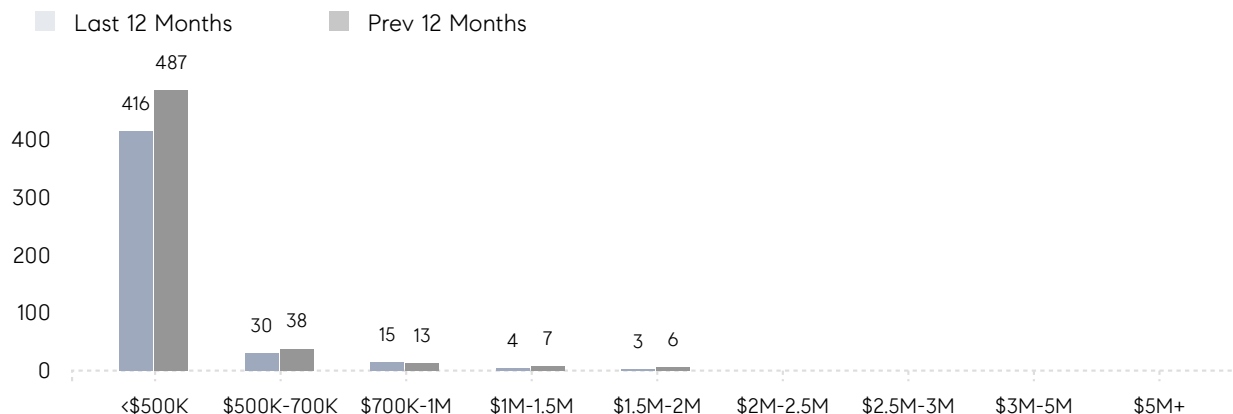
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Irvington

SEPTEMBER 2022

UNDER CONTRACT

22
Total
Properties

\$271K
Average
Price

\$299K
Median
Price

0%
Change From
Sep 2021

-1%
Decrease From
Sep 2021

5%
Increase From
Sep 2021

UNITS SOLD

20
Total
Properties

\$284K
Average
Price

\$251K
Median
Price

-9%
Decrease From
Sep 2021

8%
Increase From
Sep 2021

-9%
Decrease From
Sep 2021

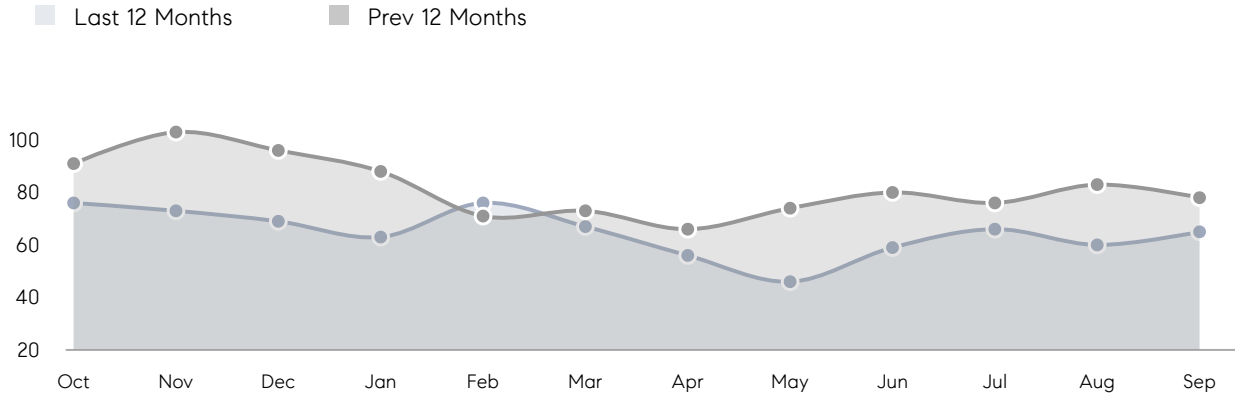
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 59 | 51 | 16% |
| | % OF ASKING PRICE | 105% | 106% | |
| | AVERAGE SOLD PRICE | \$284,623 | \$262,491 | 8.4% |
| | # OF CONTRACTS | 22 | 22 | 0.0% |
| | NEW LISTINGS | 25 | 23 | 9% |
| Houses | AVERAGE DOM | 59 | 52 | 13% |
| | % OF ASKING PRICE | 105% | 106% | |
| | AVERAGE SOLD PRICE | \$284,623 | \$261,657 | 9% |
| | # OF CONTRACTS | 22 | 22 | 0% |
| | NEW LISTINGS | 25 | 22 | 14% |
| Condo/Co-op/TH | AVERAGE DOM | - | 27 | - |
| | % OF ASKING PRICE | - | 112% | |
| | AVERAGE SOLD PRICE | - | \$280,000 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

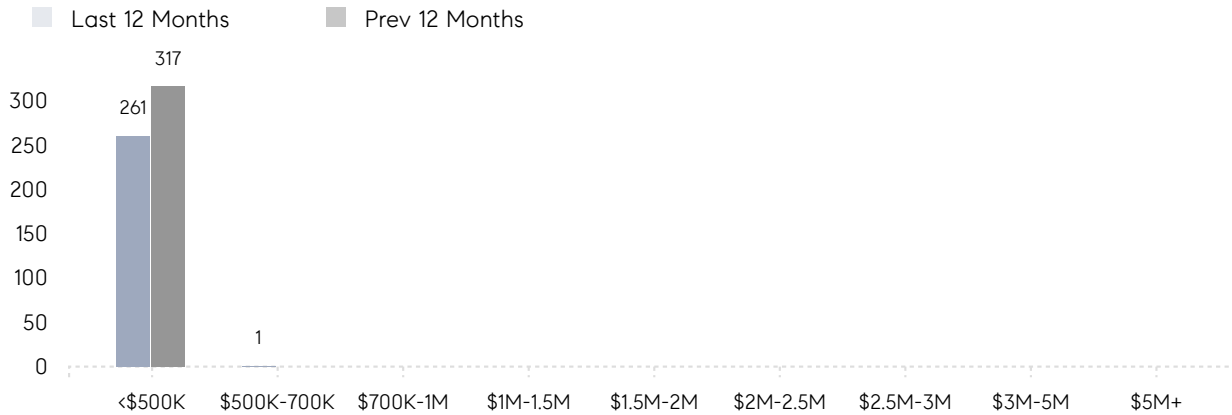
Irvington

SEPTEMBER 2022

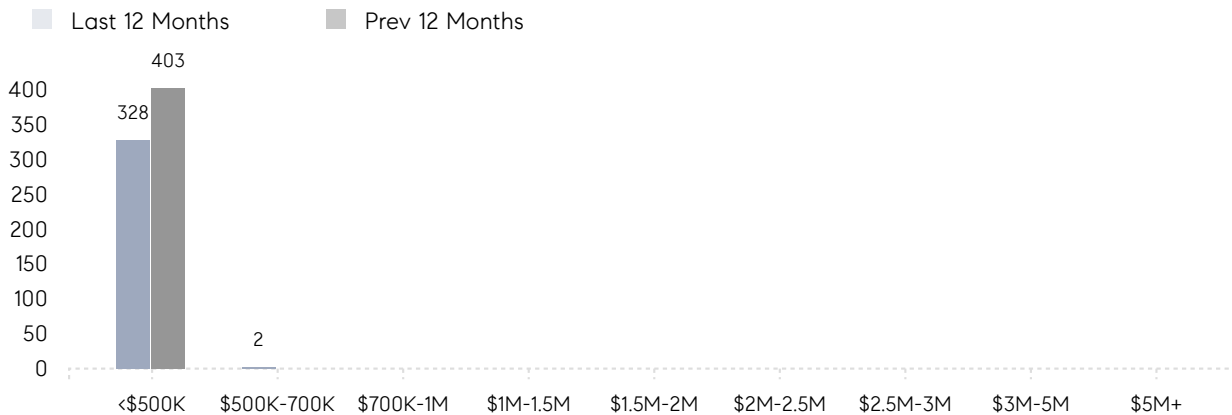
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Jersey City

SEPTEMBER 2022

UNDER CONTRACT

141
Total
Properties

\$643K
Average
Price

\$575K
Median
Price

-12%
Decrease From
Sep 2021

1%
Change From
Sep 2021

5%
Increase From
Sep 2021

UNITS SOLD

119
Total
Properties

\$679K
Average
Price

\$600K
Median
Price

-13%
Decrease From
Sep 2021

10%
Increase From
Sep 2021

13%
Increase From
Sep 2021

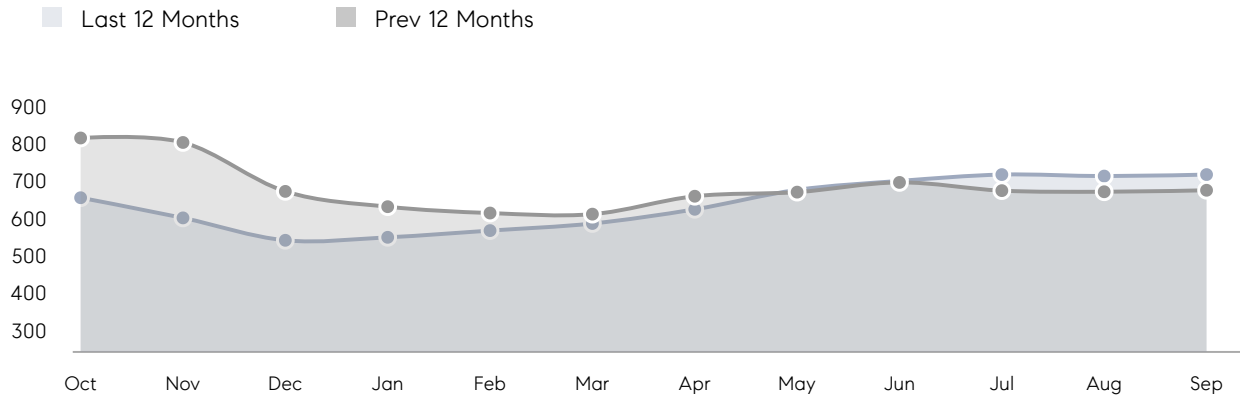
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 42 | -21% |
| | % OF ASKING PRICE | 98% | 98% | |
| | AVERAGE SOLD PRICE | \$679,752 | \$620,687 | 9.5% |
| | # OF CONTRACTS | 141 | 161 | -12.4% |
| | NEW LISTINGS | 297 | 326 | -9% |
| Houses | AVERAGE DOM | 26 | 70 | -63% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$863,257 | \$496,462 | 74% |
| | # OF CONTRACTS | 19 | 29 | -34% |
| | NEW LISTINGS | 41 | 54 | -24% |
| Condo/Co-op/TH | AVERAGE DOM | 35 | 39 | -10% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$635,787 | \$633,711 | 0% |
| | # OF CONTRACTS | 122 | 132 | -8% |
| | NEW LISTINGS | 256 | 272 | -6% |

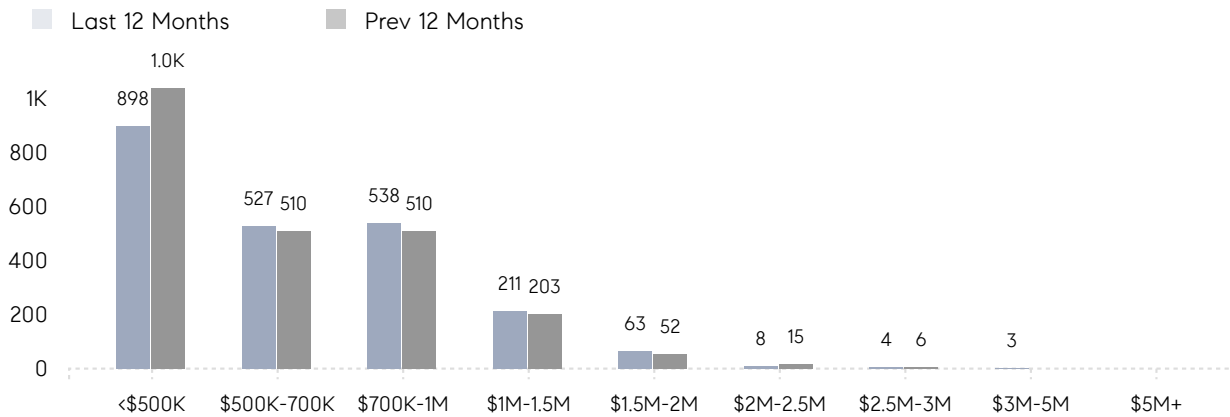
Jersey City

SEPTEMBER 2022

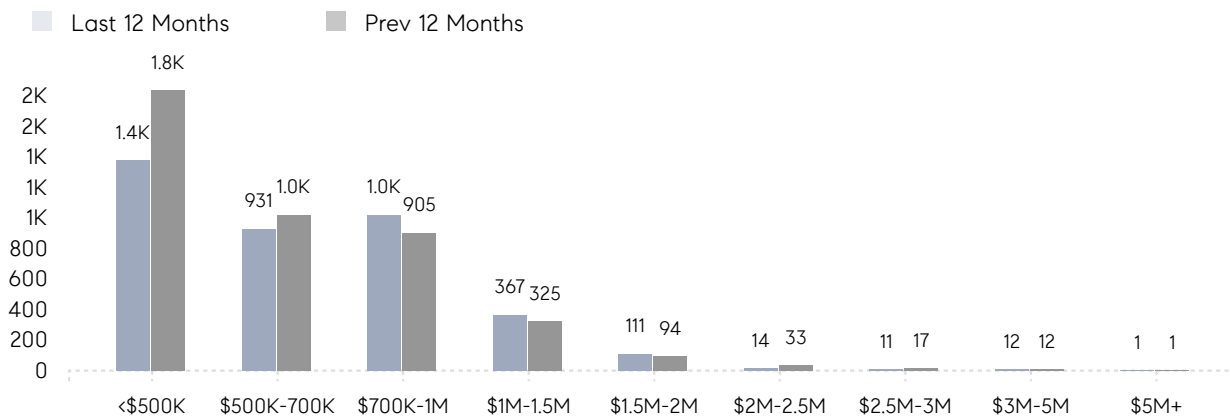
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Kearny

SEPTEMBER 2022

UNDER CONTRACT

4
Total
Properties

\$468K
Average
Price

\$474K
Median
Price

33%
Increase From
Sep 2021

34%
Increase From
Sep 2021

38%
Increase From
Sep 2021

UNITS SOLD

1
Total
Properties

\$305K
Average
Price

\$305K
Median
Price

-83%
Decrease From
Sep 2021

-25%
Decrease From
Sep 2021

-24%
Decrease From
Sep 2021

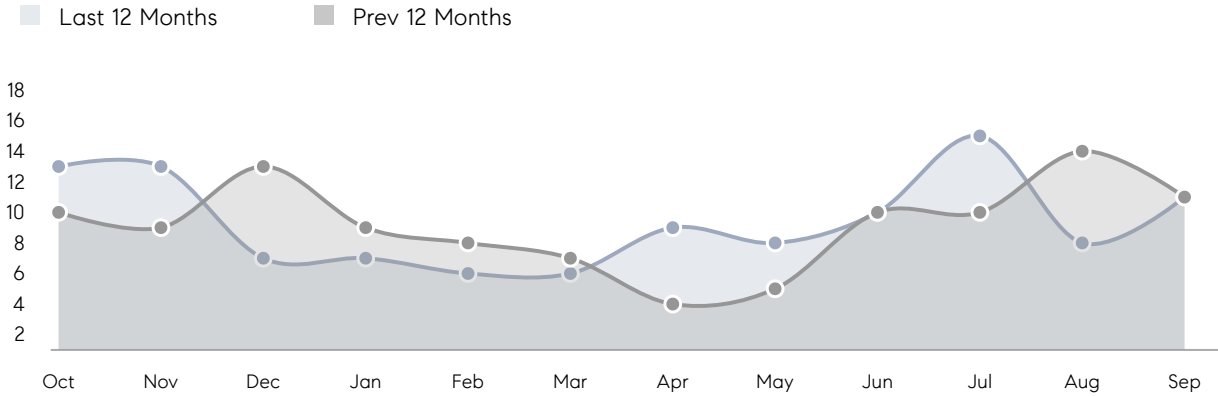
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 28 | 28 | 0% |
| | % OF ASKING PRICE | 102% | 106% | |
| | AVERAGE SOLD PRICE | \$305,000 | \$407,500 | -25.2% |
| | # OF CONTRACTS | 4 | 3 | 33.3% |
| | NEW LISTINGS | 8 | 2 | 300% |
| Houses | AVERAGE DOM | 28 | 28 | 0% |
| | % OF ASKING PRICE | 102% | 106% | |
| | AVERAGE SOLD PRICE | \$305,000 | \$407,500 | -25% |
| | # OF CONTRACTS | 4 | 2 | 100% |
| | NEW LISTINGS | 8 | 2 | 300% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

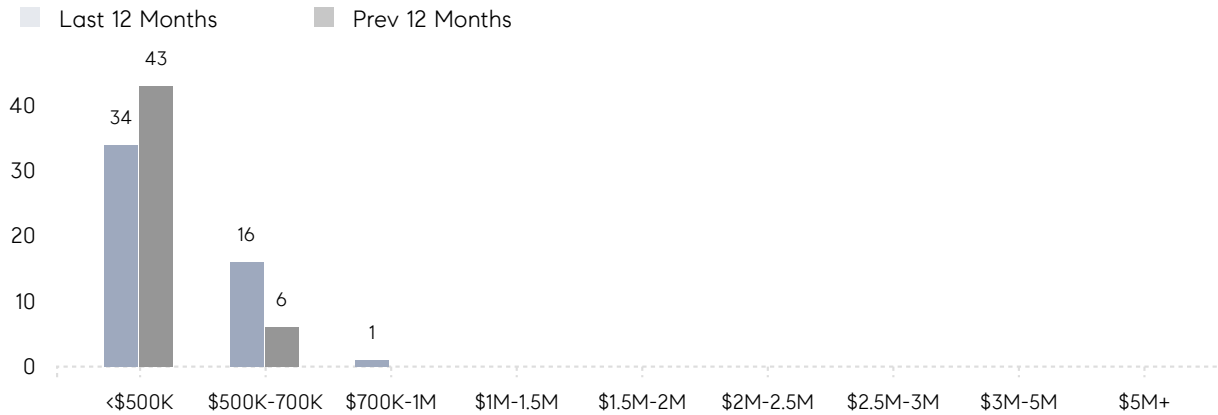
Kearny

SEPTEMBER 2022

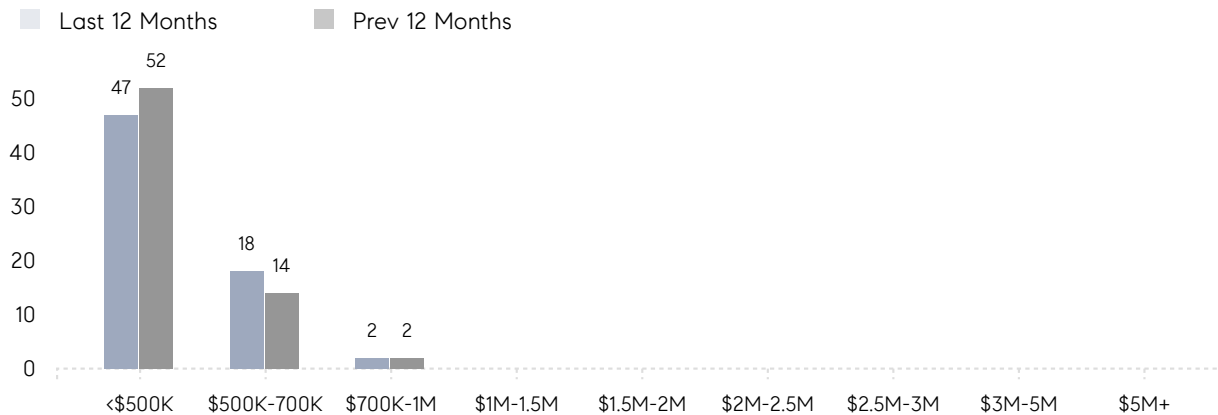
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Kenilworth

SEPTEMBER 2022

UNDER CONTRACT

8
Total
Properties

\$452K
Average
Price

\$437K
Median
Price

0%
Change From
Sep 2021

2%
Increase From
Sep 2021

-
Change From
Sep 2021

UNITS SOLD

6
Total
Properties

\$473K
Average
Price

\$487K
Median
Price

-14%
Decrease From
Sep 2021

15%
Increase From
Sep 2021

22%
Increase From
Sep 2021

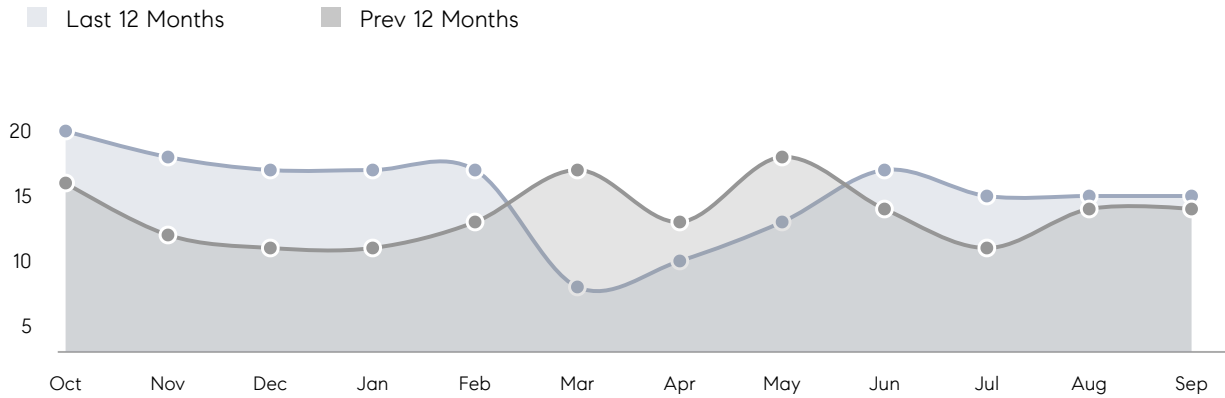
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 24 | 46 | -48% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$473,333 | \$413,143 | 14.6% |
| | # OF CONTRACTS | 8 | 8 | 0.0% |
| | NEW LISTINGS | 10 | 9 | 11% |
| Houses | AVERAGE DOM | 24 | 46 | -48% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$473,333 | \$413,143 | 15% |
| | # OF CONTRACTS | 8 | 8 | 0% |
| | NEW LISTINGS | 10 | 9 | 11% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

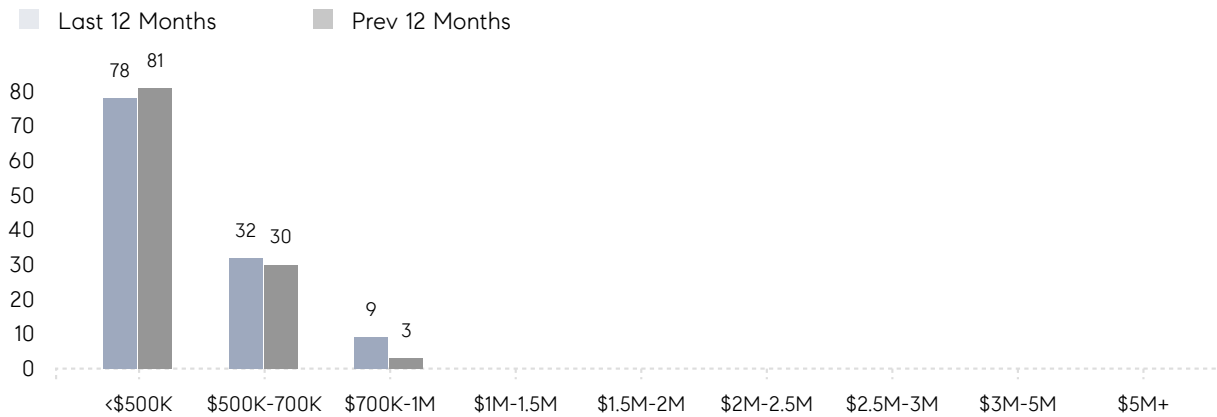
Kenilworth

SEPTEMBER 2022

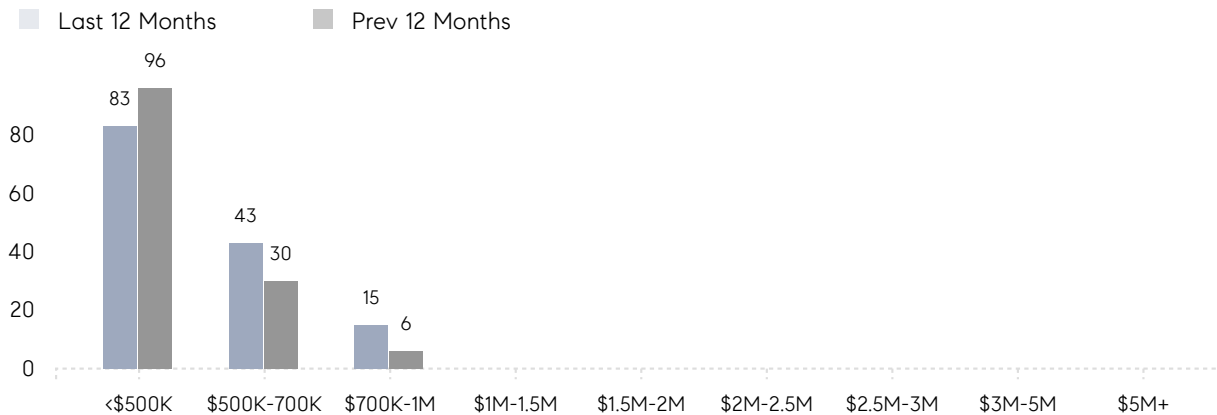
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Kinnelon

SEPTEMBER 2022

UNDER CONTRACT

15
Total
Properties

\$697K
Average
Price

\$749K
Median
Price

-32%
Decrease From
Sep 2021

-9%
Decrease From
Sep 2021

11%
Increase From
Sep 2021

UNITS SOLD

16
Total
Properties

\$775K
Average
Price

\$740K
Median
Price

-11%
Decrease From
Sep 2021

-11%
Decrease From
Sep 2021

-17%
Decrease From
Sep 2021

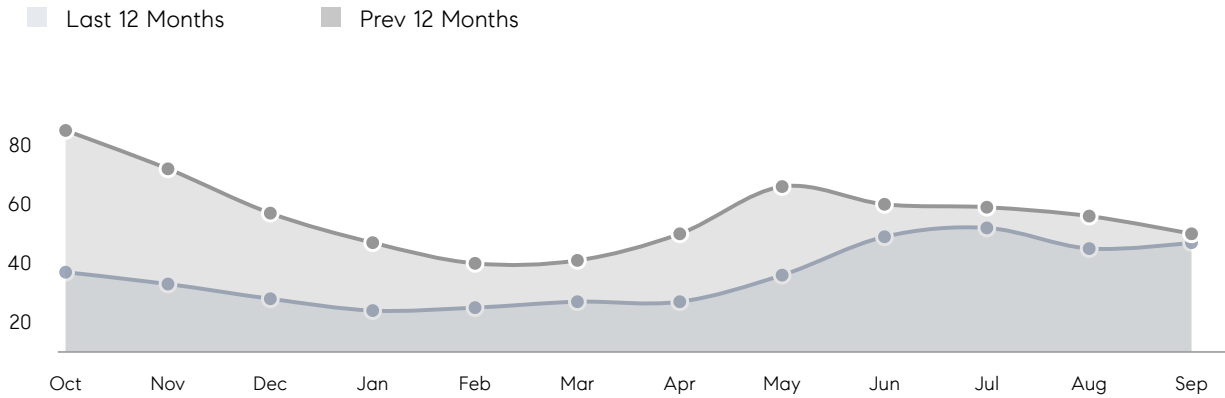
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 38 | 91 | -58% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$775,375 | \$875,788 | -11.5% |
| | # OF CONTRACTS | 15 | 22 | -31.8% |
| | NEW LISTINGS | 21 | 21 | 0% |
| Houses | AVERAGE DOM | 38 | 91 | -58% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$775,375 | \$875,788 | -11% |
| | # OF CONTRACTS | 15 | 22 | -32% |
| | NEW LISTINGS | 20 | 21 | -5% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

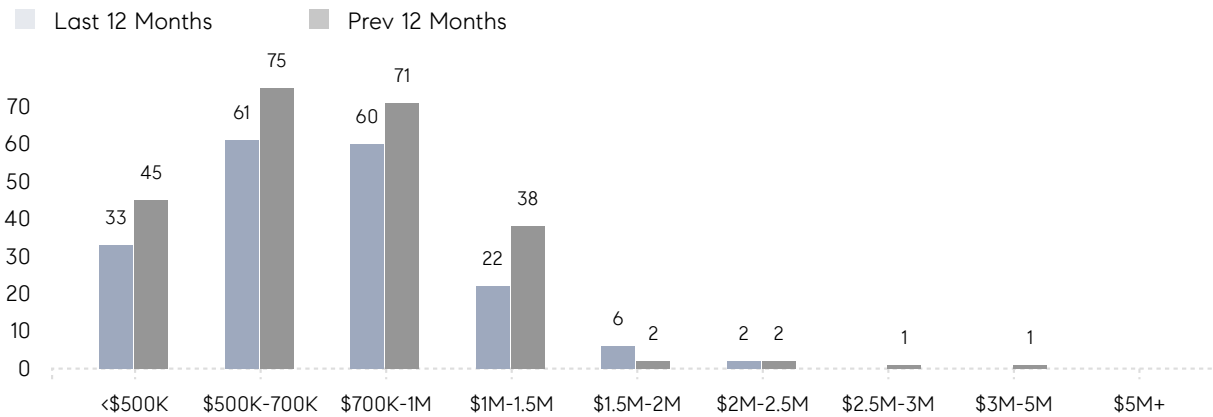
Kinnelon

SEPTEMBER 2022

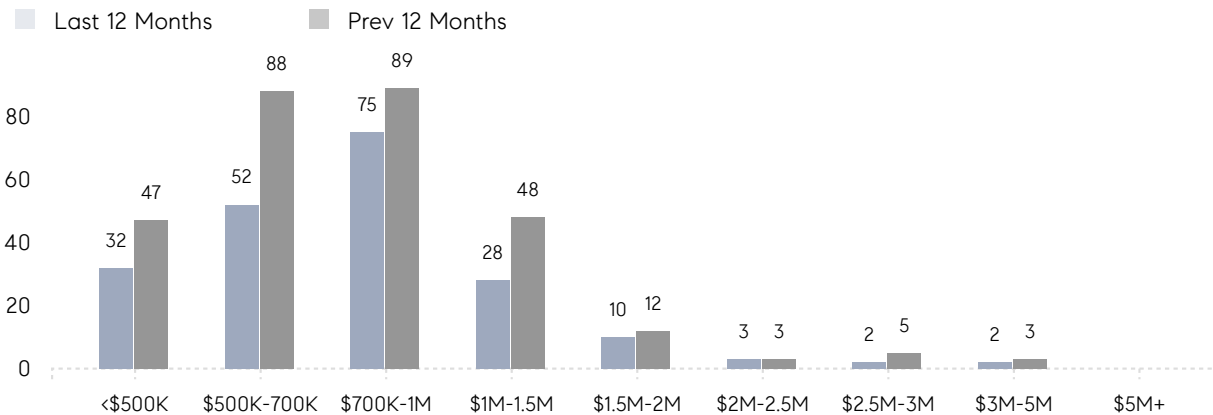
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Leonia

SEPTEMBER 2022

UNDER CONTRACT

4
Total
Properties

\$914K
Average
Price

\$748K
Median
Price

-69%
Decrease From
Sep 2021

63%
Increase From
Sep 2021

25%
Increase From
Sep 2021

UNITS SOLD

7
Total
Properties

\$703K
Average
Price

\$690K
Median
Price

-30%
Decrease From
Sep 2021

18%
Increase From
Sep 2021

20%
Increase From
Sep 2021

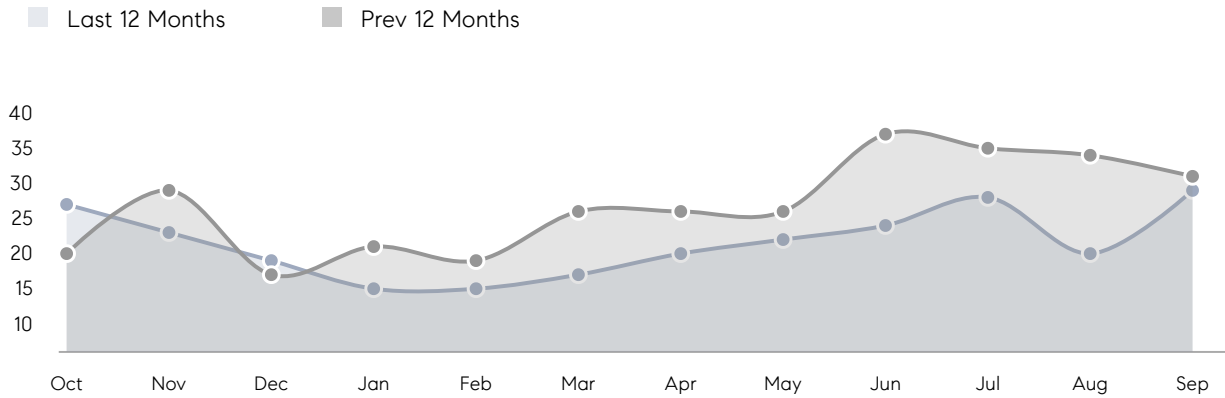
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 35 | 41 | -15% |
| | % OF ASKING PRICE | 95% | 98% | |
| | AVERAGE SOLD PRICE | \$703,571 | \$594,475 | 18.4% |
| | # OF CONTRACTS | 4 | 13 | -69.2% |
| | NEW LISTINGS | 13 | 15 | -13% |
| Houses | AVERAGE DOM | 35 | 35 | 0% |
| | % OF ASKING PRICE | 95% | 99% | |
| | AVERAGE SOLD PRICE | \$703,571 | \$666,857 | 6% |
| | # OF CONTRACTS | 4 | 11 | -64% |
| | NEW LISTINGS | 8 | 13 | -38% |
| Condo/Co-op/TH | AVERAGE DOM | - | 56 | - |
| | % OF ASKING PRICE | - | 97% | |
| | AVERAGE SOLD PRICE | - | \$425,583 | - |
| | # OF CONTRACTS | 0 | 2 | 0% |
| | NEW LISTINGS | 5 | 2 | 150% |

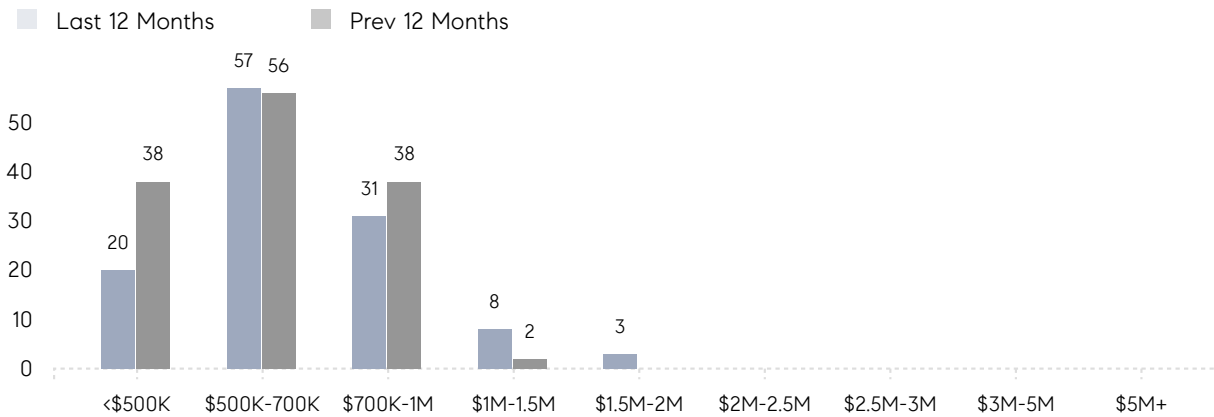
Leonia

SEPTEMBER 2022

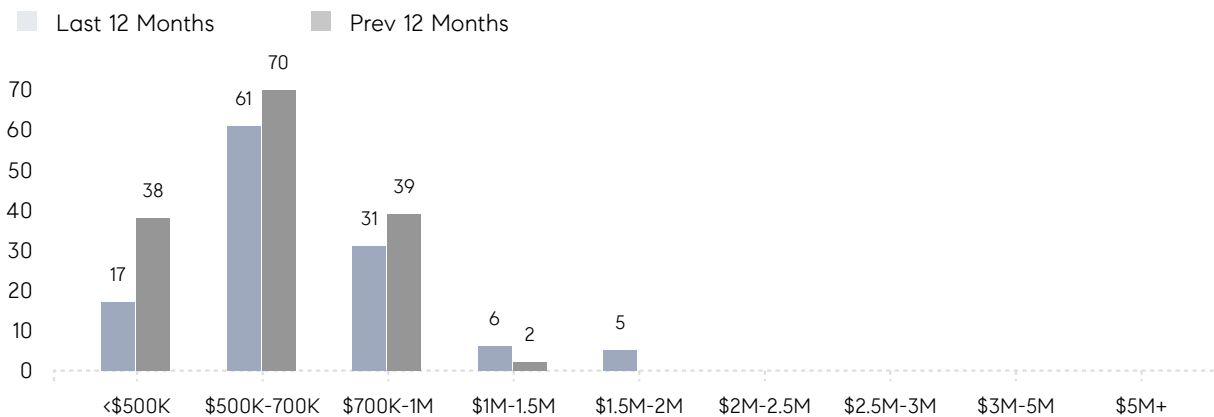
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Linden

SEPTEMBER 2022

UNDER CONTRACT

31
Total
Properties

\$449K
Average
Price

\$449K
Median
Price

-22%
Decrease From
Sep 2021

7%
Increase From
Sep 2021

13%
Increase From
Sep 2021

UNITS SOLD

39
Total
Properties

\$485K
Average
Price

\$502K
Median
Price

-5%
Decrease From
Sep 2021

33%
Increase From
Sep 2021

39%
Increase From
Sep 2021

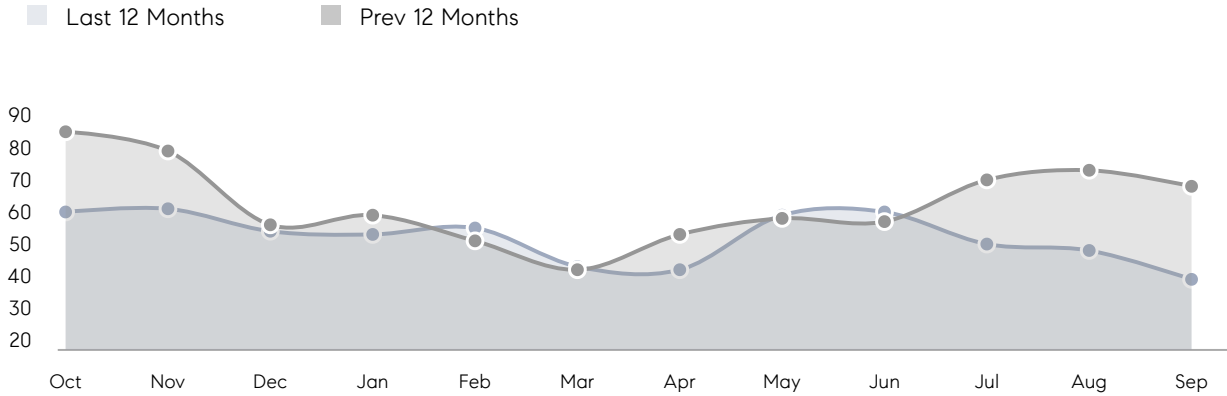
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 36 | 32 | 13% |
| | % OF ASKING PRICE | 103% | 103% | |
| | AVERAGE SOLD PRICE | \$485,541 | \$365,123 | 33.0% |
| | # OF CONTRACTS | 31 | 40 | -22.5% |
| | NEW LISTINGS | 29 | 43 | -33% |
| Houses | AVERAGE DOM | 36 | 30 | 20% |
| | % OF ASKING PRICE | 103% | 103% | |
| | AVERAGE SOLD PRICE | \$519,973 | \$383,195 | 36% |
| | # OF CONTRACTS | 28 | 35 | -20% |
| | NEW LISTINGS | 27 | 36 | -25% |
| Condo/Co-op/TH | AVERAGE DOM | 35 | 45 | -22% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$296,167 | \$235,000 | 26% |
| | # OF CONTRACTS | 3 | 5 | -40% |
| | NEW LISTINGS | 2 | 7 | -71% |

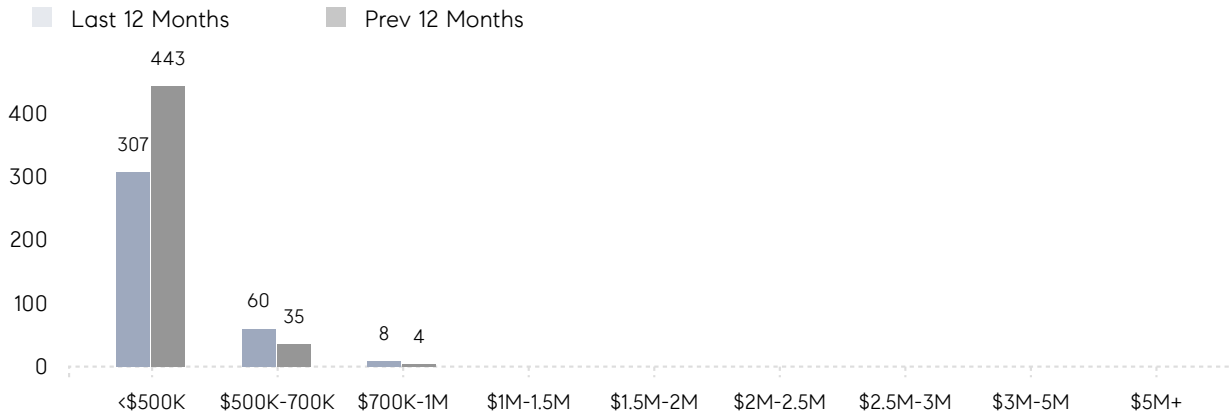
Linden

SEPTEMBER 2022

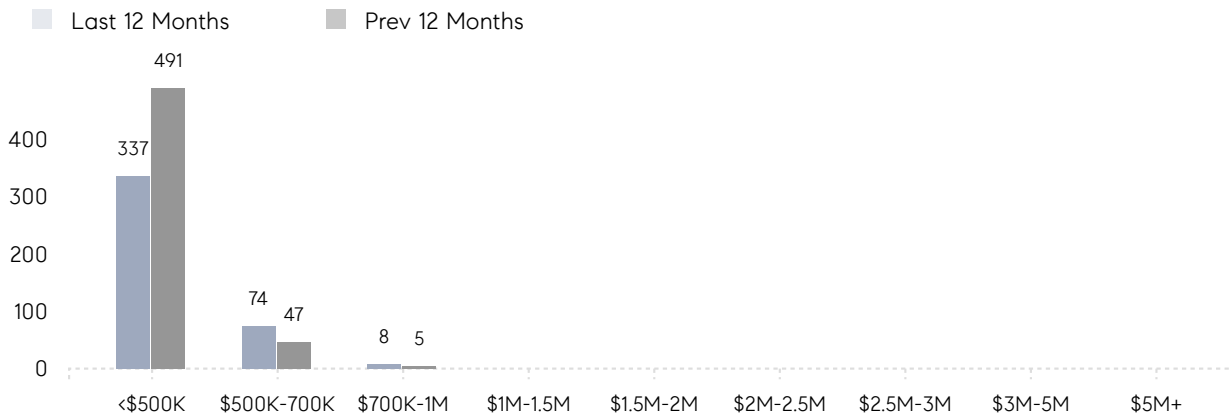
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Little Ferry

SEPTEMBER 2022

UNDER CONTRACT

7
Total
Properties

\$530K
Average
Price

\$529K
Median
Price

-22%
Decrease From
Sep 2021

50%
Increase From
Sep 2021

41%
Increase From
Sep 2021

UNITS SOLD

7
Total
Properties

\$472K
Average
Price

\$455K
Median
Price

40%
Increase From
Sep 2021

12%
Increase From
Sep 2021

15%
Increase From
Sep 2021

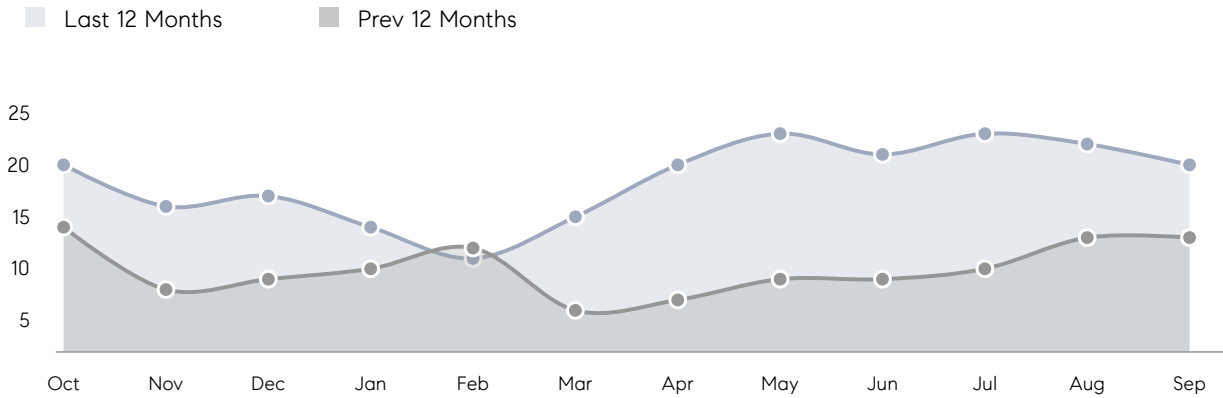
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 26 | 21 | 24% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$472,429 | \$421,000 | 12.2% |
| | # OF CONTRACTS | 7 | 9 | -22.2% |
| | NEW LISTINGS | 3 | 10 | -70% |
| Houses | AVERAGE DOM | 36 | 25 | 44% |
| | % OF ASKING PRICE | 100% | 104% | |
| | AVERAGE SOLD PRICE | \$609,500 | \$428,333 | 42% |
| | # OF CONTRACTS | 7 | 4 | 75% |
| | NEW LISTINGS | 1 | 6 | -83% |
| Condo/Co-op/TH | AVERAGE DOM | 13 | 15 | -13% |
| | % OF ASKING PRICE | 105% | 96% | |
| | AVERAGE SOLD PRICE | \$289,667 | \$410,000 | -29% |
| | # OF CONTRACTS | 0 | 5 | 0% |
| | NEW LISTINGS | 2 | 4 | -50% |

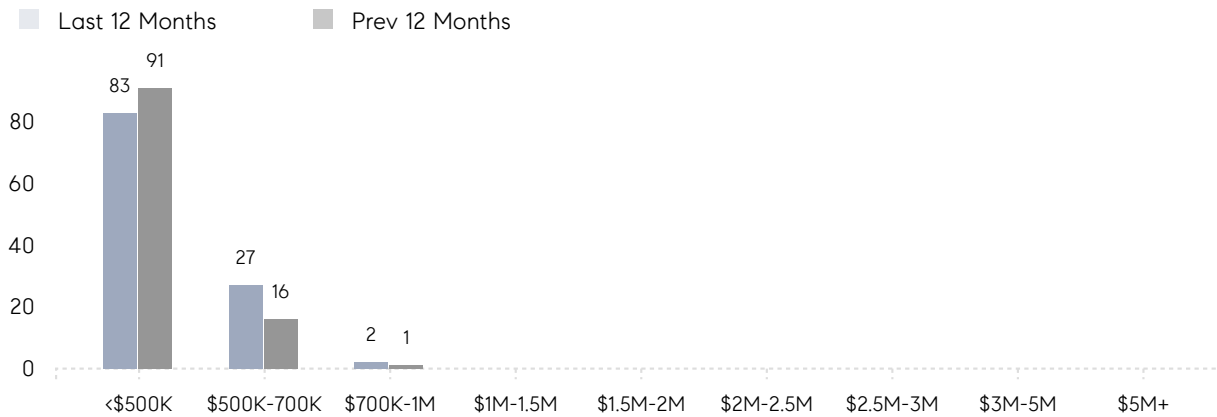
Little Ferry

SEPTEMBER 2022

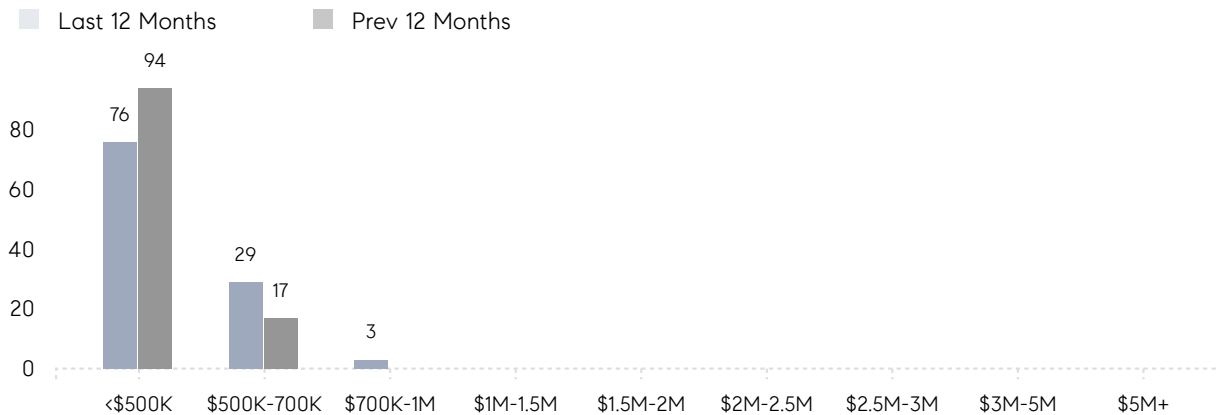
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Livingston

SEPTEMBER 2022

UNDER CONTRACT

41
Total
Properties

\$1.0M
Average
Price

\$899K
Median
Price

-5%
Decrease From
Sep 2021

16%
Increase From
Sep 2021

13%
Increase From
Sep 2021

UNITS SOLD

45
Total
Properties

\$966K
Average
Price

\$779K
Median
Price

-22%
Decrease From
Sep 2021

9%
Increase From
Sep 2021

2%
Increase From
Sep 2021

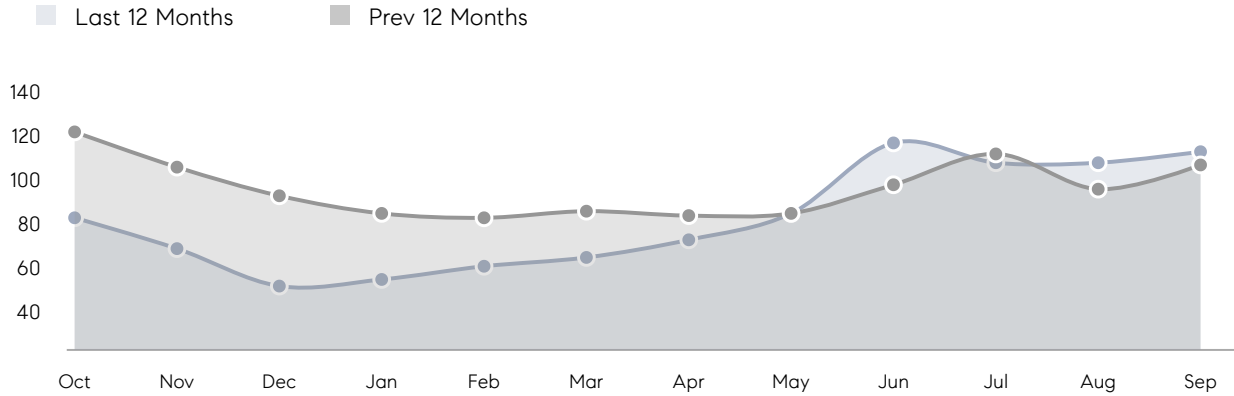
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 32 | 25% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$966,285 | \$885,940 | 9.1% |
| | # OF CONTRACTS | 41 | 43 | -4.7% |
| | NEW LISTINGS | 44 | 61 | -28% |
| Houses | AVERAGE DOM | 29 | 30 | -3% |
| | % OF ASKING PRICE | 102% | 102% | |
| | AVERAGE SOLD PRICE | \$1,059,026 | \$924,069 | 15% |
| | # OF CONTRACTS | 36 | 42 | -14% |
| | NEW LISTINGS | 36 | 59 | -39% |
| Condo/Co-op/TH | AVERAGE DOM | 80 | 48 | 67% |
| | % OF ASKING PRICE | 100% | 97% | |
| | AVERAGE SOLD PRICE | \$641,693 | \$608,143 | 6% |
| | # OF CONTRACTS | 5 | 1 | 400% |
| | NEW LISTINGS | 8 | 2 | 300% |

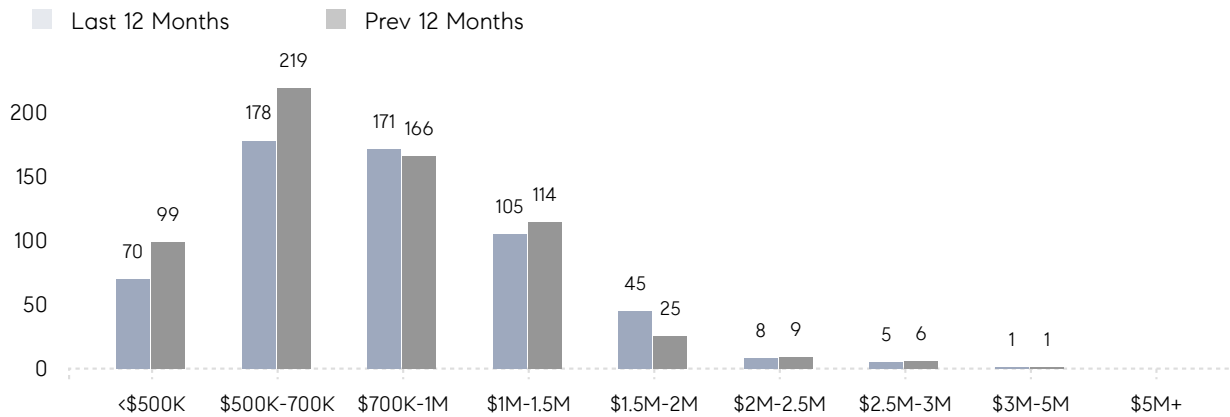
Livingston

SEPTEMBER 2022

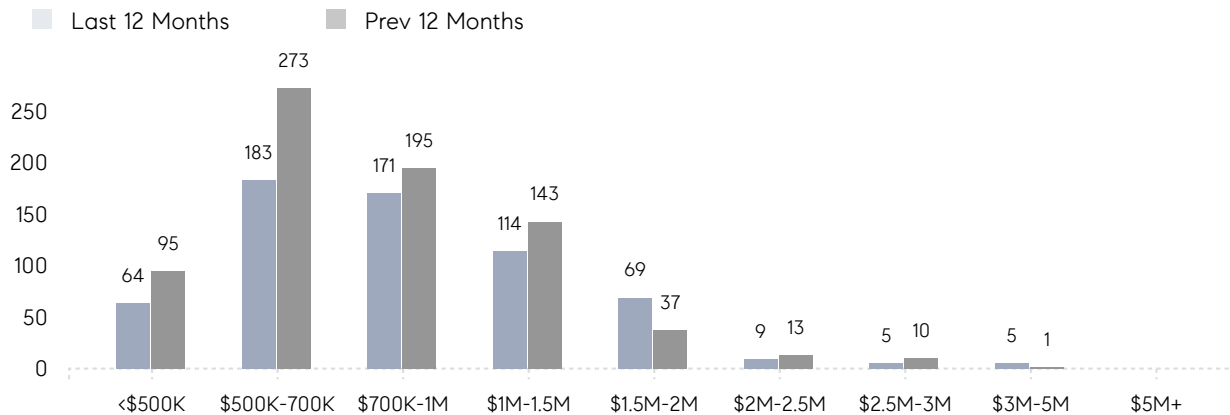
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Lodi

SEPTEMBER 2022

UNDER CONTRACT

11
Total
Properties

\$381K
Average
Price

\$425K
Median
Price

-35%
Decrease From
Sep 2021

-8%
Decrease From
Sep 2021

4%
Increase From
Sep 2021

UNITS SOLD

10
Total
Properties

\$460K
Average
Price

\$465K
Median
Price

150%
Increase From
Sep 2021

-7%
Decrease From
Sep 2021

-13%
Decrease From
Sep 2021

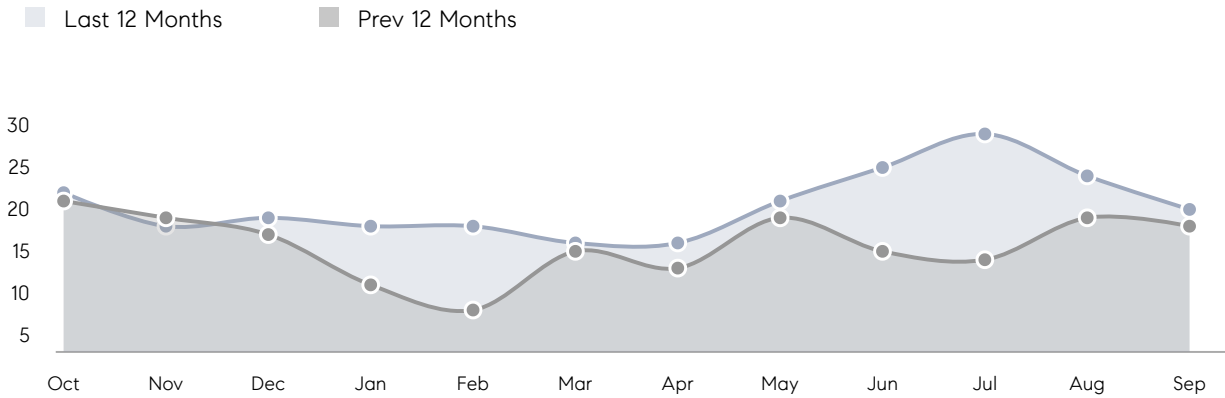
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 20 | 26 | -23% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$460,350 | \$493,500 | -6.7% |
| | # OF CONTRACTS | 11 | 17 | -35.3% |
| | NEW LISTINGS | 6 | 13 | -54% |
| Houses | AVERAGE DOM | 19 | 26 | -27% |
| | % OF ASKING PRICE | 104% | 101% | |
| | AVERAGE SOLD PRICE | \$504,813 | \$493,500 | 2% |
| | # OF CONTRACTS | 7 | 13 | -46% |
| | NEW LISTINGS | 5 | 9 | -44% |
| Condo/Co-op/TH | AVERAGE DOM | 23 | - | - |
| | % OF ASKING PRICE | 102% | - | |
| | AVERAGE SOLD PRICE | \$282,500 | - | - |
| | # OF CONTRACTS | 4 | 4 | 0% |
| | NEW LISTINGS | 1 | 4 | -75% |

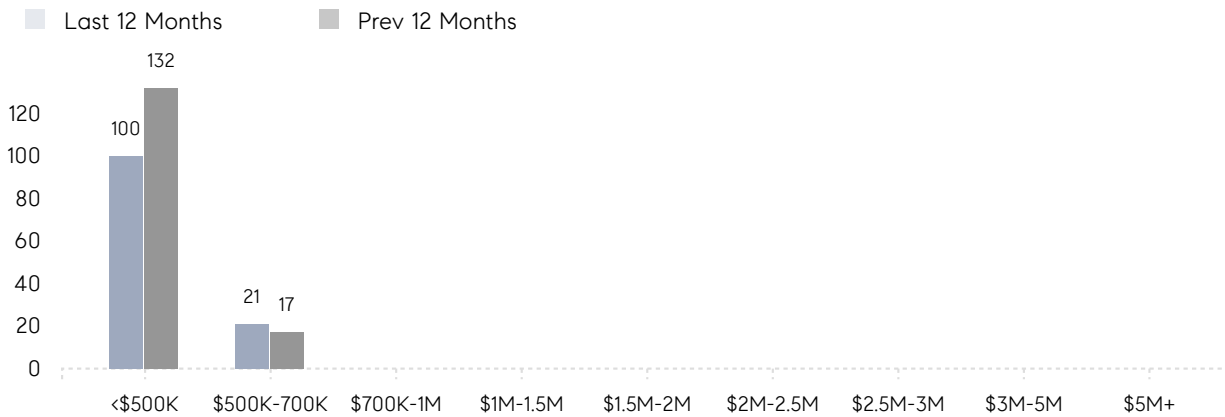
Lodi

SEPTEMBER 2022

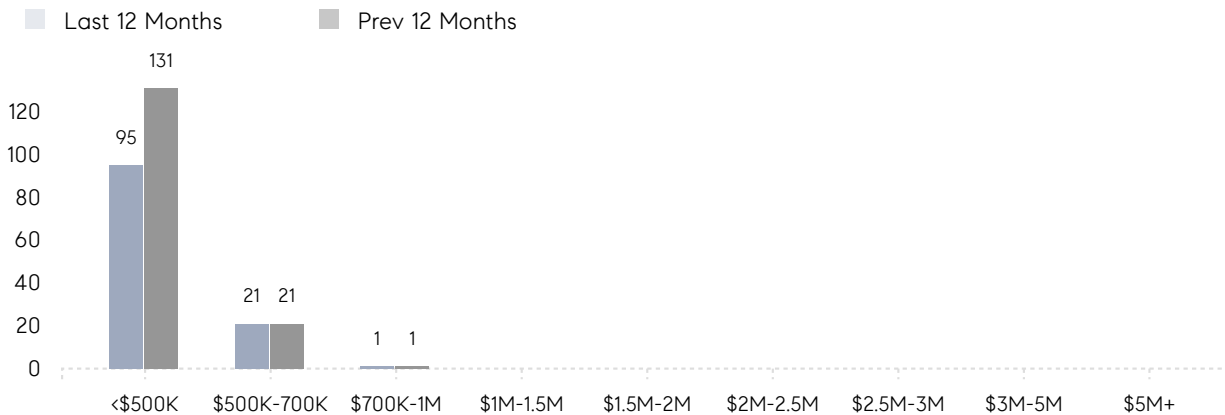
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Long Hill

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 3 | \$457K | \$474K |
| Total Properties | Average Price | Median Price |
| -62% | -30% | -21% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 16 | \$708K | \$607K |
| Total Properties | Average Price | Median Price |
| 33% | 22% | 9% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

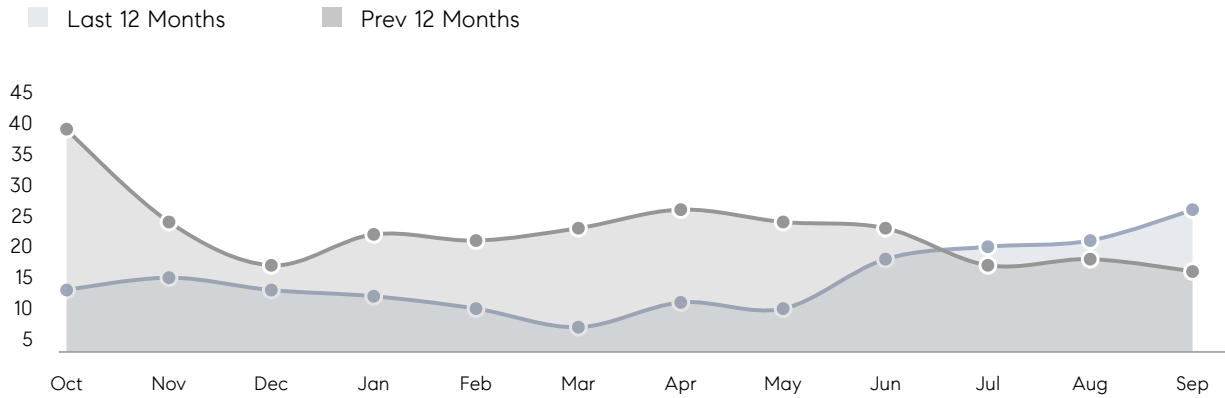
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 21 | 28 | -25% |
| | % OF ASKING PRICE | 102% | 102% | |
| | AVERAGE SOLD PRICE | \$708,556 | \$582,000 | 21.7% |
| | # OF CONTRACTS | 3 | 8 | -62.5% |
| | NEW LISTINGS | 8 | 9 | -11% |
| Houses | AVERAGE DOM | 23 | 29 | -21% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$773,461 | \$601,727 | 29% |
| | # OF CONTRACTS | 2 | 7 | -71% |
| | NEW LISTINGS | 6 | 7 | -14% |
| Condo/Co-op/TH | AVERAGE DOM | 14 | 16 | -12% |
| | % OF ASKING PRICE | 103% | 105% | |
| | AVERAGE SOLD PRICE | \$427,300 | \$365,000 | 17% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 2 | 2 | 0% |

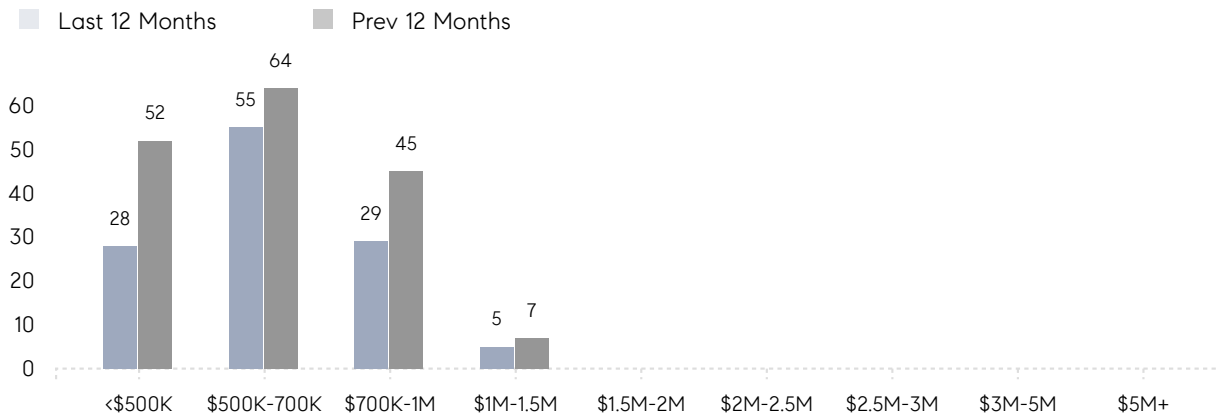
Long Hill

SEPTEMBER 2022

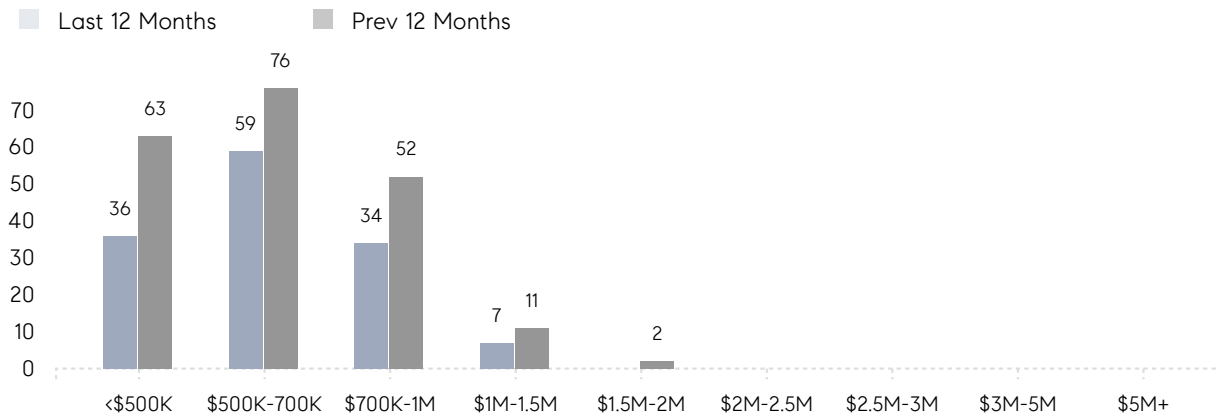
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Lyndhurst

SEPTEMBER 2022

UNDER CONTRACT

10
Total
Properties

\$535K
Average
Price

\$507K
Median
Price

0%
Change From
Sep 2021

-10%
Decrease From
Sep 2021

4%
Increase From
Sep 2021

UNITS SOLD

13
Total
Properties

\$476K
Average
Price

\$470K
Median
Price

-24%
Decrease From
Sep 2021

2%
Increase From
Sep 2021

4%
Increase From
Sep 2021

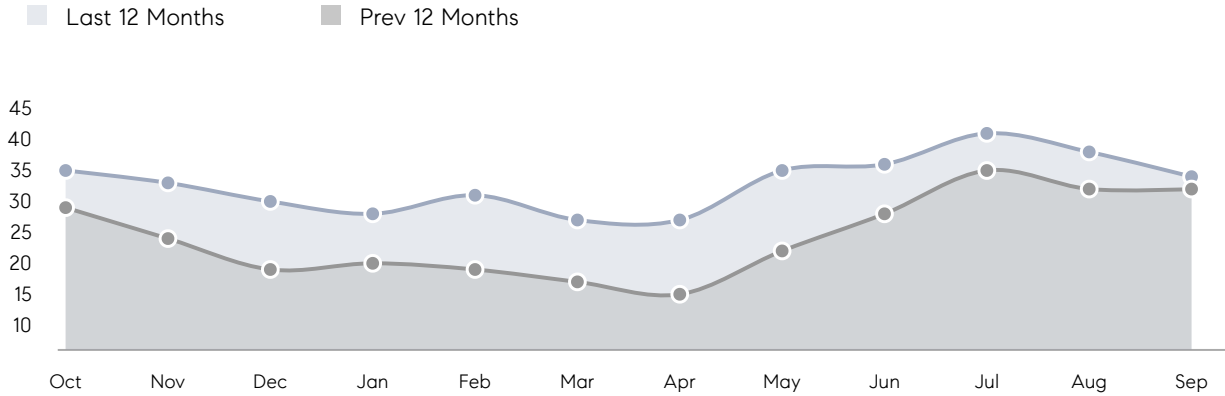
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 39 | 27 | 44% |
| | % OF ASKING PRICE | 97% | 102% | |
| | AVERAGE SOLD PRICE | \$476,746 | \$469,171 | 1.6% |
| | # OF CONTRACTS | 10 | 10 | 0.0% |
| | NEW LISTINGS | 7 | 13 | -46% |
| Houses | AVERAGE DOM | 42 | 24 | 75% |
| | % OF ASKING PRICE | 97% | 102% | |
| | AVERAGE SOLD PRICE | \$494,150 | \$504,643 | -2% |
| | # OF CONTRACTS | 9 | 10 | -10% |
| | NEW LISTINGS | 7 | 12 | -42% |
| Condo/Co-op/TH | AVERAGE DOM | 9 | 39 | -77% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$267,900 | \$303,633 | -12% |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

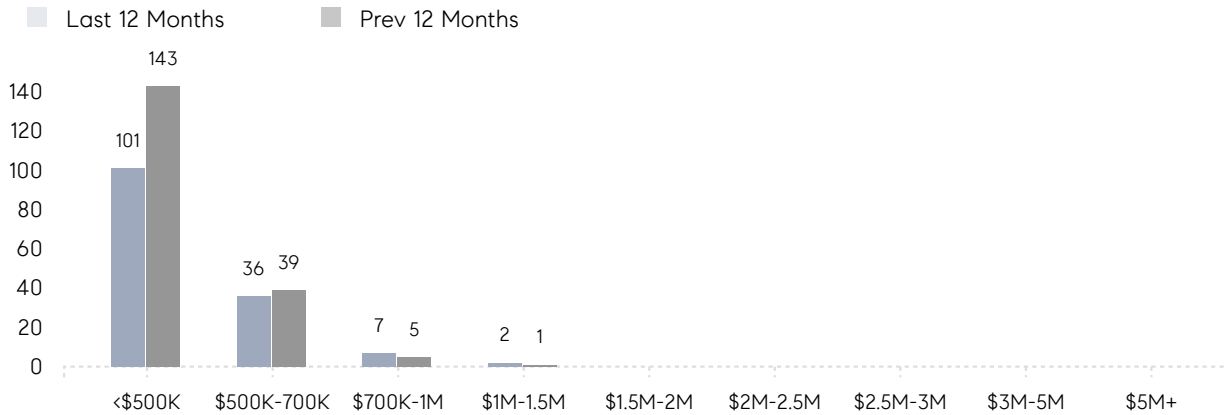
Lyndhurst

SEPTEMBER 2022

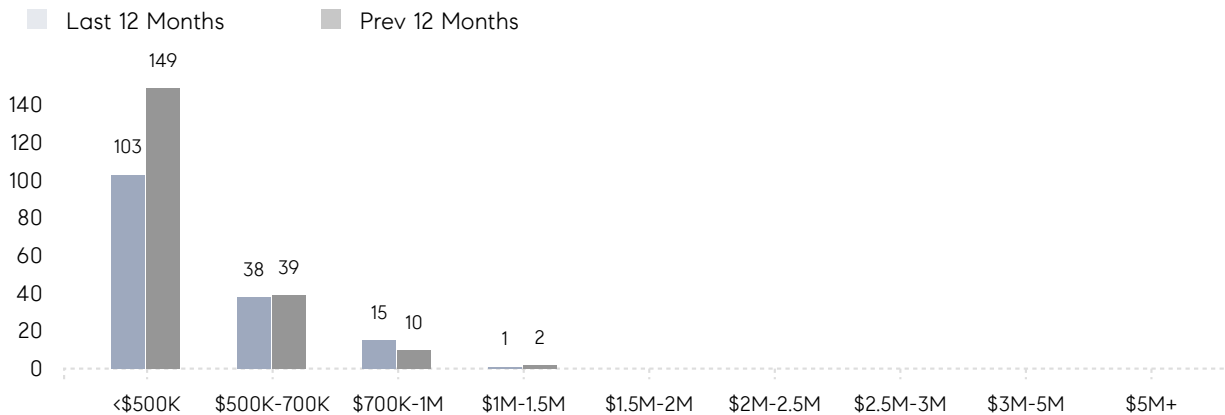
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Madison

SEPTEMBER 2022

UNDER CONTRACT

14
Total
Properties

\$969K
Average
Price

\$824K
Median
Price

8%
Increase From
Sep 2021

21%
Increase From
Sep 2021

29%
Increase From
Sep 2021

UNITS SOLD

15
Total
Properties

\$1.0M
Average
Price

\$900K
Median
Price

0%
Change From
Sep 2021

18%
Increase From
Sep 2021

-11%
Decrease From
Sep 2021

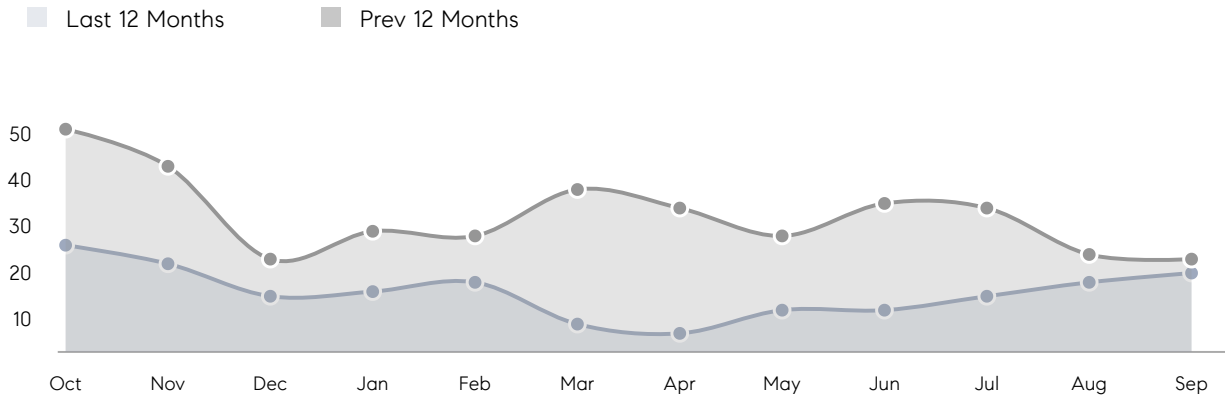
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 19 | 49 | -61% |
| | % OF ASKING PRICE | 104% | 99% | |
| | AVERAGE SOLD PRICE | \$1,018,495 | \$864,200 | 17.9% |
| | # OF CONTRACTS | 14 | 13 | 7.7% |
| | NEW LISTINGS | 17 | 16 | 6% |
| Houses | AVERAGE DOM | 19 | 55 | -65% |
| | % OF ASKING PRICE | 105% | 98% | |
| | AVERAGE SOLD PRICE | \$1,100,202 | \$920,538 | 20% |
| | # OF CONTRACTS | 14 | 13 | 8% |
| | NEW LISTINGS | 12 | 14 | -14% |
| Condo/Co-op/TH | AVERAGE DOM | 19 | 14 | 36% |
| | % OF ASKING PRICE | 97% | 102% | |
| | AVERAGE SOLD PRICE | \$691,667 | \$498,000 | 39% |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 5 | 2 | 150% |

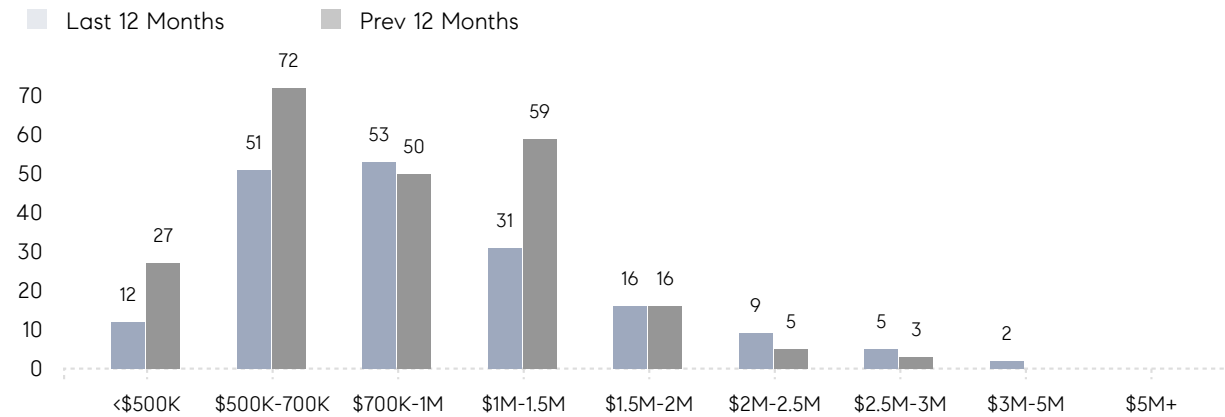
Madison

SEPTEMBER 2022

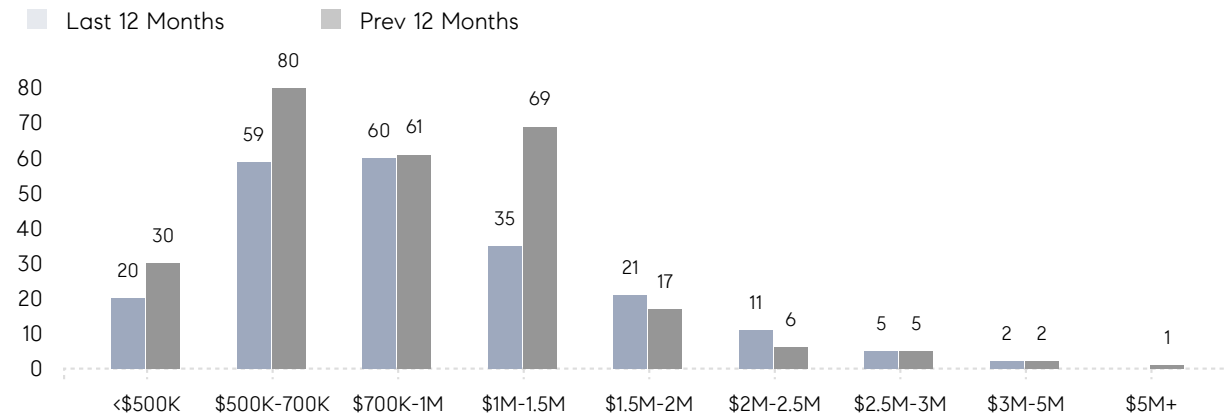
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Mahwah

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 29 | \$589K | \$459K |
| Total Properties | Average Price | Median Price |
| -38% | -14% | -19% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 53 | \$617K | \$541K |
| Total Properties | Average Price | Median Price |
| -2% | -16% | -16% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

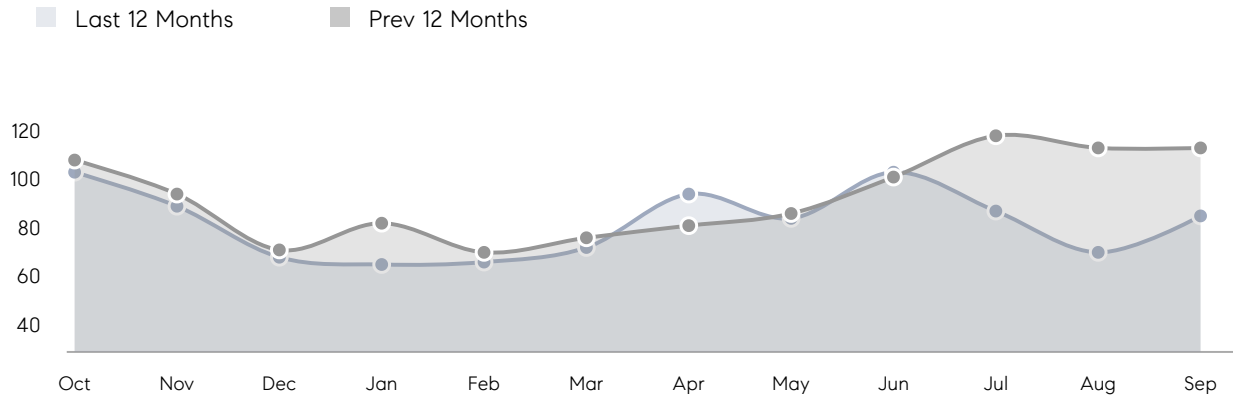
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 31 | 26 | 19% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$617,953 | \$738,583 | -16.3% |
| | # OF CONTRACTS | 29 | 47 | -38.3% |
| | NEW LISTINGS | 44 | 46 | -4% |
| Houses | AVERAGE DOM | 47 | 28 | 68% |
| | % OF ASKING PRICE | 97% | 101% | |
| | AVERAGE SOLD PRICE | \$963,726 | \$1,005,429 | -4% |
| | # OF CONTRACTS | 6 | 24 | -75% |
| | NEW LISTINGS | 17 | 17 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 24 | 23 | 4% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$468,429 | \$451,210 | 4% |
| | # OF CONTRACTS | 23 | 23 | 0% |
| | NEW LISTINGS | 27 | 29 | -7% |

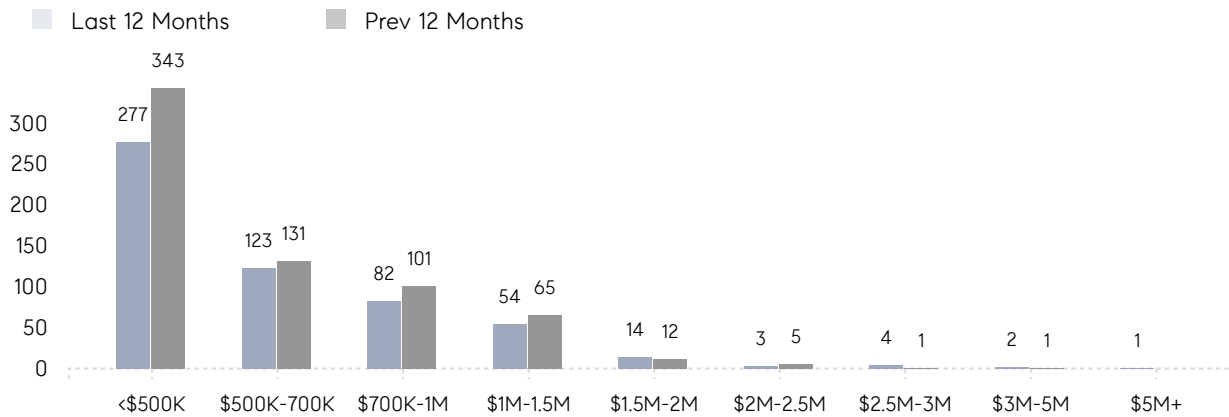
Mahwah

SEPTEMBER 2022

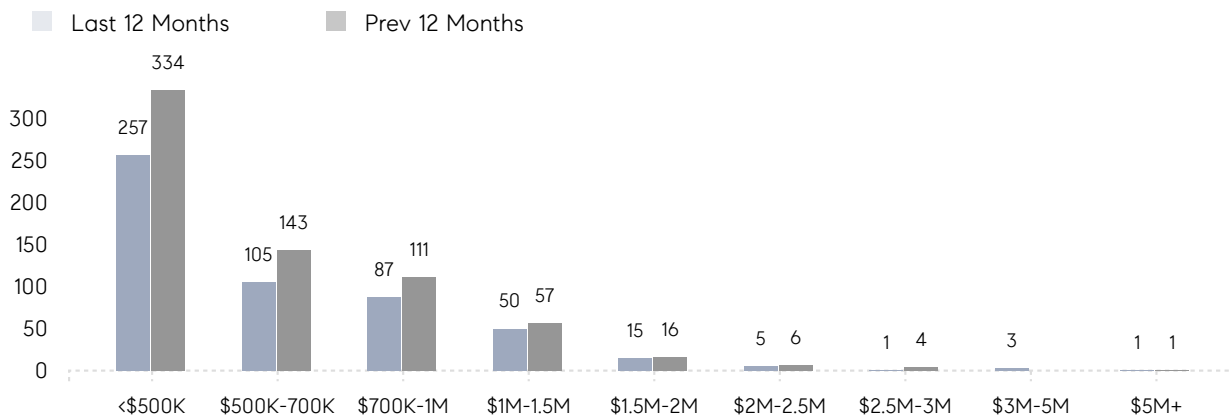
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Mantoloking

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|----------------------|----------------------|----------------------|
| 0 | – | – |
| Total Properties | Average Price | Median Price |
| 0% | – | – |
| Change From Sep 2021 | Change From Sep 2021 | Change From Sep 2021 |

UNITS SOLD

| | | |
|----------------------|----------------------|----------------------|
| 0 | – | – |
| Total Properties | Average Price | Median Price |
| 0% | – | – |
| Change From Sep 2021 | Change From Sep 2021 | Change From Sep 2021 |

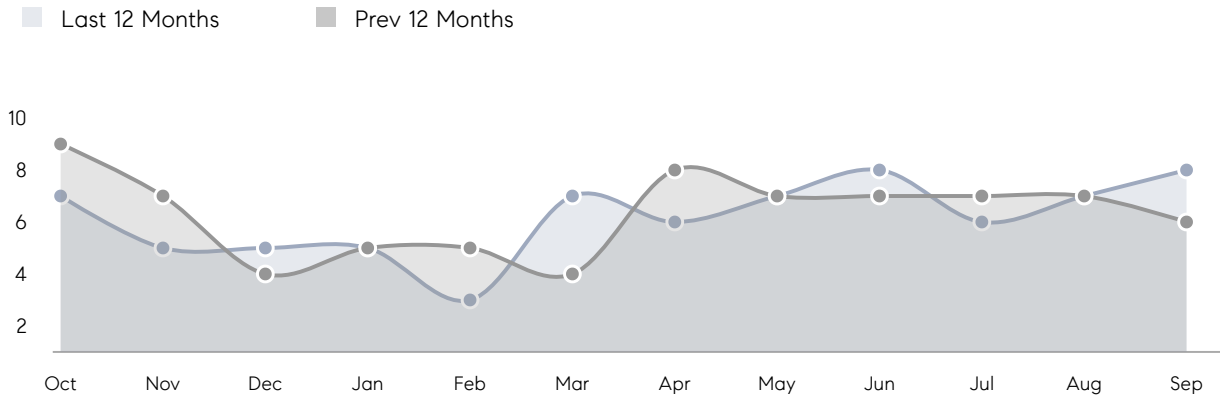
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|----------|-------------|----------|
| Overall | AVERAGE DOM | - | 75 | - |
| | % OF ASKING PRICE | - | 91% | |
| | AVERAGE SOLD PRICE | - | \$5,458,333 | - |
| | # OF CONTRACTS | 0 | 1 | 0.0% |
| | NEW LISTINGS | 1 | 1 | 0% |
| Houses | AVERAGE DOM | - | 75 | - |
| | % OF ASKING PRICE | - | 91% | |
| | AVERAGE SOLD PRICE | - | \$5,458,333 | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 1 | 1 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

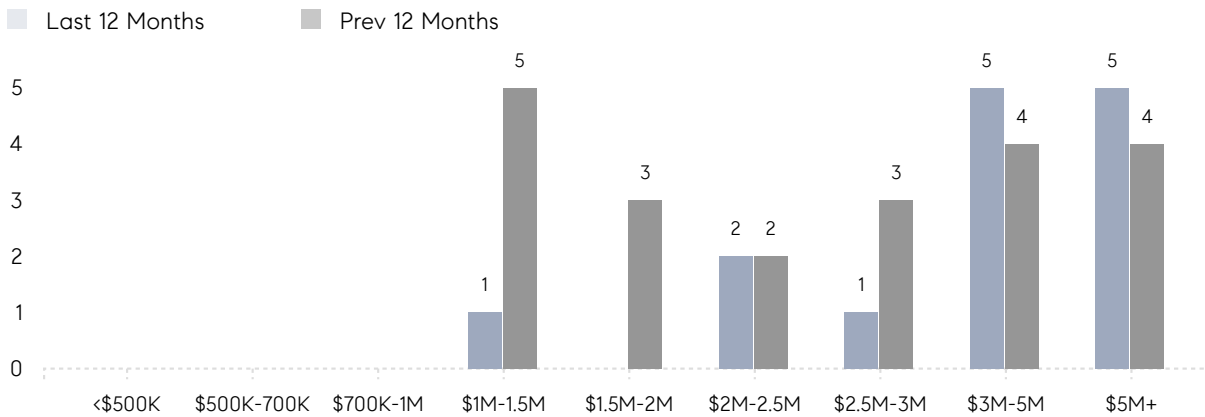
Mantoloking

SEPTEMBER 2022

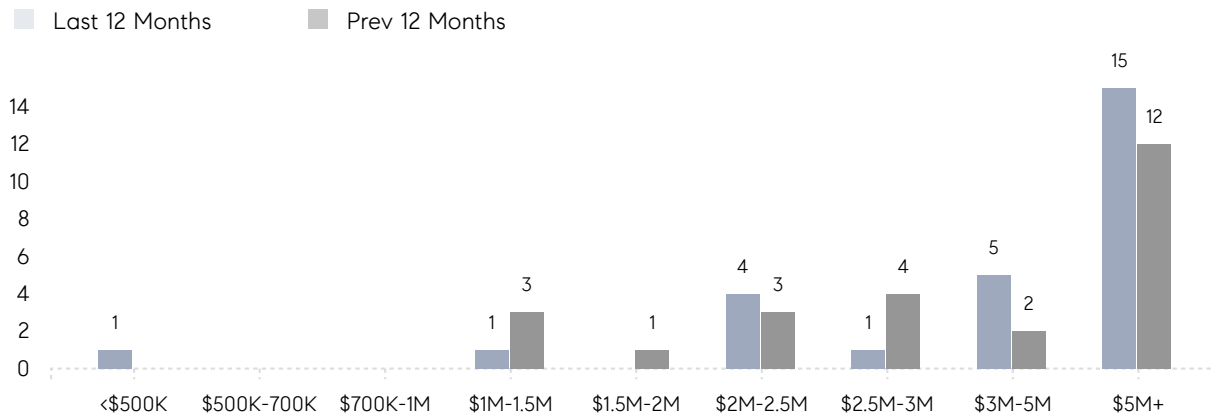
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Maplewood

SEPTEMBER 2022

UNDER CONTRACT

20
Total
Properties

\$740K
Average
Price

\$662K
Median
Price

-5%
Decrease From
Sep 2021

23%
Increase From
Sep 2021

13%
Increase From
Sep 2021

UNITS SOLD

19
Total
Properties

\$852K
Average
Price

\$780K
Median
Price

-34%
Decrease From
Sep 2021

17%
Increase From
Sep 2021

19%
Increase From
Sep 2021

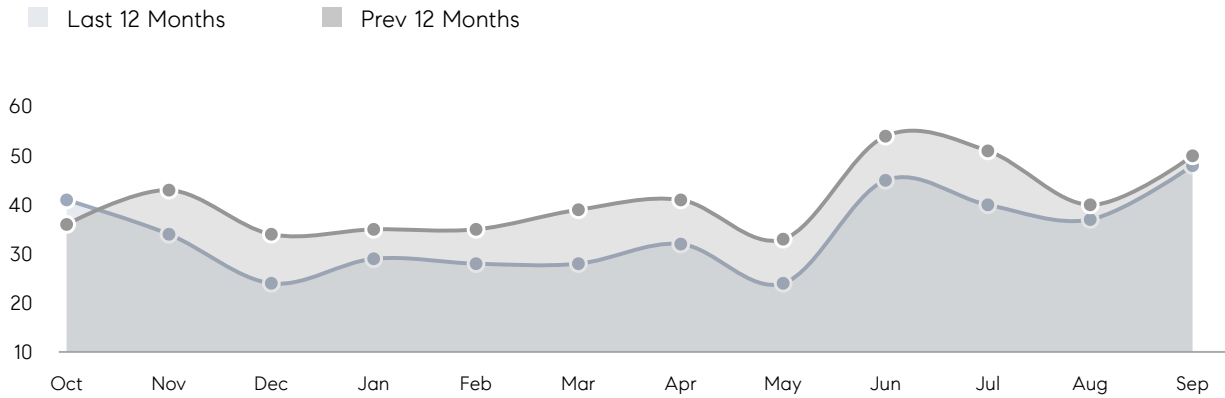
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 25 | 0% |
| | % OF ASKING PRICE | 105% | 102% | |
| | AVERAGE SOLD PRICE | \$852,732 | \$726,459 | 17.4% |
| | # OF CONTRACTS | 20 | 21 | -4.8% |
| | NEW LISTINGS | 32 | 40 | -20% |
| Houses | AVERAGE DOM | 25 | 25 | 0% |
| | % OF ASKING PRICE | 107% | 102% | |
| | AVERAGE SOLD PRICE | \$971,611 | \$799,492 | 22% |
| | # OF CONTRACTS | 18 | 16 | 13% |
| | NEW LISTINGS | 30 | 37 | -19% |
| Condo/Co-op/TH | AVERAGE DOM | 23 | 28 | -18% |
| | % OF ASKING PRICE | 99% | 101% | |
| | AVERAGE SOLD PRICE | \$406,939 | \$270,000 | 51% |
| | # OF CONTRACTS | 2 | 5 | -60% |
| | NEW LISTINGS | 2 | 3 | -33% |

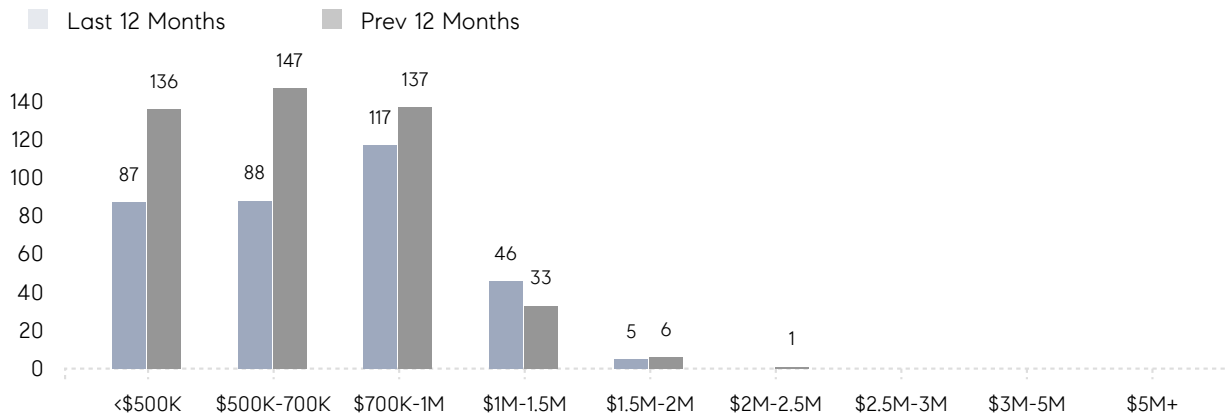
Maplewood

SEPTEMBER 2022

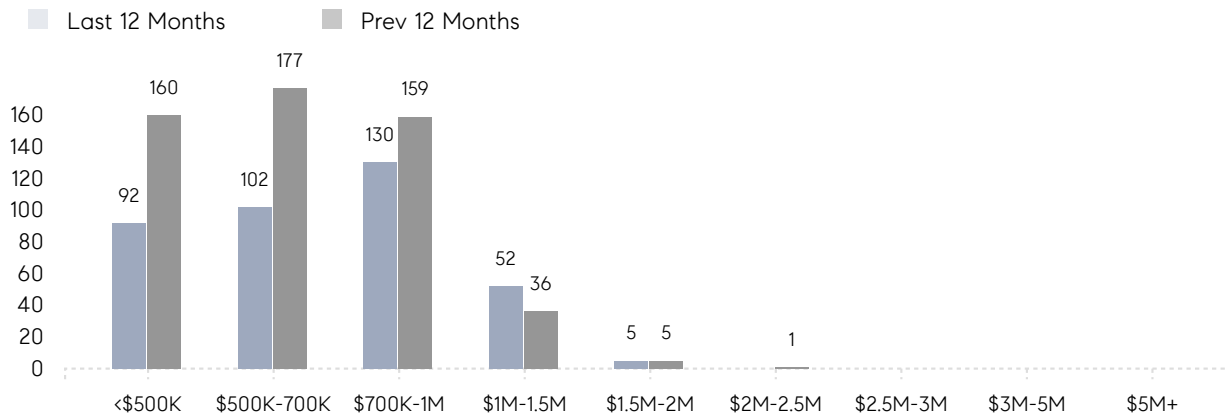
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Maywood

SEPTEMBER 2022

UNDER CONTRACT

7
Total
Properties

\$536K
Average
Price

\$549K
Median
Price

-22%
Decrease From
Sep 2021

5%
Increase From
Sep 2021

5%
Increase From
Sep 2021

UNITS SOLD

12
Total
Properties

\$614K
Average
Price

\$583K
Median
Price

-14%
Decrease From
Sep 2021

23%
Increase From
Sep 2021

20%
Increase From
Sep 2021

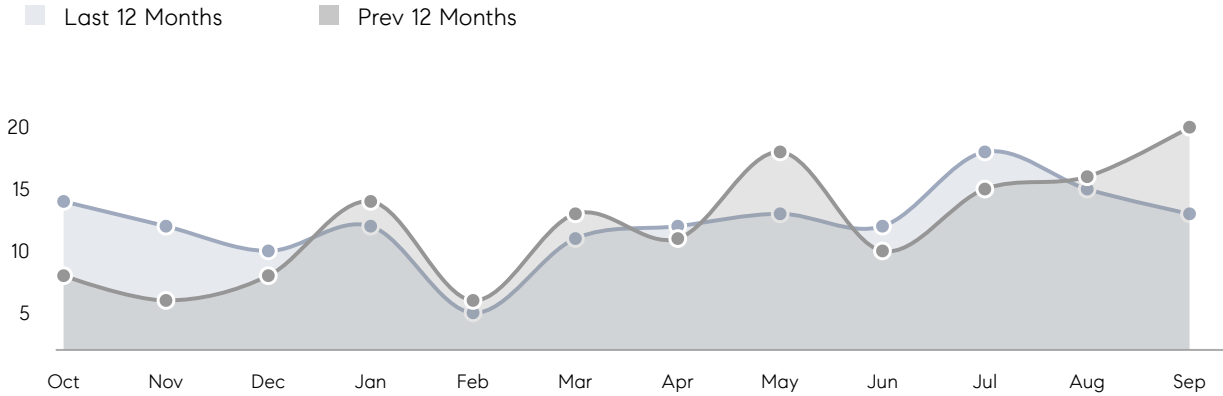
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 19 | 29 | -34% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$614,908 | \$498,857 | 23.3% |
| | # OF CONTRACTS | 7 | 9 | -22.2% |
| | NEW LISTINGS | 3 | 13 | -77% |
| Houses | AVERAGE DOM | 19 | 29 | -34% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$614,908 | \$498,857 | 23% |
| | # OF CONTRACTS | 7 | 9 | -22% |
| | NEW LISTINGS | 3 | 13 | -77% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

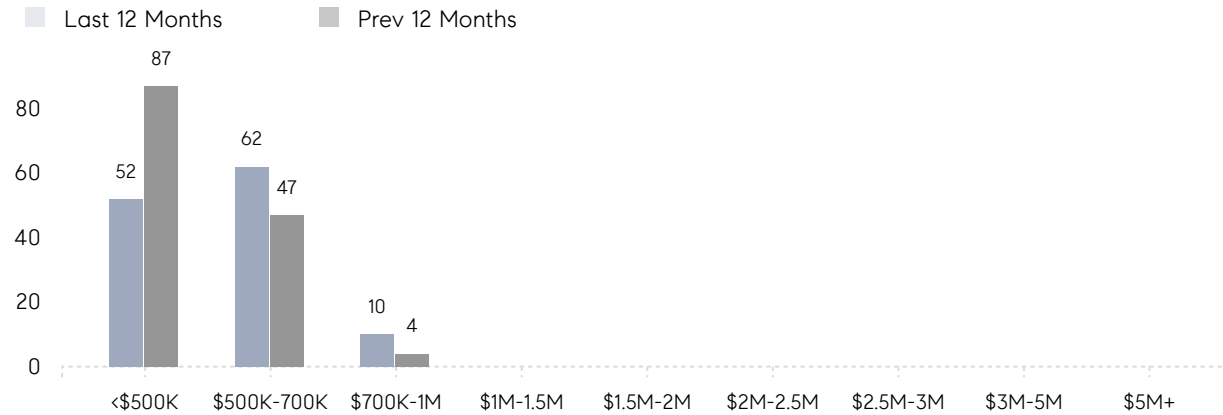
Maywood

SEPTEMBER 2022

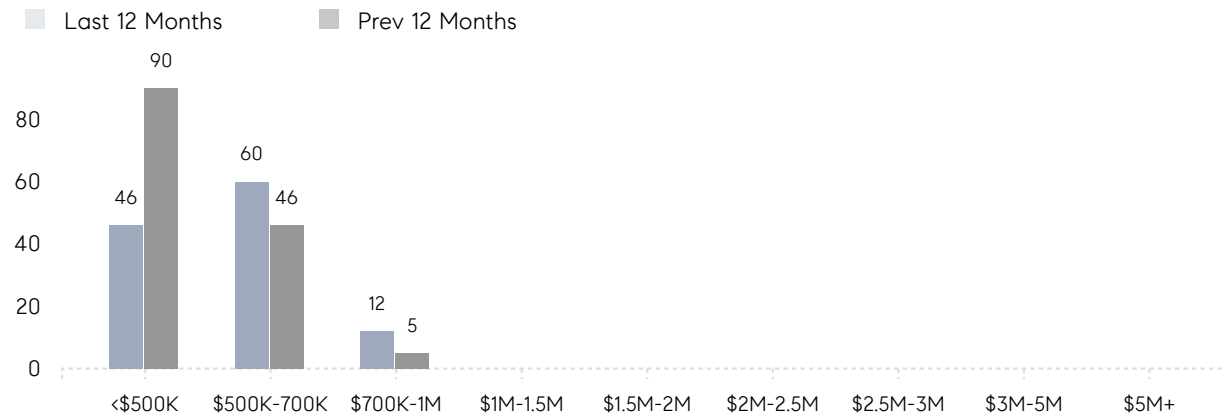
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Mendham Borough

SEPTEMBER 2022

UNDER CONTRACT

8
Total
Properties

\$919K
Average
Price

\$717K
Median
Price

60%
Increase From
Sep 2021

50%
Increase From
Sep 2021

20%
Increase From
Sep 2021

UNITS SOLD

7
Total
Properties

\$620K
Average
Price

\$574K
Median
Price

0%
Change From
Sep 2021

-1%
Change From
Sep 2021

-22%
Decrease From
Sep 2021

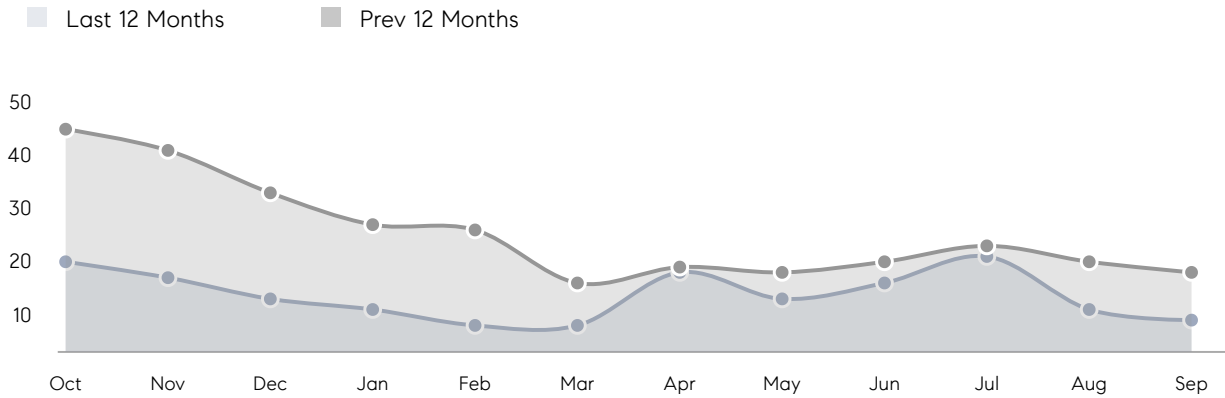
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 61 | 52 | 17% |
| | % OF ASKING PRICE | 95% | 100% | |
| | AVERAGE SOLD PRICE | \$620,571 | \$625,357 | -0.8% |
| | # OF CONTRACTS | 8 | 5 | 60.0% |
| | NEW LISTINGS | 6 | 5 | 20% |
| Houses | AVERAGE DOM | 97 | 54 | 80% |
| | % OF ASKING PRICE | 93% | 99% | |
| | AVERAGE SOLD PRICE | \$734,667 | \$646,250 | 14% |
| | # OF CONTRACTS | 7 | 4 | 75% |
| | NEW LISTINGS | 5 | 4 | 25% |
| Condo/Co-op/TH | AVERAGE DOM | 35 | 36 | -3% |
| | % OF ASKING PRICE | 97% | 107% | |
| | AVERAGE SOLD PRICE | \$535,000 | \$500,000 | 7% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 1 | 1 | 0% |

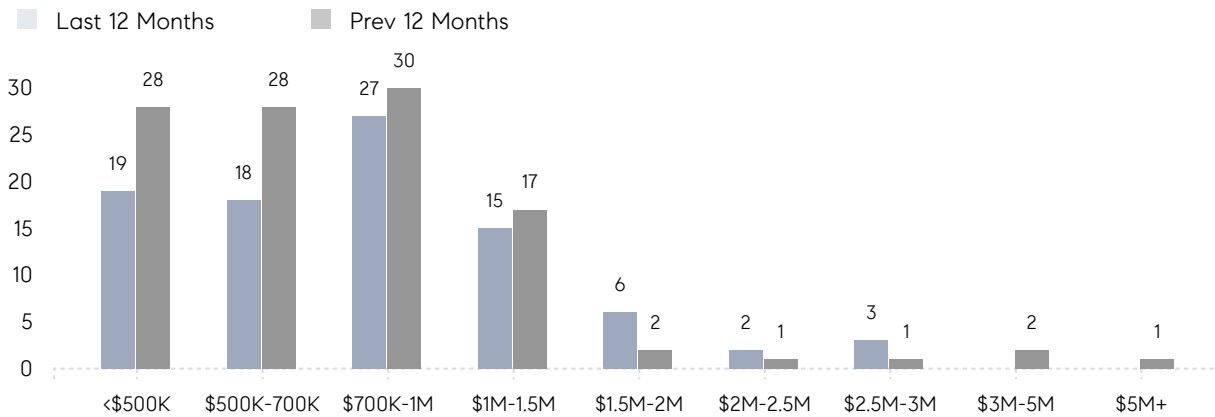
Mendham Borough

SEPTEMBER 2022

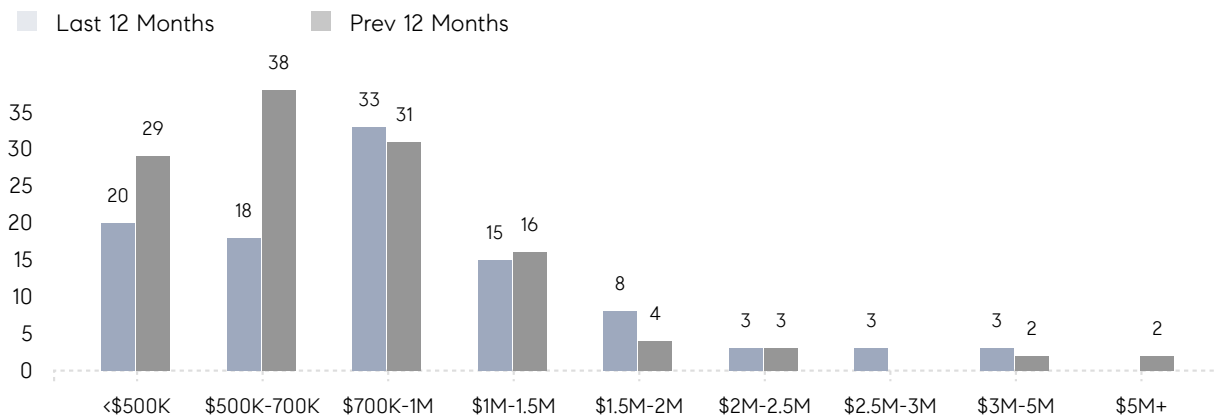
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Mendham Township

SEPTEMBER 2022

UNDER CONTRACT

7
Total
Properties

\$1.0M
Average
Price

\$999K
Median
Price

-30%
Decrease From
Sep 2021

-28%
Decrease From
Sep 2021

5%
Increase From
Sep 2021

UNITS SOLD

6
Total
Properties

\$1.1M
Average
Price

\$1.2M
Median
Price

-33%
Decrease From
Sep 2021

5%
Increase From
Sep 2021

37%
Increase From
Sep 2021

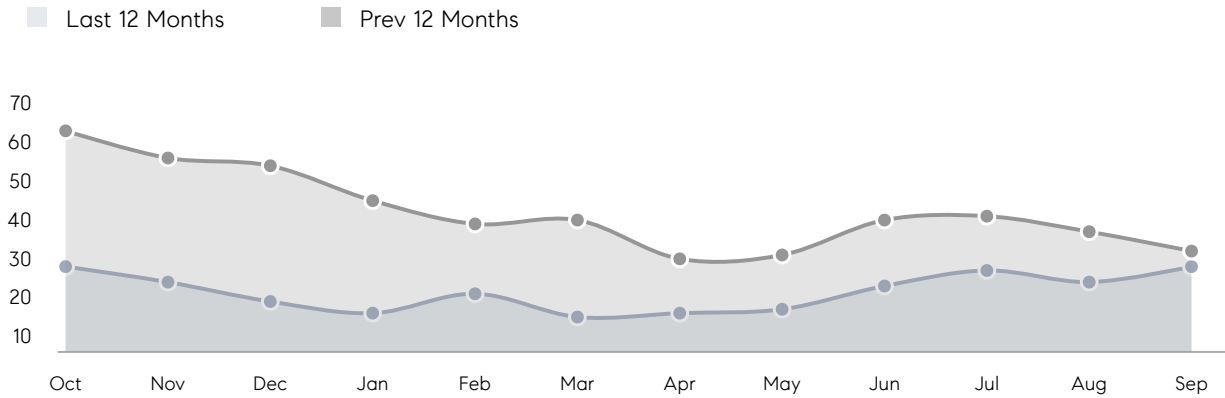
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 24 | 28 | -14% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$1,157,333 | \$1,101,111 | 5.1% |
| | # OF CONTRACTS | 7 | 10 | -30.0% |
| | NEW LISTINGS | 11 | 13 | -15% |
| Houses | AVERAGE DOM | 24 | 28 | -14% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$1,157,333 | \$1,101,111 | 5% |
| | # OF CONTRACTS | 7 | 10 | -30% |
| | NEW LISTINGS | 11 | 13 | -15% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

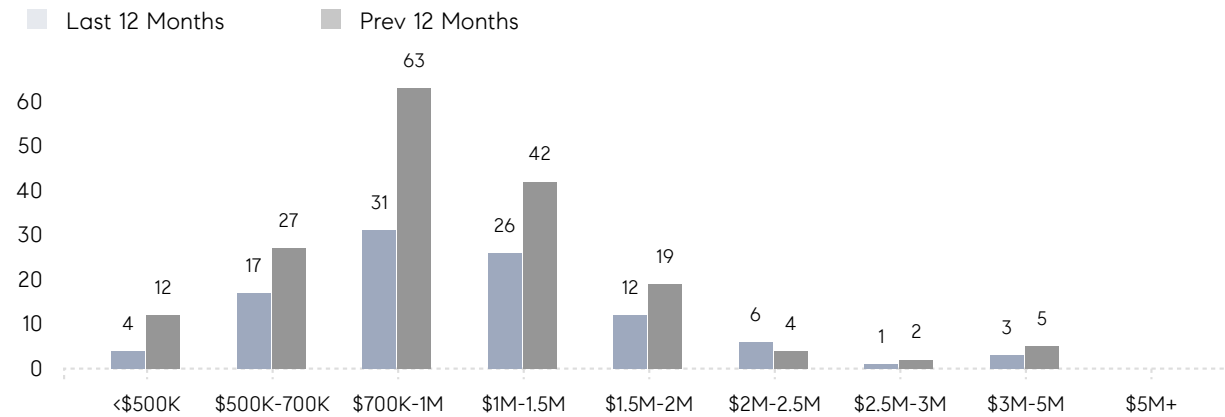
Mendham Township

SEPTEMBER 2022

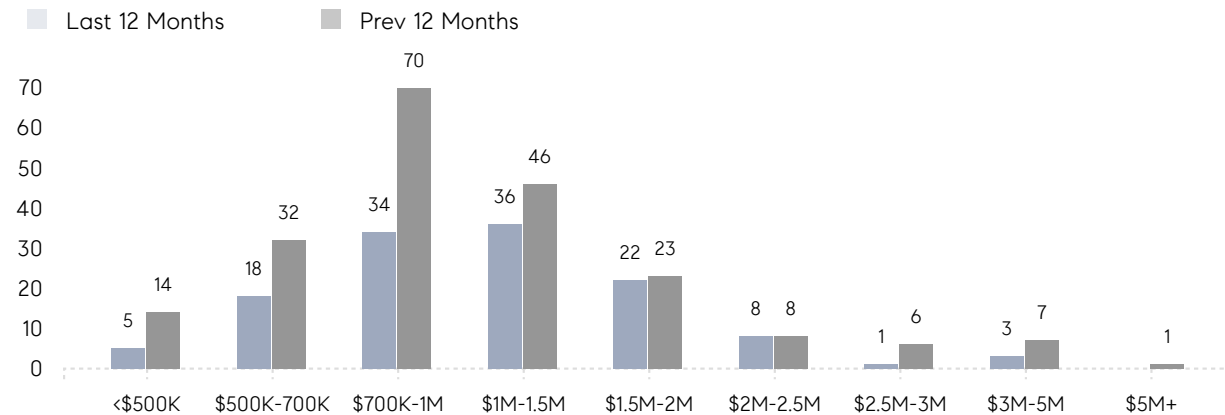
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Metuchen Borough

SEPTEMBER 2022

UNDER CONTRACT

6
Total
Properties

\$474K
Average
Price

\$483K
Median
Price

0%
Change From
Sep 2021

-31%
Decrease From
Sep 2021

-23%
Decrease From
Sep 2021

UNITS SOLD

3
Total
Properties

\$799K
Average
Price

\$699K
Median
Price

-40%
Decrease From
Sep 2021

27%
Increase From
Sep 2021

22%
Increase From
Sep 2021

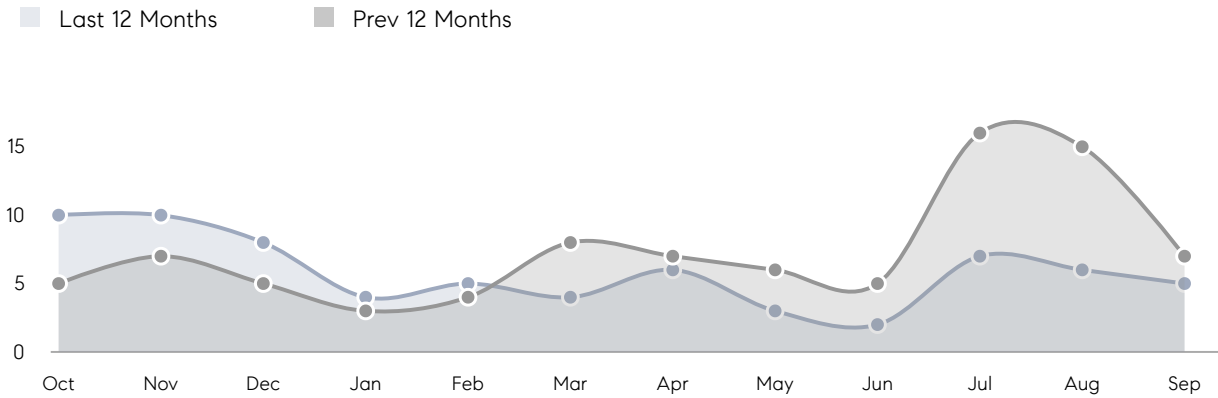
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 17 | 25 | -32% |
| | % OF ASKING PRICE | 103% | 103% | |
| | AVERAGE SOLD PRICE | \$799,600 | \$630,400 | 26.8% |
| | # OF CONTRACTS | 6 | 6 | 0.0% |
| | NEW LISTINGS | 6 | 2 | 200% |
| Houses | AVERAGE DOM | 17 | 26 | -35% |
| | % OF ASKING PRICE | 103% | 102% | |
| | AVERAGE SOLD PRICE | \$799,600 | \$727,500 | 10% |
| | # OF CONTRACTS | 4 | 5 | -20% |
| | NEW LISTINGS | 5 | 2 | 150% |
| Condo/Co-op/TH | AVERAGE DOM | - | 21 | - |
| | % OF ASKING PRICE | - | 105% | |
| | AVERAGE SOLD PRICE | - | \$242,000 | - |
| | # OF CONTRACTS | 2 | 1 | 100% |
| | NEW LISTINGS | 1 | 0 | 0% |

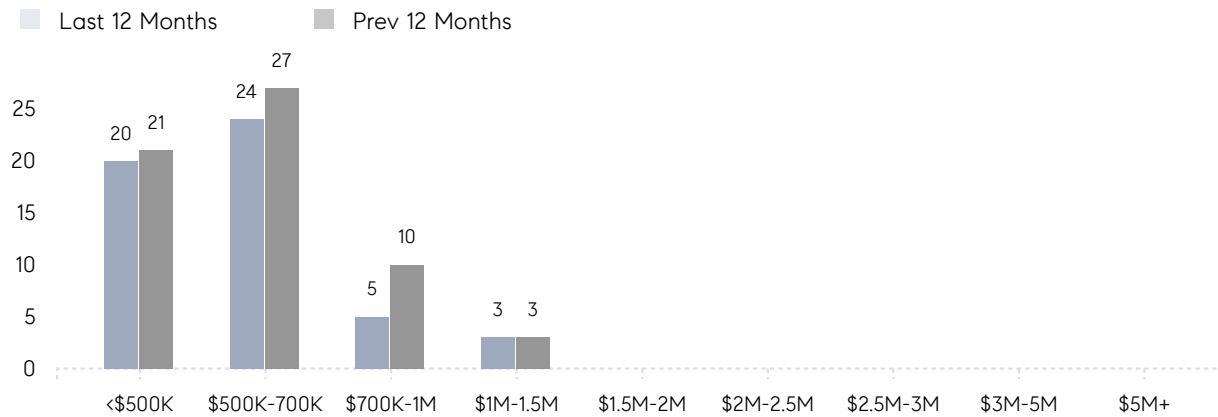
Metuchen Borough

SEPTEMBER 2022

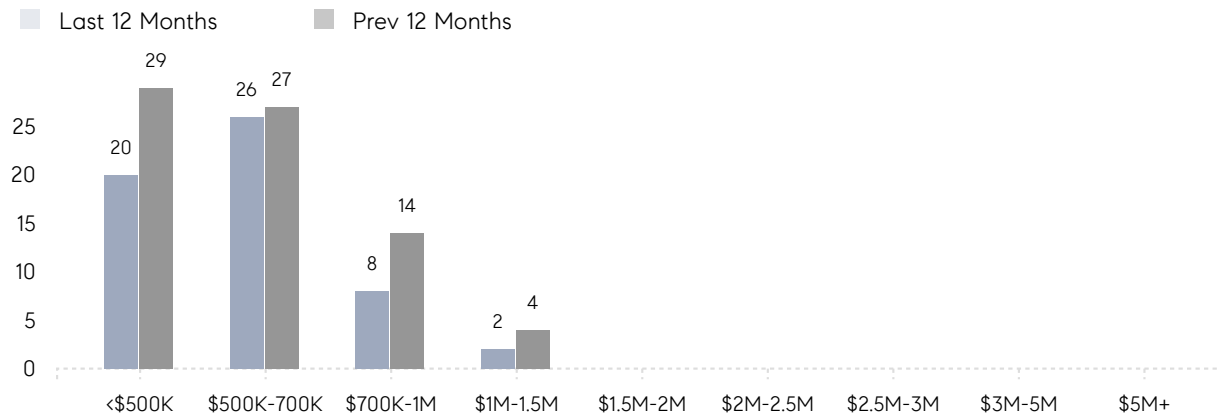
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Midland Park

SEPTEMBER 2022

UNDER CONTRACT

7
Total
Properties

\$594K
Average
Price

\$598K
Median
Price

40%
Increase From
Sep 2021

-12%
Decrease From
Sep 2021

0%
Change From
Sep 2021

UNITS SOLD

9
Total
Properties

\$713K
Average
Price

\$750K
Median
Price

80%
Increase From
Sep 2021

9%
Increase From
Sep 2021

30%
Increase From
Sep 2021

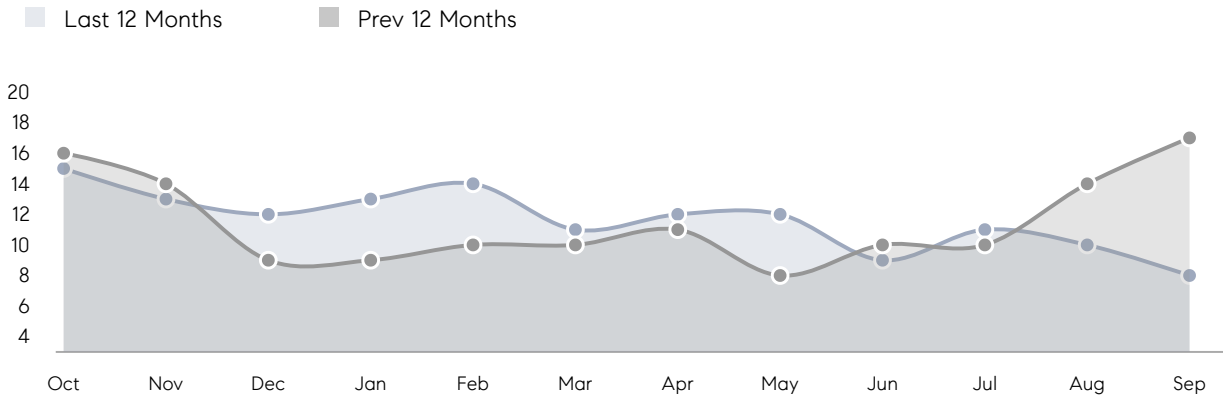
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 15 | 24 | -37% |
| | % OF ASKING PRICE | 105% | 104% | |
| | AVERAGE SOLD PRICE | \$713,994 | \$655,600 | 8.9% |
| | # OF CONTRACTS | 7 | 5 | 40.0% |
| | NEW LISTINGS | 5 | 8 | -37% |
| Houses | AVERAGE DOM | 15 | 24 | -37% |
| | % OF ASKING PRICE | 105% | 104% | |
| | AVERAGE SOLD PRICE | \$713,994 | \$655,600 | 9% |
| | # OF CONTRACTS | 7 | 5 | 40% |
| | NEW LISTINGS | 5 | 8 | -37% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

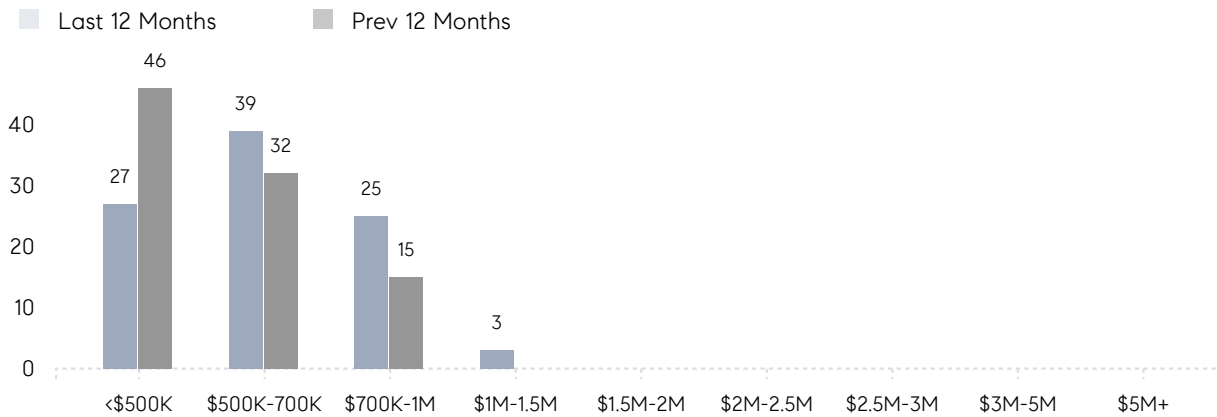
Midland Park

SEPTEMBER 2022

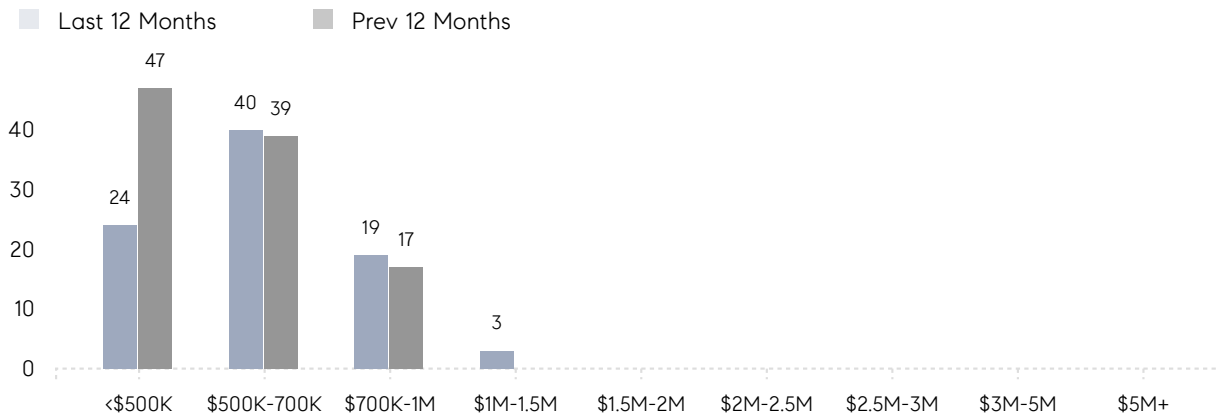
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Millburn

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 8 | \$1.0M | \$1.0M |
| Total Properties | Average Price | Median Price |
| -20% | 77% | 66% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 13 | \$892K | \$860K |
| Total Properties | Average Price | Median Price |
| 30% | -10% | -25% |
| Increase From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

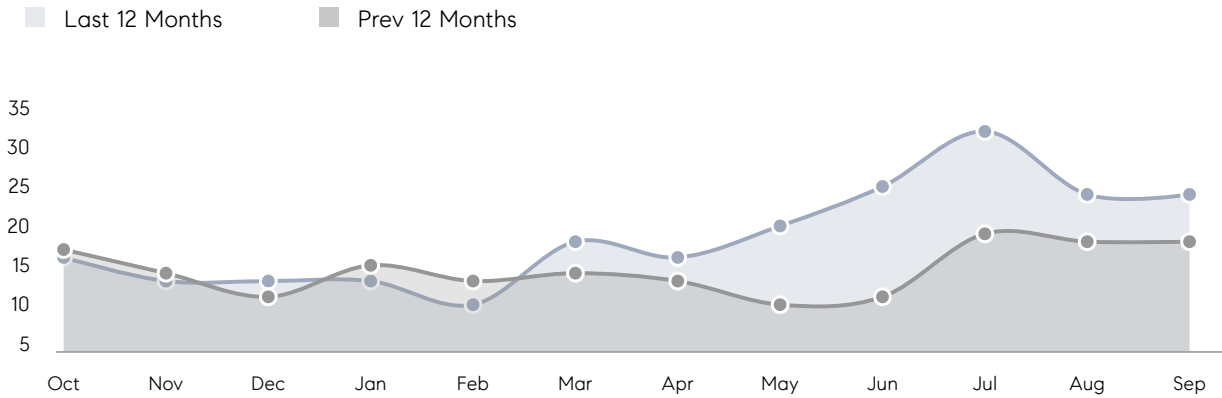
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 28 | 17 | 65% |
| | % OF ASKING PRICE | 99% | 105% | |
| | AVERAGE SOLD PRICE | \$892,853 | \$996,200 | -10.4% |
| | # OF CONTRACTS | 8 | 10 | -20.0% |
| | NEW LISTINGS | 10 | 13 | -23% |
| Houses | AVERAGE DOM | 25 | 19 | 32% |
| | % OF ASKING PRICE | 99% | 106% | |
| | AVERAGE SOLD PRICE | \$913,372 | \$1,179,000 | -23% |
| | # OF CONTRACTS | 7 | 7 | 0% |
| | NEW LISTINGS | 9 | 8 | 13% |
| Condo/Co-op/TH | AVERAGE DOM | 47 | 7 | 571% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$780,000 | \$265,000 | 194% |
| | # OF CONTRACTS | 1 | 3 | -67% |
| | NEW LISTINGS | 1 | 5 | -80% |

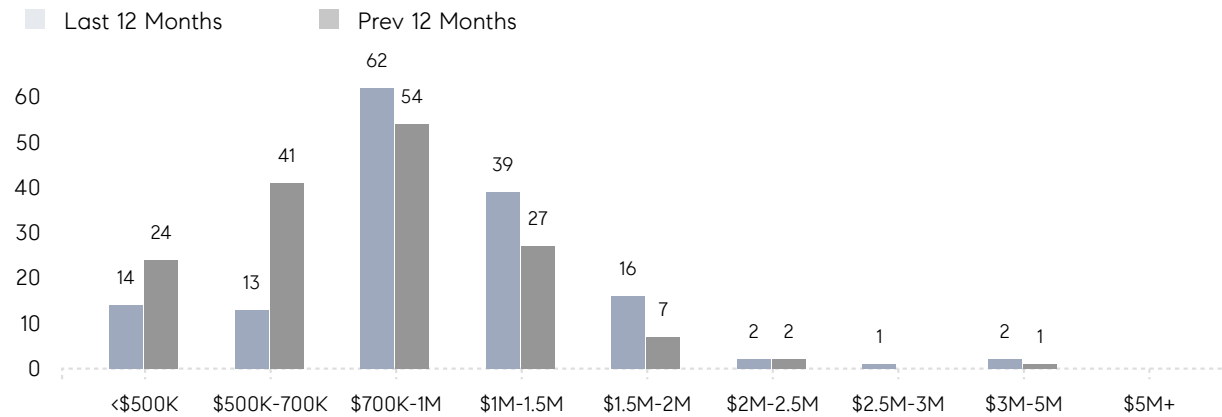
Millburn

SEPTEMBER 2022

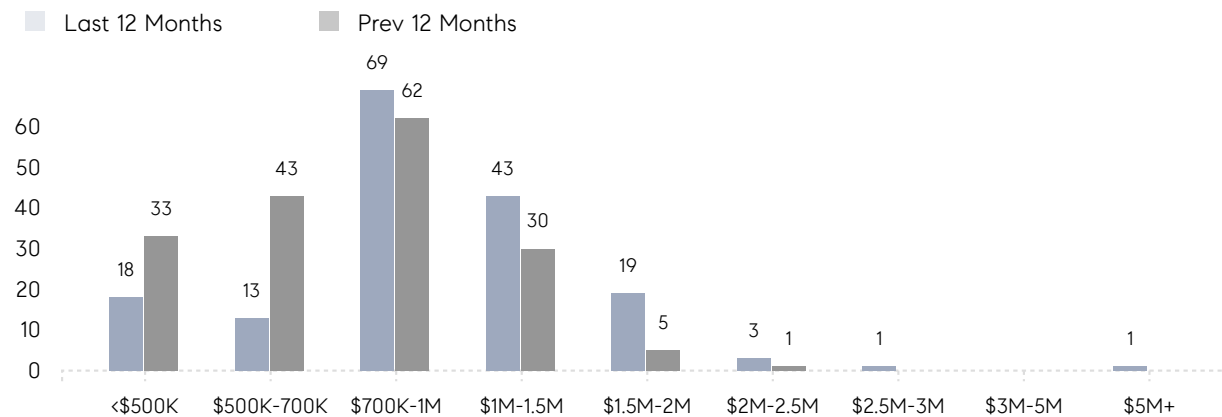
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Montclair

SEPTEMBER 2022

UNDER CONTRACT

48
Total
Properties

\$973K
Average
Price

\$899K
Median
Price

14%
Increase From
Sep 2021

35%
Increase From
Sep 2021

29%
Increase From
Sep 2021

UNITS SOLD

33
Total
Properties

\$1.0M
Average
Price

\$997K
Median
Price

-49%
Decrease From
Sep 2021

29%
Increase From
Sep 2021

26%
Increase From
Sep 2021

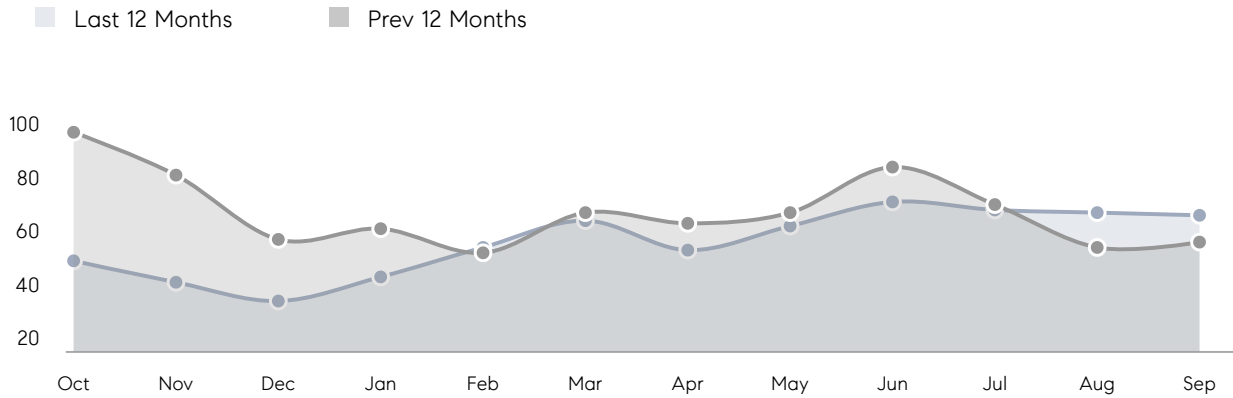
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 20 | 28 | -29% |
| | % OF ASKING PRICE | 117% | 114% | |
| | AVERAGE SOLD PRICE | \$1,098,485 | \$854,280 | 28.6% |
| | # OF CONTRACTS | 48 | 42 | 14.3% |
| | NEW LISTINGS | 41 | 48 | -15% |
| Houses | AVERAGE DOM | 17 | 24 | -29% |
| | % OF ASKING PRICE | 121% | 120% | |
| | AVERAGE SOLD PRICE | \$1,293,480 | \$1,035,076 | 25% |
| | # OF CONTRACTS | 37 | 33 | 12% |
| | NEW LISTINGS | 32 | 35 | -9% |
| Condo/Co-op/TH | AVERAGE DOM | 31 | 42 | -26% |
| | % OF ASKING PRICE | 106% | 98% | |
| | AVERAGE SOLD PRICE | \$489,125 | \$300,594 | 63% |
| | # OF CONTRACTS | 11 | 9 | 22% |
| | NEW LISTINGS | 9 | 13 | -31% |

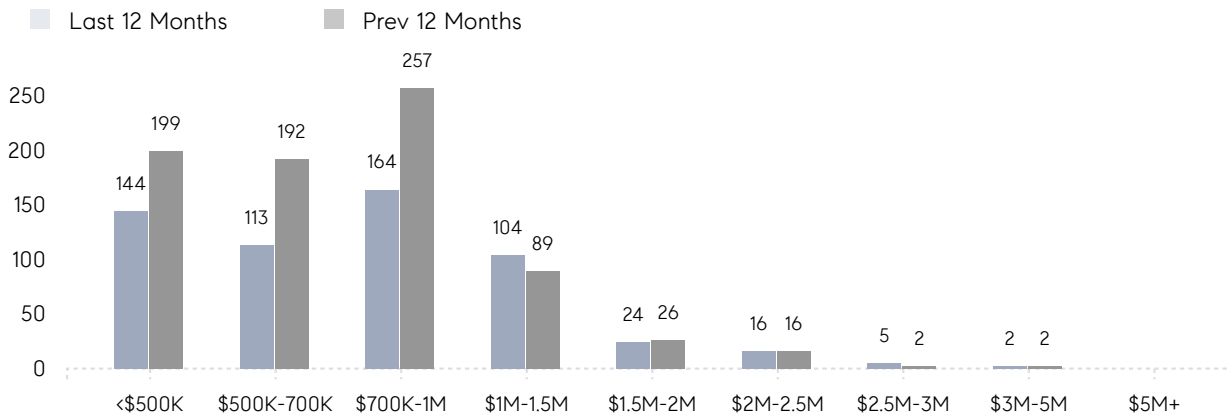
Montclair

SEPTEMBER 2022

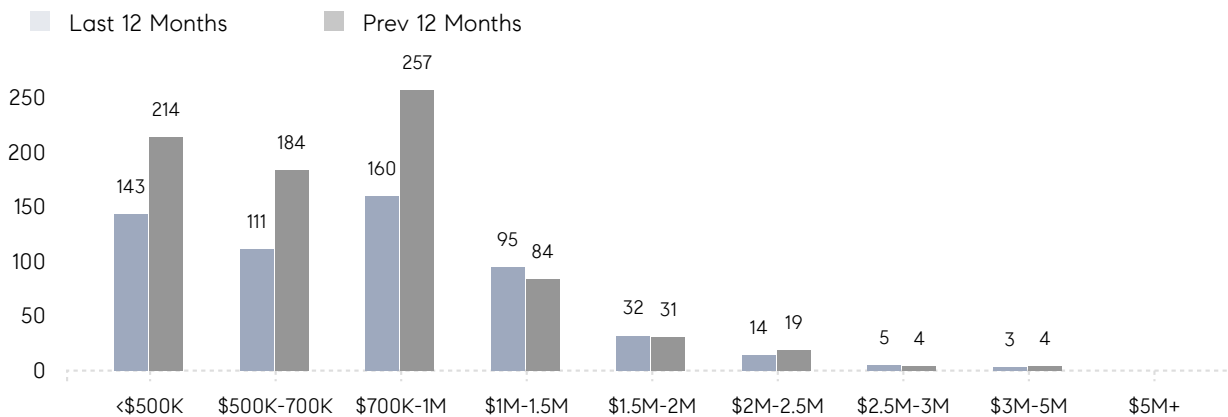
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Montvale

SEPTEMBER 2022

UNDER CONTRACT

16
Total
Properties

\$654K
Average
Price

\$614K
Median
Price

78%
Increase From
Sep 2021

-7%
Decrease From
Sep 2021

-8%
Decrease From
Sep 2021

UNITS SOLD

14
Total
Properties

\$717K
Average
Price

\$746K
Median
Price

-12%
Decrease From
Sep 2021

10%
Increase From
Sep 2021

23%
Increase From
Sep 2021

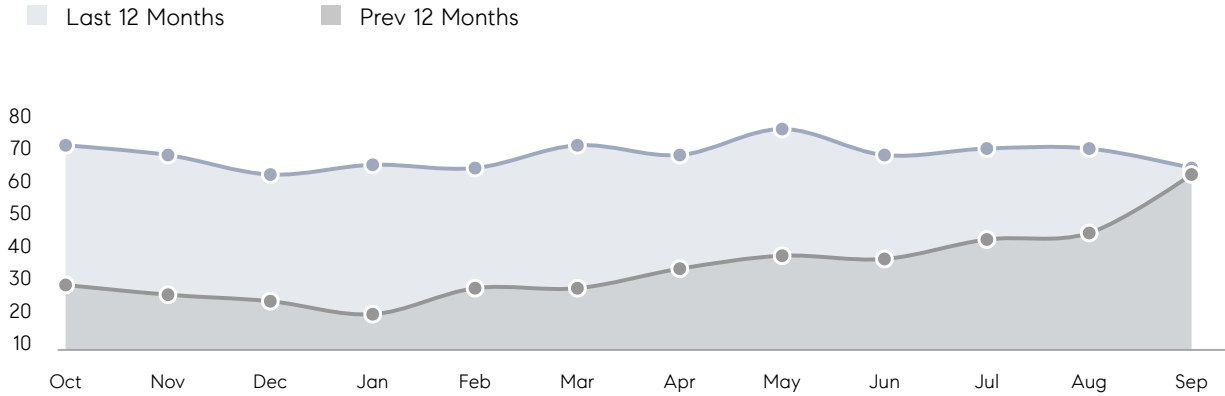
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 31 | 19 | 63% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$717,201 | \$652,438 | 9.9% |
| | # OF CONTRACTS | 16 | 9 | 77.8% |
| | NEW LISTINGS | 13 | 32 | -59% |
| Houses | AVERAGE DOM | 50 | 24 | 108% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$668,854 | \$742,400 | -10% |
| | # OF CONTRACTS | 12 | 1 | 1100% |
| | NEW LISTINGS | 3 | 7 | -57% |
| Condo/Co-op/TH | AVERAGE DOM | 17 | 12 | 42% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$753,461 | \$502,500 | 50% |
| | # OF CONTRACTS | 4 | 8 | -50% |
| | NEW LISTINGS | 10 | 25 | -60% |

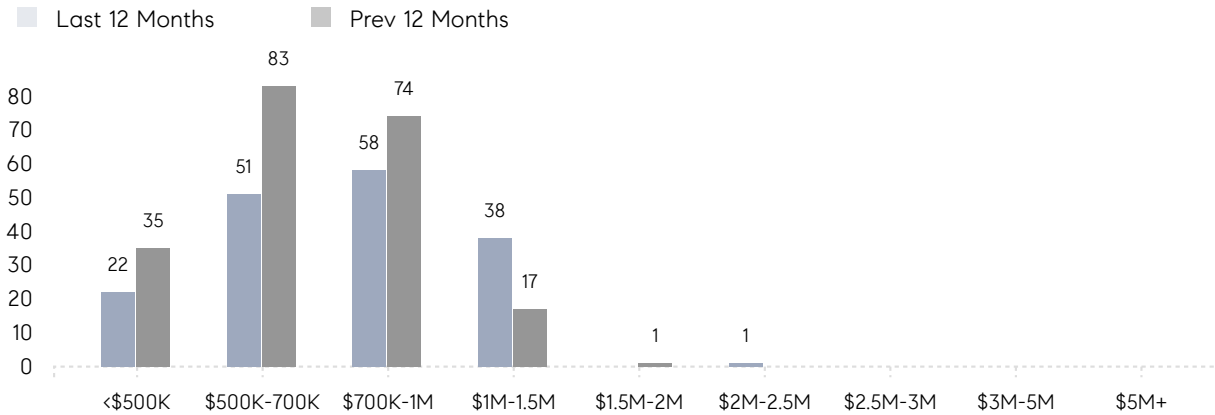
Montvale

SEPTEMBER 2022

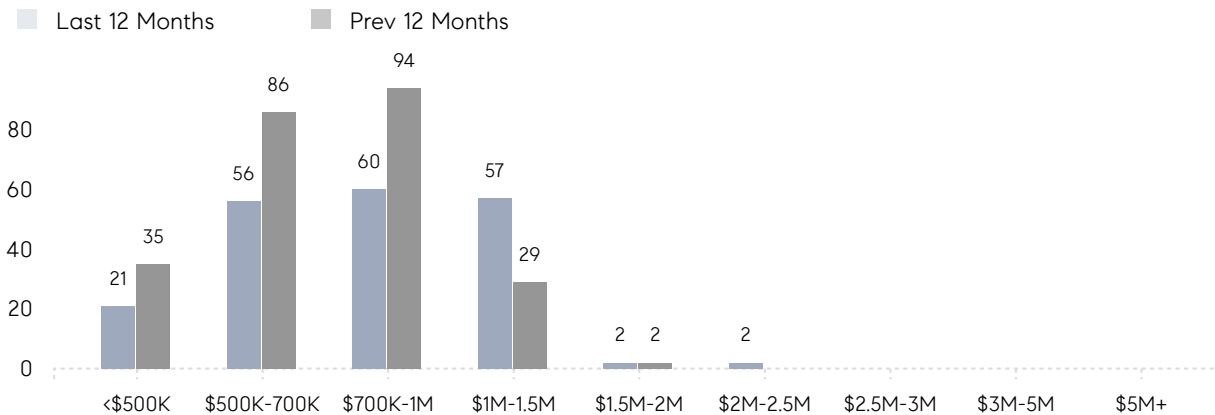
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Montville

SEPTEMBER 2022

UNDER CONTRACT

11
Total
Properties

\$769K
Average
Price

\$699K
Median
Price

-50%
Decrease From
Sep 2021

20%
Increase From
Sep 2021

20%
Increase From
Sep 2021

UNITS SOLD

25
Total
Properties

\$727K
Average
Price

\$705K
Median
Price

-14%
Decrease From
Sep 2021

-2%
Decrease From
Sep 2021

12%
Increase From
Sep 2021

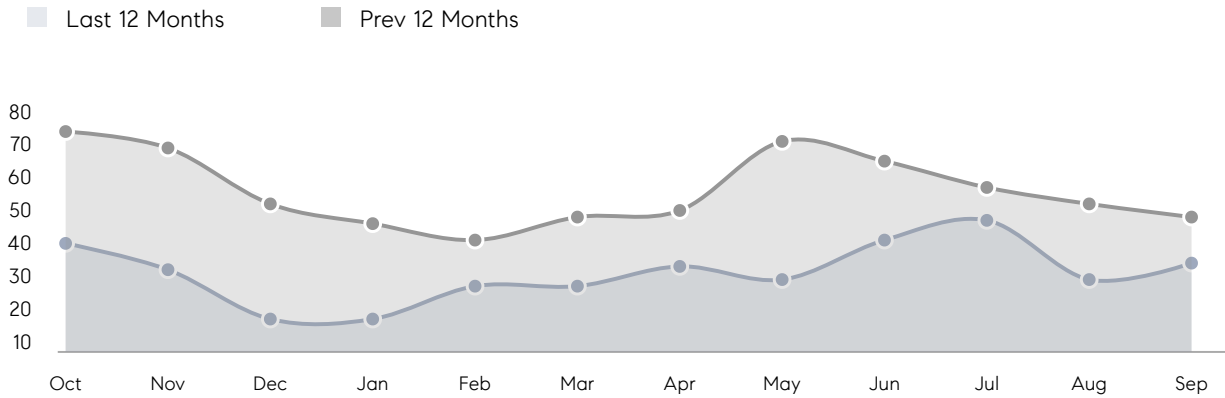
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 37 | 34 | 9% |
| | % OF ASKING PRICE | 101% | 103% | |
| | AVERAGE SOLD PRICE | \$727,712 | \$742,828 | -2.0% |
| | # OF CONTRACTS | 11 | 22 | -50.0% |
| | NEW LISTINGS | 20 | 30 | -33% |
| Houses | AVERAGE DOM | 39 | 37 | 5% |
| | % OF ASKING PRICE | 101% | 104% | |
| | AVERAGE SOLD PRICE | \$798,640 | \$902,222 | -11% |
| | # OF CONTRACTS | 6 | 16 | -62% |
| | NEW LISTINGS | 17 | 26 | -35% |
| Condo/Co-op/TH | AVERAGE DOM | 31 | 30 | 3% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$444,000 | \$482,000 | -8% |
| | # OF CONTRACTS | 5 | 6 | -17% |
| | NEW LISTINGS | 3 | 4 | -25% |

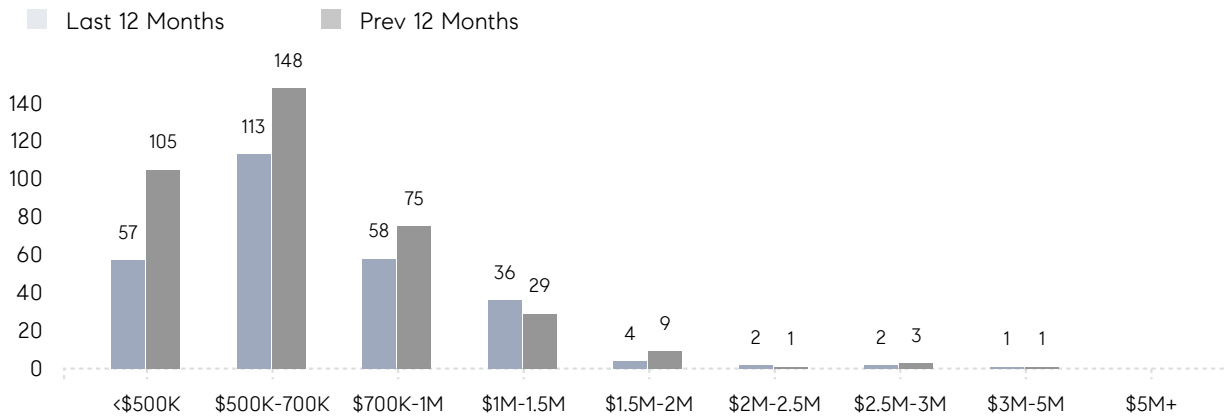
Montville

SEPTEMBER 2022

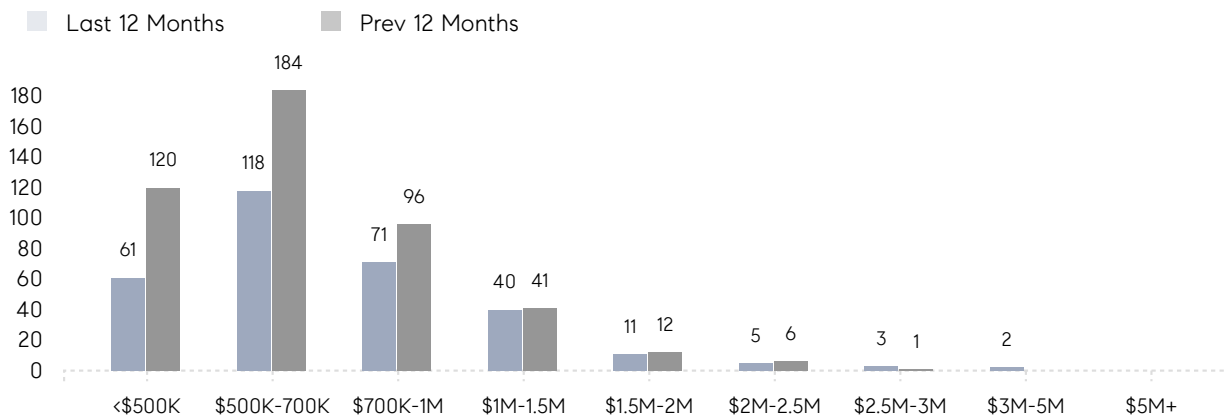
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Moonachie

SEPTEMBER 2022

UNDER CONTRACT

1
Total
Properties

\$699K
Average
Price

\$699K
Median
Price

0%
Change From
Sep 2021

1455%
Increase From
Sep 2021

1455%
Increase From
Sep 2021

UNITS SOLD

0
Total
Properties

–
Average
Price

–
Median
Price

0%
Change From
Sep 2021

–
Change From
Sep 2021

–
Change From
Sep 2021

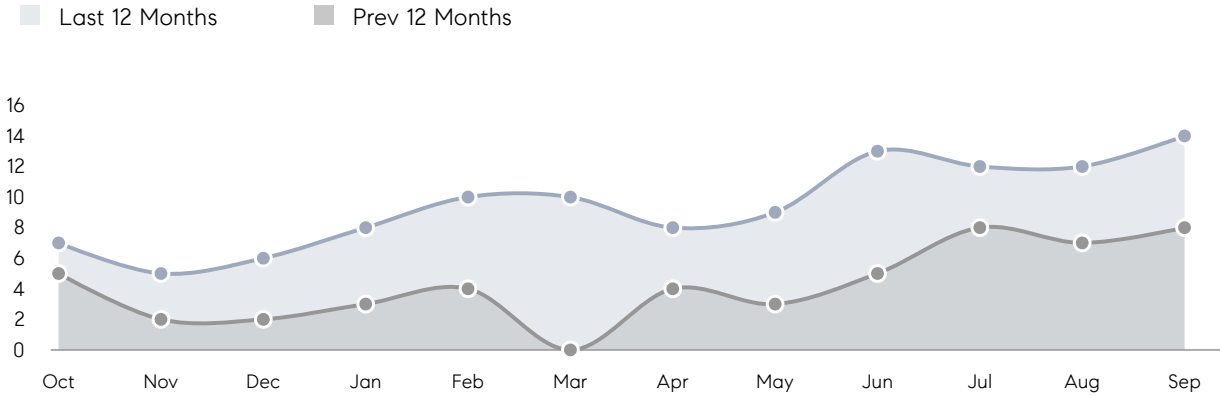
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|----------|-----------|----------|
| Overall | AVERAGE DOM | - | 11 | - |
| | % OF ASKING PRICE | - | 103% | |
| | AVERAGE SOLD PRICE | - | \$490,000 | - |
| | # OF CONTRACTS | 1 | 1 | 0.0% |
| | NEW LISTINGS | 2 | 2 | 0% |
| Houses | AVERAGE DOM | - | 11 | - |
| | % OF ASKING PRICE | - | 103% | |
| | AVERAGE SOLD PRICE | - | \$490,000 | - |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 2 | 2 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

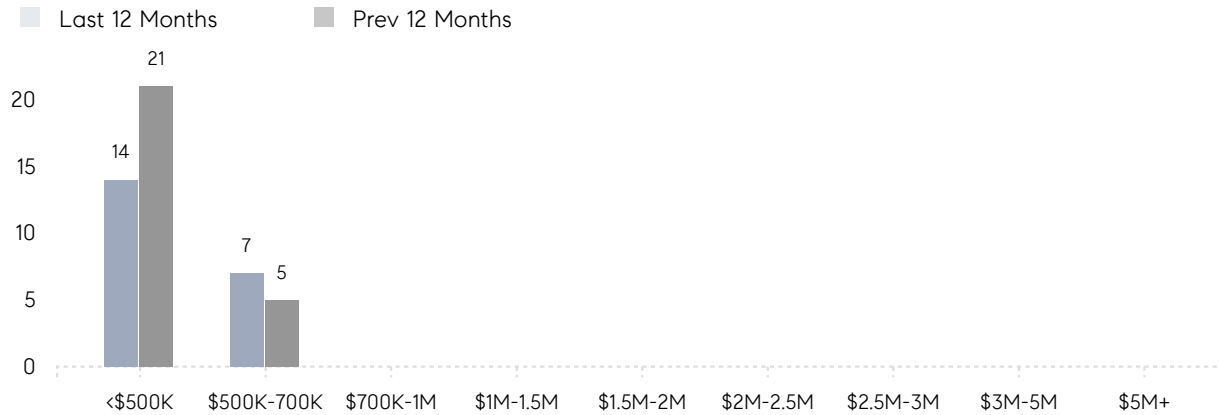
Moonachie

SEPTEMBER 2022

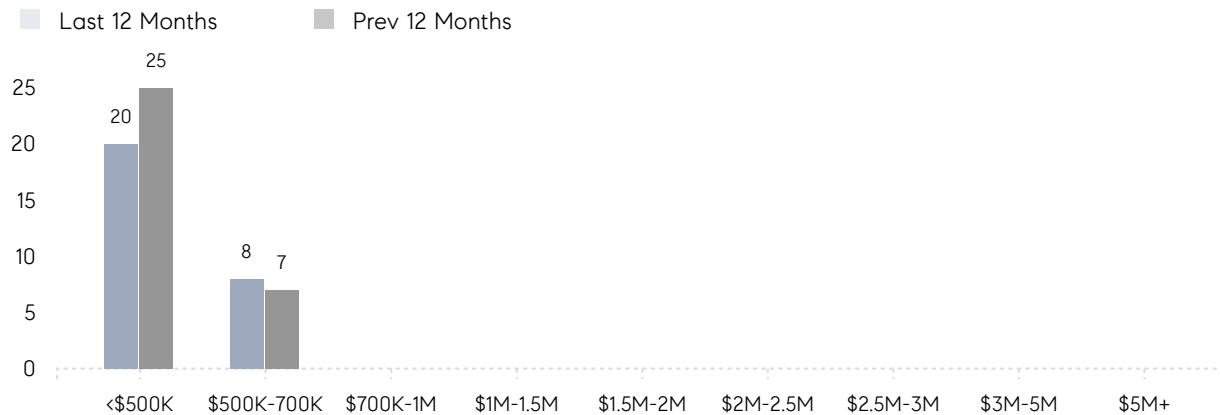
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Morris Plains

SEPTEMBER 2022

UNDER CONTRACT

12
Total
Properties

\$596K
Average
Price

\$584K
Median
Price

9%
Increase From
Sep 2021

1%
Increase From
Sep 2021

5%
Increase From
Sep 2021

UNITS SOLD

8
Total
Properties

\$608K
Average
Price

\$639K
Median
Price

0%
Change From
Sep 2021

1%
Increase From
Sep 2021

5%
Increase From
Sep 2021

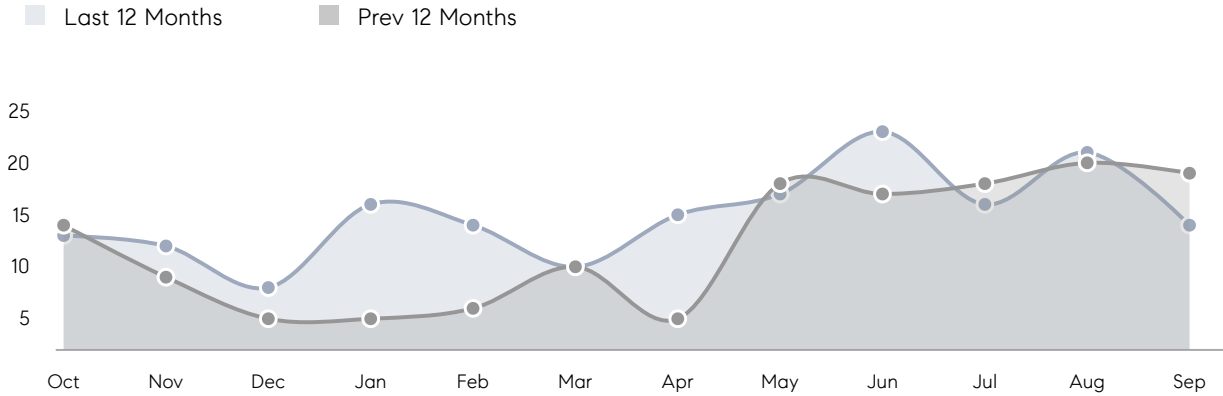
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 20 | 35 | -43% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$608,493 | \$601,813 | 1.1% |
| | # OF CONTRACTS | 12 | 11 | 9.1% |
| | NEW LISTINGS | 17 | 19 | -11% |
| Houses | AVERAGE DOM | 25 | 45 | -44% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$682,200 | \$710,900 | -4% |
| | # OF CONTRACTS | 4 | 8 | -50% |
| | NEW LISTINGS | 5 | 10 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | 13 | 19 | -32% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$485,647 | \$420,000 | 16% |
| | # OF CONTRACTS | 8 | 3 | 167% |
| | NEW LISTINGS | 12 | 9 | 33% |

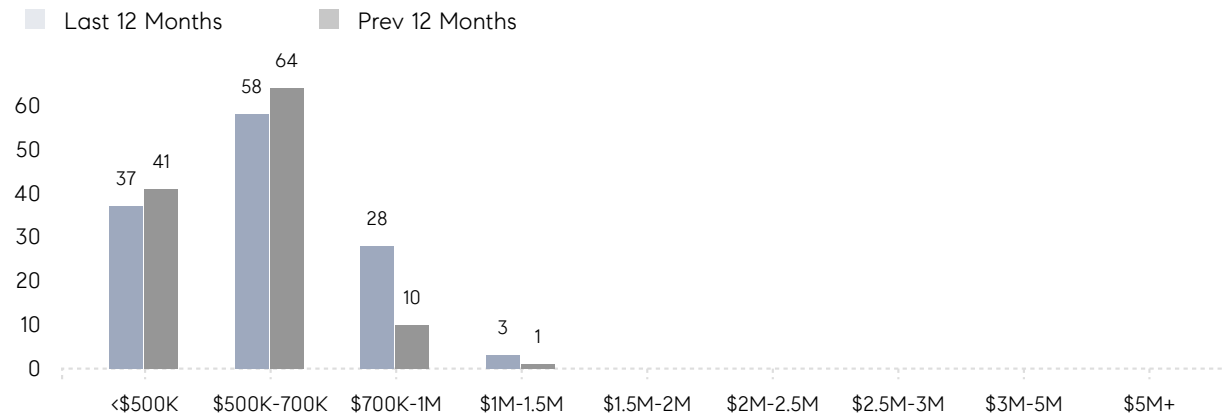
Morris Plains

SEPTEMBER 2022

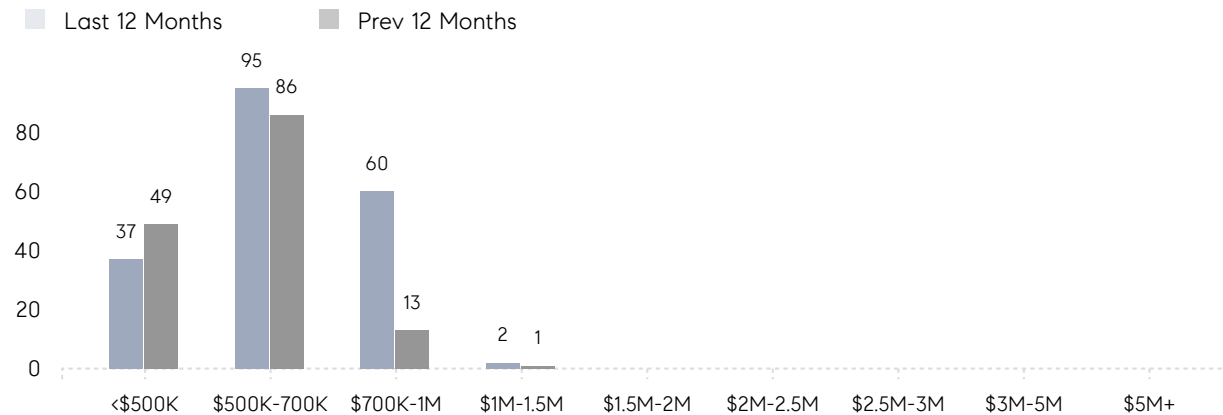
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Morris Township

SEPTEMBER 2022

UNDER CONTRACT

24
Total
Properties

\$755K
Average
Price

\$660K
Median
Price

-44%
Decrease From
Sep 2021

3%
Increase From
Sep 2021

2%
Increase From
Sep 2021

UNITS SOLD

36
Total
Properties

\$810K
Average
Price

\$723K
Median
Price

-5%
Decrease From
Sep 2021

13%
Increase From
Sep 2021

8%
Increase From
Sep 2021

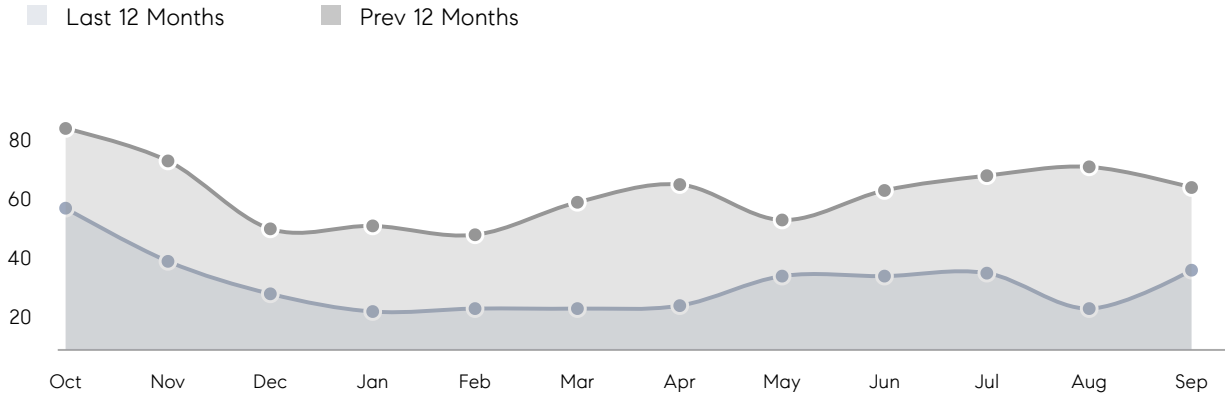
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 30 | 21 | 43% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$810,762 | \$720,547 | 12.5% |
| | # OF CONTRACTS | 24 | 43 | -44.2% |
| | NEW LISTINGS | 38 | 50 | -24% |
| Houses | AVERAGE DOM | 34 | 22 | 55% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$860,973 | \$800,515 | 8% |
| | # OF CONTRACTS | 16 | 24 | -33% |
| | NEW LISTINGS | 30 | 34 | -12% |
| Condo/Co-op/TH | AVERAGE DOM | 19 | 18 | 6% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$696,645 | \$524,263 | 33% |
| | # OF CONTRACTS | 8 | 19 | -58% |
| | NEW LISTINGS | 8 | 16 | -50% |

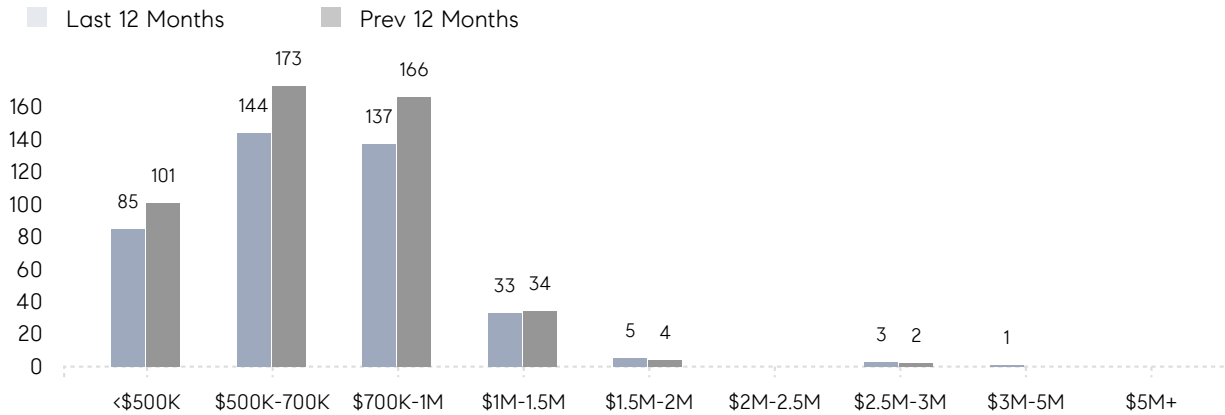
Morris Township

SEPTEMBER 2022

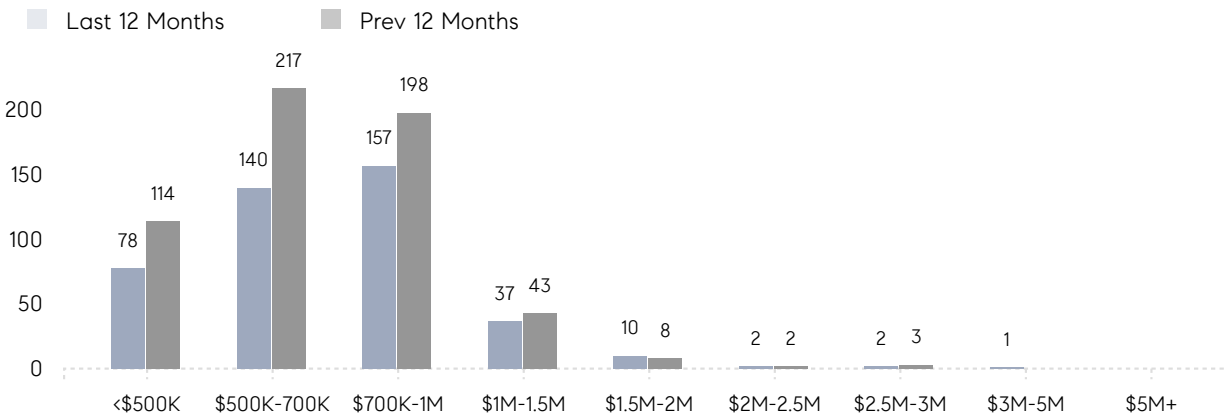
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Morristown

SEPTEMBER 2022

UNDER CONTRACT

13
Total
Properties

\$608K
Average
Price

\$550K
Median
Price

-38%
Decrease From
Sep 2021

-20%
Decrease From
Sep 2021

0%
Change From
Sep 2021

UNITS SOLD

18
Total
Properties

\$499K
Average
Price

\$500K
Median
Price

-5%
Decrease From
Sep 2021

23%
Increase From
Sep 2021

32%
Increase From
Sep 2021

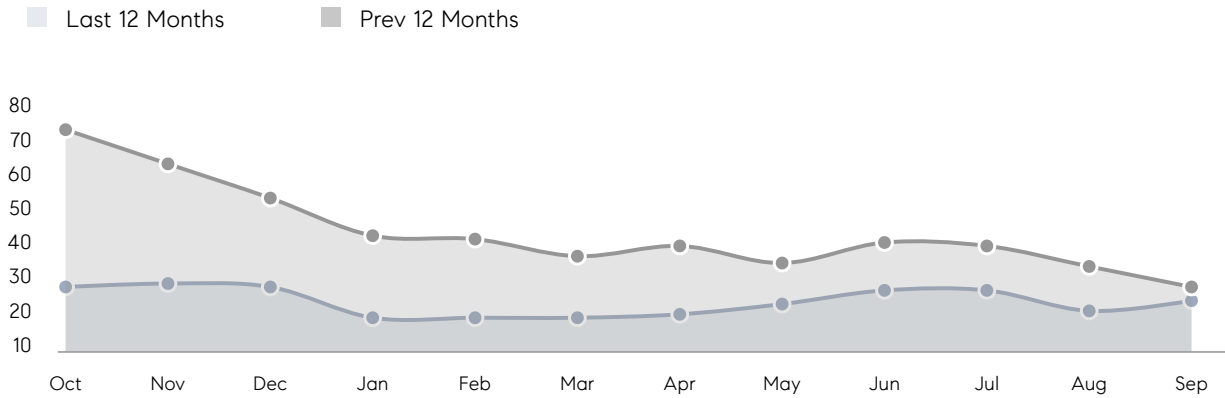
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 38 | 35 | 9% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$499,084 | \$407,105 | 22.6% |
| | # OF CONTRACTS | 13 | 21 | -38.1% |
| | NEW LISTINGS | 18 | 23 | -22% |
| Houses | AVERAGE DOM | 42 | 37 | 14% |
| | % OF ASKING PRICE | 104% | 101% | |
| | AVERAGE SOLD PRICE | \$589,001 | \$463,000 | 27% |
| | # OF CONTRACTS | 6 | 9 | -33% |
| | NEW LISTINGS | 9 | 13 | -31% |
| Condo/Co-op/TH | AVERAGE DOM | 32 | 35 | -9% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$386,688 | \$400,529 | -3% |
| | # OF CONTRACTS | 7 | 12 | -42% |
| | NEW LISTINGS | 9 | 10 | -10% |

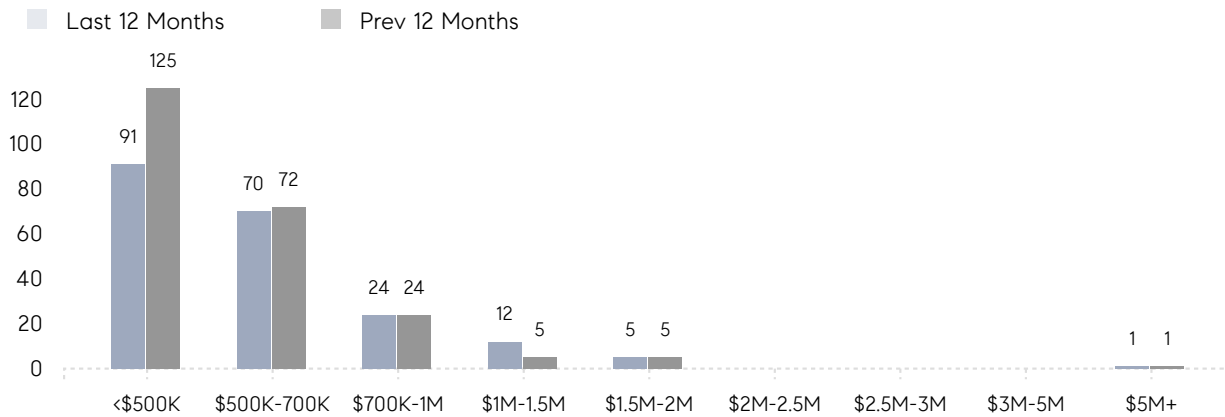
Morristown

SEPTEMBER 2022

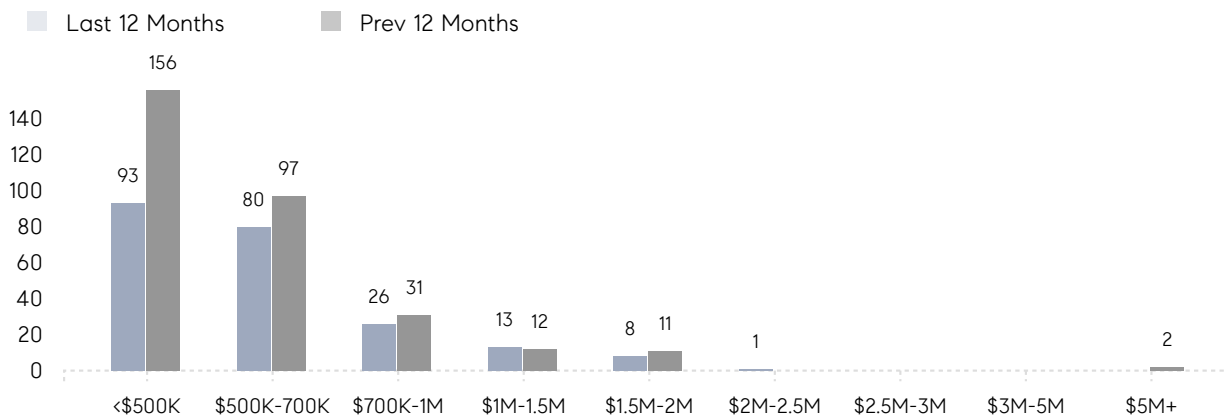
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Mount Arlington

SEPTEMBER 2022

UNDER CONTRACT

12
Total
Properties

\$383K
Average
Price

\$354K
Median
Price

-8%
Decrease From
Sep 2021

-1%
Decrease From
Sep 2021

-9%
Decrease From
Sep 2021

UNITS SOLD

7
Total
Properties

\$374K
Average
Price

\$375K
Median
Price

-63%
Decrease From
Sep 2021

-13%
Decrease From
Sep 2021

-3%
Decrease From
Sep 2021

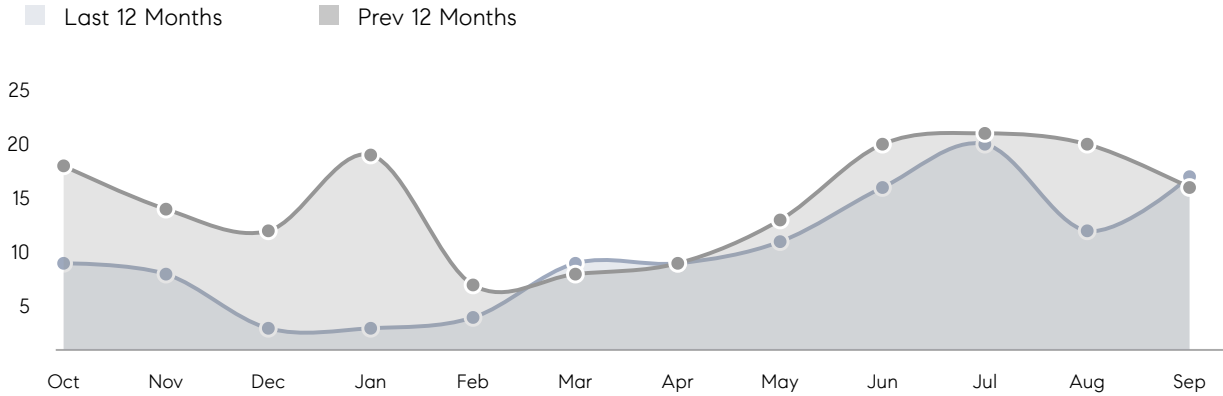
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 25 | 27 | -7% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$374,286 | \$430,179 | -13.0% |
| | # OF CONTRACTS | 12 | 13 | -7.7% |
| | NEW LISTINGS | 17 | 10 | 70% |
| Houses | AVERAGE DOM | 28 | 28 | 0% |
| | % OF ASKING PRICE | 109% | 102% | |
| | AVERAGE SOLD PRICE | \$385,000 | \$529,222 | -27% |
| | # OF CONTRACTS | 8 | 8 | 0% |
| | NEW LISTINGS | 13 | 4 | 225% |
| Condo/Co-op/TH | AVERAGE DOM | 22 | 25 | -12% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$366,250 | \$341,040 | 7% |
| | # OF CONTRACTS | 4 | 5 | -20% |
| | NEW LISTINGS | 4 | 6 | -33% |

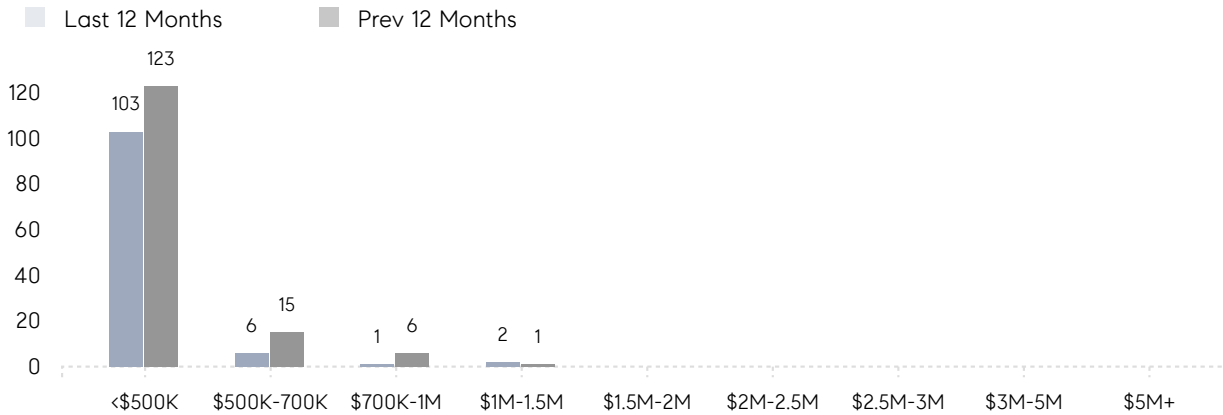
Mount Arlington

SEPTEMBER 2022

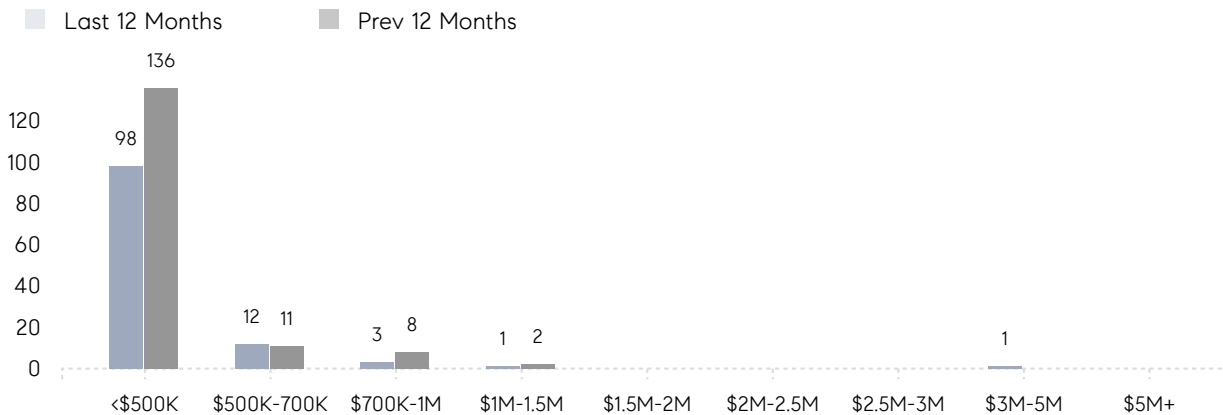
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Mountain Lakes

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 4 | \$1.5M | \$1.2M |
| Total Properties | Average Price | Median Price |
| -56% | 44% | 48% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

UNITS SOLD

| | | |
|----------------------|------------------------|------------------------|
| 8 | \$1.1M | \$815K |
| Total Properties | Average Price | Median Price |
| 0% | 14% | 3% |
| Change From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

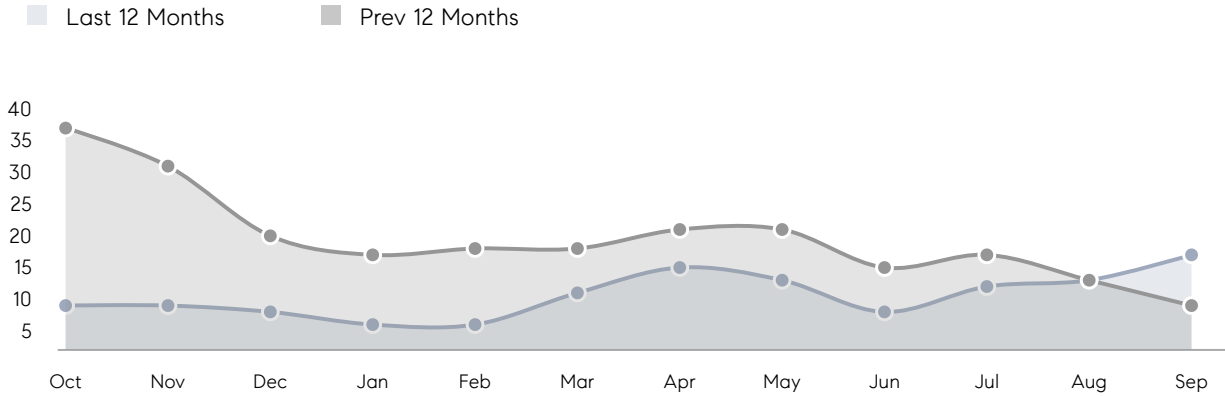
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 28 | 43% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$1,115,566 | \$981,625 | 13.6% |
| | # OF CONTRACTS | 4 | 9 | -55.6% |
| | NEW LISTINGS | 9 | 9 | 0% |
| Houses | AVERAGE DOM | 47 | 28 | 68% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$1,269,667 | \$981,625 | 29% |
| | # OF CONTRACTS | 4 | 9 | -56% |
| | NEW LISTINGS | 9 | 8 | 13% |
| Condo/Co-op/TH | AVERAGE DOM | 20 | - | - |
| | % OF ASKING PRICE | 102% | - | |
| | AVERAGE SOLD PRICE | \$653,263 | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

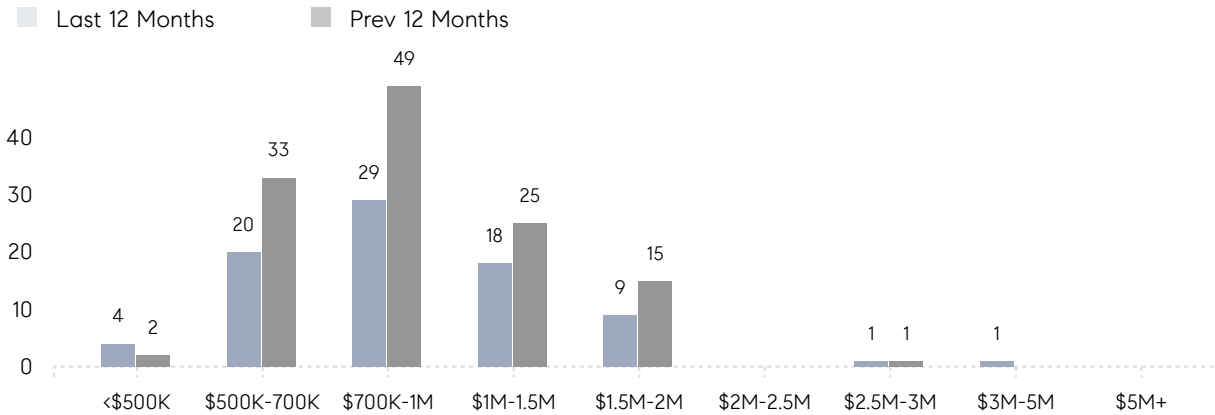
Mountain Lakes

SEPTEMBER 2022

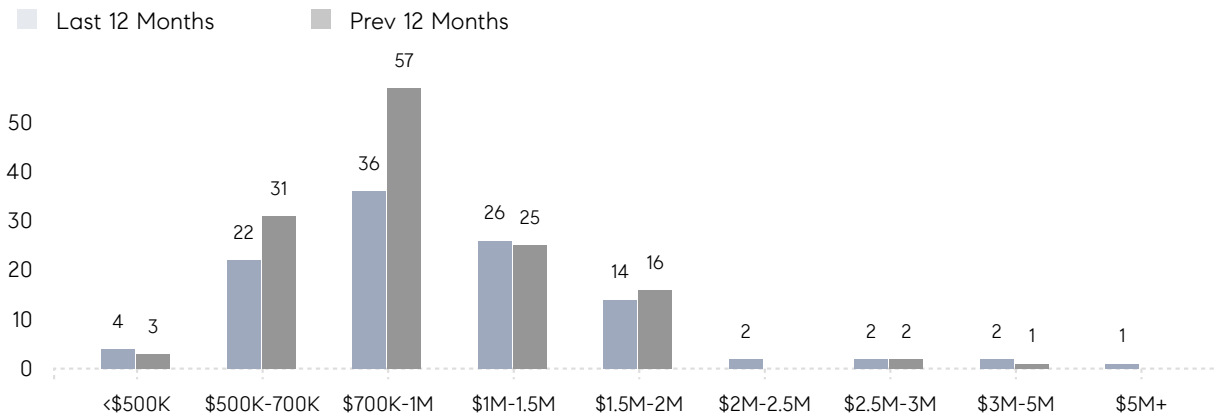
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Mountainside

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 4 | \$719K | \$664K |
| Total Properties | Average Price | Median Price |
| -60% | 6% | -1% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 4 | \$780K | \$753K |
| Total Properties | Average Price | Median Price |
| -67% | 2% | 4% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

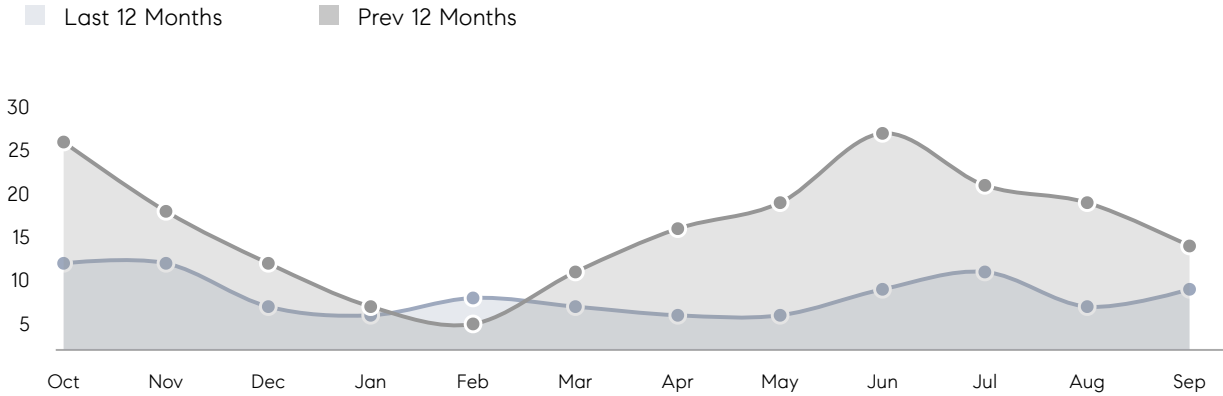
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 17 | 23 | -26% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$780,375 | \$765,342 | 2.0% |
| | # OF CONTRACTS | 4 | 10 | -60.0% |
| | NEW LISTINGS | 6 | 10 | -40% |
| Houses | AVERAGE DOM | 17 | 23 | -26% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$780,375 | \$765,342 | 2% |
| | # OF CONTRACTS | 4 | 10 | -60% |
| | NEW LISTINGS | 5 | 10 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

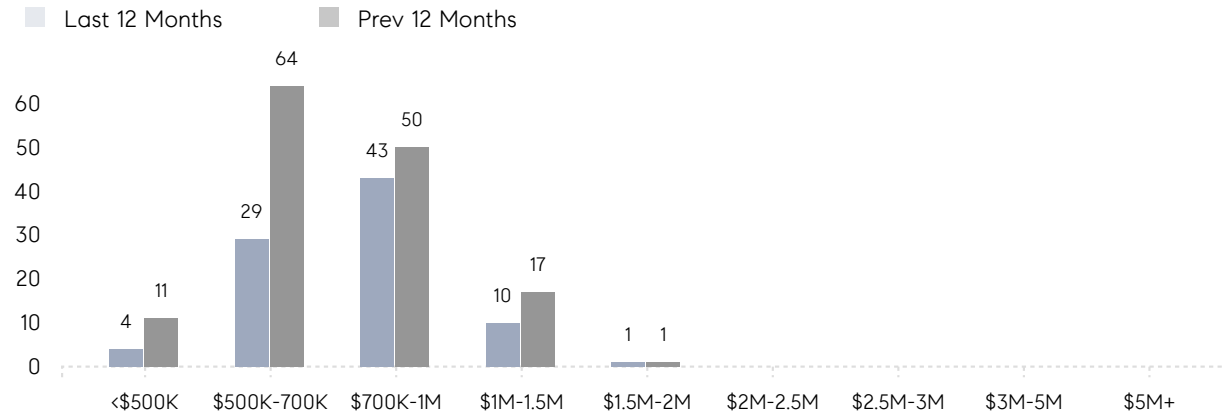
Mountainside

SEPTEMBER 2022

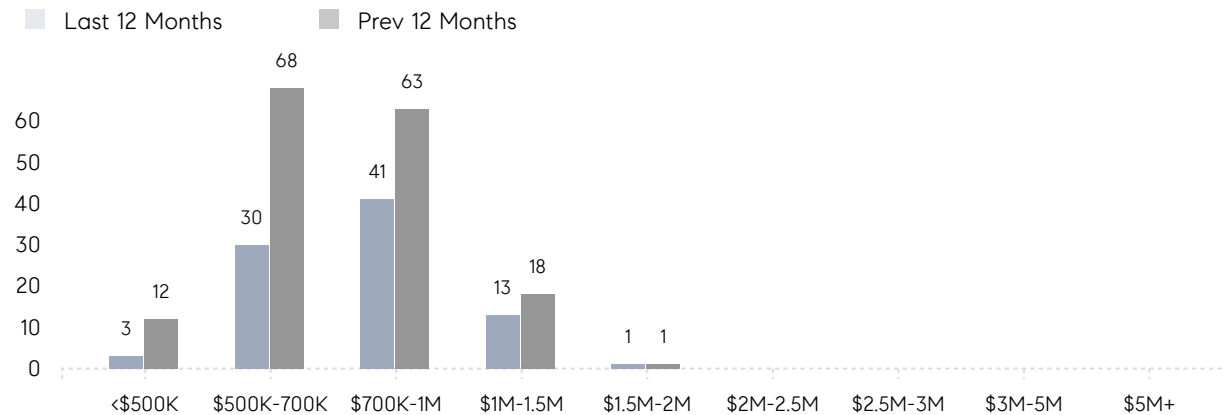
Monthly Inventory



Contracts By Price Range



Listings By Price Range



New Milford

SEPTEMBER 2022

UNDER CONTRACT

12
Total
Properties

\$596K
Average
Price

\$572K
Median
Price

-20%
Decrease From
Sep 2021

19%
Increase From
Sep 2021

19%
Increase From
Sep 2021

UNITS SOLD

11
Total
Properties

\$699K
Average
Price

\$560K
Median
Price

-15%
Decrease From
Sep 2021

38%
Increase From
Sep 2021

7%
Increase From
Sep 2021

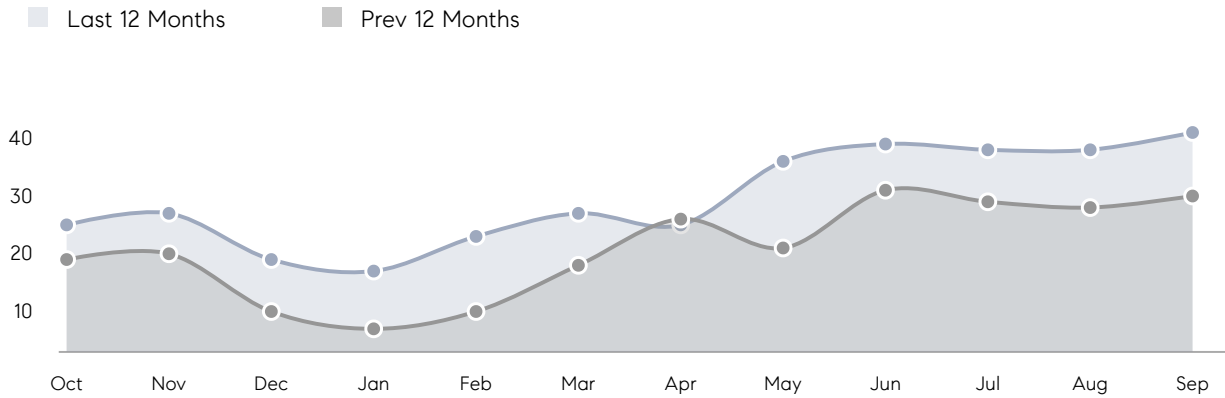
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 48 | -40% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$699,355 | \$508,077 | 37.6% |
| | # OF CONTRACTS | 12 | 15 | -20.0% |
| | NEW LISTINGS | 14 | 17 | -18% |
| Houses | AVERAGE DOM | 29 | 50 | -42% |
| | % OF ASKING PRICE | 102% | 98% | |
| | AVERAGE SOLD PRICE | \$699,355 | \$512,917 | 36% |
| | # OF CONTRACTS | 10 | 14 | -29% |
| | NEW LISTINGS | 14 | 16 | -12% |
| Condo/Co-op/TH | AVERAGE DOM | - | 27 | - |
| | % OF ASKING PRICE | - | 101% | |
| | AVERAGE SOLD PRICE | - | \$450,000 | - |
| | # OF CONTRACTS | 2 | 1 | 100% |
| | NEW LISTINGS | 0 | 1 | 0% |

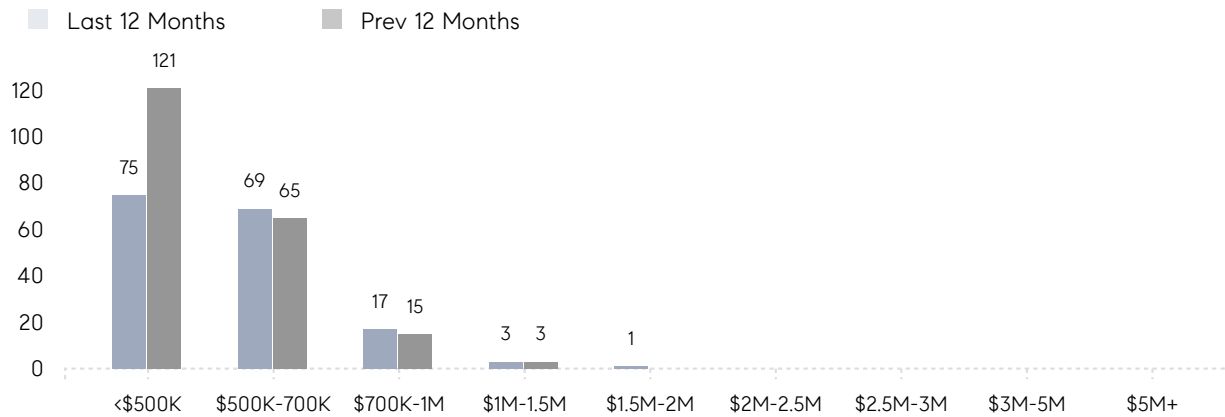
New Milford

SEPTEMBER 2022

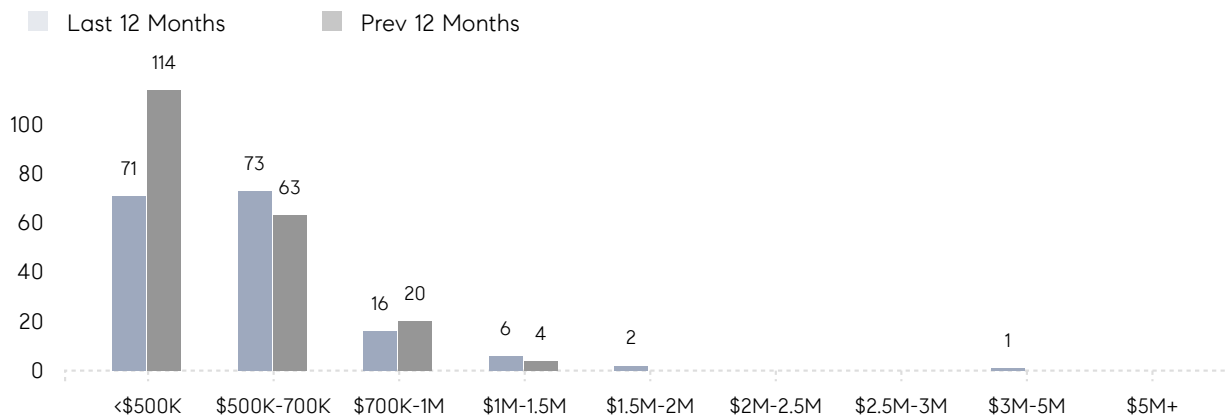
Monthly Inventory



Contracts By Price Range



Listings By Price Range



New Providence

SEPTEMBER 2022

UNDER CONTRACT

12
Total
Properties

\$726K
Average
Price

\$644K
Median
Price

9%
Increase From
Sep 2021

0%
Change From
Sep 2021

-4%
Decrease From
Sep 2021

UNITS SOLD

12
Total
Properties

\$837K
Average
Price

\$797K
Median
Price

20%
Increase From
Sep 2021

10%
Increase From
Sep 2021

24%
Increase From
Sep 2021

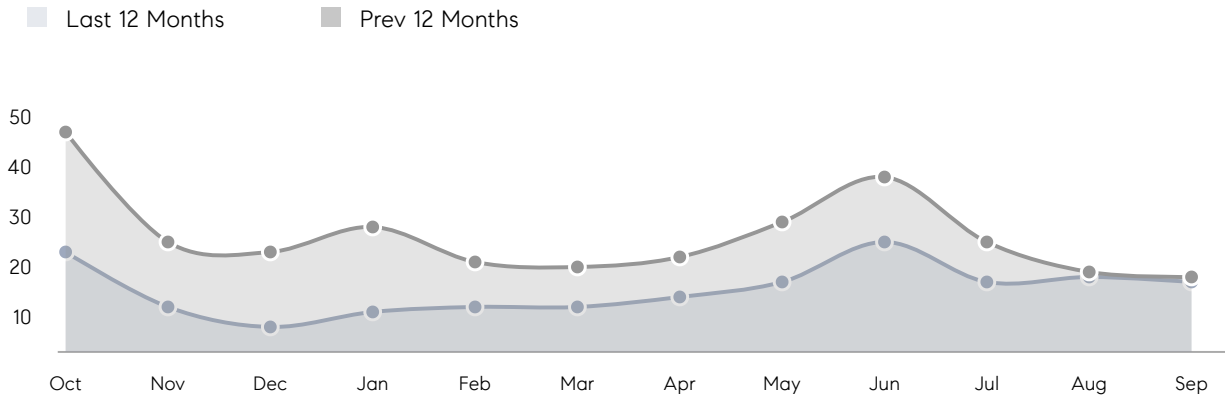
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 22 | 33 | -33% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$837,417 | \$760,700 | 10.1% |
| | # OF CONTRACTS | 12 | 11 | 9.1% |
| | NEW LISTINGS | 12 | 11 | 9% |
| Houses | AVERAGE DOM | 25 | 33 | -24% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$792,400 | \$760,700 | 4% |
| | # OF CONTRACTS | 10 | 10 | 0% |
| | NEW LISTINGS | 11 | 11 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 10 | - | - |
| | % OF ASKING PRICE | 106% | - | |
| | AVERAGE SOLD PRICE | \$1,062,500 | - | - |
| | # OF CONTRACTS | 2 | 1 | 100% |
| | NEW LISTINGS | 1 | 0 | 0% |

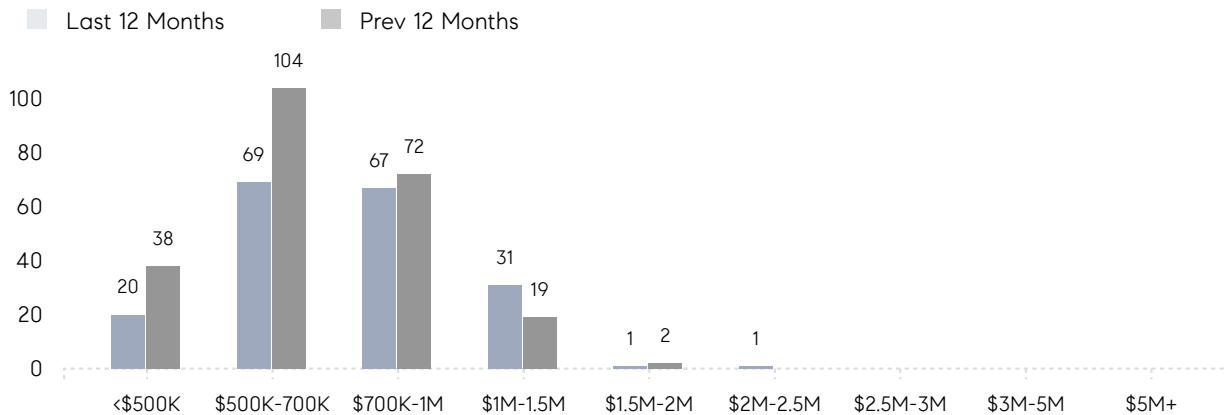
New Providence

SEPTEMBER 2022

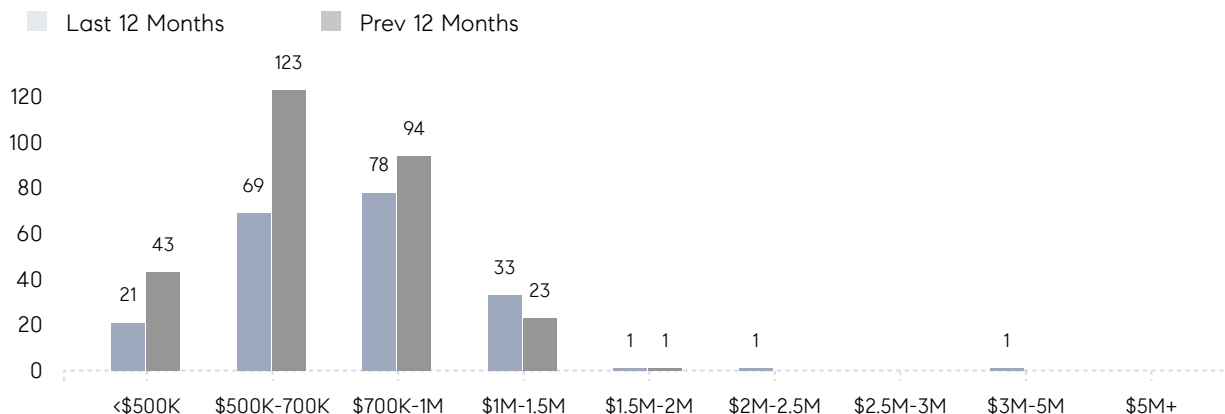
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Newark

SEPTEMBER 2022

UNDER CONTRACT

85
Total
Properties

\$363K
Average
Price

\$350K
Median
Price

49%
Increase From
Sep 2021

15%
Increase From
Sep 2021

17%
Increase From
Sep 2021

UNITS SOLD

53
Total
Properties

\$322K
Average
Price

\$310K
Median
Price

26%
Increase From
Sep 2021

-4%
Decrease From
Sep 2021

-6%
Decrease From
Sep 2021

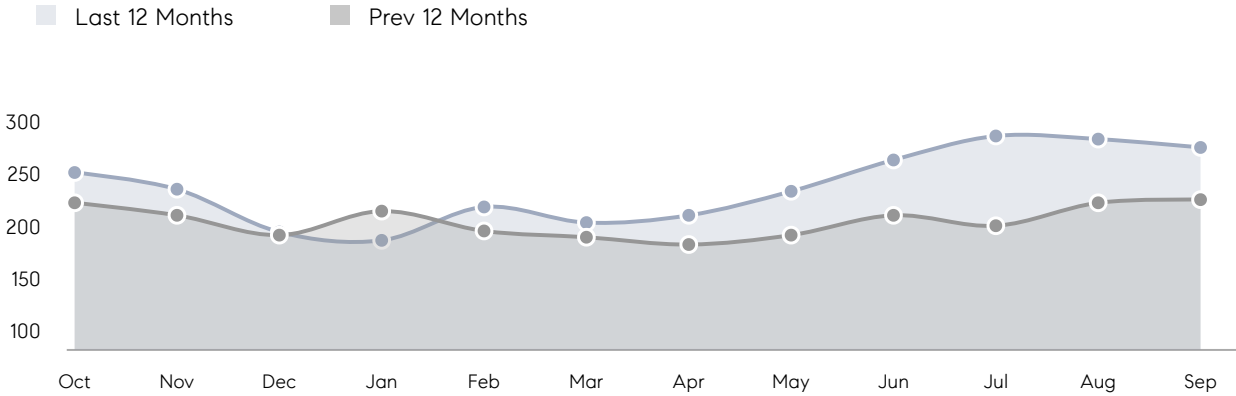
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 40 | 0% |
| | % OF ASKING PRICE | 106% | 103% | |
| | AVERAGE SOLD PRICE | \$322,362 | \$335,543 | -3.9% |
| | # OF CONTRACTS | 85 | 57 | 49.1% |
| | NEW LISTINGS | 87 | 76 | 14% |
| Houses | AVERAGE DOM | 42 | 43 | -2% |
| | % OF ASKING PRICE | 109% | 102% | |
| | AVERAGE SOLD PRICE | \$350,200 | \$364,964 | -4% |
| | # OF CONTRACTS | 70 | 34 | 106% |
| | NEW LISTINGS | 75 | 49 | 53% |
| Condo/Co-op/TH | AVERAGE DOM | 37 | 32 | 16% |
| | % OF ASKING PRICE | 100% | 104% | |
| | AVERAGE SOLD PRICE | \$263,412 | \$227,667 | 16% |
| | # OF CONTRACTS | 15 | 23 | -35% |
| | NEW LISTINGS | 12 | 27 | -56% |

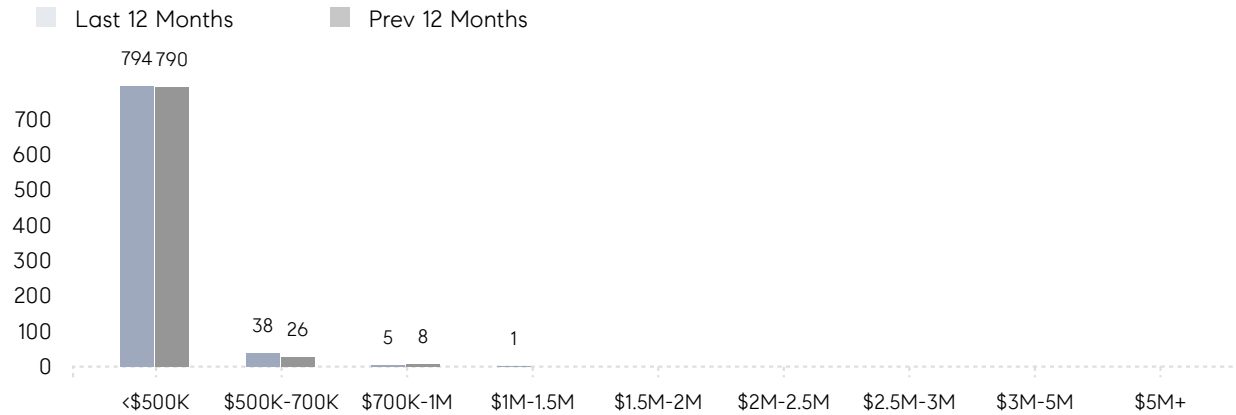
Newark

SEPTEMBER 2022

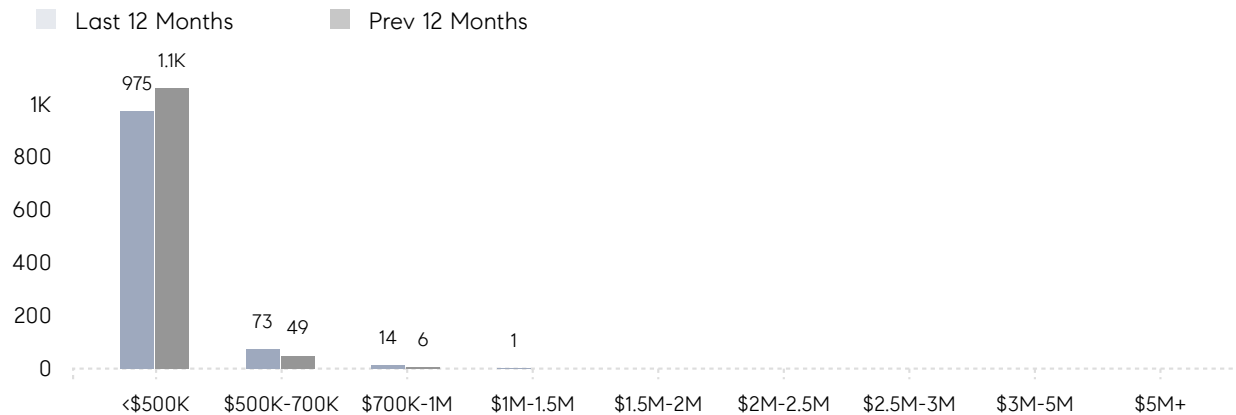
Monthly Inventory



Contracts By Price Range



Listings By Price Range



North Arlington

SEPTEMBER 2022

UNDER CONTRACT

9
Total
Properties

\$451K
Average
Price

\$435K
Median
Price

50%
Increase From
Sep 2021

-10%
Decrease From
Sep 2021

-12%
Decrease From
Sep 2021

UNITS SOLD

9
Total
Properties

\$423K
Average
Price

\$435K
Median
Price

29%
Increase From
Sep 2021

-18%
Decrease From
Sep 2021

-10%
Decrease From
Sep 2021

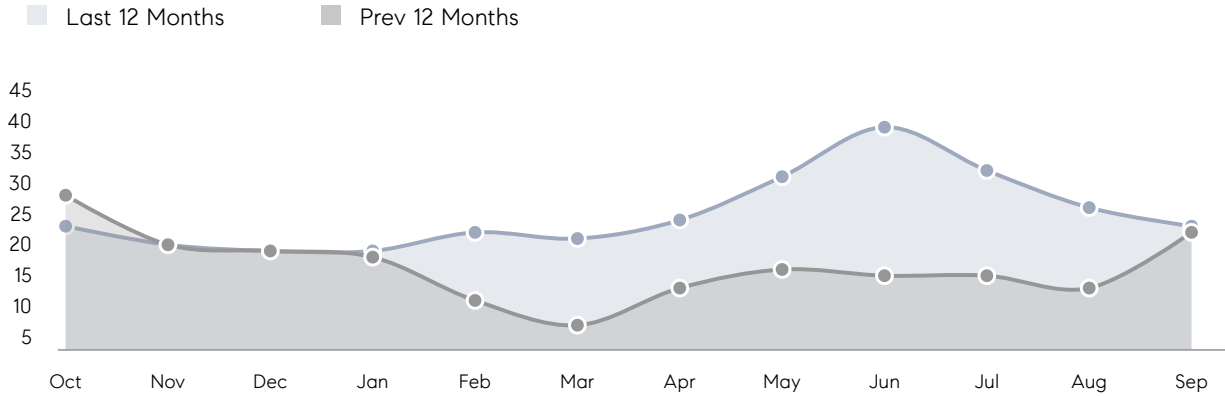
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 42 | 25 | 68% |
| | % OF ASKING PRICE | 102% | 106% | |
| | AVERAGE SOLD PRICE | \$423,778 | \$518,286 | -18.2% |
| | # OF CONTRACTS | 9 | 6 | 50.0% |
| | NEW LISTINGS | 6 | 17 | -65% |
| Houses | AVERAGE DOM | 28 | 25 | 12% |
| | % OF ASKING PRICE | 104% | 106% | |
| | AVERAGE SOLD PRICE | \$507,333 | \$518,286 | -2% |
| | # OF CONTRACTS | 9 | 6 | 50% |
| | NEW LISTINGS | 6 | 17 | -65% |
| Condo/Co-op/TH | AVERAGE DOM | 68 | - | - |
| | % OF ASKING PRICE | 98% | - | |
| | AVERAGE SOLD PRICE | \$256,667 | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

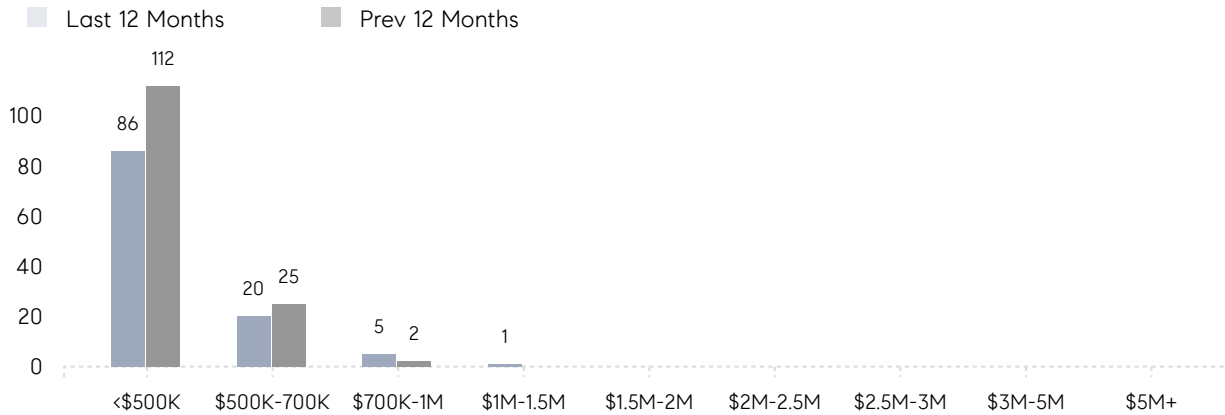
North Arlington

SEPTEMBER 2022

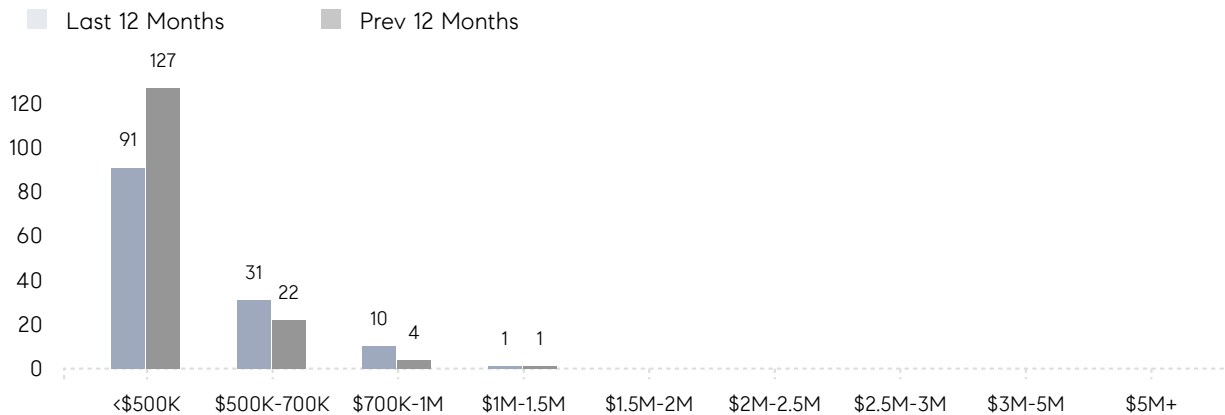
Monthly Inventory



Contracts By Price Range



Listings By Price Range



North Bergen

SEPTEMBER 2022

UNDER CONTRACT

27
Total
Properties

\$346K
Average
Price

\$350K
Median
Price

35%
Increase From
Sep 2021

-16%
Decrease From
Sep 2021

-28%
Decrease From
Sep 2021

UNITS SOLD

16
Total
Properties

\$443K
Average
Price

\$380K
Median
Price

-30%
Decrease From
Sep 2021

3%
Increase From
Sep 2021

-9%
Decrease From
Sep 2021

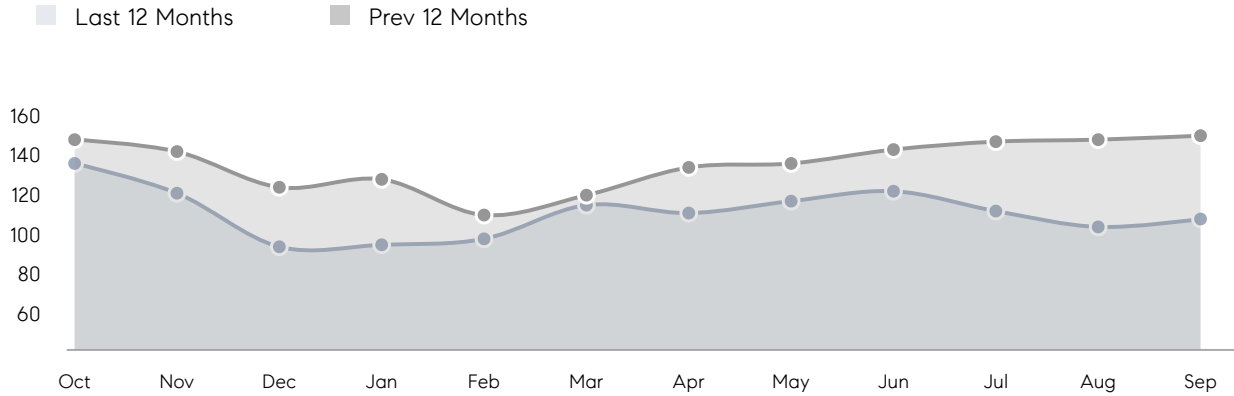
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 56 | 50 | 12% |
| | % OF ASKING PRICE | 98% | 94% | |
| | AVERAGE SOLD PRICE | \$443,375 | \$428,439 | 3.5% |
| | # OF CONTRACTS | 27 | 20 | 35.0% |
| | NEW LISTINGS | 46 | 51 | -10% |
| Houses | AVERAGE DOM | 27 | 50 | -46% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$546,667 | \$494,260 | 11% |
| | # OF CONTRACTS | 6 | 11 | -45% |
| | NEW LISTINGS | 16 | 17 | -6% |
| Condo/Co-op/TH | AVERAGE DOM | 62 | 51 | 22% |
| | % OF ASKING PRICE | 97% | 89% | |
| | AVERAGE SOLD PRICE | \$419,538 | \$377,808 | 11% |
| | # OF CONTRACTS | 21 | 9 | 133% |
| | NEW LISTINGS | 30 | 34 | -12% |

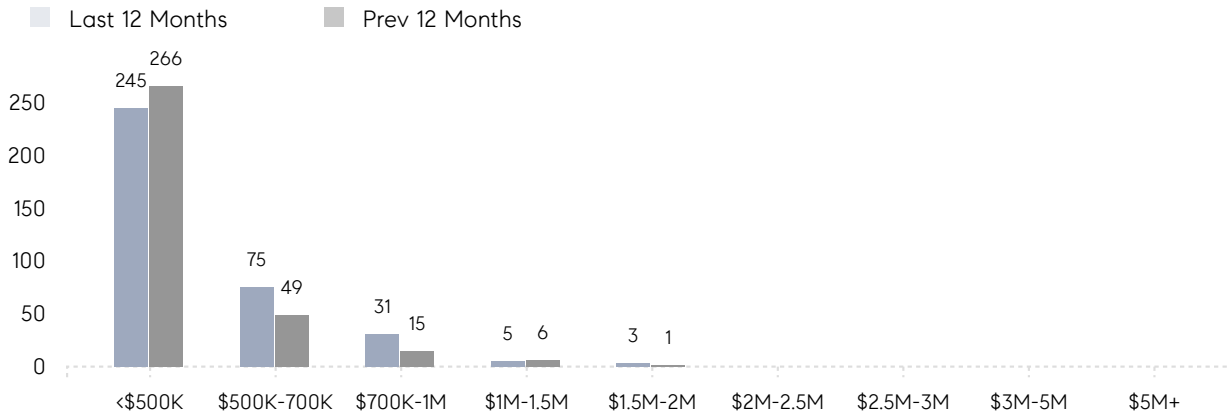
North Bergen

SEPTEMBER 2022

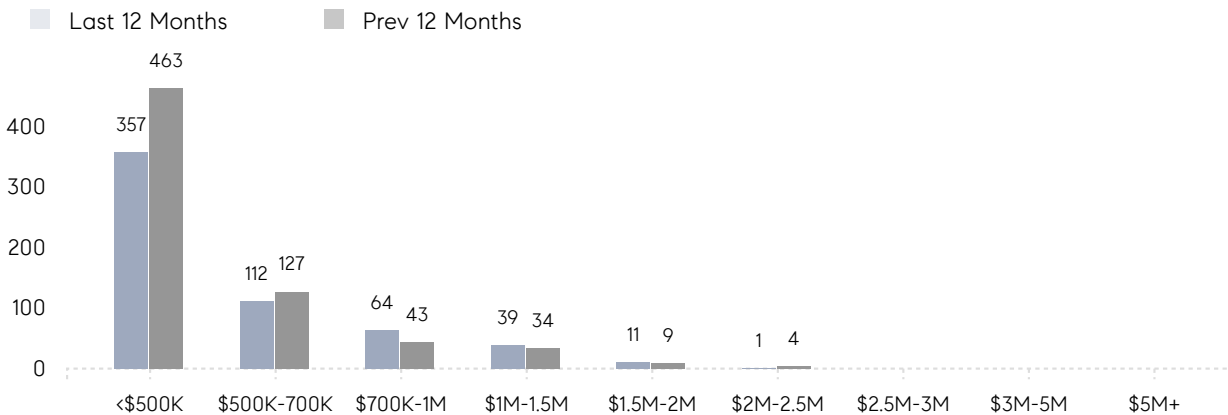
Monthly Inventory



Contracts By Price Range



Listings By Price Range



North Caldwell

SEPTEMBER 2022

UNDER CONTRACT

8
Total
Properties

\$862K
Average
Price

\$794K
Median
Price

14%
Increase From
Sep 2021

12%
Increase From
Sep 2021

6%
Increase From
Sep 2021

UNITS SOLD

9
Total
Properties

\$1.0M
Average
Price

\$932K
Median
Price

-18%
Decrease From
Sep 2021

33%
Increase From
Sep 2021

23%
Increase From
Sep 2021

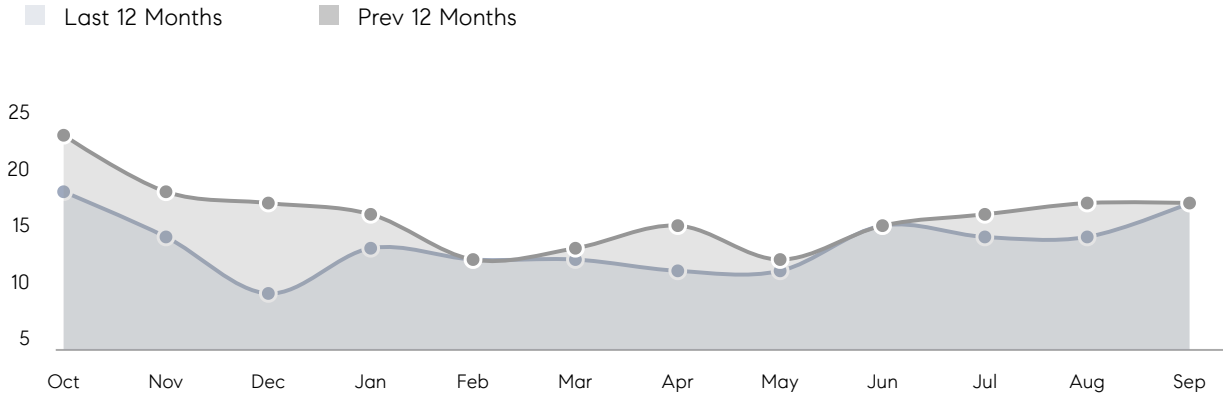
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 34 | 47 | -28% |
| | % OF ASKING PRICE | 105% | 102% | |
| | AVERAGE SOLD PRICE | \$1,063,522 | \$798,818 | 33.1% |
| | # OF CONTRACTS | 8 | 7 | 14.3% |
| | NEW LISTINGS | 12 | 8 | 50% |
| Houses | AVERAGE DOM | 37 | 45 | -18% |
| | % OF ASKING PRICE | 105% | 102% | |
| | AVERAGE SOLD PRICE | \$1,088,337 | \$831,889 | 31% |
| | # OF CONTRACTS | 5 | 6 | -17% |
| | NEW LISTINGS | 9 | 8 | 13% |
| Condo/Co-op/TH | AVERAGE DOM | 9 | 57 | -84% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$865,000 | \$650,000 | 33% |
| | # OF CONTRACTS | 3 | 1 | 200% |
| | NEW LISTINGS | 3 | 0 | 0% |

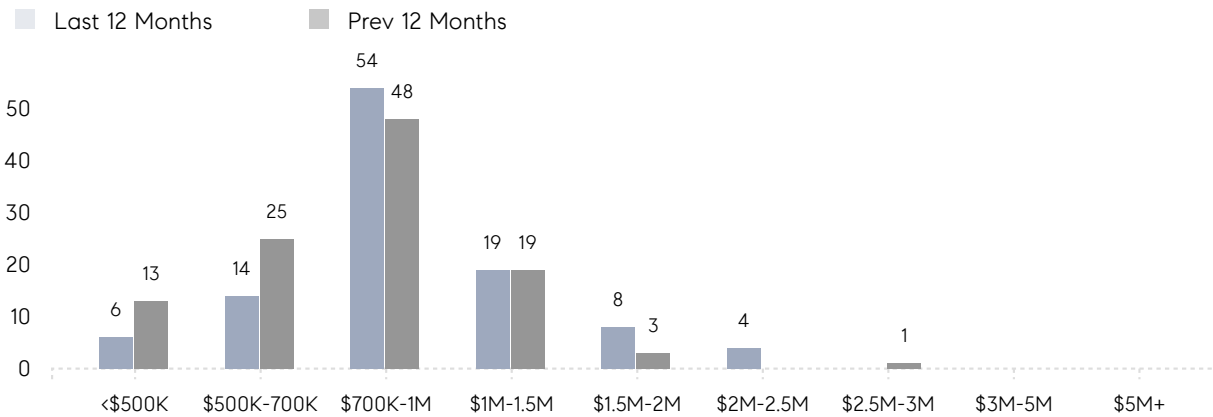
North Caldwell

SEPTEMBER 2022

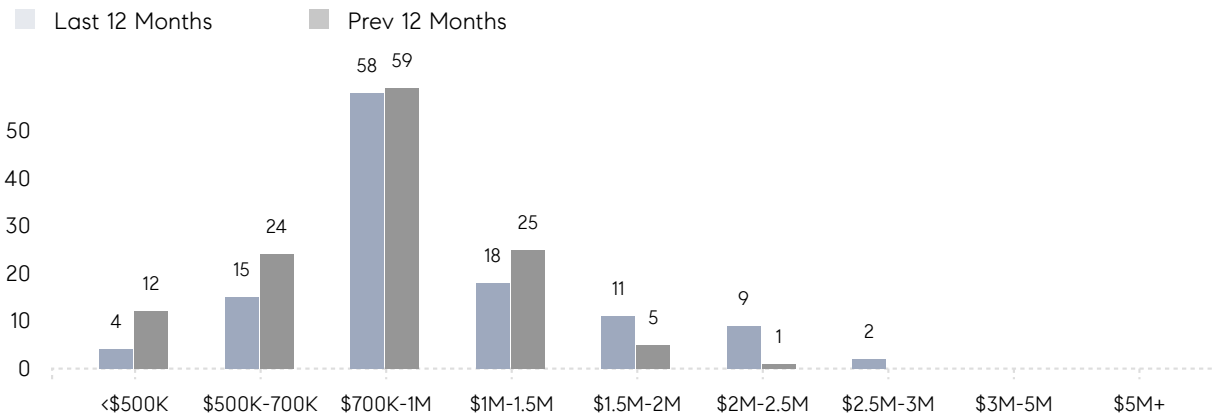
Monthly Inventory



Contracts By Price Range



Listings By Price Range



North Plainfield

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 14 | \$335K | \$360K |
| Total Properties | Average Price | Median Price |
| -42% | -7% | -3% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 18 | \$344K | \$375K |
| Total Properties | Average Price | Median Price |
| 50% | -10% | -6% |
| Increase From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

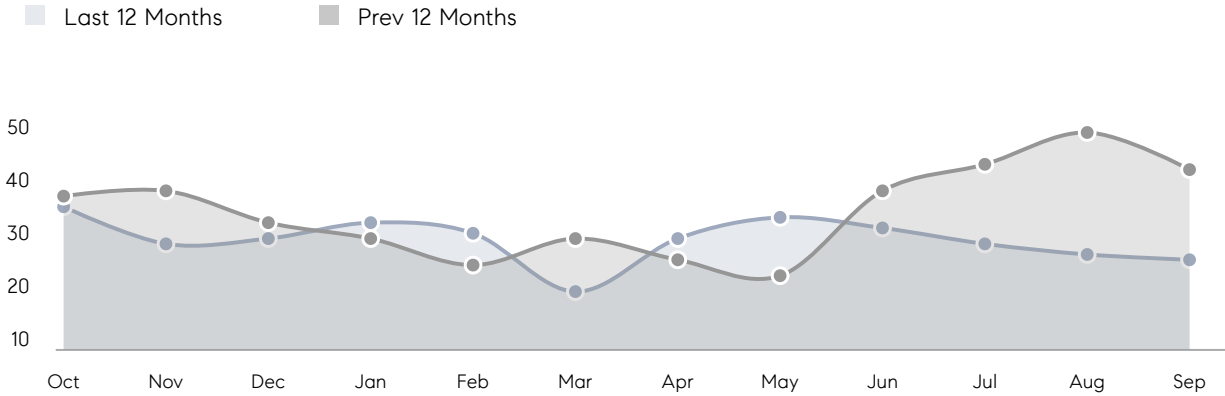
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 38 | 36 | 6% |
| | % OF ASKING PRICE | 102% | 104% | |
| | AVERAGE SOLD PRICE | \$344,167 | \$380,583 | -9.6% |
| | # OF CONTRACTS | 14 | 24 | -41.7% |
| | NEW LISTINGS | 16 | 20 | -20% |
| Houses | AVERAGE DOM | 36 | 36 | 0% |
| | % OF ASKING PRICE | 103% | 104% | |
| | AVERAGE SOLD PRICE | \$417,538 | \$380,583 | 10% |
| | # OF CONTRACTS | 11 | 20 | -45% |
| | NEW LISTINGS | 15 | 18 | -17% |
| Condo/Co-op/TH | AVERAGE DOM | 42 | - | - |
| | % OF ASKING PRICE | 100% | - | |
| | AVERAGE SOLD PRICE | \$153,400 | - | - |
| | # OF CONTRACTS | 3 | 4 | -25% |
| | NEW LISTINGS | 1 | 2 | -50% |

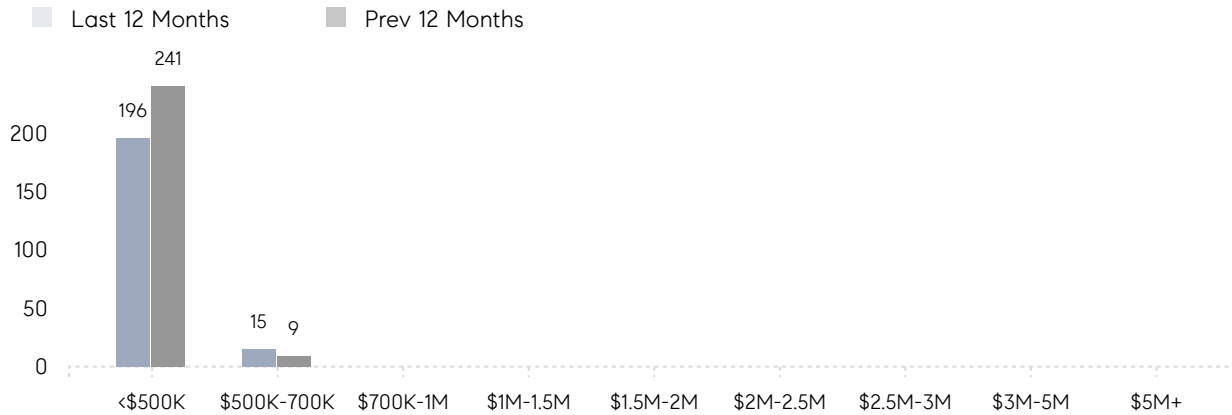
North Plainfield

SEPTEMBER 2022

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Northvale

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 4 | \$838K | \$539K |
| Total Properties | Average Price | Median Price |
| -43% | 44% | -1% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 1 | \$1.6M | \$1.6M |
| Total Properties | Average Price | Median Price |
| -87% | 165% | 170% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

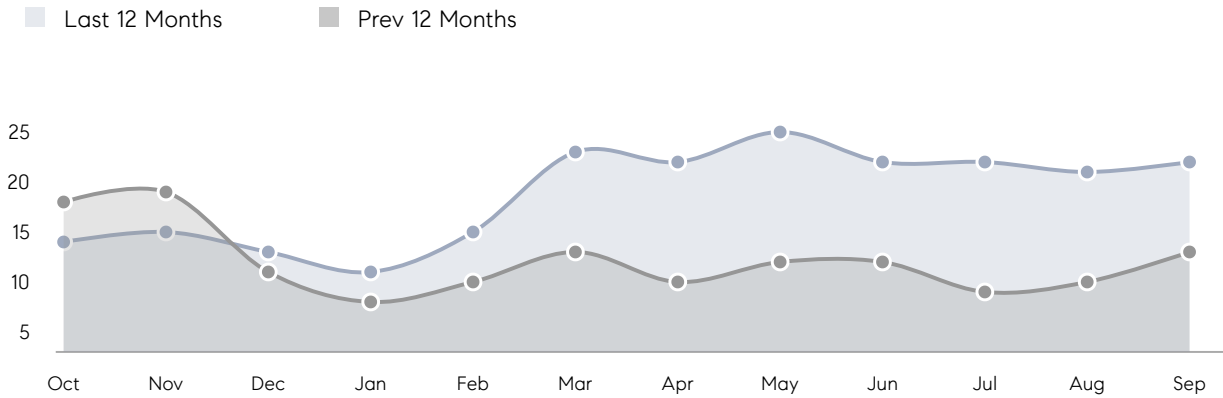
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 147 | 26 | 465% |
| | % OF ASKING PRICE | 89% | 102% | |
| | AVERAGE SOLD PRICE | \$1,600,000 | \$603,813 | 165.0% |
| | # OF CONTRACTS | 4 | 7 | -42.9% |
| | NEW LISTINGS | 5 | 10 | -50% |
| Houses | AVERAGE DOM | 147 | 26 | 465% |
| | % OF ASKING PRICE | 89% | 102% | |
| | AVERAGE SOLD PRICE | \$1,600,000 | \$603,813 | 165% |
| | # OF CONTRACTS | 2 | 6 | -67% |
| | NEW LISTINGS | 4 | 10 | -60% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 2 | 1 | 100% |
| | NEW LISTINGS | 1 | 0 | 0% |

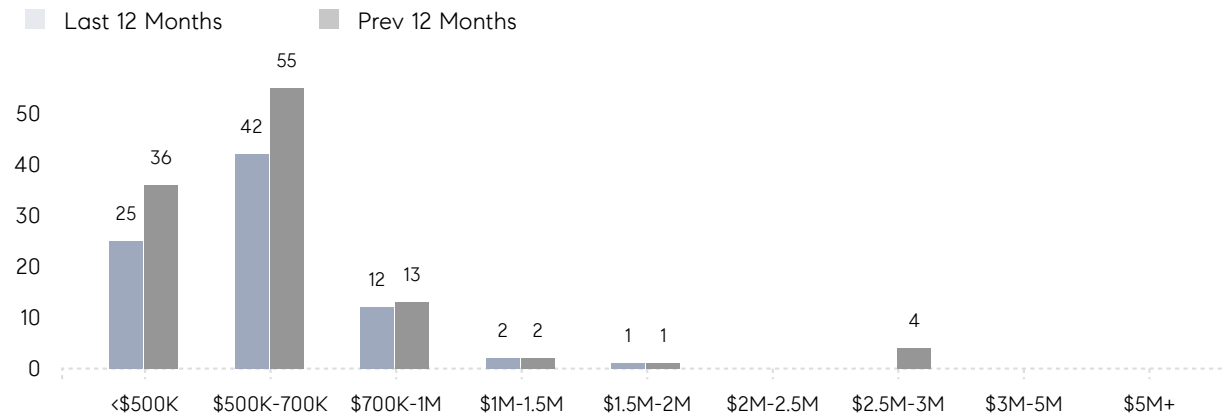
Northvale

SEPTEMBER 2022

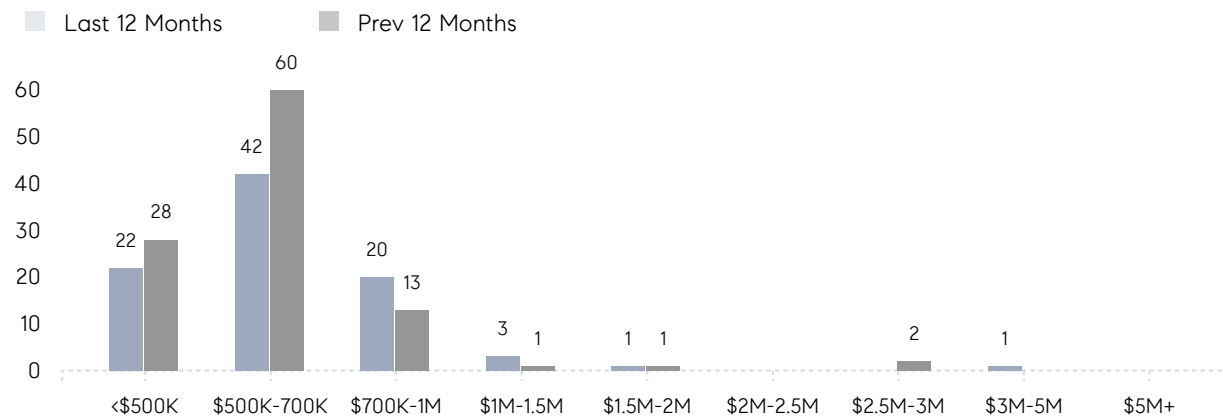
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Norwood

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 4 | \$624K | \$624K |
| Total Properties | Average Price | Median Price |
| -20% | -22% | -10% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 7 | \$683K | \$630K |
| Total Properties | Average Price | Median Price |
| 75% | 11% | 3% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

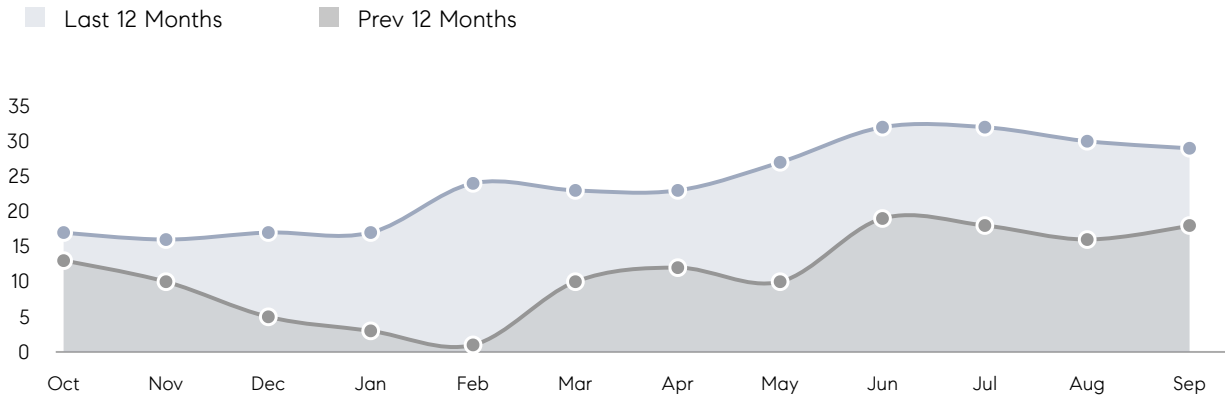
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 14 | 107% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$683,143 | \$614,750 | 11.1% |
| | # OF CONTRACTS | 4 | 5 | -20.0% |
| | NEW LISTINGS | 3 | 7 | -57% |
| Houses | AVERAGE DOM | 27 | 18 | 50% |
| | % OF ASKING PRICE | 99% | 96% | |
| | AVERAGE SOLD PRICE | \$762,750 | \$626,333 | 22% |
| | # OF CONTRACTS | 1 | 5 | -80% |
| | NEW LISTINGS | 3 | 6 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | 32 | 0 | - |
| | % OF ASKING PRICE | 96% | 100% | |
| | AVERAGE SOLD PRICE | \$577,000 | \$580,000 | -1% |
| | # OF CONTRACTS | 3 | 0 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

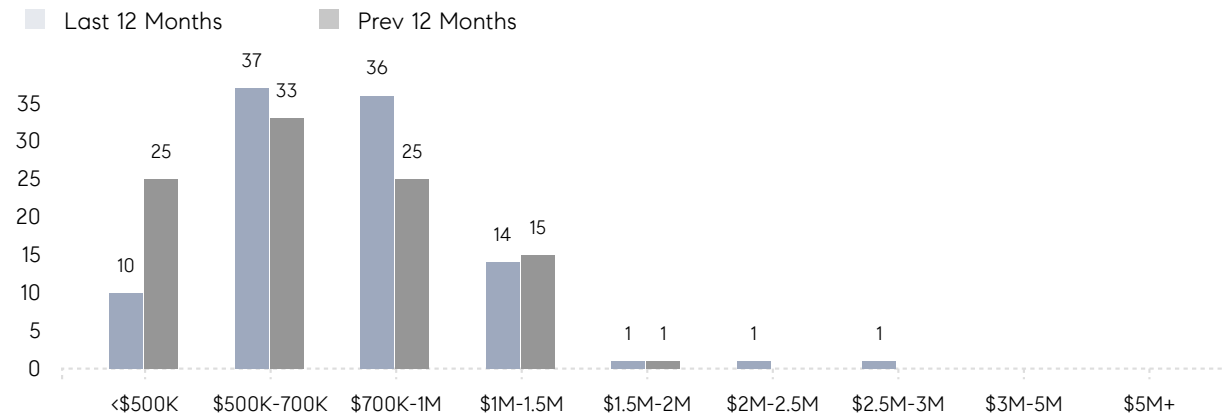
Norwood

SEPTEMBER 2022

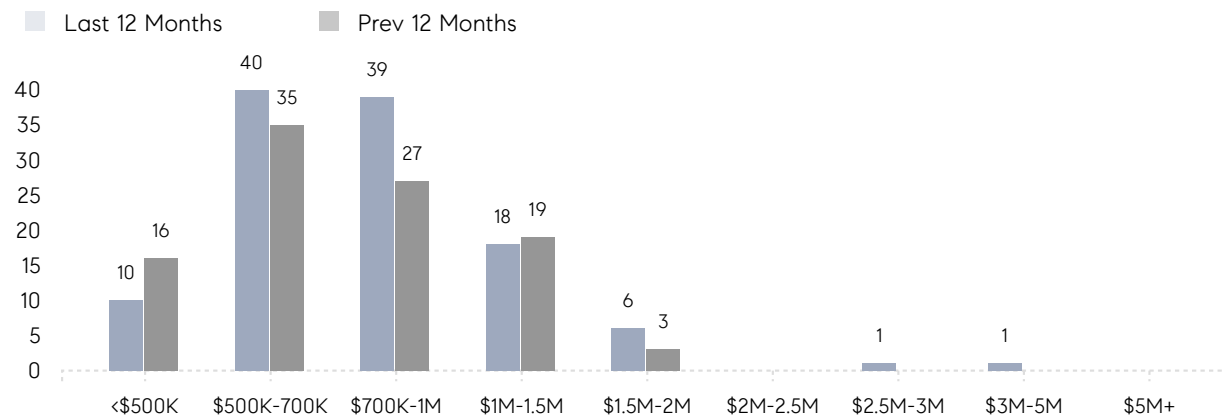
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Nutley

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 28 | \$509K | \$519K |
| Total Properties | Average Price | Median Price |
| -59% | 7% | 6% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 41 | \$514K | \$530K |
| Total Properties | Average Price | Median Price |
| -16% | 25% | 18% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

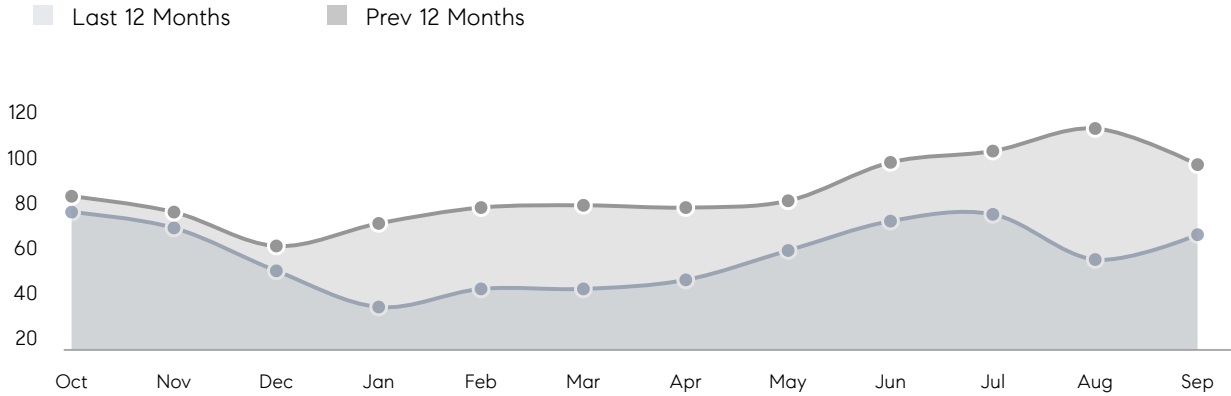
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 37 | -11% |
| | % OF ASKING PRICE | 102% | 102% | |
| | AVERAGE SOLD PRICE | \$514,256 | \$411,685 | 24.9% |
| | # OF CONTRACTS | 28 | 68 | -58.8% |
| | NEW LISTINGS | 36 | 59 | -39% |
| Houses | AVERAGE DOM | 34 | 35 | -3% |
| | % OF ASKING PRICE | 102% | 103% | |
| | AVERAGE SOLD PRICE | \$565,300 | \$493,210 | 15% |
| | # OF CONTRACTS | 20 | 52 | -62% |
| | NEW LISTINGS | 30 | 45 | -33% |
| Condo/Co-op/TH | AVERAGE DOM | 31 | 42 | -26% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$390,900 | \$185,923 | 110% |
| | # OF CONTRACTS | 8 | 16 | -50% |
| | NEW LISTINGS | 6 | 14 | -57% |

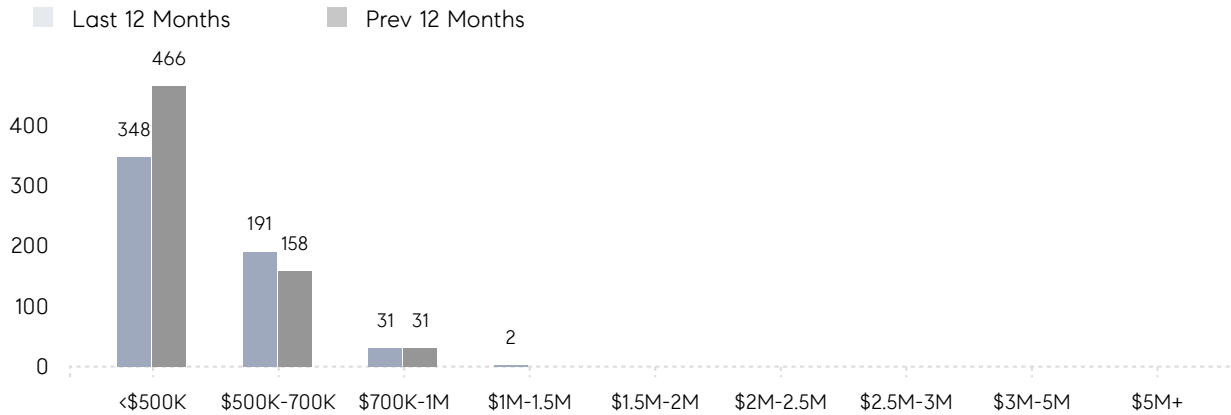
Nutley

SEPTEMBER 2022

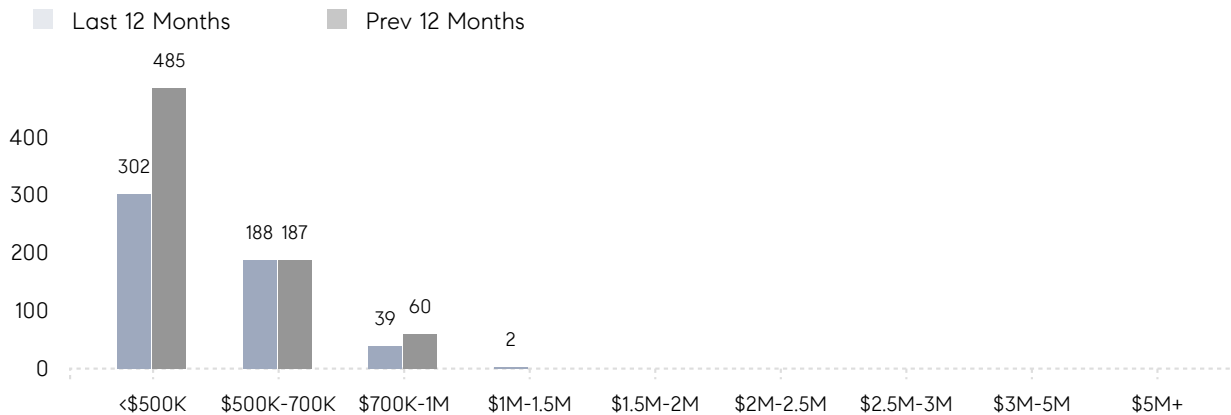
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Oakland

SEPTEMBER 2022

UNDER CONTRACT

25
Total
Properties

\$617K
Average
Price

\$600K
Median
Price

32%
Increase From
Sep 2021

11%
Increase From
Sep 2021

10%
Increase From
Sep 2021

UNITS SOLD

16
Total
Properties

\$567K
Average
Price

\$592K
Median
Price

-20%
Decrease From
Sep 2021

-2%
Decrease From
Sep 2021

2%
Increase From
Sep 2021

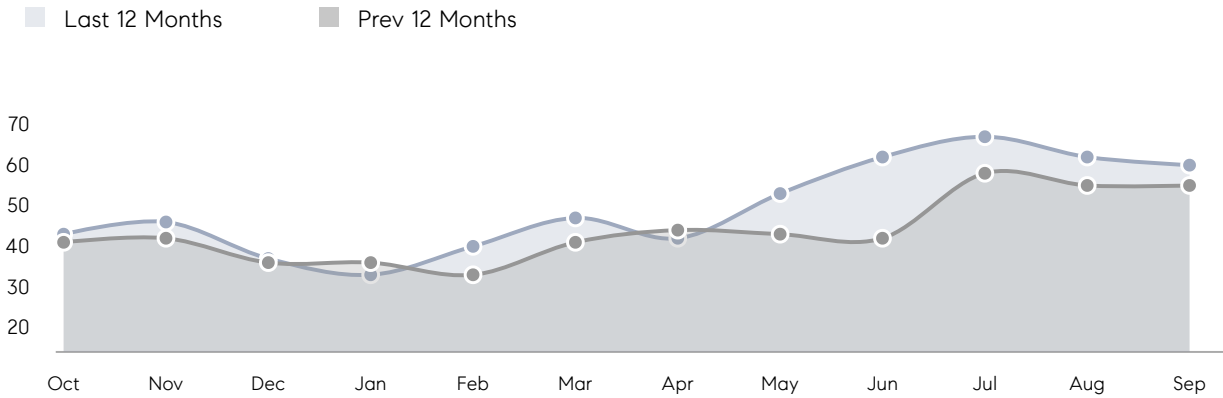
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 43 | 31 | 39% |
| | % OF ASKING PRICE | 95% | 100% | |
| | AVERAGE SOLD PRICE | \$567,875 | \$576,575 | -1.5% |
| | # OF CONTRACTS | 25 | 19 | 31.6% |
| | NEW LISTINGS | 30 | 24 | 25% |
| Houses | AVERAGE DOM | 43 | 32 | 34% |
| | % OF ASKING PRICE | 95% | 99% | |
| | AVERAGE SOLD PRICE | \$567,875 | \$589,553 | -4% |
| | # OF CONTRACTS | 24 | 19 | 26% |
| | NEW LISTINGS | 29 | 24 | 21% |
| Condo/Co-op/TH | AVERAGE DOM | - | 11 | - |
| | % OF ASKING PRICE | - | 110% | |
| | AVERAGE SOLD PRICE | - | \$330,000 | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

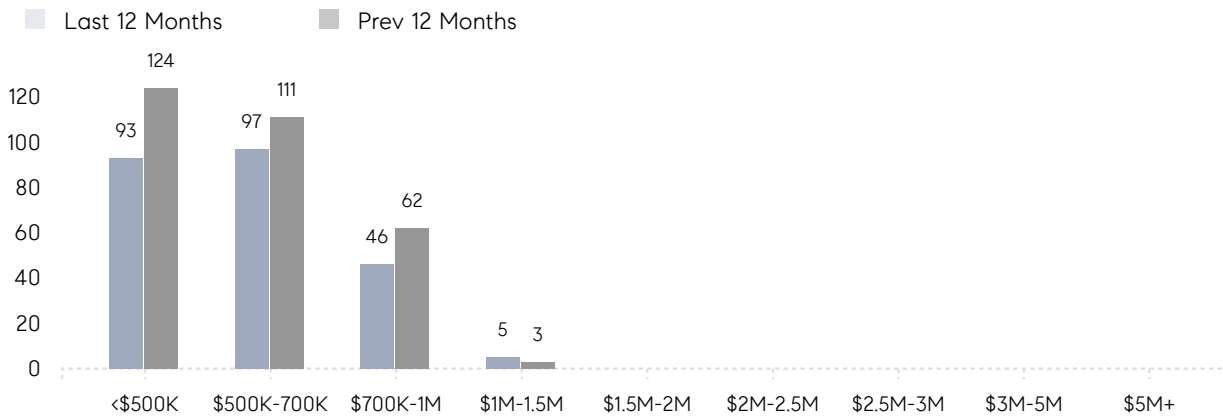
Oakland

SEPTEMBER 2022

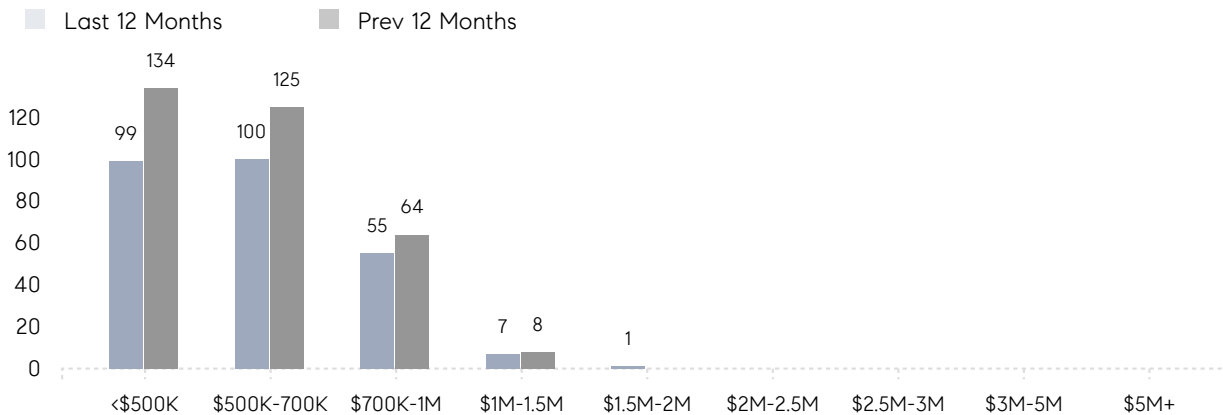
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Old Tappan

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 5 | \$1.0M | \$818K |
| Total Properties | Average Price | Median Price |
| -29% | 6% | -9% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 7 | \$912K | \$950K |
| Total Properties | Average Price | Median Price |
| -12% | -7% | 14% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Increase From Sep 2021 |

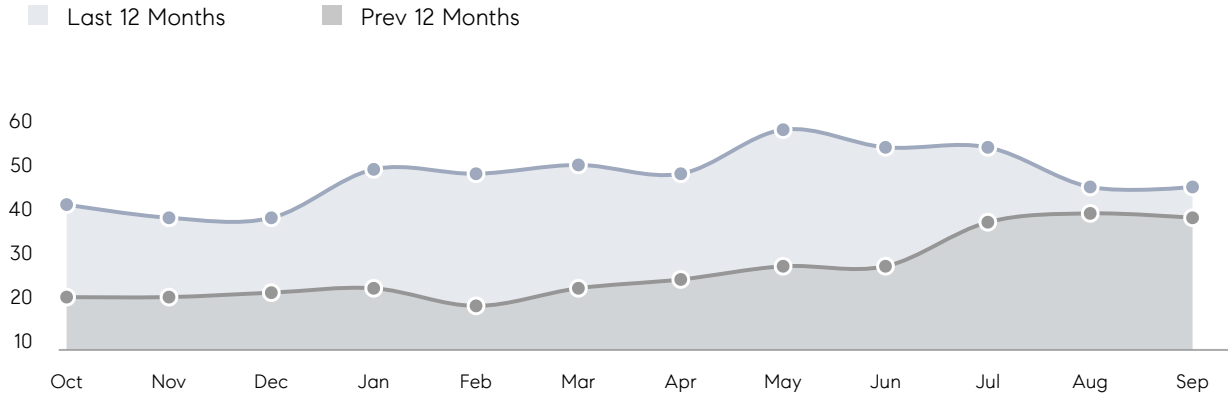
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 51 | 18 | 183% |
| | % OF ASKING PRICE | 98% | 101% | |
| | AVERAGE SOLD PRICE | \$912,571 | \$982,625 | -7.1% |
| | # OF CONTRACTS | 5 | 7 | -28.6% |
| | NEW LISTINGS | 3 | 8 | -62% |
| Houses | AVERAGE DOM | 45 | 19 | 137% |
| | % OF ASKING PRICE | 98% | 103% | |
| | AVERAGE SOLD PRICE | \$1,022,667 | \$1,096,800 | -7% |
| | # OF CONTRACTS | 3 | 4 | -25% |
| | NEW LISTINGS | 3 | 8 | -62% |
| Condo/Co-op/TH | AVERAGE DOM | 56 | 15 | 273% |
| | % OF ASKING PRICE | 98% | 96% | |
| | AVERAGE SOLD PRICE | \$830,000 | \$792,333 | 5% |
| | # OF CONTRACTS | 2 | 3 | -33% |
| | NEW LISTINGS | 0 | 0 | 0% |

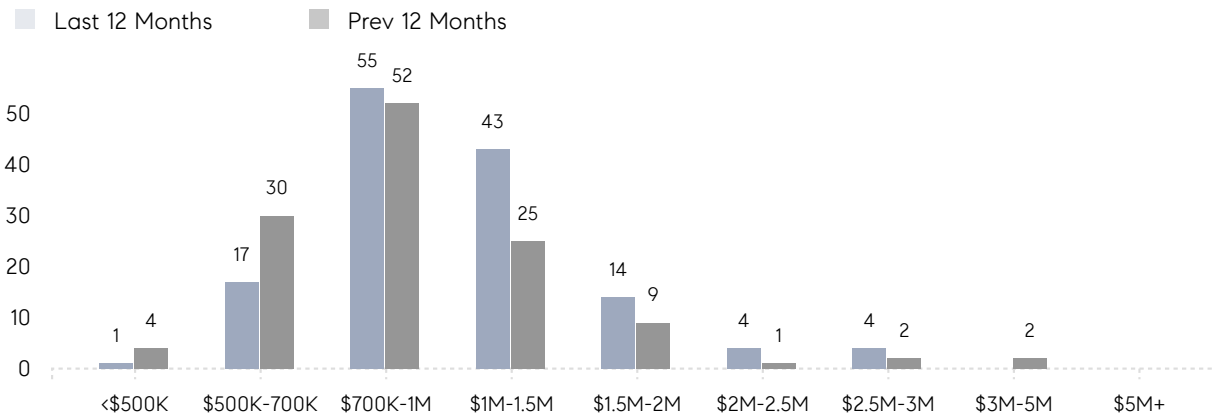
Old Tappan

SEPTEMBER 2022

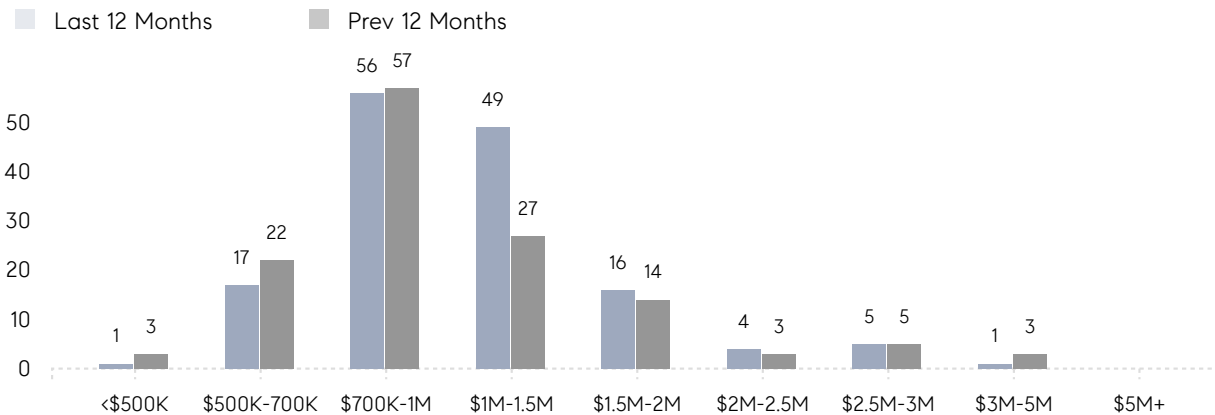
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Oradell

SEPTEMBER 2022

UNDER CONTRACT

7
Total
Properties

\$728K
Average
Price

\$729K
Median
Price

-50%
Decrease From
Sep 2021

-1%
Change From
Sep 2021

14%
Increase From
Sep 2021

UNITS SOLD

10
Total
Properties

\$792K
Average
Price

\$672K
Median
Price

11%
Increase From
Sep 2021

11%
Increase From
Sep 2021

-5%
Decrease From
Sep 2021

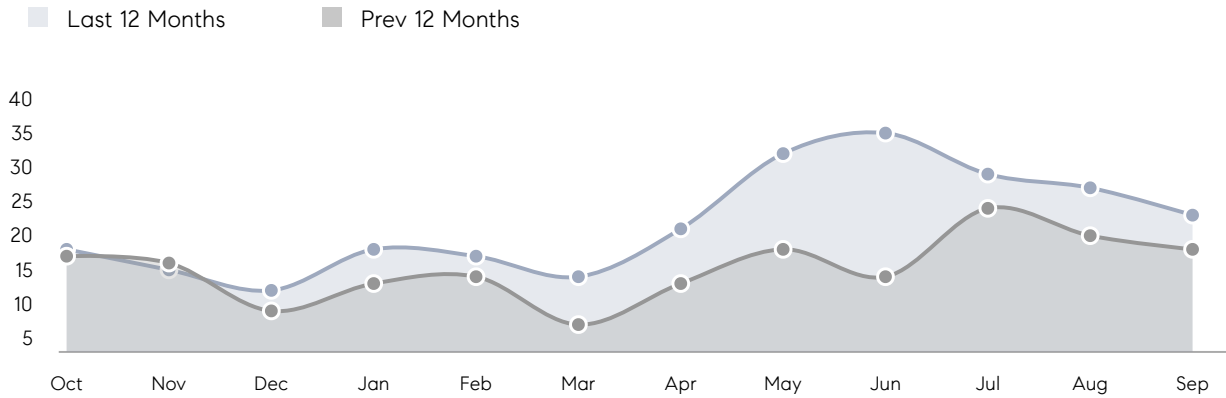
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 25 | 60% |
| | % OF ASKING PRICE | 98% | 103% | |
| | AVERAGE SOLD PRICE | \$792,400 | \$712,444 | 11.2% |
| | # OF CONTRACTS | 7 | 14 | -50.0% |
| | NEW LISTINGS | 5 | 14 | -64% |
| Houses | AVERAGE DOM | 40 | 25 | 60% |
| | % OF ASKING PRICE | 98% | 103% | |
| | AVERAGE SOLD PRICE | \$792,400 | \$712,444 | 11% |
| | # OF CONTRACTS | 7 | 14 | -50% |
| | NEW LISTINGS | 5 | 14 | -64% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

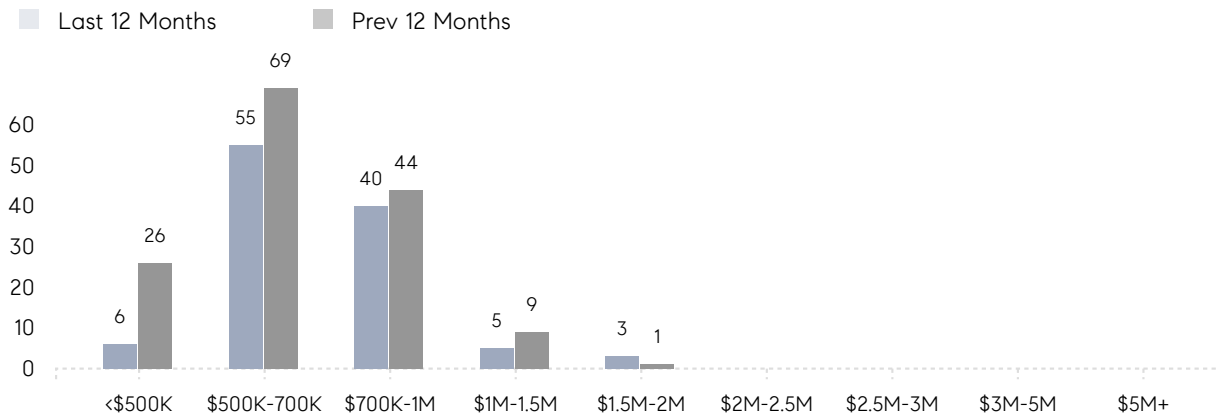
Oradell

SEPTEMBER 2022

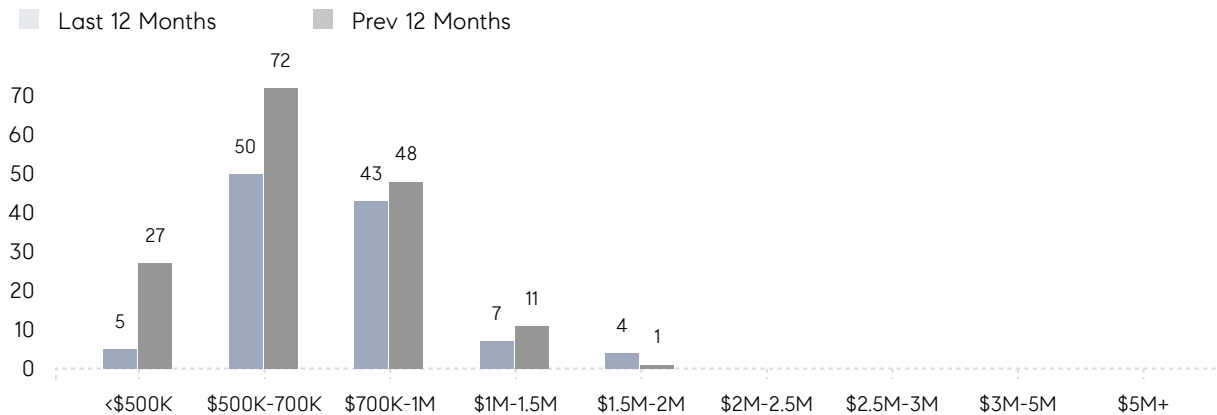
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Orange

SEPTEMBER 2022

UNDER CONTRACT

11
Total
Properties

\$403K
Average
Price

\$400K
Median
Price

-15%
Decrease From
Sep 2021

27%
Increase From
Sep 2021

61%
Increase From
Sep 2021

UNITS SOLD

6
Total
Properties

\$400K
Average
Price

\$367K
Median
Price

-62%
Decrease From
Sep 2021

31%
Increase From
Sep 2021

27%
Increase From
Sep 2021

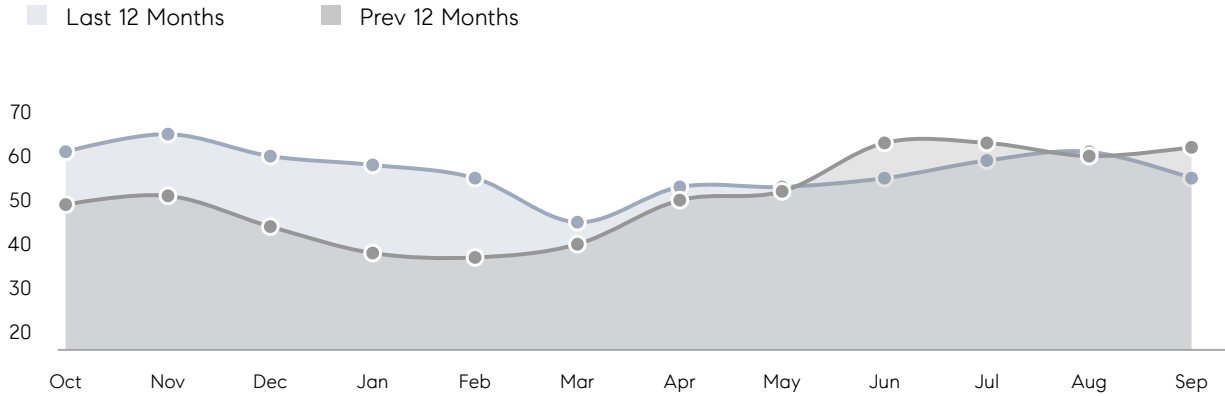
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 37 | 45 | -18% |
| | % OF ASKING PRICE | 104% | 103% | |
| | AVERAGE SOLD PRICE | \$400,000 | \$304,313 | 31.4% |
| | # OF CONTRACTS | 11 | 13 | -15.4% |
| | NEW LISTINGS | 10 | 18 | -44% |
| Houses | AVERAGE DOM | 37 | 48 | -23% |
| | % OF ASKING PRICE | 104% | 102% | |
| | AVERAGE SOLD PRICE | \$400,000 | \$321,000 | 25% |
| | # OF CONTRACTS | 9 | 9 | 0% |
| | NEW LISTINGS | 9 | 11 | -18% |
| Condo/Co-op/TH | AVERAGE DOM | - | 39 | - |
| | % OF ASKING PRICE | - | 105% | |
| | AVERAGE SOLD PRICE | - | \$267,600 | - |
| | # OF CONTRACTS | 2 | 4 | -50% |
| | NEW LISTINGS | 1 | 7 | -86% |

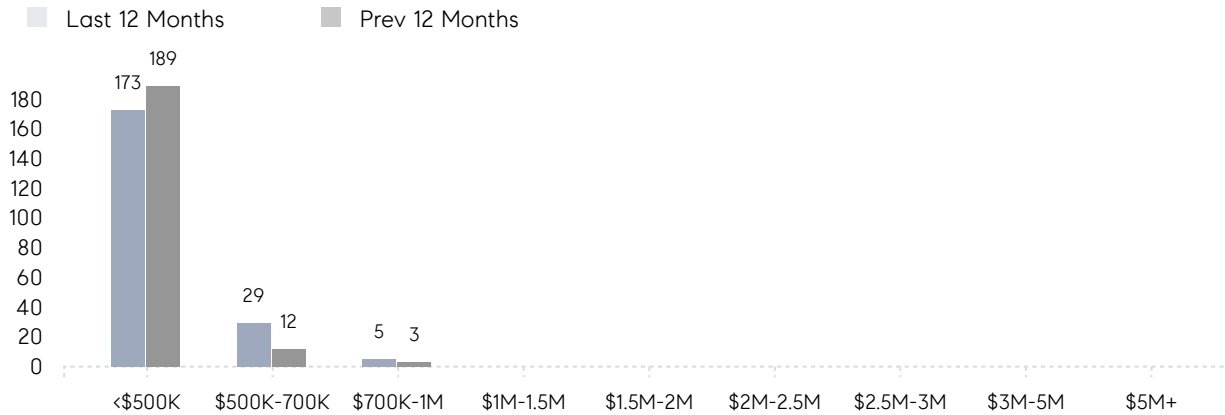
Orange

SEPTEMBER 2022

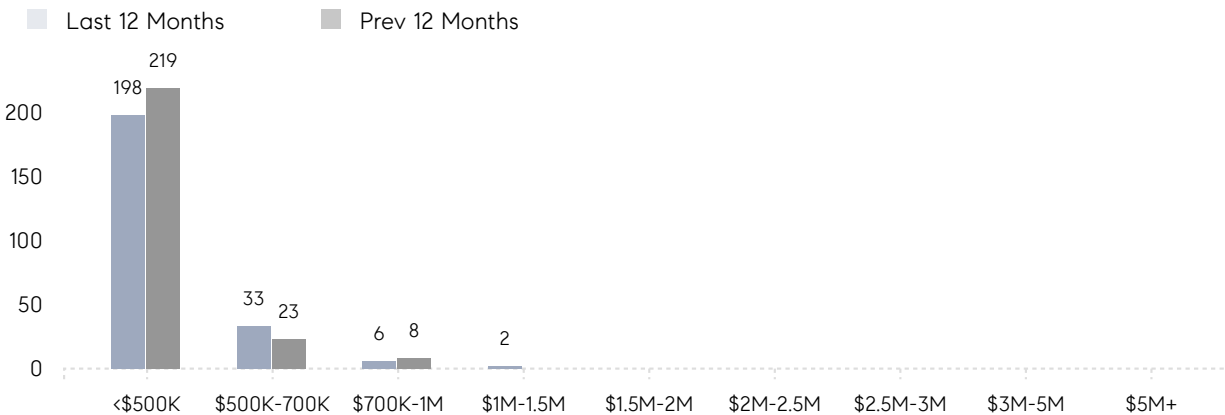
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Palisades Park

SEPTEMBER 2022

UNDER CONTRACT

13
Total
Properties

\$702K
Average
Price

\$709K
Median
Price

8%
Increase From
Sep 2021

-9%
Decrease From
Sep 2021

-16%
Decrease From
Sep 2021

UNITS SOLD

5
Total
Properties

\$738K
Average
Price

\$855K
Median
Price

-37%
Decrease From
Sep 2021

8%
Increase From
Sep 2021

21%
Increase From
Sep 2021

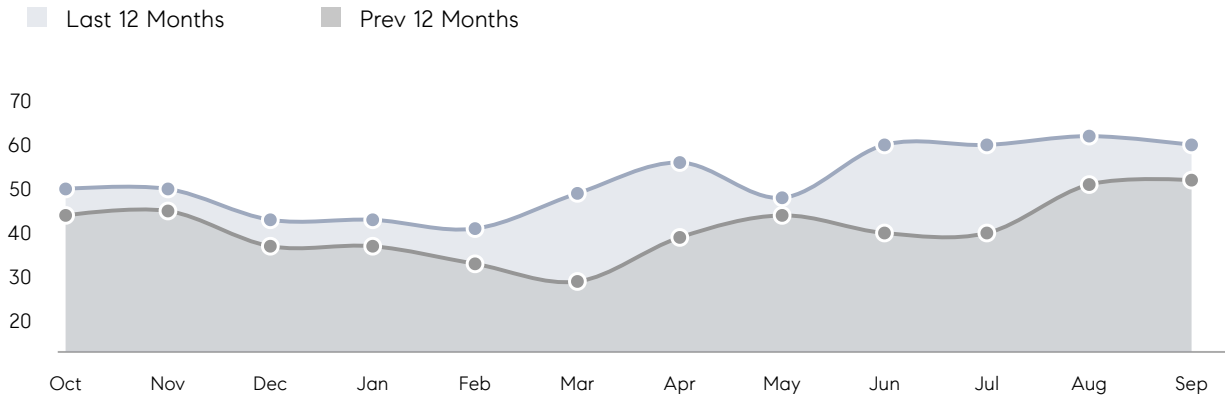
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 29 | 0% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$738,200 | \$686,000 | 7.6% |
| | # OF CONTRACTS | 13 | 12 | 8.3% |
| | NEW LISTINGS | 11 | 12 | -8% |
| Houses | AVERAGE DOM | - | 17 | - |
| | % OF ASKING PRICE | - | 98% | |
| | AVERAGE SOLD PRICE | - | \$657,000 | - |
| | # OF CONTRACTS | 2 | 1 | 100% |
| | NEW LISTINGS | 3 | 1 | 200% |
| Condo/Co-op/TH | AVERAGE DOM | 29 | 31 | -6% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$738,200 | \$690,143 | 7% |
| | # OF CONTRACTS | 11 | 11 | 0% |
| | NEW LISTINGS | 8 | 11 | -27% |

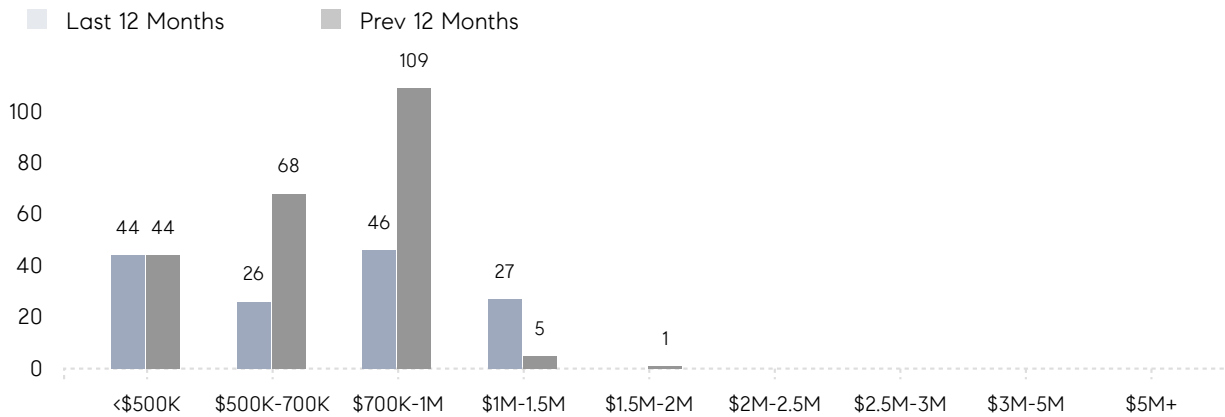
Palisades Park

SEPTEMBER 2022

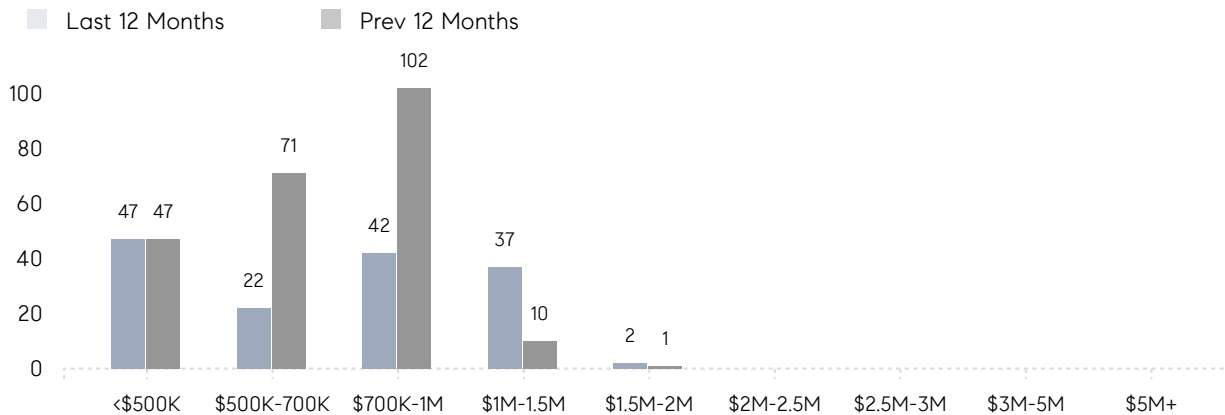
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Paramus

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 19 | \$780K | \$719K |
| Total Properties | Average Price | Median Price |
| -34% | -7% | -13% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 17 | \$995K | \$825K |
| Total Properties | Average Price | Median Price |
| -54% | 21% | 18% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

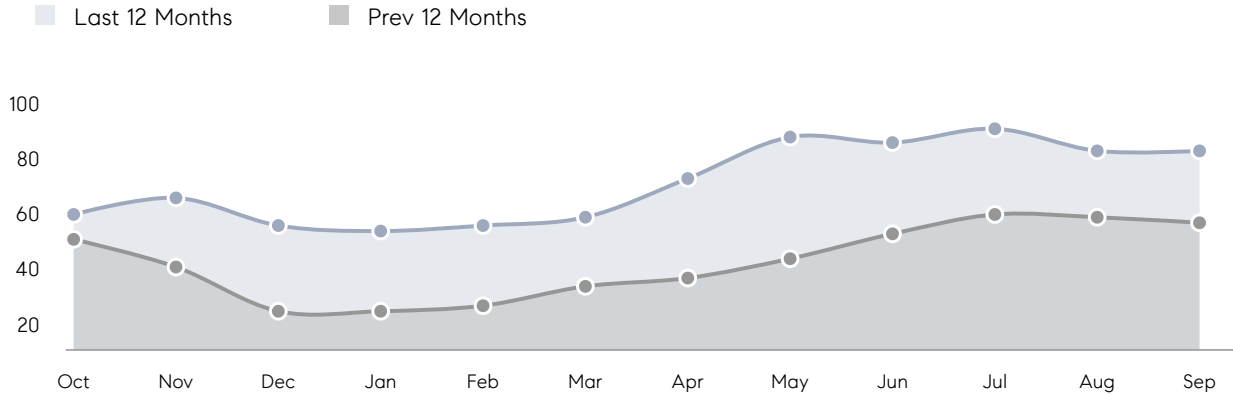
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 37 | 35 | 6% |
| | % OF ASKING PRICE | 97% | 100% | |
| | AVERAGE SOLD PRICE | \$995,882 | \$826,257 | 20.5% |
| | # OF CONTRACTS | 19 | 29 | -34.5% |
| | NEW LISTINGS | 23 | 24 | -4% |
| Houses | AVERAGE DOM | 37 | 35 | 6% |
| | % OF ASKING PRICE | 97% | 100% | |
| | AVERAGE SOLD PRICE | \$995,882 | \$825,597 | 21% |
| | # OF CONTRACTS | 16 | 28 | -43% |
| | NEW LISTINGS | 23 | 20 | 15% |
| Condo/Co-op/TH | AVERAGE DOM | - | 8 | - |
| | % OF ASKING PRICE | - | 100% | |
| | AVERAGE SOLD PRICE | - | \$850,000 | - |
| | # OF CONTRACTS | 3 | 1 | 200% |
| | NEW LISTINGS | 0 | 4 | 0% |

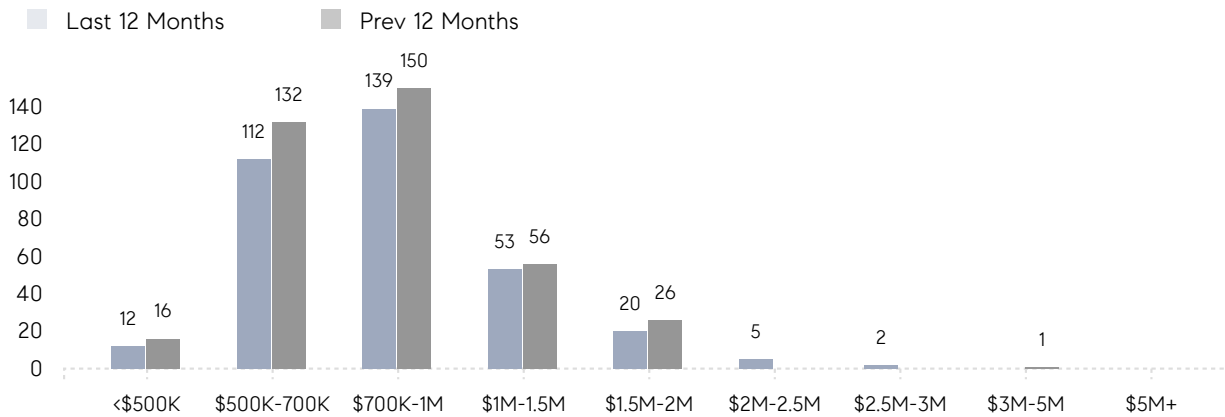
Paramus

SEPTEMBER 2022

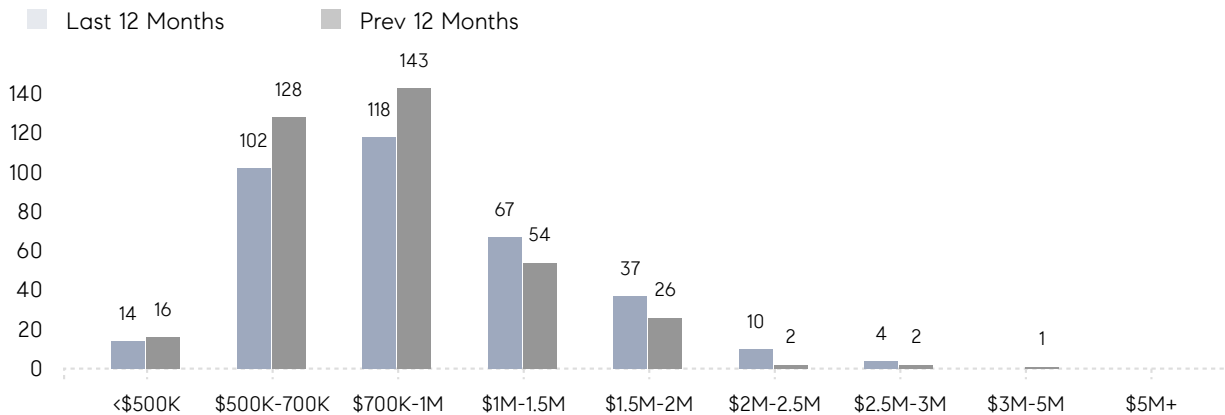
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Park Ridge

SEPTEMBER 2022

UNDER CONTRACT

7
Total
Properties

\$928K
Average
Price

\$975K
Median
Price

-50%
Decrease From
Sep 2021

54%
Increase From
Sep 2021

61%
Increase From
Sep 2021

UNITS SOLD

8
Total
Properties

\$856K
Average
Price

\$752K
Median
Price

-11%
Decrease From
Sep 2021

30%
Increase From
Sep 2021

13%
Increase From
Sep 2021

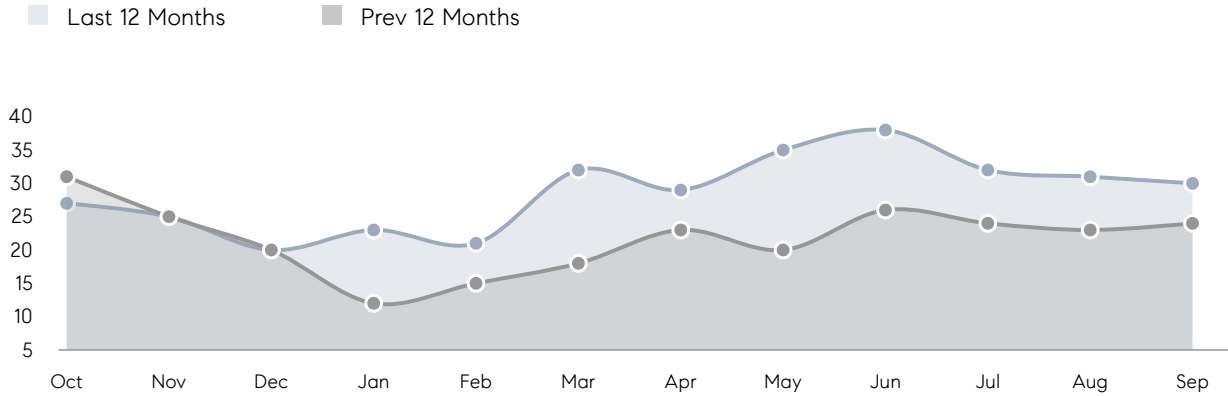
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 23 | 29 | -21% |
| | % OF ASKING PRICE | 99% | 99% | |
| | AVERAGE SOLD PRICE | \$856,500 | \$658,000 | 30.2% |
| | # OF CONTRACTS | 7 | 14 | -50.0% |
| | NEW LISTINGS | 6 | 18 | -67% |
| Houses | AVERAGE DOM | 26 | 38 | -32% |
| | % OF ASKING PRICE | 98% | 99% | |
| | AVERAGE SOLD PRICE | \$786,000 | \$561,667 | 40% |
| | # OF CONTRACTS | 3 | 8 | -62% |
| | NEW LISTINGS | 4 | 13 | -69% |
| Condo/Co-op/TH | AVERAGE DOM | 1 | 13 | -92% |
| | % OF ASKING PRICE | 100% | 98% | |
| | AVERAGE SOLD PRICE | \$1,350,000 | \$850,667 | 59% |
| | # OF CONTRACTS | 4 | 6 | -33% |
| | NEW LISTINGS | 2 | 5 | -60% |

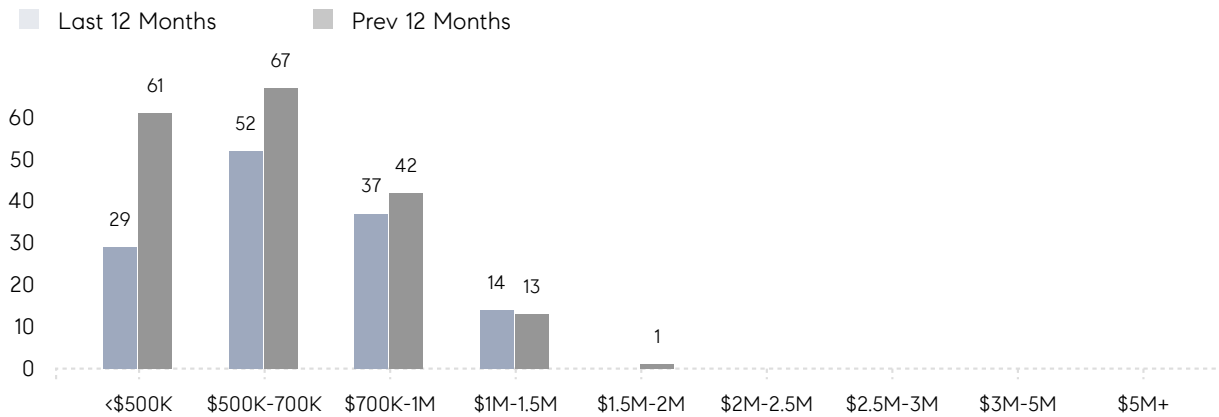
Park Ridge

SEPTEMBER 2022

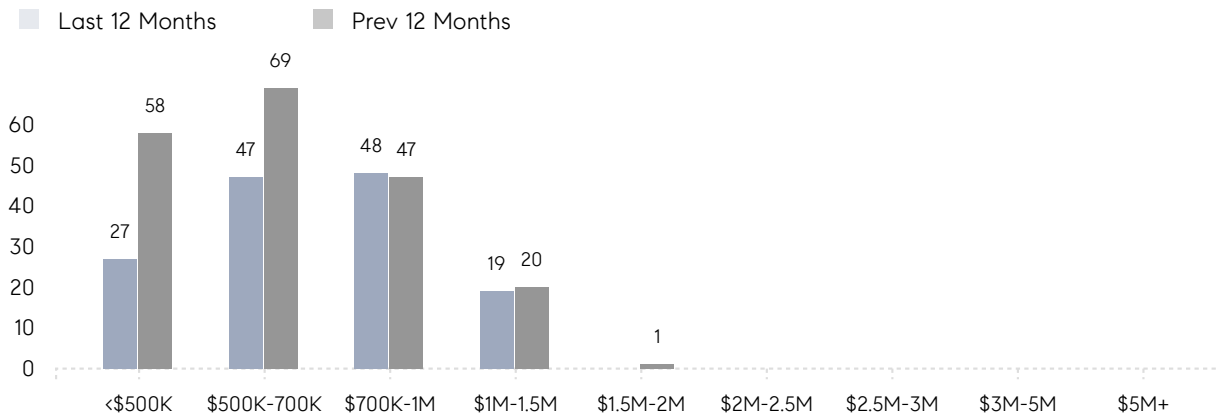
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Parsippany

SEPTEMBER 2022

UNDER CONTRACT

47
Total
Properties

\$492K
Average
Price

\$509K
Median
Price

-16%
Decrease From
Sep 2021

3%
Increase From
Sep 2021

4%
Increase From
Sep 2021

UNITS SOLD

44
Total
Properties

\$504K
Average
Price

\$500K
Median
Price

-8%
Decrease From
Sep 2021

2%
Increase From
Sep 2021

-4%
Decrease From
Sep 2021

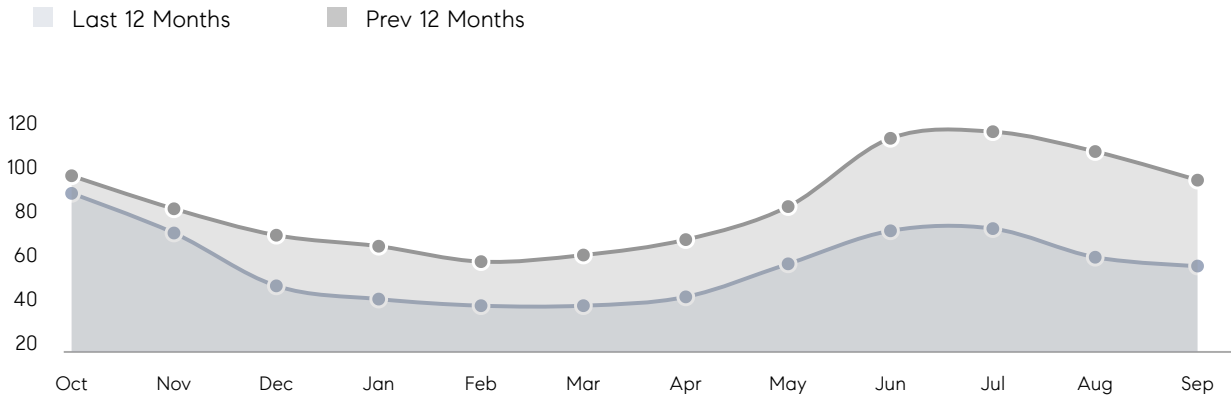
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 35 | 26 | 35% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$504,180 | \$495,564 | 1.7% |
| | # OF CONTRACTS | 47 | 56 | -16.1% |
| | NEW LISTINGS | 44 | 60 | -27% |
| Houses | AVERAGE DOM | 33 | 24 | 38% |
| | % OF ASKING PRICE | 104% | 102% | |
| | AVERAGE SOLD PRICE | \$612,489 | \$555,001 | 10% |
| | # OF CONTRACTS | 29 | 47 | -38% |
| | NEW LISTINGS | 29 | 46 | -37% |
| Condo/Co-op/TH | AVERAGE DOM | 39 | 33 | 18% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$314,638 | \$317,250 | -1% |
| | # OF CONTRACTS | 18 | 9 | 100% |
| | NEW LISTINGS | 15 | 14 | 7% |

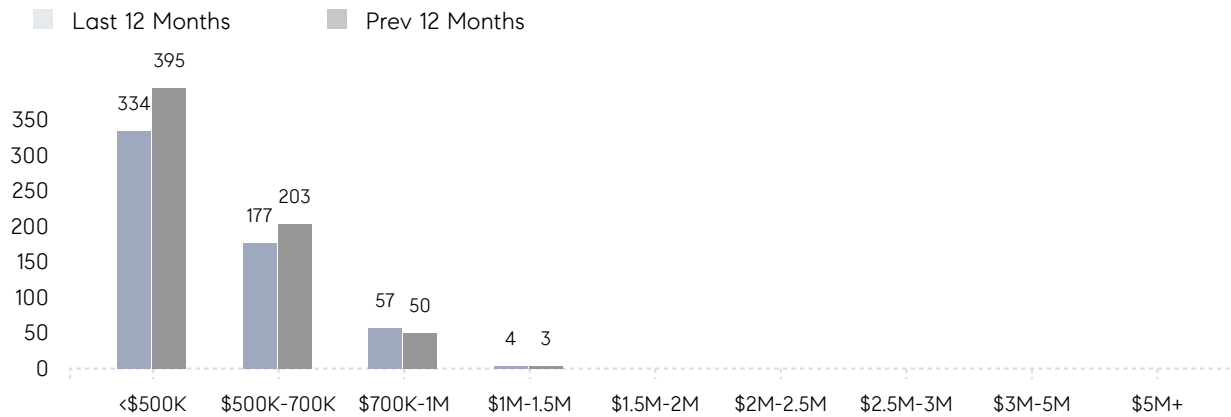
Parsippany

SEPTEMBER 2022

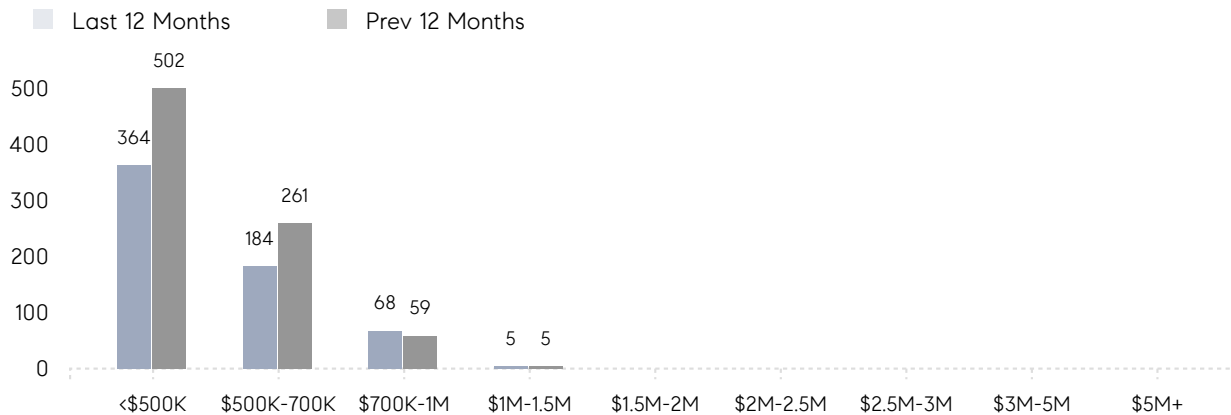
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Passaic

SEPTEMBER 2022

UNDER CONTRACT

11
Total
Properties

\$284K
Average
Price

\$285K
Median
Price

10%
Increase From
Sep 2021

27%
Increase From
Sep 2021

45%
Increase From
Sep 2021

UNITS SOLD

18
Total
Properties

\$483K
Average
Price

\$505K
Median
Price

6%
Increase From
Sep 2021

71%
Increase From
Sep 2021

69%
Increase From
Sep 2021

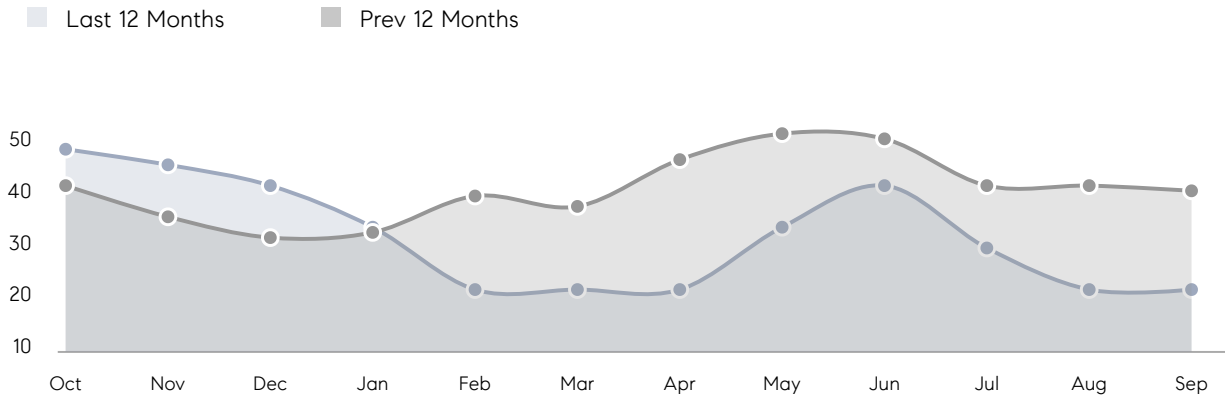
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 50 | 51 | -2% |
| | % OF ASKING PRICE | 104% | 99% | |
| | AVERAGE SOLD PRICE | \$483,944 | \$282,706 | 71.2% |
| | # OF CONTRACTS | 11 | 10 | 10.0% |
| | NEW LISTINGS | 12 | 18 | -33% |
| Houses | AVERAGE DOM | 35 | 52 | -33% |
| | % OF ASKING PRICE | 106% | 97% | |
| | AVERAGE SOLD PRICE | \$602,727 | \$408,857 | 47% |
| | # OF CONTRACTS | 1 | 3 | -67% |
| | NEW LISTINGS | 5 | 10 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | 73 | 50 | 46% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$297,286 | \$194,400 | 53% |
| | # OF CONTRACTS | 10 | 7 | 43% |
| | NEW LISTINGS | 7 | 8 | -12% |

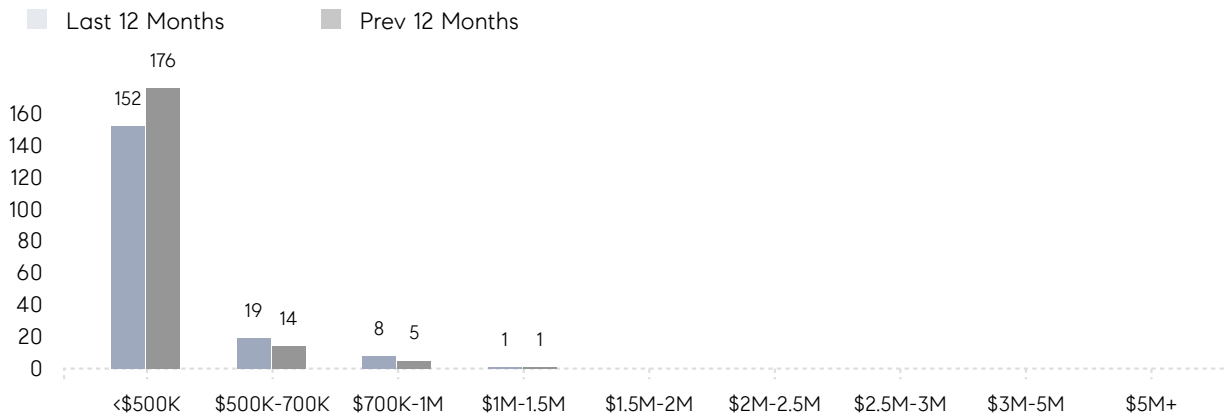
Passaic

SEPTEMBER 2022

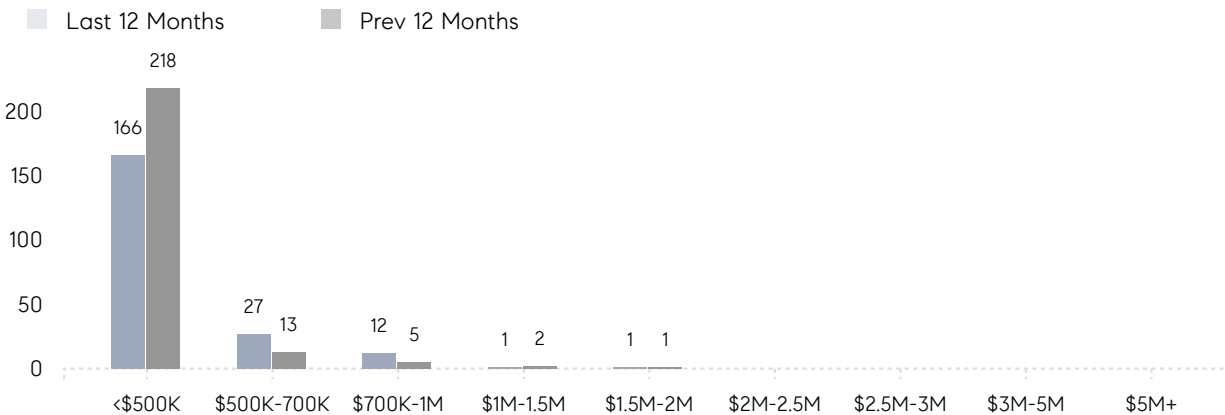
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Paterson

SEPTEMBER 2022

UNDER CONTRACT

23
Total
Properties

\$403K
Average
Price

\$348K
Median
Price

-38%
Decrease From
Sep 2021

20%
Increase From
Sep 2021

0%
Change From
Sep 2021

UNITS SOLD

34
Total
Properties

\$343K
Average
Price

\$370K
Median
Price

-17%
Decrease From
Sep 2021

5%
Increase From
Sep 2021

3%
Increase From
Sep 2021

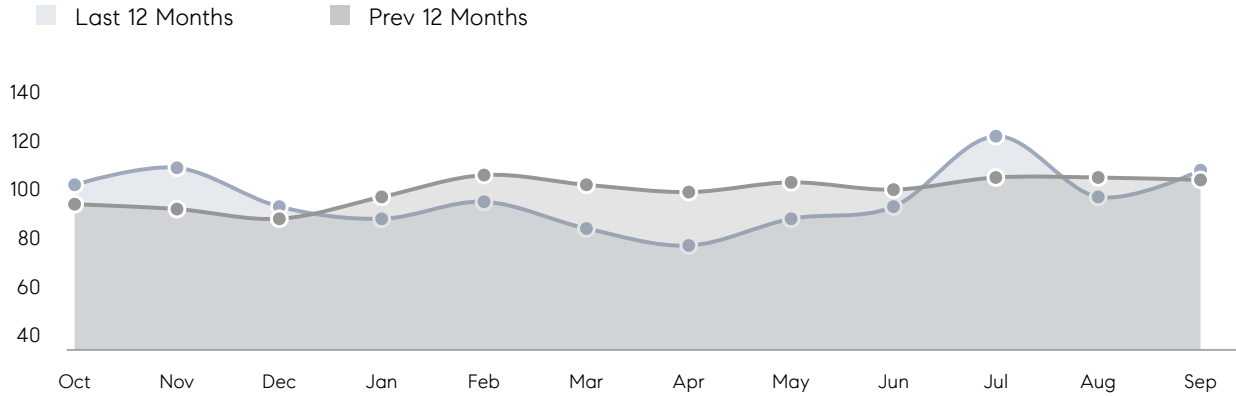
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 42 | 58 | -28% |
| | % OF ASKING PRICE | 98% | 101% | |
| | AVERAGE SOLD PRICE | \$343,162 | \$326,376 | 5.1% |
| | # OF CONTRACTS | 23 | 37 | -37.8% |
| | NEW LISTINGS | 35 | 43 | -19% |
| Houses | AVERAGE DOM | 40 | 63 | -37% |
| | % OF ASKING PRICE | 98% | 100% | |
| | AVERAGE SOLD PRICE | \$378,796 | \$327,578 | 16% |
| | # OF CONTRACTS | 18 | 33 | -45% |
| | NEW LISTINGS | 33 | 38 | -13% |
| Condo/Co-op/TH | AVERAGE DOM | 50 | 14 | 257% |
| | % OF ASKING PRICE | 96% | 103% | |
| | AVERAGE SOLD PRICE | \$205,714 | \$315,250 | -35% |
| | # OF CONTRACTS | 5 | 4 | 25% |
| | NEW LISTINGS | 2 | 5 | -60% |

Paterson

SEPTEMBER 2022

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Peapack Gladstone

SEPTEMBER 2022

UNDER CONTRACT

3 **\$807K** **\$749K**

Total
Properties

Average
Price

Median
Price

50%

Increase From
Sep 2021

-32%

Decrease From
Sep 2021

-37%

Decrease From
Sep 2021

UNITS SOLD

0

Total
Properties

–

Average
Price

–

Median
Price

0%

Change From
Sep 2021

–

Change From
Sep 2021

–

Change From
Sep 2021

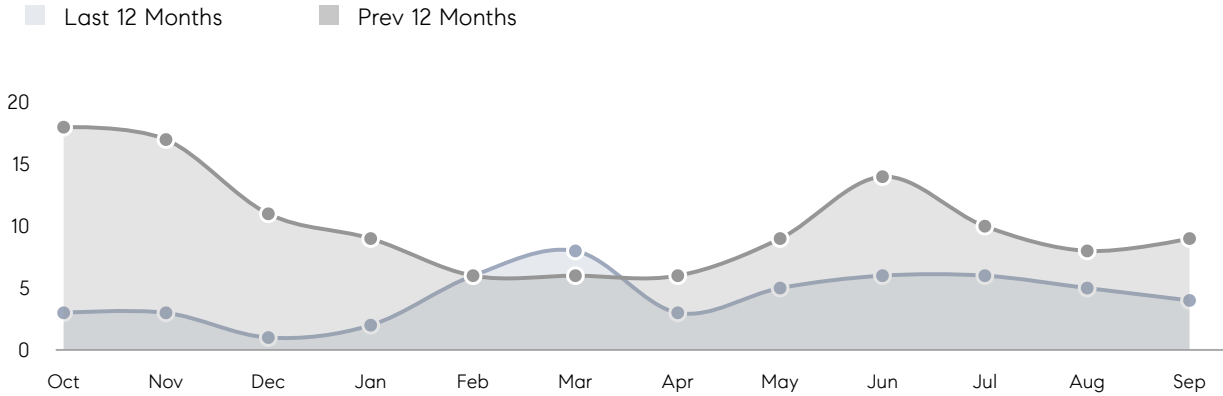
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|----------|-------------|----------|
| Overall | AVERAGE DOM | - | 27 | - |
| | % OF ASKING PRICE | - | 96% | |
| | AVERAGE SOLD PRICE | - | \$1,022,500 | - |
| | # OF CONTRACTS | 3 | 2 | 50.0% |
| | NEW LISTINGS | 2 | 5 | -60% |
| Houses | AVERAGE DOM | - | 27 | - |
| | % OF ASKING PRICE | - | 96% | |
| | AVERAGE SOLD PRICE | - | \$1,022,500 | - |
| | # OF CONTRACTS | 3 | 2 | 50% |
| | NEW LISTINGS | 2 | 5 | -60% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

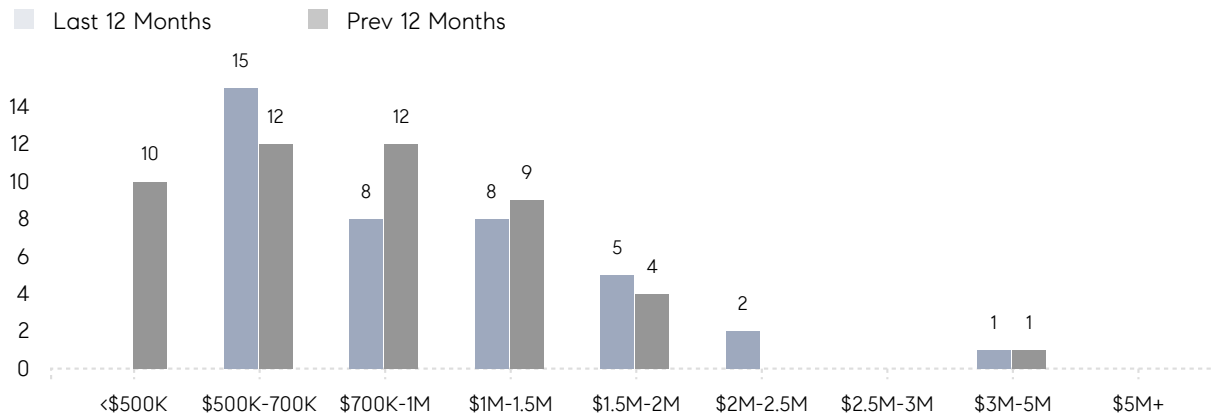
Peapack Gladstone

SEPTEMBER 2022

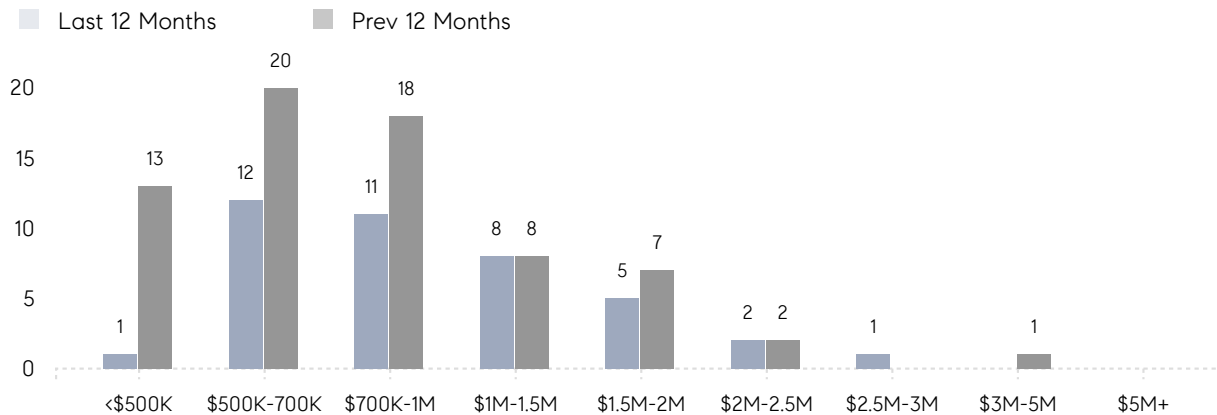
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Plainfield

SEPTEMBER 2022

UNDER CONTRACT

34
Total
Properties

\$391K
Average
Price

\$405K
Median
Price

26%
Increase From
Sep 2021

5%
Increase From
Sep 2021

7%
Increase From
Sep 2021

UNITS SOLD

15
Total
Properties

\$395K
Average
Price

\$409K
Median
Price

-46%
Decrease From
Sep 2021

-1%
Change From
Sep 2021

6%
Increase From
Sep 2021

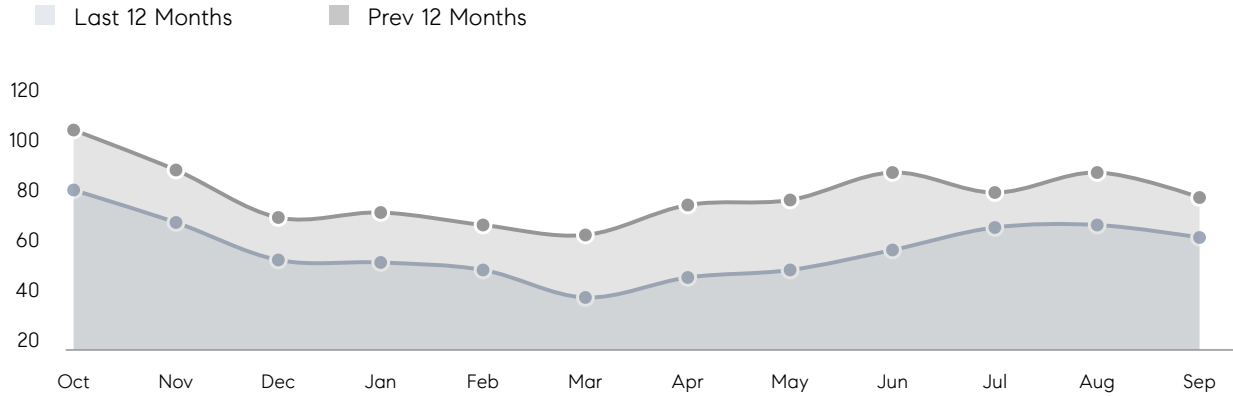
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 50 | -20% |
| | % OF ASKING PRICE | 104% | 102% | |
| | AVERAGE SOLD PRICE | \$395,500 | \$397,746 | -0.6% |
| | # OF CONTRACTS | 34 | 27 | 25.9% |
| | NEW LISTINGS | 34 | 30 | 13% |
| Houses | AVERAGE DOM | 37 | 48 | -23% |
| | % OF ASKING PRICE | 105% | 103% | |
| | AVERAGE SOLD PRICE | \$406,964 | \$411,881 | -1% |
| | # OF CONTRACTS | 30 | 26 | 15% |
| | NEW LISTINGS | 34 | 30 | 13% |
| Condo/Co-op/TH | AVERAGE DOM | 84 | 76 | 11% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$235,000 | \$214,000 | 10% |
| | # OF CONTRACTS | 4 | 1 | 300% |
| | NEW LISTINGS | 0 | 0 | 0% |

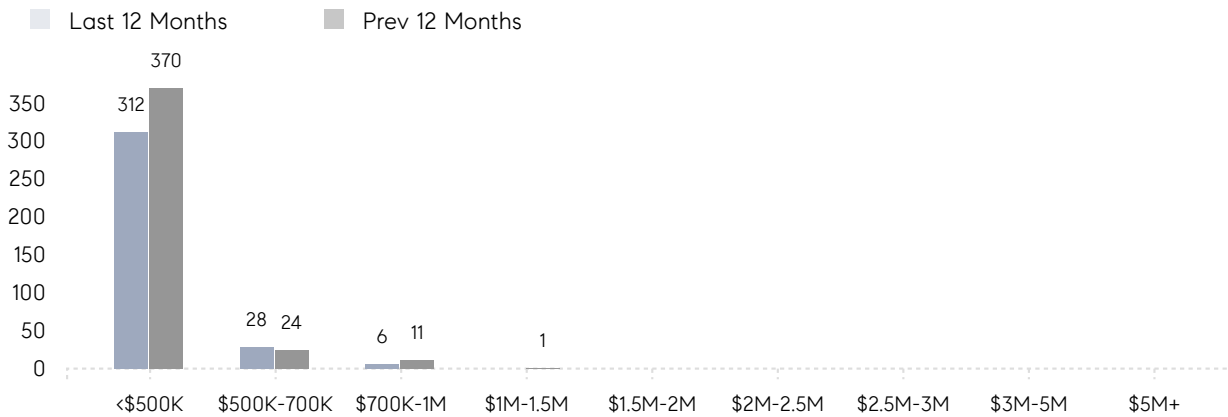
Plainfield

SEPTEMBER 2022

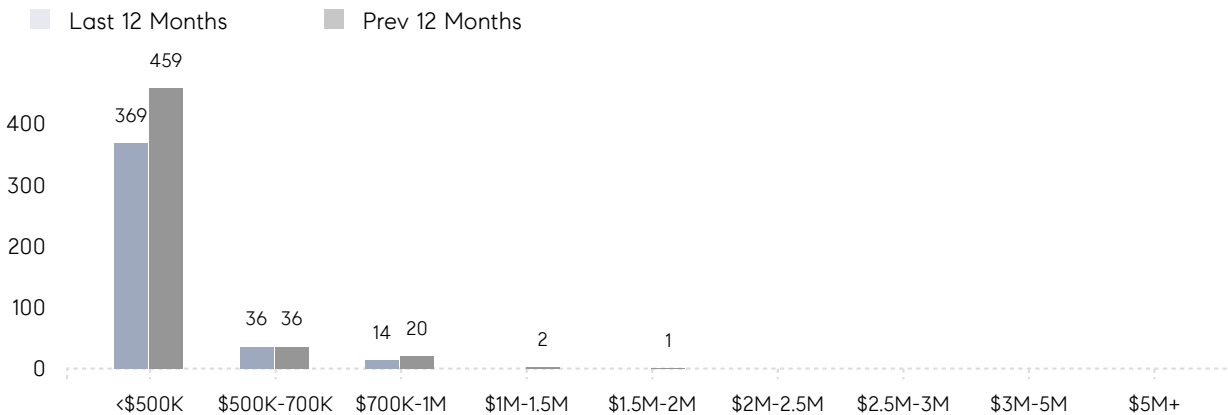
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Rahway

SEPTEMBER 2022

UNDER CONTRACT

22
Total
Properties

\$450K
Average
Price

\$437K
Median
Price

-33%
Decrease From
Sep 2021

28%
Increase From
Sep 2021

22%
Increase From
Sep 2021

UNITS SOLD

22
Total
Properties

\$413K
Average
Price

\$403K
Median
Price

-31%
Decrease From
Sep 2021

8%
Increase From
Sep 2021

3%
Increase From
Sep 2021

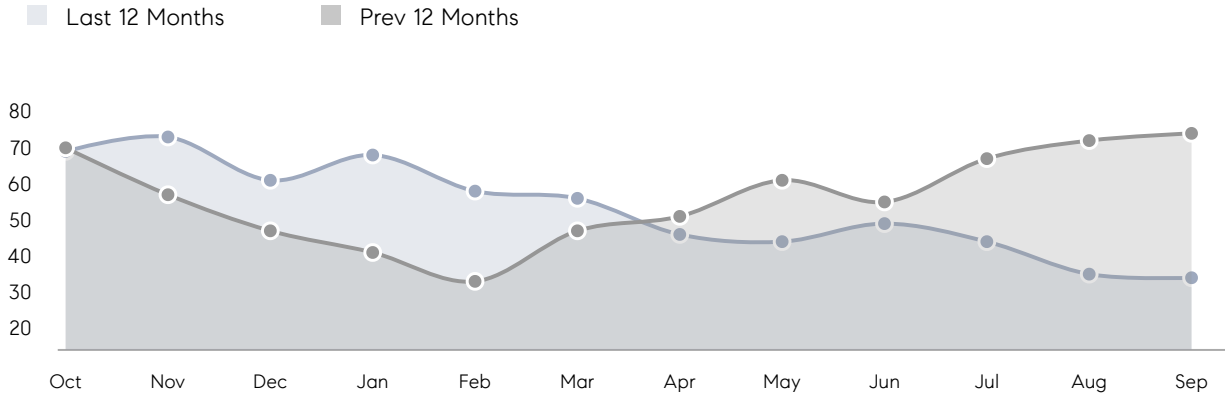
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 28 | 34 | -18% |
| | % OF ASKING PRICE | 102% | 102% | |
| | AVERAGE SOLD PRICE | \$413,773 | \$384,632 | 7.6% |
| | # OF CONTRACTS | 22 | 33 | -33.3% |
| | NEW LISTINGS | 19 | 45 | -58% |
| Houses | AVERAGE DOM | 26 | 33 | -21% |
| | % OF ASKING PRICE | 103% | 102% | |
| | AVERAGE SOLD PRICE | \$431,474 | \$403,583 | 7% |
| | # OF CONTRACTS | 20 | 30 | -33% |
| | NEW LISTINGS | 17 | 43 | -60% |
| Condo/Co-op/TH | AVERAGE DOM | 37 | 39 | -5% |
| | % OF ASKING PRICE | 99% | 102% | |
| | AVERAGE SOLD PRICE | \$301,667 | \$302,513 | 0% |
| | # OF CONTRACTS | 2 | 3 | -33% |
| | NEW LISTINGS | 2 | 2 | 0% |

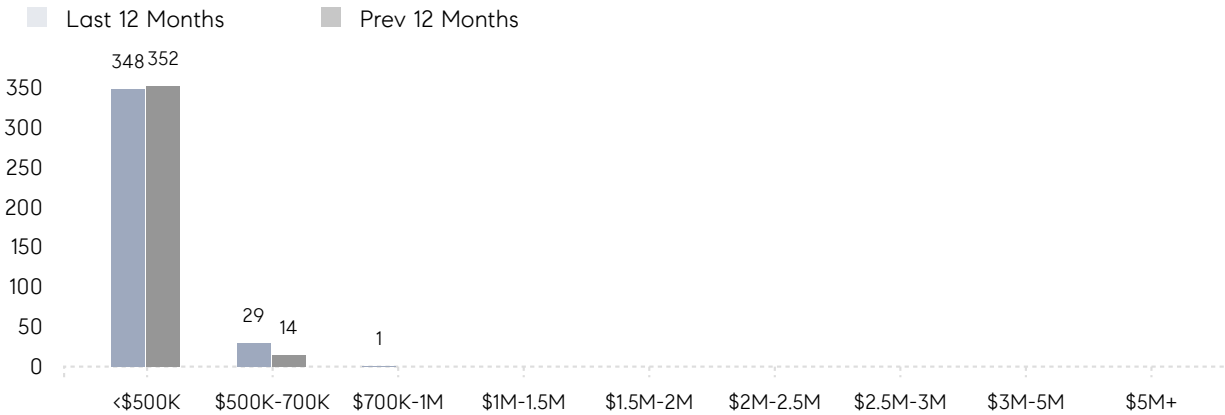
Rahway

SEPTEMBER 2022

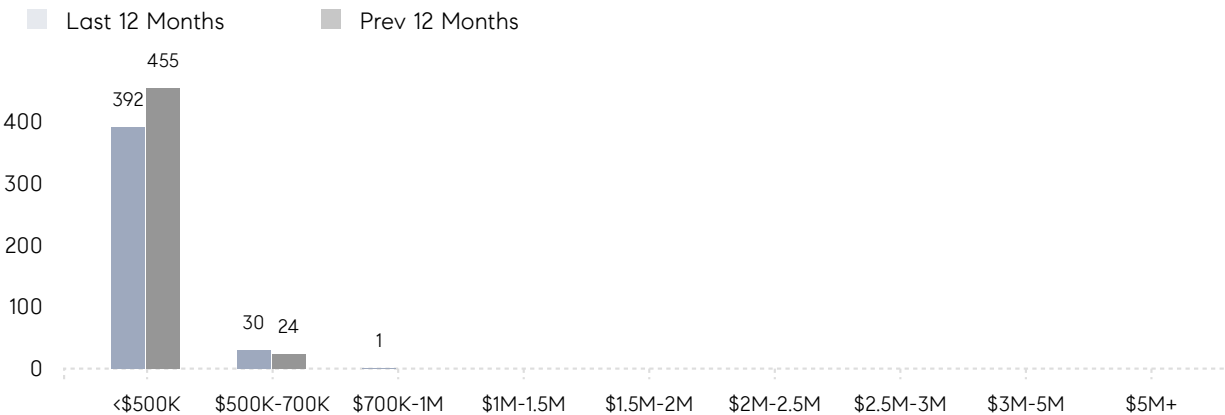
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Ramsey

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 20 | \$543K | \$459K |
| Total Properties | Average Price | Median Price |
| -29% | -5% | -18% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 29 | \$604K | \$580K |
| Total Properties | Average Price | Median Price |
| 26% | 8% | 6% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

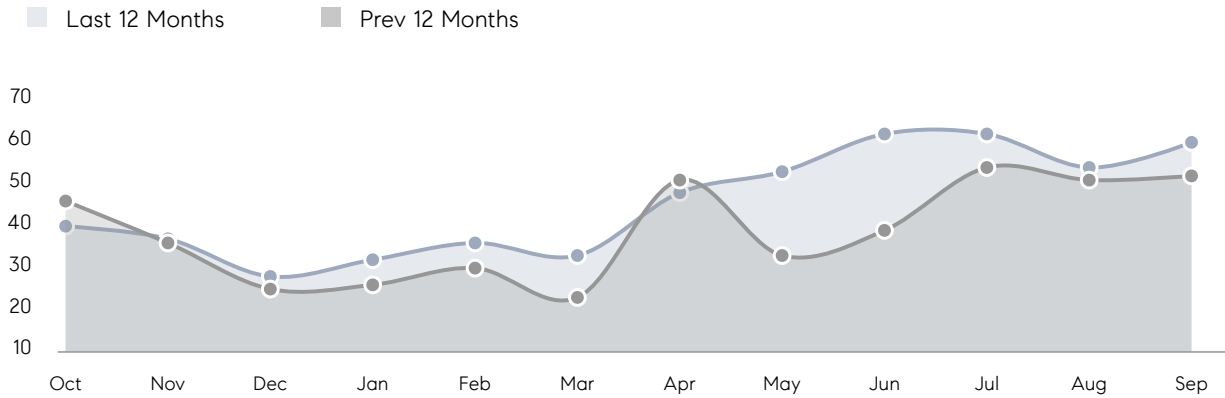
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 32 | 40 | -20% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$604,117 | \$560,761 | 7.7% |
| | # OF CONTRACTS | 20 | 28 | -28.6% |
| | NEW LISTINGS | 25 | 31 | -19% |
| Houses | AVERAGE DOM | 35 | 42 | -17% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$760,222 | \$643,813 | 18% |
| | # OF CONTRACTS | 9 | 19 | -53% |
| | NEW LISTINGS | 13 | 19 | -32% |
| Condo/Co-op/TH | AVERAGE DOM | 26 | 36 | -28% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$348,673 | \$370,929 | -6% |
| | # OF CONTRACTS | 11 | 9 | 22% |
| | NEW LISTINGS | 12 | 12 | 0% |

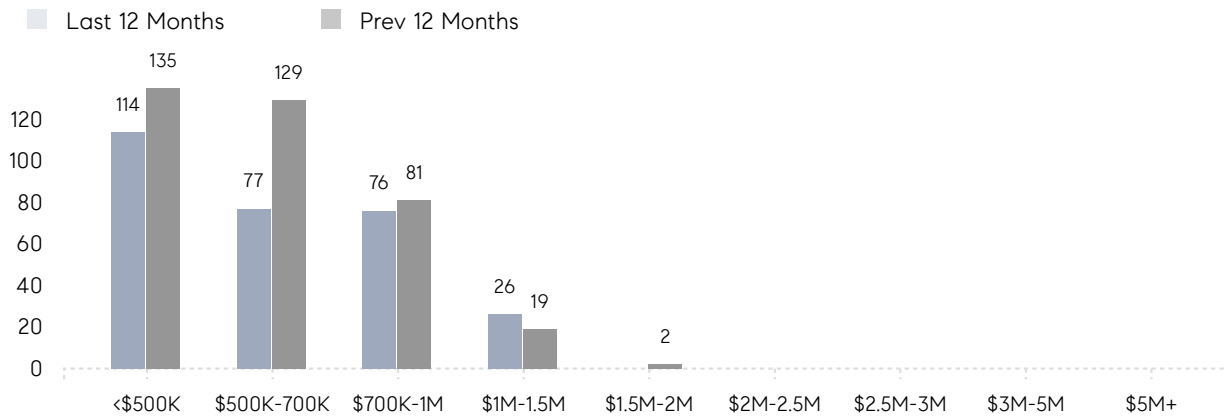
Ramsey

SEPTEMBER 2022

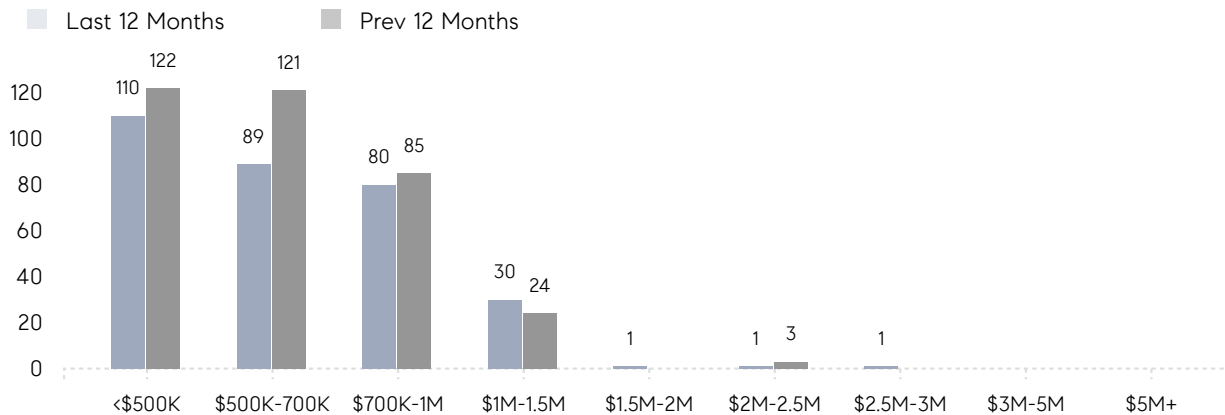
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Randolph

SEPTEMBER 2022

UNDER CONTRACT

29
Total
Properties

\$661K
Average
Price

\$650K
Median
Price

12%
Increase From
Sep 2021

6%
Increase From
Sep 2021

8%
Increase From
Sep 2021

UNITS SOLD

32
Total
Properties

\$697K
Average
Price

\$677K
Median
Price

10%
Increase From
Sep 2021

1%
Increase From
Sep 2021

-1%
Decrease From
Sep 2021

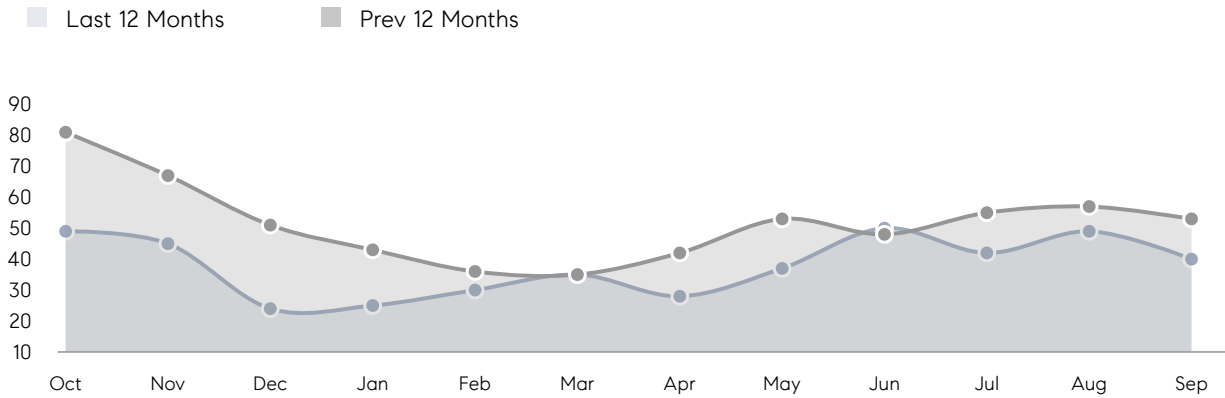
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 22 | 25 | -12% |
| | % OF ASKING PRICE | 104% | 102% | |
| | AVERAGE SOLD PRICE | \$697,768 | \$687,483 | 1.5% |
| | # OF CONTRACTS | 29 | 26 | 11.5% |
| | NEW LISTINGS | 27 | 31 | -13% |
| Houses | AVERAGE DOM | 23 | 25 | -8% |
| | % OF ASKING PRICE | 104% | 102% | |
| | AVERAGE SOLD PRICE | \$712,881 | \$687,483 | 4% |
| | # OF CONTRACTS | 22 | 24 | -8% |
| | NEW LISTINGS | 21 | 30 | -30% |
| Condo/Co-op/TH | AVERAGE DOM | 11 | - | - |
| | % OF ASKING PRICE | 107% | - | |
| | AVERAGE SOLD PRICE | \$551,667 | - | - |
| | # OF CONTRACTS | 7 | 2 | 250% |
| | NEW LISTINGS | 6 | 1 | 500% |

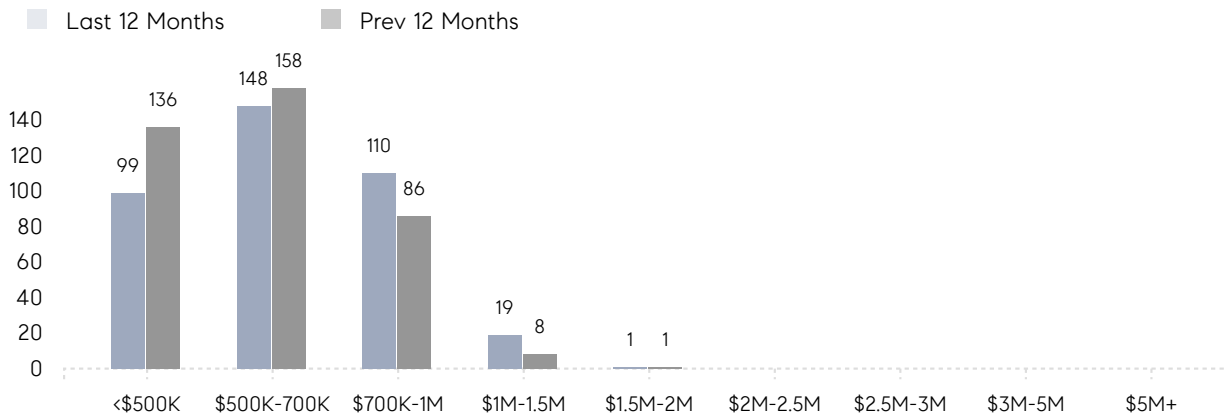
Randolph

SEPTEMBER 2022

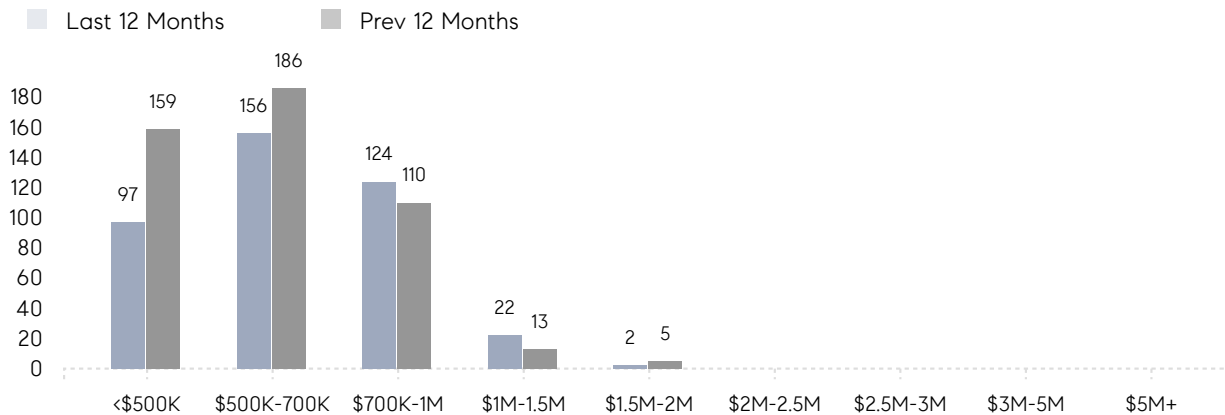
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Raritan Township

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 23 | \$465K | \$374K |
| Total Properties | Average Price | Median Price |
| -12% | -9% | -26% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|----------------------|
| 34 | \$530K | \$518K |
| Total Properties | Average Price | Median Price |
| -3% | 3% | 1% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Change From Sep 2021 |

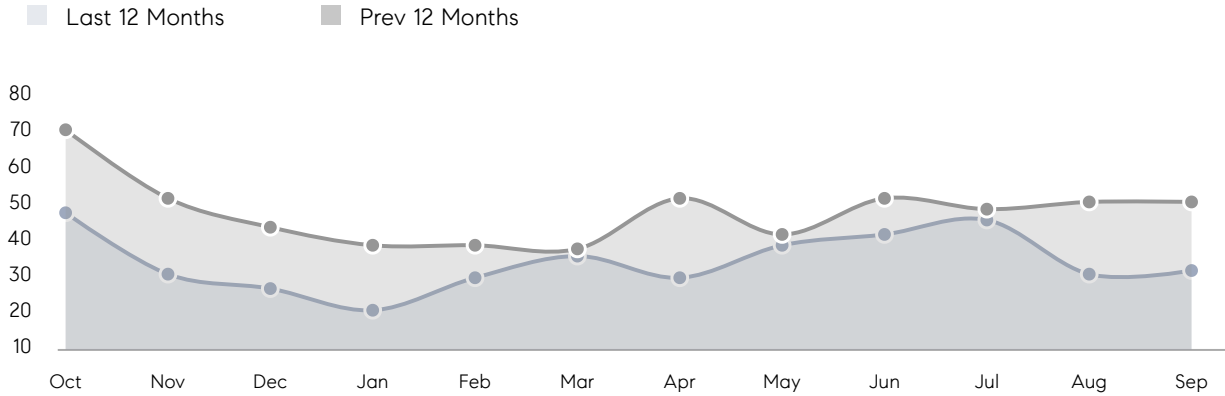
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 31 | 27 | 15% |
| | % OF ASKING PRICE | 101% | 103% | |
| | AVERAGE SOLD PRICE | \$530,049 | \$516,320 | 2.7% |
| | # OF CONTRACTS | 23 | 26 | -11.5% |
| | NEW LISTINGS | 27 | 31 | -13% |
| Houses | AVERAGE DOM | 32 | 28 | 14% |
| | % OF ASKING PRICE | 101% | 104% | |
| | AVERAGE SOLD PRICE | \$642,498 | \$609,929 | 5% |
| | # OF CONTRACTS | 8 | 20 | -60% |
| | NEW LISTINGS | 15 | 23 | -35% |
| Condo/Co-op/TH | AVERAGE DOM | 29 | 25 | 16% |
| | % OF ASKING PRICE | 102% | 102% | |
| | AVERAGE SOLD PRICE | \$323,892 | \$312,082 | 4% |
| | # OF CONTRACTS | 15 | 6 | 150% |
| | NEW LISTINGS | 12 | 8 | 50% |

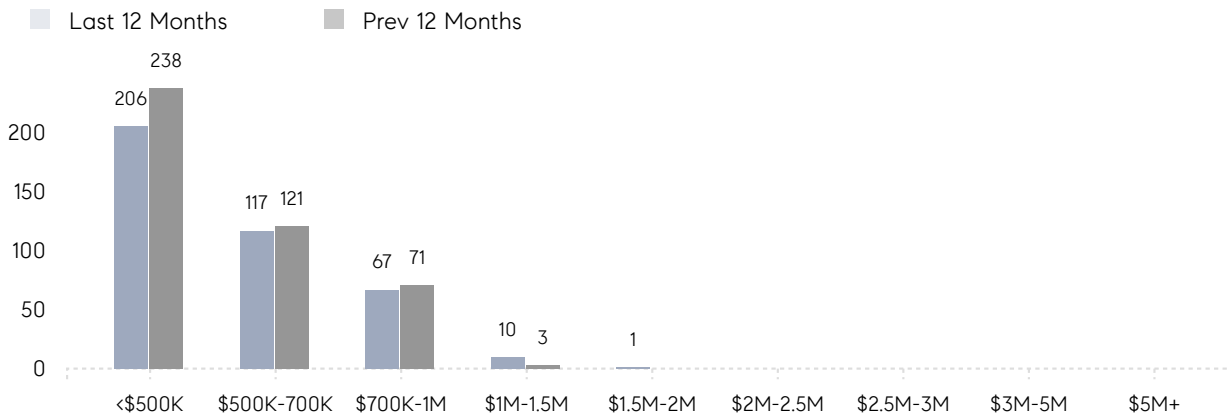
Raritan Township

SEPTEMBER 2022

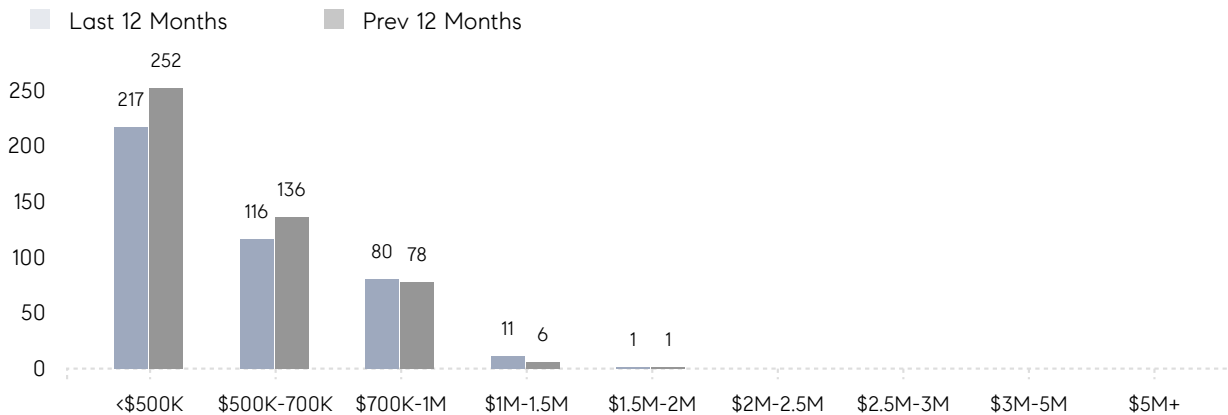
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Ridgefield

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 5 | \$577K | \$559K |
| Total Properties | Average Price | Median Price |
| -55% | -11% | -18% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|----------------------|------------------------|------------------------|
| 9 | \$486K | \$485K |
| Total Properties | Average Price | Median Price |
| 0% | -30% | -19% |
| Change From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

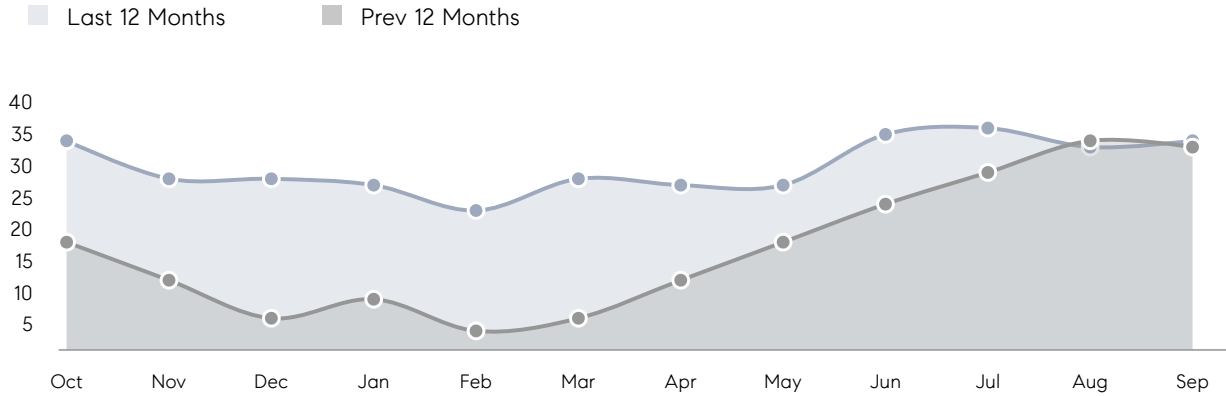
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 39 | 35 | 11% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$486,206 | \$690,556 | -29.6% |
| | # OF CONTRACTS | 5 | 11 | -54.5% |
| | NEW LISTINGS | 7 | 7 | 0% |
| Houses | AVERAGE DOM | 39 | 35 | 11% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$486,206 | \$690,556 | -30% |
| | # OF CONTRACTS | 4 | 11 | -64% |
| | NEW LISTINGS | 6 | 7 | -14% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

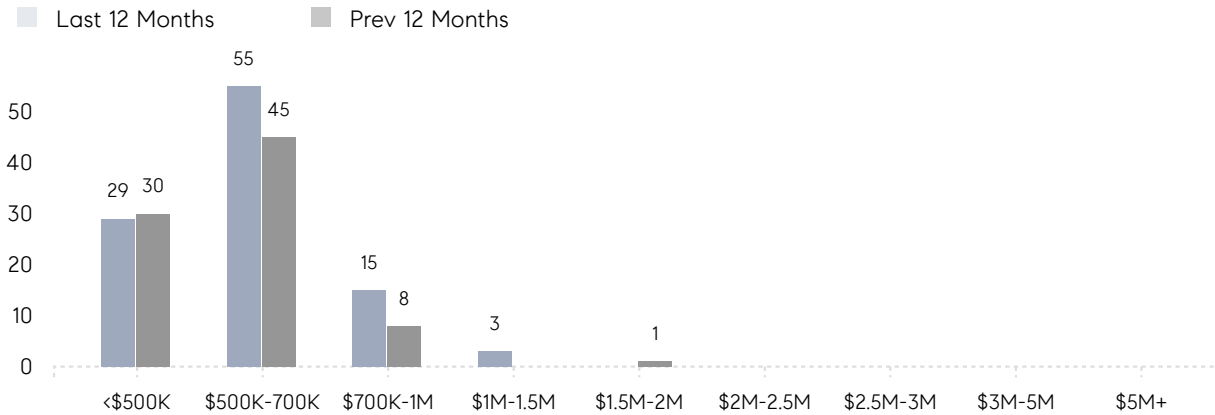
Ridgefield

SEPTEMBER 2022

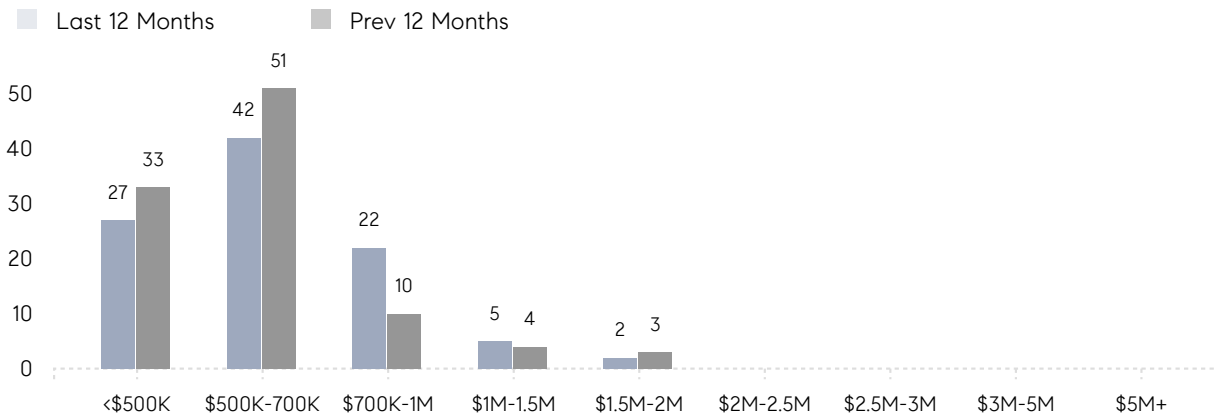
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Ridgefield Park

SEPTEMBER 2022

UNDER CONTRACT

5
Total
Properties

\$435K
Average
Price

\$475K
Median
Price

-17%
Decrease From
Sep 2021

12%
Increase From
Sep 2021

17%
Increase From
Sep 2021

UNITS SOLD

10
Total
Properties

\$398K
Average
Price

\$455K
Median
Price

25%
Increase From
Sep 2021

-23%
Decrease From
Sep 2021

-3%
Decrease From
Sep 2021

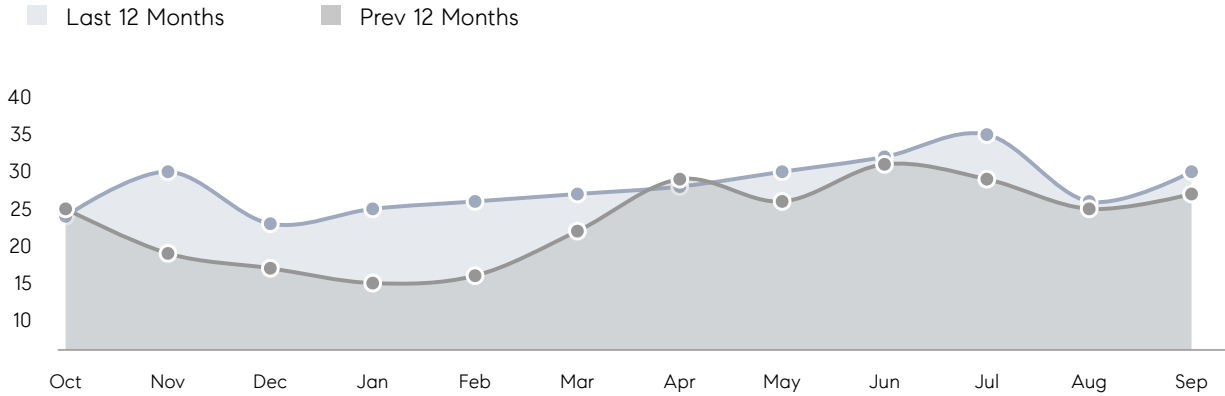
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 41 | 45 | -9% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$398,050 | \$516,813 | -23.0% |
| | # OF CONTRACTS | 5 | 6 | -16.7% |
| | NEW LISTINGS | 8 | 9 | -11% |
| Houses | AVERAGE DOM | 39 | 39 | 0% |
| | % OF ASKING PRICE | 104% | 98% | |
| | AVERAGE SOLD PRICE | \$469,714 | \$639,500 | -27% |
| | # OF CONTRACTS | 4 | 5 | -20% |
| | NEW LISTINGS | 5 | 7 | -29% |
| Condo/Co-op/TH | AVERAGE DOM | 48 | 65 | -26% |
| | % OF ASKING PRICE | 94% | 99% | |
| | AVERAGE SOLD PRICE | \$230,833 | \$148,750 | 55% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 3 | 2 | 50% |

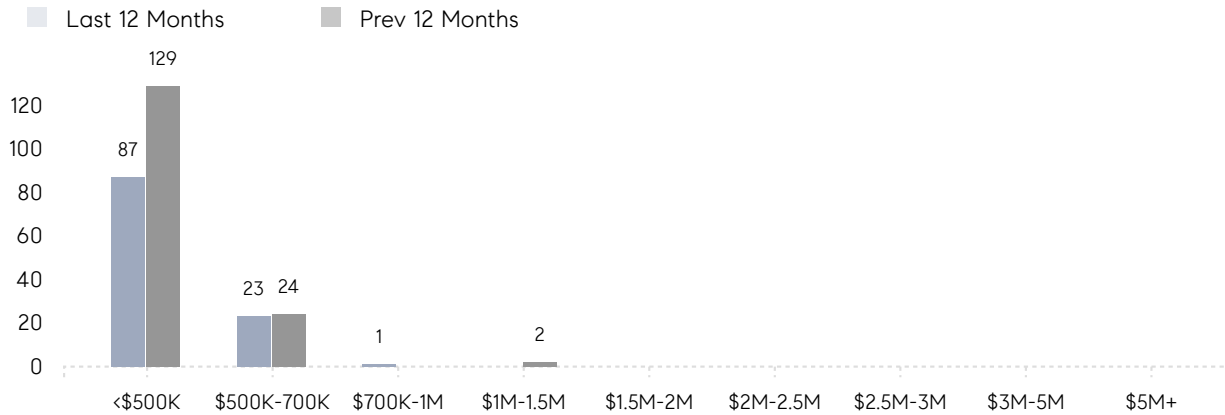
Ridgefield Park

SEPTEMBER 2022

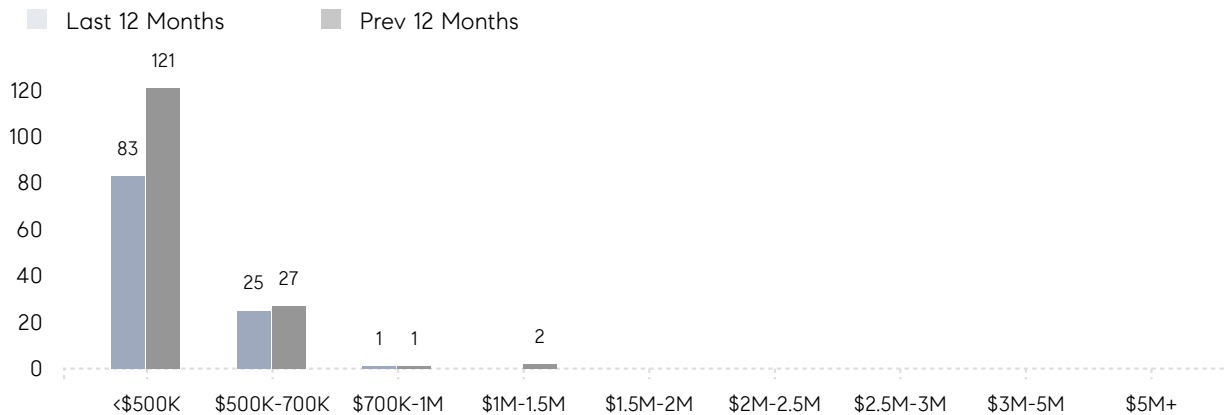
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Ridgewood

SEPTEMBER 2022

UNDER CONTRACT

15
Total
Properties

\$960K
Average
Price

\$799K
Median
Price

-29%
Decrease From
Sep 2021

2%
Increase From
Sep 2021

3%
Increase From
Sep 2021

UNITS SOLD

15
Total
Properties

\$1.3M
Average
Price

\$1.0M
Median
Price

-32%
Decrease From
Sep 2021

40%
Increase From
Sep 2021

28%
Increase From
Sep 2021

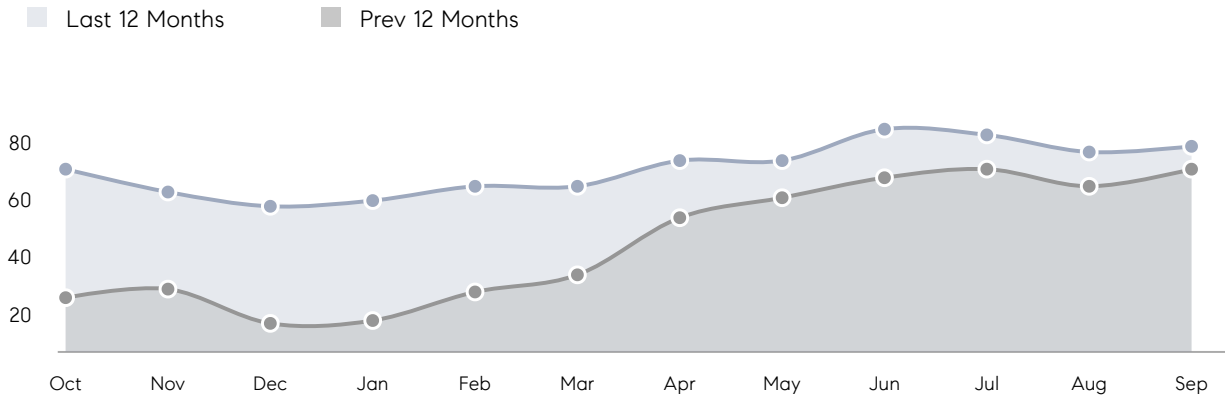
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 30 | 23 | 30% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$1,324,000 | \$943,986 | 40.3% |
| | # OF CONTRACTS | 15 | 21 | -28.6% |
| | NEW LISTINGS | 16 | 24 | -33% |
| Houses | AVERAGE DOM | 30 | 19 | 58% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$1,324,000 | \$1,016,500 | 30% |
| | # OF CONTRACTS | 15 | 20 | -25% |
| | NEW LISTINGS | 16 | 23 | -30% |
| Condo/Co-op/TH | AVERAGE DOM | - | 43 | - |
| | % OF ASKING PRICE | - | 97% | |
| | AVERAGE SOLD PRICE | - | \$484,733 | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

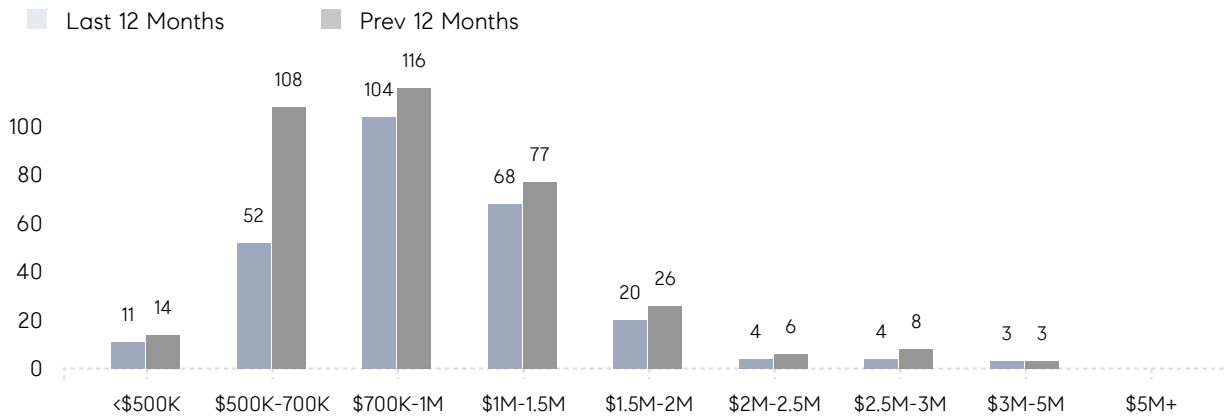
Ridgewood

SEPTEMBER 2022

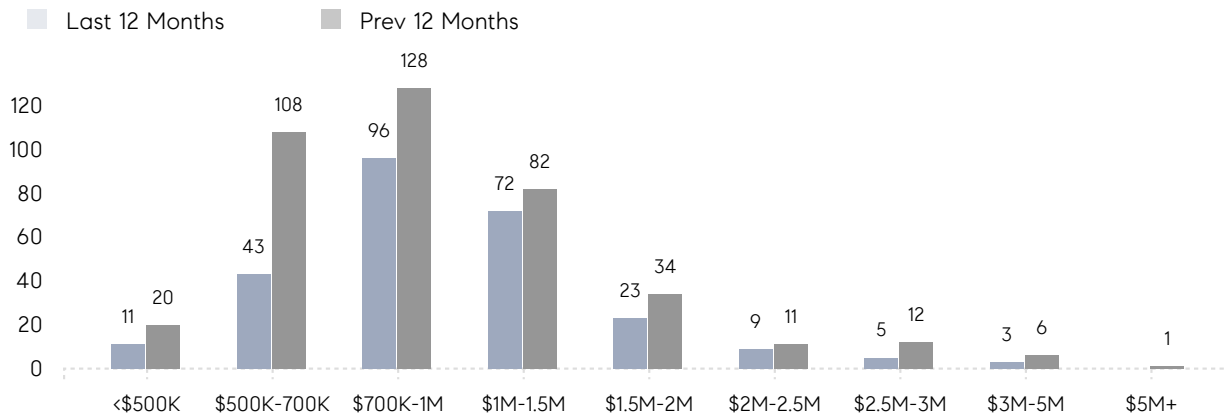
Monthly Inventory



Contracts By Price Range



Listings By Price Range



River Edge

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 8 | \$611K | \$564K |
| Total Properties | Average Price | Median Price |
| -11% | -14% | -13% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 12 | \$782K | \$674K |
| Total Properties | Average Price | Median Price |
| -20% | 11% | 9% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

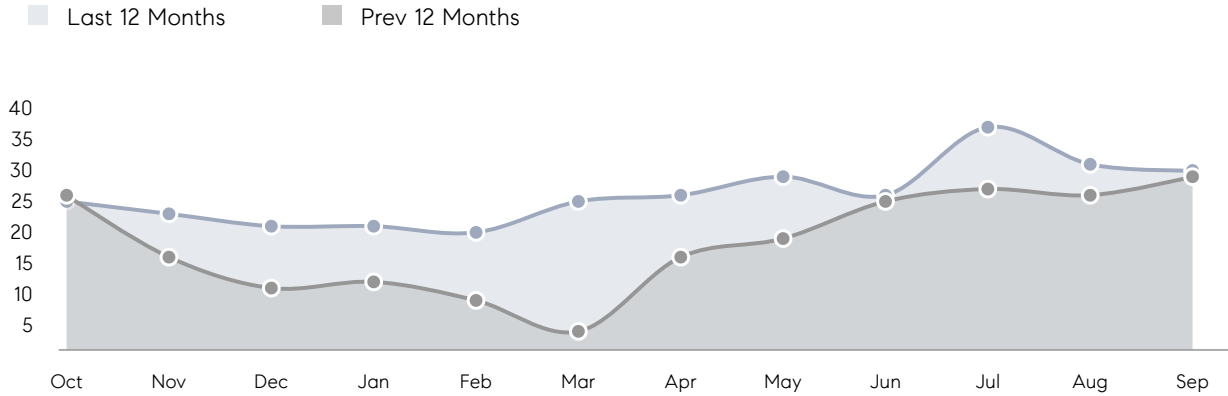
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 23 | 30 | -23% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$782,750 | \$705,267 | 11.0% |
| | # OF CONTRACTS | 8 | 9 | -11.1% |
| | NEW LISTINGS | 8 | 14 | -43% |
| Houses | AVERAGE DOM | 23 | 27 | -15% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$782,750 | \$751,154 | 4% |
| | # OF CONTRACTS | 8 | 9 | -11% |
| | NEW LISTINGS | 7 | 14 | -50% |
| Condo/Co-op/TH | AVERAGE DOM | - | 46 | - |
| | % OF ASKING PRICE | - | 104% | |
| | AVERAGE SOLD PRICE | - | \$407,000 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

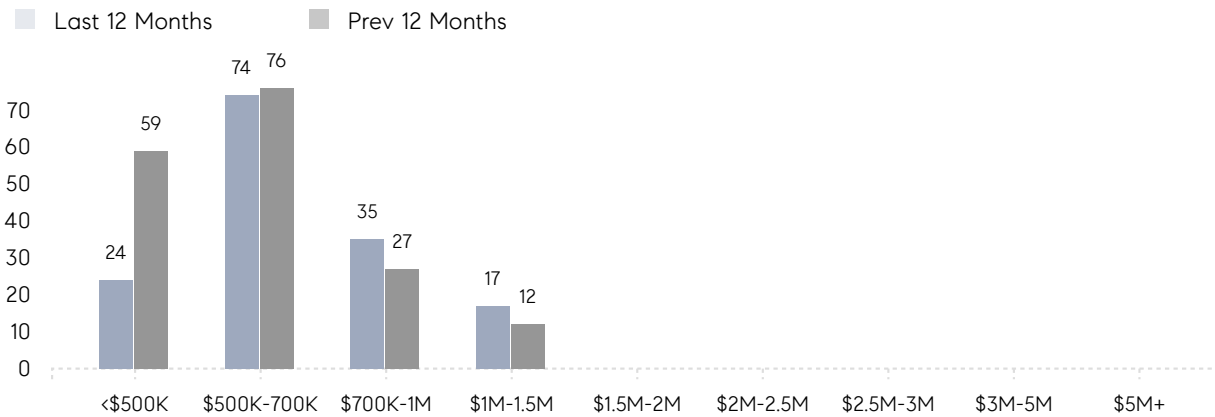
River Edge

SEPTEMBER 2022

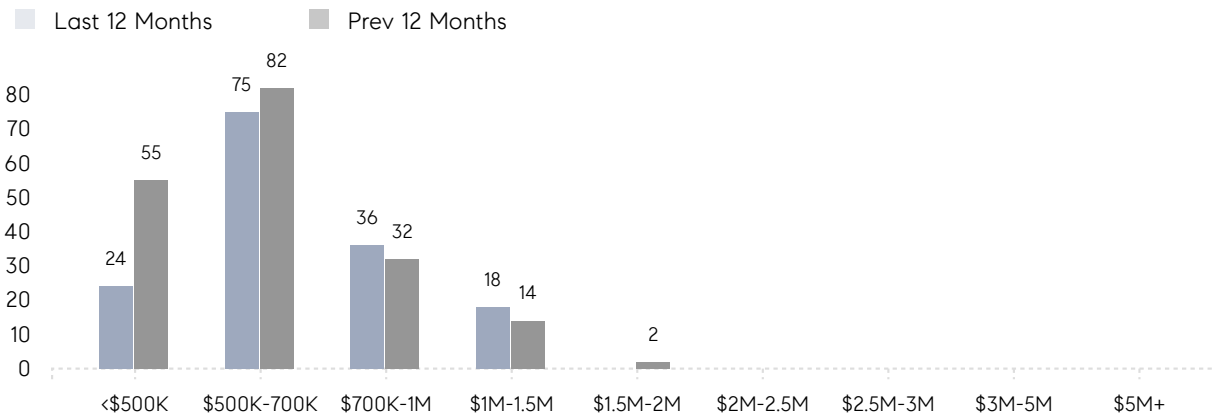
Monthly Inventory



Contracts By Price Range



Listings By Price Range



River Vale

SEPTEMBER 2022

UNDER CONTRACT

18
Total Properties

\$750K
Average Price

\$727K
Median Price

13%
Increase From Sep 2021

-3%
Decrease From Sep 2021

-8%
Decrease From Sep 2021

UNITS SOLD

13
Total Properties

\$837K
Average Price

\$740K
Median Price

-38%
Decrease From Sep 2021

13%
Increase From Sep 2021

8%
Increase From Sep 2021

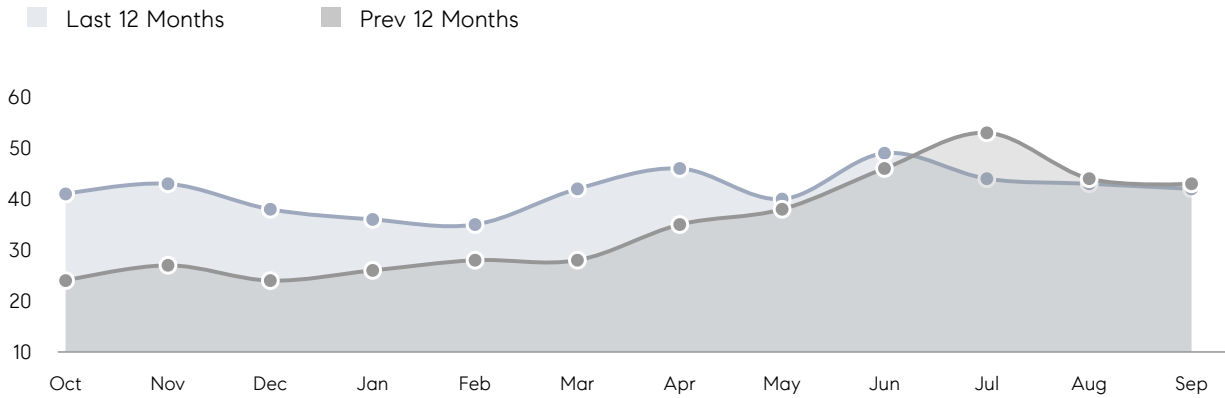
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 34 | 24 | 42% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$837,692 | \$741,238 | 13.0% |
| | # OF CONTRACTS | 18 | 16 | 12.5% |
| | NEW LISTINGS | 15 | 13 | 15% |
| Houses | AVERAGE DOM | 34 | 24 | 42% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$837,692 | \$741,238 | 13% |
| | # OF CONTRACTS | 17 | 14 | 21% |
| | NEW LISTINGS | 15 | 12 | 25% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 1 | 2 | -50% |
| | NEW LISTINGS | 0 | 1 | 0% |

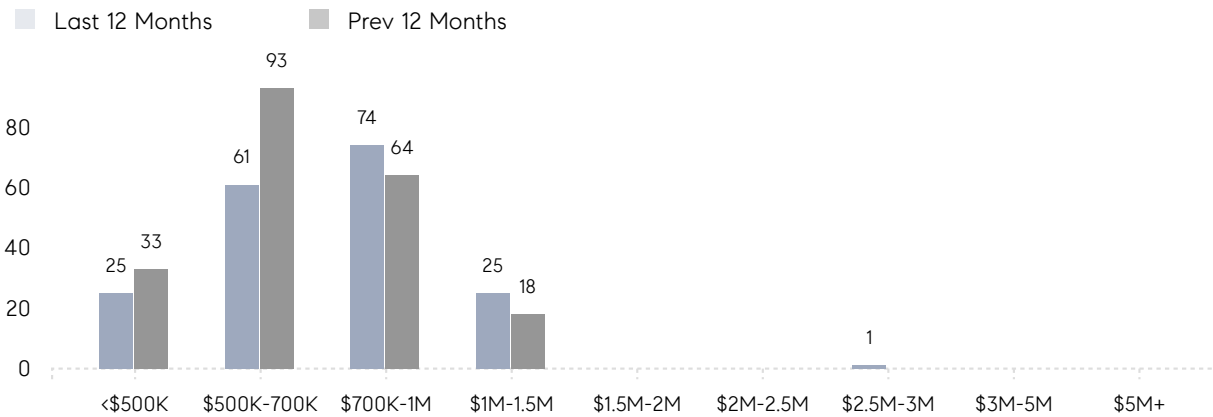
River Vale

SEPTEMBER 2022

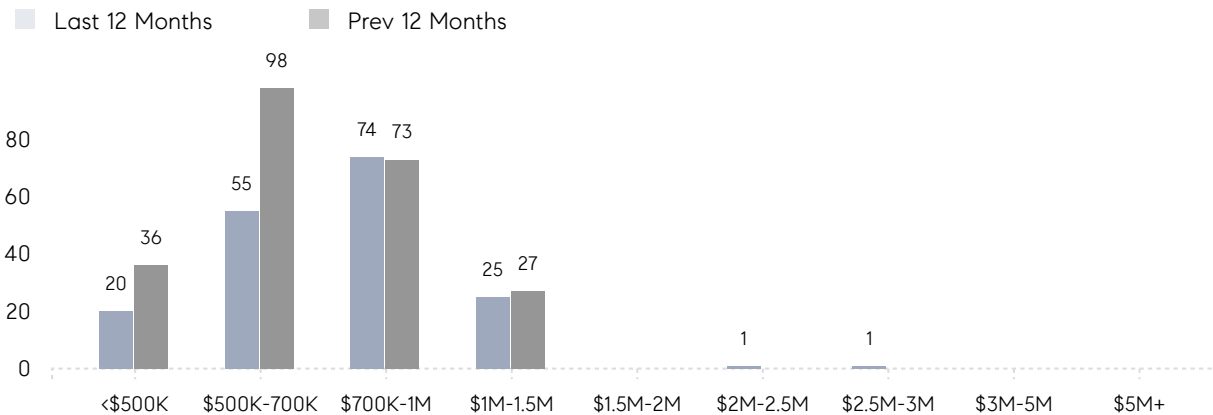
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Rochelle Park

SEPTEMBER 2022

UNDER CONTRACT

9
Total
Properties

\$484K
Average
Price

\$489K
Median
Price

200%
Increase From
Sep 2021

13%
Increase From
Sep 2021

14%
Increase From
Sep 2021

UNITS SOLD

7
Total
Properties

\$512K
Average
Price

\$500K
Median
Price

133%
Increase From
Sep 2021

43%
Increase From
Sep 2021

37%
Increase From
Sep 2021

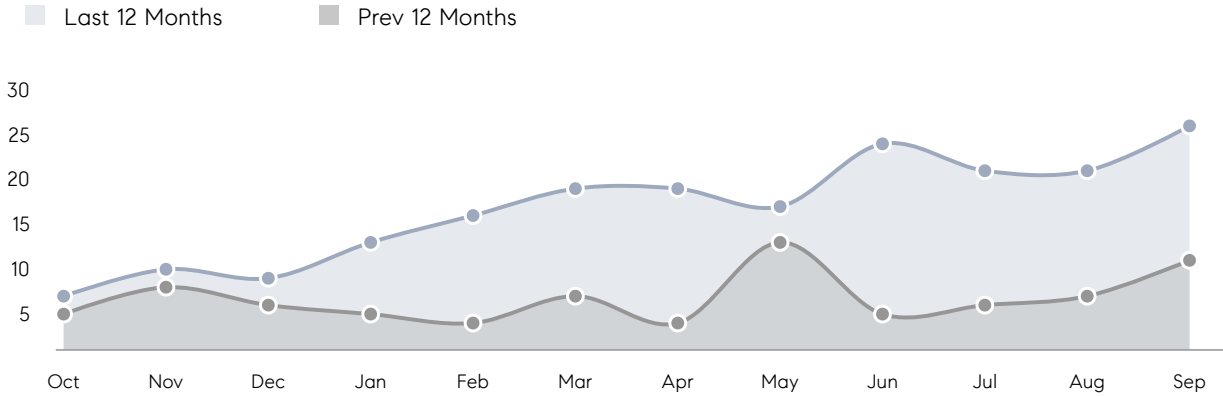
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 15 | 20 | -25% |
| | % OF ASKING PRICE | 104% | 99% | |
| | AVERAGE SOLD PRICE | \$512,857 | \$358,000 | 43.3% |
| | # OF CONTRACTS | 9 | 3 | 200.0% |
| | NEW LISTINGS | 13 | 8 | 63% |
| Houses | AVERAGE DOM | 15 | 24 | -37% |
| | % OF ASKING PRICE | 104% | 98% | |
| | AVERAGE SOLD PRICE | \$512,857 | \$410,000 | 25% |
| | # OF CONTRACTS | 9 | 3 | 200% |
| | NEW LISTINGS | 12 | 8 | 50% |
| Condo/Co-op/TH | AVERAGE DOM | - | 12 | - |
| | % OF ASKING PRICE | - | 100% | |
| | AVERAGE SOLD PRICE | - | \$254,000 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

Rochelle Park

SEPTEMBER 2022

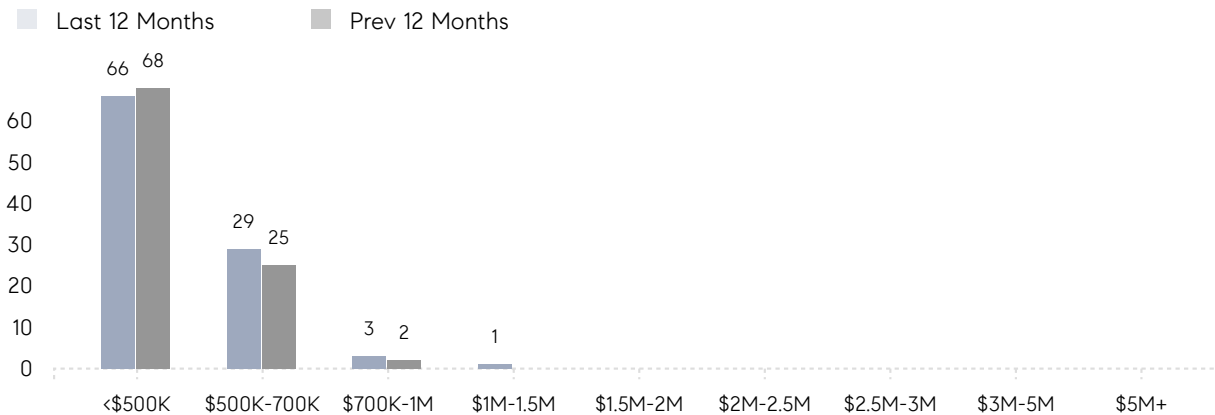
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Rockaway

SEPTEMBER 2022

UNDER CONTRACT

28
Total
Properties

\$496K
Average
Price

\$487K
Median
Price

-39%
Decrease From
Sep 2021

30%
Increase From
Sep 2021

28%
Increase From
Sep 2021

UNITS SOLD

39
Total
Properties

\$480K
Average
Price

\$455K
Median
Price

15%
Increase From
Sep 2021

4%
Increase From
Sep 2021

10%
Increase From
Sep 2021

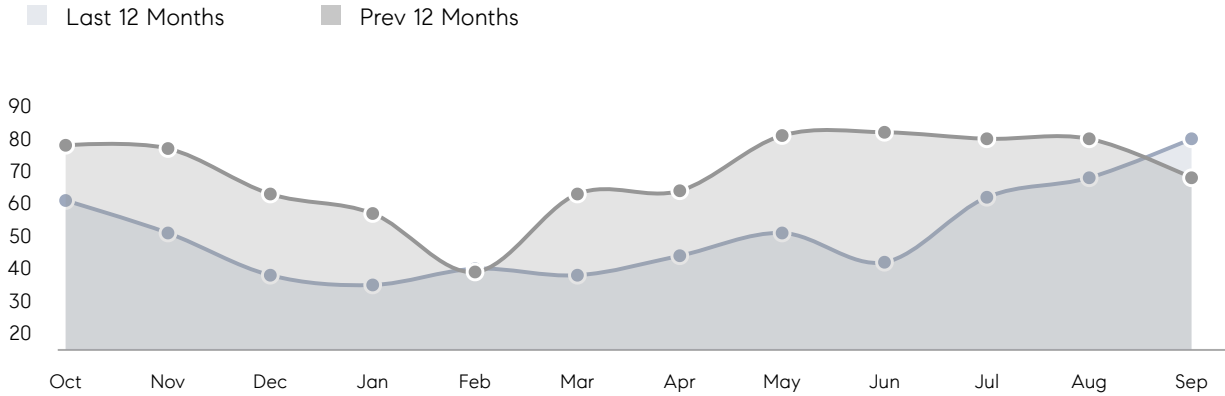
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 24 | 33 | -27% |
| | % OF ASKING PRICE | 103% | 102% | |
| | AVERAGE SOLD PRICE | \$480,718 | \$460,390 | 4.4% |
| | # OF CONTRACTS | 28 | 46 | -39.1% |
| | NEW LISTINGS | 42 | 46 | -9% |
| Houses | AVERAGE DOM | 22 | 27 | -19% |
| | % OF ASKING PRICE | 104% | 103% | |
| | AVERAGE SOLD PRICE | \$483,013 | \$490,070 | -1% |
| | # OF CONTRACTS | 18 | 31 | -42% |
| | NEW LISTINGS | 28 | 35 | -20% |
| Condo/Co-op/TH | AVERAGE DOM | 30 | 52 | -42% |
| | % OF ASKING PRICE | 102% | 98% | |
| | AVERAGE SOLD PRICE | \$471,825 | \$377,944 | 25% |
| | # OF CONTRACTS | 10 | 15 | -33% |
| | NEW LISTINGS | 14 | 11 | 27% |

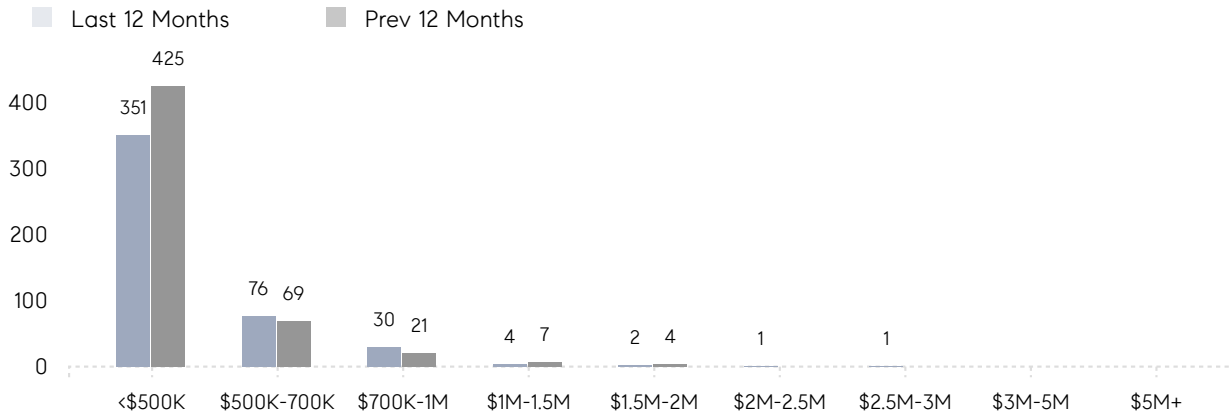
Rockaway

SEPTEMBER 2022

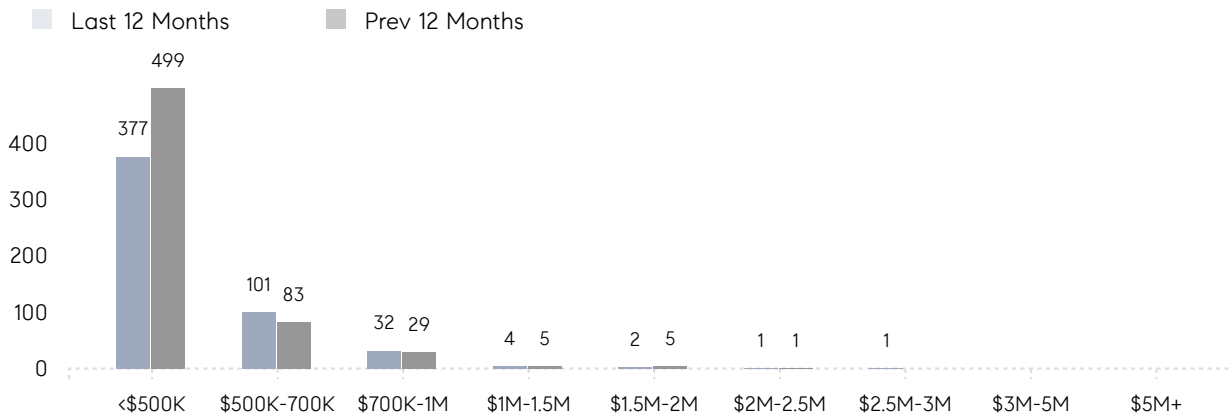
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Roseland

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 5 | \$630K | \$467K |
| Total Properties | Average Price | Median Price |
| -29% | -6% | -22% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 12 | \$752K | \$682K |
| Total Properties | Average Price | Median Price |
| 200% | 24% | 26% |
| Increase From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

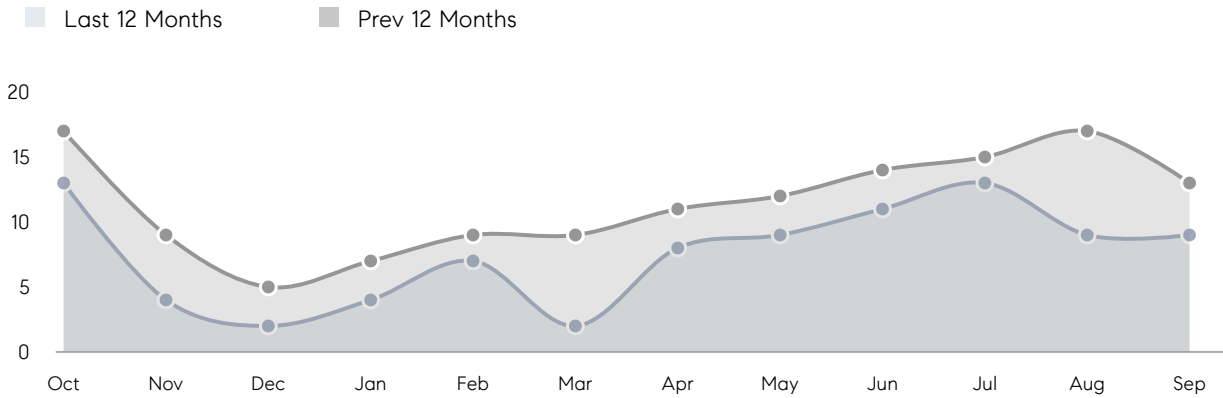
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 35 | 73 | -52% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$752,292 | \$609,000 | 23.5% |
| | # OF CONTRACTS | 5 | 7 | -28.6% |
| | NEW LISTINGS | 6 | 6 | 0% |
| Houses | AVERAGE DOM | 35 | 95 | -63% |
| | % OF ASKING PRICE | 100% | 97% | |
| | AVERAGE SOLD PRICE | \$861,429 | \$625,000 | 38% |
| | # OF CONTRACTS | 2 | 5 | -60% |
| | NEW LISTINGS | 4 | 5 | -20% |
| Condo/Co-op/TH | AVERAGE DOM | 33 | 6 | 450% |
| | % OF ASKING PRICE | 100% | 106% | |
| | AVERAGE SOLD PRICE | \$599,500 | \$561,000 | 7% |
| | # OF CONTRACTS | 3 | 2 | 50% |
| | NEW LISTINGS | 2 | 1 | 100% |

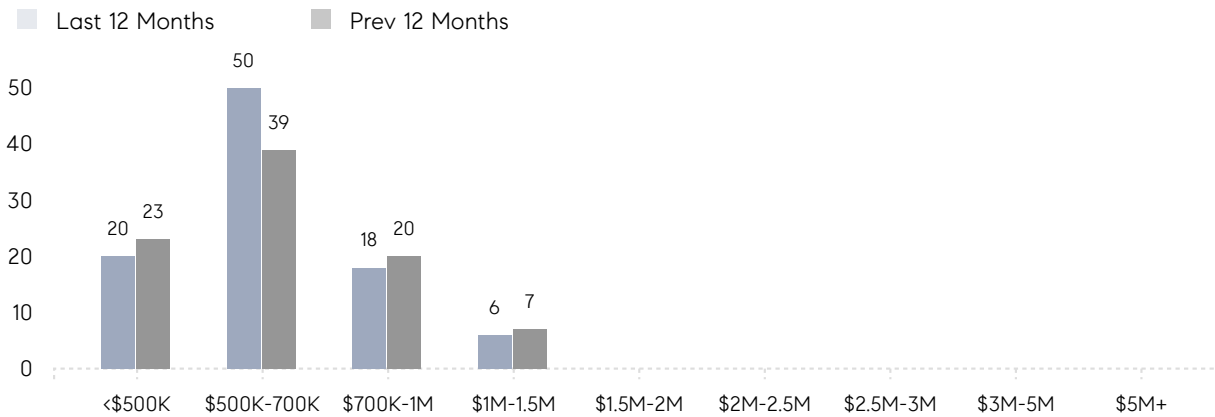
Roseland

SEPTEMBER 2022

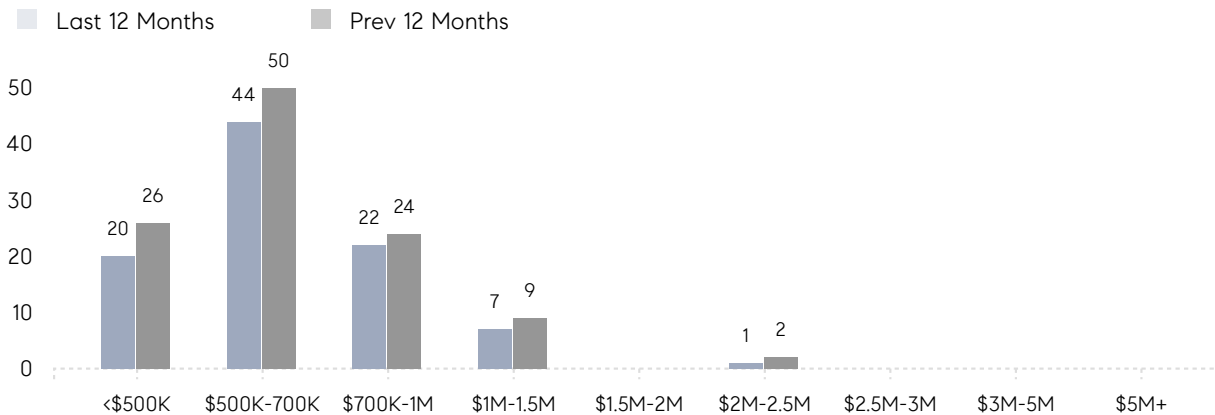
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Roselle

SEPTEMBER 2022

UNDER CONTRACT

18
Total
Properties

\$411K
Average
Price

\$404K
Median
Price

-33%
Decrease From
Sep 2021

12%
Increase From
Sep 2021

8%
Increase From
Sep 2021

UNITS SOLD

17
Total
Properties

\$409K
Average
Price

\$435K
Median
Price

-15%
Decrease From
Sep 2021

16%
Increase From
Sep 2021

18%
Increase From
Sep 2021

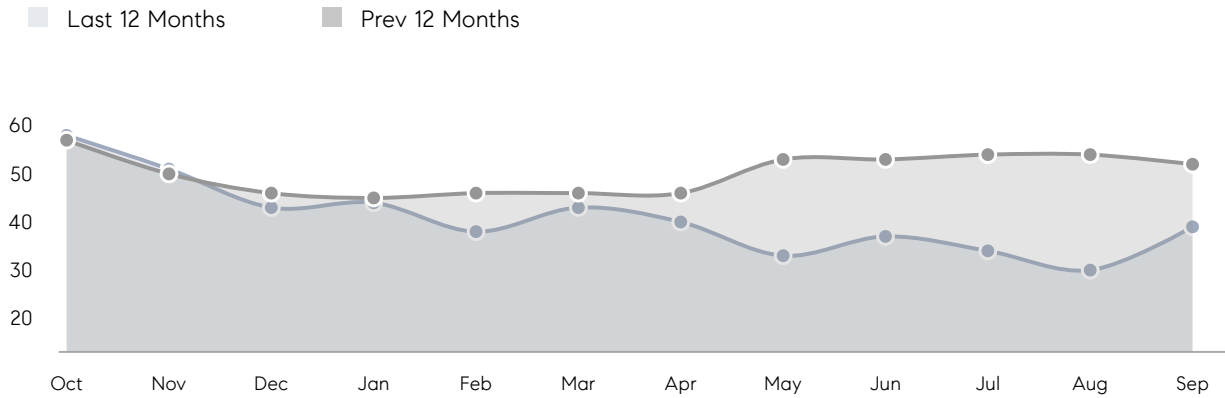
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 30 | 27 | 11% |
| | % OF ASKING PRICE | 103% | 108% | |
| | AVERAGE SOLD PRICE | \$409,353 | \$354,250 | 15.6% |
| | # OF CONTRACTS | 18 | 27 | -33.3% |
| | NEW LISTINGS | 29 | 31 | -6% |
| Houses | AVERAGE DOM | 31 | 27 | 15% |
| | % OF ASKING PRICE | 103% | 109% | |
| | AVERAGE SOLD PRICE | \$425,563 | \$361,667 | 18% |
| | # OF CONTRACTS | 18 | 26 | -31% |
| | NEW LISTINGS | 25 | 30 | -17% |
| Condo/Co-op/TH | AVERAGE DOM | 7 | 33 | -79% |
| | % OF ASKING PRICE | 100% | 102% | |
| | AVERAGE SOLD PRICE | \$150,000 | \$287,500 | -48% |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 4 | 1 | 300% |

Roselle

SEPTEMBER 2022

Monthly Inventory



Contracts By Price Range



Listings By Price Range



Roselle Park

SEPTEMBER 2022

UNDER CONTRACT

11
Total
Properties

\$443K
Average
Price

\$449K
Median
Price

-31%
Decrease From
Sep 2021

13%
Increase From
Sep 2021

14%
Increase From
Sep 2021

UNITS SOLD

15
Total
Properties

\$452K
Average
Price

\$455K
Median
Price

7%
Increase From
Sep 2021

8%
Increase From
Sep 2021

2%
Increase From
Sep 2021

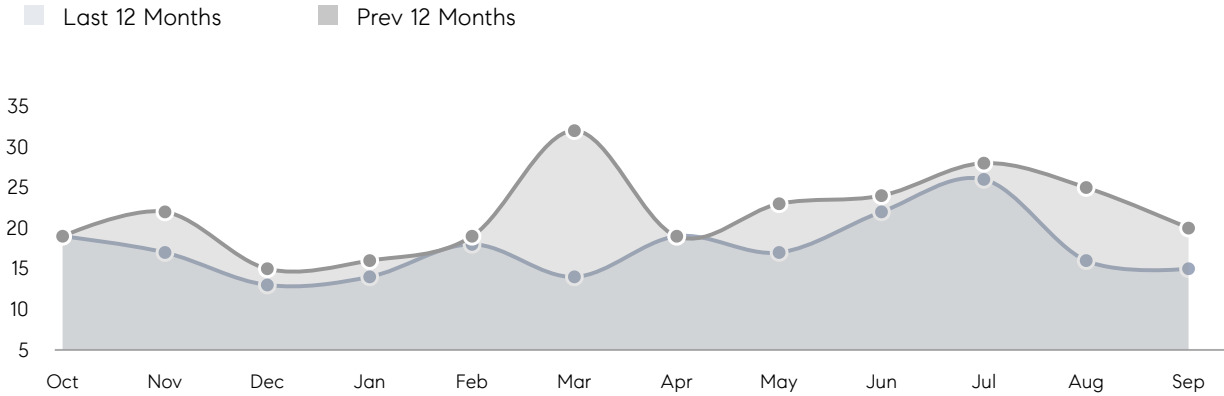
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 42 | -36% |
| | % OF ASKING PRICE | 104% | 106% | |
| | AVERAGE SOLD PRICE | \$452,800 | \$417,350 | 8.5% |
| | # OF CONTRACTS | 11 | 16 | -31.2% |
| | NEW LISTINGS | 10 | 13 | -23% |
| Houses | AVERAGE DOM | 27 | 45 | -40% |
| | % OF ASKING PRICE | 104% | 108% | |
| | AVERAGE SOLD PRICE | \$452,800 | \$444,992 | 2% |
| | # OF CONTRACTS | 11 | 13 | -15% |
| | NEW LISTINGS | 10 | 12 | -17% |
| Condo/Co-op/TH | AVERAGE DOM | - | 26 | - |
| | % OF ASKING PRICE | - | 98% | |
| | AVERAGE SOLD PRICE | - | \$251,500 | - |
| | # OF CONTRACTS | 0 | 3 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

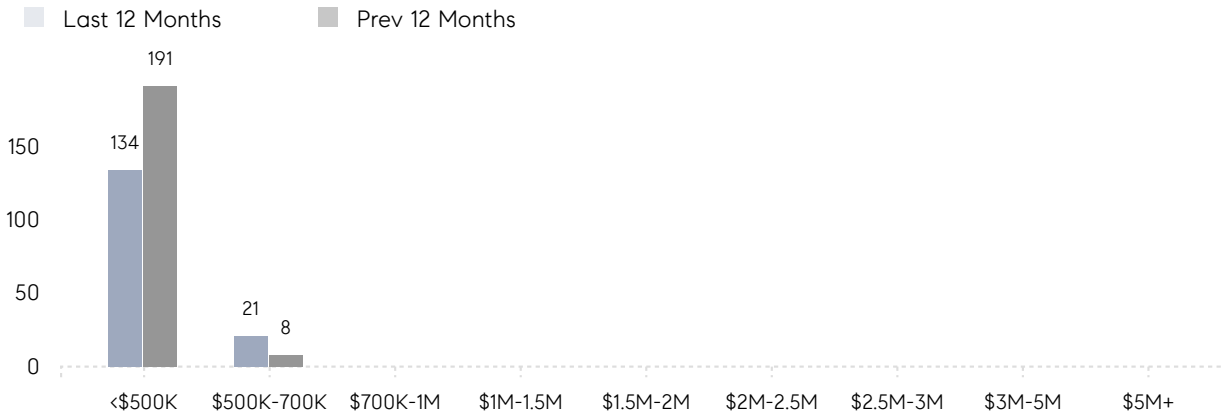
Roselle Park

SEPTEMBER 2022

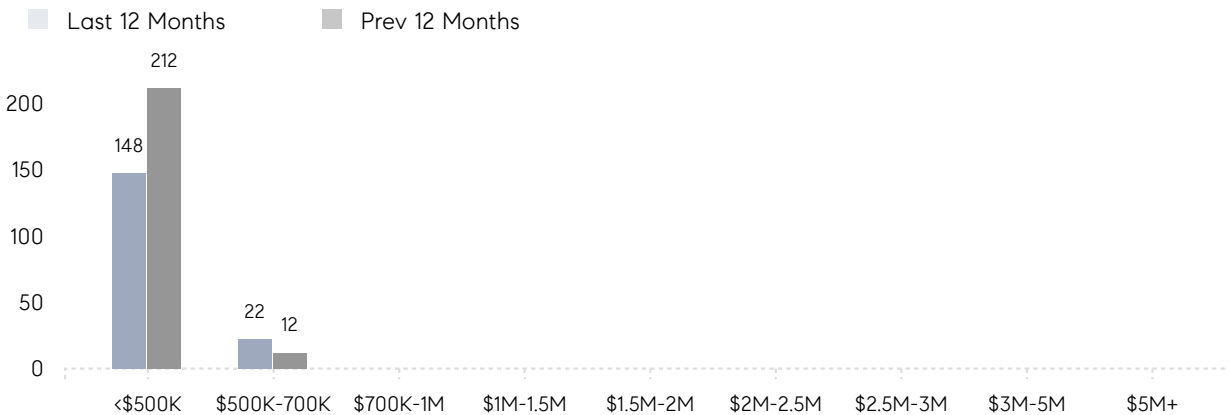
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Rutherford

SEPTEMBER 2022

UNDER CONTRACT

22
Total
Properties

\$544K
Average
Price

\$574K
Median
Price

-35%
Decrease From
Sep 2021

23%
Increase From
Sep 2021

44%
Increase From
Sep 2021

UNITS SOLD

15
Total
Properties

\$567K
Average
Price

\$640K
Median
Price

-44%
Decrease From
Sep 2021

16%
Increase From
Sep 2021

24%
Increase From
Sep 2021

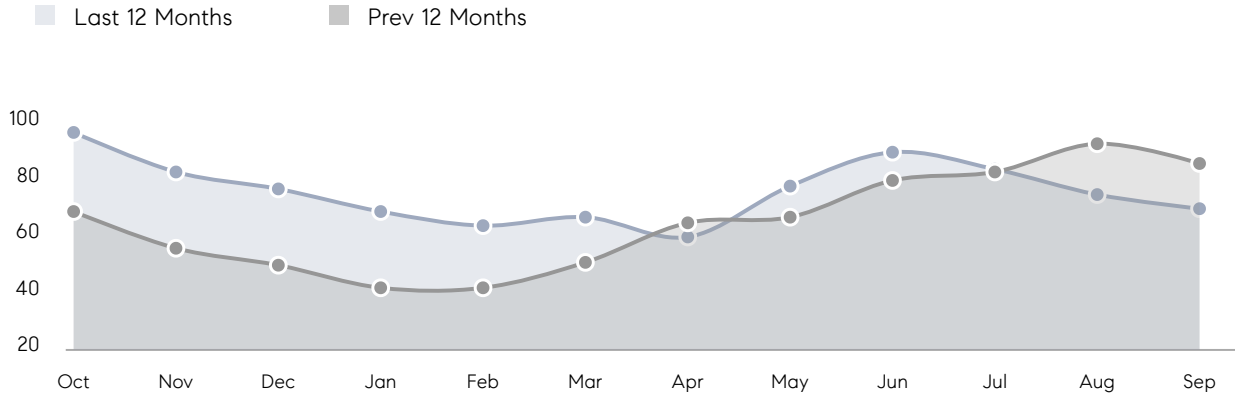
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 40 | 37 | 8% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$567,313 | \$490,607 | 15.6% |
| | # OF CONTRACTS | 22 | 34 | -35.3% |
| | NEW LISTINGS | 21 | 33 | -36% |
| Houses | AVERAGE DOM | 36 | 26 | 38% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$734,532 | \$565,395 | 30% |
| | # OF CONTRACTS | 16 | 18 | -11% |
| | NEW LISTINGS | 20 | 27 | -26% |
| Condo/Co-op/TH | AVERAGE DOM | 45 | 63 | -29% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$316,483 | \$312,988 | 1% |
| | # OF CONTRACTS | 6 | 16 | -62% |
| | NEW LISTINGS | 1 | 6 | -83% |

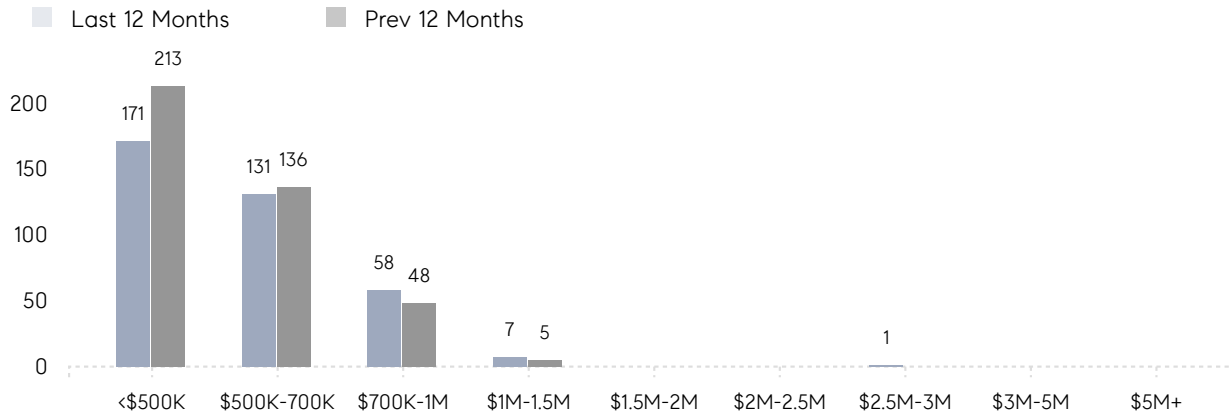
Rutherford

SEPTEMBER 2022

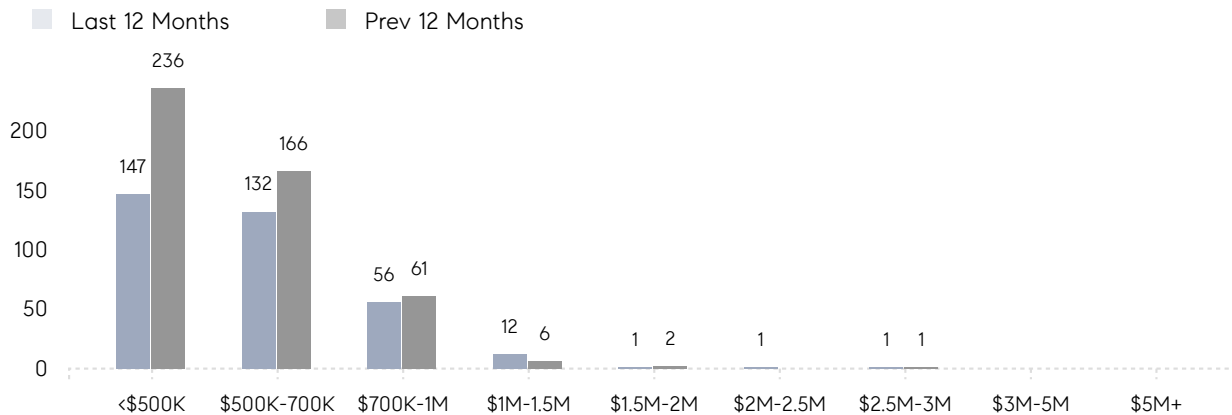
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Saddle Brook

SEPTEMBER 2022

UNDER CONTRACT

10
Total
Properties

\$634K
Average
Price

\$674K
Median
Price

100%
Increase From
Sep 2021

26%
Increase From
Sep 2021

52%
Increase From
Sep 2021

UNITS SOLD

7
Total
Properties

\$477K
Average
Price

\$475K
Median
Price

-30%
Decrease From
Sep 2021

9%
Increase From
Sep 2021

12%
Increase From
Sep 2021

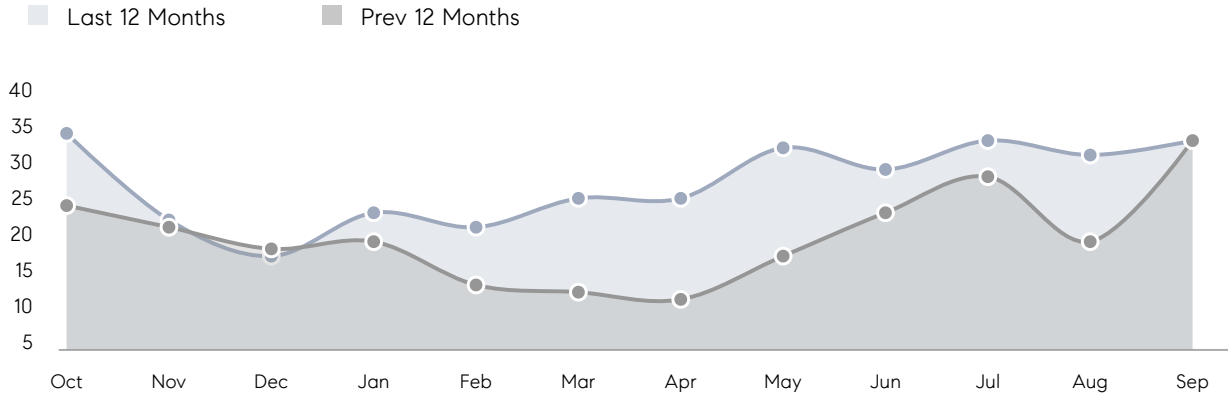
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 29 | 19 | 53% |
| | % OF ASKING PRICE | 102% | 103% | |
| | AVERAGE SOLD PRICE | \$477,714 | \$436,850 | 9.4% |
| | # OF CONTRACTS | 10 | 5 | 100.0% |
| | NEW LISTINGS | 12 | 19 | -37% |
| Houses | AVERAGE DOM | 26 | 21 | 24% |
| | % OF ASKING PRICE | 102% | 102% | |
| | AVERAGE SOLD PRICE | \$504,167 | \$466,429 | 8% |
| | # OF CONTRACTS | 10 | 5 | 100% |
| | NEW LISTINGS | 11 | 19 | -42% |
| Condo/Co-op/TH | AVERAGE DOM | 47 | 13 | 262% |
| | % OF ASKING PRICE | 97% | 106% | |
| | AVERAGE SOLD PRICE | \$319,000 | \$367,833 | -13% |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

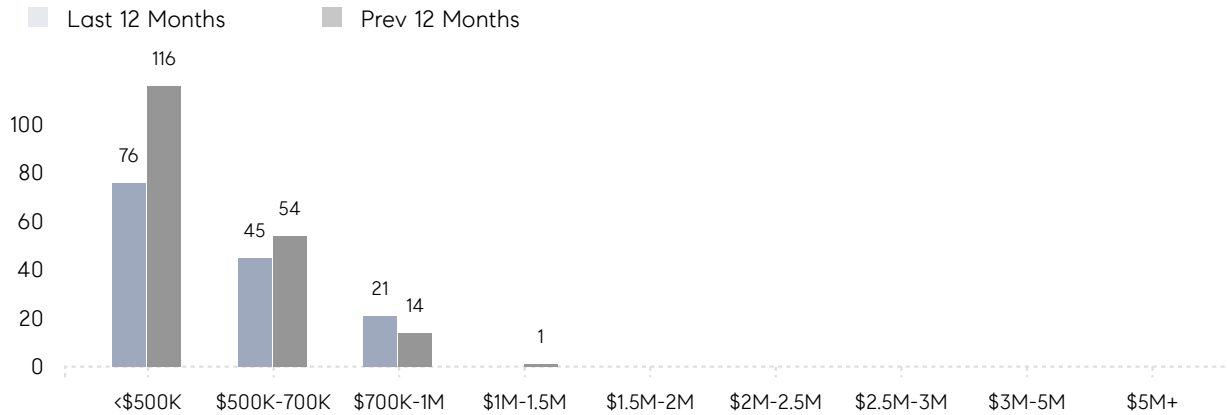
Saddle Brook

SEPTEMBER 2022

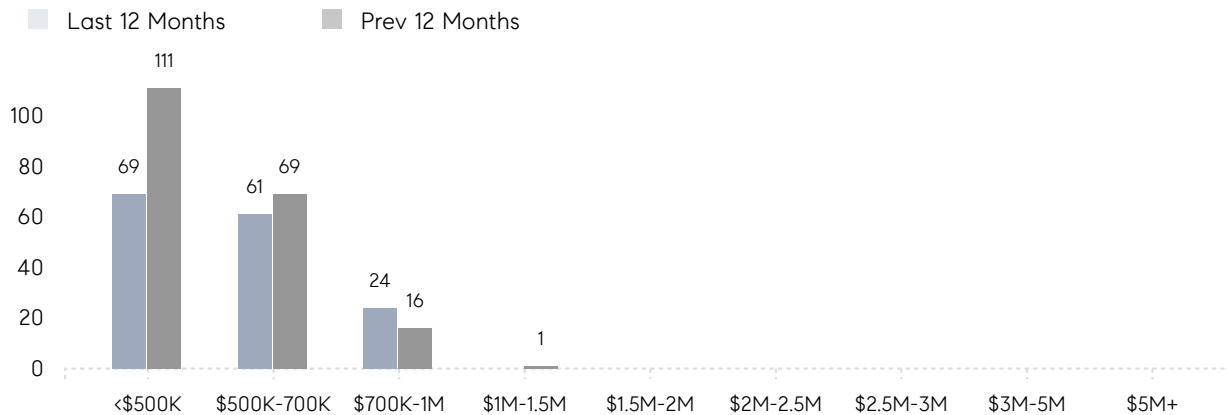
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Saddle River

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 3 | \$2.5M | \$2.2M |
| Total Properties | Average Price | Median Price |
| -62% | -5% | -10% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 5 | \$3.2M | \$1.7M |
| Total Properties | Average Price | Median Price |
| -58% | 44% | -3% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

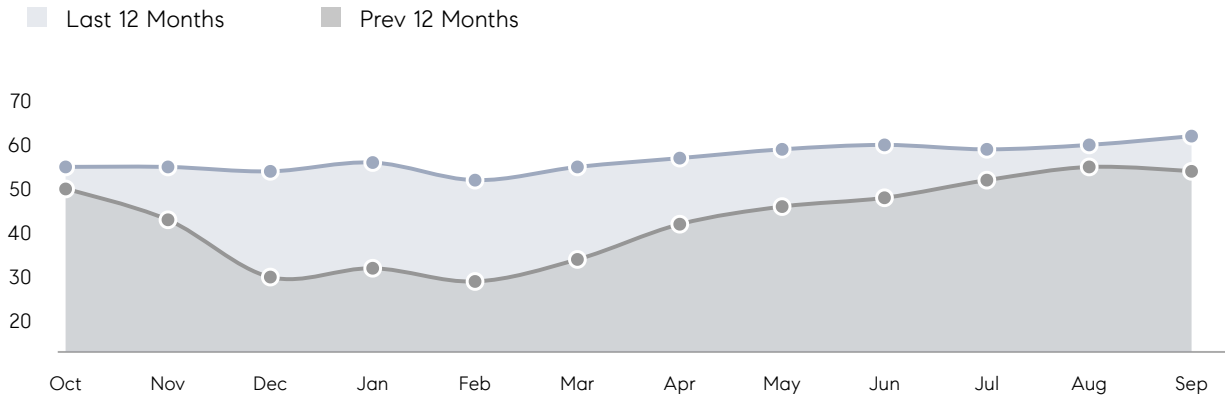
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 100 | 99 | 1% |
| | % OF ASKING PRICE | 95% | 96% | |
| | AVERAGE SOLD PRICE | \$3,235,000 | \$2,254,167 | 43.5% |
| | # OF CONTRACTS | 3 | 8 | -62.5% |
| | NEW LISTINGS | 8 | 10 | -20% |
| Houses | AVERAGE DOM | 121 | 99 | 22% |
| | % OF ASKING PRICE | 93% | 96% | |
| | AVERAGE SOLD PRICE | \$3,603,750 | \$2,254,167 | 60% |
| | # OF CONTRACTS | 3 | 8 | -62% |
| | NEW LISTINGS | 8 | 10 | -20% |
| Condo/Co-op/TH | AVERAGE DOM | 16 | - | - |
| | % OF ASKING PRICE | 104% | - | |
| | AVERAGE SOLD PRICE | \$1,760,000 | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

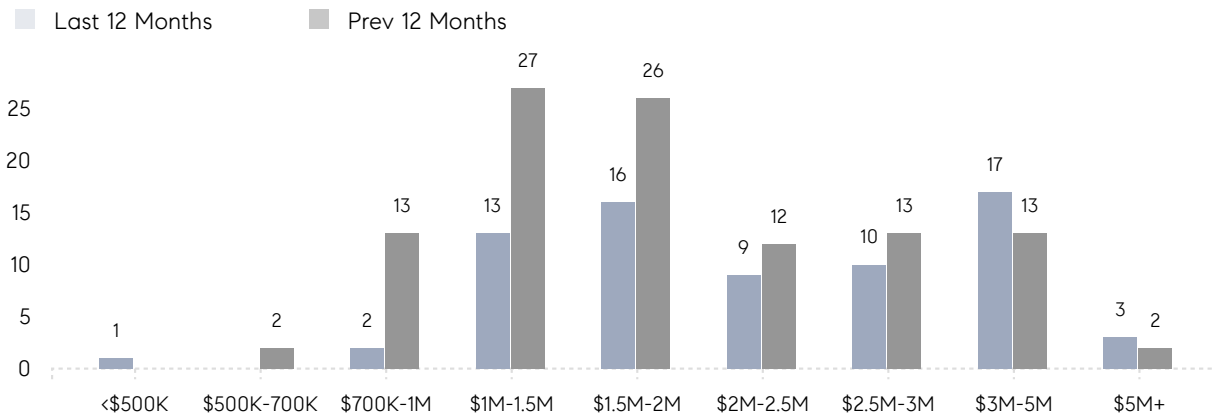
Saddle River

SEPTEMBER 2022

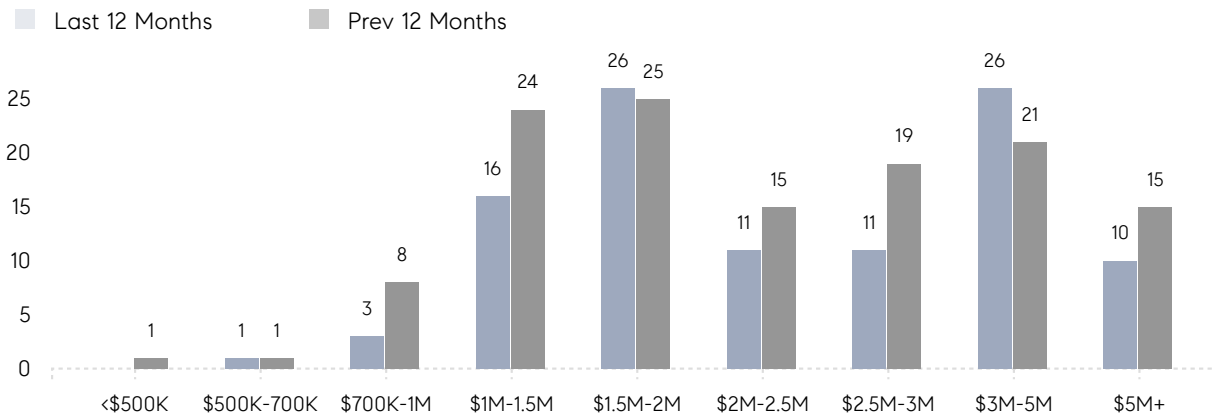
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Scotch Plains

SEPTEMBER 2022

UNDER CONTRACT

17
Total
Properties

\$834K
Average
Price

\$730K
Median
Price

-35%
Decrease From
Sep 2021

13%
Increase From
Sep 2021

14%
Increase From
Sep 2021

UNITS SOLD

24
Total
Properties

\$784K
Average
Price

\$672K
Median
Price

-27%
Decrease From
Sep 2021

12%
Increase From
Sep 2021

19%
Increase From
Sep 2021

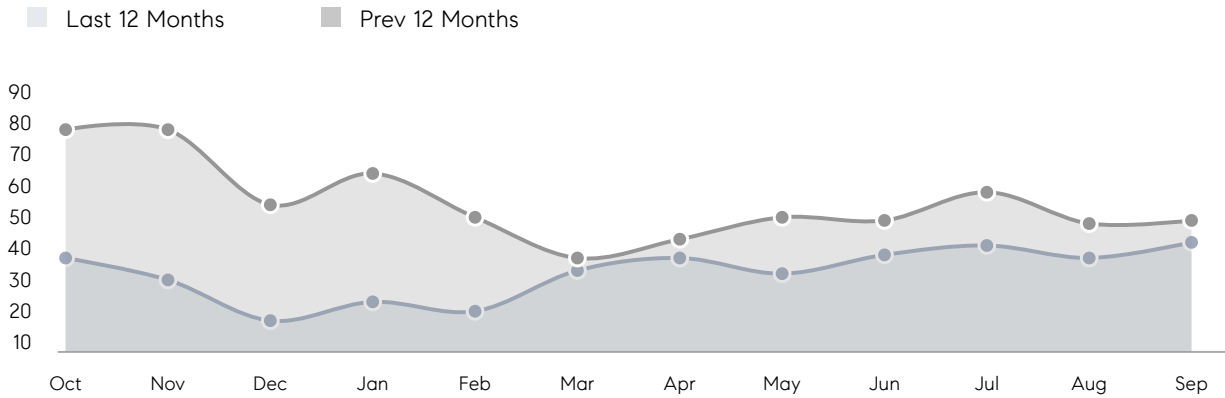
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 32 | 27 | 19% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$784,200 | \$698,433 | 12.3% |
| | # OF CONTRACTS | 17 | 26 | -34.6% |
| | NEW LISTINGS | 24 | 36 | -33% |
| Houses | AVERAGE DOM | 33 | 24 | 38% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$828,201 | \$743,307 | 11% |
| | # OF CONTRACTS | 14 | 24 | -42% |
| | NEW LISTINGS | 23 | 31 | -26% |
| Condo/Co-op/TH | AVERAGE DOM | 28 | 51 | -45% |
| | % OF ASKING PRICE | 101% | 98% | |
| | AVERAGE SOLD PRICE | \$617,000 | \$373,100 | 65% |
| | # OF CONTRACTS | 3 | 2 | 50% |
| | NEW LISTINGS | 1 | 5 | -80% |

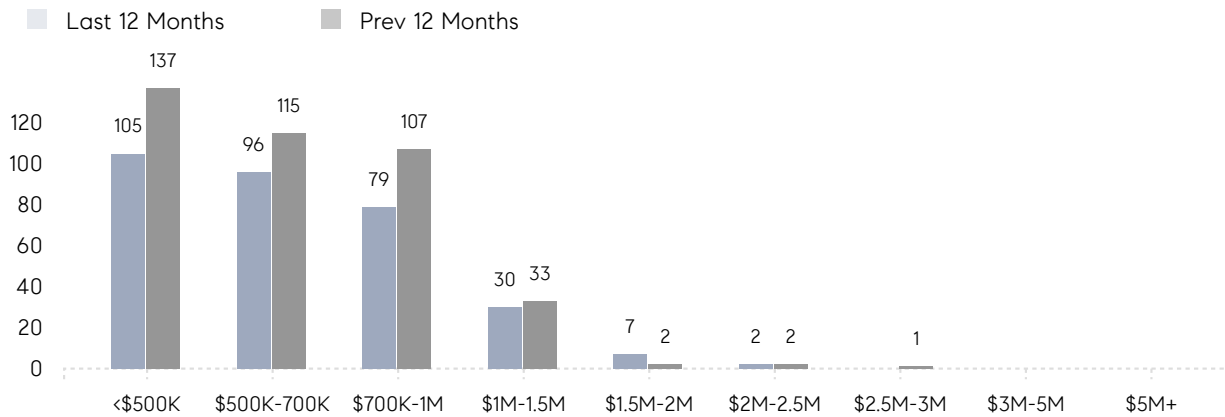
Scotch Plains

SEPTEMBER 2022

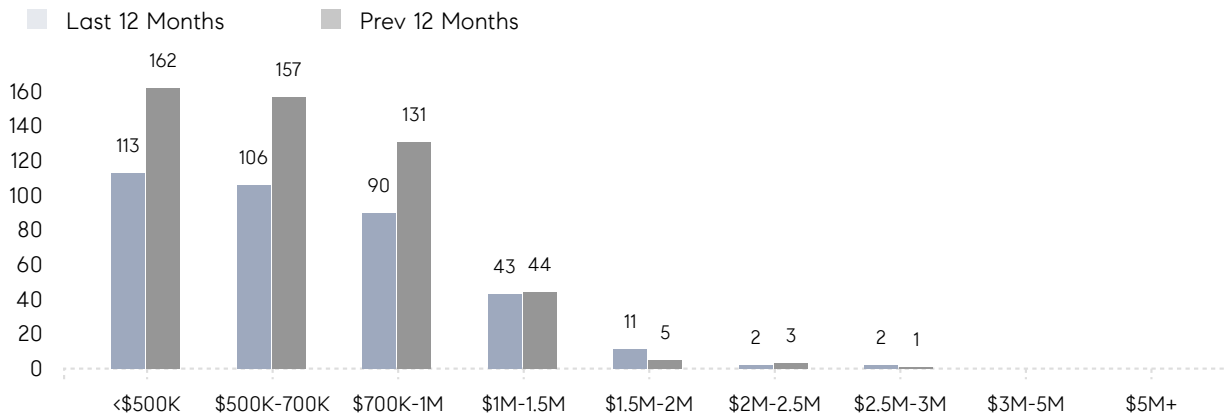
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Secaucus

SEPTEMBER 2022

UNDER CONTRACT

11
Total
Properties

\$456K
Average
Price

\$399K
Median
Price

-8%
Decrease From
Sep 2021

6%
Increase From
Sep 2021

2%
Increase From
Sep 2021

UNITS SOLD

13
Total
Properties

\$572K
Average
Price

\$600K
Median
Price

-46%
Decrease From
Sep 2021

40%
Increase From
Sep 2021

52%
Increase From
Sep 2021

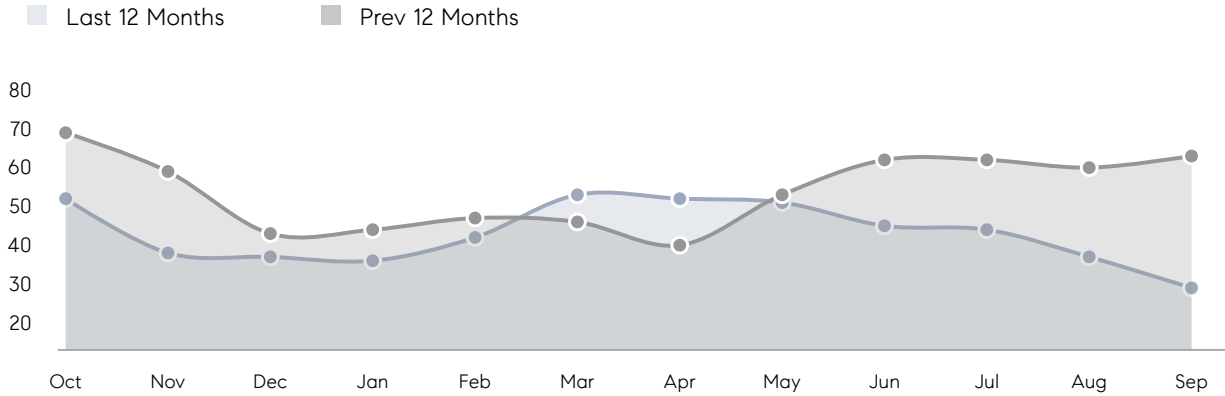
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 34 | -21% |
| | % OF ASKING PRICE | 99% | 96% | |
| | AVERAGE SOLD PRICE | \$572,785 | \$409,175 | 40.0% |
| | # OF CONTRACTS | 11 | 12 | -8.3% |
| | NEW LISTINGS | 13 | 25 | -48% |
| Houses | AVERAGE DOM | 18 | 26 | -31% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$743,000 | \$621,250 | 20% |
| | # OF CONTRACTS | 2 | 2 | 0% |
| | NEW LISTINGS | 4 | 7 | -43% |
| Condo/Co-op/TH | AVERAGE DOM | 37 | 36 | 3% |
| | % OF ASKING PRICE | 98% | 95% | |
| | AVERAGE SOLD PRICE | \$374,200 | \$366,760 | 2% |
| | # OF CONTRACTS | 9 | 10 | -10% |
| | NEW LISTINGS | 9 | 18 | -50% |

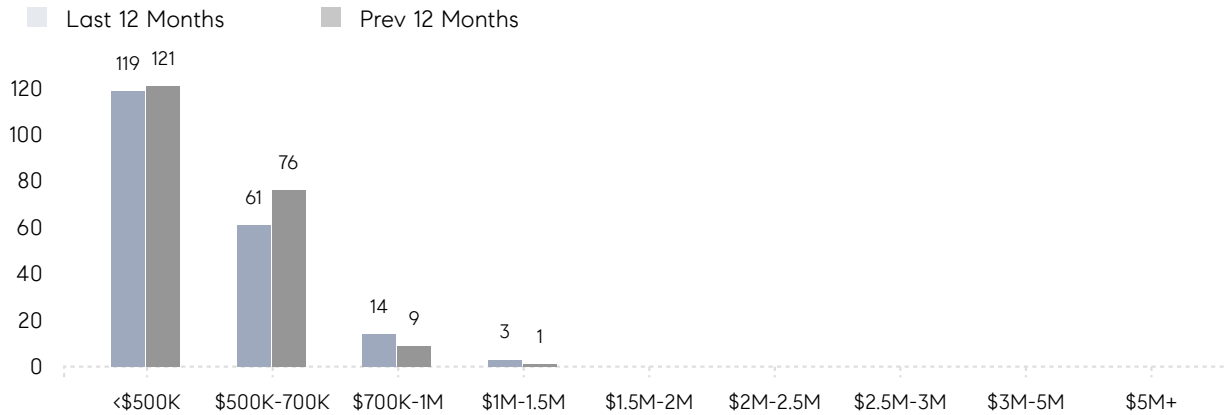
Secaucus

SEPTEMBER 2022

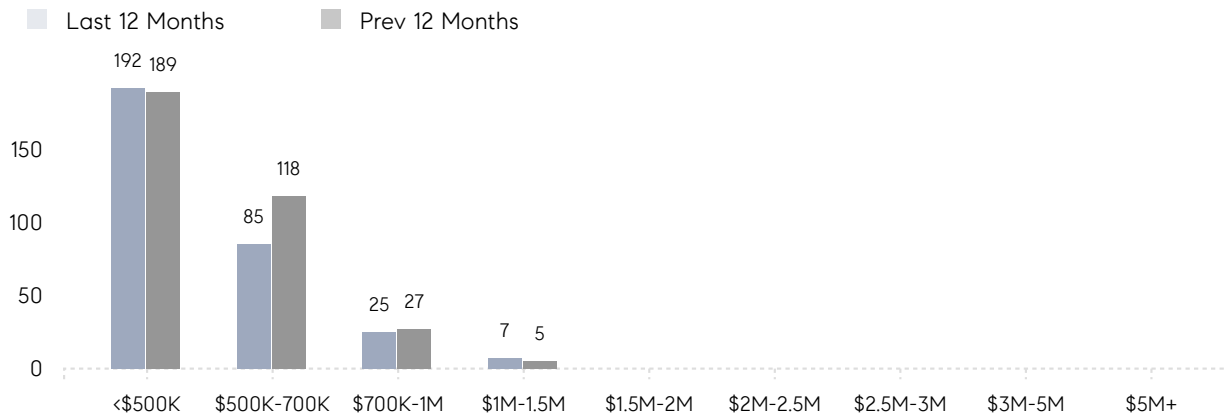
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Short Hills

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 9 | \$2.0M | \$1.7M |
| Total Properties | Average Price | Median Price |
| -31% | 21% | 13% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 16 | \$2.1M | \$1.9M |
| Total Properties | Average Price | Median Price |
| -6% | 41% | 42% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

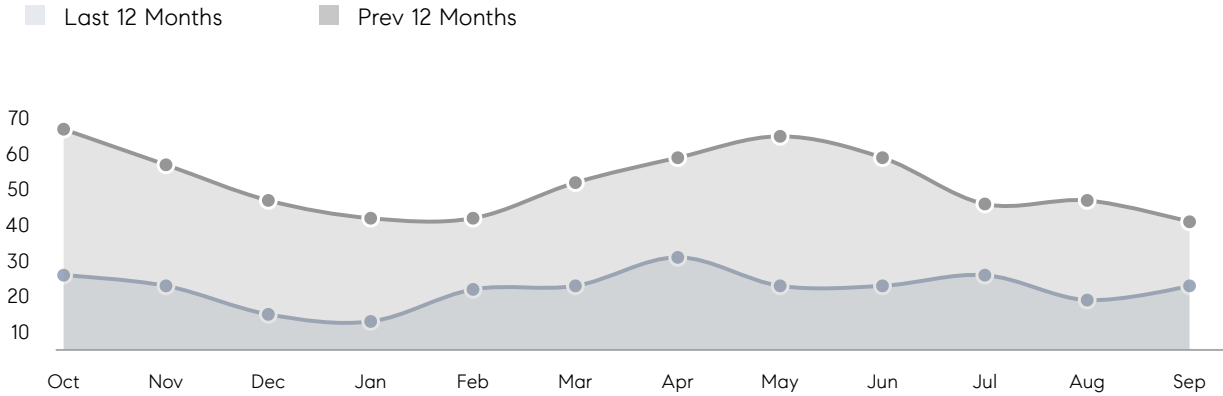
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 24 | 30 | -20% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$2,166,875 | \$1,537,261 | 41.0% |
| | # OF CONTRACTS | 9 | 13 | -30.8% |
| | NEW LISTINGS | 14 | 14 | 0% |
| Houses | AVERAGE DOM | 24 | 30 | -20% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$2,166,875 | \$1,537,261 | 41% |
| | # OF CONTRACTS | 9 | 13 | -31% |
| | NEW LISTINGS | 14 | 14 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

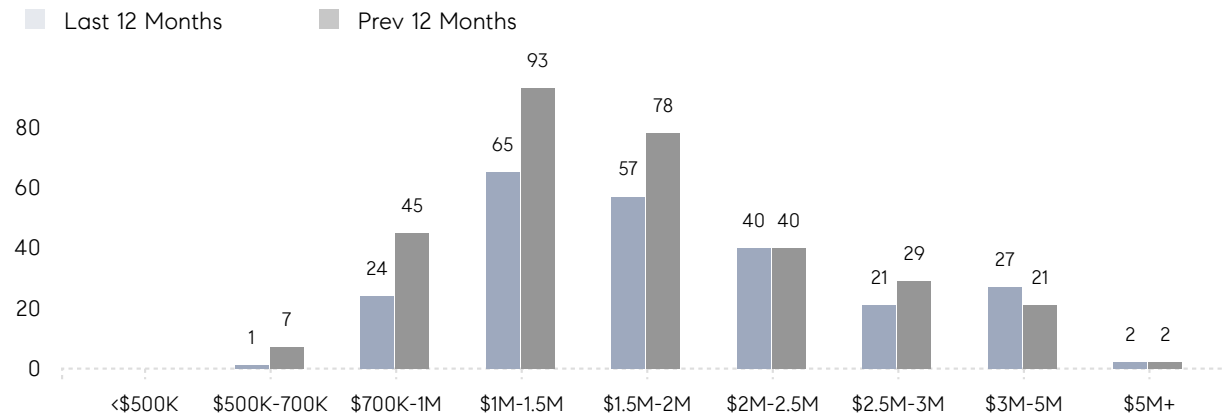
Short Hills

SEPTEMBER 2022

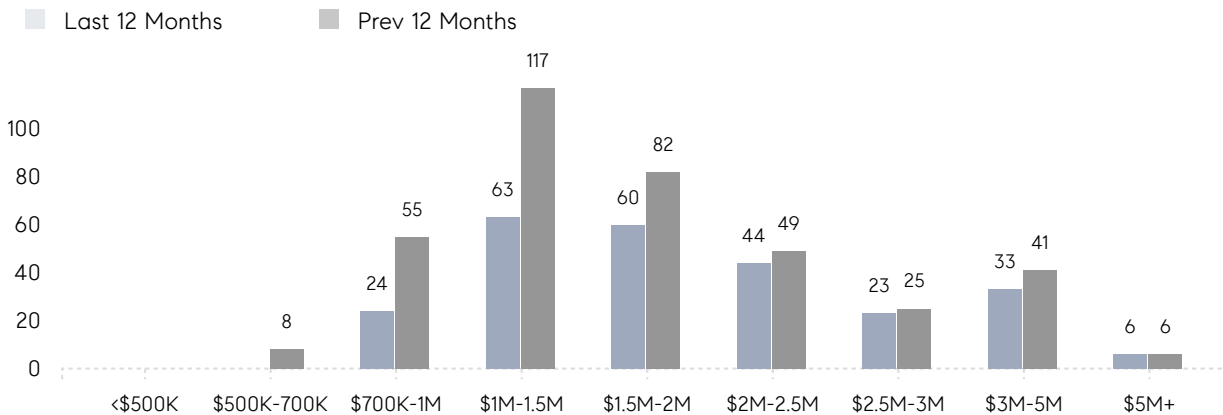
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Somerville

SEPTEMBER 2022

UNDER CONTRACT

9
Total
Properties

\$428K
Average
Price

\$429K
Median
Price

50%
Increase From
Sep 2021

26%
Increase From
Sep 2021

21%
Increase From
Sep 2021

UNITS SOLD

13
Total
Properties

\$451K
Average
Price

\$430K
Median
Price

160%
Increase From
Sep 2021

13%
Increase From
Sep 2021

4%
Increase From
Sep 2021

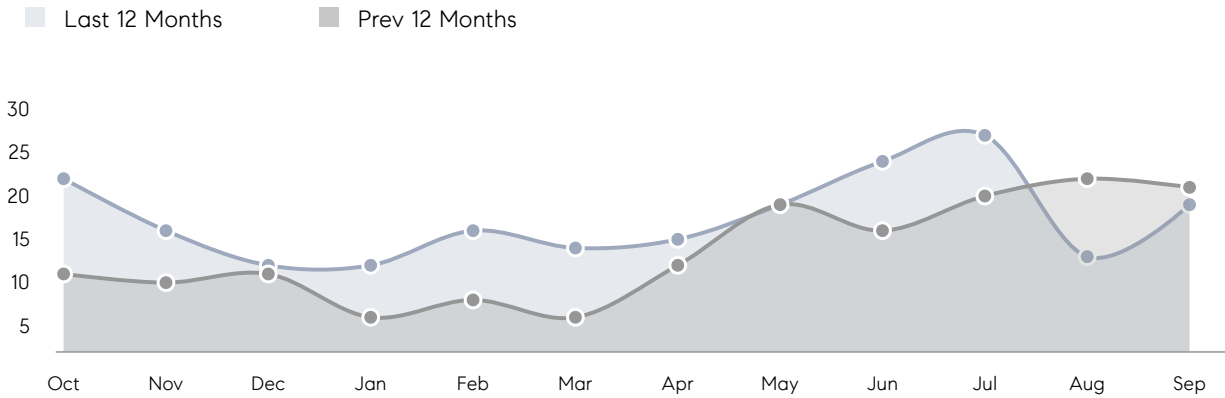
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 45 | 43 | 5% |
| | % OF ASKING PRICE | 101% | 97% | |
| | AVERAGE SOLD PRICE | \$451,692 | \$400,300 | 12.8% |
| | # OF CONTRACTS | 9 | 6 | 50.0% |
| | NEW LISTINGS | 15 | 8 | 88% |
| Houses | AVERAGE DOM | 45 | 43 | 5% |
| | % OF ASKING PRICE | 101% | 97% | |
| | AVERAGE SOLD PRICE | \$451,692 | \$400,300 | 13% |
| | # OF CONTRACTS | 7 | 6 | 17% |
| | NEW LISTINGS | 8 | 7 | 14% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 2 | 0 | 0% |
| | NEW LISTINGS | 7 | 1 | 600% |

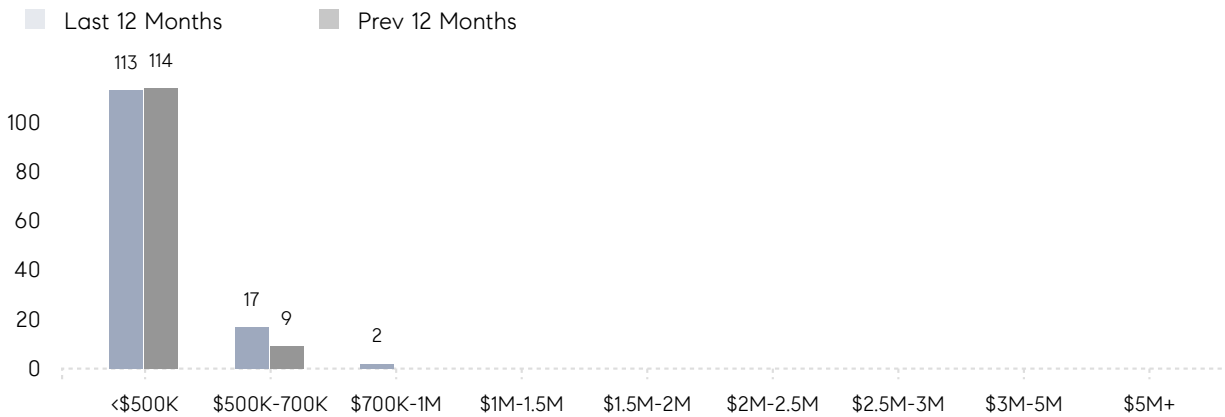
Somerville

SEPTEMBER 2022

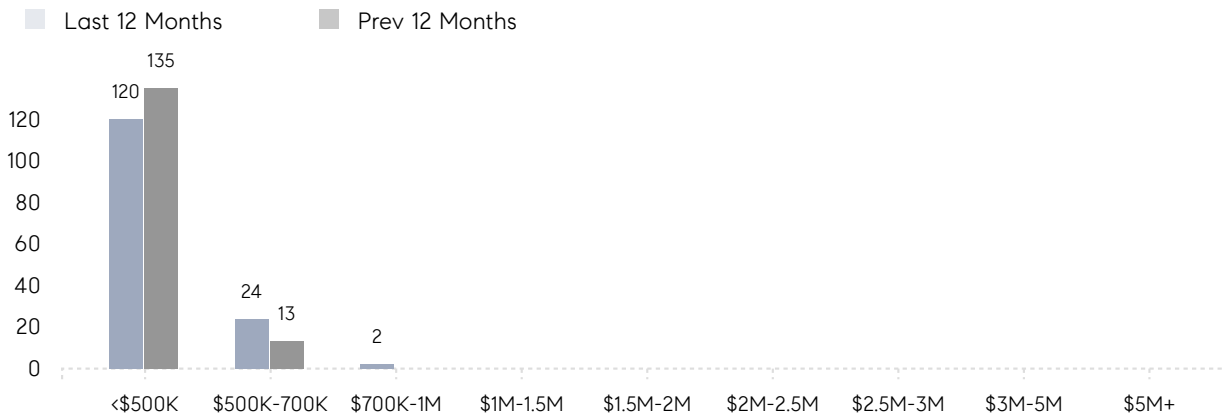
Monthly Inventory



Contracts By Price Range



Listings By Price Range



South Orange

SEPTEMBER 2022

UNDER CONTRACT

9
Total
Properties

\$801K
Average
Price

\$835K
Median
Price

-59%
Decrease From
Sep 2021

10%
Increase From
Sep 2021

22%
Increase From
Sep 2021

UNITS SOLD

16
Total
Properties

\$704K
Average
Price

\$641K
Median
Price

-11%
Decrease From
Sep 2021

-10%
Decrease From
Sep 2021

-18%
Decrease From
Sep 2021

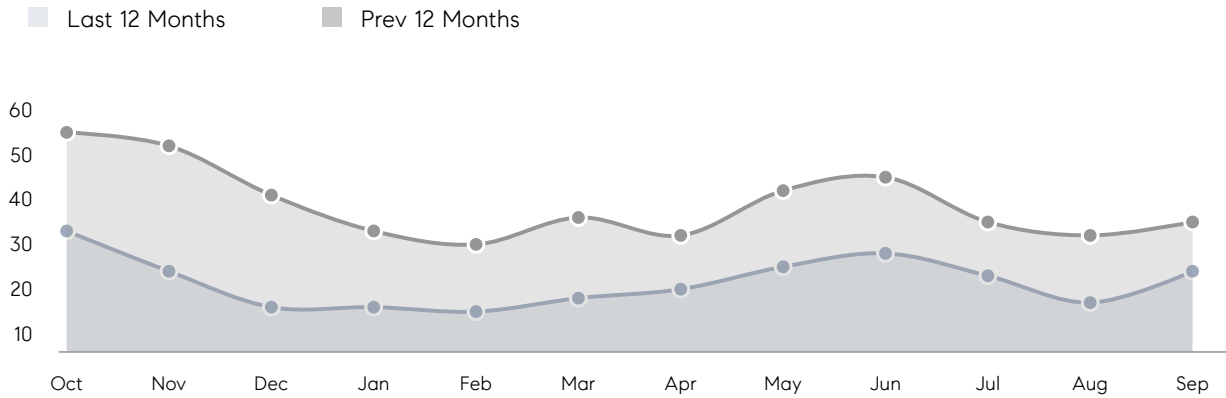
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 22 | 25 | -12% |
| | % OF ASKING PRICE | 110% | 101% | |
| | AVERAGE SOLD PRICE | \$704,250 | \$780,694 | -9.8% |
| | # OF CONTRACTS | 9 | 22 | -59.1% |
| | NEW LISTINGS | 17 | 27 | -37% |
| Houses | AVERAGE DOM | 19 | 25 | -24% |
| | % OF ASKING PRICE | 113% | 101% | |
| | AVERAGE SOLD PRICE | \$822,923 | \$892,929 | -8% |
| | # OF CONTRACTS | 8 | 21 | -62% |
| | NEW LISTINGS | 15 | 24 | -37% |
| Condo/Co-op/TH | AVERAGE DOM | 39 | 23 | 70% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$190,000 | \$387,875 | -51% |
| | # OF CONTRACTS | 1 | 1 | 0% |
| | NEW LISTINGS | 2 | 3 | -33% |

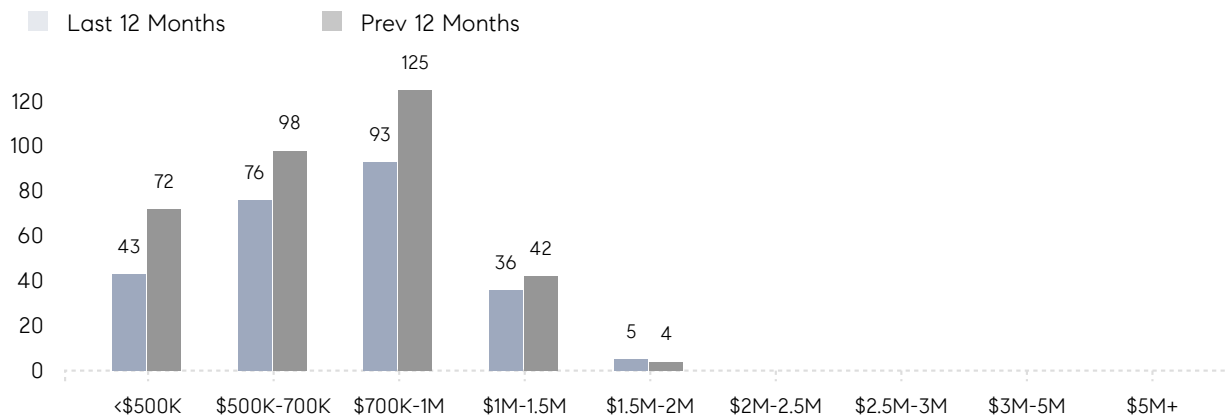
South Orange

SEPTEMBER 2022

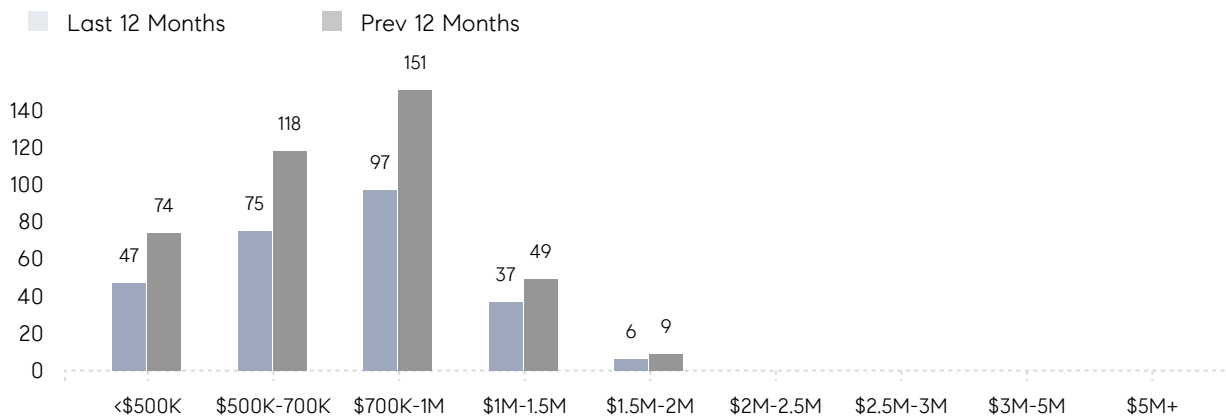
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Springfield

SEPTEMBER 2022

UNDER CONTRACT

22
Total
Properties

\$485K
Average
Price

\$481K
Median
Price

57%
Increase From
Sep 2021

-10%
Decrease From
Sep 2021

-15%
Decrease From
Sep 2021

UNITS SOLD

13
Total
Properties

\$634K
Average
Price

\$633K
Median
Price

-43%
Decrease From
Sep 2021

22%
Increase From
Sep 2021

21%
Increase From
Sep 2021

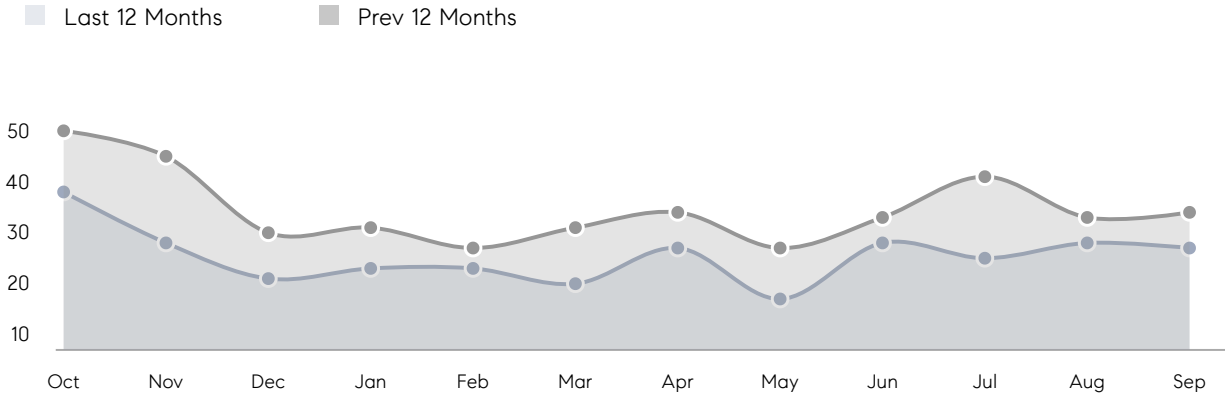
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 23 | 29 | -21% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$634,302 | \$520,683 | 21.8% |
| | # OF CONTRACTS | 22 | 14 | 57.1% |
| | NEW LISTINGS | 22 | 22 | 0% |
| Houses | AVERAGE DOM | 24 | 29 | -17% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$651,910 | \$600,112 | 9% |
| | # OF CONTRACTS | 15 | 10 | 50% |
| | NEW LISTINGS | 19 | 15 | 27% |
| Condo/Co-op/TH | AVERAGE DOM | 8 | 28 | -71% |
| | % OF ASKING PRICE | 106% | 100% | |
| | AVERAGE SOLD PRICE | \$423,000 | \$295,633 | 43% |
| | # OF CONTRACTS | 7 | 4 | 75% |
| | NEW LISTINGS | 3 | 7 | -57% |

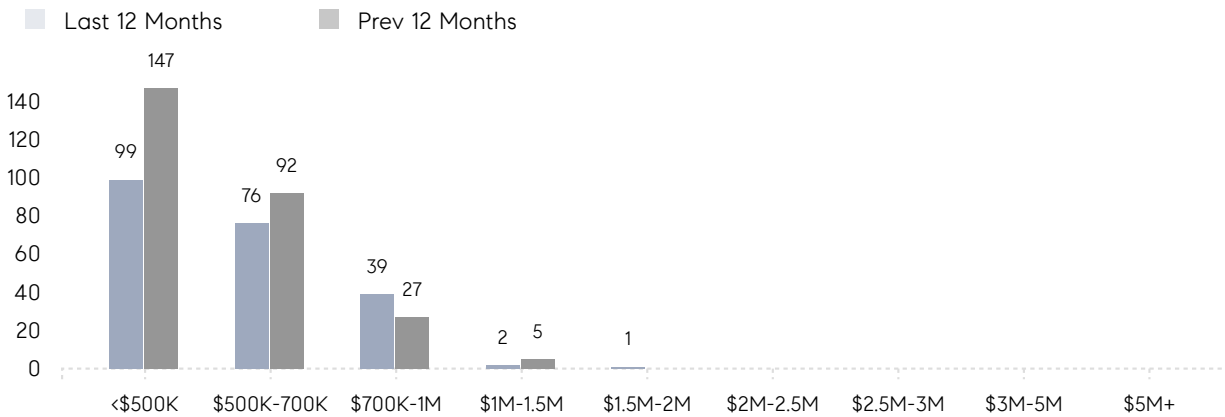
Springfield

SEPTEMBER 2022

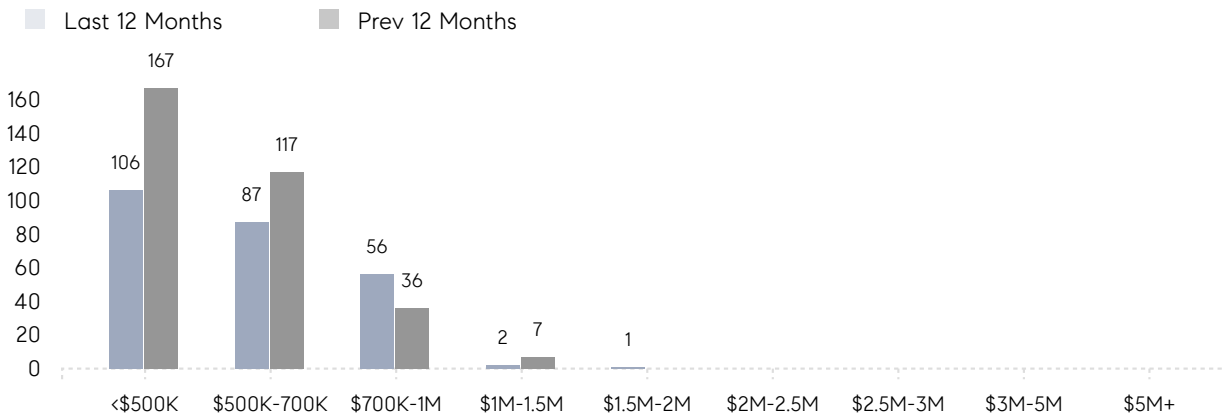
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Summit

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 20 | \$1.0M | \$748K |
| Total Properties | Average Price | Median Price |
| -26% | -21% | -21% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 21 | \$1.1M | \$770K |
| Total Properties | Average Price | Median Price |
| -30% | 6% | -5% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

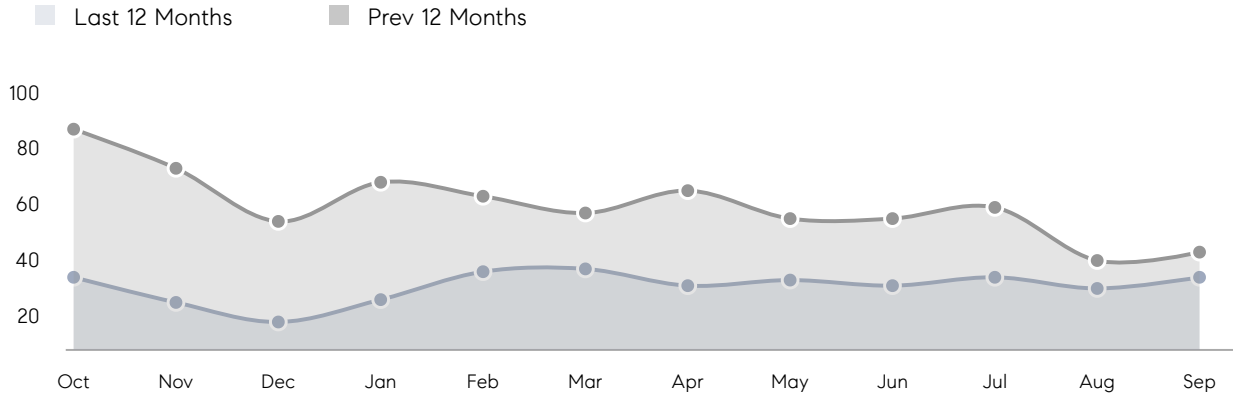
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 26 | 28 | -7% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$1,165,714 | \$1,095,737 | 6.4% |
| | # OF CONTRACTS | 20 | 27 | -25.9% |
| | NEW LISTINGS | 28 | 38 | -26% |
| Houses | AVERAGE DOM | 25 | 23 | 9% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$1,409,667 | \$1,277,300 | 10% |
| | # OF CONTRACTS | 15 | 22 | -32% |
| | NEW LISTINGS | 17 | 31 | -45% |
| Condo/Co-op/TH | AVERAGE DOM | 27 | 42 | -36% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$555,833 | \$596,438 | -7% |
| | # OF CONTRACTS | 5 | 5 | 0% |
| | NEW LISTINGS | 11 | 7 | 57% |

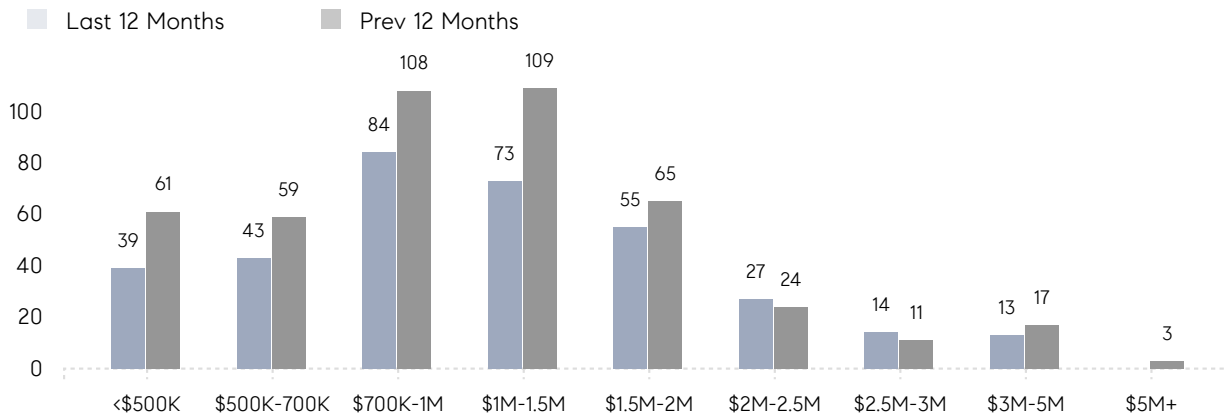
Summit

SEPTEMBER 2022

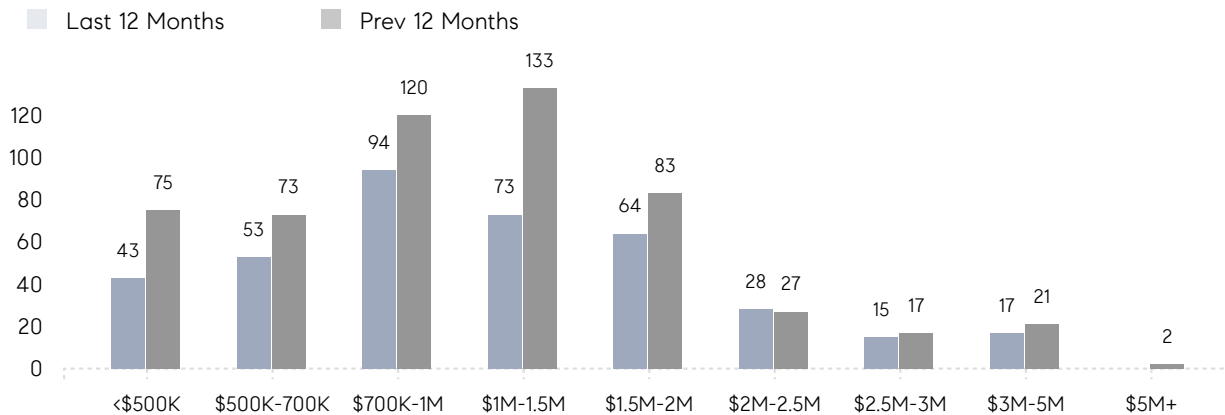
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Teaneck

SEPTEMBER 2022

UNDER CONTRACT

14
Total
Properties

\$515K
Average
Price

\$528K
Median
Price

-66%
Decrease From
Sep 2021

16%
Increase From
Sep 2021

16%
Increase From
Sep 2021

UNITS SOLD

35
Total
Properties

\$610K
Average
Price

\$504K
Median
Price

-5%
Decrease From
Sep 2021

19%
Increase From
Sep 2021

1%
Increase From
Sep 2021

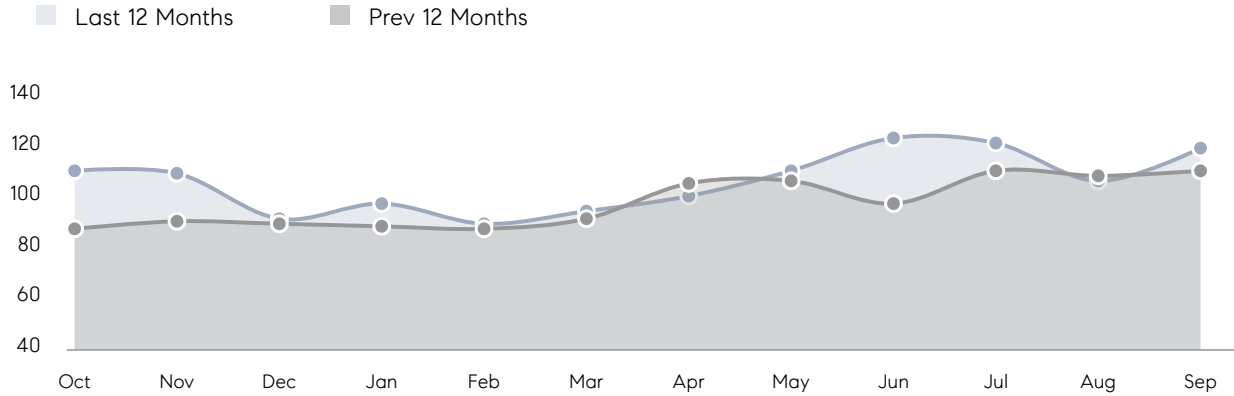
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 39 | 34 | 15% |
| | % OF ASKING PRICE | 98% | 101% | |
| | AVERAGE SOLD PRICE | \$610,171 | \$510,973 | 19.4% |
| | # OF CONTRACTS | 14 | 41 | -65.9% |
| | NEW LISTINGS | 30 | 47 | -36% |
| Houses | AVERAGE DOM | 41 | 34 | 21% |
| | % OF ASKING PRICE | 99% | 101% | |
| | AVERAGE SOLD PRICE | \$650,161 | \$521,029 | 25% |
| | # OF CONTRACTS | 11 | 35 | -69% |
| | NEW LISTINGS | 27 | 39 | -31% |
| Condo/Co-op/TH | AVERAGE DOM | 24 | 43 | -44% |
| | % OF ASKING PRICE | 97% | 103% | |
| | AVERAGE SOLD PRICE | \$300,250 | \$335,000 | -10% |
| | # OF CONTRACTS | 3 | 6 | -50% |
| | NEW LISTINGS | 3 | 8 | -62% |

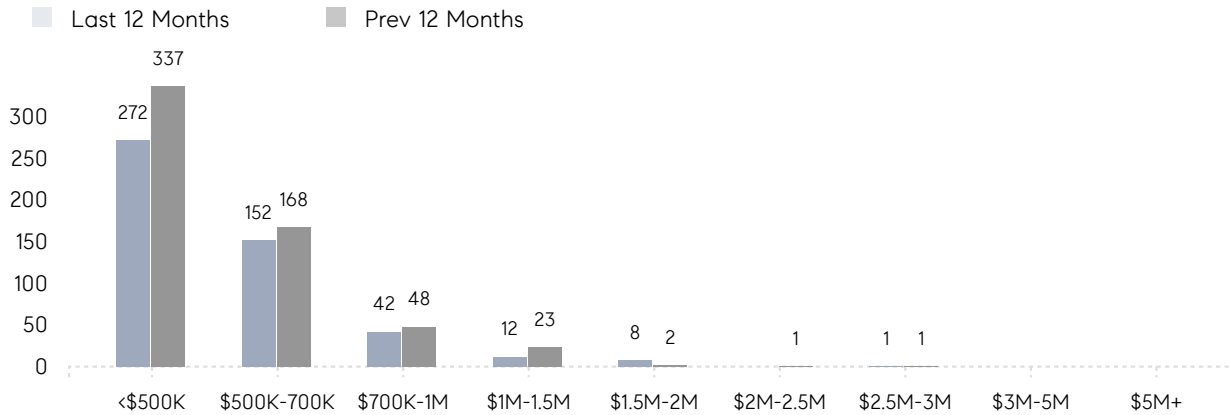
Teaneck

SEPTEMBER 2022

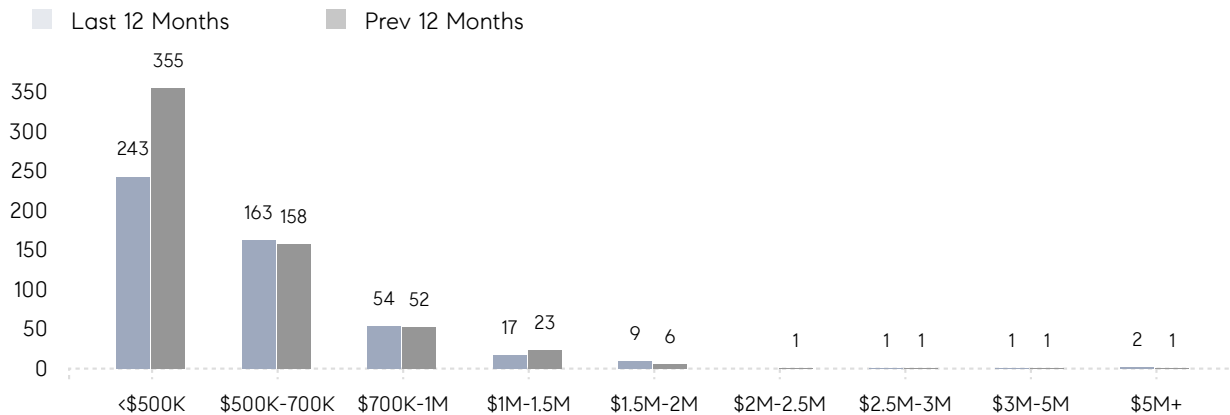
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Tenafly

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|----------------------|
| 11 | \$979K | \$855K |
| Total Properties | Average Price | Median Price |
| -27% | -7% | 1% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Change From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 12 | \$1.4M | \$1.2M |
| Total Properties | Average Price | Median Price |
| -37% | -7% | 15% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Increase From Sep 2021 |

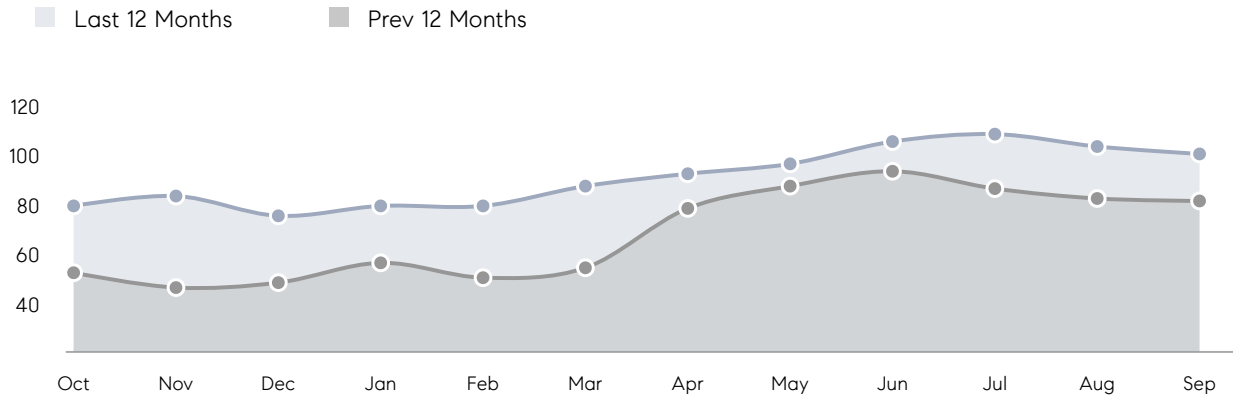
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 62 | 82 | -24% |
| | % OF ASKING PRICE | 99% | 97% | |
| | AVERAGE SOLD PRICE | \$1,472,706 | \$1,584,263 | -7.0% |
| | # OF CONTRACTS | 11 | 15 | -26.7% |
| | NEW LISTINGS | 9 | 18 | -50% |
| Houses | AVERAGE DOM | 66 | 84 | -21% |
| | % OF ASKING PRICE | 98% | 97% | |
| | AVERAGE SOLD PRICE | \$1,468,862 | \$1,774,125 | -17% |
| | # OF CONTRACTS | 9 | 12 | -25% |
| | NEW LISTINGS | 8 | 17 | -53% |
| Condo/Co-op/TH | AVERAGE DOM | 13 | 73 | -82% |
| | % OF ASKING PRICE | 101% | 97% | |
| | AVERAGE SOLD PRICE | \$1,515,000 | \$571,667 | 165% |
| | # OF CONTRACTS | 2 | 3 | -33% |
| | NEW LISTINGS | 1 | 1 | 0% |

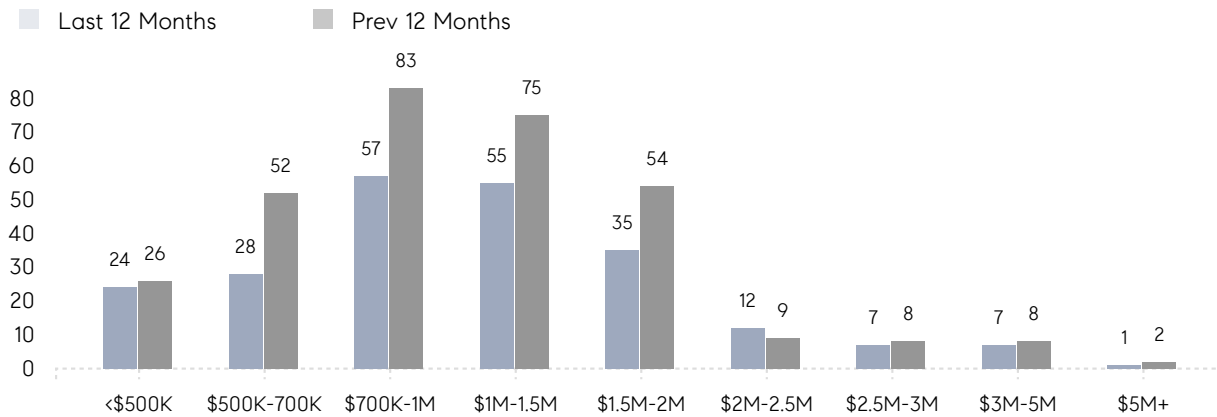
Tenaflly

SEPTEMBER 2022

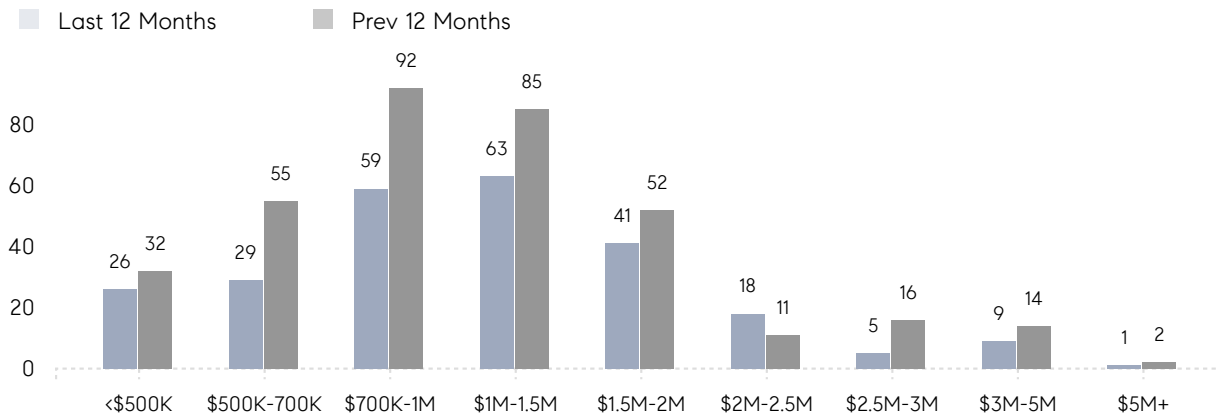
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Tewksbury Township

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 7 | \$659K | \$599K |
| Total Properties | Average Price | Median Price |
| -12% | -16% | -11% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 8 | \$679K | \$657K |
| Total Properties | Average Price | Median Price |
| -33% | -20% | -14% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

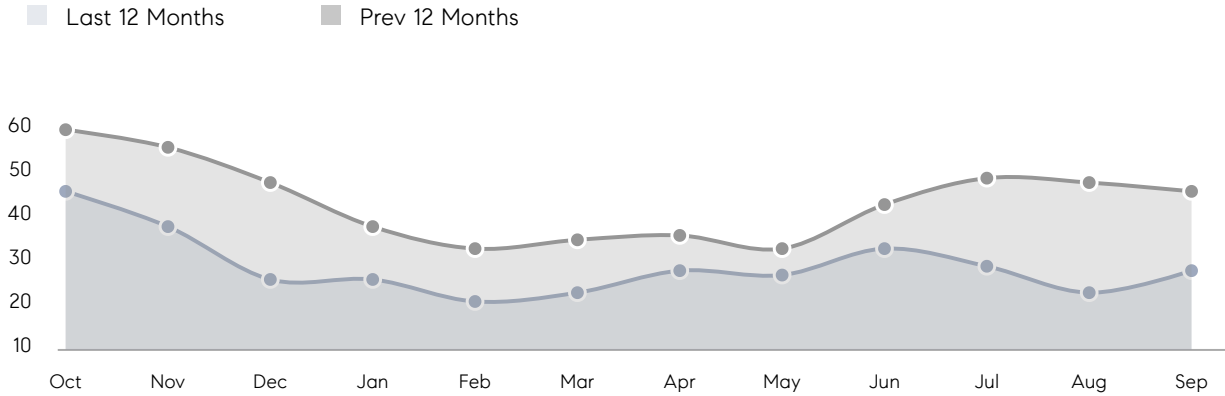
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 26 | 27% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$679,925 | \$850,417 | -20.0% |
| | # OF CONTRACTS | 7 | 8 | -12.5% |
| | NEW LISTINGS | 13 | 11 | 18% |
| Houses | AVERAGE DOM | 33 | 28 | 18% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$662,567 | \$905,556 | -27% |
| | # OF CONTRACTS | 7 | 7 | 0% |
| | NEW LISTINGS | 12 | 10 | 20% |
| Condo/Co-op/TH | AVERAGE DOM | 31 | 19 | 63% |
| | % OF ASKING PRICE | 100% | 102% | |
| | AVERAGE SOLD PRICE | \$732,000 | \$685,000 | 7% |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 1 | 1 | 0% |

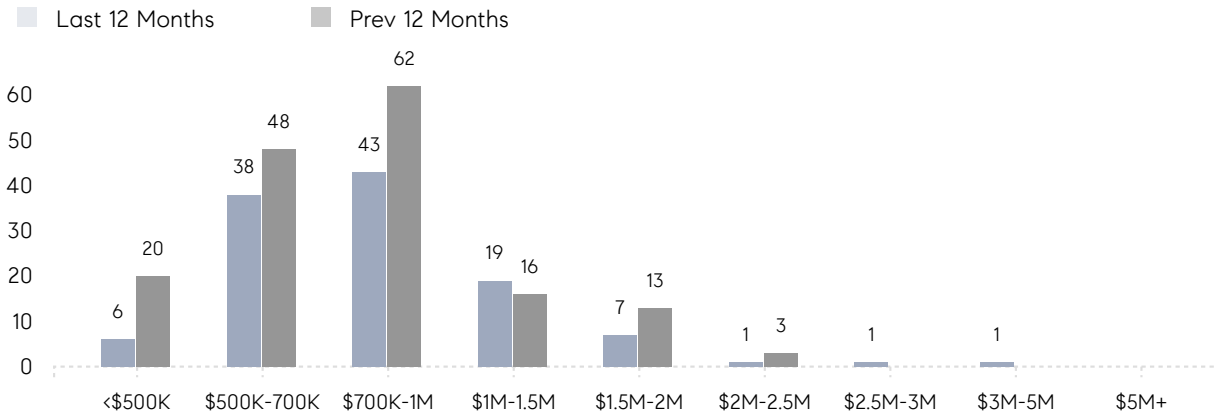
Tewksbury Township

SEPTEMBER 2022

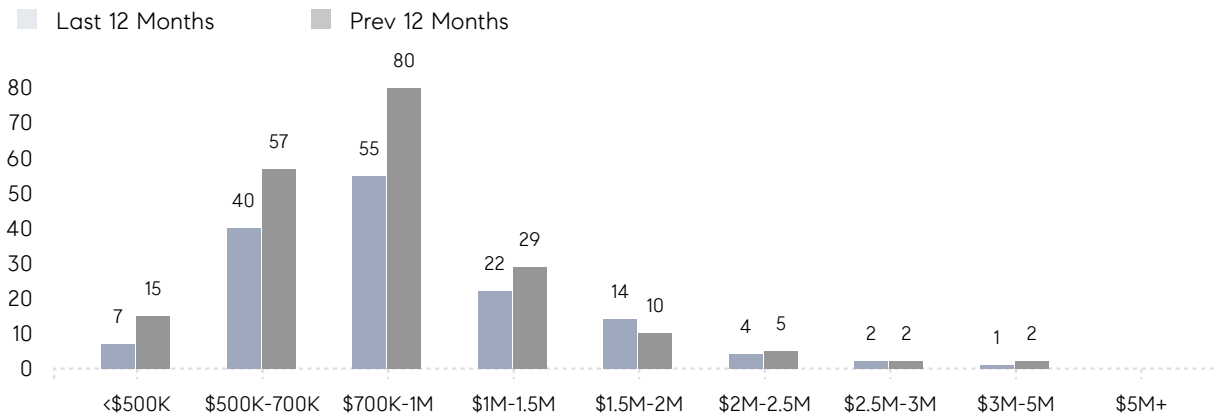
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Union

SEPTEMBER 2022

UNDER CONTRACT

74
Total
Properties

\$456K
Average
Price

\$439K
Median
Price

42%
Increase From
Sep 2021

7%
Increase From
Sep 2021

3%
Increase From
Sep 2021

UNITS SOLD

58
Total
Properties

\$460K
Average
Price

\$453K
Median
Price

23%
Increase From
Sep 2021

5%
Increase From
Sep 2021

4%
Increase From
Sep 2021

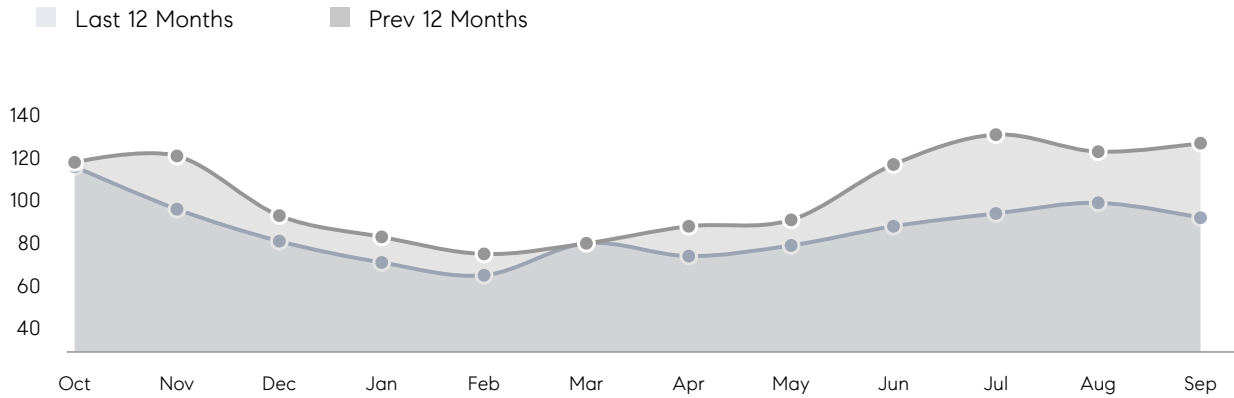
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 35 | 26 | 35% |
| | % OF ASKING PRICE | 104% | 104% | |
| | AVERAGE SOLD PRICE | \$460,879 | \$438,284 | 5.2% |
| | # OF CONTRACTS | 74 | 52 | 42.3% |
| | NEW LISTINGS | 70 | 72 | -3% |
| Houses | AVERAGE DOM | 38 | 25 | 52% |
| | % OF ASKING PRICE | 104% | 105% | |
| | AVERAGE SOLD PRICE | \$491,980 | \$454,287 | 8% |
| | # OF CONTRACTS | 68 | 43 | 58% |
| | NEW LISTINGS | 65 | 63 | 3% |
| Condo/Co-op/TH | AVERAGE DOM | 23 | 29 | -21% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$266,500 | \$266,250 | 0% |
| | # OF CONTRACTS | 6 | 9 | -33% |
| | NEW LISTINGS | 5 | 9 | -44% |

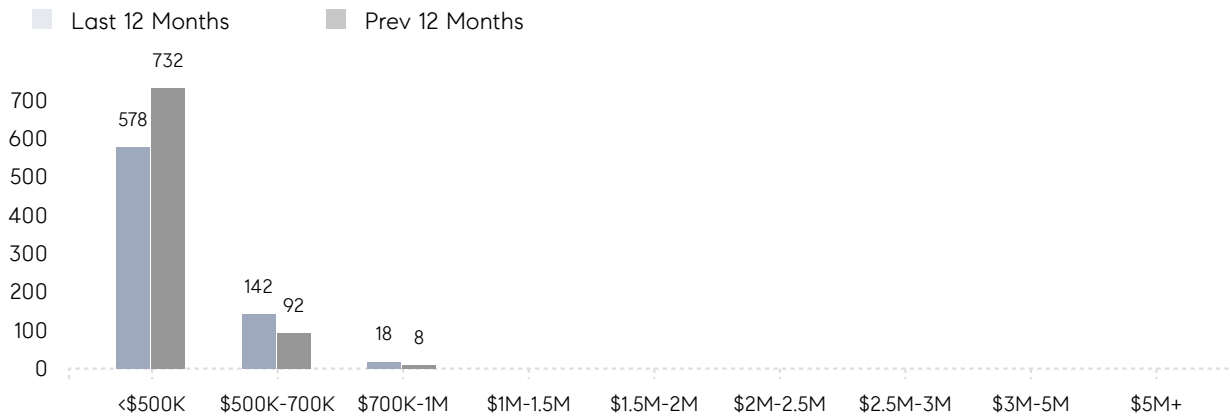
Union

SEPTEMBER 2022

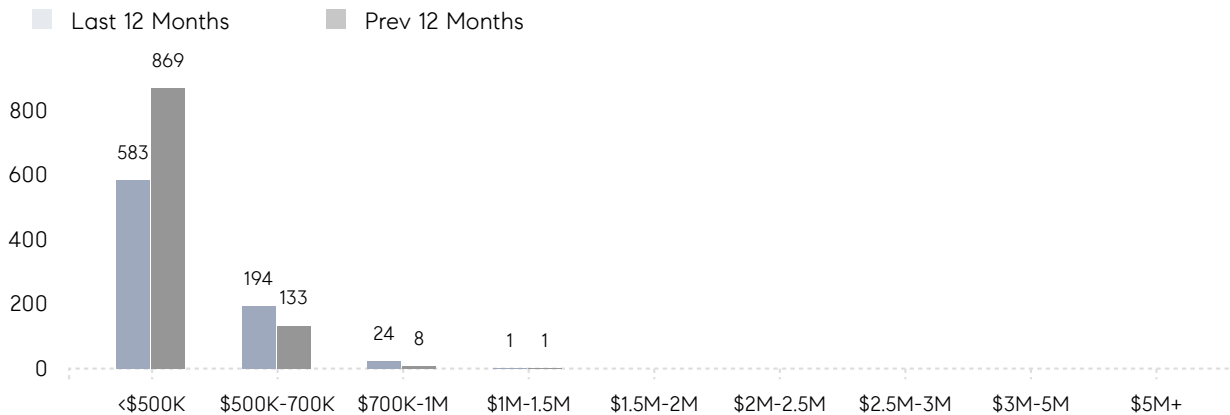
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Union City

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 18 | \$302K | \$289K |
| Total Properties | Average Price | Median Price |
| -28% | -16% | -11% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 19 | \$391K | \$399K |
| Total Properties | Average Price | Median Price |
| -5% | 1% | 19% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

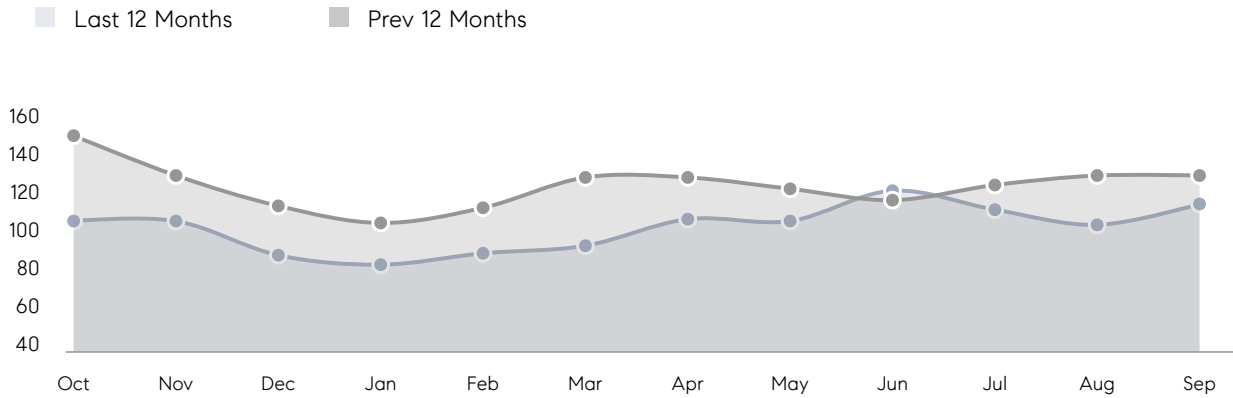
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 59 | 62 | -5% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$391,658 | \$386,595 | 1.3% |
| | # OF CONTRACTS | 18 | 25 | -28.0% |
| | NEW LISTINGS | 41 | 40 | 3% |
| Houses | AVERAGE DOM | - | 22 | - |
| | % OF ASKING PRICE | - | 101% | |
| | AVERAGE SOLD PRICE | - | \$734,500 | - |
| | # OF CONTRACTS | 3 | 2 | 50% |
| | NEW LISTINGS | 2 | 5 | -60% |
| Condo/Co-op/TH | AVERAGE DOM | 59 | 67 | -12% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$391,658 | \$347,939 | 13% |
| | # OF CONTRACTS | 15 | 23 | -35% |
| | NEW LISTINGS | 39 | 35 | 11% |

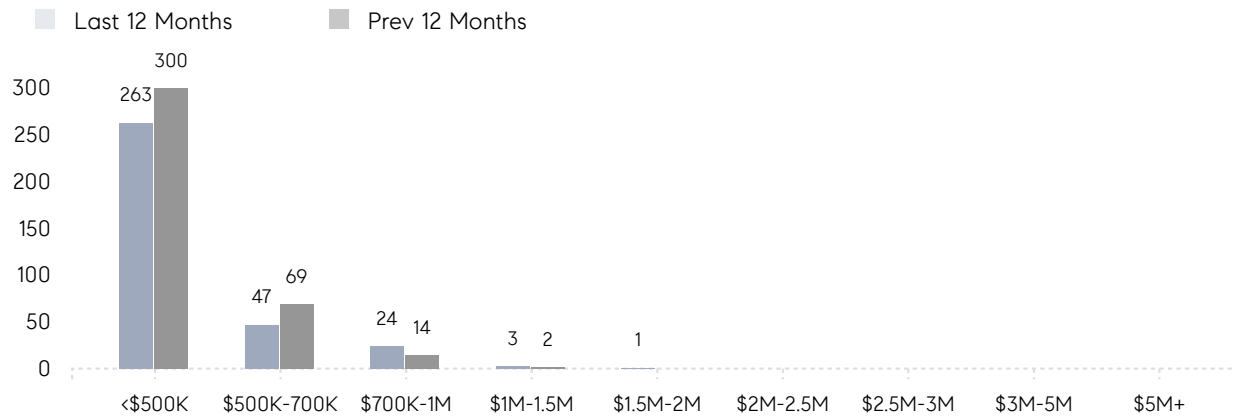
Union City

SEPTEMBER 2022

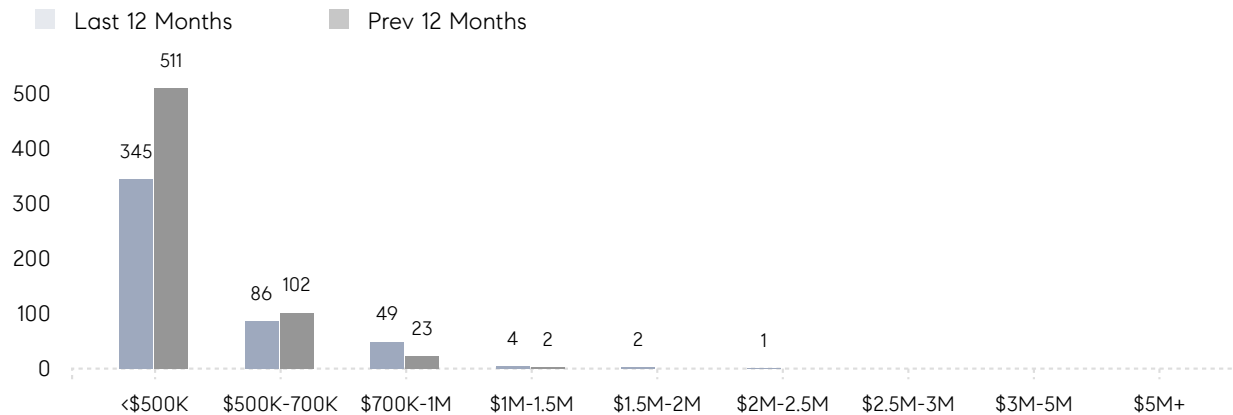
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Upper Saddle River

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 7 | \$1.0M | \$1.1M |
| Total Properties | Average Price | Median Price |
| -56% | -10% | 5% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Increase From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 18 | \$1.2M | \$1.0M |
| Total Properties | Average Price | Median Price |
| -22% | 10% | 3% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

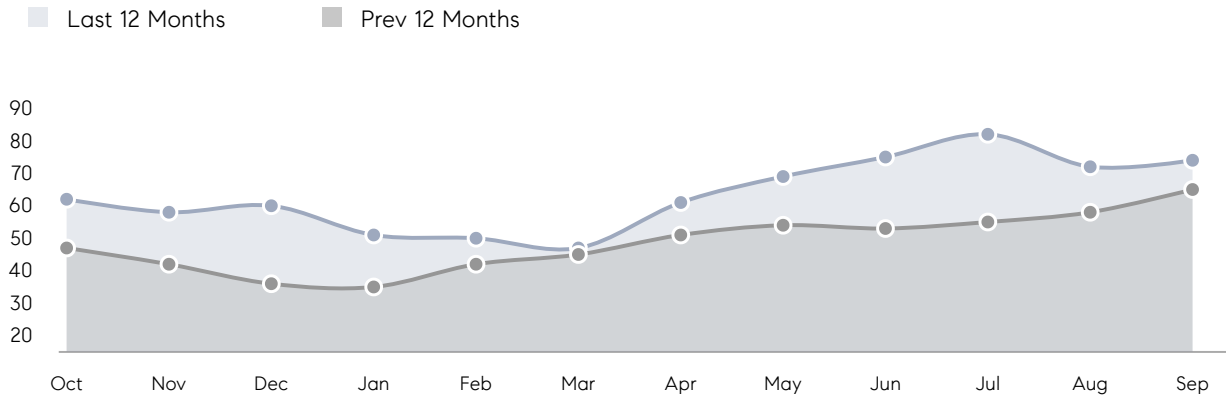
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 26 | 25 | 4% |
| | % OF ASKING PRICE | 102% | 99% | |
| | AVERAGE SOLD PRICE | \$1,202,146 | \$1,089,303 | 10.4% |
| | # OF CONTRACTS | 7 | 16 | -56.2% |
| | NEW LISTINGS | 12 | 22 | -45% |
| Houses | AVERAGE DOM | 28 | 25 | 12% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$1,293,542 | \$1,089,303 | 19% |
| | # OF CONTRACTS | 4 | 10 | -60% |
| | NEW LISTINGS | 12 | 16 | -25% |
| Condo/Co-op/TH | AVERAGE DOM | 23 | - | - |
| | % OF ASKING PRICE | 103% | - | |
| | AVERAGE SOLD PRICE | \$1,019,355 | - | - |
| | # OF CONTRACTS | 3 | 6 | -50% |
| | NEW LISTINGS | 0 | 6 | 0% |

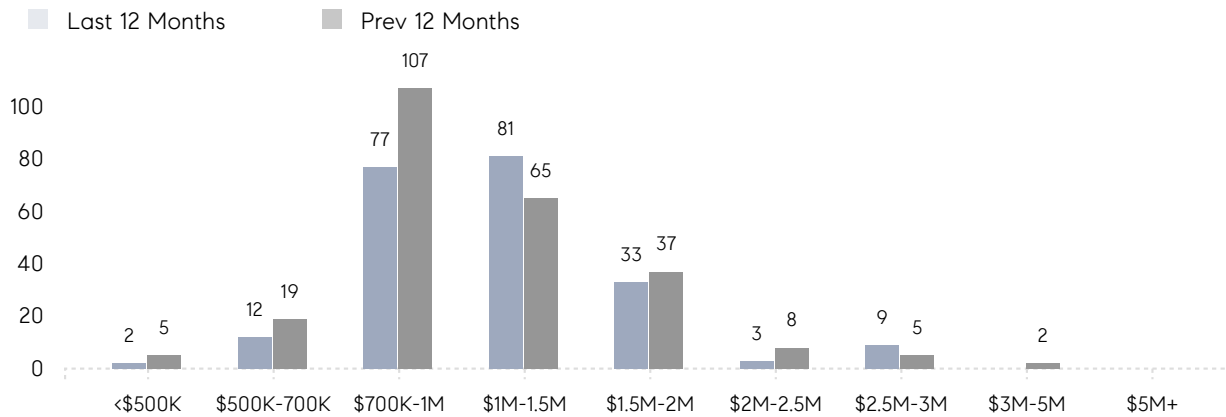
Upper Saddle River

SEPTEMBER 2022

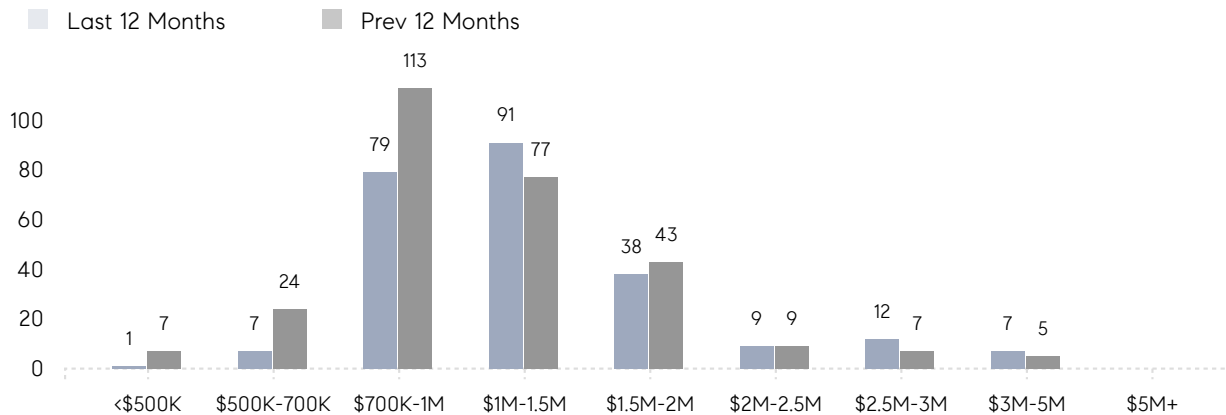
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Verona

SEPTEMBER 2022

UNDER CONTRACT

15
Total
Properties

\$564K
Average
Price

\$550K
Median
Price

-40%
Decrease From
Sep 2021

18%
Increase From
Sep 2021

31%
Increase From
Sep 2021

UNITS SOLD

18
Total
Properties

\$513K
Average
Price

\$520K
Median
Price

-33%
Decrease From
Sep 2021

-7%
Decrease From
Sep 2021

-5%
Decrease From
Sep 2021

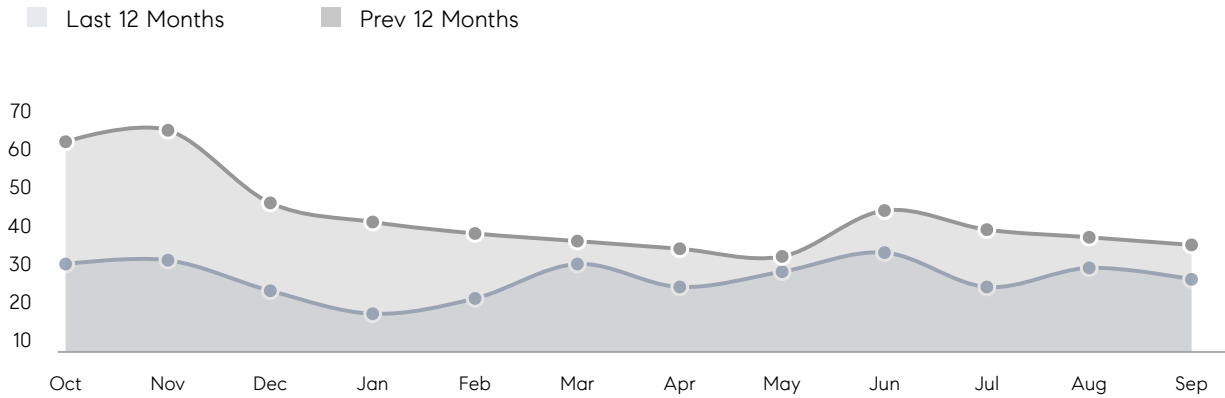
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 26 | 27% |
| | % OF ASKING PRICE | 105% | 107% | |
| | AVERAGE SOLD PRICE | \$513,806 | \$553,796 | -7.2% |
| | # OF CONTRACTS | 15 | 25 | -40.0% |
| | NEW LISTINGS | 14 | 26 | -46% |
| Houses | AVERAGE DOM | 23 | 13 | 77% |
| | % OF ASKING PRICE | 107% | 112% | |
| | AVERAGE SOLD PRICE | \$618,750 | \$732,567 | -16% |
| | # OF CONTRACTS | 9 | 12 | -25% |
| | NEW LISTINGS | 12 | 15 | -20% |
| Condo/Co-op/TH | AVERAGE DOM | 54 | 42 | 29% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$303,917 | \$330,333 | -8% |
| | # OF CONTRACTS | 6 | 13 | -54% |
| | NEW LISTINGS | 2 | 11 | -82% |

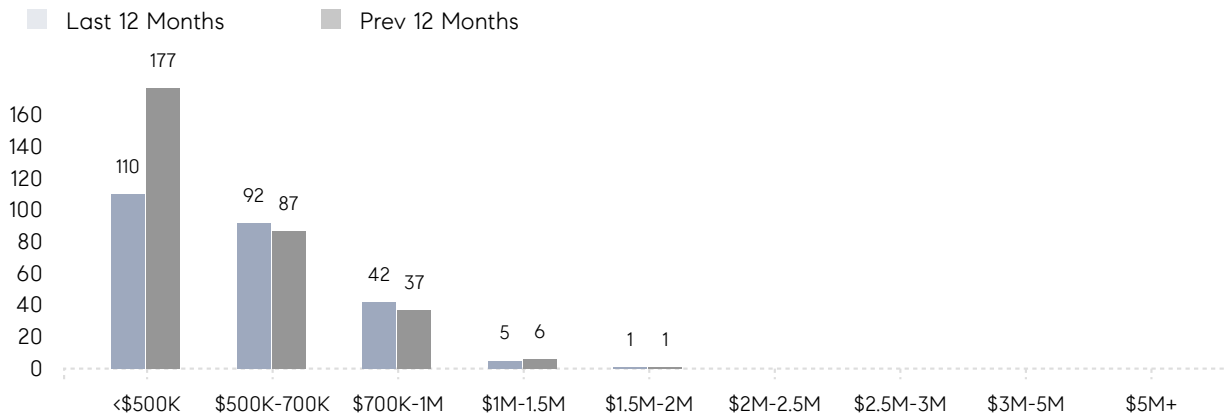
Verona

SEPTEMBER 2022

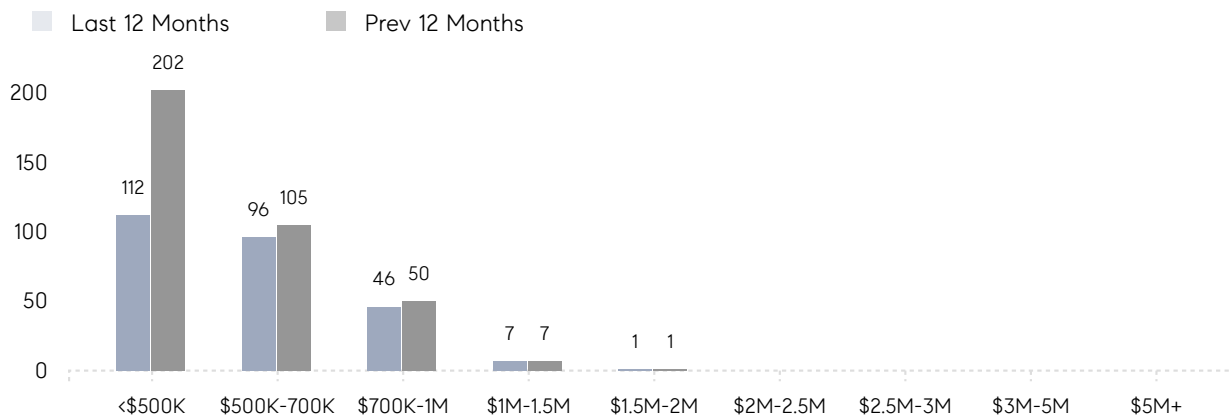
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Waldwick

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 4 | \$453K | \$439K |
| Total Properties | Average Price | Median Price |
| -78% | -6% | -6% |
| Decrease From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 9 | \$596K | \$580K |
| Total Properties | Average Price | Median Price |
| -62% | 14% | 13% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

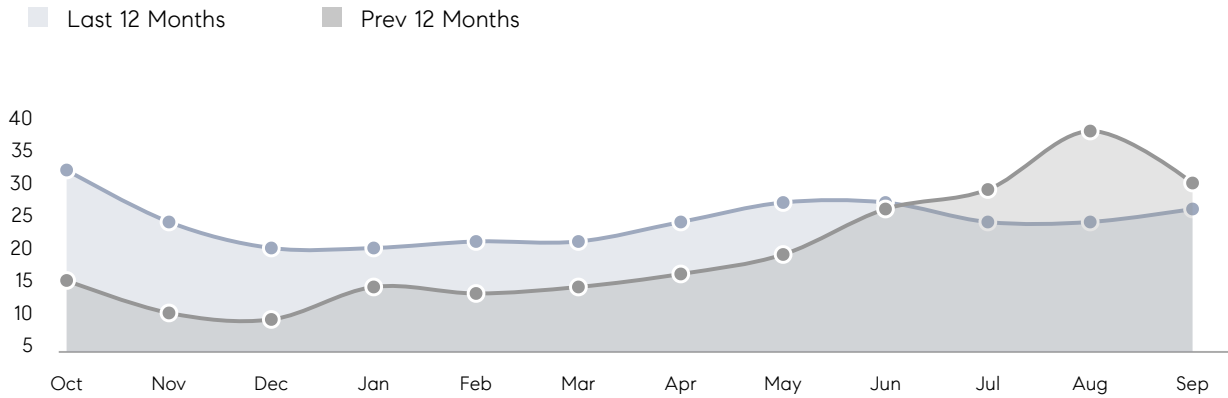
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 22 | 18 | 22% |
| | % OF ASKING PRICE | 105% | 102% | |
| | AVERAGE SOLD PRICE | \$596,944 | \$522,360 | 14.3% |
| | # OF CONTRACTS | 4 | 18 | -77.8% |
| | NEW LISTINGS | 7 | 10 | -30% |
| Houses | AVERAGE DOM | 23 | 20 | 15% |
| | % OF ASKING PRICE | 106% | 102% | |
| | AVERAGE SOLD PRICE | \$636,563 | \$519,578 | 23% |
| | # OF CONTRACTS | 3 | 18 | -83% |
| | NEW LISTINGS | 7 | 10 | -30% |
| Condo/Co-op/TH | AVERAGE DOM | 14 | 6 | 133% |
| | % OF ASKING PRICE | 98% | 101% | |
| | AVERAGE SOLD PRICE | \$280,000 | \$541,833 | -48% |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

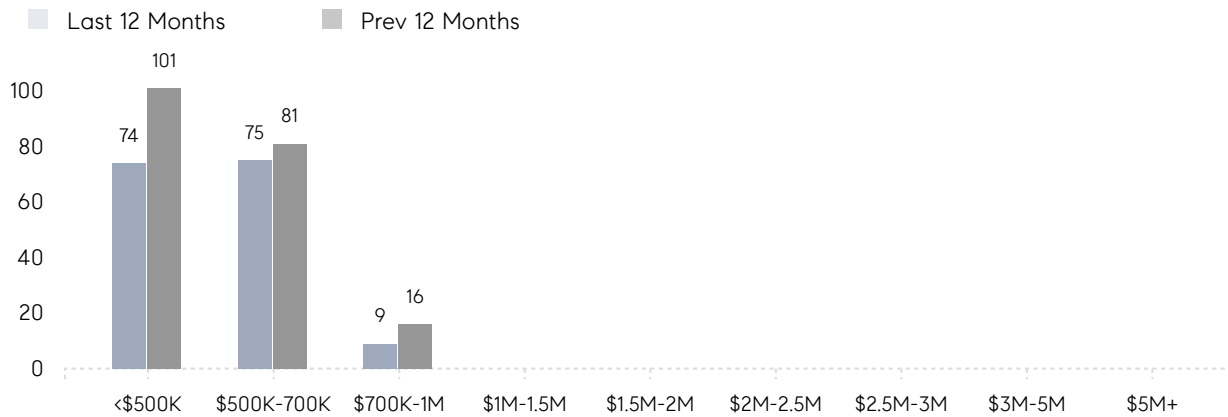
Waldwick

SEPTEMBER 2022

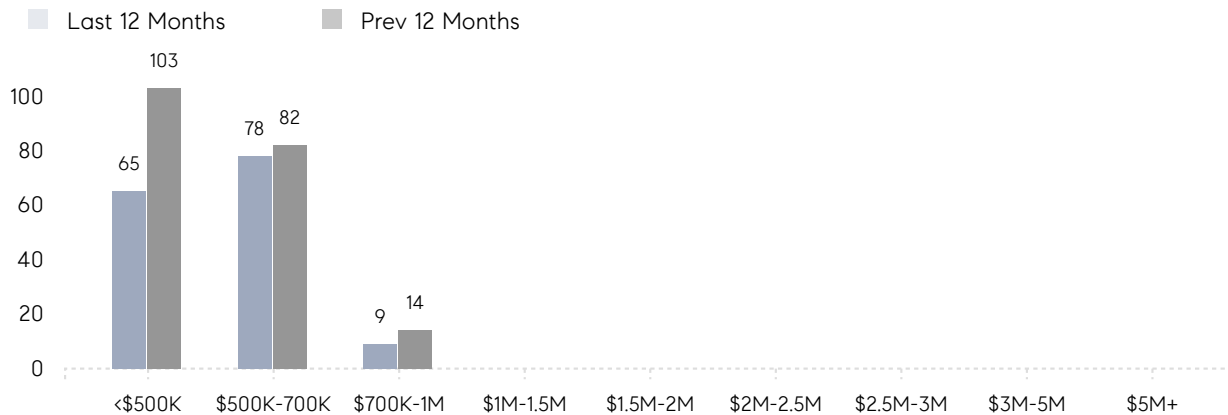
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Wallington

SEPTEMBER 2022

UNDER CONTRACT

2 **\$569K** **\$569K**
 Total Average Median
 Properties Price Price

-50% **23%** **27%**
 Decrease From Increase From Increase From
 Sep 2021 Sep 2021 Sep 2021

UNITS SOLD

2 **\$500K** **\$500K**
 Total Average Median
 Properties Price Price

0% **-25%** **-25%**
 Change From Decrease From Decrease From
 Sep 2021 Sep 2021 Sep 2021

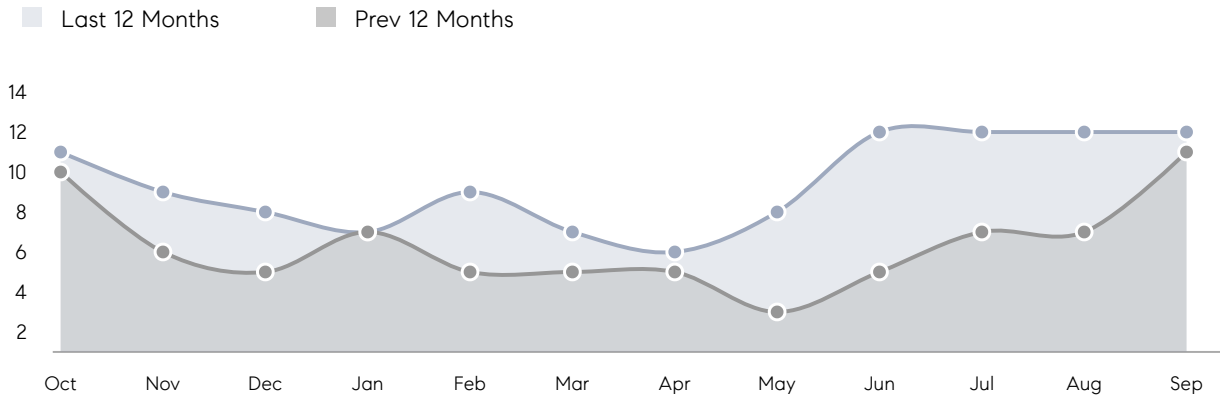
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 14 | 21 | -33% |
| | % OF ASKING PRICE | 97% | 101% | |
| | AVERAGE SOLD PRICE | \$500,000 | \$670,000 | -25.4% |
| | # OF CONTRACTS | 2 | 4 | -50.0% |
| | NEW LISTINGS | 5 | 10 | -50% |
| Houses | AVERAGE DOM | 21 | 21 | 0% |
| | % OF ASKING PRICE | 93% | 101% | |
| | AVERAGE SOLD PRICE | \$560,000 | \$670,000 | -16% |
| | # OF CONTRACTS | 1 | 4 | -75% |
| | NEW LISTINGS | 4 | 10 | -60% |
| Condo/Co-op/TH | AVERAGE DOM | 7 | - | - |
| | % OF ASKING PRICE | 101% | - | |
| | AVERAGE SOLD PRICE | \$440,000 | - | - |
| | # OF CONTRACTS | 1 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

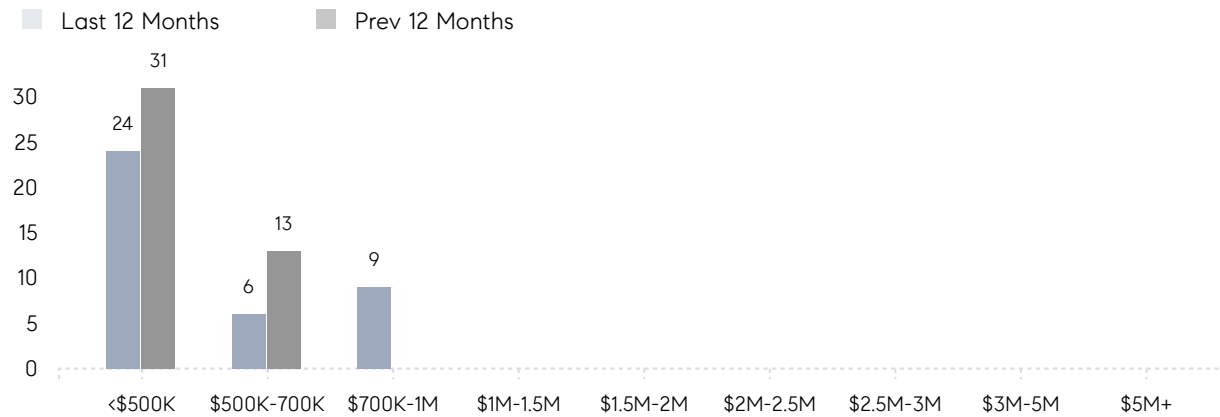
Wallington

SEPTEMBER 2022

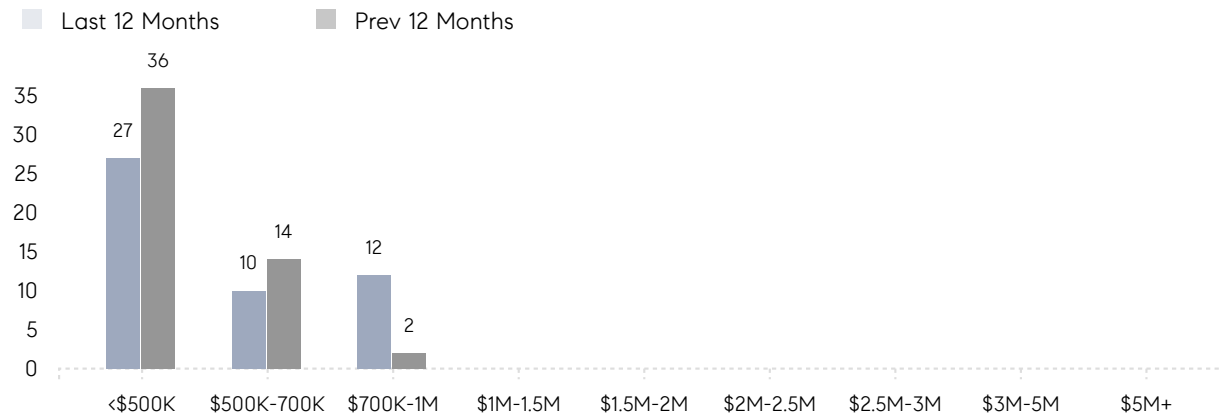
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Warren

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 18 | \$1.1M | \$1.1M |
| Total Properties | Average Price | Median Price |
| -10% | 31% | 64% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 23 | \$933K | \$830K |
| Total Properties | Average Price | Median Price |
| 10% | -4% | -13% |
| Increase From Sep 2021 | Decrease From Sep 2021 | Decrease From Sep 2021 |

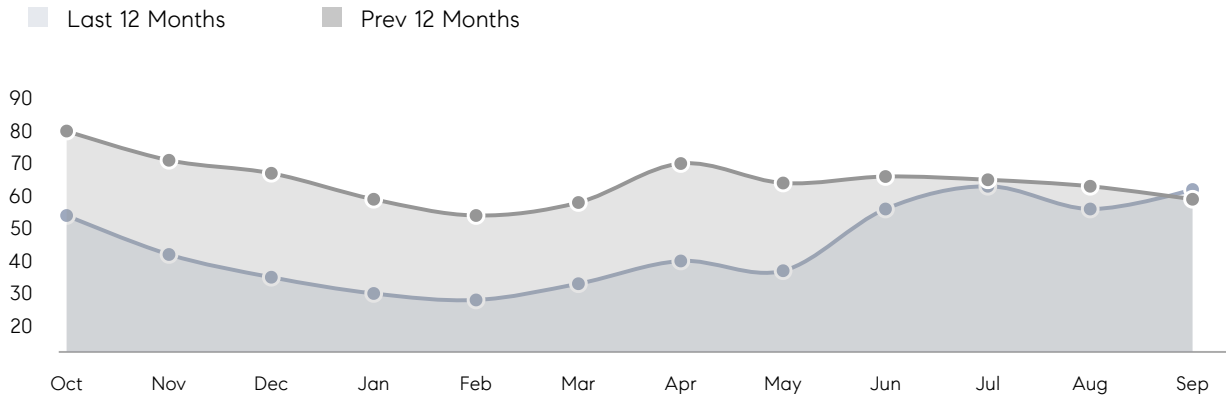
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 35 | 30 | 17% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$933,671 | \$977,580 | -4.5% |
| | # OF CONTRACTS | 18 | 20 | -10.0% |
| | NEW LISTINGS | 26 | 22 | 18% |
| Houses | AVERAGE DOM | 36 | 31 | 16% |
| | % OF ASKING PRICE | 101% | 100% | |
| | AVERAGE SOLD PRICE | \$946,800 | \$966,459 | -2% |
| | # OF CONTRACTS | 16 | 20 | -20% |
| | NEW LISTINGS | 21 | 22 | -5% |
| Condo/Co-op/TH | AVERAGE DOM | 30 | 14 | 114% |
| | % OF ASKING PRICE | 106% | 96% | |
| | AVERAGE SOLD PRICE | \$846,145 | \$1,200,000 | -29% |
| | # OF CONTRACTS | 2 | 0 | 0% |
| | NEW LISTINGS | 5 | 0 | 0% |

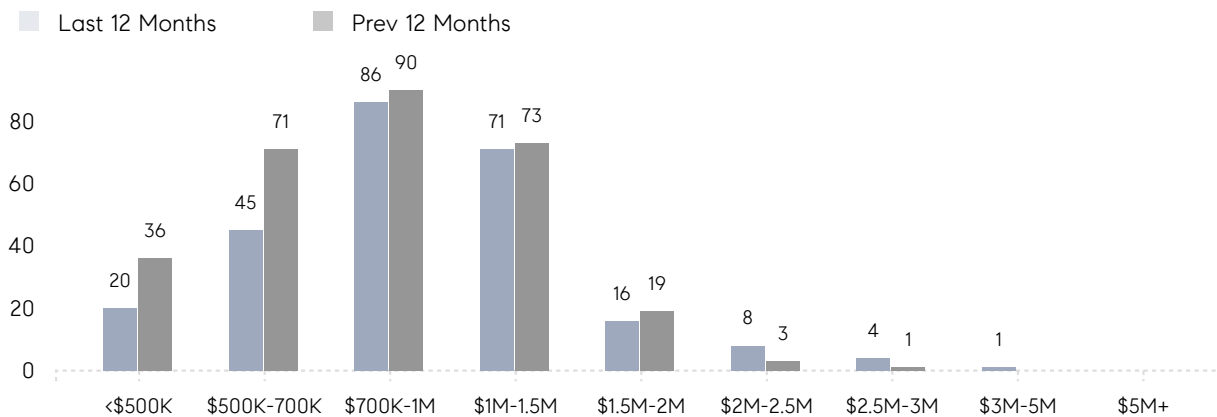
Warren

SEPTEMBER 2022

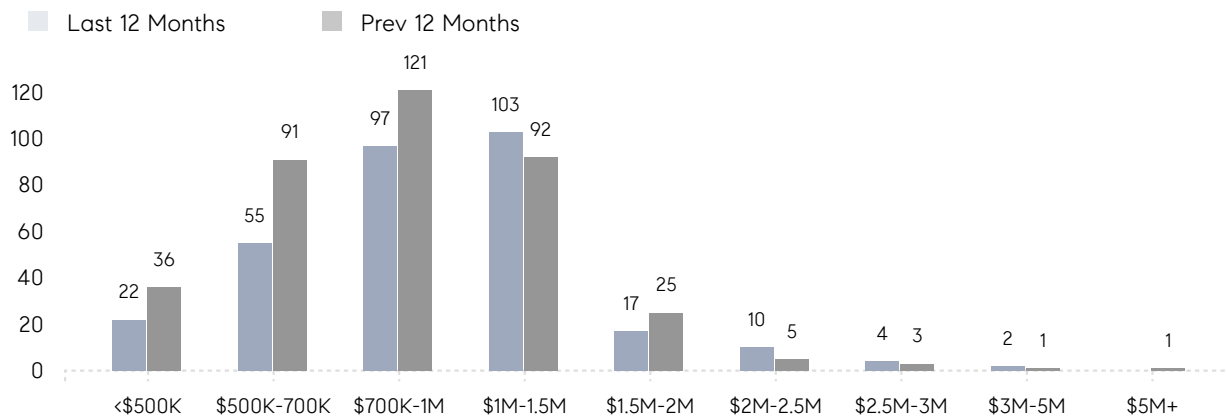
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Washington Township

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 20 | \$596K | \$509K |
| Total Properties | Average Price | Median Price |
| -56% | 4% | -7% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 33 | \$646K | \$620K |
| Total Properties | Average Price | Median Price |
| -20% | 13% | 6% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

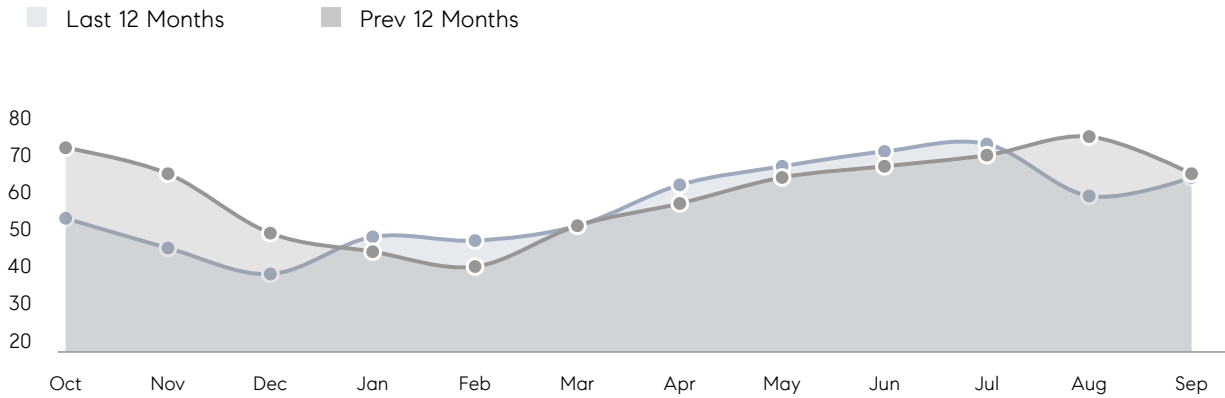
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 33 | 25 | 32% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$646,545 | \$573,559 | 12.7% |
| | # OF CONTRACTS | 20 | 45 | -55.6% |
| | NEW LISTINGS | 26 | 45 | -42% |
| Houses | AVERAGE DOM | 36 | 27 | 33% |
| | % OF ASKING PRICE | 103% | 100% | |
| | AVERAGE SOLD PRICE | \$714,173 | \$601,111 | 19% |
| | # OF CONTRACTS | 18 | 38 | -53% |
| | NEW LISTINGS | 22 | 37 | -41% |
| Condo/Co-op/TH | AVERAGE DOM | 23 | 9 | 156% |
| | % OF ASKING PRICE | 101% | 104% | |
| | AVERAGE SOLD PRICE | \$395,354 | \$375,180 | 5% |
| | # OF CONTRACTS | 2 | 7 | -71% |
| | NEW LISTINGS | 4 | 8 | -50% |

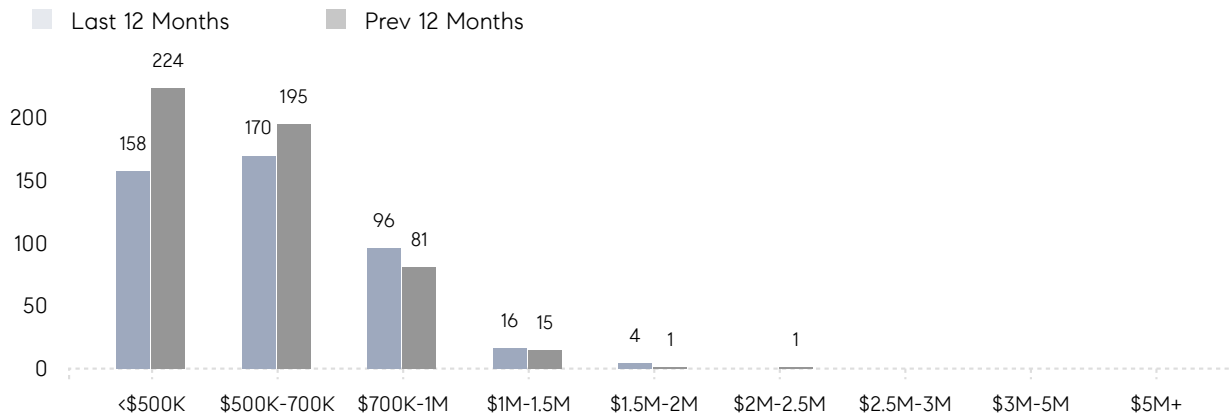
Washington Township

SEPTEMBER 2022

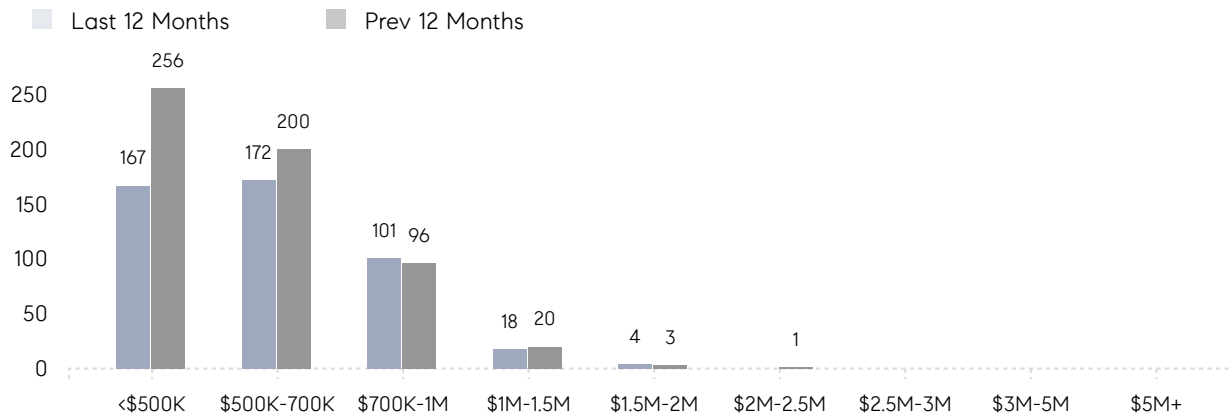
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Watchung

SEPTEMBER 2022

UNDER CONTRACT

9
Total
Properties

\$829K
Average
Price

\$735K
Median
Price

0%
Change From
Sep 2021

11%
Increase From
Sep 2021

5%
Increase From
Sep 2021

UNITS SOLD

6
Total
Properties

\$661K
Average
Price

\$787K
Median
Price

50%
Increase From
Sep 2021

-44%
Decrease From
Sep 2021

-35%
Decrease From
Sep 2021

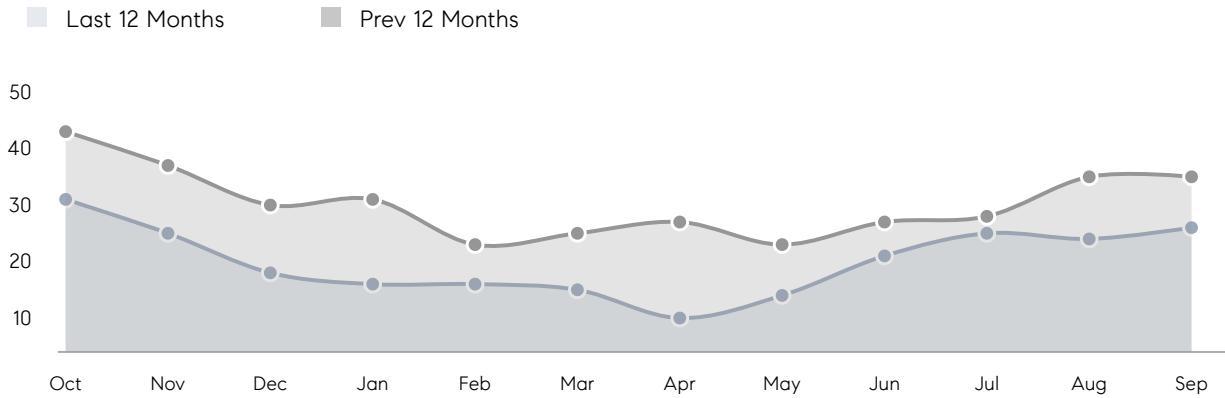
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 67 | 43 | 56% |
| | % OF ASKING PRICE | 91% | 95% | |
| | AVERAGE SOLD PRICE | \$661,500 | \$1,177,000 | -43.8% |
| | # OF CONTRACTS | 9 | 9 | 0.0% |
| | NEW LISTINGS | 12 | 13 | -8% |
| Houses | AVERAGE DOM | 67 | 43 | 56% |
| | % OF ASKING PRICE | 91% | 95% | |
| | AVERAGE SOLD PRICE | \$661,500 | \$1,177,000 | -44% |
| | # OF CONTRACTS | 9 | 8 | 13% |
| | NEW LISTINGS | 10 | 12 | -17% |
| Condo/Co-op/TH | AVERAGE DOM | - | - | - |
| | % OF ASKING PRICE | - | - | |
| | AVERAGE SOLD PRICE | - | - | - |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 2 | 1 | 100% |

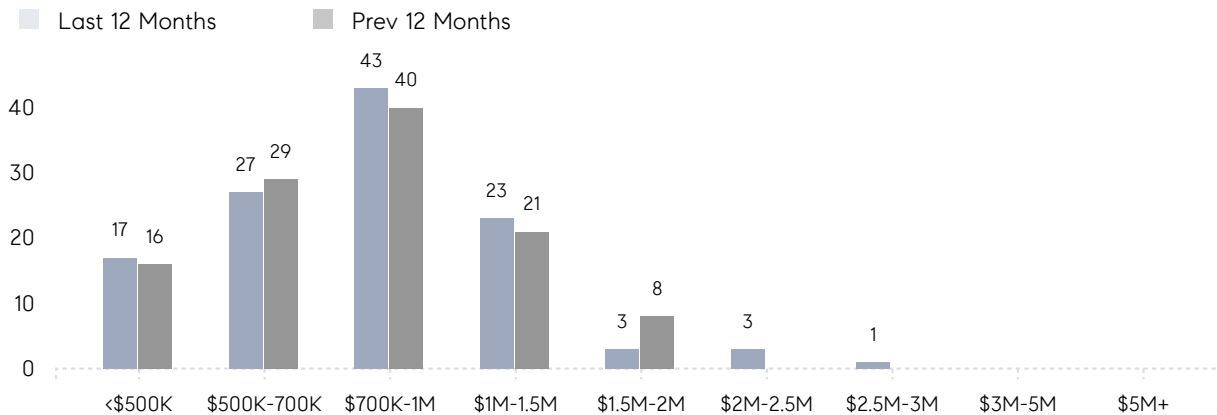
Watchung

SEPTEMBER 2022

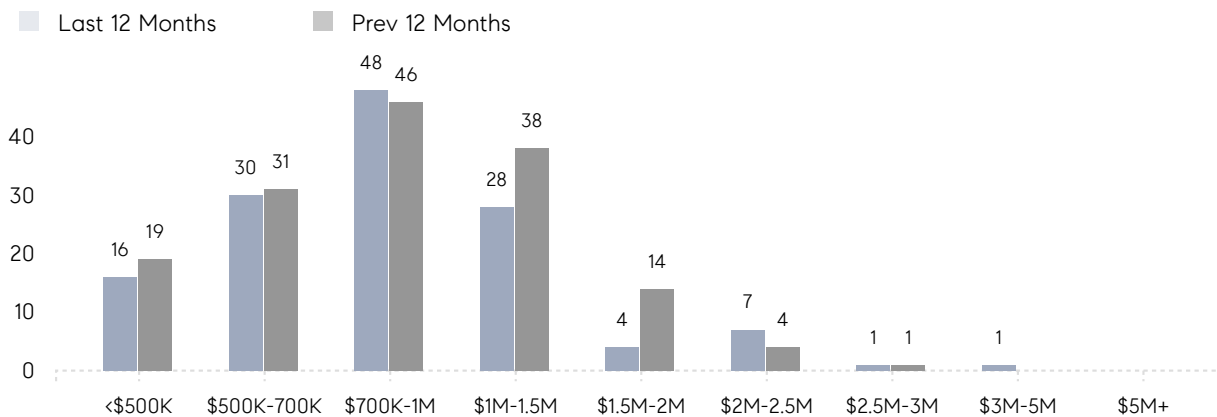
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Wayne

SEPTEMBER 2022

UNDER CONTRACT

65
Total
Properties

\$534K
Average
Price

\$539K
Median
Price

-21%
Decrease From
Sep 2021

-5%
Decrease From
Sep 2021

3%
Increase From
Sep 2021

UNITS SOLD

66
Total
Properties

\$608K
Average
Price

\$601K
Median
Price

-34%
Decrease From
Sep 2021

2%
Increase From
Sep 2021

3%
Increase From
Sep 2021

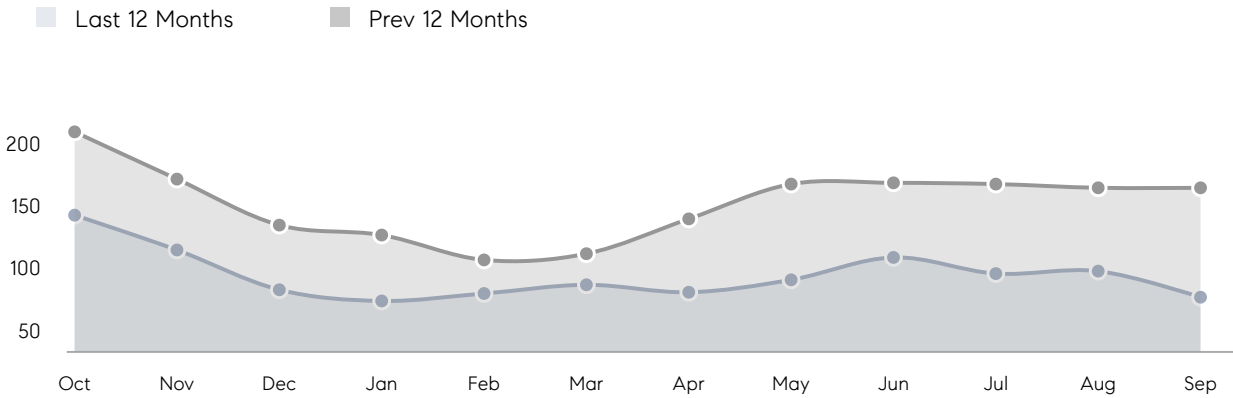
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 24 | 28 | -14% |
| | % OF ASKING PRICE | 103% | 105% | |
| | AVERAGE SOLD PRICE | \$608,350 | \$597,095 | 1.9% |
| | # OF CONTRACTS | 65 | 82 | -20.7% |
| | NEW LISTINGS | 44 | 93 | -53% |
| Houses | AVERAGE DOM | 23 | 30 | -23% |
| | % OF ASKING PRICE | 103% | 105% | |
| | AVERAGE SOLD PRICE | \$671,345 | \$664,759 | 1% |
| | # OF CONTRACTS | 52 | 68 | -24% |
| | NEW LISTINGS | 38 | 75 | -49% |
| Condo/Co-op/TH | AVERAGE DOM | 29 | 20 | 45% |
| | % OF ASKING PRICE | 101% | 103% | |
| | AVERAGE SOLD PRICE | \$394,167 | \$342,548 | 15% |
| | # OF CONTRACTS | 13 | 14 | -7% |
| | NEW LISTINGS | 6 | 18 | -67% |

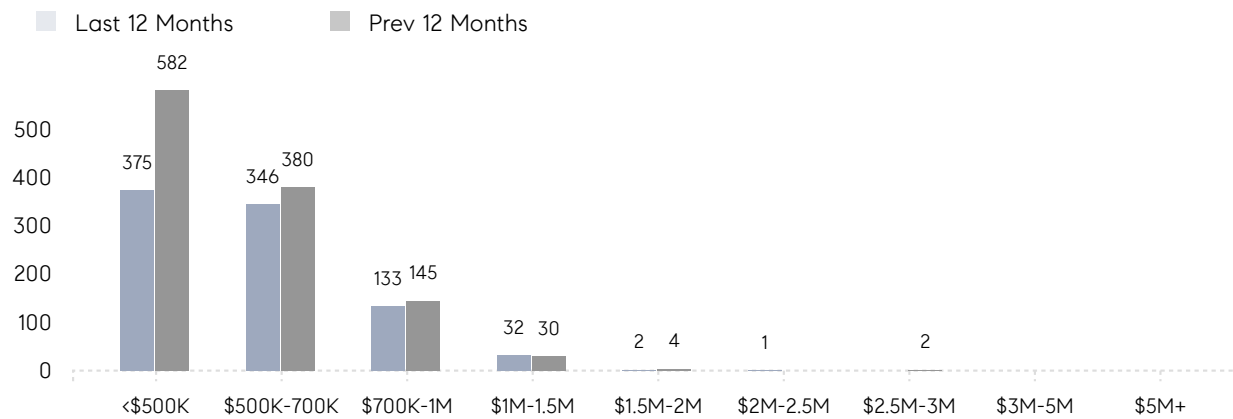
Wayne

SEPTEMBER 2022

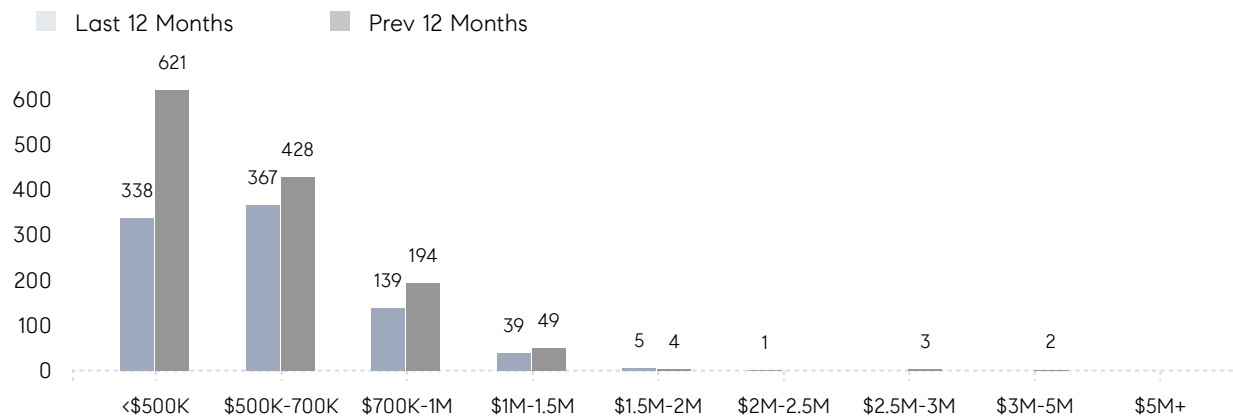
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Weehawken

SEPTEMBER 2022

UNDER CONTRACT

13
Total
Properties

\$600K
Average
Price

\$649K
Median
Price

-46%
Decrease From
Sep 2021

-53%
Decrease From
Sep 2021

-41%
Decrease From
Sep 2021

UNITS SOLD

13
Total
Properties

\$688K
Average
Price

\$623K
Median
Price

-28%
Decrease From
Sep 2021

-24%
Decrease From
Sep 2021

-22%
Decrease From
Sep 2021

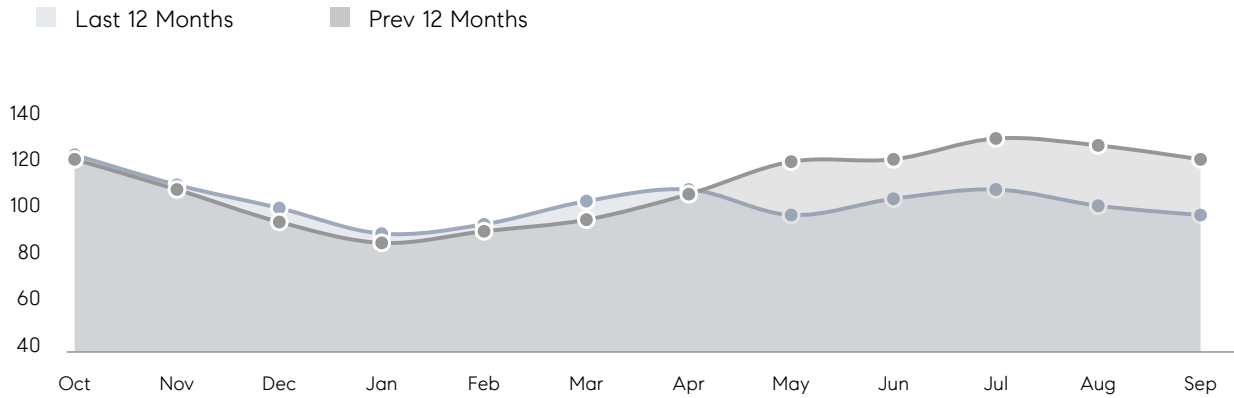
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-------------|----------|
| Overall | AVERAGE DOM | 44 | 77 | -43% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$688,679 | \$909,083 | -24.2% |
| | # OF CONTRACTS | 13 | 24 | -45.8% |
| | NEW LISTINGS | 26 | 36 | -28% |
| Houses | AVERAGE DOM | 21 | 66 | -68% |
| | % OF ASKING PRICE | 100% | 99% | |
| | AVERAGE SOLD PRICE | \$1,099,000 | \$1,187,000 | -7% |
| | # OF CONTRACTS | 1 | 3 | -67% |
| | NEW LISTINGS | 8 | 4 | 100% |
| Condo/Co-op/TH | AVERAGE DOM | 46 | 79 | -42% |
| | % OF ASKING PRICE | 99% | 97% | |
| | AVERAGE SOLD PRICE | \$654,486 | \$829,679 | -21% |
| | # OF CONTRACTS | 12 | 21 | -43% |
| | NEW LISTINGS | 18 | 32 | -44% |

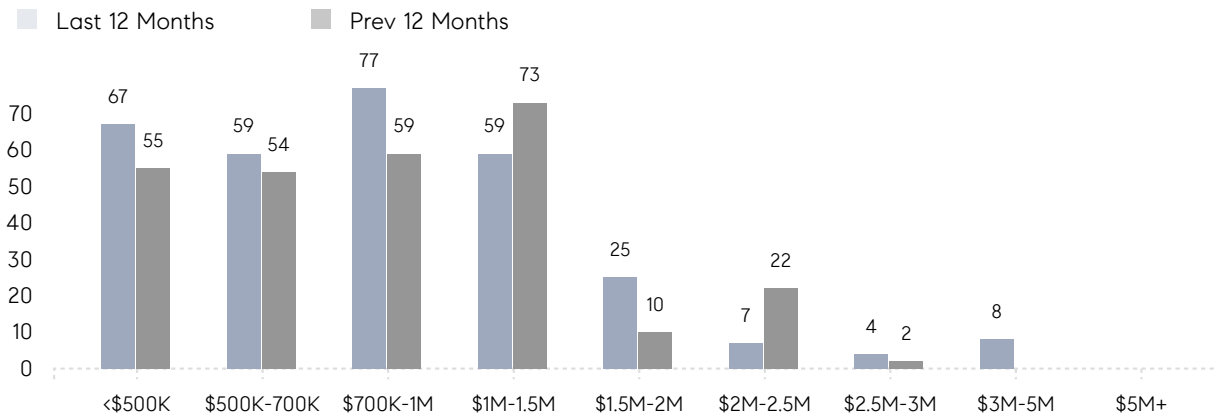
Weehawken

SEPTEMBER 2022

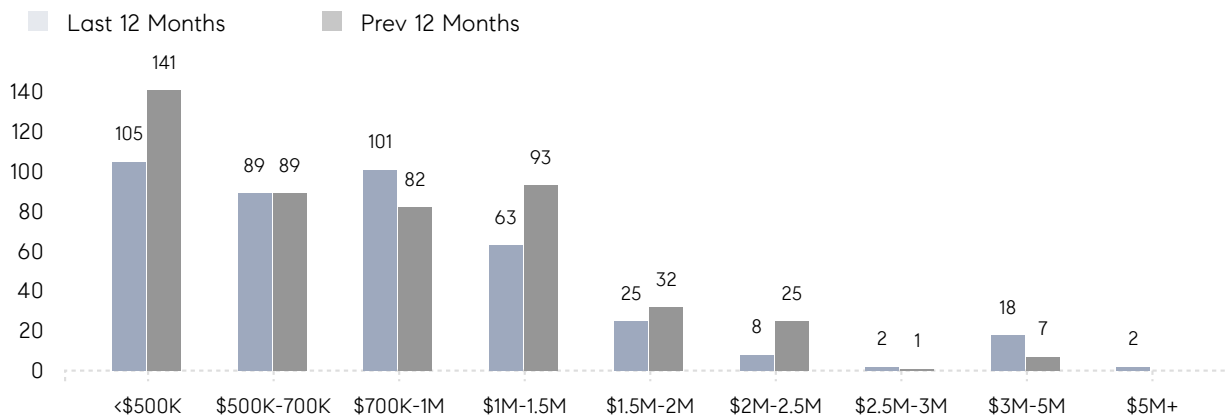
Monthly Inventory



Contracts By Price Range



Listings By Price Range



West Caldwell

SEPTEMBER 2022

UNDER CONTRACT

10
Total
Properties

\$601K
Average
Price

\$544K
Median
Price

25%
Increase From
Sep 2021

12%
Increase From
Sep 2021

-2%
Decrease From
Sep 2021

UNITS SOLD

17
Total
Properties

\$577K
Average
Price

\$625K
Median
Price

31%
Increase From
Sep 2021

-7%
Decrease From
Sep 2021

6%
Increase From
Sep 2021

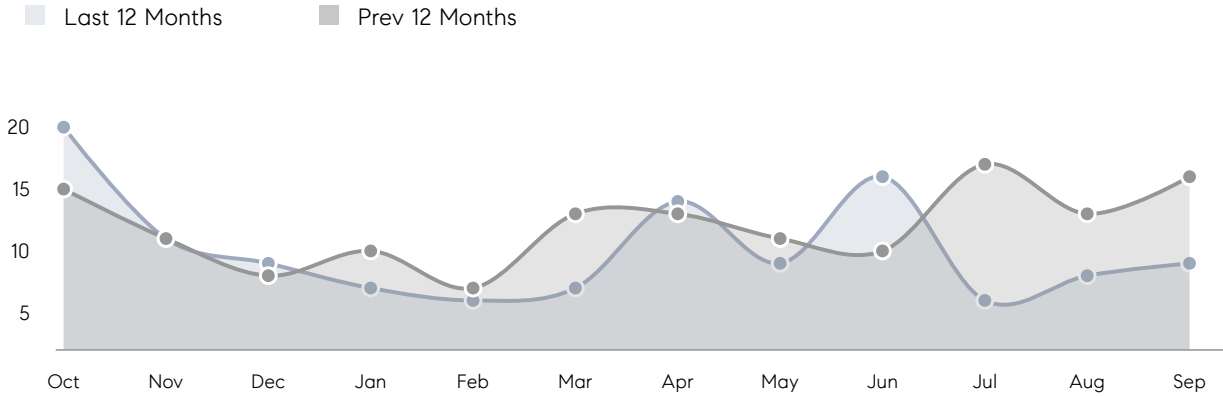
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 27 | 22 | 23% |
| | % OF ASKING PRICE | 101% | 102% | |
| | AVERAGE SOLD PRICE | \$577,068 | \$617,762 | -6.6% |
| | # OF CONTRACTS | 10 | 8 | 25.0% |
| | NEW LISTINGS | 11 | 12 | -8% |
| Houses | AVERAGE DOM | 22 | 22 | 0% |
| | % OF ASKING PRICE | 102% | 102% | |
| | AVERAGE SOLD PRICE | \$589,433 | \$617,762 | -5% |
| | # OF CONTRACTS | 10 | 8 | 25% |
| | NEW LISTINGS | 10 | 12 | -17% |
| Condo/Co-op/TH | AVERAGE DOM | 63 | - | - |
| | % OF ASKING PRICE | 99% | - | |
| | AVERAGE SOLD PRICE | \$484,325 | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |

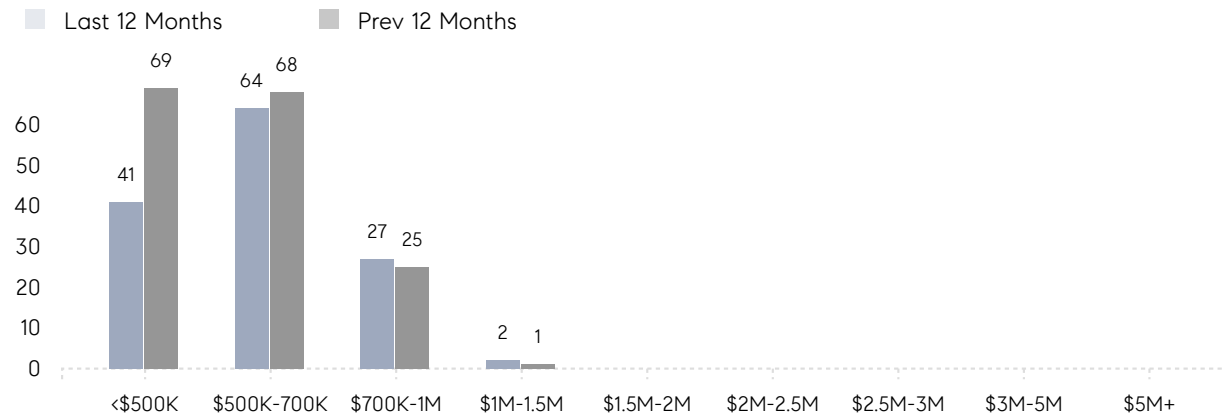
West Caldwell

SEPTEMBER 2022

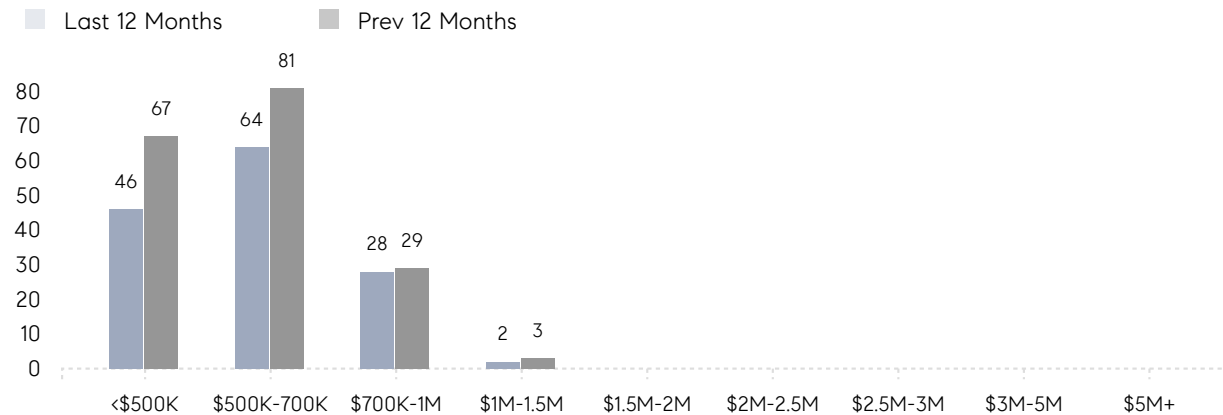
Monthly Inventory



Contracts By Price Range



Listings By Price Range



West New York

SEPTEMBER 2022

UNDER CONTRACT

17
Total
Properties

\$456K
Average
Price

\$299K
Median
Price

21%
Increase From
Sep 2021

10%
Increase From
Sep 2021

-1%
Change From
Sep 2021

UNITS SOLD

15
Total
Properties

\$483K
Average
Price

\$439K
Median
Price

-29%
Decrease From
Sep 2021

7%
Increase From
Sep 2021

-6%
Decrease From
Sep 2021

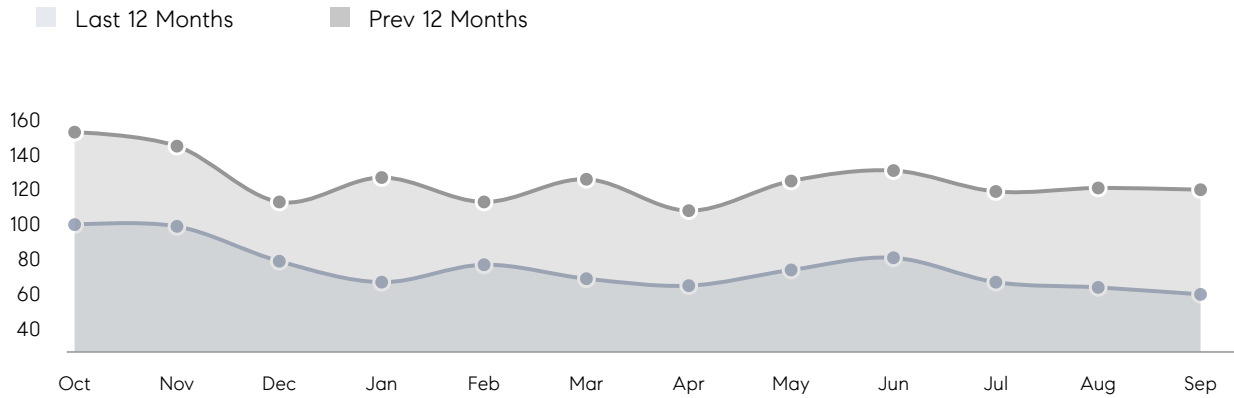
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 35 | 43 | -19% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$483,567 | \$452,143 | 7.0% |
| | # OF CONTRACTS | 17 | 14 | 21.4% |
| | NEW LISTINGS | 22 | 30 | -27% |
| Houses | AVERAGE DOM | 69 | - | - |
| | % OF ASKING PRICE | 100% | - | |
| | AVERAGE SOLD PRICE | \$439,000 | - | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 1 | 0 | 0% |
| Condo/Co-op/TH | AVERAGE DOM | 32 | 43 | -26% |
| | % OF ASKING PRICE | 99% | 98% | |
| | AVERAGE SOLD PRICE | \$486,750 | \$452,143 | 8% |
| | # OF CONTRACTS | 17 | 14 | 21% |
| | NEW LISTINGS | 21 | 30 | -30% |

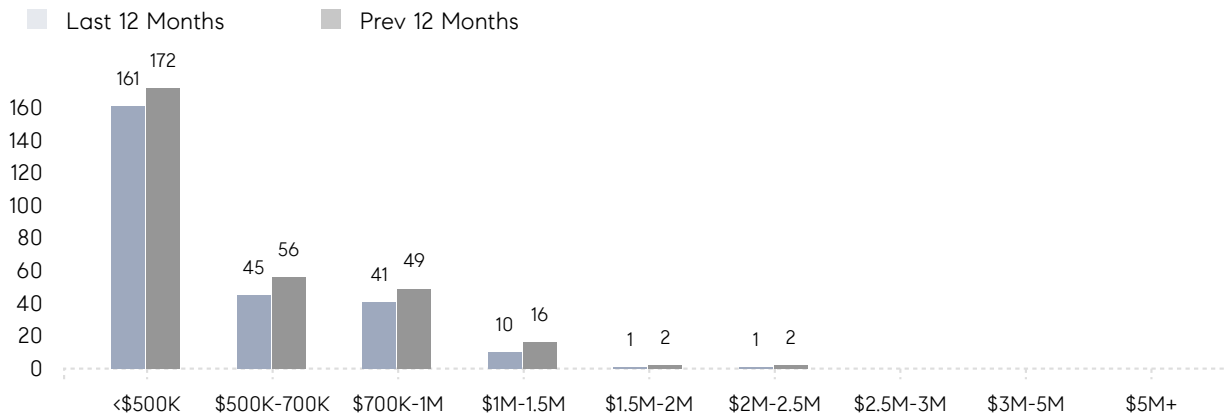
West New York

SEPTEMBER 2022

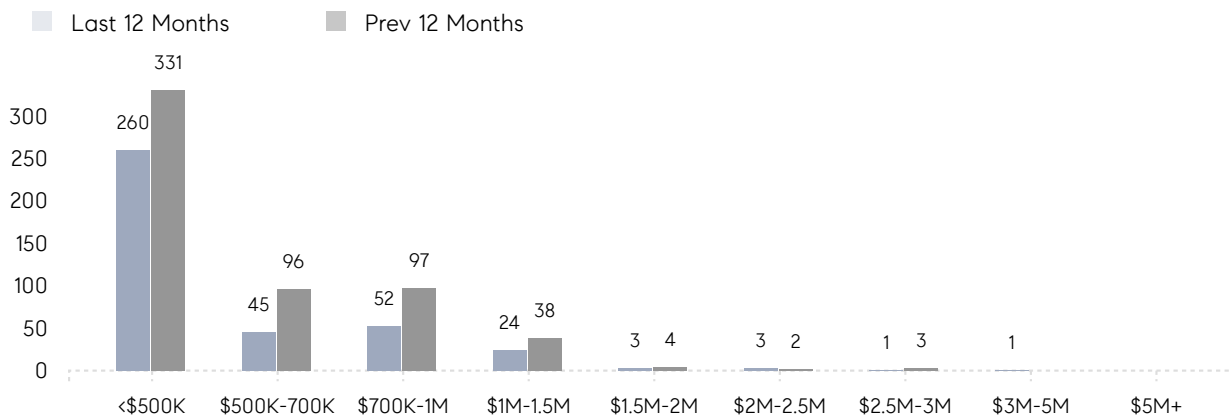
Monthly Inventory



Contracts By Price Range



Listings By Price Range



West Orange

SEPTEMBER 2022

UNDER CONTRACT

56
Total
Properties

\$534K
Average
Price

\$494K
Median
Price

-14%
Decrease From
Sep 2021

12%
Increase From
Sep 2021

10%
Increase From
Sep 2021

UNITS SOLD

77
Total
Properties

\$563K
Average
Price

\$525K
Median
Price

20%
Increase From
Sep 2021

8%
Increase From
Sep 2021

-2%
Decrease From
Sep 2021

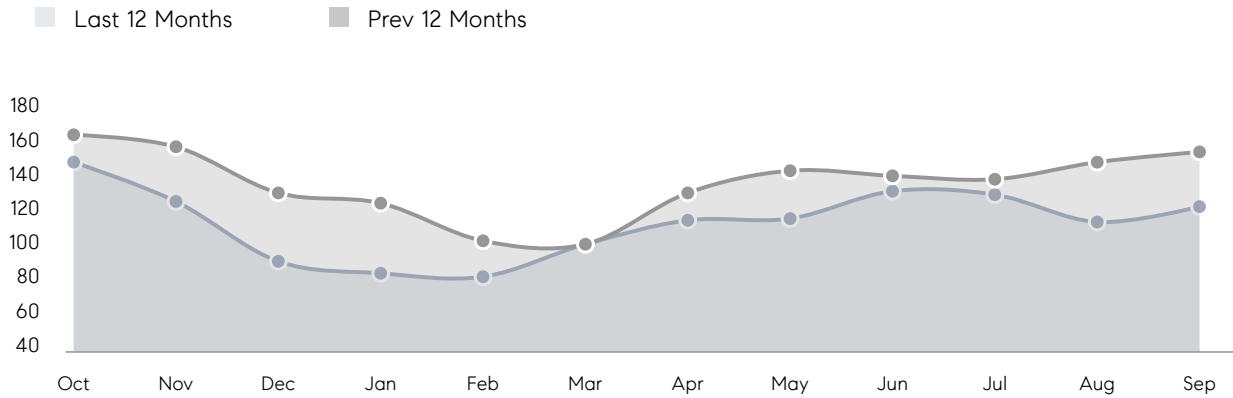
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 28 | 27 | 4% |
| | % OF ASKING PRICE | 105% | 106% | |
| | AVERAGE SOLD PRICE | \$563,992 | \$523,693 | 7.7% |
| | # OF CONTRACTS | 56 | 65 | -13.8% |
| | NEW LISTINGS | 69 | 93 | -26% |
| Houses | AVERAGE DOM | 31 | 18 | 72% |
| | % OF ASKING PRICE | 106% | 108% | |
| | AVERAGE SOLD PRICE | \$589,063 | \$580,341 | 2% |
| | # OF CONTRACTS | 40 | 43 | -7% |
| | NEW LISTINGS | 53 | 63 | -16% |
| Condo/Co-op/TH | AVERAGE DOM | 20 | 47 | -57% |
| | % OF ASKING PRICE | 104% | 103% | |
| | AVERAGE SOLD PRICE | \$497,133 | \$389,526 | 28% |
| | # OF CONTRACTS | 16 | 22 | -27% |
| | NEW LISTINGS | 16 | 30 | -47% |

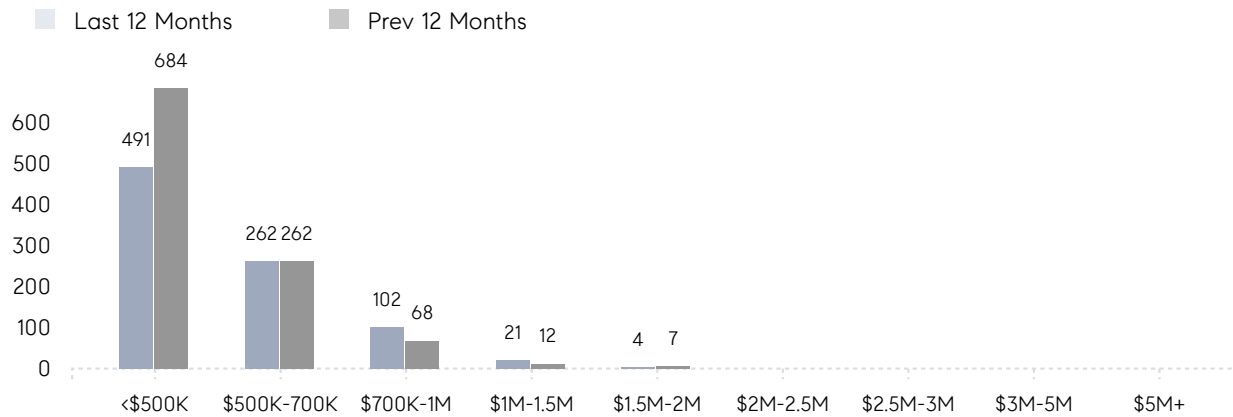
West Orange

SEPTEMBER 2022

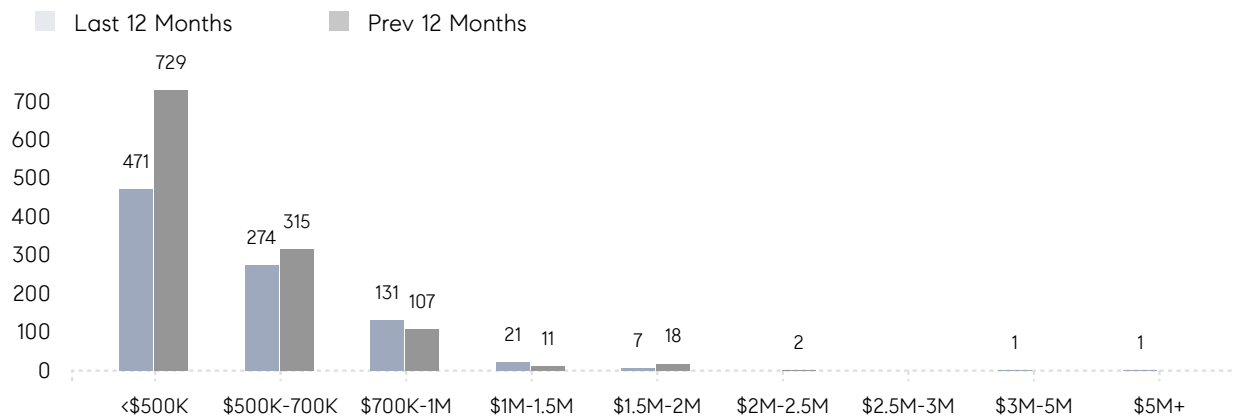
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Westfield

SEPTEMBER 2022

UNDER CONTRACT

19
Total
Properties

\$951K
Average
Price

\$899K
Median
Price

-30%
Decrease From
Sep 2021

20%
Increase From
Sep 2021

13%
Increase From
Sep 2021

UNITS SOLD

24
Total
Properties

\$916K
Average
Price

\$860K
Median
Price

-14%
Decrease From
Sep 2021

-12%
Decrease From
Sep 2021

-14%
Decrease From
Sep 2021

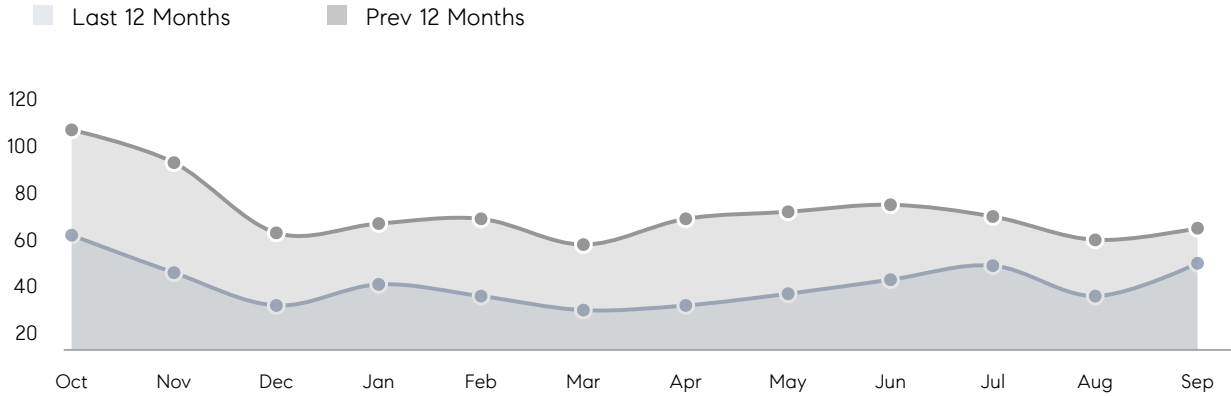
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-------------|----------|
| Overall | AVERAGE DOM | 44 | 19 | 132% |
| | % OF ASKING PRICE | 100% | 101% | |
| | AVERAGE SOLD PRICE | \$916,042 | \$1,043,889 | -12.2% |
| | # OF CONTRACTS | 19 | 27 | -29.6% |
| | NEW LISTINGS | 34 | 50 | -32% |
| Houses | AVERAGE DOM | 45 | 19 | 137% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$987,762 | \$1,095,816 | -10% |
| | # OF CONTRACTS | 18 | 23 | -22% |
| | NEW LISTINGS | 28 | 46 | -39% |
| Condo/Co-op/TH | AVERAGE DOM | 37 | 16 | 131% |
| | % OF ASKING PRICE | 95% | 99% | |
| | AVERAGE SOLD PRICE | \$414,000 | \$611,163 | -32% |
| | # OF CONTRACTS | 1 | 4 | -75% |
| | NEW LISTINGS | 6 | 4 | 50% |

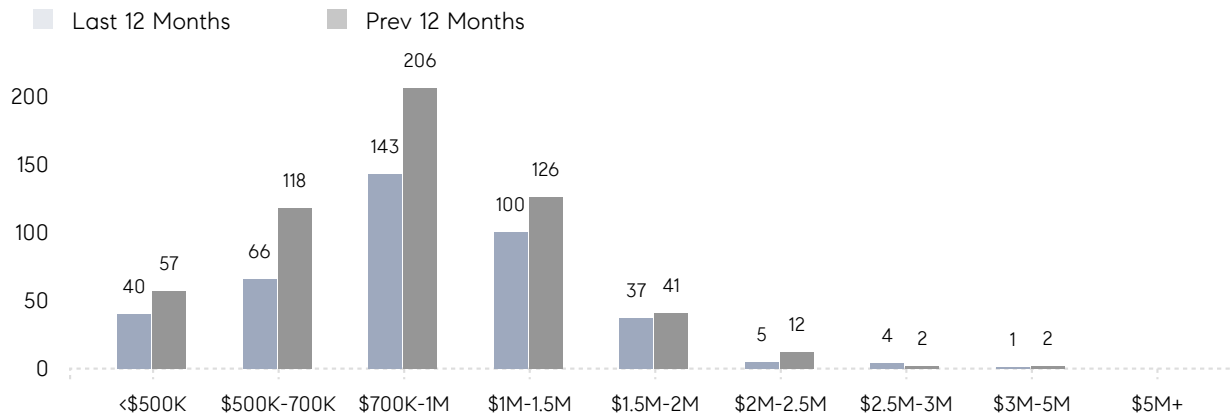
Westfield

SEPTEMBER 2022

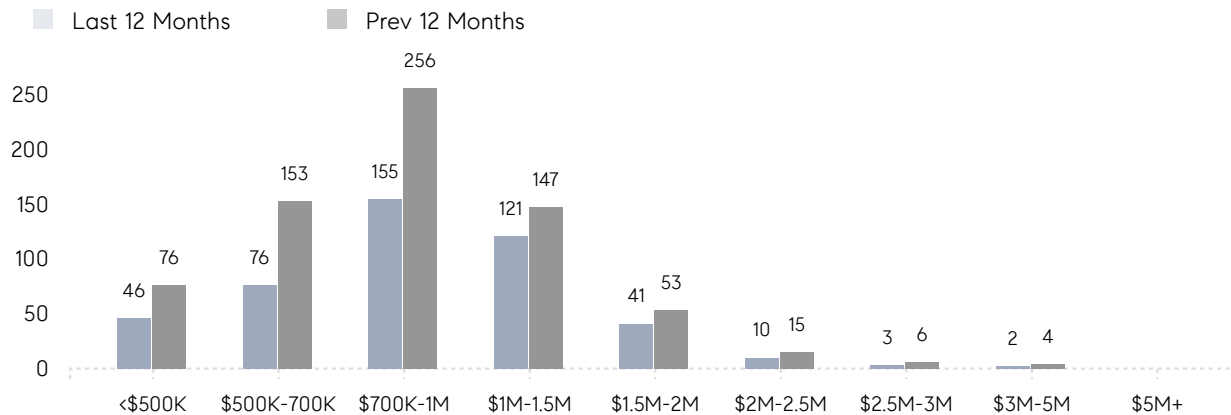
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Westwood

SEPTEMBER 2022

UNDER CONTRACT

9
Total
Properties

\$534K
Average
Price

\$514K
Median
Price

-57%
Decrease From
Sep 2021

-3%
Decrease From
Sep 2021

5%
Increase From
Sep 2021

UNITS SOLD

13
Total
Properties

\$608K
Average
Price

\$553K
Median
Price

30%
Increase From
Sep 2021

12%
Increase From
Sep 2021

0%
Change From
Sep 2021

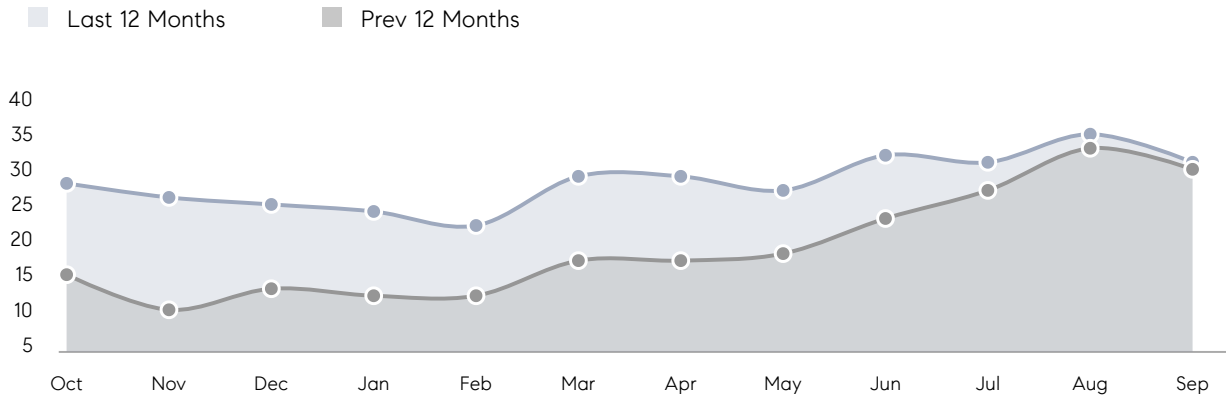
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 20 | 28 | -29% |
| | % OF ASKING PRICE | 104% | 102% | |
| | AVERAGE SOLD PRICE | \$608,071 | \$540,606 | 12.5% |
| | # OF CONTRACTS | 9 | 21 | -57.1% |
| | NEW LISTINGS | 5 | 18 | -72% |
| Houses | AVERAGE DOM | 20 | 29 | -31% |
| | % OF ASKING PRICE | 104% | 103% | |
| | AVERAGE SOLD PRICE | \$608,071 | \$575,396 | 6% |
| | # OF CONTRACTS | 9 | 18 | -50% |
| | NEW LISTINGS | 5 | 16 | -69% |
| Condo/Co-op/TH | AVERAGE DOM | - | 11 | - |
| | % OF ASKING PRICE | - | 97% | |
| | AVERAGE SOLD PRICE | - | \$227,500 | - |
| | # OF CONTRACTS | 0 | 3 | 0% |
| | NEW LISTINGS | 0 | 2 | 0% |

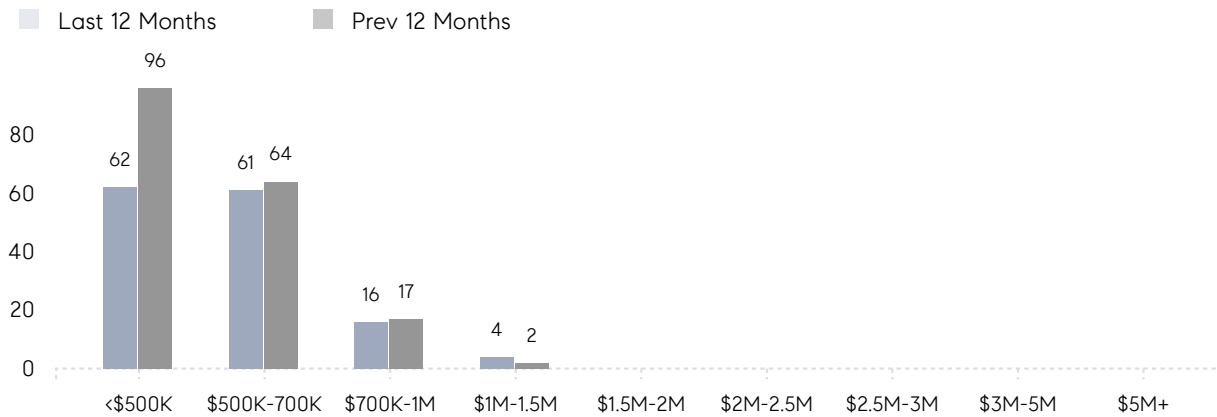
Westwood

SEPTEMBER 2022

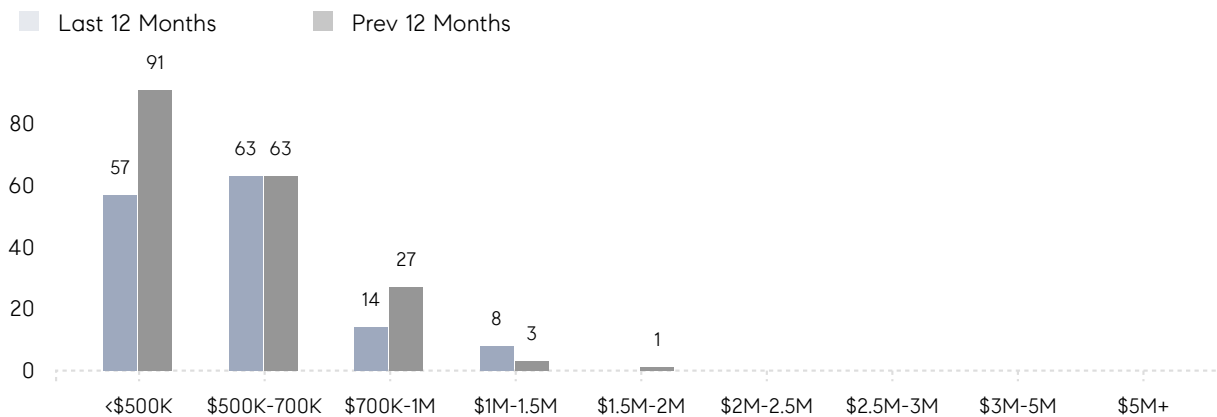
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Whippany

SEPTEMBER 2022

UNDER CONTRACT

8
Total
Properties

\$598K
Average
Price

\$612K
Median
Price

-20%
Decrease From
Sep 2021

17%
Increase From
Sep 2021

26%
Increase From
Sep 2021

UNITS SOLD

6
Total
Properties

\$739K
Average
Price

\$668K
Median
Price

-40%
Decrease From
Sep 2021

23%
Increase From
Sep 2021

24%
Increase From
Sep 2021

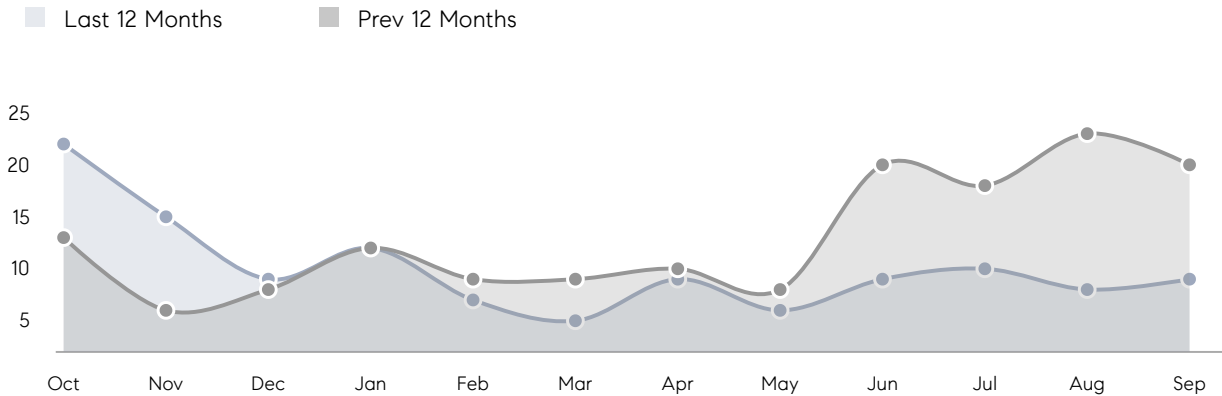
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 23 | 38 | -39% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$739,167 | \$599,850 | 23.2% |
| | # OF CONTRACTS | 8 | 10 | -20.0% |
| | NEW LISTINGS | 9 | 13 | -31% |
| Houses | AVERAGE DOM | 30 | 54 | -44% |
| | % OF ASKING PRICE | 103% | 101% | |
| | AVERAGE SOLD PRICE | \$866,750 | \$599,833 | 44% |
| | # OF CONTRACTS | 6 | 5 | 20% |
| | NEW LISTINGS | 5 | 9 | -44% |
| Condo/Co-op/TH | AVERAGE DOM | 10 | 15 | -33% |
| | % OF ASKING PRICE | 101% | 101% | |
| | AVERAGE SOLD PRICE | \$484,000 | \$599,875 | -19% |
| | # OF CONTRACTS | 2 | 5 | -60% |
| | NEW LISTINGS | 4 | 4 | 0% |

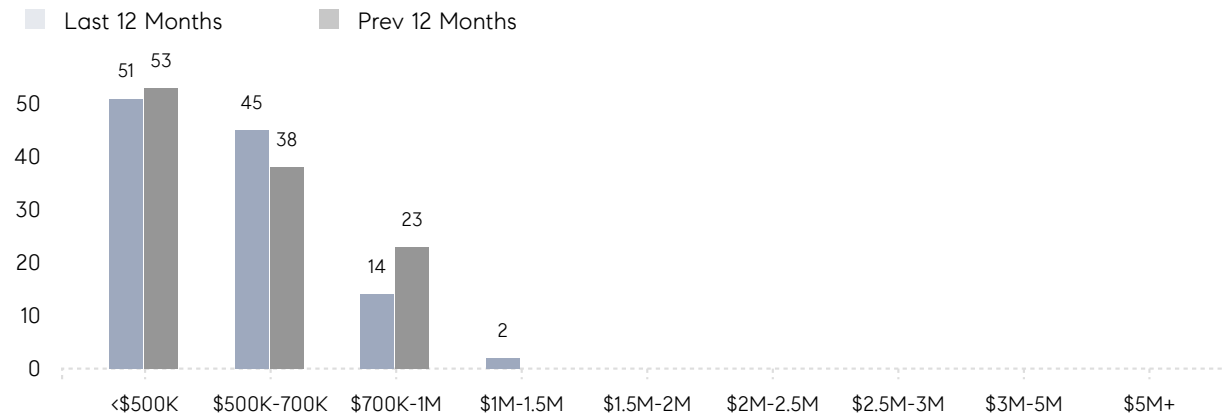
Whippany

SEPTEMBER 2022

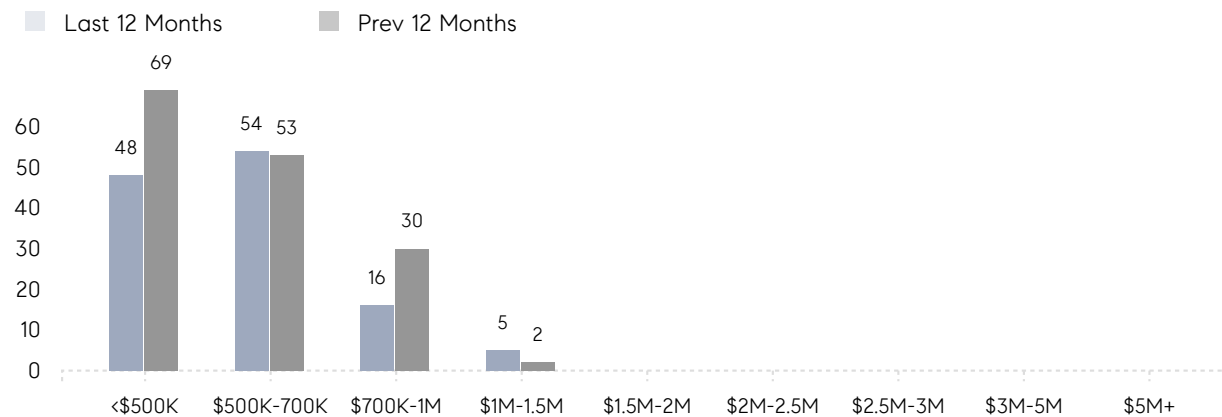
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Wood-Ridge

SEPTEMBER 2022

UNDER CONTRACT

| | | |
|------------------------|------------------------|------------------------|
| 8 | \$528K | \$500K |
| Total Properties | Average Price | Median Price |
| -50% | 2% | -8% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Decrease From Sep 2021 |

UNITS SOLD

| | | |
|------------------------|------------------------|------------------------|
| 9 | \$610K | \$610K |
| Total Properties | Average Price | Median Price |
| -18% | 12% | 22% |
| Decrease From Sep 2021 | Increase From Sep 2021 | Increase From Sep 2021 |

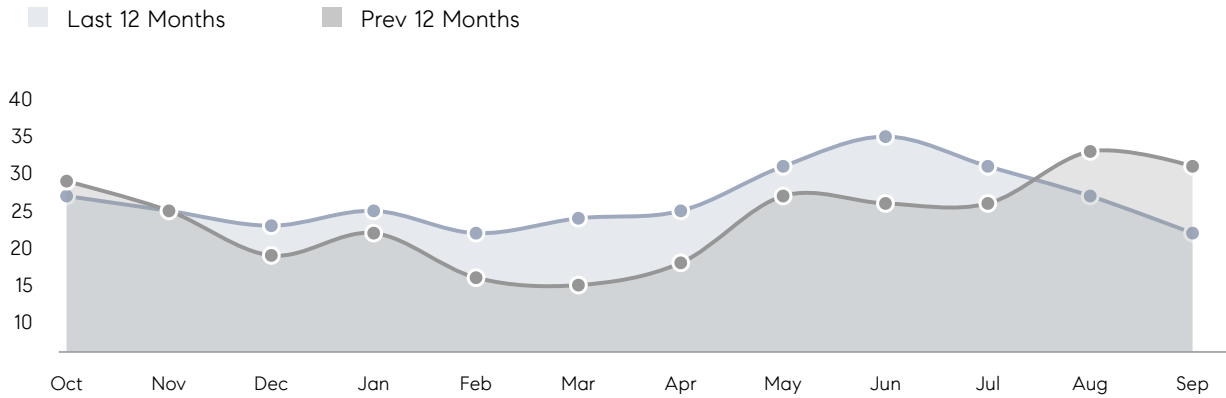
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 37 | 21 | 76% |
| | % OF ASKING PRICE | 99% | 100% | |
| | AVERAGE SOLD PRICE | \$610,056 | \$545,355 | 11.9% |
| | # OF CONTRACTS | 8 | 16 | -50.0% |
| | NEW LISTINGS | 2 | 16 | -87% |
| Houses | AVERAGE DOM | 43 | 18 | 139% |
| | % OF ASKING PRICE | 98% | 100% | |
| | AVERAGE SOLD PRICE | \$610,500 | \$508,000 | 20% |
| | # OF CONTRACTS | 5 | 8 | -37% |
| | NEW LISTINGS | 2 | 11 | -82% |
| Condo/Co-op/TH | AVERAGE DOM | 26 | 24 | 8% |
| | % OF ASKING PRICE | 100% | 100% | |
| | AVERAGE SOLD PRICE | \$609,167 | \$576,484 | 6% |
| | # OF CONTRACTS | 3 | 8 | -62% |
| | NEW LISTINGS | 0 | 5 | 0% |

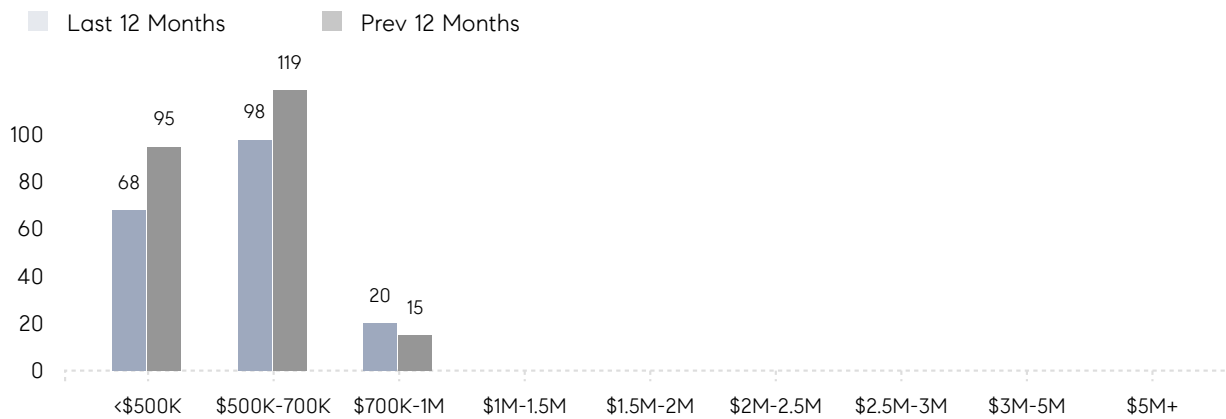
Wood-Ridge

SEPTEMBER 2022

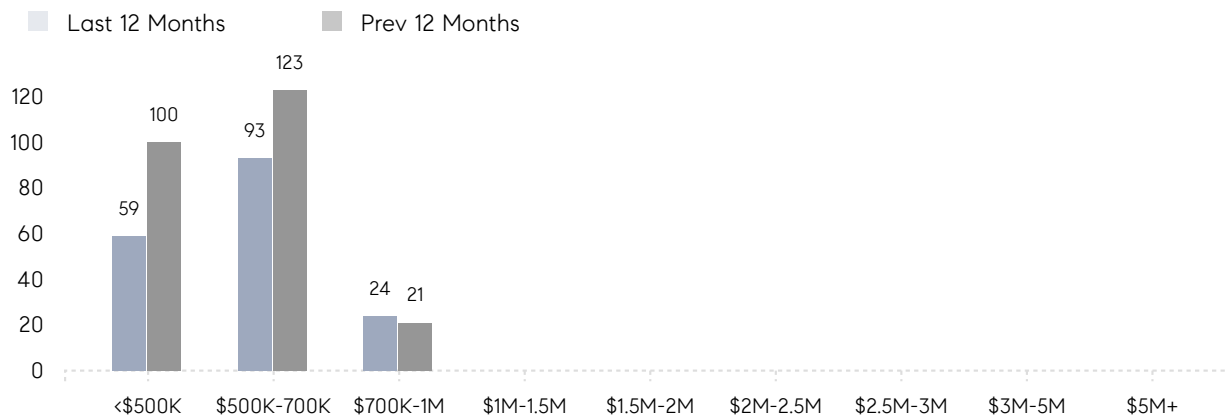
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Woodbridge Township

SEPTEMBER 2022

UNDER CONTRACT

21
Total
Properties

\$439K
Average
Price

\$419K
Median
Price

24%
Increase From
Sep 2021

26%
Increase From
Sep 2021

23%
Increase From
Sep 2021

UNITS SOLD

19
Total
Properties

\$407K
Average
Price

\$418K
Median
Price

-5%
Decrease From
Sep 2021

6%
Increase From
Sep 2021

6%
Increase From
Sep 2021

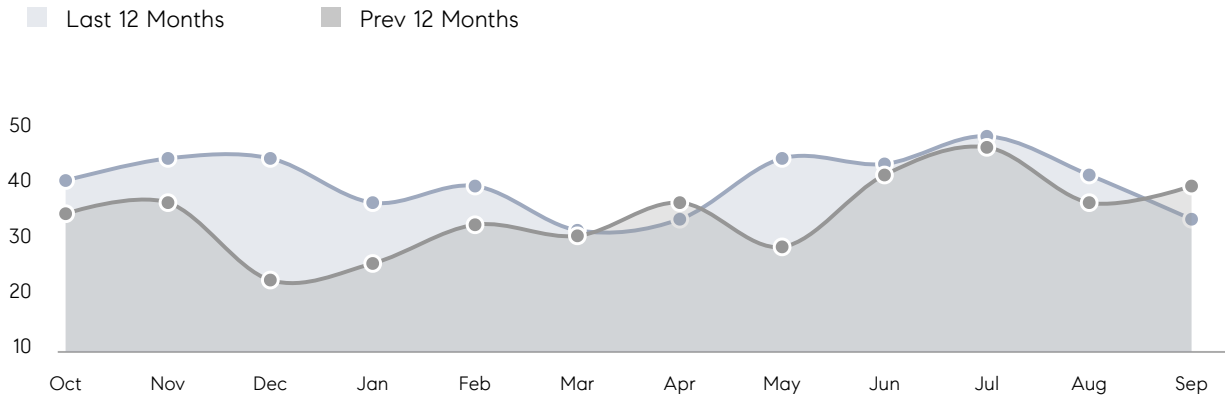
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 39 | 26 | 50% |
| | % OF ASKING PRICE | 100% | 104% | |
| | AVERAGE SOLD PRICE | \$407,942 | \$385,495 | 5.8% |
| | # OF CONTRACTS | 21 | 17 | 23.5% |
| | NEW LISTINGS | 16 | 25 | -36% |
| Houses | AVERAGE DOM | 38 | 28 | 36% |
| | % OF ASKING PRICE | 100% | 105% | |
| | AVERAGE SOLD PRICE | \$428,582 | \$402,938 | 6% |
| | # OF CONTRACTS | 15 | 12 | 25% |
| | NEW LISTINGS | 16 | 22 | -27% |
| Condo/Co-op/TH | AVERAGE DOM | 50 | 17 | 194% |
| | % OF ASKING PRICE | 100% | 102% | |
| | AVERAGE SOLD PRICE | \$232,500 | \$315,725 | -26% |
| | # OF CONTRACTS | 6 | 5 | 20% |
| | NEW LISTINGS | 0 | 3 | 0% |

Woodbridge Township

SEPTEMBER 2022

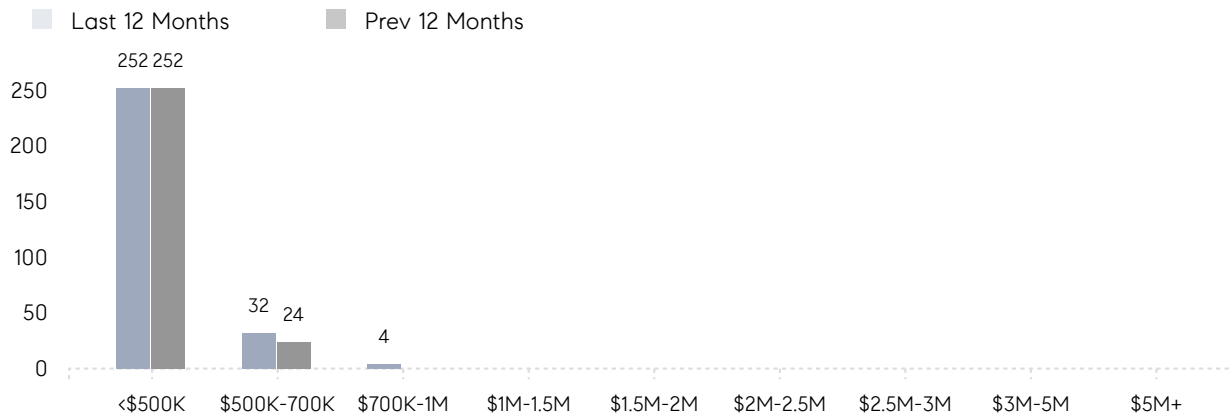
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Woodcliff Lake

SEPTEMBER 2022

UNDER CONTRACT

8
Total
Properties

\$919K
Average
Price

\$844K
Median
Price

60%
Increase From
Sep 2021

3%
Increase From
Sep 2021

4%
Increase From
Sep 2021

UNITS SOLD

4
Total
Properties

\$918K
Average
Price

\$930K
Median
Price

-50%
Decrease From
Sep 2021

1%
Increase From
Sep 2021

1%
Change From
Sep 2021

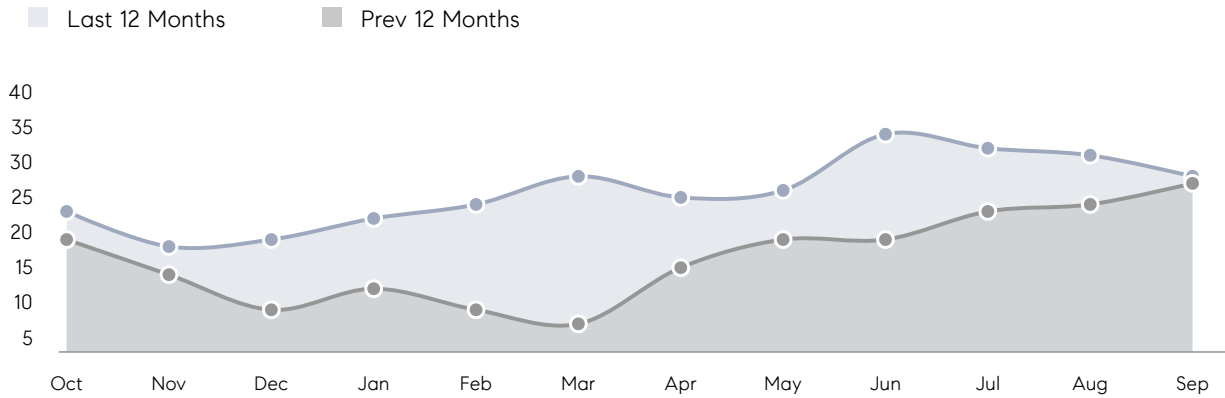
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-----------|-----------|----------|
| Overall | AVERAGE DOM | 38 | 19 | 100% |
| | % OF ASKING PRICE | 102% | 101% | |
| | AVERAGE SOLD PRICE | \$918,000 | \$906,311 | 1.3% |
| | # OF CONTRACTS | 8 | 5 | 60.0% |
| | NEW LISTINGS | 4 | 7 | -43% |
| Houses | AVERAGE DOM | 38 | 21 | 81% |
| | % OF ASKING PRICE | 102% | 100% | |
| | AVERAGE SOLD PRICE | \$918,000 | \$917,082 | 0% |
| | # OF CONTRACTS | 8 | 5 | 60% |
| | NEW LISTINGS | 4 | 7 | -43% |
| Condo/Co-op/TH | AVERAGE DOM | - | 13 | - |
| | % OF ASKING PRICE | - | 103% | |
| | AVERAGE SOLD PRICE | - | \$874,000 | - |
| | # OF CONTRACTS | 0 | 0 | 0% |
| | NEW LISTINGS | 0 | 0 | 0% |

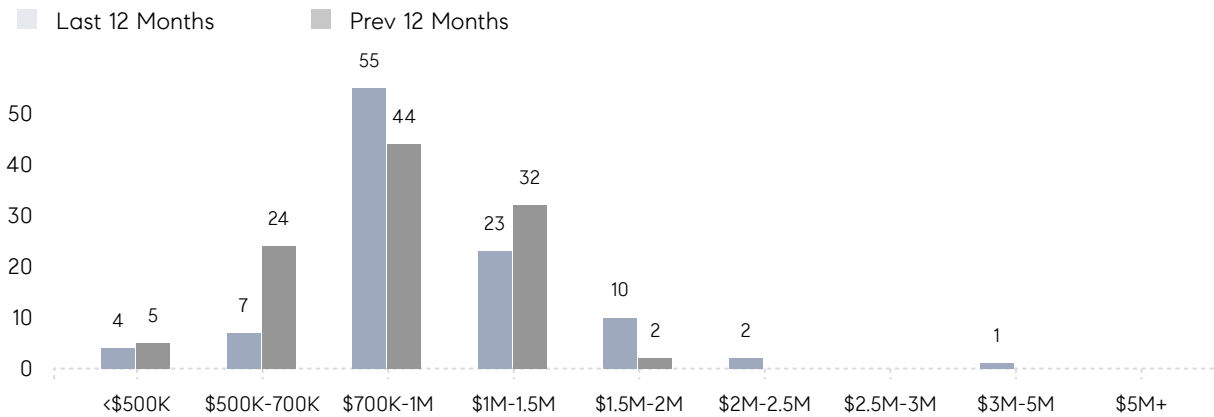
Woodcliff Lake

SEPTEMBER 2022

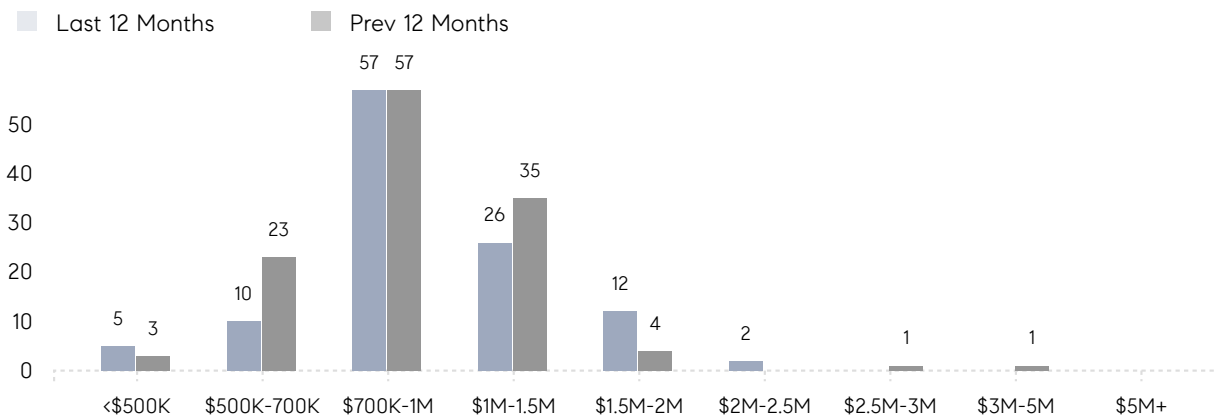
Monthly Inventory



Contracts By Price Range



Listings By Price Range



Wyckoff

SEPTEMBER 2022

UNDER CONTRACT

12
Total
Properties

\$866K
Average
Price

\$836K
Median
Price

-43%
Decrease From
Sep 2021

-4%
Decrease From
Sep 2021

1%
Increase From
Sep 2021

UNITS SOLD

17
Total
Properties

\$1.1M
Average
Price

\$990K
Median
Price

-41%
Decrease From
Sep 2021

23%
Increase From
Sep 2021

15%
Increase From
Sep 2021

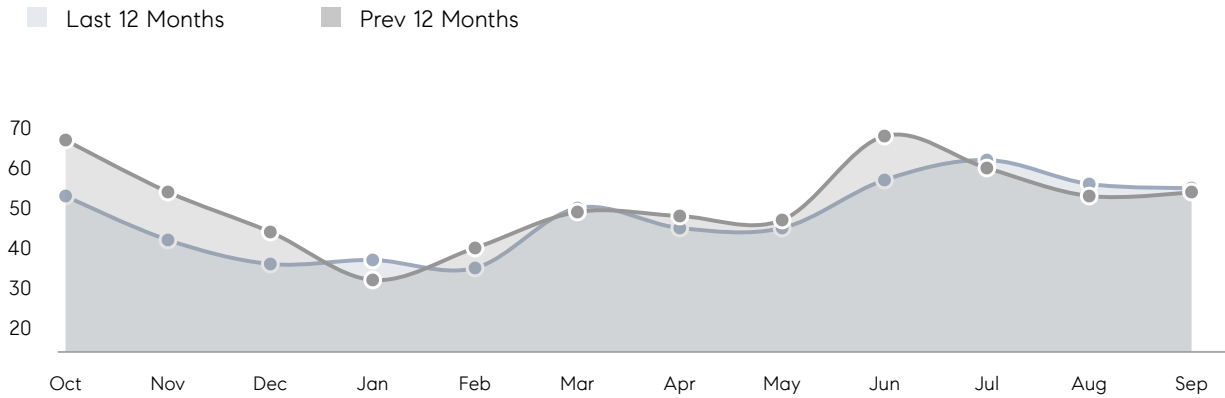
Property Statistics

| | | Sep 2022 | Sep 2021 | % Change |
|----------------|--------------------|-------------|-----------|----------|
| Overall | AVERAGE DOM | 28 | 32 | -12% |
| | % OF ASKING PRICE | 104% | 100% | |
| | AVERAGE SOLD PRICE | \$1,141,449 | \$930,855 | 22.6% |
| | # OF CONTRACTS | 12 | 21 | -42.9% |
| | NEW LISTINGS | 14 | 20 | -30% |
| Houses | AVERAGE DOM | 24 | 25 | -4% |
| | % OF ASKING PRICE | 104% | 101% | |
| | AVERAGE SOLD PRICE | \$1,181,976 | \$976,704 | 21% |
| | # OF CONTRACTS | 12 | 20 | -40% |
| | NEW LISTINGS | 14 | 19 | -26% |
| Condo/Co-op/TH | AVERAGE DOM | 60 | 66 | -9% |
| | % OF ASKING PRICE | 101% | 99% | |
| | AVERAGE SOLD PRICE | \$837,500 | \$710,780 | 18% |
| | # OF CONTRACTS | 0 | 1 | 0% |
| | NEW LISTINGS | 0 | 1 | 0% |

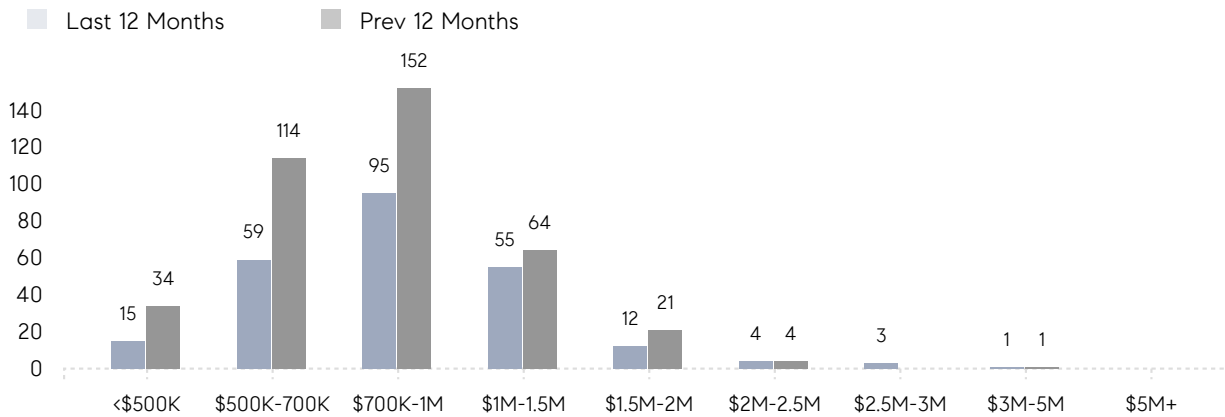
Wyckoff

SEPTEMBER 2022

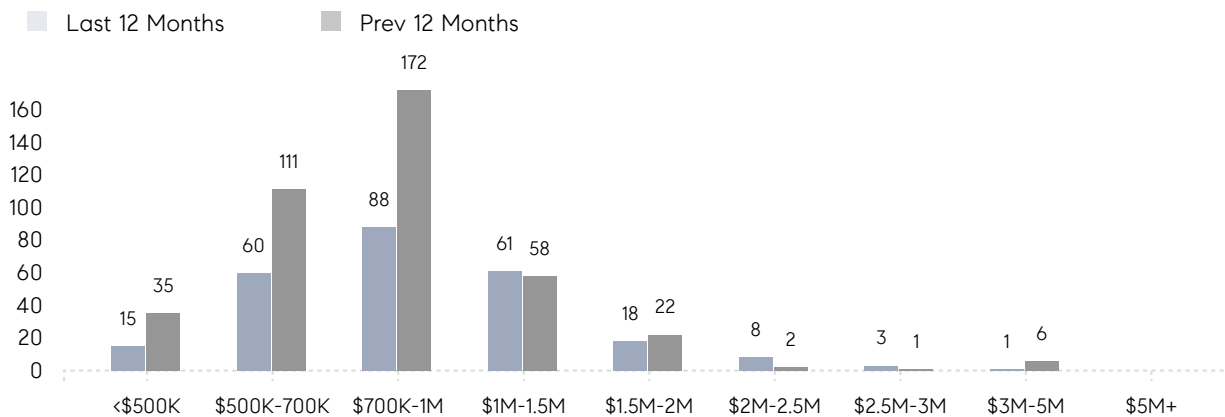
Monthly Inventory



Contracts By Price Range



Listings By Price Range





COMPASS

Compass makes no representations or warranties, express or implied, with respect to future market conditions or prices of residential product at the time the subject property or any competitive property is complete and ready for occupancy or with respect to any report, study, finding, recommendation or other information provided by Compass herein. Moreover, no warranty, express or implied, is made or should be assumed regarding the accuracy, adequacy, completeness, legality, reliability, merchantability or fitness for a particular purpose of any information, in part or whole, contained herein. All material is presented with the understanding that Compass shall not be deemed to provide legal, accounting or other professional services. This is not intended to solicit the purchase or sale of any property. Any and all such warranties are hereby expressly disclaimed. Equal Housing Opportunity.

© Compass. All Rights Reserved. This information may not be copied, used or distributed without Compass' consent.